



Annual Report 2022/2023

# The Yarning Circle

The story developed from the 'yarning circle' and the story evolved as Shania and Kale were creating the artwork. Words by Lilly Stanton (member of Tennis West First Nations Working Group and mother of Kale).

"Starting from the yellow dots in the centre which not only represent the sun, the constant renewer of life, but Tennis. The first circle surrounding the yellow dots is our community and the second circle is Tennis West. The larger half circles are parents and families with the small inner half circles being the children. The green dots are our Boodja (land) which is also the foundation of our grass courts on which we play the game. The blue lines are the Beeliar (rivers) which are the songlines from the creator of time which then reach out to all corners, representing the game of tennis across the state of WA. The dots are all peoples and the inclusiveness and diversity of tennis for all peoples no matter their colour or ability."



Artwork by Shania Kent (Noongar) and Kale Stanton (Gunnaikurnai Monero Ngarigo) | Members of the Tennis West Indigenous Metro Squad and National Indigenous Tennis Carnival WA Team.

## Acknowledgment of Country

Tennis West acknowledges the Wadjuk people of the Noongar nation; the home of our State Tennis Centre. We are grateful to come together under the azure worl (sky) along the Derbal Yerrigan (Swan River) to work, learn and play. Our tennis moort (family) honours the ongoing cultural and spiritual connection to the boodja (land) and beeliar (waterways) that all First Nations communities hold throughout WA. Tennis West recognises that the relationship to country will always be significant.

### Inclusion Commitment Statement

A Sport For All

In line with the vision to build thriving tennis communities in Western Australia, diversity and inclusion are core principles that guide Tennis West in all areas of the sport. Dedicated to establishing tennis as a sport for all, Tennis West is committed to creating open, welcoming and accessible opportunities for all members of our community in positive and supportive environments. However, Tennis West understands the ongoing need for progress and it commits to working, in consultation with the community, to address the needs and aspirations of the increasingly diverse tennis population in WA. Tennis West strives to foster belonging and empowerment, celebrates uniqueness, and recognises the power of authenticity.





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Tennis West is Western Australia's governing body for tennis, and manages all aspects of the sport, from elite player development, to growing participation within the affiliated club network and community.

Tennis West is headquartered at the State Tennis Centre on the Burswood Peninsula, with affiliated bodies located as far north as Kununurra, south as Albany and as far inland as Kalgoorlie.



Vision

To build Thriving Tennis Communities in Western Australia



Mission

To drive communities to be active, healthy, sustainable, connected and viable through tennis



Excellence, Loyalty, Humility & Teamwork

#### **ORGANISATIONAL STRUCTURE**

#### **Tennis West Board of Directors**

The Tennis West Board of Directors consists of the Presidents and Vice President plus four persons elected by the Members. The Board is also entitled to appoint up to three persons for their particular skills as determined by the Board when required for a specific period of time.

#### **Tennis West Staff**

The Chief Executive Officer is appointed by the Board to oversee the operations of the Association.

Tennis West has a passionate, driven team of over 35 full time, part time and casual staff members who embrace our core values of Excellence, Loyalty, Humility & Teamwork.

#### **TENNIS WEST BOARD**

**ROD VAN** President (from December 2021)

PAM CRESSWELL Vice President (from December 2021)

**TONY CUNNINGHAM** Board Member (from November 2021)

JOANNE QUINN Board Member (from March 2021)

**NICK GRAY** Board Member (from November 2021)

**LESLEE HOMES** Board Member (from February 2022)

**LINDA WAYMAN** Board Member (from February 2022)



It's with great pleasure that I present the 2022/23 annual report for Tennis West. It is a privilege to be the President of Tennis West. As an organisation we are committed to developing a sport that is inclusive, diverse, safe, open, transparent, financially sustainable and with strong local, state and federal government relationships.

Building trust with internal and external stakeholders continues to be a key focal point. Tennis West's culture in conjunction with the Board's Strategic plan ensures we are focused on communicating and engaging with all our stakeholders and the broader West Australian Community.

The importance of good governance cannot be underestimated and continues to be a significant priority for the Board. Board committees and working groups continue to provide significant support to the Board, they strengthen and facilitate good governance and to allow Tennis West to work through its strategic objectives efficiently and effectively. These groups draw on the experience of Board members as well as opening opportunities for external members to provide a range of valuable skills and experience to deliver on our strategic objectives, and to provide channels to stakeholders in the wider tennis community we serve.

Several changes and improvements were implemented this year to place greater focus and control in the delivery of our objectives under the Tennis Australia's Service Agreement. These included, greater attention on inspirational people management, targeted marketing and communication strategies to grow Tennis in Western Australia and the creation of an outcome orientated organisation for the growth of sustainable clubs.

The changes implemented have meant that the organisation has effectively delivered against Tennis West's key strategic pillars of Play, Places, Promotion, People and Organisation.

#### **PLAY**

Tennis West is focused on delivering programs to support the growth of grassroots tennis. Tennis West's participation team are committed to working with Affiliated clubs, coaches and partner schools in order to deliver tennis into a diverse range of communities. This year the Tennis West team visited nine regional areas through our Regional Roadshows, this was the first time that nine regions have been visited throughout the year.

Tennis West's Competition and League team continue to lead the competitive play landscape in Australia. Providing more competitive playing opportunities resulted in participation growth of 2.6% and an increase in league playing participants from 7,529 to 7,741. Growth in female participation remains a key area of focus for Tennis West and pleasingly female participation grew by 15% from the previous year, from 2,441 to 2,806. This increase was aligned with the upward trend of greater playing opportunities with average competitive matches played per participant rising to 18.90.



#### **PLACES**

Affiliated clubs and association grew from 195 to 205 in 2022-23, a direct result of Tennis West's Participation team's efforts to deliver premium service, support and education to WA clubs and associations.

This increased club engagement further strengthened the delivery of the eight key pillars of Thriving Tennis Communities.

The education, support and discussions with clubs around these eight pillars provide a valuable insight in allowing Tennis West to set the appropriate course of action for the following year. Tennis West will continue supporting club sustainability, club management, encourage club vibrancy to attract more tennis participants and members.

A key element in the longevity and sustainability of tennis in Western Australia is the Tennis West Strategic Facilities Plan. The Places to Play team work closely with local, state, and federal government bodies to align infrastructure and playing priorities of the wider tennis community. Over the course of the year 425 tennis venue facilities audits were carried out across the state.

Financial investment into tennis in Western Australia exceeded \$2.07m in the 2022-23 financial year. This funding was supported heavily by Tennis West with sources of investment coming from local, state and federal government and Tennis Australia collaboration. The Department of Local Government, Sport and Cultural Industries continues to be the primary funding body of tennis facility projects across WA. The 'Book a Court' program grew by 119% with 91,026 total online booking which brought in a healthy increase in revenue, from \$329,010 in 2021-22 to \$415,589 in 2022-23.

#### **PROMOTION**

Tennis West's marketing vision is to increase the engagement, awareness, relevance, and revenue generating opportunities of Tennis in Western Australia.

Tennis West is focused on promoting the growth of our sport in Western Australia through mainstream media and social media, along with impactful story telling of the Tennis West journey throughout the community to highlight the great local talent, clubs and coaches.

This year the Tennis West State League built upon the foundation set in previous years and had over 50 matches streamed live across the streaming platforms LiveSport.video and Streamer. With the increase in live streams there was an increase in print and online articles which had a significant impact on supporting and growing local tennis and local talent.

Competitive Play was at the forefront this year with UTR in it's second year. The focus was to reinvigorate Tennis West Events with updated Marketing and Communication plans for selected tennis events throughout the year. The Tennis West team worked collaboratively to enhance the awareness of key events, supported each other with preevent communications, special event graphics, produced photography and wrote reports to tell the story of the event.

#### **PEOPLE**

Continuing our commitment to the delivery of diverse and inclusive tennis programs, Tennis West has supported the introduction of wheelchair, blind and low vision and players with intellectual disabilities tennis programs across our club network.

Tennis West is committed to creating programs that allow for greater accessibility and opportunity for Aboriginal and Torres Strait Islander peoples to participate in tennis.

Tennis West understands the importance that sport plays with connecting communities throughout Western Australia and aims to develop programs to educate clubs, coaches and enhance talent identification through community events and tournaments. Tennis West is proud to be developing our first RAP (Reflect Reconciliation Action Plan) to provide us with ongoing guidance on how we communicate, service and collaborate and become one community. We believe this RAP will support Tennis West to build our knowledge of, and respect for, Aboriginal and Torres Strait Islander people's histories. Tennis West is committed to embracing diversity by providing welcoming, inclusive, and safe activities and events for everyone.

#### **ORGANISATION**

Tennis West is committed to fostering and growing it's leadership capability for the ultimate benefit of our people and our stakeholders. When establishing a first-class service organisation, it is critical to ensure we are constantly evaluating our performance through stakeholder feedback and listening to the needs of all our stakeholders.

We continue to invest in the development of our team and Tennis Australia has supported development programs to support not only our Tennis West team but Clubs and Coaches as well.

Tennis West is focused on delivering maximum value from our assets, optimising digital strategies to provide greater exposure and value for our partners, along with developing new and innovative campaigns and assets to connect our partners to our broader tennis audience.

#### **UNITED CUP PERTH**

Professional Tennis returned to Perth with the first edition of the United Cup, a mixed gender team tennis format where players played for ATP and WTA ranking points. The United Cup is a major global event for Tennis West and Western Australia and we continue to work closely with the WA State Government, Tourism WA, Venues West and all key stakeholders to provide a world class tennis event for the WA community.

We look forward to hosting the United Cup again in 2023-24 and bringing the world's best players to Perth to inspire and ignite passion for the sport of tennis.



# Thank you

# I would like to pay tribute and thank the Tennis West staff and Tennis West Board.

I would like to acknowledge the contribution of the whole Tennis West team to the success of tennis in Western Australia. As an organisation we are better placed than ever to serve our members and grow our sport as we live by our values of Excellence, Loyalty, Humility and Teamwork.

To the Tennis West Board members, we pay tribute to the incredible support you provide. The volunteer Board works incredibly hard and provides strategic direction for our sport, utilising a diverse range of skills to support the growth and wellbeing of Tennis in WA.

Tennis Australia's CEO Craig Tiley and his management team continue to provide significant support to Tennis West and all Member Associations through the provision of shared services including finance, legal, human resources, IT, integrity, marketing and media.

We would like to make special mention of our major partners, the West Australian Government, through the Department of Local Government, Sport and Cultural Industries and Healthway, promoting the SunSmart message. We would like to thank our Official Partners in Tyrepower, Concept Marketing, CBH Group, KC Australia, Linneys, Showscreens, Sonic Health, Streamer, Live Sport and Dunlop. Our Foundation Partners in D'Arcy Slater Foundation, Women In Tennis and the Kent Yamazaki and Bob Brett Foundation. Our Event Partners in Perth Audio Visual, Rocky Ridge, Empire Insurance Group, Sportrophy Midland and Current Electrical. Thank you for your ongoing support of tennis which enables us to deliver programs around the state.

Finally, I would like to acknowledge the clubs, coaches, volunteers, administrators, players and parents who are the custodians of the game and who remain focused on maintaining the highest standards in the pursuit of tennis excellence within Western Australia.





#### Game on for growing Australian tennis together.

As we look back on another successful year in Australian tennis, growth and teamwork are defining themes.

The Tennis Australia values of imagination, collaboration, humility and excellence were fundamental as we celebrated new milestones in participation, with more than 1.5 million Australians engaged in the sport. It was collaboration, however, that was arguably most pivotal as we embarked on a major strategy to ensure our tennis community could build on those gains.

From coaches to volunteers, clubs to schools, administrators to officials and of course, all levels of players, every possible area of tennis was represented as we created the 'Game On' strategy. It carries a clear and simple objective to get more people playing tennis more often – regardless of how, where or what form of the game they play. In careful consultation with our tennis community, three key pillars are part of that plan.

Firstly, we aim to get more kids to start playing tennis. This sees us proactively targeting schools, supporting and developing more engaging coaches, and making it easy for parents to get their kids into the game. Keeping kids and teens in tennis is also a focus with plans for a nationally branded social and team-based way to play, as well as the expansion of existing competitions. Getting adults back into tennis is the third pillar, helped by the creation of compelling promotions for how, where and with who to play tennis. The rollout of complementary and easier-to-play formats - such as Padel, Pop and Pickelball - are strategically included as part of that promotional plan. The overall good health of the sport in this nation provides an encouraging foundation for success. The latest Ausplay data shows a turnaround in the number of children playing the sport, which is up six per cent yearon-year. We've also managed to grow our total participation (1%).

When comparing our overall growth this year to last, it is important to remember that we grew more than 32 per cent since 2019 (pre-COVID) while most other sports lost participants during this period. On this basis, we are comparable in our growth. As we welcomed the world's best players for the summer of tennis, leveraging events to provide fans with memorable experiences further boosted participation goals.

While the United Cup, an innovative teams event, was staged for the first time in Sydney, Perth and Brisbane, the Adelaide International and Hobart International also helped patrons forge a stronger and more accessible connection to the sport and, as the Australian Open returned to pre-pandemic operations, a memorable 111th edition generated both a new passion to experience tennis and funds that are invested into the development of our grassroots game.

Other milestones highlight our objective to make tennis a sport that's welcoming to all. Within our Women and Girls strategy, the goal to increase the representation of women coaches was happily achieved. The 883 women coaches that are now delivering tennis at clubs, community centres and schools across Australia represent a 10 per cent increase, reaching our Australian Sports Commission target. Of course, we still want to do more. Fostering engagement in other areas of the community is also key. The National Indigenous Tennis Carnival returned to Darwin in August 2022, allowing aspiring First Nations players with the first step in the



potential journey to emulate heroes such as Ash Barty and Evonne Goolagong Cawley. It brought together a record 230 participants from every Australian state and territory, providing the opportunity for general participation, national competition (in both 14/u and 18/u categories) as well as cultural activities off the court. None of these achievements would be possible, of course, without painstakingly maintained venues and facilities, or the many valuable contributors to our sport.

