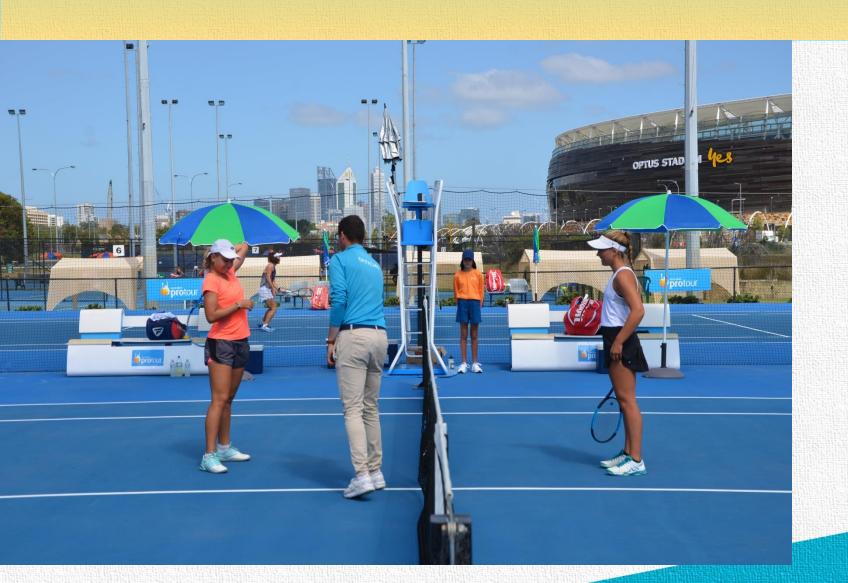
#### AR SANCTIONED TOURNAMENTS





# Tournament Director Workshop



#### **AGENDA**

- Surface Seasons
- Nomination Criteria
- Local Officials
- Sanctioning Dates
- 2019 Tournament Allocations
- Tournament Management
- Pre-tournament Planning
- Tips for success
- Tournament Planner
- Stripe Network
- ITF Transition Tour
- Prizemoney targets
- Common Issues
- Refunds
- Complaints and Conflict
- Safeguarding Children



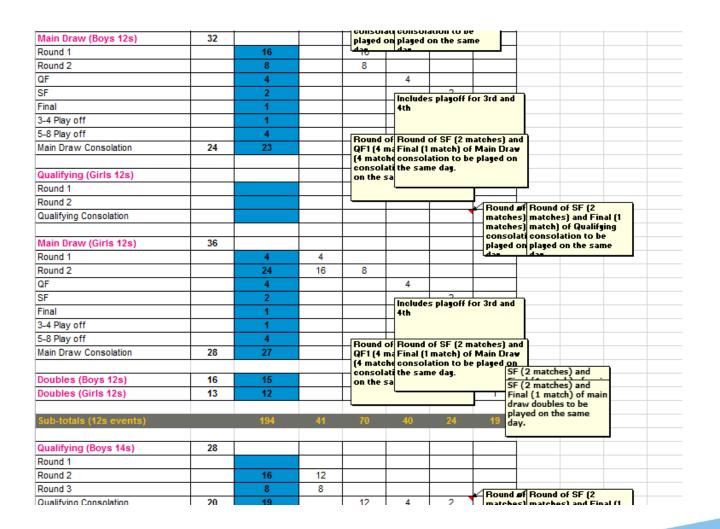
#### **SURFACE SEASONS**

- Grasscourt swing September/October
- Claycourt swing March to May
- National Grasscourt Champs & Bruce Cup with lead-in Gold in WA 2019
- Teams Champs move from Showdown to July, 11/u, 13/u

#### NOMINATION CRITERIA

- ✓ Read disclaimer re sanction requirements
- ✓ Match Plans » draw sizes & score formats
- ✓ Working with Children Check & Number
- ✓ National Police Check
- ✓ Local officials
- ✓ Canteen, menu
- ✓ Images-Clubhouse interior & grounds

  Courts by surface
- ✓ Budget and entry fee
- ✓ Additional events, e.g. mixed & 10's
- ✓ Club must be financial



#### LOCAL OFFICIALS

- Tournaments responsible for safe & fair environment
- AR Regs require1 court supervisor for 4 courts, plus ref
- 2017 clubs requested to train and deliver local members as officials
- 2018 clubs to nominate members for training and accreditation as local volunteers and year round employment
- Club EOI to host training course
- If officiating requirements were/are not met, tournaments may be downgraded or draw sizes reduced



# 2019 AR Tournament Sanctioning Dates

- Member Association 3 phase Calendar Block Planning and Review 1 June to 13 July
- Tennis Australia Review 25 July
- Online Tournament Applications for clubs/centres 27 July to 12 August
- TD's Complete Match Plan 20 August
- Tennis Australia & MA Review of Applications 24 August
- Tournament Confirmation Letters sent out to successful tournament applications (as well as rejection letters) 31 August
- Creation of Tournament Keys and TP login details to be distributed to Tournament Directors 12 September
- Final deadline for all 2019 TP files to be created, modified and published with STRIPE account details 8 October



