

TENNIS WEST 2017/18

ANNUAL REPORT





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WHO ARE WE? WE ARE YOU!



ABOUT US

Tennis West is Western Australia's governing body for tennis, and manages all aspects of the sport, from elite player development to growing participation within the affiliated club network and community.

Tennis West is headquartered at the State Tennis Centre on the Burswood Peninsula, with affiliated bodies located as far north as Kununurra, south as Albany and as far inland as Kalgoorlie.

VISION

For tennis to be Western Australia's Leading Sport

MISSION

To serve up a great tennis experience for all

TEAM VALUES

Excellence, Loyalty, Humility & Teamwork

TENNIS WEST STRATEGIC PLAN 2016 - 2020

The Tennis West Strategic Plan 2016 - 2020 has been developed with the needs of the tennis industry front of mind and in consultation with a broad group of tennis stakeholders. The plan is aligned to the strategic direction of Tennis Australia taking into consideration the unique aspects of the tennis landscape in Western Australia.

The plan identifies and focuses on six key objectives:

PLACES TO PLAY (P2P)	PARTICIPATION	COACHES
PERFORMANCE	TOURNAMENTS & COMPETITIONS	HOPMAN CUP

Our key strategic priorities are the redevelopment of the State Tennis Centre, developing and implementing the Facility and Management Master Plan, Accessibility, and Champions We Can be Proud of. All of this is to be underpinned by good governance, innovation, having good relations with government and working to have everyone in the sport have a quality experience.

We look to deliver this with all our partners, sponsors, government and volunteers, without whom, we couldn't deliver the sport.

ORGANISATIONAL STRUCTURE

Tennis West Council

The Tennis West Council consists of members representing all Affiliated Tennis Clubs and Regional Zones in WA. The number of votes a Club or Regional Zone is entitled to is derived from the number of members the Club/ Zone has during that financial year. The Tennis West Council meets annually at the AGM.

Tennis West Board of Directors

The Tennis West Board of Directors consists of the President and Vice-President plus five persons elected by the Members. The Board is also entitled to appoint up to 2 persons for their particular skills as determined by the Board when required for a specific period of time.

Tennis West Staff

The Chief Executive Officer is appointed by the Board to oversee the operations of the Association.

Tennis West has a passionate, driven team of 36 full time, part time and casual staff members who embrace our core values of Excellence, Loyalty, Teamwork & Humility.

PRESIDENT AND CEO REPORT



It is with pleasure that we once again provide a joint report for the financial year ending June 30 2018 as the President and Chief Executive Officer of Tennis West.

The main focus of the year was to continue to build trust with our stakeholders and for them to use us as a resource to improve and modernize their clubs and businesses with the end result of growing the game of tennis in Western Australia. Tennis West has entered an important phase in its history with decisions required that relate to the future location of the State Tennis Centre, the formation and composition of its Board, the structure of its Zones and the having a say in the direction of Tennis Australia's new participation strategy. These decisions are being considered by a stable Board and Management team in consultation with Tennis Australia and our stakeholders.

There has been a much welcomed investment from Tennis Australia through its Grassroots Investment Program (GrIP) that will see an additional four roles directly linked to Clubs and Participation added to the Tennis West Team. Three of these roles are now in place in the positions of an additional Schools Coordinator, Places To Play Coordinator and a Player Pathway Leader. Each of these roles will assist us to contribute to Tennis Australia's goal of having One Million connected Australians.

In a major project moving forward we have begun discussion with the Tennis Seniors WA (TSWA) to work closer together. Players over 35, which constitutes a tennis senior, is a significant group of players and Tennis West wants to assist the TSWA where we can to provide more playing opportunities and support those who are representing WA on a National level. To begin this partnership Tennis West will be supporting TSWA with the running of its State Championships and ITF event in October.

In line with our Board's expectations Tennis West has once again produced a surplus for the financial year. Whilst the figure is \$687,428 the majority of this is attributed to capitalization of infrastructure from a Government grant.

Our current Strategic Plan identifies six key objectives: Places to Play (P2P), Participation, Coaches, Performance, Tournaments & Competitions and the Mastercard Hopman Cup. A summary of activities is as follows:

KEY OBJECTIVE ONE: PLACES TO PLAY

Grow the number of great clubs that are sustainable via effective management models

As the Book A Court program moved out of its pilot stage we saw an additional three venues go live this year. East Fremantle, Bullcreek, Reabold, Wembley Downs, Loton Park, Higgins Park, Hensman Park, Bassendean, Maylands and South Perth Tennis Clubs are now all offering the infrastructure and online booking option. We strongly support Tennis Australia's vision with this offering and will aim to double to the amount of venues with the program over the next 12-18 months.

The Strategic Facilities Plan for tennis in WA was completed at the start of 2018 after much consultation with clubs, coaches, local government authorities and the State Government. This document has highlighted the strengths, weaknesses and opportunities of our tennis facilities across Western Australia. It will provide a framework for us to work collaboratively with clubs, local government and the State Government in terms of providing direction relating to future funding for tennis infrastructure. The Plan keeps tennis at the forefront of Government planning and ensures we are regarded as a sport with a clear direction in the eyes of our major stakeholders.

We once again undertook an Affiliate Survey and were pleased to see an increase in the number of affiliated clubs and associations completing it. It is extremely pleasing to see clubs acknowledging we are providing the support they need and have improved since last year. There still remains some key areas that clubs want more from our staff. Areas such as marketing, more presence at club meetings, coaching development as well as assistance in funding opportunities for infrastructure improvements. As an organization we will direct our attention through resourcing and staffing to ensure we are raising the level of support to our clubs in these key areas.



KEY OBJECTIVE TWO: PARTICIPATION

More people have a positive experience in tennis more often

Tennis Australia has set a National target of reaching 1 Million connected Australians by 2020 and for Western Australia to play our part we need to have just under 90,000. Our target for this year was 70,000 and we achieved 67,000, a solid effort. The biggest success continues to be through the National Schools Partnership Program. In the last year there were 280 WA schools signed up to partner with tennis, a 20% increase from the previous year, with the ANZ Tennis Hot Shots program delivered to over 45,000 school children. For this program to be considered a success it is extremely important to link schools, coaches and clubs in order to provide a clear tennis pathway for the participating students.

Our Clubs are beginning to utilize the My Tennis program as a tool to assist their club operations and we saw growth in the number of club members put through this system. A system like this makes it easier for clubs to manage their memberships as well as communicate with members.

Some of our clubs are seeing the changes in people's tennis habits changing. There are more and more people not wanting to commit to membership, rather playing at times that suit them. Many of our clubs are adjusting to this by offering more social opportunities and online booking. Those clubs that aren't able to adjust are starting to notice a decline in membership and this is putting pressure on clubs to grow revenue from other sources.

