

## Background

- Tournament period Jan 2007 to December 2010
  - Growth in number of tournaments from 181 to 328 **81%**
  - Growth in number of tournament entrants from 25969 to 41246 **59%**
  - Growth in number of players on Australian Rankings from 3717 to 5538 **48%**
  - Growth in total amount of prize-money \$478k to \$928k **94%**
  - Decline in overall per AR tournament entry numbers 143 to 126 **11%**
  - Low quality matches in Rd 64, Rd 32 and Rd 16 (2010 AMT sample data only) **16.4 games**
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## Objectives

- Transition from T12 to T16
  - Improve match quality for our athletes
  - Improve the online tournament experience
  - Educate our tournaments and tournament directors on best practice models
  - Continue to build tournament entry numbers
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## Priorities

- Provide a tournament environment that achieves tournament and player results relative to our objectives
  - Assist tournaments to move from a minimum standard of performance to a best practice standard
  - Create an online experience that will ease the administrative workload, increase interactivity and deliver an integrated tour management system
  - Influence the culture at tournaments
  - Measure and track performance by using data and statistical analysis
  - Foster a culture of continuous improvement, innovation and creativity
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## Changes

- Stabilising the number of tournaments to improve the delivery of tournaments
  - Good quality matches for players through separation of standards
  - Providing an environment of fairplay and recognition
  - Tournament Director support and education
  - Online automation of tournament planner, Australian Rankings and a registration portal
  - Main Draw and Qualifying Draws will replace Open Draws
  - Mandatory online player entry
  - Australian Ranking points to be included in qualifying draws
  - Greater focus on Consolation participation
  - Rewards for performance over and above trophies and tournament levels
  - Direct focus on improving the On-Court, Off-Court and On-Line Experiences for all
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