#### 2019 Calendar Allocations

2019 AMT ALLOCATION	PLATINUM	GOLD	SILVER	BRONZE	2019 AMT ALLOCATION
ACT	1	1	2	3	7
NSW	5	5	14	21	45
NT	0	1	1	4	6
QLD	3	3	10	17	33
SA	2	4	5	5	16
TAS	0	2	2	3	7
VIC	7	5	15	21	48
WA	2	2	6	9	19
TOTAL	20	23	47	72	180

2019 JT ALLOCATION	PLATINUM	GOLD	SILVER	BRONZE	2019 JT ALLOCATION
ACT	1	1	1	3	6
NSW	0	10	17	20	47
NT	0	2	1	7	10
QLD	0	7	11	17	35
SA	0	6	6	13	25
TAS	0	1	3	6	10
VIC	1	13	24	27	65
WA	0	5	10	7	22
TOTAL	2	44	70	99	220

### Tournament Management

- Tournament Director
- Tournament Committee
- Rules of Australian Ranking Tournaments, Code of Behaviour,
   Member Protection Policy, Extreme Weather Policy
- Staff and Volunteers
- Budget
- Venue management signage, scoreboards, singles sticks, squeegees, TD office, PA system
- Officials pre-brief
- Café
- Prizes/Prizemoney
- Ensuring you stick to your match plans. Draw sizes can only be changed before your entries open online.



### **Pre Tournament Planning**

- Fact Sheet
- Free software and licence current
- Timeline for Draw releases, wildcards etc
- Communication Plan
- Operations Staff Court services, transport
- Player Services Stringer and Physio
- Format education



## Tips for Success

❖i. Marketing and Sponsorship

❖ii. Local Court Supervisors

❖iii. Trophy and Ball supplier

❖iv. Events

❖ v. Share Best Practice







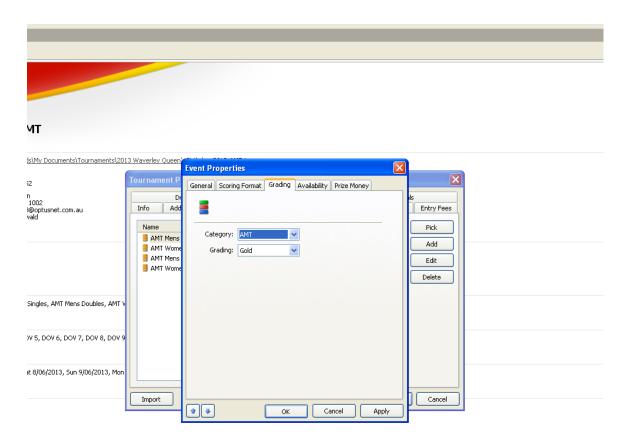
#### **Tournament Planner Version 2018.4**

Some changes in the new version are as follows:

- Using the menu messages you can mail all players, using email templates and variables.
- On the schedule screen you can easily see times where you have both NO courts and NO player availability (green/red).
- The schedule settings have been moved from the program options to **Tournament properties**, so you can have different settings per tournament.
- On the schedule settings you can set an average match duration which will be used when scheduling closely around players availability.
- On the screen **Not Warned** you can select multiple players and email them at once. Also a filter and player search has been added.
- The order of play screen has a new information panel on the right.
- The menu function schedule validation checks for playing on multiple locations as well.
- Add updated conditions re conduct, betting activity, spectator behavior, membership, promotions, use of image, filming, photography, medical treatment/records and privacy to regulations tab, then publish

