

***Notice is hereby given of the 117th Annual General Meeting of
Members of the Association***

Meeting: Tennis West Annual General Meeting (AGM)

Date & Time: Thursday, 29 October 2020 at 6.30pm

Venue: Reabold TC - 24 Oceanic Drive, Floreat WA

AGENDA

1. Attendance
2. Apologies
3. Welcome
4. Confirmation of Proxies

ANNUAL GENERAL MEETING

5. Confirmation of Minutes -- Minutes of Meeting held 31 October 2019
6. Matters Arising
7. Special Business
 - 7.1 Annual Report – President/CEO Joint Report
 - 7.2 Financial Report -- see 2019/20 Audited Financial Statements
 - 7.3 Election of Officers
 - 7.3.1 Directors (x2)

*Whilst Vote Count is taking place, Regional Tennis Managers will present on “**Thriving***

Tennis Communities” (15min) – refer Page 2 for more info.

7.4 Life Membership – Wayne Firms

Motion: That Wayne Firms be awarded Life Membership of Tennis West for his service to the organisation.

Moved: Jan Truscott Seconded: Brett Patten

(NB: The constitution requires three quarters of those present and entitled vote, to vote in favour thereof.)

7.5 Life Membership – Ray Collins

Motion: That Ray Collins Be awarded Life Membership of Tennis West for his service to the organisation.

Moved: Jan Truscott Seconded: Brett Patten

(NB: The constitution requires three quarters of those present and entitled vote, to vote in favour thereof.)

8. Other Business

9. Appointment of Auditor

10. Closure

THRIVING TENNIS COMMUNITIES PRESENTATION

Presented by Rob Kennedy & Michelle Magdy – Tennis West Regional Tennis Managers

(Presentation during Director Vote Count)

- What is a Thriving Tennis Community?
- How Thriving Tennis Communities links to TW Strategic Plan
- 8 Pillars of a Thriving Tennis Community
- Roll-out to Clubs
- Questions

MINUTES 2019 TENNIS WEST AGM

116th ANNUAL GENERAL MEETING Of Council for Association

Held Thursday 31 October 2019

At the Bayswater Tennis Club, 80 Murray Street, Bayswater

The AGM opened at 6. 38pm.

Welcome was made by President Wayne Firms, on behalf of the TW Board, to this 116th AGM of The Western Australian Tennis Association Inc., trading as Tennis West. Particular thanks were extended to Bayswater Tennis Club as hosts of this meeting, to club delegates and club volunteers, to Dan Hannegan representing Auditors KPMG, fellow Board Directors Jan Truscott, Rod Van , Kirstie Davis, Brett Patton, Ray Collins and Ian Meares. Special mention was also made to TA Director Greg Hutchinson, TW CEO Michael Roberts and TW staff. Delegates addressing the meeting were asked to ensure they speak loudly and clearly and that they introduce themselves by name and club. The President reminded the meeting that Board Directors cannot move or second motions. For the first time this AGM shall be live streamed around the State.

1 Attendance

Wayne Firms (Chair/TW President)

6 Board Directors

43 Delegates (as per Register)

31 Observers (as per Register)

17 TW Staff Members: Michael Roberts, Elle Mazza, Brooke Koenig, Loretta Hughes, Robert Kennedy, Michelle Magdy, Craig Vinci, Greg Wood, Ardian Fazliu, Kay-Leigh Nicholas, Jenna Sparkes, Jason Marrable, Paula Gates, Emilie Jones, Katie Ilich, Chris Crosby, Marti Hughes.

1 Minute Taker: Fiona Clark

Total = 99 persons

2 Apologies

As listed per the register Gracetown TC and Parkwood TC, and Kate McNamara (TW Director),

3 Welcome – New Delegates

Nil noted as new Delegates.

4 Confirmation of Proxies

As listed per the register.