We especially thank the 25,000 dedicated volunteers who facilitate the delivery of tennis at every level across the nation. There's a parallel appreciation for the coaches who are fostering connections to tennis, as well as the network of officials who are critical to the delivery of our sport.

Those combined efforts also ensure that competitive play opportunities continue to expand. With an awareness that great competition not only breeds great competitors but also great tennis communities, there have been numerous highs in club competitions, leagues, team tournaments and professional tour events throughout the past year.

Meanwhile, we can also celebrate the many Australian role models making career-best gains on the global tours. As numerous pro players set new ranking highs in both singles and doubles, Australian tennis proudly shone in team events as well.

John Peers and Storm Hunter notably combined to triumph in the US Open 2022 mixed doubles

competition. Alongside Ajla Tomljanovic, Ellen Perez, Priscilla Hon and much-loved veteran Sam Stosur, Hunter also starred as Australia progressed to the Billie Jean King Cup Final, finishing runner-up to Switzerland.Led by Australian No.1 Alex de Minaur, the Australian Davis Cup team contested a 48th final in the world team competition. Thanasi Kokkinakis, Max Purcell and Matt Ebden also featured in the team's inspired campaign, which was second only to Canada. Another exciting breakthrough followed in Melbourne, when popular Australians Rinky Hijikata and Jason Kubler claimed the Australian Open men's doubles title. It marked a maiden major title for the local wildcards, who teamed-up at their home Grand Slam for the first time.

From grassroots to professional level, we can look back on a remarkable and transformative year in Australian tennis. There's both much to celebrate and a huge passion to grow our sport even further through more participants, greater engagement and a generally thriving tennis community. Most exciting perhaps, is that it has been a true team effort. Thanks to all of you who make our future bright.

Craig Tily

**CRAIG TILEY** 

Tennis Australia CEO



# FINANCE, AUDIT, INVESTMENT AND RISK COMMITTEE

#### **Chair: Linda Wayman (Director)**

**Purpose:** To review an monitor the financial planning, policies, reporting and practices of Tennis West. This committee provides independence to internal and external audits, with a view to scrutinize and provide oversight to major investment activities and the budget cycle. The committee provides an important role reviewing the operation and implementation of the risk management framework and oversight of insurance programs.

# GOVERNANCE, PEOPLE AND CULTURE COMMITTEE

#### **Chair: Pam Cresswell (Director)**

Purpose: To advise the Board around a model of governance which is guided by best practice and information by relevant standards including the Australian Government's Sport Governance Principles. The committee supports the Board in areas of policy, delegations, external governance reporting, constitutional matters and conflicts of interest. It provides ongoing monitoring of the Board and Directors performance and effectiveness, as well as induction and professional development. The committee also monitors Tennis West's people and culture systems, supporting the staff policies and processes.

#### NOMINATIONS COMMITTEE

#### **Chair: Grant Vernon (external Member)**

Purpose: To review the Board skills matrix and identify competencies, gaps or opportunities for enhancement, including specific attributes or skills deemed necessary for one or more Directors to possess. Conduct a thorough review and provide recommendations to the Board regarding potential candidates and nominations for Director positions. This will help the Board maintain a wellbalanced composition of skills, knowledge, experience, independence, and diversity. The committee monitors, maintains and amends the corporate governance policies, practices and procedures as they relate to Board nominations.

# COMPETITION AND LEAGUE COMMITTEE

#### **Chair: Nick Gray (Director)**

**Purpose:** To provide oversight and support to the scheduling and delivery of Tennis West competitions, including League and sanctioned events. The committee reviews the rules of league and competitions, ensures there are a broad range of competitive play opportunities and supports effective communication with clubs and players on competition matters.

# STATE TENNIS CENTRE WORKING GROUP

#### **Chair: Rod Van (Director)**

**Purpose:** To identify the required deliverables, suitable locations and appropriate design for both the State Tennis Centre and the Clay Court development centre. Ensures that Tennis West collaborates closely with the Department of Local Government, Sport, and Cultural Industries to facilitate the development of the business case for the State Tennis Centre. Work closely with the tennis clubs and Local Government Authorities regarding the Development Centre. Engage with Local, State and Federal tiers of government, supported by Tennis Australia, to lobby for funding, utilising a strategic communications and stakeholder management plan.

# REGIONAL TENNIS WORKING GROUP

#### **Chair: Leslee Homes (Director)**

**Purpose:** To make recommendations to the Board regarding regional stakeholder engagement with tennis, regional tournaments and competitions and regional tennis infrastructure. There is an identified need to support growth in the regions, whilst considering the geographical challenges of this vast state.

# FIRST NATIONS WORKING GROUP

#### **Chair: Joanne Quinn (Director)**

**Purpose:** To provide high level advice on matters which impact Tennis West's service provision, outcomes and reputation in relation to Aboriginal and Torres Strait Islanders (First Nations People). This includes oversight of First Nations participation and engagement strategies and will provide a forum to monitor and manage the implementation of specific plans or strategies as determined by Tennis West.

# WOMEN AND GIRLS WORKING GROUP

#### **Chair: Pam Cresswell (Director)**

**Purpose:** To make recommendations to the Board regarding women and girls engagement and participation with tennis, including women and girls competitions and tournaments. To promote and support women and girls in tennis, including partnerships with organisations that support this objective. This working group aligns to Tennis Australia's women and girls strategy and targeting funding.

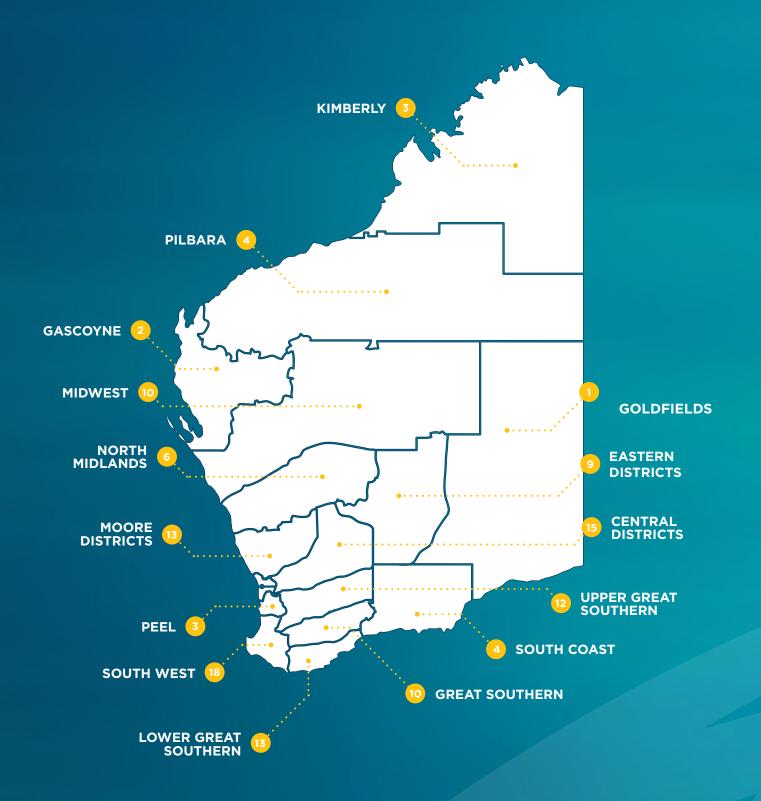
#### HALL OF CHAMPIONS

#### **Chair: Rod Van (Director)**

**Purpose:** To research and present recommendations of Inductees into the Tennis West Hall of Champions to the Board for approval.



# Memberships AND AFFILIATED CLUBS





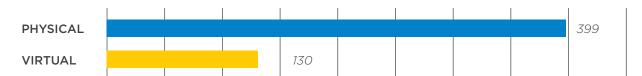


Tennis West has been at the forefront of fostering vibrant tennis communities across Western Australia, extending a comprehensive Club Development service to its 197 affiliated clubs. With a dedicated emphasis on community building, Tennis West has actively engaged with these clubs through face-to-face meetings, irrespective of their location, whether in metropolitan or regional areas. This concerted effort has underlined Tennis West's commitment to ensuring that all affiliated clubs receive the necessary guidance and support, fostering a sense of inclusivity and collaboration within the tennis community.

A pivotal tool in this process has been the implementation of the Healthy Indicator Tool (HiT), which has been instrumental in assessing and enhancing the overall health and vitality of the affiliated clubs. Encouragingly, 127 clubs have already participated in HiT conversations, providing valuable insights into their strengths, challenges, and opportunities for growth. Moreover, an additional 31 clubs are currently in the process of completing their HiT conversations, indicative of the widespread adoption and recognition of the tool's significance in fostering sustainable development and progress within the clubs.

Notably, the proactive engagement strategy has yielded commendable results, with a remarkable 96% of affiliated clubs benefitting from at least one face-to-face check-in. These personal interactions have not only facilitated a deeper understanding of the clubs' unique needs and aspirations but have also enabled Tennis West to provide tailored support and resources, thereby nurturing a thriving and resilient tennis landscape across Western Australia.

Tennis West's unwavering dedication to the holistic growth and development of its affiliated clubs, coupled with the utilisation of effective assessment tools like HiT, has underscored its pivotal role in cultivating a robust and cohesive tennis community, poised for sustained success and continued engagement in the sport.





















Tennis has a zero tolerance approach to any form of child abuse and is committed to ensuring the sport of tennis is a safe and friendly environment for children and young people. It is imperative that children and young people who access our activities, programs, events or services feel safe and supported.

We will ensure that child safety is embedded in our organisation's culture, reflected in our policies and procedures, and understood and practiced at all levels of our sport. We commit to making sure that everyone involved with delivering tennis in Australia, including coaches, club administrators, volunteers, parents and participants, understand the important responsibilities they have in relation to child safety.

Our commitment extends beyond creating an environment that minimises risk or danger. We are committed to building an environment that is both child-safe and child-friendly.

Together we can provide an environment in which children feel respected, valued and encouraged to reach their full potential.

of a Tennis Australia delivered child safeguarding education online %

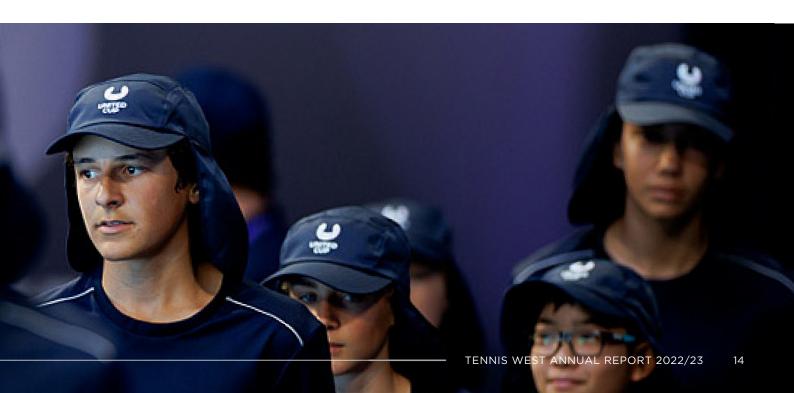
52 Attendees 181 Assets

Child Safeguarding assets delivered to clubs

63 Clubs

Participated in a competition by submitting photos of Child Safeguarding posters displayed at the club 119 HIT Chats

Submitted emphasising the significance of child safeguarding and strategies for impactful club implementation







Tennis West's successful execution of the regional roadshows was made possible through strategic utilisation of the Regional Service Grant Funding from the Department of Local Government, Sport, and Cultural Industries. This critical financial support enabled Tennis West to extend their reach and organise a comprehensive series of roadshows across every DLGSC region, marking a significant milestone in their outreach efforts.

By leveraging the grant, Tennis West was able to meticulously plan and implement a tailored approach for each regional roadshow. The funding facilitated the inclusion of diverse and engaging activities, such as face to face club development meetings, on-court activations (junior coaching & cardio tennis), school sessions, Coach/Deliverer professional development and education workshops, and ensuring a holistic experience for participants of all ages and backgrounds.

Furthermore, Tennis West actively engaged with key stakeholders, including affiliated clubs, schools, coaches, deliverers, and local/state government entities. This collaborative approach fostered a cohesive network of support and cooperation, amplifying the impact of the roadshows and strengthening the foundation for sustainable tennis development within each region.

Through communication and effective partnership management, Tennis West established a unified vision for the growth and promotion of tennis, emphasising the vital role of community involvement and support in nurturing a thriving tennis culture. The successful utilisation of the Regional Service Grant Funding not only facilitated the delivery of these groundbreaking roadshows but also reinforced Tennis West's commitment to fostering a robust and inclusive tennis ecosystem throughout the DLGSC regions.



#### **REGIONAL NORTH**

	TOTALS	ATTENDEES
Clubs Roadshows	16	
Cardio Activations	12	137
Junior Coaching Activation	8	192
Introduction to Hotshots Community Coaching Workshop	5	29
Schools Engaged	18	1764

#### **REGIONAL SOUTH**

#### August

Lower Great Southern trip (7 clubs/ associations and 1 PD)

#### October

Katanning and Dudinin, Goldfields RBC

#### November

Busselton and Margaret River RBC, Narrogin RBC

#### December

Collie RBC, Tenterden RBC

#### February

Bunbury Schools Classic

#### March

Narrogin Schools Classic, Katanning Schools Classic, Boxwood Hill/ Albany Trip (1 school, 2 clubs and an activation), Bunbury Inclusion RBC, Esperance Trip (2 schools, 3 clubs and an RBC)

**SUMMARY:** 46 physical club visits last summer across the South West, Great Southern, Wheatbelt and Goldfields-Esperance









#### CALD

Tennis West maintains a strong partnership with the Edmund Rice Centre WA (Mirrabooka), continuing to include tennis in the afterschool programs at the Edmund Rice Centre. In Term 3 and 4 in 2022, Jak Kerrigan's Tiny Tots Tennis continued at Anne Hamersley Primary School and in Term 1 and 2 this year, "The Local Parks Project" at Ellenbrook's Coolamon courts. Edmund Rice Centre's demographic is often young people from migrant, culturally and linguistically diverse backgrounds, as well as youth at risk, but are open to all. Their projects aim to break down the barriers that often stop children from engaging in mainstream sporting clubs. Throughout the year a range of sports are offered, free of charge, in areas that have been identified as having low participation with certain parks selected so that they are a short walk from participants' homes. It is a pleasure to continue our involvement with Edmund Rice Centres.