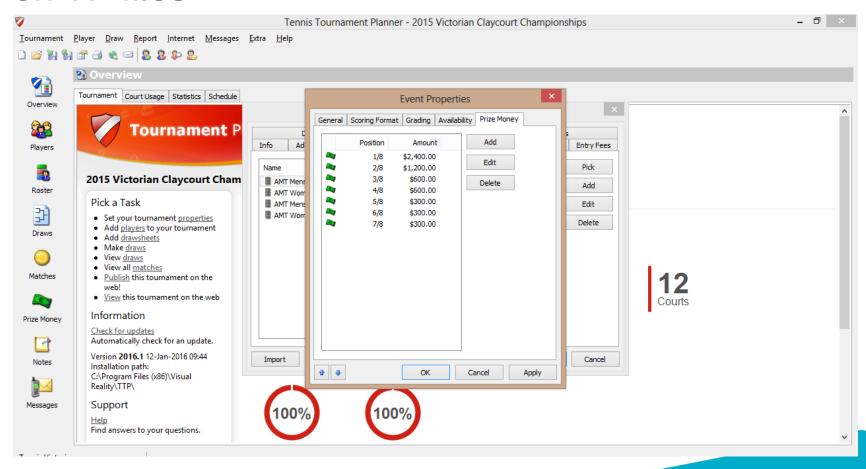
# Grading's for ease of rankings

To allow accurate ranking points allocation, please update event properties

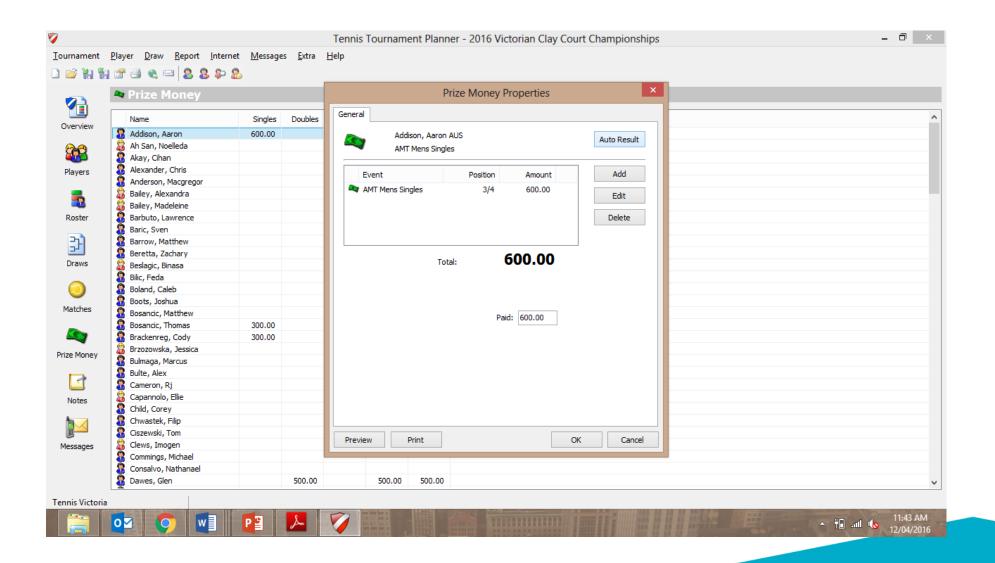


#### **Prizemoney**

 It is a TA requirement that all AMTs input Prizemoney on TP files



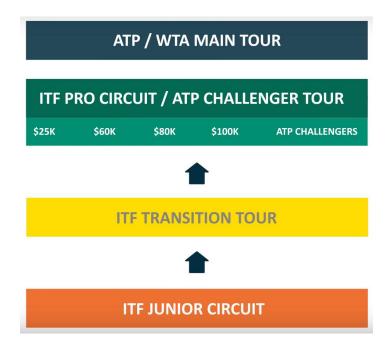
# Prizemoney Cont.



## Stripe Payment Gateway

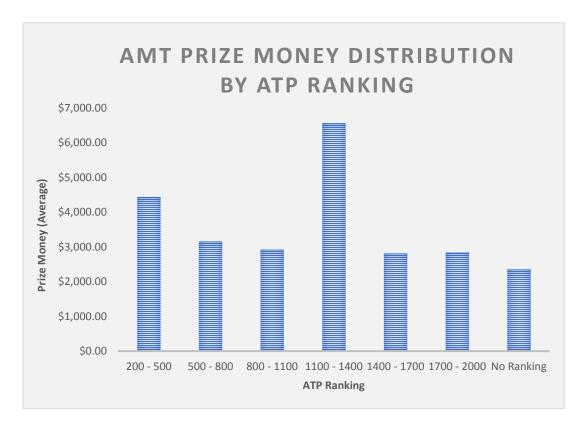
- New Providers need Stripe accounts for online payment receipt
- 3% Processing Fee
- Link tournament file to Stripe payment gateway
- Refunds are easy
- Feedback