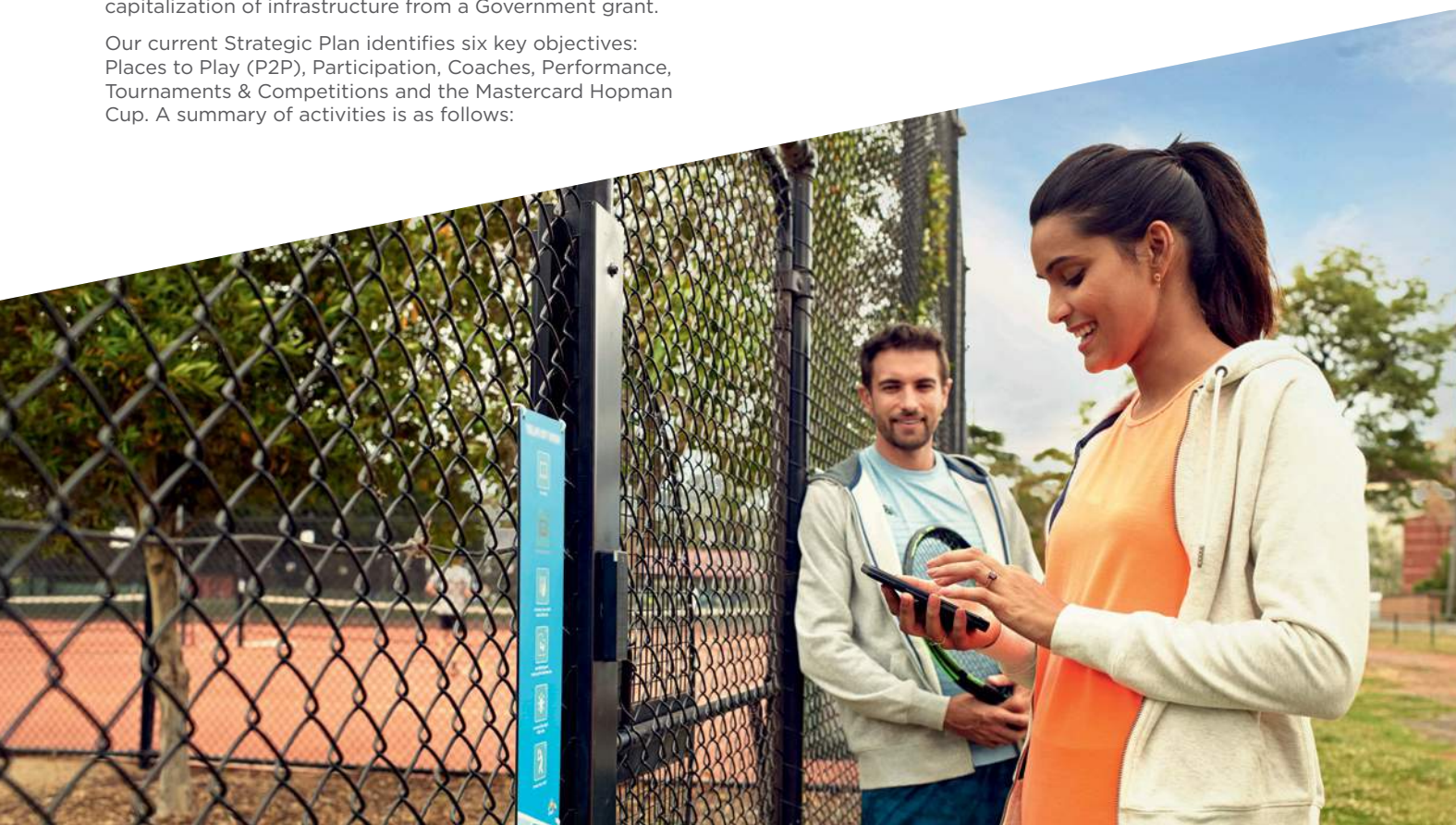
Tennis Australia's new Participation Strategy that will be executed over the coming months will focus on how to bring people back to the game as well as ensuring retention is a focus. We look forward to working with clubs to implement these strategies and grow participation.

KEY OBJECTIVE THREE: COACHES

To develop quality coaches and deliverers who drive participation and performance in tennis

During the past 12 months we saw Rob Kennedy come into the role of Coach Development Manager in Western Australia. This was also a chance for the program to slightly shift its focus from purely education to one of tailored development. Rob was out regularly meeting with coaches to develop tailored plans to assist each coach and coaching business. This face to face approach has been well received by all coaches. There are currently 268 Tennis Australia coach members in Western Australia.

Our new Player Pathway Leader role will be another resource to assist our coaches moving forward. This role's key responsibility is to assist make the player pathway from schools, to coaches through to clubs an easier transition for all involved. We look forward to seeing this role evolve over the next 12 months.



KEY OBJECTIVE FOUR: PERFORMANCE

Deliver a world class athlete development pathway

Tristan Schoolkate was once again the standout performer from WA. Tristan had a number of strong performances on the ITF Junior Tour and is now ranked inside the Top 100 Juniors in the world. His results were highlighted by singles wins in the Grade 3 Winter International event in Sydney and the Grade4 Gallipoli Youth Cup in Melbourne. He was also a finalist in the invitational closed Grade 2 ITF event in Fiji.

The Talent Development space (15/under) has received a significant focus this year under the management of Damien Ward as Talent Development Manager. Damien has worked extremely hard to grow the number of opportunities for players in this age group in terms of training and competition as well as introducing a number of off court workshops for athletes and parents covering topics such as:

- » Nutrition for Tennis Athletes
- » Sports Psychology – Improving Mental Toughness
- » Wellbeing Program Initiatives
- » Academy Induction
- » Tournament Preparation and Success
- » Alicia Molik’s journey
- » College Tennis
- » Tournament behaviour

This focus on players under the age of 15 paid off over the past 12 months with two National Champions crowned when Zach Viiala and Jessie Culley claimed the 12 and Under singles titles at the National Claycourt Championships held in Canberra. A great achievement by these players as well as their club and squad coaches.



KEY OBJECTIVE FIVE: TOURNAMENTS & COMPETITIONS

Provide quality and innovative competitions and tournaments

Our Leagues remain a key benefit of affiliation and with almost 7,000 participants Tennis West remains focused on making them the best run in the country. A lot of effort goes into coordinating these matches, not just from our team in the office but all of the coordinators within the clubs and we would like to take this opportunity to thank everyone involved in organising League teams throughout the year.

Our Tennis West State League competition again attracted star players with Alicia Molik, Maddison Inglis, John Peers, Matt Ebden and Brydan Klein all participating. Congratulations to Royal Kings Park who claimed the Women’s title and Mosman Park who took home the Men’s.

Tennis West is committed to providing as many competitive opportunities as possible for our players and this sees us with an extensive tournaments calendar. These tournaments are run at all levels from modified balls through to Australian Money Tournaments and the Pro Tours events for women. Many of these events take place at clubs and their success is only due to the dedication of club volunteers working collaboratively with our Tournaments team to deliver, what many say are, the best run events in Australia.



KEY OBJECTIVE SIX: MASTERCARD HOPMAN CUP

A world class event that drives passion for the sport

It was a fairytale result at this year’s Mastercard Hopman Cup with team Switzerland winning the 30th edition of the event. Having Roger Federer back in Perth does wonders for our game with the sport becoming the focus of media for the 8 days of the event. The buzz around clubs as well as the general population in having such a recognizable name here is Perth is something that all sports dream of and for Tennis West we are extremely lucky that it’s a superstar of our sport.

Following on from the success of last year the event set a tournament record for attendance with 106,424 visiting Perth Arena with a further 5,688 attending Federer’s open practice session with Australia’s Thanasi Kokkinakis.

