

# Introducing HOSTPLUS

## A proven history

HOSTPLUS was established as the industry super fund for the hospitality, tourism, recreation and sport industries in 1987. As an industry super fund, HOSTPLUS has competitive fees, doesn't pay commissions to financial advisers and re-invests all profits for the benefit of our members.

Today, HOSTPLUS is one of Australia's largest super funds with over 995,000 members, more than 80,000 employers and close to \$11 billion in funds under management.

## Superannuation solutions for Tennis Australia coach members

As the majority of Tennis Australia coach members are self employed HOSTPLUS invites them to consider a superannuation package centred around the HOSTPLUS Personal Superannuation offering.

When dealing with HOSTPLUS the following criteria should be considered:-

- 1. HOSTPLUS *minimises the administrative burden for Employers and/or its members***  
*As super specialists for more than 24 years, we have the know-how to cut down your and your members super administration time to the absolute minimum.*
- 2. *Competitive fees***  
A benefit of being an industry fund is that HOSTPLUS does not pay commissions to financial advisers or shareholder dividends. So we can keep our member fee at a low, fixed \$1.50 a week, plus investment expenses.
- 3. *A range of investment options to suit all risk appetites***  
HOSTPLUS wants super to work for everyone. That's why we offer a choice of 19 investment options that you can mix and match to develop an investment strategy that suits their needs.
- 4. *Low cost insurance***  
As well as helping our Members save for their future, HOSTPLUS can help them protect members most valuable assets – their health and earning potential – at truly affordable rates.
- 5. *Equips members with a range of quality member services and benefits*** strong member focus means that HOSTPLUS is not just concerned about super, HOSTPLUS wants to help our members' overall financial position. That's why we invest in member education and provide a range of rewards our members can enjoy now.

For more details - contact Joseph D'Addona on 02 8202 7500 or 0410 456 829  
Or visit the website: [www.hostplus.com.au](http://www.hostplus.com.au)



## Member FAQ

### How do I join HOSTPLUS?

If you are self-employed, complete the '**Personal Super Plan Membership form**' in the [Member Guide](#).

### What are HOSTPLUS' fees and costs?

HOSTPLUS members pay a low member fee of \$1.50 per week which is fixed until at least 31 December 2014. Like most super funds, investment expenses also apply. However, we strive to ensure the expense incurred in managing each investment option is among the most competitive available in Australia for that type of investment. For full details of fees and costs, check out the [Member Guide](#).

### How do I rollover my other super accounts into HOSTPLUS?

Download the [Super Rollover brochure](#), which contains the Rollover Form, to get started. You'll need:

- Details of the other super fund/s you want to roll over and
- Proof of your identity. To ensure a smooth process, make sure you provide all the required certified ID information up front as any missing information will create unavoidable delays

### Do you offer financial planning?

HOSTPLUS members can access high quality, low cost financial advice from [Industry Fund Financial Planning](#) (IFFP, AFSL 232 514).

All IFFP financial planners are fully qualified and licensed, but unlike many advisers, they are not paid by commission. This leaves them free to recommend strategies that are most appropriate for you – not them. When you join HOSTPLUS, you're entitled to a free fact-finding consultation with IFFP.

### How can I change my investment options?

You can change your investment option as often as once a week, free of charge. If you would like to change your investment option you can do so in two ways:

- [Log in to your account online](#).
- Complete the Investment Choice Form in the Investment Choice Guide. HOSTPLUS gives you a choice of 19 investment options, offering a spectrum of investment strategies to suit your investment time frame, long-term goals and risk profile – from growth asset classes, like shares and property, to defensive asset classes, like fixed interest and cash.

### I'm retiring soon. Do you have a pension or income stream product?

Yes. You can start a pension or Transition to Retirement (TTR) account with the HOSTPLUS Pension Plan.

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## Rewarded and recognised

HOSTPLUS has won many awards over the years. Take a look at just some of the many achievements.

### SuperRatings Platinum Rating

SuperRatings awards are judged on a super fund's value for money. And their ratings are too. That's why we are thrilled to hold the SuperRatings Platinum rating – the highest possible – for eight consecutive years.



We're also delighted to have been selected from over 240 super funds to receive the prize for the SuperRatings Fund of the Year in both 2006/07, 2008 and again in 2009. And more recently, HOSTPLUS is a SuperRatings Super of the Year Finalist for 2011.

Our HOSTPLUS Pension product has also won the SuperRatings Pension Plan of the Year 2013 award, an accolade we are very proud to be awarded. It demonstrates that the industry within which we operate recognises us as being the 'best of the best'.

The areas reviewed include quantitative and qualitative assessments of: investments, fees, insurance, service delivery, member education, financial planning facilities, employer support and Fund Governance.

### Chant West 5 Apples



The Chant West 5 Apples award recognises quality. Its judges assess the merits of a particular fund relative to the highest industry standards.

This accolade is judged on organisational strengths, investments, fees, insurance, administration, member services and employer services. So you can imagine how pleased we were to receive the 5 Apples again in 2013.

You can compare HOSTPLUS to more than 100 other super funds using the Chant West Apple Check tool on the HOSTPLUS website.

### Money Magazine



We're proud winners of the Money Magazine's 2013 Best of the Best award for the Lowest Cost Balanced Super Fund. At HOSTPLUS we're no stranger to Money Magazine awards having received the Best of the Best award for Best Super Fund Manager in 2007, 2008 and 2009. A feat no other fund has achieved.

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## Super Fund of the Year and Top performing industry super fund - Your Money

Your Money Magazine awarded HOSTPLUS the GOLD Top Performing industry super fund in 2011 and Super Fund of the Year. They compared a range of industry super funds on the basis of their performance consistency over different time periods and different investment options.



## BRW Fast 100

The BRW Fast 100 ranks companies with up to 200 staff according to their average annual turnover growth over three years and in 2010 HOSTPLUS won the Fastest Growing Private Business of the Year award. In 2011 we were ranked 3rd.

## AAA rating



The AAA rating is only given after a detailed analysis of a super fund's operation and management.

Each year, a group from the independent body, SelectingSuper, compares super funds from across the industry and awards those of the highest quality. And once again we've been selected as one of this year's exceptional quality super funds.

## Canstar Cannex 5 star rating



Canstar Cannex compared 70 super funds, looking at an extensive range of 80 features in each one including investment options, account access, insurance options and premiums, availability of advice, performance and investment strategy. HOSTPLUS was rated 5 stars and 'outstanding value' in their 'Nester' category which focuses on wealth accumulation over the long term.

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