#### **PRIDE**

On the 25th of February, Dalkeith Tennis Club hosted the Tennis West State League's Inaugural Pride match between Dalkeith Tennis Club and Alexander Park Tennis Club. The two Women's State League teams came together to acknowledge the importance of acceptance and inclusion in sport. This aligns with Tennis Australia participation in World Pride, and our values of promoting a welcoming and inclusive sport for everyone. Both teams showed excitement and support to participate, donning pride socks and wrist bands and promoted the celebration as an opportunity to educate the wider community on the importance of being openly inclusive.





#### **FIRST NATIONS**

As Tennis West continues to establish its First Nations pathway in line with Tennis Australia's programs, it has been an exciting 12 months for performance and participation.

#### **Indigenous Metro Squad**

The Indigenous Metro Squad continued to be delivered in term 4, 2022 and term 3, 2023 at the State Tennis Centre. The squad continues to grow with 2 streams created; performance and participation. Caitlin Hindmarsh delivered the participation stream, while Rob Kilderry continued in the space to deliver the performance stream coaching.

#### **National Indigenous Tennis Carnival 2022**

The NITC is the pinnacle event of the Indigenous Tennis Pathway that celebrates First Nations cultures both on and off the court. The players represented themselves, Team WA, their communities and their mobs for competitive play, teams events, and cultural activities at the Darwin International Tennis Centre. Nine aspiring First Nations players headed to Darwin from the 11th – 14th of August 2022 to attend the returning National Indigenous Tennis Carnival (NITC) after a 2 year pandemic pause. Our WA players and staff donned state team hoodies that held a special story designed by Shania and Kale (members of Tennis West's Indigenous Metro Squad at the time), alongside their mothers Jo and Lilly, who worked on creating an original artwork. The artwork is a visual representation of the game of tennis across WA's diverse landscape and captures the inclusive nature of the sport. The personal and powerful artwork has been interwoven into the WA Team hoodies to celebrate our state's uniqueness and help create a legacy for years to come. The story behind the artwork developed from the 'yarning circle' and evolved as Shania and Kale were creating the piece.

#### NITC selected team members:

- Tia Bellotti | Nhanda / Malgana and Jaru / Bunuba | Tarcoola Park Tennis Club
- Alifaye Gidgup | South West Noongar | Bunbury Tennis Club
- Alexis Holberton | Whadjuk Noongar | Karratha Tennis Club
- Vivicka Jackamarra | Nyungar, Yawuru | Guildford Grammar School
- Shania Kent | Noongar | Kwinana Tennis Club
- Jackson Phillips | Ballardong Noongar | Midland Lawn Tennis Club
- Sebastian Savarese | Noongar | Midland Tennis Club
- Seth Savarese | Noongar | Midland Tennis Club
- Kale Stanton | Gunnaikurnai, Monero, Ngarigo | Higgins Park Tennis Club

#### **WA Boorloo State Indigenous Tennis Carnival 2022**

On Saturday the 26th of November 2022, Tennis West hosted the inaugural WA Boorloo State Indigenous Tennis Carnival. This tournament was delivered to complement the National Indigenous Tennis Carnival - held annually in August in Darwin with both green-ball and UTR events to ready the players to be ambitious and spirited at the next NITC. The event included an engaging and informative Welcome To Country and the first Smoking Ceremony at the State Tennis Centre lead by Nick Abraham. Words of inspiration on culture and sport by Guests of Honour, Phil "Magic" Narkle and Jade Narkle. 3 divisions of competitive tennis for young Indigenous boys and girls, from Perth Metro and travelling from Bunbury, including players from our Junior Development Squad and Indigenous Metro Squad. There was Indigenous owned Gather Foods' new ice-cream line, Noongar owned Six Seasons coffee beans fueling us from the café, and Edmund Rice Centre WA bringing 3 mini-busses of eager kids to participate in our come-and-try day.



#### WA Boorloo State Indigenous Tennis Carnival 2023

The second event of its kind by Tennis West on Noongar Boodja, the Indigenous tennis pathway continues to be established from local club/coaching environments, complemented by squads, through to tournaments, state events and the National Indigenous Tennis Carnival.

We were joined by Noongar leader Ingrid Cumming for a brilliant Welcome to Country. Phil 'Magic' Narkle, once again, for his ongoing support of our Indigenous programs. Pro player Talia Gibson as a special guest, leading the players through a warm-up and participating in a Q&A. Coach Caitlin Hindmarsh for delivering a come-and-try activation. Gather Foods ice cream. And our longtime partner, Edmund Rice Centre WA, for bringing along kids to get involved.

### Regional South Indigenous Tennis Carnival (Narrogin)

The inclusion and regional south teams visited Narrogin Tennis Club, which graciously supported us in hosting 50 students from Narrogin and surrounding towns, including Wagin and Katanning. It was a day filled with tennis and culture, made possible through the support of Shooting Stars and Clontarf.

## Regional North Indigenous Tennis Carnival (Halls Creek)

The North team traveled to Halls Creek for a series of tennis programs and skill development sessions in collaboration with the Shire of Halls Creek and Garnduwa. These initiatives included a two-day tennis event at Warlawurru (Red Hill) Catholic Primary School. This marked Tennis West's inaugural presence in Halls Creek, and the children displayed great enthusiasm while participating, with many of them enjoying their first-ever tennis experience.





#### WHEELCHAIR

Throughout 2022-23, Tennis West has been working alongside Paralympics Australia to deliver a series of come-and-try days. Recently, Tennis West participated in 2 events delivered by experienced Wheelchair tennis coach, Dwayne Augustin at the WA Multi-sport Get Involved Event on 28th May 2023 and the Paralympics Australia WA Racquet Para-sports Event on 3rd June 2023. Wheelchair tennis continues to be delivered by Dwayne Augustin at Manning Tennis Club, and by Belinda Devine's coaching program at South Mandurah Tennis Club.

#### DHOH/PWII 2022

On Tuesday 27th September 2022, the Tennis West team along with Tennis Australia & Special Olympics Australia (WA) ran a come and try event for People with Intellectual Impairment (PWII) and Deaf/Hard of Hearing (DHoH). We were joined by Tennis Australia's Jay Schuback (Talent Development Manager - Tennis Inclusion) and Alison Scott (State Development Squad Coach - Inclusion (QLD) who encouraged the start of an inclusion junior development squad in line with the performance pathway. This squad has now run from term 4 2022 through to term 2 2023 with PWII and DHoH players.

#### **ALL ABILITIES:**

Tennis West had the incredible privilege of participating in the first WA event of the Activate Inclusion Sports Days (AISD) on Wednesday, September 21, 2022. AISD offers students with disabilities the opportunity to explore a variety of sports. Over 100 students took part in this comeand-try event in Victoria Park. Tennis West collaborated with several coaching businesses, including The Tennis Pro, Break Point Tennis, and Tennis Academy Perth, to provide coaching expertise for various abilities, including wheelchair tennis, blind/low vision tennis, intellectual impairment tennis, and deaf/hard of hearing tennis.

#### **BLIND AND LOW VISION (BLV) TOURNAMENT 2022**

The inaugural WA Blind and Low Vision Open was held on the weekend of 29-30th October at ECU Joondalup. The draws were filled with players from SA, VIC, NSW, QLD and WA competing to be crowned as the first ever WA Open State champion in their category. This also included the first ever B1 category to be played in Australia. The Open comprised of various categories of competition, with play that is modified with an audible yellow or black ball depending on the category. Depending on the classification, play is either with one, two or three bounces of the ball. The 2-Day event was a result of multiple years of programs and pathways in WA involving education, coach expansion and social play/match play. With the BLV program starting back in 2020 with Ian Ketteringham and The Tennis Pro team, the program has grown quickly, with sessions being delivered at Alexander Park Tennis Club, the State Tennis Centre and at South Mandurah tennis Club, delivered by Belinda Devine.

#### PLAYERS WITH INTELLECTUAL IMPAIRMENT (PWII) 2023

In June, Tennis West collaborated with Special Olympics (SO) to stage their Local Tennis Competition. Eight athletes with a range of intellectual impairments or autism competed across three divisions, ranging from modified match play to individual skills activities. There was fantastic enthusiasm shown by all competitors, supporting spectators and volunteers. All athletes participating have now qualified to compete in Tennis at the Special Olympics State Games coming up in September.





#### WA SCHOOLS PARTICIPANTS

Based off 83% School survey response rate\*

REGIONS	PRIMARY	SECONDARY	
Metro North	19,713	534	
Metro South	21,605	2,588	
Regional North	4,513	1,793	
Regional South	7,137	691	
TOTAL	52,968	5,606	58,574

#### WA PARTNERED SCHOOLS

REGIONS	PRIMARY	SECONDARY	
Metro North	132	3	
Metro South	145	10	
Regional North	66	8	
Regional South	63	8	
TOTAL	406	29	435

When it comes to the National Sporting Schools program, tennis is still the #1 chosen sport in Western Australia. The strategy at Tennis West is focused around "Classroom to Clubhouse Play" with the goal to make the participants school experience a memorable one whilst connecting them to their local club and coach.





Regions	EVENTS	SCHOOLS	PARTICIPANTS	TRANSITION EVENTS
Metro North	8	32	1310	3
Metro South	4	15	546	2
Regional North	1	7	243	0
Regional South	10	42	1220	1
TOTAL	23	96	3319	6

Red Ball Competitions are a consistently evolving and popular opportunity for schools across Western Australia. Tennis West's Red Ball Competitions are recognised as the national benchmark, and we take pride in offering the best possible experience, often the first for year 3-6 students. The statistics provided are derived from the 2022-2023 competition, which was organised and overseen by Tennis West. It's important to mention that other coaches across the state have successfully conducted their own Red Ball competitions. We wholeheartedly support their efforts and encourage further enhancement and development to these events with support from the team at Tennis West.



#### **METRO**

- Academy Plate-Boy Winthrop PS
- Academy Plate Girls Rosalie PS
- Herbert Edwards- Boys Wesley College
- Herbert Edwards- Girls Applecross SHS
- Slazenger Cup-Boys Applecross SHS
- Slazenger Cup- Girls Applecross SHS
- Mursell Shield- Boys CBC Fremantle
- Mursell Shield- Girls St Hildas AGS + MLC

#### **METRO**

- Upper Great Southern Academy Plate Narrogin PS
- South West Academy Plate Bunbury Cathedral Grammar
- South West Herbert Edwards- Girls Bunbury SHS
- South West Herbert Edwards- Boys Bunbury SHS
- South West Slazenger Cup- Boys Bunbury Catholic College
- South West Slazenger Cup- Girls Bunbury SHS
- Eastern Districts Academy Plate Kulin District High School
- Great Southern Academy Plate St Patricks School
- Central Academy Plate York District High School
- Central Herbert Edwards Boys St Joseph's Northam
- Central Herbert Edwards Girls St Joseph's Northam
- Country Final Academy Plate St Patrick's School





#### **LEAGUE**

In bringing our value of collaboration to life, a commitment was made to engage all stakeholders in a post-season Summer League review. Input was open to all involved and much valued during this process. A comprehensive and collaborative review of the State League was conducted and was undertaken in collaborative efforts driven by the Competition and Leagues committee. There was a strong focus on enhancing its marketability and long-term sustainability and robust discussion was had to determine how best to achieve this. All feedback was taken on board ensuring considerations to change were reflective of the tennis community needs.

In addition, amendments to the Tennis League Rules and Regulations, as well as Playing Formats, were crafted based on valuable club submissions and were subsequently ratified by the Tennis West Competition and Leagues Committee. Furthermore, an internal process was established to address any integrity concerns related to the Tennis West Tennis League and associated events, demonstrating our dedication to maintaining a high standard of excellence.

Several positive changes were implemented in the Summer League structure, aimed at reducing qualifying rounds and extending the duration of the finals to foster increased club participation. As part of these improvements, the introduction of a revamped Champion of Champions Singles and Doubles event to increase hype and excitement.

	FY2020_2021	FY2021_2022	FY2022_2023
All Players	6349	6688	6261
Male Players		4253	3991
Female Players		2435	2268
Juniors (Under 18)		5072	5074

#### **EVENTS**

The WA Events calendar is reviewed and assembled nationally to allow continuity of match play through synchronisation with the Western Australia League calendar, interstate events, National Championships and ITF, WTA and ATP events in other countries. Tennis West were successful in the acquisition of a second ITF Junior J30 event, making a total of five ITF events on the calendar.

The new Competitive Play framework has brought positive changes to the WA Event calendar as well as the implementation of Profit and Loss (P&L) reporting for each Tennis West event to support sustainability and the creation of standard operating procedures to ensure consistent event delivery by club hosts.

The provided numbers showcase the total events, total players, and unique players across various states in Australia, emphasizing the tennis community's widespread engagement.

	FY2021_2022	FY2022_2023
Total Events	73	78
Total Players	5554	5051
Unique Players	1137	1849

#### **TENNIS SENIORS WA (TSWA)**

Tennis West were involved in delivering the ITF MT200 at Royal Kings Park Tennis Club and TSWA State Championships at Nedlands Tennis Club in alignment with the existing Memorandum of Understanding (MOU) between TSWA and Tennis West. Tennis West took on the management of teams representing Western Australia at the 2024 Tennis Seniors Australia National Teams Carnival in Hobart.