It is important for Tennis West to maximize the impact of the event here in Perth and we work very closely with the team at Tennis Australia to ensure this occurs. Three initiatives in particular linked the event back to the community here in Perth, they were;

- » \$5 tickets for children for day sessions provided a cheap way for children to experience world class
- » The Schools Trophy Tour which saw the Hopman Cup trophy and the tournament’s brand new mascot ‘Hoppy’ visit 39 schools throughout the month of November and gave more than 4,200 students the opportunity to see the trophy up close
- » Fifty-eight tennis clubs were involved in the Have A Hit On Us initiative offering all Hopman Cup ticketholders one hour of free court hire at participating clubs in WA

Tennis West held a number of functions during the event once again for clubs, coaches and schools, where we were able to leverage the event and host our key stakeholders. One function of significance was the 30th year celebration

breakfast that saw volunteers from the event over the past 30 years recognized and reunited, for many it was the first time in many years they had seen each other.

An important benefit of the event being in Perth is the opportunity it provides for Tennis West to engage further with the State Government and our local government partners, which is extremely important to the future of our sport.

STRATEGIC PRIORITY: THE STATE TENNIS CENTRE

After a number of years of dispute Tennis West settled its issue with the Public Transport Authority regarding the loss of six tennis courts at the State Tennis Centre for the development of the new stadium train station. Tennis West will receive \$2.5M that will need to be invested into infrastructure at the State Tennis Centre.

Tennis West has also been working in partnership with the State Government to revisit and further develop a Business Case for the State Tennis Centre that was first completed in 2016. The Business Case briefly evaluated selected sites around Perth as options for the State Tennis Centre and concluded that the current Burswood site was best however an amount in the vicinity of \$55M would be needed to deliver what the sport required. By revisiting the Business Case we delved deeper into possible other sites as well as providing asset management plans for the current site.

It must be noted that the Board of Tennis West would prefer to remain at the Burswood site, however only if it is feasible for the sport. It is anticipated the 2018 Business Case report will be finalized by the end of 2018.

PRESIDENT AND CEO REPORT

THANKS

Our relationship with Tennis Australia has never been stronger and the support they provide not only through their shared services but from the Executive level down has again been fantastic. This support is invaluable and we would like to thank Tennis Australia CEO Craig Tiley and his management team for their ongoing support, guidance and collaboration.

To the Board of Tennis West, who consistently support and mentor both of us, we thank you. Our volunteer Board works incredibly hard and is dedicated to providing strategic direction for our sport, utilising their diverse range of skills that as a collective leads our organisation towards its goals. This past year there were numerous occasions where the Board had to commit time outside of the standard Board meetings.

To all the volunteers at affiliated tennis clubs around WA, we thank you for your passion and commitment to the sport. As we both visit clubs and meet with the volunteers it always amazes us the amount of time and effort the volunteers put in, driven by a passion for the sport. Particularly pleasing are the number of club committees who are embracing the need to change, without this vision our clubs will not be able to grow. We would also like to highlight the commitment of

our Tennis Officials. Officiating is often a thankless role but is crucial to ensure all of our Tournaments and Competitions are played in the true spirit of the game and within the regulations. Led by Jill Sheridan our Officials in WA are a small and dedicated job and without them the sport would definitely suffer.

Tennis West is very fortunate to have some great partners whose support enables us to deliver programs across the State. These partners include the State Government, through the Department of Local Government, Sport & Cultural Industries, Healthway, the D'Arcy Slater Foundation and CBH. We would also like to pay tribute to the great work of the Women In Tennis Committee, led by Trish Ross. Year after year the Committee undertakes fundraising activities that provides fantastic support for young female players, assisting them to train and travel for tennis more often.

Finally, to the Tennis West staff, who give so much to grow the sport of tennis in Western Australia - thank you. Our team in the office create an environment of fun, learning and passion for tennis. All staff are committed to supporting the clubs, coaches and players to improve in order to grow the game of tennis. It is a great time to be in tennis and there is so much to look forward to in the future for our sport with some significant projects that will shape tennis in Western Australia for years to come.

Wayne Firns

President

Michael Roberts

Chief Executive Officer | General Manager Hopman Cup

MESSAGE FROM TENNIS AUSTRALIA CEO



BUILDING ON STRENGTH

Tennis is among the most successful sports in Australia in terms of participation and engagement rates. It is also the focus of the sporting globe each summer with world-class events such as the Australian Open.

Earlier this year, we conducted a comprehensive participation review with the aim of leveraging the current success of Aussie tennis for the next phase of ongoing growth in the sport.

During the last six months, I've travelled around the country as part of the extensive consultation with all key stakeholders. It has been a personal highlight of mine to be able to work on this review with the people involved in delivering our sport day in and day out across the country - the people responsible for building tennis into the success that it is today.

A THRIVING COMMUNITY

Both in Australia and WA, more people are enjoying the sport than ever. The 930,000-plus total participants who experienced tennis throughout the nation in 2017-2018 represented a 34 percent increase on the previous year. In West Australia alone, there were a staggering 65,621 participants in this period.

Increasingly, a lifelong connection to tennis begins with ANZ Tennis Hot Shots, the junior development pathway that also underpins Tennis Australia's hugely successful School Partnership Program.

Growth in schools has been particularly strong in the West. WA can be particularly proud that 280 primary schools are now official partner schools of this innovative program.

At a time when providing healthy activity for young people is a priority, opportunities to participate have never been stronger.

OPEN TO EVERYONE

Passionate that tennis should be a sport for everyone, our values of equality, inclusion and diversity are ever-present. Regardless of ability, gender, race, age or sexual orientation, players are always be welcome.

Accessibility is also a priority in a more literal sense, as the expanding Book A Court program demonstrates. Providing casual players with the means to book and pay for courts online, the program is now available in 100 venues throughout the nation.

AUSTRALIA'S FINEST

Yet another extremely successful Hopman Cup took place earlier this year, with a record 106,424 people visiting the Perth Arena and a further 5688 attending Swiss maestro Roger Federer's open practice session with Australia's won Thanasi Kokkinakis.

Federer and teammate Belinda Bencic defeated Team Germany's Alexander Zverev and Angelique Kerber to earn Switzerland its third Hopman Cup in history - its first in 17 years.

The off-court action once again showcase Perth to the world

with players enjoying a wide-range of experiences. Federer visited Rottnest Island and were his quokka selfie went global. Kerber and Zverev attempted surfing at iconic Trigg Beach. Aussies Daria Gavrilova and Thanasi Kokkinakis went jet skiing at Hillary's Boat Harbour and Japan's Naomi Osaka and Yuichi Sugita hit tennis balls on the roof of Perth Arena.

NATIONAL PRIDE

Our record-breaking world class events not only inspire the tennis community at every level, but also help grow the game in a positive sense as revenue is invested back into the sport.

More than one million fans flocked to see the world's best players compete at Australian Open and Australian Open Series events last summer.

The Australian Open celebrated 30 years at Melbourne Park in January, with a record 743,667 fans experiencing new heights in hospitality and off-court entertainment, alongside captivating tennis. A fortnight of fiercely-contested matches showcased astonishing ability and unrelenting passion from the game's superstars.

