# Tennis Australia Club Professional coaching course – 2021

A Club Professional coach is able to plan and deliver a range of coaching programs for beginners through to advanced players across the lifespan. These coaches have expertise in a number of areas including: developing players, planning and delivering competitions and managing a business.

Club Professional coaches may work in a variety of roles at clubs, centres, schools or academies. Some coaches work primarily on-court in a coaching role. Others are Head coaches, leading a coaching team, combining on-court coaching with off-court responsibilities. A number of Club Professional coaches focus on developing Talent Development players. Others are Business Operators, managing a business and/or venue. The Club Professional coaching course prepares coaches to perform these roles.

To cater for the individual needs of our course participants and where they are in their coaching journey, the course consists of ten core units and two elective streams – Talent Development and Business Development. All coaches complete the core units and then can select a number of elective units from one or both elective streams which best suit their needs.

During the core units, participants will further develop their ability to plan and deliver coaching sessions with an increased emphasis on developing tactical skills and analyzing and correcting technical skills of players. The core units will also provide participants with the tools to engage and retain their customers, manage their own well-being and to prepare to manage a small business. The focus on the Talent Development elective stream, is on developing the coach’s knowledge and skills to coach talented junior players aged 8-14 years. The Business Development elective stream builds the coach’s knowledge and skills in specific areas of business management from managing and developing staff, conducting events, small business planning and establishing business systems.

Pre-requisites

Hold a Junior Development coaching qualification for a minimum of two years

Current Tennis Australia qualified coach member

Minimum age – 18 years

Currently coaching full time or part time

Have a Tennis Australia Club Professional coach as a supervising coach

Length:

Core units over 20 days across 6-8 months with additional elective units up to a total of 18 months.

Cost:

$2,740 (incl.GST)

Recommended for:

Junior Development coaches aiming to start a coaching business and become a head coach at a club/centre and for those who are coaching talented club players.

Career outcomes:

Tennis Australia Club Professional coach.

These coaches are managing a small business, providing a range of coaching programs and services, managing and training staff, liaising with club volunteers and/or local council. Club Professional coaches may also be coaching talented regional and state level players.

Course overview

## Core units

|  |  |  |
| --- | --- | --- |
| **Unit no.** | **Unit name** | **Credit points** |
| C1 | Develop players | 1 |
| C2 | Plan programs and competitions | 1 |
| C3 | Plan and deliver inclusive coaching | 1 |
| C4 | Plan and deliver Tennis for Schools program | 1 |
| C5 | Plan social play | 1 |
| C6 | Provide advice about equipment (1) | 1 |
| C7 | Provide parent engagement and education | 1 |
| C8 | Manage personal well-being | 1 |
| C9 | Prepare to manage a business | 1 |
| C10 | Identify risk and apply risk management processes / Implement and monitor work health and safety policies | 1 |
| TOTAL |  | 10 |

## Elective units - Business Development

|  |  |  |
| --- | --- | --- |
| **Unit no.** | **Unit name** | **Credit points** |
| BD1 | Manage and develop staff | 2 |
| BD2 | Prepare a marketing plan | 1 |
| BD3 | Develop a business website | 1 |
| BD4 | Prepare a small business plan | 2 |
| BD5 | Establish systems that support innovation | 2 |
| BD6 | Prepare business policies and procedures | 1 |
| BD7 | Conduct a tennis event | 2 |
| BD8 | Prepare to be a good contract partner | 1 |
| BD9 | Prepare a lease application | 1 |
| BD10 | Prepare a tender application | 1 |

## Elective units - Talent Development

|  |  |  |
| --- | --- | --- |
| **Unit no.** | **Unit name** | **Credit points** |
| TD1 | Coach high performing players aged 8-14 years | 2 |
| TD2 | Analyse stroke production of high performing junior players | 2 |
| TD3 | Analyse matches and plan for improvement | 1 |
| TD4 | Implement physical conditioning activities | 1 |
| TD5 | Support players to prevent injuries | 1 |
| TD6 | Provide nutrition information to players | 1 |
| TD7 | Support players to develop psychological skills for tennis | 1 |
| TD8 | Support parents of high performing players | 1 |
| TD9 | Provide advice about equipment (2) | 1 |

Course requirements – **16 credit points**, including 10 core units + electives totaling 6 credit points

Expression of Interest - Club Professional Coaching Course – NSW – 2021

Please complete this form and email to the Coach Development Manager NSW/ACT – Kathy Fahim [kathy.fahim@tennis.com.au](mailto:kathy.fahim@tennis.com.au)

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Mobile: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Employer: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Venue: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Do you meet the course pre-requisites (Circle One): Yes No

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_