#### 2023 CBH COUNTRY WEEK CHAMPIONSHIPS

The 2023 CBH Country Week Championships were held from Friday 14 April - Sunday 16 April 2023 at Alexander Park Tennis Club.

Men's Singles Winner Joshua Carter (Midwest)

Women's Singles Winner - Naomi-Mariana Vakadranu (Peel)

Men's Doubles Winners - Jarron Kretschman/Darren Patten (Midwest)

Women's Doubles Winners - Diana Thompson/ Wendy Weir (South-West)

Henry Ladyman Memorial Trophy Junior Boys Champion - Denby Sharpe (Lower Great Southern)

Dene and June Rundle Perpetual Trophy Junior Girls Champion - Maddie Andrews (Upper Great Southern)







#### D'ARCY SLATER CUP AND WOMEN IN TENNIS FOUNDATION CUP

The 2022 D'Arcy Slater Cup and Women in Tennis Foundation Cup was held at the Busselton Tennis Club in October, with regional zones competing in the teams based round robin doubles competition and singles events. The Central Districts, Great Southern, Upper Great Southern, Lower Great Southern, South-West and Eastern Districts were represented across the tournament events.

Singles Winner - **Denby Sharpe** (Lower Great Southern)

Singles Runner-Up - Arton Estrella (South-West)

Zone Winner - South-West







#### WOMEN IN TENNIS FOUNDATION CUP

Singles Winner - Alifaye Gidgup (South West)

Singles Runner-Up - **Tea Zizek** (Lower Great Southern)

Zone Winner - South-West

















# Scholarships

#### **WOMEN IN TENNIS (WIT)**

Formally the Women's Auxiliary, was founded in 1961 and created to administer the midweek ladies interclub tennis competition. Since 1998, WIT has been operating as an independent, volunteer-based fundraising group that supports WA's top female tennis athletes. WIT is dedicated to providing funding for these players to pursue interstate and international playing opportunities. WIT also provide financial assistance of up to \$3,000 in funding to the annual Women in Tennis Foundation Cup Event which is held in regional Western Australia.

#### **WIT FINANCIAL ASSISTANCE 2022/2023**

\$4800 - individual unidentified

\$3000 - Pizzey Cup Girls Team

#### D'ARCY SLATER FOUNDATION

The D'Arcy Slater Foundation has been an avid supporter of tennis in Western Australia for many years and the D'Arcy Slater Tennis Scholarship (DSFTS) continues and further strengthens the Foundation's long-standing commitment to tennis in WA. The scholarship provides funding to assist talented male junior athletes who reside in regional Western Australian with costs associated with individual development in the sport. The scholarship rewards the winner and finalist of the D'Arcy Slater Cup with up to \$2,000 in funding, aimed at removing barriers and improving the opportunities available to athletes living in regional Western Australia.

#### 2022/2023 DSFTS RECIPIENTS







MA Tennis LEAGUE

6,257 ACTIVE PLAYERS

55 ADULT AND JUNIOR LEAGUES

JUNIOR LEAGUE CLUBS PARTICIPATED

6 ADULT LEAGUE CLUBS

LEAGUE

**MEN'S STATE LEAGUE** 

8 TEAMS 84 PLAYERS COTTESLOE TC

**WOMEN'S STATE LEAGUE** 

6 TEAMS 70 PLAYERS PEPPERMINT GROVE TC

**KILDERRY CUP - BOYS STATE LEAGUE** 

6 TEAMS 52 PLAYERS UWA TC

**CASEY DELLACQUA CUP - GIRLS STATE LEAGUE** 

6 TEAMS 59 PLAYERS HENSMAN PARK TC

26 TEAMS

265 PLAYERS

\$20K ADULT STATE LEAGUE PRIZE POOL



# **WA TENNIS LEAGUE**

Summer and winter season formats are offered throughout the year and include playing opportunities for all ages, abilities and genders. Summer competitions are available seven days and nights every week with competition blocks comprising 24 rounds and four finals, totalling 28 weeks of play per season. The 2022/23 summer season offered 21 adult competitions and 9 junior competitions.

Winter League commenced in May and ran for ten rounds plus finals. The 2023 Winter season offered 13 adult competitions and 7 junior competitions.

# **SPRING SLAM DOUBLES LEAGUES**

The Spring Slam Doubles completed its 2nd season in Spring 2022. The Spring Slam Doubles was offered to adult players and juniors for their 1st season. 12 adult and 4 junior competitions with over 687 participants were involved in the league.

# **SOUTH-WEST JUNIOR LEAGUE**

The South-West Junior League (SWJL) completed its 3rd season in Term 4 2022. 28 players participants in the league split into 6 yellow ball teams and 4 orange ball teams. Rounds were conducted in a travelling format with host venues comprising Busselton Tennis Club, Margaret River Tennis Club and Bunbury Tennis Club.







42

TENNIS WEST ENDORSED EVENTS



1,112

TOTAL ACTIVE EVENT PLAYERS





**757** 

MALE

**FEMALE** 

# **EVENT RESULTS**

# **WA JUNIOR OPEN**

# **Mixed Green Ball**

Ian Woolev

# **Mixed Green Ball Doubles**

Chidtahpat Hansakwong

## **Girls Premier Singles**

Elena Manoj

# **Boys Premier Singles**

Elroi Chiripamberi

# **Girls Premier Doubles**

Derianne Mak/ Naomi-Mariana Vakadranu

## **Boys Premier Doubles**

Joey Chuma/ Leo Terrade

# **JS500 SIGNATURE SERIES - GRASS**

# Girls 12/U Singles

Claudia Shearwood

# **Boys 12/U Singles**

Oliver Hancin

# Girls 12/U Doubles

Addison Franklin/ Amelia Hilton

# **Boys 12/U Doubles**

Zachary Caruso/ Jake Rowley

# Girls 14/U Singles

Isabelle Criddle

# **Boys 14/U Singles**

Nemanja Savic

# Girls 14/U Doubles

Karin Hiramatsu/ Elena Manoj

# **Boys 14/U Doubles**

Lincoln Duckett/ Kian Hiramatsu

# **JT PREMIER 250 - HARDCOURT**

# Girls 12/U Singles

Teodora Strbac

# **Boys 12/U Singles**

Aidan Chan

# Girls 12/U Doubles

Simona Costine/ Benita Vinciguerra

# **Boys 12/U Doubles**

Trey Phillips/ Marc Sutisna

# Girls 14/U Singles

Karin Hiramatsu

# **Boys 14/U Singles**

Benjamin Calvao

# Girls 14/U Doubles

Mayla Manoj/ Chloe Tyers

# **Boys 14/U Doubles**

Jake Carlson/ Samuel Lee

# JT PREMIER 250 RAFA NADAL TOUR

# Girls 12/U Singles

Tia Zizek

# **Boys 12/U Singles**

Aidan Chan

# Girls 14/U Singles

Elena Manoj

# **Boys 14/U Singles**

George Diable

# Boys 12/U Values

Vivek Raja

# Girls 12/U Values

Ami Dalla Pozza & Tia Zizek

# Boys 14/U Values

Elijah Liu

# Girls 14/U Values

Isabelle Criddle





# \$2,075,739

# TOTAL TENNIS FACILITIES INVESTMENT EX GST

Responsible for future proofing the longevity and sustainability of tennis facilities across Western Australia, the Places to Play team works closely with local, state and federal government bodies to align infrastructure and playing priorities of the wider tennis community.

FEDERAL FUNDING

\$463,000

3 facilities awarded Federal Government funding: City of Albany\*, City of Melville, Shire of Trayning. The City of Melville federal funding for club house development, of which we are reflecting 33% total project towards Melville Tennis Club. TENNIS AUSTRALIA FUNDING

\$300,884

6 facilities awarded National Court Rebate (NCR) funding: City of Albany\*, Higgins Park Tennis Club, Kardinya Tennis Club, Kalamunda Tennis Club, Manjimup Tennis Club, Tenterden Tennis Club.

Tennis West was pleased to work with Tennis Australia as this fund reemerged after COVID-19 depleted Tennis Australia funding. We look forward to it growing further in the coming years.

\* Funding secured on the basis of financial and planning approvals

# STATE GOVERNMENT FUNDING

# \$1,311,855

Total amount of projects funded by Department Local Government, Sport and Cultural Industries (DLGSC) programs:

# **STATE SPORTING INFRASTRUCTURE FUND (SSIF)**

# \$600,000 contribution

Tennis West completed several capital works projects at the State Tennis Centre in Burswood to ensure the facility is accessible to all, safe and more environmentally conscious than ever before.

# **COMMUNITY SPORTING AND RECREATION FACILITIES FUND (CSRFF)**

# \$917,894 contribution

6 facilities awarded CSRFF funding:

Shire of Kondinin (Hyden Tennis Club), South Mandurah Tennis Club, Brunswick Tennis Club, City of Albany (Albany Tennis Club), City of Melville\* (Melville Tennis Centre) Shire of Trayning (Trayning Tennis Club).

\*Funding split between sports

# **CLUB NIGHT LIGHTS PROGRAM (CNLP)**

# \$393,961 contribution

8 facilities awarded CNLP funding:

Bullcreek Tennis Club, Dunsborough Tennis Club, Kendenup Tennis Club, South Perth Tennis Club, Bayswater Tennis Club, City of Joondalup (Sorrento Tennis Club), Mt Lawley Tennis Club, East Fremantle Tennis Club.

# LOCAL GOVERNMENT CONTRIBUTION ACROSS THESE 14 CSRFF & CNLP PROJECTS \$1,526,465 contribution

Through both the CSRFF and CNLP rounds, there is often contribution from Local Governments towards these projects in the standard 1/3 club contribution, 1/3 LGA contribution and 1/3 State Government contribution.

It is also noted that many more LGA's invest in their sporting facilities and tennis clubs across the state continue to be well supported and funded through their local governments. This amount is difficult to quantify and is not reflected in this annual report.

# **TENNIS CLUBS AND THEIR SPONSORS**

# \$766,495 contribution

Across all of these CSRFF and CNLP funded projects, tennis clubs and their sponsors have contributed a significant amount of money. Congratulations to all clubs for their prudent financial and project management skills.



There have been ongoing works at the State Tennis Centre to improve our environmental footprint and ensure that the court conditions meet standards and community requirements. These works include:

- Relay automation system in the office to control all lights and air conditioning.
- Switching over to LED lights inside the building.
- Installation of Electric Vehicle Chargers.
- Completion of courts 6 and 7.



# **SPORTS FACILITY AUDITS**

Sports facility audits are designed to improve the knowledge of tennis venues within Western Australia and work to assist strategic planning and decision making at all levels. Information about the condition of tennis facilities is shared with Local Government Authorities and is critical to clubs submitting funding applications.

439

TENNIS FACILITIES (AFFILIATED AND NON-AFFILIATED) ARE RECORDED ACROSS WA.

The Places to Play team has been working closely with the Participation team to upload much of this facility information into the Health Indicator Tool (HIT) to create a holistic suite of information about our tennis clubs.

# BOOK-A-COURT

There has been growth in both the number of venues using Clubspark as well as the number of bookings, unique hirers and revenue. There has been significant efforts made to encourage clubs to utilise either BAC or Igloo lock hardware, aiming to enhance the accessibility of clubs. Tennis West has also set up an Igloo lock rental scheme to allow clubs to try the Igloo locks for a maximum of 3 months.

With online bookings there has been a rise of 14% in online bookings and 28% increase in court hire revenue.

# **BOOK-A-COURT**



LIVE BOOK-A-**COURT VENUES** 



**BAC ACCESSIBLE** COURTS

TOTAL ONLINE BAC BOOKINGS



TOTAL BAC REVENUE

**NEW BAC VENUES** Kalamunda Tennis Club

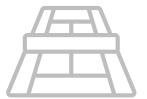


**BAC PROJECTS IN PROGRESS** Lesmurdie Tennis Club

# **IGLOO LOCK**



**IGLOO VENUES** 



IGLOO ACCESSIBLE COURTS

6,946 TOTAL ONLINE IGLOO BOOKINGS



TOTAL IGLOO REVENUE

# Marketing AND COMMUNICATIONS

2022-23 has been a transformative and exhilarating one for Tennis West. Our vision for the marketing team is to increase the engagement, awareness, relevance, and revenue of Tennis in Western Australia. We have not only achieved these goals but have set a new bar for excellence. Our commitment to fostering growth, celebrating achievements, and enhancing the experience of the tennis community has been unwavering.

# **ELEVATING TENNIS MARKETING**

Tennis West has been at the forefront of supporting and sharing the inspirational journey of the Participation team, highlighting their tireless efforts to promote tennis programs and the clubs across Western Australia. This year our key initiatives included:

- In collaboration with Tennis Australia, Tennis West has launched integrated marketing campaigns centred around the "play tennis" message, aiming to resonate with tennis enthusiasts of all ages.
- The Participation team have been working closely with clubs to develop marketing plans that will boost the growth of tennis programs and clubs capabilities.
- Another crucial aspect of this transformation involves supporting coaches to improve engagement levels, ensuring that the tennis community thrives <u>under their guidance</u>.





# TENNIS WEST STATE LEAGUE SOARS

The Tennis West State League saw a notable transformation, with a renewed focus on marketing campaigns, a revised broadcast model, and more comprehensive engagement with clubs for promotion. Key initiatives include:

- An integrated Tennis West State League brand campaign through all channels.
- Support for clubs in creating match day marketing plans and activations to boost awareness.
- Implementation of a content strategy for the State League to keep the audience engaged.
- Robust marketing plans for themed rounds aligned with the core pillars of the tennis community.
- A brand-new commercial strategy for the State League.
- Enhanced support for events, including the Grand Final, and an updated broadcast strategy.