5 Confirmation of 2018 AGM Minutes

It was moved by Matt Young, (Leederville TC) **“That the AGM minutes of 25 October 2018 are adopted as a true and accurate record.”**

Seconded Paul Breuer (Bull Creek TC)

MOTION CARRIED

6 Matters Arising

Nil

7 Special Business

7.1 Annual Report – President/CEO (Joint Report) – W. Firms/M. Roberts

A joint 2018/19 report was presented as tabled by President W. Firms, and CEO M. Roberts, which highlighted some of the key achievements:-

- It was an exciting year in WA across all functions of the organization – from in the office, at clubs, as well as on the court. One of the highlights for WF was to observe the considerable positive change in approach by many clubs to advance the sport.
- A new Affiliation Model was developed and implemented which will result in over \$250,000 given back to clubs over the next three years. Not all clubs will benefit however, but those that have to pay more will be associated and supported, and this has already started to happen.
- From the Board perspective the major governance reforms have been completed, and these will see the sport in WA overseen in what is considered to be Best Practice in the years ahead, whilst looking for further ways to improve on an ongoing basis.
- During the year a new participation delivery model was implemented. Feedback received to date is that clubs are embracing the additional interaction, support, and advice being received, and are taking action. For the first time TW has staff based in the South at Busselton, and in the North at Geraldton.
- A highlight of the year was the success of WA players at both Junior and Senior level.
- TW is continuing to work with Tennis Seniors, having again run the State Championships. The Association is also supporting the delivery of the Australian Seniors Championships to be held in Busselton and Bunbury in January ~ this is a 'first' in Australia. The partnership will continue to grow in the months ahead to support and influence more activities for > 35-age tennis players.
- Another highlight of the year has been the publicity that has been achieved. When Michael Roberts was employed one of the many tasks he was given was to look to get more publicity for tennis in WA. As a starting point Emile Jones came on board as an intern for 2 days a week, however her great work and other factors led her to now being a full-time employee with excellent coverage being received in the media.
- TW had an official surplus of \$736,558, from an operative perspective however it was a lot less but still very positive; further explanations in this regard to be provided by the Chair of the Finance Audit and Investment Committee, Rod Van under agenda item 7.2 (Finance Report).
- The State Tennis Centre has also been a major TW issue and is addressed further in this report.
- CEO Michael Roberts provided a summary of the six pillars of the Strategic Plan, and the key activities undertaken by staff in order to achieve the objectives:-
- **Key Objective One “Places to Play”** – *Grow the number of great clubs that are sustainable via effective management models:-*
 - Greater resources, both human and financial, enabled the Places to Play Team to better service clubs, particularly with grant applications assistance, facilities improvement advice, and local government relations.
 - The 'Book A Court' program continues to be rolled out at clubs with 5 additional facilities set to join the existing 18 venues across WA.
 - The Federal Government, through SportAus launched a significant infrastructure program inviting applications from sporting clubs for funding to improve facilities. 12 WA tennis clubs received funding totaling \$1.6m for projects such as court resurfacing, lighting and clubhouse upgrades.
- **Key Objective Two “Participation”** – *More people have a positive experience in tennis more often:-*
 - Tennis Australia set a national target of reaching 1 million connected Australians by 2020; however with increased resources and underpinned by the hard work of all staff, partner schools, coaches and clubs this target was achieved a year early; an amazing effort!
 - The Participation Team has increased its numbers, under the leadership of Brooke Koenig, Participation Manager, and this investment has facilitated development, and increased servicing of clubs, particularly in regional WA.
- **Key Objective Three “Coaches”** – *To develop quality coaches and deliverers who drive participation and performance in tennis:-*
 - There are 250 qualified registered TA Coaches who provide a high standard of coaching in WA; Bayswater Tennis Club's Head Coach, Anthony Harbrow, is a great example of the caliber of these coaches.