It culminated in two stunning finals as Caroline Wozniacki claimed her first Grand Slam title with a three-set victory over Simona Halep and Roger Federer seized a record-extending 20th major title with a five-set win over Marin Cilic.

A TEAM EFFORT

Growth - whether it be in participation numbers, revenue or the achievements of our players - would not be possible without the collective efforts of our passionate team members throughout Australia.

As our hard-working staff showcased the company values of excellence, humility, loyalty and team-work, there was a special point of pride when Jayne Hrdlicka was voted Tennis Australia's first female President and Chair in October.

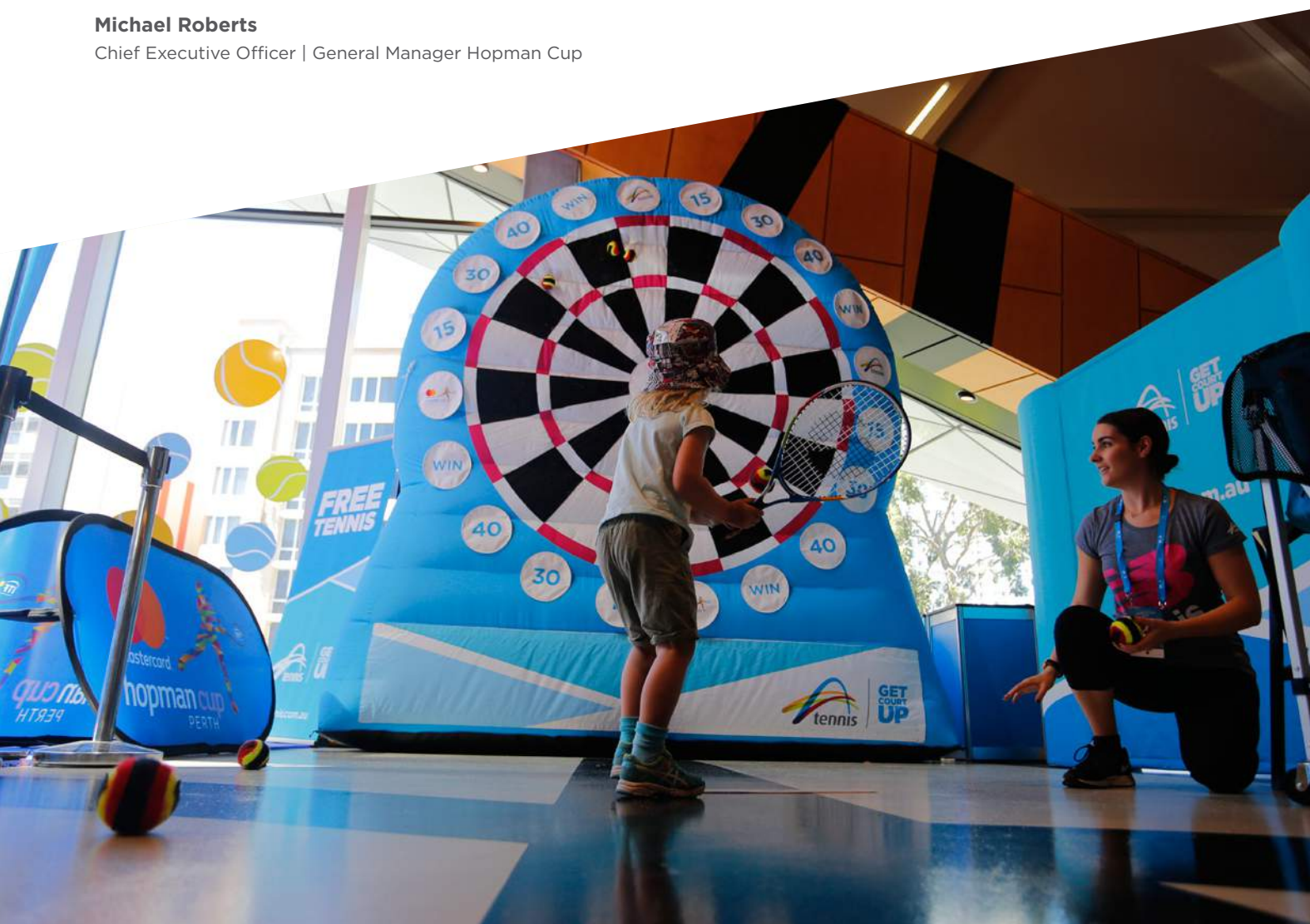
It was another inspirational turning point as the Australian tennis community comes together to achieve new heights in every endeavour.

Thank you, your staff and Board, for your tremendous contribution to those achievements.

Our pride in the many unparalleled milestones of another memorable year in tennis is surpassed only by our passion to build on them in the future.

Craig Tiley

Chief Executive Officer | Tennis Australia



MEMBERSHIP & CLUBS

MEMBERSHIP DETAILS

	2017/18	2016/17
Metro Clubs	67	68
Country Clubs	112	115
Affiliated Associations	1	1
Total Affiliates	180	184
Metro Members	13,230	13,856
Country Members	6,306	6,368
Total Members	19,536	20,224

AFFILIATED CLUBS

Tennis West is Western Australia’s governing body for tennis, Tennis West is the governing body of tennis in Western Australia. We promote and facilitate participation in tennis at all levels, and conduct state, national and international tournaments.

2017-2018 METROPOLITAN AFFILIATES

Alexander Park	Hensman Park	Ocean Ridge
Allen Park	Higgins Park	Onslow Park
Applecross	Kalamunda	Parkwood
Armadale	Kardinya	Peppermint Grove
Bassendean	Kelmscott	Range View Park
Bayswater	Kingsley	Reabold
Belmont Park	Kwinana	Robertson Park
Blue Gum Park	Leederville	Rockingham
Bullcreek	Lesmurdie	Roleystone
City Beach	Loton Park	Royal Kings Park
Claremont	Maida Vale	Safety Bay
Cockburn	Manning	Scarborough
Corinthian Park	Maylands	Sorrento
Cottesloe	Melville Palmyra	South Perth
Daglish	Midland	Tennis Seniors WA
Dalkeith	Mosman Park	Thornlie
Darlington	Mt Lawley	UWA
East Fremantle	Mundaring	Wanneroo
Floreat Park	Nedlands	Wembley Downs
Forrestfield	Next Generation Perth South	Willetton
Fremantle	Nollamara	
Glen Forrest	North Beach	
Gosnells Memorial Park	North Perth	
Greenwood	North Shore	

2017-2018 COUNTRY AFFILIATES

Central Districts Zone

Beverley
Cadoux
Cunderdin
Dowerin
Koorda
Meckering
Merredin Districts
Merredin Railways
Northam
Nungarin
Quairading
Wamenusking
Wyalkatchem
York

Eastern Districts Zone

Bruce Rock
Corrigin
Hyden
Kondinin
Kulin
Moorine Rock
Mount Walker
Narembeen
Southern Cross

Gascoyne Zone

Exmouth

Goldfields Zone

Goldfields

Great Southern Zone

Gnowangerup
Holt Rock
Katanning
Kojonup
Kukerin
Newdegate
Tambellup
Tarin Rock

Kimberley Zone

Broome
Kununurra

Lower Great Southern Zone

Bremer Bay
Denmark
Emu Point
Kendenup
Lawley Park
Merrifield Park
Mt Barker
Napier
South Coast
Tingledale
Midwest Tennis Zone