# REVIVING TOURNAMENTS MARKETING

Tournaments also received a facelift in their approach by adding:

- An integrated Tennis West Tournament/Event brand campaign was introduced to engage tennis enthusiasts across Western Australia.
- Collaboration with the competitions and league team resulted in effective event day marketing plans and activations.
- A new content strategy for key tournaments was launched, along with marketing plans to amplify these events within the region.
- The introduction of a brand-new Tournament commercial strategy, including a basic Tournament Package.
- Support for key events such as the WA Open Launch and Country Week Function

The statistics speak volumes, with social media and media engagement becoming an integral part of Tennis West's outreach strategy. In the 2022-23 season, Tennis West achieved impressive results:

Social Media Impressions: A staggering 2,429,470 impressions, marking a remarkable 143% increase compared to the previous year.

Social Media Engagements: The engagement figures soared by 111%, reaching 166,793 interactions with our tennis-loving audience.

Media Mentions: Tennis West achieved a remarkable 321% increase in media mentions, with 2,311 references to Tennis West in the 2022-23 season.

Media Impressions: This year 165 million media impressions were generated throughout the world, strengthening the Tennis West's presence in the tennis community.

The power of storytelling was harnessed through 88 feature stories distributed via the website and social media, surpassing the Key Performance Indicator (KPI) of 60.

# **EVENTS**

Throughout the year Tennis West hosted 20 Functions ranging from our Tennis West Awards Night through to our CEO Series which focused on providing the latest happenings within Tennis in our country.

# **Tennis West Awards Night**

The annual Tennis West Awards Night saw over 330 guests celebrate and acknowledge the outstanding achievements of the WA Tennis Community in 2022. The awards recognise the achievements of WA's leading players, coaches, clubs, Volunteers, officials, partner schools and local government bodies. Post this year's event Tennis West surveyed attendees, clubs and stakeholders and asked a range of questions around the current event and the future of the event. 55% of respondents said their preferred time of the year to hold the event was April/ May as opposed to any other time of the year.

# **Volunteers Cocktail Function**

To conclude National Volunteer Week, Tennis West had the pleasure of hosting a cocktail function to honor our exceptional volunteers, Tennis West Board and Life Members, as well as other valuable contributors to the tennis community in Western Australia. This event provided an opportunity to celebrate and express our gratitude to the numerous volunteers who wholeheartedly dedicate their time to our beloved sport.

# **CEO Series**

Aiming to further connect with our diverse tennis community, this year saw a series of intimate events where guests were encouraged to share their thoughts and insights, ask thought provoking questions and explore ways in which tennis can thrive in Western Australia, drawing on their diverse experiences and perspectives.

# **CBH Group Country Week Championships - 100 year event**

This year marked the 100th year of Tennis West's Country Week Championships. In celebration of the 100th year of this historic event, Tennis West hosted a legends function to honor and celebrate regional players who have not only excelled in the Country Week Championship but have also wholeheartedly embodied the spirit of Country Week through their prolonged participation and significant contributions to the championships. Over 100 country legends in either participation or championships were inducted and honoured on the night. It was also a great opportunity for these legends to catch up and share stories of years past.



# **MAJOR PARTNERS**







# **OFFICIAL PARTNERS**





















# **FOUNDATION PARTNERS**







# **EVENT PARTNERS**













# lennis OFFICIATING

Tennis officials play a crucial role in the delivery of tennis, essential to the running of local, national and international events and competitions.

All officials support Western Australian events, including Competitive Play, ITF Pro Tours, ITF Juniors and Senior's events.

31 accredited officials in WA:

- Six (two women + four men) international travelling officials (French Open, Wimbledon, Hamburg, Korea, Fiji, Samoa, Japan)
  - Two x ITF Bronze Badged Chair Umpires
  - Four x ITF White Badged Referees, Chair Umpires (officiate as Referees, Coaches, Chair Umpires and Line Umpires)
- Four (one woman + three men) national travelling officials, including Referees, Court Supervisors, Chair Umpires and Line Umpires.
- Sixteen local officials working as Referees, Court Supervisors, Chair Umpires and Line Umpires.
- Five Court Monitors, assisting at local Competitive Play events

# ennis 1/es

	<b>TENNIS</b>	WEST	<b>BUSINESS</b>	TEAM
--	---------------	------	-----------------	------

Rod Van President - Tennis West Brett Patten Tennis West Chief Executive Officer & United Cup General

Manager Perth

Caris Fowke **Business Services Coordinator** (Parental Leave from June 2023)

**TENNIS AUSTRALIA TEAM** 

Hannah Pearce Marketing Partnerships Lead Jill Sheridan Officiating Development

Coordinator WA

Christina Ladyman Women and Girls Lead WA

Marchar Reid Head of Innovation

**MARKETING TEAM** 

Head of Marketing, Partnerships, Travis Kalin

**Events & Media** 

Jacob Steber Marketing & Communications Lead

(from Nov 2022)

Julia Speziali Events & Sponsorship Lead **Emily Garbett** Marketing & Communications Coordinator (to August 2023)

**STATE TENNIS CENTRE** 

Paula Gates

Zara Cavalot

Olivia Birkett **Head Of Operations** 

Charlotte King Places to Play Lead (Parental Leave

until Sept 2022)

Erin Stinton Government Relations & Project

Lead (from Sept 2022)

State Tennis Centre Coordinator Jaxon Gibb

(to May 2023)

Mitch Scally State Tennis Centre Coordinator

(from May 2023)

**PARTICIPATION TEAM - METRO/REGIONAL CLUBS** 

Head of Tennis North Rob Kennedy Michelle Magdy Head of Tennis South

> Metro North (Inclusion) Lead (Parental Leave until Jan 2023)

Club Development Officer

Club Development Officer

Metro North (Inclusion) Lead Samantha Gulliver Regional Lead North

Joel Pleydell Tennis Development Officer

Metro North

Megan Henry Regional Tennis Development

Officer Wheatbelt Region

(from 2023)

Braden Penny Tennis Development Officer

Metro South

Megan Allen Club Development Officer

Metro South Integrity Lead

Club Development Officer Scott Culpin

Regional South

#### **PARTICIPATION TEAM - SCHOOLS & PATHWAYS**

Marisa Gianotti Schools & Pathways Officer Metro North (from October 2022)

Radu Vaidean Schools & Pathways Officer

Metro South

Ben Cribb Schools & Pathways Officer

Regional South (to June 2023)

Daniel Bowen Schools & Pathways Officer

Midwest North

# **COMPETITIONS - LEAGUE/TOURNAMENTS**

Head of Competitions & Leagues Shane Smedley

(from Nov 2022)

Loretta Hughes Competitions & Leagues Manager

(to Nov 2022)

Deanne Maloney Competitions & Leagues

> Operations Manager League Coordinator

Terrence Tsui Events & Junior League

Coordinator

Brad Ladyman Regional Engagement and Events Coordinator (from Feb 2023)

## **TENNIS AUSTRALIA NATIONAL ACADEMY TEAM**

National Development Squad Goran Marijan

Coach (WA) Strategy &

Performance

Len Cannell National Development Squad/ Physical Performance Coach

Talent Operations Manager

Mitch Pleydell Strategy & Performance WA

National Development Team Peter Schoolkate

Squad Coach

National Development Team Brad Ladyman

Squad Coach

PhD Student Dylan Wood

National Development Squad -Charlotte Connon

Assistant Coach

# **COACH DEVELOPMENT**

Women & Girls Coordinator - WA Tamieka Whitefield

(from April 2023)

Coach Development Manager Sheridan Adams

(to Jan 2023)

## **RECEPTION**

Sue Kingston

Receptionist Sharon Lampard Shelly Pascoe Receptionist

# **CUSTOMER SERVICE OFFICER (CSO) - AFTER**

## **HOURS/WEEKENDS**

Sarah Wignell

Imelda Loviyanti CSO CSO Zoe Fenner Dylan Bailey CSO

Christian Rusli CSO (from Oct 2022) Matt Adams CSO (to May 2023) Joshua Scanlon CSO (to July 2022)

Anthony Gemaol CSO (to March 2023)

CSO (to July 2022)



# TENNIS WEST & THE SPORT GOVERNANCE STANDARDS

# **Sport Governance and Organisational Enhancement**

Tennis West is committed to advancing sports governance and organisational excellence in collaboration with the Australian sports sector. Together, they have developed The Sport Governance Standards (SGS) with the aim of continuously improving governance across all sporting organisations. These standards place a strong emphasis on accountability and transparency, serving as a valuable benchmark for evaluating the effectiveness and efficiency of governance systems and processes.

This collaborative effort allows various agencies, including the Department of Local Government, Sport and Cultural Industries (DLGSCI), to identify areas for improvement, provide guidance, offer support and resources, and facilitate educational opportunities. Aligned with our Tennis West Strategic Plan 2021 – 2025, which emphasizes "Cross Collaborate with Government, Sport & Business", as well as our aspiration to be "Recognised as the Peak Body of Excellence", Tennis West has dedicated significant efforts to improve and develop sound governance practices. These efforts have been acknowledged by DLGSCI, resulting in increased annual funding support, attributed directly to visible policy and governance enhancements. This achievement reflects the commitment and dedication of our Governance, People, and Culture sub-committee to instigate positive and beneficial change.

Tennis West conducted a self-assessment process followed by comprehensive DLGSCI feedback, yielding positive and reassuring outcomes. The results indicate that our ongoing initiatives for improvement align with national standards. Tennis West remains committed to reviewing and enhancing governance systems and procedures, and we will look to develop processes and system to enhance our transparency and communicate changes and amendments to our staff and stakeholders.

# The Findings

In the provided data, the performance of Tennis West can be evaluated based on the scores assigned to various standards in comparison to "National Average" and "State Average." Here are some key observations regarding the performance of Tennis WA:

Tennis West has a **consistent** approach to maintaining high standards across a broad range of Sports Governance areas. With a total score of 3.74, Tennis West exceeds the national standards due to the dedicated focus and support of Tennis Australia's policies and Integrity framework and ongoing improvements of policies and processes developed locally specifically for Tennis in WA.

Our strengths lie in upholding ethics, integrity, and member protection and safety within the organisation. Supported by national policies and principles on integrity, reporting, and dispute resolution, we demonstrate a genuine commitment to our core values of **collaboration** and **excellence** in these areas.

Areas for governance improvement include the need for a "Use of Drugs and Medicine" policy, with recognition that this is largely covered by the nationally adopted Anti-Doping policy led by Sport Integrity Australia. Furthermore, formalising performance evaluations is essential for long-term staff sustainability and effective succession planning. Over the past year, Tennis Australia's People and Culture department has made significant progress in this regard, implementing a Critical Role Mapping process. This process has proven invaluable in enhancing our organisational structure and identifying appropriate development opportunities for our leaders and staff.

Tennis West's overall performance significantly exceeds the presented national and state averages. While this self-assessment is positive, we acknowledge that there is still much work ahead. We remain committed to growth and evolution, with the ambition of being "Recognised as the Peak Body of Excellence."



Despite it being a year of change for the Coach Development team, there were still a number of highlights achieved including; the highest number of Tennis Australia (TA) Coach Memberships in many years, a significant 57% increase in female TA Coach Members and strong numbers continuing to attend Coach Education workshops.

The 'Serve & Return Workshop' presented by TA Professional Learning Manager, Scott Rawlins, was well received with an overall rating of 4.75 out of 5 from the 35 coaches who attended the workshop. Feedback from one of the coaches showed the high level of enthusiasm for the content: "Great workshop hosted by Scott Rawlins. Loads of new modern content on the return of serve. Great to see new trends. Myth busters on the old ways exposed."

The President's Women In Tennis Scholarship program provided over \$7,000 of scholarships to the coaching community, showing a continued investment into Women In Tennis. The scholarships helped provide a 57% increase in female TA Coach Membership, the highest percentage increase in any state around Australia during the same period.

# TENNIS AUSTRALIA COACH MEMBERSHIP

**250** coaches (173 male, 77 female)

51 Business

64 Qualified

**135** Trainee

3 High Performance coaches

2 Master Club Pro coaches

65 Club Professional coaches

43 Junior Development coaches

33 Foundation and Community coaches

10% increase in coach membership 39% increase in trainee coach members 57% increase in female coach members

# **COACH EDUCATION COURSES**

1 Junior Development Coaching Course

4 Community Coaching Course

10 Foundation Coaching Course

74 Total course participants

# PRESIDENT'S WOMEN IN TENNIS SCHOALRSHIPS - COACHING

2 Junior Development Coaching Course

2 Community Coaching Course

35 Foundation Coaching Course

\$7,175 Total Value of Scholarships Provided

# **COACH DEVELOPMENT WORKSHOPS**

5 workshops held

144 Total coaches in attendance









The program sustains a pathway that continues to foster the development of quality international-standard players from Western Australia who have the ability to represent their country in the Davis Cup/Federation Cup and Grand Slams. The core values of competitive, coachable and committed underpin the National Academy training and learning environment.

The National Development Squads and programs are only possible through the partnerships between Tennis Australia and Tennis West. The two bodies play a significant role in providing staff, facilities and support services. The National Development Squad continues to lead the way in high performance with numerous Australian representatives and National Champions.

# NATIONAL DEVELOPMENT SQUADS (NDS)

The National Development Squad program is the premier program in Western Australia for players aged 8-18. Selection is based on a minimum UTR requirement for each birth year and gender, tournament results, attitude and behavioural conditions. The program works with each player's private coach to add value to their weekly schedule. Players are offered two on-court sessions per week, two strength & conditioning sessions, and one match play session each week.

Maintaining aligned and professional working relationships with private coaches is of utmost importance. It is essential to respect the primary role of private coaches in order to collaborate effectively with them, understand the development plans of National Development Squad players, and integrate individual player development plans into squad sessions to the greatest extent possible.

80
NATIONAL ACADEMY
ATHLETES

51
18/U ATHLETES

29
12/U ATHLETES

# NATIONAL DEVELOPMENT SQUAD SUPPORTED PLAYERS (NDSSP)

The NDSSP program offers a comprehensive training structure for athletes who fulfil the entry selection guidelines based on player values, performance, and potential. The National Academy continues to use a holistic approach to each athlete's development by offering professional access to physiotherapy, psychology, sports nutrition and sports medicine. Athletes are provided with an individualised training program and tournament schedule tailored to their development phase. Athletes are provided travel support domestically and internationally with high-performance qualified staff members. As a high-performance training environment, the National Academy is continually striving to improve training standards and expectations and showcase the values of Competitive, Coachable & Committed.