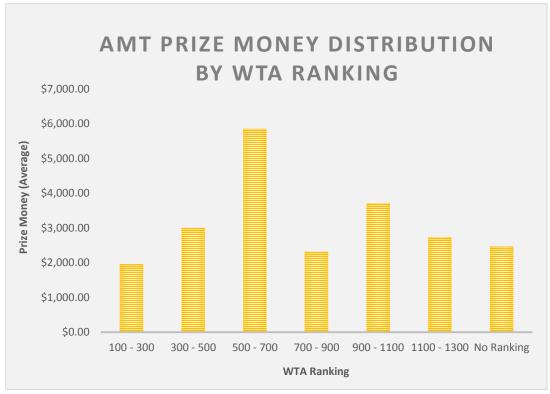
#### **ITF TRANSITION & PRO TOUR 2019**



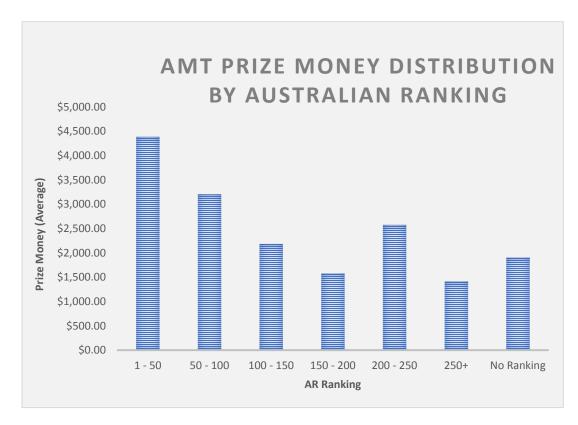


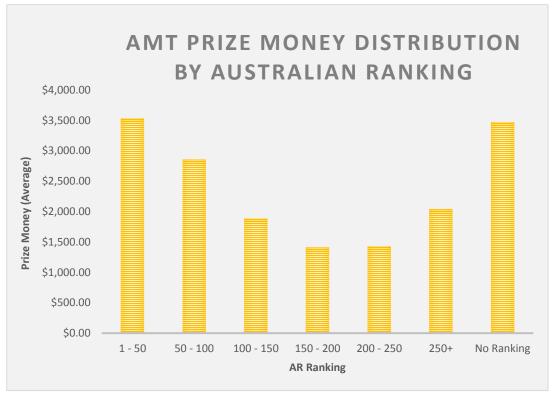
# AMT PRIZEMONEY DISTRIBUTION BY ATP/WTA RANKING





# AMT PRIZEMONEY DISTRIBUTION BY AR RANKING





### Common topics:

- Withdrawal Rule Change
- Late Entries
- Players entering overlapping tournaments
- Parental Interference
- Lack of doubles entries especially females.
- Factsheets
- Withdrawal/Failure to complete/No Show
- Collaborate, communicate with & recognize officials



#### Refunds

- AMT and JT Entry refunds will be processed by tournaments based on the following sliding scale:
- a) Before the 7-day withdrawal deadline will be issued a full refund of their entry fee.
- b) After the 7-day withdrawal deadline, but before the release of the draw will be issued a refund of 50% of their entry fee.
- c) After the release of the draw will not be entitled to any refund of their entry fees
- All withdrawals must be submitted by the athlete in writing. Tournaments need not issue a refund if the withdrawal procedure is not followed.
- Easily done in STRIPE

## **Complaints and Conflict**

- Parental coaching
- Line calls
- Officials abuse
- Scheduling
- No Shows
- Withdrawals (especially in doubles and consolation)
- Parents checking other player tournament commitments



# How to deal with conflict at the tournament desk

- Move to a more private area
- Take the complaint seriously
- Reserve judgement
- Get back to the complainant
- Don't gossip afterwards
- Involve the referee where appropriate
- Make notes/incident report



# Safeguarding Children

- Child abuse is an act which harms a child physically or emotionally
- Forms include family violence
   grooming and sexual
   neglect and exclusion
   emotional and verbal
   physical and bullying



- Duty of care, reporting requirement, policies and standards
- https://www.tennis.com.au/play/for-parents/safeguarding-children
- Professional Boundaries

### Customer Support Team

Customer Support Team 1800 PLAY TENNIS or play@tennis.com.au

- Creation and look up of MyTennis ID Numbers
- Online payment issues
- Basic Tournament Enquiries



Online Guide

https://www.tennis.com.au/wa/tournaments



# Rates of Pay

Duties	Daily rate	Overtime (per hr >10 hrs)	Meal allowance (if being accommodated)	Meal allowance (Travelling from home daily)				
AMT & JT Gold or Platinum Events/ITF Seniors (Referee Only)								
Referee	\$190	\$18	\$55	\$15				
Referee (1/2 day)	\$132	n/a	\$55	n/a				
Chair Umpire (Level A or above)	\$100	\$13	\$55	\$15				
Chair Umpire (Level B or C)	\$83	\$13	\$55	\$15				
Australian Ranking Tournaments								
Referee	\$154	\$18	\$55	\$15				
Referee (1/2 day)	\$103	n/a	\$55	n/a				
Venue Court Supervisor/Assist. Ref	\$108	\$15	\$55	\$15				
Venue Court Supervisor/Assist. Ref (1/2 day)	\$80	n/a	\$55	n/a				
Court Supervisor	\$100	\$13	\$55	\$15				
Court Supervisor (1/2 day)	\$73	n/a	\$55	n/a				
Chair Umpire	\$83	\$13	\$55	\$15				
Line Umpire	\$67	\$11	\$55	\$15				