Midwest Tennis Zone

Binnu
Chapman Valley
Dongara
Geraldton
Kalbarri
Mullewa
Spalding Park
Tarcoola Park
Walkaway
Yuna

Moore Districts Zone

Badgingarra
Ballidu
Bolgart
Dandaragan
Gingin
Goomalling
Jurien Bay
Kalannie
Konnongorring
Miling
Moora District
Toodyay
Wannamal
Wongan Hills
Yerecoin

North Midlands Zone

Carnamah
Coorow
Eneabba
Mingenew
Morawa

Peel Zone

Mandurah
Singleton-Golden Bay
South Mandurah

Pilbara Zone

Dampier
Karratha
Paraburdoo
Tom Price

South Coast Zone

Esperance

South West Zone

Australind
Boyup Brook
Bridgetown
Brunswick
Bunbury
Busselton
Cowaramup
Dardanup
Donnybrook
Dunsborough
Gracetown
Harvey
Manjimup
Margaret River

Upper Great Southern Zone

Boddington
Brookton
Cuballing
Dudin
Dumbleyung
Highbury
Narrogin
Pingelly
Toolibin
Wagin
Wickepin
Williams
Yealering

TENNIS WEST TEAM

TENNIS WEST BOARD

Wayne Firns (President)
Warren Harding (Vice President)
Bill Price
Ray Collins
Ian Meares
Karen Jessop
Carl Black
Narelle Finch
Jan Truscott

CHIEF EXECUTIVE OFFICER & HOPMAN CUP GENERAL MANAGER

Michael Roberts

PARTICIPATION

PARTICIPATION MANAGER Brooke Koenig
PROGRAM PATHWAY LEADER Ardian Fazliu (com. Apr 2018)
PARTICIPATION LEADERS Paul Oldfield Ardian Fazliu (res. Apr 2018) Brett Marshall Kay-Leigh Nicholas (com. Apr 2018)
PLACES TO PLAY PARTICIPATION LEADER Alex Geraghty (res. Feb 2018)
PLACES TO PLAY MANAGER Graeme Hall
PLACES TO PLAY COORDINATOR Lauren Costa (com. Mar 2018)
COACH DEVELOPMENT COORDINATOR Christina Ladyman (res. Oct 2017) Rob Kennedy (com. Oct 2017)
COACH DEVELOPMENT ADMINISTRATIVE ASSISTANT Courtney Haynes
COACH RESOURCES PROJECT MANAGER Christina Ladyman (com. Oct 2017)
SCHOOLS DEVELOPMENT COORDINATOR Jason Marrable

MARKETING, MEDIA & EVENTS

MARKETING & COMMUNITY ENGAGEMENT MANAGER Elle Mazza (mat. leave Jan – Jun 2018) Lucy Hodsdon (com. Dec 2017)
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TOURNAMENTS & COMPETITIONS

TOURNAMENTS & COMPETITIONS MANAGER Loretta Hughes
TOURNAMENTS & COMPETITIONS COORDINATORS Deanne Maloney Joel Goodwin
COMPETITIONS COORDINATOR Suzanne Kingston
OFFICIATING COORDINATOR Jill Sheridan

PLAYER DEVELOPMENT

NATIONAL ACADEMY HEAD COACH Andrew Roberts
NATIONAL ACADEMY MANAGER Tom George
TALENT DEVELOPMENT MANAGER Damien Ward
NATIONAL ACADEMY PHYSICAL PERFORMANCE COACH & TWA COACH Len Cannell
NATIONAL ACADEMY PHYSICAL PERFORMANCE ASSISTANT Brandon Giles

TENNIS BUSINESS

BUSINESS SERVICES COORDINATOR Nola Fenner
FUNCTIONS COORDINATOR Kira Duckworth
STATE TENNIS CENTRE RECEPTION Sharon Lampard Shelley Pascoe
CUSTOMER SERVICE OFFICERS Amanda Jones Alex Baxter Amie Gillies Anthony Gemaol

HOPMAN CUP

MARKETING & SOCIAL MEDIA EXECUTIVE Megan Hough
PARTNERSHIPS – HOPMAN CUP Hannah Pearce (com. Jul 2017)
COMMERCIAL COORDINATOR Meghan Hughes (res. Jul 2017) Paula Gates (com. Sep 2017)
PROMOTIONS & EVENTS COORDINATOR Olwen Dawson

TENNIS WEST COMMITTEES

FINANCE, AUDIT & INVESTMENT COMMITTEE Bill Price (Chair) Ian Meares Michael Naylor (res. Oct 2017) Tim Sullivan (appnt. Oct 2017) Nola Fenner Michael Roberts
RISK COMMITTEE Jan Truscott (Chair) Karen Jessop Michael Roberts Graeme Hall
NOMINATIONS COMMITTEE Warren Harding (Chair) Carl Black Jacqui Jashari Grant Vernon
GOVERNANCE COMMITTEE Wayne Firns (Chair) Karen Jessop Michael Roberts
COMPETITIONS COMMITTEE Loretta Hughes Deanne Maloney Sue Kingston Ken Brown Ken MacIntosh Neil Dembo Tim Wood Bob Stevenson
AWARDS COMMITTEE Ray Collins Ken Brown Annette Livesey Elle Mazza

PARTICIPATION



PROMOTING AND ENCOURAGING TENNIS PARTICIPATION

The key objective of Participation is to promote opportunities and avenues for Western Australians to have a positive experience in Tennis and encourage long-term participation. Our aim is to promote and encourage the uptake of participation services and programs in five key areas: ANZ Tennis Hot Shots, Schools, Clubs, Competitions and Coaches that will drive people to play more often.



PARTICIPATION OVERVIEW



- » **ANZ Tennis Hot Shots – Introduce kids to tennis through schools, clubs, coaches and the community**
- » **Clubs – Remove the barriers to tennis, focus on the ease of access, inclusive opportunities and connecting clubs and communities**
- » **Coaches – Teach and drive the growth of the sport**
- » **Competitions – Playing socially through innovative formats to attract new and current players**
- » **Schools – Engage and create playing opportunities through schools**

The Participation team consists of Brooke Koenig (Participation Manager), Paul Oldfield, Brett Marshall and Kay-Leigh Nicholas (Participation Leaders), Jason Marrable and Jenna Sparkes (School Development Coordinators), Ardian Fazliu (Program Pathway Leader) and Paula Gates (Project Leader – Clubs and Inclusion). The role of the Participation Team is to; engage, influence, support, educate and develop relationships with key stakeholders including club volunteers, venue operators, schools and teachers, administrators, coaches and local councils that drive participation.

The team have built strong relationships with key stakeholders, which has contributed to the success and growth in Participation across 2017/18. There has been a significant shift in club environments and their volunteers including; reducing the barriers to play and providing more flexible playing options, improved long term and strategic planning, increased use of technology through My Tennis,

Book A Court and Social Media and a greater club and professional coach relationship. There has been general improvements and openness of clubs, through providing welcoming facilities whereby people want to visit, which is crucial to compete and stay relevant in today’s market of sport participation.