- **Key Objective Four “Performance”** – *Deliver a world class athlete development pathway*
- The performance of WA athletes this past year has been a highlight of WA tennis, with many successes across all age groups both individually and as teams: These included:
 - U11 boy’s team, and the u13 girl’s team winning the National Championships title
 - Talia Gibson winning the girl’s 14/U Australian Championships
 - Derek Pham winning the boy’s 14/U Australian Championship
 - Tristan Schoolkate continues to enjoy success on the junior stage in what is his final year on this tour. He competed in all 4 junior Grand Slam events in 2019, proving himself as one of the top juniors in Australia, and is a great example of the success of the local system as he transitions onto the ATP Tour in the coming months, with a world ranking of around 800
 - On the pro circuit Astra Sharma made the transition from US College onto the WTA Tour with ease; she is now placed inside the top 100 women in the world.
- **Key Objective Five: “Tournaments and Competitions”-** *Provide quality and innovative competitions and tournaments:-*
 - WA remains the envy of most other States in this area with many trying to replicate the successful structure that is regarded as the best in the country.
 - The extensive tournament calendar provides many opportunities for players of all levels to be involved, from entry level through to the Pro Tour events, which are critical for WA players aiming to improve their ranking as well as gain valuable match practice.
 - Affiliated clubs continue to advise that League competitions are one of the key benefits of affiliation.
- **Key Objective Six: “Mastercard Hopman Cup”** – *A world class event that drives passion for the sport:-*
 - A ‘last shot winner take all’ saw Switzerland win the last match of the Hopman Cup, thereby providing a great farewell to this event in Perth.
 - This will be replaced on the calendar by the ATP Cup, a new men’s teams’ event that will bring the best male players to Perth, Sydney and Brisbane. Players shall represent their country, and play for US\$15m in prizemoney. 7 of the top 12 male players shall be in Perth, including Nadal for the first time ever.
- **Strategic Priority – “The State Tennis Centre”** – Jan Truscott (VP, Chair of the STC Re-Development Committee, Civil Engineer), acknowledged the committee, Ian Meares (Civil Engineer), Kate McNamara (communication strategies/stakeholder engagement), and Kirstie Davis (local Council/government legislation), before providing an overview of what continues to be the number one priority of the Board and CEO, i.e. getting a resolution and clear way forward:-
 - TW is focusing on remaining at the current Burswood site following the rejection by local residents of a High Performance Centre proposal for the current Robertson Park site, and the subsequent withdrawal of support by the local Council.
 - The TW Board shall therefore proceed with finalizing the Business Case for a High Performance Centre at the current location, at an estimated cost of approx. \$55m, and a Development Centre at an alternative site yet to be determined.
 - It is anticipated that a fully developed funding and project plan can be communicated in quarter 1 of 2020.
 - In closing President Wayne Firms extended appreciation to the following:-
 - The club volunteers who continue to build closer relationships with TW.
 - The Board of Directors ~ a dedicated, experienced, and knowledgeable Board, who continue to work harmoniously and tirelessly throughout the years, and are highly regarded in the Australian Tennis family.
 - Tennis Australia, who continues to heavily invest in the game and in the provision of support to its MA’s.
 - Fiona Clark, Board Secretary, for her continuing voluntary support to the Association.
 - The various sub-committee members including Grant Vernon, Samantha Shields, Nominations Committee members and Tim Sullivan, Finance, Audit & Investment Committee member.
 - Tennis Officials, led by the dedicated Jill Sheridan.
 - The State Government-Department of Sport, Recreation, Local Government and Communities
 - Tourism WA-Fed Cup and ATP Cup
 - Healthway
 - Darcy Slater Foundation
 - CBH

- KC Australia – Jeff King
- Women in Tennis Committee led by Trish Ross – who support young female players to train and travel
- Michael Roberts – CEO – for his successful leadership which has resulted in a renewal of contract for a further 3 years
- The TW staff and the TA staff who work in WA, who are all very passionate, and work extremely hard in the provision of service and support to clubs. Competitions and Tournaments staff, under the leadership of Loretta Hughes, were given special mention for their continuing commitment and interaction with clubs, and out of hours events, including interactive club forums.
- Questions were taken from the floor:
- It was suggested that On-line Forums be introduced for clubs/members to post feedback on TW initiatives. (Jeffrey Arne, Maylands TC).
- TW, the Board, was asked if it has an opinion, or had investigated the recent ABC report that the Minister had “interfered with grant allocations just prior to the local government elections?” In response there had been no comment to these accusations from TW. (Laurie Apps, Fremantle TC)
- As a follow-up comment it was noted by the speaker that clubs who had been unsuccessful with their facility grant applications had received no feedback with reasons for this. In response it was advised that these are Federal Government decisions and operations. (Laurie Apps, Fremantle TC)
- In closing Wayne Firms concluded his long term formal association with TW with pride at what has been achieved in recent years resulting in positive reforms in many areas, and again thanked all those who had contributed to these successes.