WA Players involved: Sara Nikolic (14), Sehun Park (13), Aidan Chan (12)

# **NATIONAL TENNIS ACADEMY**

7 WA Athletes were selected for National Tennis Academy (NTA) in Brisbane (most of any State/Territory). 5 of the 7 athletes are based in Brisbane; they include Tristan Schoolkate, Derek Pham, Zach Viiala, Talia Gibson and Lily Fairclough. Taylah Preston and Jake Dembo have accepted funding from the NTA and decided to stay in Perth. They have the opportunity to train in Brisbane when appropriate.





# **BIRTH YEAR**

4 WA athletes ranked top 3 in Australia for respective birth years.





Taylah Preston (2005 birth year)



#1

Jake Dembo (2008 birth year)



#2

Zach Viiala (2005 birth year)



#3

Sara Nikolic (2009 birth year)



# Australian OPEN MENS

# **OPEN MENS SINGLES**

3 WA players ranked in top 50 Australian rankings (ATP ranking)



# TRISTAN SCHOOLKATE

275 World Rank17 Aus Rank



# **DEREK PHAM**

**858** World Rank **35** Aus Rank



# **ETHAN COOK**

**1231** World Rank **48** Aus Rank

# **OPEN MENS DOUBLES**

4 WA players ranked in top 50 Australian rankings (ATP ranking)



# **MATTHEW EBDEN**

9 World Rank

1 Aus Rank



# **JOHN PEERS**

**40** World Rank

4 Aus Rank



# TRISTAN SCHOOLKATE

151 World Rank

12 Aus Rank



# **ETHAN COOK**

**483** World Rank **34** Aus Rank





# **OPEN WOMEN SINGLES**

6 WA players ranked in top 50 Australian Rankings (WTA rankings)



# STORM HUNTER

**165** World Rank 4 Aus Rank



# **ASTRA SHARMA**

194 World Rank 7 Aus Rank



# **MADDISON INGLIS**

228 World Rank 11 Aus Rank



# **TALIA GIBSON**

338 World Rank 15 Aus Rank



## **TAYLAH PRESTON**

**431** World Rank 17 Aus Rank



# **LILY FAIRCLOUGH**

1317 World Rank 46 Aus Rank

# **OPEN WOMEN DOUBLES**

6 WA players ranked in top 50 Australian Rankings (WTA rankings)



# **STORM HUNTER**

4 World Rank

1 Aus Rank



# **TALIA GIBSON**

**161** World Rank

6 Aus Rank



# **ASTRA SHARMA**

207 World Rank

11 Aus Rank



# **MADDISON INGLIS**

293 World Rank 20 Aus Rank









# **AUSTRALIAN GRASSCOURT CHAMPIONSHIPS - WODONGA**

Goran Marijan and Len Cannell provided coaching support for the WA athletes playing at the U12 and U14 Australian Grasscourt Championships in Wodonga. The Grasscourt championships took place 5th - 9th January.

U14 Boys Singles Quarter Finalist - Suyash Makesar

U14 Girls Singles Semi Finalist - Sara Nikolic

U14 Girls Singles Semi Finalist - Rianna Tan

U14 Girls Doubles winner - Sara Nikolic

# AUSTRALIAN CLAYCOURT CHAMPIONSHIPS - CANBERRA

Goran Marijan and Mitch Pleydell provided coaching support for the WA athletes playing the U12 and U14 Australian Claycourt Nationals in Canberra. Players completed preparation on the claycourts at Dalkeith Tennis Club for the Nationals which took place April 18th - April 23rd.

U12 Boys Winner - Sehun Park

U14 Girls Finalist - Sara Nikolic

U14 Girls Doubles Winner - Sara Nikolic

U14 Girls Singles - Amy Findlay

# **AUSTRALIAN HARDCOURT CHAMPIONSHIPS**

Goran Marijan and Mitch Pleydell provided coaching support for the WA athletes playing in the U12 and U14 Australian Hardcourt Championships. The Hardcourt Championships took place 26th September - 2nd October.

U12 Girls Singles Quarter Finalist - Claudia Shearwood

U14 Boys Singles Finalist - Cameron Burton

U14 Boys Singles Quarter Finalist - **Nemanja Saavic** 

U14 Girls Singles Quarter Finalist - Sara Nikolic

U14 Boys Doubles Semi Finalist - Nemanja Saavic & Cameron Burton

U14 Girls Doubles Semi Finalist - Tara Aleksic & Amy Findlay



U12 European Tour - Aidan Chan

U13 European Tour - Sehun Park

U14 European Tour - Sara Nikolic and George Diable

U16 European & Asia Tours - Jake Dembo



# JUNIOR DAVIS CUP

## **JAKE DEMBO**

The Junior Davis Cup Asia Qualifying was held in Shymkent, Kazakhstan, in May. Jake Dembo was selected on the Australian Team as the Number 1 player and proudly represented Australia on and off the court. Jake won crucial matches throughout the week in the number 1 position. Jake represented Australia a year out of his age group and will be looking to gain selection and lead the team in 2024.

Players: Jake Dembo (WA), Lachlan McFadzean (NSW), Jonas Hahn (SA)

Captain: Mitchell Pleydell (WA)

# **WORLD JUNIOR TEAMS**

## SARA NIKOLIC

The Australian U14 Girls team advanced through the Asia/Oceania qualifying event in Kuching, Malaysia earning them a spot in the world event in Prostejov, Czech Republic. Sara played a pivotal role in singles and doubles, proudly representing her country and state.

Players: Renee Alameh (NSW), Koharu Nishikawa (VIC), Sara Nikloic (WA)

Captain: Jessica Moore (WA)



# NATIONAL 14's CAMP: "HEAT AND HYDRATION"

The National 'Heat and Hydration' male and female 2009 birth year camp was held in Darwin in May. The camp gave a valuable training camp leading into the 2 Darwin Junior ITFs. WA's George Diable was well deserving of his selection.

# GIRLS NATIONALS 14's CAMP "DOUBLES THE AUSTRALIAN WAY"

Sara Nikolic was selected to participate in a National Camp held in Perth. The camp hosted the top 8 girls in the country (2009 birth year), focusing on 'Doubles the Australian Way'. The camp was also a lead-in to the 2 Perth Junior ITFs.

# **SUPER 10's NATIONAL CAMP**

9 WA athletes were selected to participate in the U10 National Camp, which took place at Melbourne Park during the second week of the Australian Open. The Young aspiring athletes had the opportunity to meet Samantha Stosur, Pat Rafter and Bob and Mick Bryan. The camp aimed to bring together Australia's most exciting young prospects into one environment. The WA players included: Marc Sutsina, Nick Stojanov, Vivek Raja, Denby Sharpe, Tea Zizek, Benita Vinciguerra, Isabelle Chiew, Simona Costine & Raelyn Latoya.

# Western Australian STATE TEAMS

The Australian Teams Championships on the Gold Coast at KDV Sport was completed in July.

U11 Boys Team Lucas Sirbu

Jose Adaikkalam Marc Sutisna

Coach/Manager: Mitchell Pleydell

U11 Girls Team Sophie Bacea-Anton

Amelia Hilton

Leni Vila

Coach/Manager: Charlotte Connon

U13 Boys Team Sehun Park

Elroi Chiripmberi Pietman Fourie

Coach/Manager: Len Cannell

U13 Girls Team Karin Hiramatsu

Claudia Shearwood Jovana Novakovic

Coach/Manager: Goran Marijan

U15 Boys Team Cameron Burton

Liam McDowell Jason Sutisna

Coach/Manager: Len Cannell

U15 Girls Team Alice Stevens

Tara Aleksic Amy Findlay

Coach/Manager: Charlotte Connon







# **STORM HUNTER**

- WTA Doubles Current ranking: 4
- WTA Singles ranking: 165
- Winner Singles ITF \$60,000 Burnie
- Winner Doubles Catalonia Open WTA 25
- Billie Jean King Cup final representative
- Finalist Doubles Wimbledon
- Finalist Doubles Rothesay Classic WTA 250, Birmingham
- Finalist Doubles Internazionali BNL d'Italia WTA 1000
- Finalist Singles Adelaide International #1 WTA 500
- SF Doubles Omnium Banque Nationale présenté par Rogers WTA 1000, Toronto
- SF Doubles US Open



# **ASTRA SHARMA**

- WTA Singles ranking: 194
- WTA Doubles ranking: 207
- Winner Doubles ITF \$60,000 Naples, Florida
- Winner Singles ITF \$40,000 Ystad, Sweden
- Finalist Singles ITF \$60,000 Montpellier, France
- Finalist Singles ITF \$40,000 Ystad, Sweden



# **MADDISON INGLIS**

- WTA Singles ranking: 228
- WTA Doubles ranking: 293
- Winner Singles ITF \$25,000 Osaka, Japan
- Winner Doubles ITF \$25,000 Santarem, Portugal
- Finalist Singles ITF \$25,000 Monzon, Spain
- Finalist Singles ITF \$60,000 Playford, Australia
- Finalist Singles ITF \$25,000 Swan Hill, Australia



# **TALIA GIBSON**

- WTA Singles ranking: 338
- WTA Doubles ranking: 161
- Winner Doubles ITF \$60,000 Kurume, Japan
- Winner Doubles ITF \$25,000 Corroios-seixal, Portugal
- Winner Singles ITF \$60,000 Playford, Australia
- Winner Singles ITF \$25,000 Darwin #2, Australia
- Finalist Singles ITF \$25,000 Darwin #2, Australia
- Finalist Doubles ITF \$25,000 Foxhills, Great Britain
- Finalist Singles ITF \$25,000 Foxhills, Great Britain
- Finalist Doubles ITF 25,000 Tokyo, Japan
- Finalist Doubles ITF \$25,000 Karuizawa, Japan Finalist Doubles ITF \$25,000 Cairns #2, Australia
- AO main draw Singles



# **TAYLAH PRESTON**

- WTA Singles ranking: 431
- WTA Doubles ranking: 656
- Winner Singles ITF \$25,000 Monastir 21, Tunisia
- Finalist Doubles ITF \$25,000 Cairns #2, Australia
- Finalist Singles ITF \$25,000 Nottingham #3, Great Britain



# **LILY FAIRCLOUGH**

- Winner Doubles ITF \$15,000 Caloundra #2, Australia
- Winner Doubles ITF \$15,000 Monastir 17, Tunisia
- Winner Doubles ITF \$25,000 Swan Hill, Australia
- Finalist Doubles ITF \$25,000 Burnie #2, Australia



# **MATT EBDEN**

- ATP Doubles Ranking: 9
- Winner Doubles ATP 250 Winston-Salem (with Rohan Bopanna)
- Winner ATP Masters 1000 Indian Wells
- Winner ATP 250, Doha, Qatar
- Finalist ATP 500, Rotterdam, Netherlands
- Round of 16 DOubles US Open (with Rohan Bopanna)
- Finalist Doubles ATP 250 Naples, Italy (with Rohan Bopanna)
- SF Doubles Wimbledon (with Rohan Bopanna)
- Finalist ATP 1000, Madrid, Spain



# **JOHN PEERS**

- ATP Doubles Ranking: 40
- Winner ATP 500, Halle, Germany
- Round of 16 Roland Garros
- Finalist ATP 250, Naples, Italy
- Finalist ATP Masters 1000, Montreal, Canada



# TRISTAN SCHOOLKATE

- ATP Singles Ranking: 275
- ATP Doubles Ranking: 151
- Winner Singles M25 Swan Hill, Australia
- Winner Doubles M25 Swan Hill #2, Australia
- Winner Doubles M25 Swan Hill #1, Australia
- Winner Doubles M25 Burnie #2, Australia
- Winner Doubles M25 Burnie #1, Australia
- Winner Doubles \$50,000 Sydney, Australia
- Winner SIngles M25 Cairns, Australia
- Finalist Singles M25 Traralgon
- 3rd Round Qualifying AO
- Finalist Doubles \$130,000 Granby, Canada
- Finalist Doubles \$80,000 Bloomfield Hills, MI, USA



# **ETHAN COOK**

- ATP Singles ranking: 1231
- ATP Doubles Ranking: 483
- Winner Doubles M25 Catello Branco, Portugal
- Winner Doubles M15 Lambermont, Belgium
- Finalist Doubles M25 Ystad, Sweden

# Junior NOTABLE PERFORMANCES

# **SINGLES**

**US Open Round of 16** Taylah Preston Wimbledon Round of 16 Taylah Preston J100 Canberra #1 Winner Zach Viiala J100 Canberra #2 Winner Zach Viiala J30 Adelaide #1 Boys Winner Zach Viiala J200 Nonthaburi, Thailand Finalist Lily Fairclough J100 Auckland, New Zealand Finalist Jake Dembo J30 Lautoka, Fiji Finalist **J30 Perth Finalist** 

# **DOUBLES**

**US Open Semi Finalist** J200 #1 Sydney Girls Winner J200 #2 Sydney Girls Winner J200 Chuncheon, Korea Winner J200 Nonthaburi, Thailand Winner J100 Sousse, Tunisia Winner **J60 Gold Coast Winner J60 Darwin Winner** J60 Darwin Winner **J30 Darwin Winner J30 Singapore Winner J30 Singapore Winner** J30 Perth Winner J300 Pune, India Girls Finalist J300 Roehampton, Great Britain Finalist **J200 Sydney Boys Finalist** J60 Mornington Finalist J30 Darwin Finalist J30 Perth Finalist **J30 Adelaide Boys Finalist** J30 Lautoka, Fiji Boys Finalist

Jay Fairclough Alice Stevens Taylah Preston Lily Fairclough Lily Fairclough Lily Fairclough Lily Fairclough Lily Fairclough Alice Stevens Cameron Burton Brendan Jayaprakash Brendan Jayaprakash Cameron Burton Brendan Jayaprakash Jay Fairclough Lily Fairclough Lily Fairclough Zach Viiala Jay Fairclough Alice Stevens Alice Stevens Jay Fairclough

Jay Fairclough





Zone squads have been established across Western Australia to provide more opportunities for more players. Zone squads are an essential step in the player development pathway by providing opportunities for talented players to come together to train in a competitive environment. Players and their families can access many options through Zone Squads, including networking, player and parent education sessions, training, match play, strength and conditioning, tournament support and assistance in navigating the tennis pathway from tournaments to college programs. They also provide an opportunity for players to be considered for selection into the National Development Squads.