In addition to the engagement with our club network, the Participation team also delivered targeted programs and events that cater to the needs of the community, providing memorable, positive first experiences in tennis.

The National Schools Partnership program, continues to have significant growth and uptake in Western Australia (WA), and supports the relationships and link between the school, coach and club in providing avenues for continued long-term participation in Tennis.

Below are some key figures and reports that outline success and growth in Participation in 2017/18.

MEASURE	2017/2018	2016/2017
Club Members (as nominated by club)	19,536	20,224
Total Registered Club Members (My Tennis)	14,149	13,976
Total Registered Players	20,729	18,781
Hot Shots Participants	4,979	4,344
Hot Shot School Participants	44,892	33,543
Hot Shots Deliverers	67	78
NSPP Schools (primary & secondary)	360	280
Join Tennis	9,329	6,670
Payment Gateway/Online Registrations – Clubs	65	73
Club Check Ins	172	150

CLUBS

AFFILIATION

In 2017/18 there were 179 clubs and associations affiliated with Tennis West (67 metropolitan and 112 country), which was a net decrease of two affiliates compared to the previous year. The decrease in country affiliates can be attributed to declining populations in regional Western Australia, which has affected the ability of some tennis clubs in country areas to operate viably.

Whilst a small number of tennis clubs chose not to re-affiliate with Tennis West in 2017/18, Tennis West welcomed one new affiliate this year - Trayning Tennis Club.

Tennis West has Regional Development Administrators (RDAs) who assist in the promotion and coordination of tennis in regional Western Australia. In 2017/18 they were: Natalie Ashworth (Central Districts), Taryn Scadding (Eastern Districts), Sheree Burton (Great Southern), James McLeod & Jackie Brennan (Lower Great Southern), Janniel Harris (Midwest), Cherie Westlake (Moore Districts), Amanda Kongras (South West), Kellie Steere & Narelle Page (Upper Great Southern) and Mia Andrews (North Midlands).

AFFILIATE SURVEY

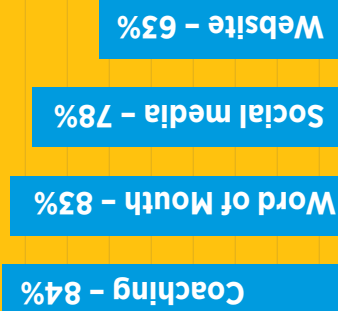
Tennis West conducted its second annual Affiliate Survey, open to all affiliated clubs, which covered a number of areas of the organisation. Approximately 42 percent of clubs and associations responded. The survey was designed to gather important information and feedback, in order to enable Tennis West to better assist clubs in growing participation and to improve the services and support offered. The survey was a valuable exercise, providing key insights and learnings that will assist Tennis West in providing improved services to affiliated clubs and associations in the future.



2018 TENNIS WEST AFFILIATE SURVEY RESULTS

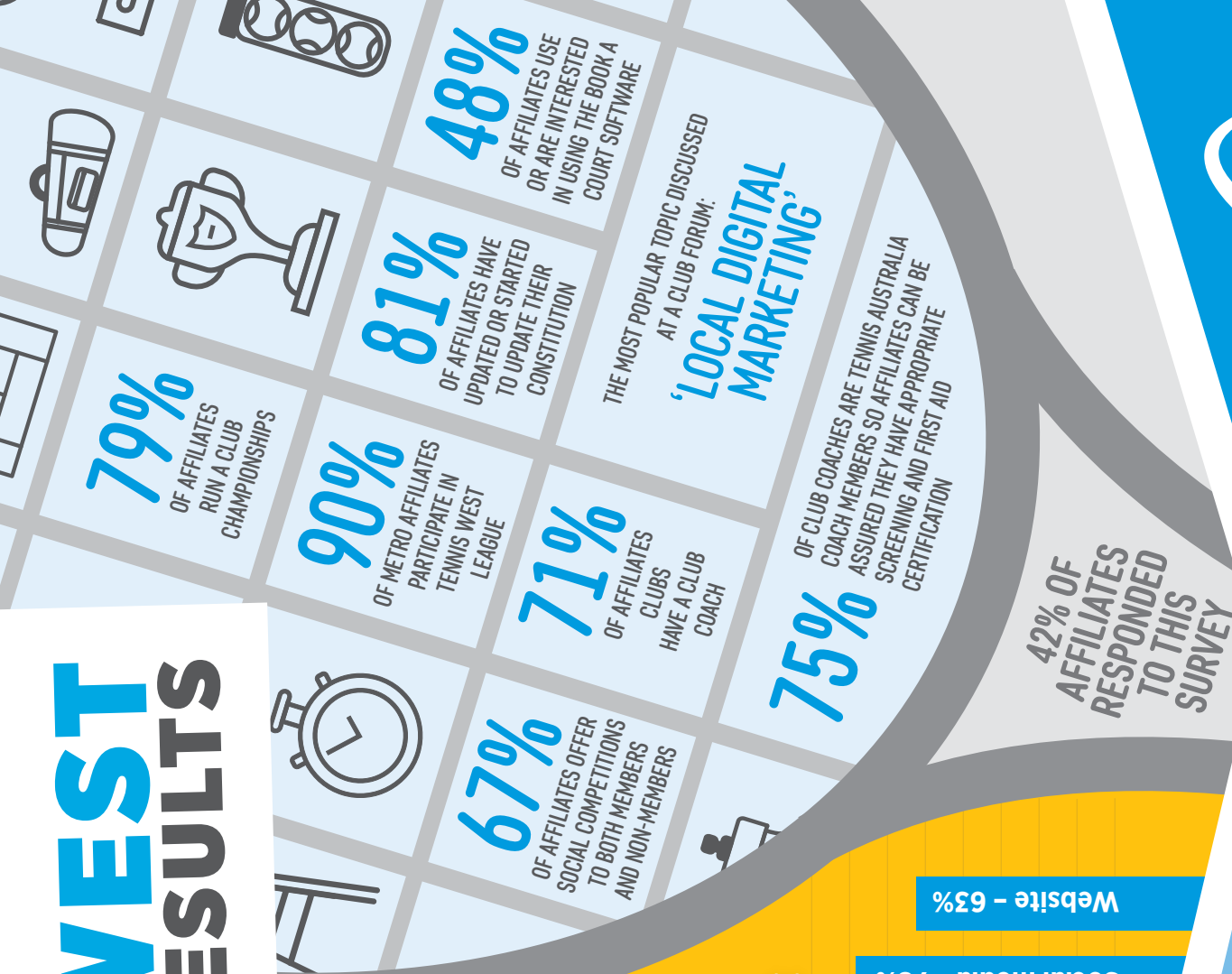


THE MOST COMMON STRATEGIES USED BY AFFILIATES TO GROW PARTICIPATION:



Tennis West surveyed its affiliates to help shape the future of tennis in Western Australia.

The responses will allow us to better assist in growing participation and improving the support offered to our affiliates. Here is a snapshot of the responses...