It was moved by Wendy Ireland (Leederville TC)

“That the 2018/19 President’s & CEO’s Report, as tabled, be adopted.”

Seconded Jeffrey Arne (Maylands TC)

MOTION CARRIED

7.2 **Financial Report – 2018/19 Audited Financial Statements**

As tabled. The Chair of the Finance Audit and Investment Committee, Rod Van, provided an overview of TW finances for 2018/19.

- Surplus for the 2018/19 year was \$736558 compared to 2017/18 of \$687428
 - Profit and loss account statement shows a number of items that are of a non-operational nature including:
 - PTA compensation for part of STC land \$370000
 - Capital Infrastructure grant income of \$143192 released against capital expenditure
 - Finance Income from cash Investments and managed funds \$237349
 - Majority of funds received from Tied grants from, Tennis Australia, the State Government and Partners e.g Healthway, as programs continue to expand
 - Balance sheet is strong; Member’s Equity \$3.9m
 - \$6.3m in cash and liquid assets
 - Included \$1.5M cash and \$4.5M investments in managed funds
 - Given the healthy financial position and surplus TW was able to initiate and implement the new Affiliation Model for 2019/2020 which will see funds reduced from this source by \$250,000 over the next 4 years.
- Questions were received from the floor:-
- Clarity was sought on revenue \$108k from parking. R. Van confirmed. (Mark Oath, Kardinya TC)
 - Is the \$370k from transport an Annual Fee? RV confirmed this is a ‘one-off’ as compensation for the land. (Mark Oath, Kardinya TC)
 - A question was raised in regards to the \$4.5M in assets, i.e. where do these funds derive from and how are they managed? RV advised the funds were managed by Perpetual Fund in conjunction with Tennis NSW, and invested across a range of individual funds who invest on TW’s behalf. TW has a joint investment committee who meet with Tennis NSW, review the portfolio, and provide opportunities to invest as needed. RV confirmed that TW has access to these liquid asset monies.
 - In regards to the new Affiliation Model, the question was posed that whilst TW shall, for the majority, be returning monies to clubs, for those paying more however what will TW be doing for those particular clubs? In response M. Roberts advised that those adversely affected in Year 1, are paying the same amount as in the 2017/18 year and won’t be paying the full new model charge until year 4, as this is a staged-approach. The challenge for TW is to

meet with clubs and determine a strategy moving forwards how costs can potentially be reduced or how to improve income. TW is already working with the clubs most significantly affected on court usage, and how these clubs can generate more income in order they be more sustainable. It may be necessary for some clubs to meet with their local Councils to discuss sustainability, which could result in extreme cases some clubs reducing in size. (Judy Hogben, Maylands TC).

- Final question was why was \$2.5M deferred and what monies are these? RV explained these monies were received for the new STC and will be deferred until utilized for the re-development of the STC. TW has to work within the current Business Case and expend these monies within 5 years. (Jocelyn McClennan, Higgins Park TC).

It was moved by W. Ireland (Leederville TC)

“That the Financial report, as tabled, be adopted”

Seconded Alex Foster (Melville-Palmyra TC)

MOTION CARRIED

7.3 Election of Officers

There were 8 nominations received for the three Tennis West Director positions (in alphabetical order):-

- | | |
|-------------------------|----------------|
| • Ray Collins | Claremont TC |
| • Pamela Carswell | Peppermint TC |
| • Anthony Cunningham | UWA TC |
| • Rainer Gilich | |
| • Judy Hogben | Maylands TC |
| • Brian Laurenson | South Perth TC |
| • Graham Mackay-Coghill | Cottesloe TC |
| • Ian Meares | Dalkeith TC |

Profiles of all candidates had been e-circulated to members. Thanks were extended to the Nominations Committee comprising of the independent Chair, Grant Vernon, Samantha Shields (Dept. of Local Government, Sport and Cultural Industries), and Board Members Brett Patten and Kate McNamara, who had assessed each of the candidates against agreed criteria, and made recommendations to the membership.

7.3.1 Directors x 3 elections

The question was posed in regards to ‘regional representation’ currently on the board; In response only Ray Collins, from Northam, was from a country region, however no Director has a specific regional representative role. (Michelle D’Adamo Claremont TC)

The election of Director’s vote was put to the membership by a secret ballot in accordance with Article 22.4 (b) of the TW Constitution. Thanks were then extended to Brooke Koenig and Elle Mazza as the Returning Officers.