# **3 METRO ZONE SQUADS**

- 1. Dalkeith Metro West. City of Nedlands.
- 2. State Tennis Centre Metro East. Town of Victoria Park.
- 3. Blue Gum Metro South. City of Melville.

Super 10s

The Super 10s is an exciting competition held at the State Tennis Centre for the leading 10 and under tennis players in Western Australia. The competition commences with a Challenge Day, where managers evaluate children on the court. From the Challenge Day and recent tournament results, the leading 16 boys and 16 girls are selected. These players are divided into four teams of 4 players each. The teams are assigned a manager who stays on the court with the players throughout the season to provide advice and support. There is also a Super Bs competition for all the remaining players from Challenge Day, which offers a weekly training session on a Saturday morning.

Each season (which goes over two terms), we saw over 100 players take to the court.

# Vational, DEVELOPMENT STAFF

National Development Squad Coach - Goran Marijan

Talent Operations Manager - Mitchell Pleydell

National Development Physical Squad Coach - Len Cannell

Phd Students - Charlotte Connon, Dylan Wood

Western Australia Tennis Association Incorporated
ABN 90 803 634 736

# Financial Statements

FOR YEAR ENDED 30 JUNE 2023



PERTH

# STATEMENT OF FINANCIAL POSITION

As at 30 June 2023

	Note	2023	2022
Assets			
Cash and cash equivalents	10	4,747,322	2,506,520
Financial assets	11	2,242,406	4,492,246
Trade receivables and other assets	12	235,860	347,416
Inventories	13	1,752	1,493
Total current assets		7,227,340	7,347,675
Property, plant and equipment	14	3,543,769	3,366,232
Right-of-use assets	15	42,297	37,024
Total non-current assets		3,586,066	3,403,256
Total assets		10,813,406	10,750,931
Liabilities			
Trade and other payables	16	320,304	203,361
Employee benefits	10 17	241,103	208,494
Deferred income	18	22,686	430,290
Lease liabilities	15	8,553	10,069
Total current liabilities	, •	592,646	852,214
Employee benefits	17	27,937	10,483
Deferred income	18	2,500,000	2,500,000
Lease liabilities	15	35,224	28,067
Total non-current liabilities		2,563,161	2,538,550
Total liabilities		3,155,807	3,390,764
Net assets		7,657,599	7,360,167
Members' equity			
Retained earnings		7,199,601	6,899,838
Capital and general reserves	19	457,997	460,329
Total members' equity		7,657,598	7,360,167

The statement of financial position is to be read in conjunction with the notes to the financial statements set out on pages 65 to 78.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 30 June 2023

Note	2023	2022
	1,159,333	1,066,707
5	1,159,333	1,066,707
	2 674 049	1,981,553
6	2,674,049	1,981,553
	/EGE 00E)	(410 445)
	(693,317)	(418,445) (584,652)
	(1,160,273)	(985,564)
	(501,679)	(400,501)
	(216,690)	(244,115)
	(720,643)	(615,681)
	(26,363)	(27,641)
7	(3,884,870)	(3,276,599)
	(51 488)	(228,339)
	(01,400)	(220,000)
	358,294	(433,866)
	(9,375)	(9,207)
8	348,919	(443,073)
od	297.431	(671,412)
	7	2,674,049 2,674,049 (565,905) (693,317) (1,160,273) (501,679) (216,690) (720,643) (26,363) 7 (51,488) 358,294 (9,375) 8 348,919

The statement of profit and loss and other comprehensive income is to be read in conjunction with the notes to the financial statements set out on pages 65 to 78.

# STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2023

	Tennis Development Fund	Asset Replacement Reserve	Retained earnings	Total equity
Balance at 1 July 2021	130,571	340,000	7,561,008	8,031,579
Total comprehensive income for the period				
Deficit for the period	-	-	(671,412)	(671,412)
Interest earned on Tennis Development Fund	597	-	(597)	-
Revenue attributable to Tennis Development Fund	11,348	-	(11,348)	-
Payment of grants from Tennis Development Fund	(10,887)	-	10,887	-
Payment of other expenses from Tennis Development				
Fund	(11,300)		11,300	-
Balance at 30 June 2022	120,329	340,000	6,899,838	7,360,167
Balance at 1 July 2022	120,329	340,000	6,899,838	7,360,167
Total comprehensive income for the period				
Surplus for the period	-	-	297,431	297,431
Interest earned on Tennis Development Fund	2,627	-	(2,627)	-
Revenue attributable to Tennis Development Fund	13,159	-	(13,159)	-
Payment of grants from Tennis Development Fund	(13,727)	-	13,727	-
Payment of other expenses from Tennis Development	, ,			
Fund	(4,391)	-	4,391	-
Balance at 30 June 2023	117,997	340,000	7,199,601	7,657,598

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 65 to 78.

# STATEMENT OF CASH FLOWS

For the year ended 30 June 2023

	Note	2023	2022
Cash flows from operating activities			
Cash receipts from customers		2,461,598	2,231,095
Cash receipts from government grants		1,040,101	645,419
Cash paid to suppliers and employees		(3,464,301)	(3,101,166)
Interest received relating to bank deposits		65,676	3,947
Dividends and interest received relating to financial assets		85,269	173,641
Net cash (used in)/from operating activities		188,343	(47,064)
Cash flows from investing activities			
Acquisition of property, plant and equipment	14	(385,309)	(183,274)
Payments for purchase of financial assets		(539,081)	(617,118)
Proceeds from sale of financial assets		2,996,270	306,208
Net cash (used in)/from investing activities		2,071,880	(494,184)
Cash flows from financing activities			
Lease payments (principal and interest)		(19,421)	(19,760)
Net cash used in financing activities		(19,421)	(19,760)
Net (decrease)/increase in cash and cash equivalents		2,240,802	(561,008)
Cash and cash equivalents at 1 July		2,506,520	3,067,528
Cash and cash equivalents at 30 June	10	4,747,322	2,506,520

The statement of cash flows is to be read in conjunction with the notes to the financial statements set out on pages 65 to 78.

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2023

# 1. Reporting entity

The Western Australia Tennis Association Incorporated ('Association') is an Association domiciled in Australia. The Association is incorporated under the Associations Incorporation Act 2015. The address of the Association's registered

State Tennis Centre 282 Victoria Park Drive Burswood WA 6100

The Association is a not-for-profit entity and the principal activities of the Association during the course of the financial year were the promotion and development of the game of tennis in Western Australia.

## 2. Basis of preparation

### (a) Statement of compliance

The financial statements are Tier 2 general purpose financial statements and are prepared in accordance with AASB 1060 *General Purpose Financial Statements – Simplified Disclosures for For-Profit and Not-for-Profit Entities* and the Associations Incorporation Act 2015.

The financial statements were approved by the Members of the Committee (the "Board of Directors") on 31st October, 2023.

#### (b) Basis of measurement

Except for the cashflow information, the financial statements have been prepared on an accrual basis and are based on historical cost, except for the certain financial assets and liabilities that are measured at fair value.

## (c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Association's functional currency.

# (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

## (e) Going concern

As noted in Note 24, the Association is economically dependent upon Tennis Australia and receives grant funding therefrom that forms an integral part of the funding required for the Association to achieve its short and long term objectives. In the event that grant funding from Tennis Australia Limited should cease, or be reduced, it is the view of the officers that the Association would still be able to continue meeting the above objectives, albeit to a lesser extent.

The Directors have concluded that it is appropriate that these financial statements are prepared on a going concern basis.

# 3. Significant accounting policies

## (a) Financial instruments

The principal accounting policies adopted in the preparation of the financial report are set out below. These have been consistently applied to all periods presented in these financial statements.

# (i) Recognition, initial measurement of derecognition

Financial assets and financial liabilities are recognised when the Association becomes a party to the contractual provisions of the financial instrument, and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

# (ii) Classification and subsequent measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

# NOTES TO THE FINANCIAL STATEMENTS

# 3. Significant accounting policies (continued)

# (a) Financial instruments (continued)

## (ii) Classification and subsequent measurement of financial assets (continued)

For the purpose of subsequent measurement, financial assets other than those designated and effective as hedging instruments are classified into the following categories upon initial recognition:

- Amortised cost
- Fair value through profit or loss (FVPL)
- · Equity instruments at fair value through other comprehensive income (FVOCI)

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

Classifications are determined by both:

- · The Association's business model for managing the financial asset
- · The contractual cash flow characteristics of the financial assets

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables, which is presented within other expenses.

# (iii) Subsequent measurement of financial assets

Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- They are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- The contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Association's cash and cash equivalents, trade and most other receivables fall into this category of financial instrument as well as long-term deposit.

Financial assets at fair value through profit or loss (FVPL) - managed and listed investments

Financial assets that are held within a different business model other than 'hold to collect' or 'hold to collect and sell' are categorised at fair value through profit and loss. Further, irrespective of business model financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for as FVPL. All derivative financial instruments fall into this category.

The Association do not currently hold any financial assets at FVOCI.

# (iv) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Association in the management of its short term commitments.

# (v) Non-derivative financial liabilities

The Association has the following non-derivative financial liabilities: interest bearing liabilities and trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Association designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss.

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

# (b) Property, plant and equipment

## (i) Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and accumulated impairment losses.

# 3. Significant accounting policies (continued)

# (b) Property, plant and equipment (continued)

# (i) Recognition and measurement (continued)

Cost includes expenditures that are directly attributable to the acquisition of the asset and cost incurred in getting the asset ready for use. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

#### (ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Association and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

#### (iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

Leasehold Improvements 3 - 40 years
 Plant and equipment 1 - 10 years
 Courts 3 - 45 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least

# (c) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the lower of costs and net realisable value, and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

## (d) Impairment

# (i) Financial assets (including receivables)

AASB 9's impairment requirements use more forward-looking information to recognise expected credit losses - the 'expected credit losses (ECL) model'. Instruments within the scope of the new requirements include loans and other debt-type financial assets measured at amortised cost.

The Association makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Association uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

The Association assumes that the credit risk on a financial asset has increased significantly if it is more than 120 days past due.

The maximum period considered when estimating ECLs in the maximum contractual period over which the Association is exposed to credit risk.

# Measurement of ECLs

ECLs are probability-weighted estimate of credit losses. Credit losses measured as the present value of all cash shortfalls ( i.e the difference between the cash flow due to entity in accordance with the contract and the cash flow that the Association expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

# Presentation of allowance of ECL in statement of financial position

Loss allowance for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

## (ii) Non-financial assets

The carrying amounts of the Association's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

# NOTES TO THE FINANCIAL STATEMENTS

# 3. Significant accounting policies (continued)

# (d) Impairment (continued)

# (ii) Non-financial assets (continued)

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# (e) Employee benefits

# (i) Long-term employee benefits

The Association's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Corporate bonds at the reporting date which have maturity dates approximating to the terms of the Association's obligations.

# (ii) Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Association has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

# (iii) Termination benefits

Termination benefits are expensed at the earlier of when the Association can no longer withdraw the offer of those benefits and when the Association recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months at the end of the reporting, then they are discounted.

# (iv) Defined contribution plans

Obligations for contributions to defined contribution plans are expensed as the related service is provided. Prepaid contribution are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

# (f) Provisions

A provision is recognised if, as a result of a past event, the Association has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability.

# (g) Revenue and other income

(i) Revenue recognition policy for revenue from contracts with customers (AASB 15)

AASB 15 requires revenue to be recognised when control of a promised good or service is passed to the customer at an amount which reflects the expected consideration. The customer for these contracts is the fund provider. Revenue is recognised by applying a five-step model as follows:

- 1) Identify the contract with the customer
- 2) Identify the performance obligations
- 3) Determine the transaction price
- 4) Allocate the transaction price
- 5) Recognise revenue

Generally, the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

# 3. Significant accounting policies (continued)

#### (g) Revenue and other income (continued)

(i) Revenue recognition policy for revenue from contracts with customers (AASB 15) (continued)

None of the revenue streams of the Association have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations. Costs are recognised on an accrual basis.

#### Grant income

Grant income arising from an agreement which contains enforceable and sufficiently specific performance obligations is recognised when control of each performance obligations is satisfied. This is generally the case for the monies from the Government and the performance obligations are varied based on the agreement.

Within grant agreements there may be some performance obligations where control transfers at a point in time and others which have continuous transfer of control over the life of the contract.

Where control is transferred over time, generally the revenue is recognition based on either cost or time incurred which best reflects the transfer of control.

#### Affiliation fees

Revenue from affiliation fees is recognised in the profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to the period to which membership relates.

(ii) Revenue recognition policy for revenue streams which are either not enforceable or do no have sufficiently specific performance obligations (AASB 1058)

#### Grant income

Assets arising from grants in the scope of AASB 1058 are recognised at their fair value when the asset is received. These assets are generally cash but maybe property which has been donated or sold to the Association at significantly below its fair value.

Once the asset has been recognised, the Association recognises any related liability amounts. Once the assets and liabilities have been recognised then income is recognised for any difference between the recorded asset and liability.

# Capital grants

Capital grants received under an enforceable agreement to enable the Association to acquire or construct an item of property, plant and equipment to identified specifications which will be controlled by the Association (once complete) are recognised as revenue as and when the obligation to construct or purchase is completed.

For construction projects, this is generally as the construction progresses in accordance with costs incurred since this is deemed to be the most appropriate measure of the completeness of the construction project as there is no profit margin.