PARTICIPATION

SCHOOLS



360
NSPP SCHOOLS

44,892
HOT SHOTS SCHOOL PARTICIPANTS

7
RED BALL GALA DAYS

2,762
RACQUET GIVEAWAYS

1
NEWCOMBE MEDAL WINNER

NATIONAL SCHOOL PARTNERSHIP & PLAY PROGRAMS

The National Schools Partnership and Play programs are the Tennis Australia developed programs aimed at promoting ongoing tennis delivery and tennis culture within schools. The program allows schools, through alignment with the Australian Sporting Schools initiative, to deliver tennis within their Physical Education curriculum. The schools are supported with funding towards the costs of an equipment pack and delivery of the program by a qualified coach. Schools, who commit to running the program are recognised as a partnership school and receive a number of benefits and ongoing support from Tennis West.

There was continued growth in the Tennis Australia National Sporting Schools Program across 2017/18, with a further 44 new schools having adopted the program. Additionally, 23 schools transitioned to the Tennis Australia Play Program. A total of 159 schools accessed and ran tennis through the ASC Sporting Schools initiative. The total school participant number for the 2017/18 year was 44,892 which is an increase of 11,349 from the previous year, with an average 223 participants per school.

The Tennis Australia Tennis in Secondary Schools program was launched in January 2018, with the program being aligned to the national health and physical education curriculum promoting lifelong physical activity and health through playing tennis. There are currently 13 WA secondary schools are delivering the new program in WA.

The Tennis West team has also forged a partnership with Edith Cowan University, Murdoch University and Notre Dame University delivering numerous professional development workshops to pre-service teachers throughout the year.

A total of 549 Teachers and Pre-Service teachers have attended Schools Workshops run by Tennis West throughout the year.

Capping off a great year for tennis in WA schools, Riverton Primary School was recognised at the Newcombe Medal Australian Tennis Awards as the country's Most Outstanding School.

SCHOOLS

RED BALL INTERSCHOOL COMPETITION AND SCHOOLS HOPMAN CUP

Promoting tennis as a sport for interschool competition was again a priority this year. The Tennis West School Red Ball Gala events provided an opportunity for students to represent their school in a team match play format. The events also serve to promote the local Tennis West Affiliated club coach as an option for students to continue their tennis pathway beyond the school. There were seven interschool Red Ball competition events conducted in the 2017/18 financial year, involving a total of 35 schools and 819 participants.

A new interschool competition was launched in term four, with the Schools Hopman Cup event held at Robertson Park Tennis Club in December. The competition was a mixed gender doubles format for junior high school students, Grade 7 to 10. Ninety students from 7 schools competed at the inaugural event with Applecross Senior High School the overall winner.



HOPMAN CUP SCHOOLS TROPHY TOUR

In celebration of the 30th anniversary of the 2018 MasterCard Hopman Cup, Tennis West launched a "30 schools in 30 days" initiative with the Hopman Cup Trophy visiting schools across regional and metropolitan WA throughout the month of November. The trophy travelled a total of 873 kilometres, and visited a total of 39 schools and 4,200 students.



ANZ PREP RACQUET GIVEAWAY

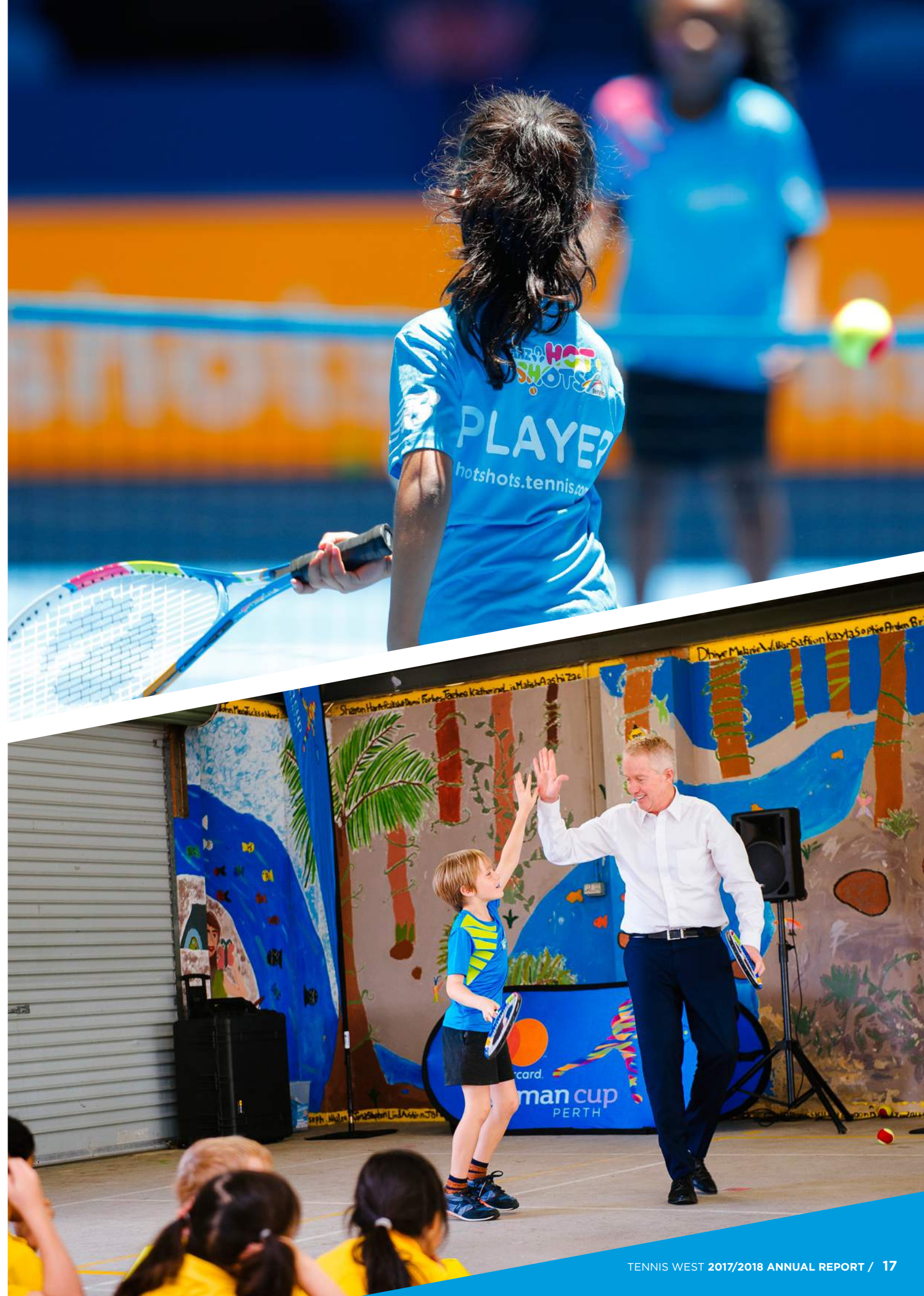
In partnership with ANZ and the National Schools Partnership Program, schools have access to receive free 19" racquets for pre-primary students enrolled at the school. There were 46 WA schools who received a total of 2,762 racquets. In addition, the ANZ Tennis Hots Shots National Racquet Roadshow visited WA with Alicia Molik and Todd Woodbridge visiting: Broome Primary School; Rangeway Primary School (Geraldton); St Francis Xavier Primary (Geraldton); and Gibbs Street Primary to present the racquets and conduct on court clinics with the students.