Congratulations were extended to Anthony Cunningham (3-year term) Pamela Cresswell (3-year term) on their elections to the Board, and to Ian Meares (2-year term) on his re-election to the Board.

W. Firms congratulated the successful candidates and thanked all nominees for their interest. Ray Collins was thanked for his service to TW after a long and successful 16-year career on the Board. All were applauded by the members.

In 2020 it is intended for there to be an electronic voting system.

7.4 Life Membership – Bill Price

As a reward for services rendered to the Association a person can be conferred with Life Membership (Article 5.4 of the TW Constitution). A motion was on the table for Bill Price to be recognized with Life Membership:-

- Bill Price was elected to the Board of Tennis West in 2000 and served 18 consecutive years on the Board – a record for any Board Director which cannot be replicated (Article 12.3 of the Constitution (h) Elected Directors can serve a maximum period of continuous service of 9 years)
- All of his service has been associated with the financial management of the organisation. Details being:

- 2000-2016 Chair of Finance Committee
- 2001-2012 Treasurer
- 2013-2018 Director
- 2016-2018 Chair of Finance, Audit and Risk Committee

When Bill assumed the Treasurer's position TW was in a difficult financial position, as it was again during the GFC; under his guidance and assistance the organisation is now in a very strong financial position to the extent it is able to give back to the Members via the new Affiliation model.

During his time on the Board he worked co-operatively with a number of CEO's and Presidents. In recent years he developed a strong working relationship with the TA Finance division, and was part of a Board that modernised the organisation particularly around governance and investment of funds.

R. Collins (Director) spoke to the nomination, endorsing same, and acknowledging the hard-working efforts of Bill, who always had the best interests of tennis in WA.

Wayne Firms (President) also spoke to the nomination, and specifically to his workings with TA where Bill pushed for a few things to happen, and these have now been initiated.

Given his outstanding dedicated service it was recommended that Bill Price be awarded Life Membership of the Association.

Moved Ray Collins (TW Director)

"That Bill Price be awarded Life Membership of Tennis West for his service to the organization."

Seconded Wayne Firms (TW President)

MOTION CARRIED

Bill thanked the delegates and the Board for their nomination and this honour, whilst acknowledging the support of TW over the years, the camaraderie, and his involvement with a dedicated and very capable Board. Bill thanked the CEO, and the staff of TW for their commitment to the success of the sport in WA, the pleasure working with them, to DSR for their support, and finally to TA acknowledging their role in the success of TW through the provision of financial and human resources money and gratuitous services.

8 Appointment of Auditor

It was moved by Matt Young (Leederville TC)

"That KPMG be approved as the Tennis West Auditors for 2018/19."

Seconded: Paul Breuer (Bull Creek TC)

MOTION CARRIED

9 Closure

Prior to closing the President paid tribute to Alan Hicks OAM, on his recent passing; Alan had played a very important role in the development of tennis in WA for decades. He was one of the state's top-ranked juniors, and then continued his career with Royal Kings Park, winning the State Premiership in 1953/54 & 1954/55. He was instrumental in the administration and delivery of tennis across clubs and zones throughout regional and metropolitan WA, and in the establishment and affiliation of the Corinthian Park TC. Alan was a past President (1990-1996), and a Life Member of TW.

In his closing remarks Wayne Firms noted that this AGM ends a long formal association for him with TW; during his time with the Board, as a Director, and as President for the last 4 years, Wayne acknowledged with pride the many achievements of the Board, particularly since 2012, which included modernization of the game and its governance. Wayne has been integral to improvements in the rules, League competition, and has been an active member of Disciplinary and Governance committees. He has worked with 9 CEOs, a myriad of TW staff over the years, and many TW Board Directors. Wayne concluded with *'It has been a pleasure to have served Tennis West and the WA Tennis community.'*

There being no further business the 2019 AGM was formally declared closed at 8.03 pm, and was followed by an invitation to participants to an Open Court Session on the Bayswater tennis courts, and a barbeque.

Tennis West AGM



GET
COURT
UP

Signed as a true and correct record.

(Date)

(President/Chairperson)