# Volunteer services

The Association has elected not to record volunteer services in the financial statements. Volunteer services received relate to assisting in the organising and running of tennis events throughout the state of Western Australia.

# (iii) Significant estimate and judgements relating to revenue

For many of the grant agreements received, the determination of whether the contract includes sufficiently specific performance obligations was a significant judgement involving discussions with several parties at the Association, review of the proposal documents prepared during the grant application phase and consideration of the terms and conditions.

Grants received by the Association have been accounted for under both AASB 15 and AASB 1058 depending on the terms and conditions and decisions made.

If this determination was changed then the revenue recognition pattern would be different from that recognised in this financial report.

# (h) Leases

At inception of a contract, the Association assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Association uses the definition of a lease in AASB 16.

#### 3. Significant accounting policies (continued)

#### (h) Leases (continued)

#### (i) Initial recognition and measurement

At commencement or on modification of a contract that contains a lease component, the Association allocates the consideration in the contract to each lease component on the basis of its relative standalone prices. However, for the leases of property the Association has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Association recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Association by the end of the lease term or the cost of the right-of-use asset reflects that the Association will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Association's incremental borrowing rate. Generally, the Association uses its incremental borrowing rate as the discount rate.

The Association determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- · fixed payments, including in-substance fixed payment;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Association is reasonably certain to exercise, lease
  payments in an optional renewal period if the Association is reasonably certain to exercise an extension option,
  and penalties for early termination of a lease unless the Association is reasonably certain not to terminate

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Association's estimate of the amount expected to be payable under a residual value guarantee, if the Association changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero. The Association presents right-of-use assets that do not meet the definition of investment property in property, plant and equipment and lease liabilities in loans and borrowings in the statement of financial position.

# (ii) Short-term leases and leases of low-value assets

The Association has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Association recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

At inception or on modification of a contract that contains a lease component, the Association allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

#### (iii) Leases with significantly below-market terms and conditions

The Association has the right to use the Burswood Park Tennis Centre for a nominal amount \$2,000 per annum (2022: \$2,000). This property is used for the Associations administration office as well as various tennis activities. The lease term ends in 2047.

The Association has elected to measure the right of use asset arising from this lease at cost, which is based on the associated lease liability.

#### 3. Significant accounting policies (continued)

#### (i) Finance income and costs

Finance income comprises interest income on funds invested, dividend income and changes in the fair value of financial assets at fair value through profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Dividend income is recognised in profit or loss on the date that the Association's right to receive payment is

#### (i) Income tax

The Association's income relates to its activities as an Association established for the encouragement of sport. In following the Income Tax Assessment Act of 1997 Div 50 s.50-45, the Association's income is therefore considered exempt from income tax. Withholding tax from other jurisdictions is provided when the liability is due and payable.

#### (k) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the Australian Taxation Office are classified as operating cash flows.

#### (I) Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the Associations normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the Associations normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

# (m) New accounting standards and interpretations not yet adopted

There are no standards or amendments that have been issued but not yet effective that are expected to have a significant impact on the Association.

The Association has not adopted, and currently does not anticipate adopting any standards prior to their effective dates.

#### 4. Determination of fair values

A number of the Association's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability

Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

# (i) Investments in equity and debt securities

The fair value of financial assets at fair value through profit and loss is determined by reference to market price at the reporting date.

# 5. Revenue

	2023	2022
(i) Revenue from contracts with customers - AASB 15 Revenue from		
Contracts with Customers		
Affiliation fees	336,498	330,409
Entry fees	373,471	365,086
Sponsorship	142,622	123,947
Car parking income	131,585	109,370
Other income	175,157	137,895
	1,159,333	1,066,707
(ii) Timing of revenue recognition		
Services transferred at point in time	680,213	612,351
Services transferred over time	479,120	454,356
	1,159,333	1,066,707

#### 6. Other income

Revenue recognised under AASB 1058 Income of NFP entities		
Tennis Australia funding	1,633,948	1,336,134
Government grants		
Healthway grant	250,070	150,000
DLGSCI grants	412,632	271,818
DLGSCI Capital STC infrastructure grant	377,399	222,601
Other	-	1,000
	2 674 049	1 981 553

# **Government grants**

The Association has been awarded government grants from the WA Department of Local Government, Sport and Cultural Industries (DLGSCI) and Healthway. The DLGSCI grants cover the Association's business plan funding, community engagement programmes, high performance funding, regional talent development programme and capital infrastructure work at the State Tennis Centre. The Healthway grant was provided to fund various programs mainly focused on participation and junior development programs.

# 7. Other expenses

The Association has the following key expenses:

The recodulation has the following key expenses.				
	2023	2022		
Depreciation expense:				
Leasehold improvements	160,142	152,574		
Plant and equipment	12,480	22,809		
Courts	35,150	31,175		
Right-of-use assets	10,414	8,625		
Repairs and maintenance expense	115,266	112,282		
Employee benefits expense	2,172,347	1,778,003		
Contributions to defined contribution superannuation funds	214,284	167,399		

8.	Finance income and finance costs		
		2023	2022
	Interest income on bank deposits	65,676	3,947
	Dividend income on financial assets at fair value through profit or loss  Net change in fair value of financial assets through profit or loss  Realised profit on disposal of financial assets at fair value through	85,269 332,617	173,641 (612,428)
	profit or loss	(125,268)	974
	Finance income	358,294	(433,866)
	Interest expense on lease liabilities	(9,375)	(9,207)
	Finance cost	(9,375)	(9,207)
	Net finance income	348,919	(443,073)
9.	Auditor's remuneration		
	Audit services	2023	2022
	Nexia Perth Audit Services Pty Ltd: Audit of financial reports	13,068	12,100
	Nexia Fertil Addit Services Fty Ltd. Addit of financial reports	13,068	12,100
10	Cash and cash equivalents		· · ·
		2023	2022
	Bank balances Cash on hand	3,527,392 350	1,313,478 350
	Deposits at call	1,219,580	1,192,692
	Cash and cash equivalents	4,747,322	2,506,520

Cash and cash equivalents comprise cash balances and call deposits. The call deposits are readily convertible into known amounts of cash and are held at amortised cost.

11.	H	nar	ıcıaı	ı ass	ets

	2023	2022
Managed and Listed investments designated at fair value through profit or loss	2,242,406 2,242,406	4,492,246 4,492,246

# 12. Trade receivables and other assets

	2023	2022
Trade receivables Other receivables Prepayments	99,628 69,835 66.397	41,975 225,003 80.438

# 13. Inventories

Inventory on hand

2023	2022
1,752	1,493
1,752	1,493

# 14. Property, plant and equipment

	Leasehold Improvements	Plant and Equipment	Courts & Court Equipment	Under Construction	Total
Cost					
Balance at 1 July 2021	5,740,678	279,501	948,988	-	6,969,167
Additions	7,539	-	-	175,735	183,274
Disposals	-	-	-	_	-
Reclassifications	-	-	-	_	-
Balance at 30 June 2022	5,748,217	279,501	948,988	175,735	7,152,441
Balance at 1 July 2022	5,748,217	279,501	948,988	175,735	7,152,441
Additions	110,795	20,900	135,145	118,469	385,309
Reclassifications	152,551	-	23,184	(175,735)	-
Balance at 30 June 2023	6,011,563	300,401	1,107,317	118,469	7,537,750
Accumulated Depreciation					
Balance at 1 July 2021	(2,921,010)	(208,362)	(450,279)	-	(3,579,651)
Depreciation charge for the year	(152,574)	(22,809)	(31,175)	-	(206,558)
Reclassifications	-	-	-	-	
Balance at 30 June 2022	(3,073,584)	(231,171)	(481,454)	-	(3,786,209)
D. I	(0.070.504)	(004.474)	(404.454)		(0.700.000)
Balance at 1 July 2022	(3,073,584)	(231,171)	(481,454)	-	(3,786,209)
Depreciation charge for the year	(160,142)	(12,480)	(35,150)	-	(207,772)
Reclassifications	- (2.222.722)	- (2.42.27.4)	(=10.001)	-	- (2.222.224)
Balance at 30 June 2023	(3,233,726)	(243,651)	(516,604)	-	(3,993,981)
Carrying amounts					
At 1 July 2021	2,819,668	71,139	498,709	_	3,389,516
At 30 June 2022	2,674,633	48,330	467,534	175,735	3,366,232
At 00 build 2022	2,074,000	+0,550	407,334	173,733	5,500,252
At 1 July 2022	2,674,633	48,330	467,534	175,735	3,366,232
At 30 June 2023	2,777,837	56,750	590,713	118,469	3,543,769

# 15. Right-of-use assets

(i) Amounts recognised within the statement of financial position

	Property	Equipment	Total
Balance at 1 July 2022	35,548	1,476	37,024
Additions to right-of-use assets	8,083	7,604	15,687
Depreciation charge for the year	(7,084)	(3,330)	(10,414)
Balance at 30 June 2023	36,547	5,750	42,297

The Association leases two properties and a photocopier. The property leases run until 2047 for the Burswood Park Tennis Centre. The Robertson Park lease is month by month. The printer lease operates until 2025.

# 15. Right-of-use assets (continued)

# (ii) Future lease payment

The total future lease payments (including those lease payments that are not included in the measurement of the lease liability, e.g. for short-term leases and leases of low-value items) are disclosed for each of the following periods.

			2023	2022
	Current Lease liabilities		8,553	10,069
	Non-current			
	Lease liabilities		35,224	28,067
	The following table sets the terms and repayment schedule for right-of-use as	ssets held by t	he Association	
			2023	2022
		Years of	Carrying	Carrying
		maturity ween 1 and	Amount	Amount
		25 years	43,777	38,136
16.	Trade and other payables			
			2023	2022
	Trade payables		7,299	60,122
	Other payables and accrued expenses		313,005	143,239
	·		320,304	203,361
17.	. Employee benefits			
			2023	2022
	Current			
	Provision for annual leave		199,417	156,641
	Provision for long-service leave	_	41,686	51,853
			241,103	208,494
	Non-current			
	Provision for long-service leave		27,937	10,483
	Trovision for long convice loave		27,937	10,483
18.	Deferred income			
	Current		2023	2022
	Department of Local Government, Sport and Cultural Industries		_	425,399
	Other		22,686	4,891
			22,686	430,290
	Non-current		0.500.00	0.500.00-
	Department of Local Government, Sport and Cultural Industries		2,500,000	2,500,000
			2,500,000	2,500,000

The non-current income from Department of Local Government, Sport and Cultural Industries is for purpose of capital works at the current or future State Tennis Centre.

The Association is going through a selection process to identify a suitable location for clay courts as part of this funding with works unlikely to being within the 12 months following the date of this report.

# 19. Capital and general reserves

# **Tennis Development Fund**

This reserve was established with the purpose of development and enhancement of players in Western Australia.

#### Asset Replacement Reserve

These are reserves set aside for the replacement and improvement of assets at the State Tennis Centre.

#### **Members Equity**

The Association is incorporated under the Associations Incorporation Act 2015.

In the event of the Association being wound up the liability of members is determined by its rules.

#### 20. Financial Instruments

The following table shows the carrying amounts of financial assets and financial liabilities

Financial assets measured at amortised cost	Note	2023	2022
Trade receivables	12	99,628	41,975
Cash and cash equivalents	10	4,747,322	2,506,520
		4,846,950	2,548,495
Financial assets measured at fair value through profit or loss			_
Financial Assets	11	2,242,406	4,492,246
		7,089,356	7,040,741
Financial liabilities measured at amortised cost			
Trade payables	14	7,299	60,122
		7,299	60,122

#### 21. Related party transactions

The Association being a member of Tennis Australia (TA) receives shared services benefits from TA. These benefits include accounting, legal, human resources and information technology resources. These services are provided for nil consideration.

The names of each person holding the position of officer of the Association during the financial year were:

 $Rod\ Van,\ Pamela\ Cresswell,\ Anthony\ Cunningham,\ Nick\ Gray,\ Leslee\ Holmes,\ Joanne\ Quinn\ and\ Linda\ Wayman.$ 

Directors of the Association are acting on an honorary basis.

	2023	2022
Key management personal compensation		
Short-term employee benefits	731,644	719,648
Post-employment benefits	56,187	61,730
Total compensation	787,831	781,378

# 22. Contingent Liabilities

The Association had no contingent liabilities as at 30 June 2023 (2022: nil).

In the interval between the end of the financial year and the date of this report, the Association has been issued with legal action by a former employee. The Association is in the process of assessing the potential financial implications. At the date of this report, these are indeterminable, however, the Association will strongly defend its position and is of the opinion that the financial implications, if any, will have minimal impact on the operation of the Association.

#### 23. Commitments

The Association had no commitments as at 30 June 2023 (2022: nil).

# 24. Economic dependence

The Association receives grant funding from Tennis Australia Limited that forms an integral part of the funding required for the Association to achieve its short and long term objectives.

It is the view of the Board that the Association would still be able to continue meeting the above objectives regardless of this funding being received in the future, albeit to a lesser extent.

# 25. Events after the reporting period

In the interval between the end of the financial year end and the date of this report the Association has been engaged in a dispute with a former employee (see Note 22).

There have been no further events, items or transactions of material or unusual nature likely, in the opinion of the directors of the Association, to significantly affect the operation of the Association, the results of those operations, or the state of the affairs of the Association in future financial years.

# DIRECTORS DECLARATION

In the opinion of the directors of Western Australia Tennis Association Incorporated ('the Association'):

- (a) the Association is not publicly accountable;
- (b) the financial statements and notes set out on pages 3 to 19, are in accordance with the Associations Incorporation Act 2015, including:
  - (i) presents fairly, in all material respects, of the Association's financial position as at 30 June 2023 and of their performance, for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards Simplified Disclosures and the Associations Incorporation
- (c) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

Dated at Perth	1st	day of	November	2023.			
Signed in accordance with a resolution of the directors:							

Non-

R. Van *President*  L. Wayman Director







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