PROGRAM PATHWAY SNAPSHOT

With the recent success and strength in school participation, Tennis West have created the new Program Pathway Leader (PPL) role, appointing Ardian Fazliu in the position. The PPL role is ultimately responsible for driving participation growth through developing strong relationships between deliverers, coaches, schools and clubs. The ultimate aim is to transition players along the tennis pathway and lead them to long-term engagement at local clubs.

Critical to the success of the role, an extensive audit of the WA tennis landscape was conducted to reveal the current pathway and offerings available to tennis participants. The audit, coupled with benchmarking the offerings of competing sports, provided a clear set of objectives for the role. As a result, the creation of targeted resources for coaches & parents pertaining to the tennis pathway have been a priority. In addition, it was identified that leveraging our premier tennis events (eg. Hopman Cup), created a greater sense of connection with those participating in ANZ Tennis Hot Shots to the sport of tennis, and this will continue to be a focus for the upcoming summer of tennis.



PROGRAMS AND EVENTS



49,871

REGISTERED HOT SHOTS
PARTICIPANTS

140

KIDS ON COURT AT
MASTERCARD HOPMAN CUP

68

SUNSMART SUPER CLUB
DAYS

ANZ TENNIS HOT SHOTS

ANZ Tennis Hot Shots is the kid's starter program for tennis in Australia, and features a modified playing environment, with smaller racquets, low compression tennis balls and smaller courts. ANZ Tennis Hot Shots allows kids of all ages and abilities to start playing tennis straight away. The program features four fun stages (Blue, Red, Orange and Green), and is delivered by qualified Tennis Australia coaches.

ANZ Tennis Hot Shots allows for many entry points, with kids able to play via school, coaching sessions and the volunteer-run Community Play program. In 2017/2018, 49,871 children were registered to play ANZ Tennis Hot Shots in WA, with numbers receiving a boost through the national school's partners and play programs. Tennis West continues to incorporate the ANZ Tennis Hot Shots program into all activities relating to children aged 12 and under, which has contributed to an increase in participant numbers.

ACTIVATIONS

Activations provide a great opportunity for community members to participate in and/or enquire about playing tennis at local Tennis West Affiliated Clubs. The activation set up is tailored to the activation type, and can include; ANZ Tennis Hot Shots courts, inflatable kid's activities, the Hopman Cup trophy, and an information marquee with promotional material about programs, clubs and events.

A number of activations were conducted across the year, as part of the Healthway agreement to promote the SunSmart message and in the lead up to the 2018 MasterCard Hopman Cup.

The SunSmart Activations were held in conjunction with the Queens Baton Relay as part of the lead up to the Commonwealth Games and had an attendance of 600 actual participants, and 1400 spectators.

Tennis West conducted a number of lead up activations to the 2018 MasterCard Hopman Cup. These includes a Family Fun Day at the Sorrento Boardwalk, Northbridge Piazza Movie Nights, City of Perth Christmas Carnival, and Embargo Take Over. There were a total of 2,550 participants and 2,750 spectators.



ANNUAL PRESIDENTS EVENING

The East Fremantle Lawn Tennis Club (EFLTC) hosted 24 Club Presidents at Tennis West's second Annual Presidents Evening. Tennis West President, Wayne Firns spoke kindly of the late Arthur Marshall and his long established career in tennis, and thanked EFLTC (which was his home for so many years) for hosting the event.

The evening consisted of an information session about the benefits of completing the Club Operational Health Check (OHC), as well as an overview of the Book A Court initiative. The Book A Court presentation included a panel of three club volunteers, who currently use online court booking at their club. These volunteers shared their practical experiences with using the system as well as the benefits they had seen at their club, including increased revenue and attracting new players to the club. The evening also included an on court social tennis session using FAST4 format.

SUNSMART CLUB SUPER DAYS

Tennis West developed the SunSmart Super Days, as part of the Healthway sponsorship to support and encourage clubs to change behaviors and environments to improve health for their local residents through;

- » Participation in tennis related activities, and;
- » Create thriving community hubs that people want to visit.

The 2017/18 SunSmart Club Super Days were a success, and provided clubs with support and resources to open up their club to the local community and provide a welcoming, informative and memorable experience in tennis, whilst encouraging them to be healthy and continue long term participation in Tennis.

All 180 Tennis West Affiliated Clubs were eligible to apply, and applications were assessed by Tennis West. Each application was unique to their local area, and were required to meet outcomes that aligned with the Healthway and Tennis West objectives.

This year, 68 Tennis West affiliated clubs delivered a SunSmart Super Day, with 3,437 actual participants, 1,080 actual spectators, and a high number of local community members exposed to tennis and the accompanying SunSmart health message. The events included open days, primary school competitions, come and try days, tournaments, local business events, night tennis, community activations, junior tournaments, community days, coaching clinics, school competitions, zone development days and adult team tennis.



MASTERCARD HOPMAN CUP - TENNIS WEST ACTIVATION AREA

Tennis West coordinated an activation area for spectators to participate in some tennis activities at the 2018 Mastercard Hopman Cup, including two Hot Shots courts and the Hit the Target inflatable game. The area encouraged people of all ages and abilities to try tennis and have some fun.

This year, Tennis West gave away 600 new ANZ Tennis Hot Shots tennis racquets to kids aged 12 and under who were new to tennis, as well as 1,500 Kids Lanyards, 3,000 Paddle Pop Colouring Books and promotional material including the Have a Hit on Us promotion and Tennis West Affiliated Club Brochures.

WA ANZ Tennis Hot Shots Coaches, Community Play and Schools Deliverers who continue to formally register their players, were rewarded for their commitment to the program with a 'Kids on Court' experience at the Mastercard Hopman Cup. There were 140 Hot Shots kids involved in our Kids on Court Experience, across six day sessions. In addition, 39 registered Hot Shots participants were given the 'money can't buy experience' of tossing the coin and having a photograph with the players before the match commenced.



INCLUSION & DIVERSITY - PLAYERS WITH AN INTELLECTUAL IMPAIRMENT

The Tennis West Intellectual Impairment Tennis Program continued to provide a fun and social environment for all participants. The focus for this year's program was to develop key partnerships between schools and the local Tennis West affiliated clubs. In particular, utilising the available Sporting Schools funding to assist in providing a great first tennis experience for students attending special schools.

Leeming Senior High School Education Support Centre was partnered with Applecross Tennis Club, who have seen regular participation of up to 20 students in coaching programs and have even attracted several students to become members.

Tennis West are also in partnership with RecLink, and have delivered a coaching program at Fremantle Tennis Club for 10 players with Intellectual Disabilities. This program was well received by all participants and is likely to continue in the future.

PROGRAMS AND EVENTS

INCLUSION & DIVERSITY - WHEELCHAIR TENNIS

Tennis West and Rebound WA continued to work closely to provide opportunities for people with a physical disability. Tennis featured regularly in the ‘Whiz Kidz’ program, an initiative that offers a multisport experience to children 12 and under and using a wheelchair. With the recent success of Australian wheelchair athlete, Dylan Alcott, Tennis West have been able to leverage the positive exposure to help grow wheelchair tennis in WA. With three ‘Come & Try Days’ across Perth and regular tennis program offerings, we have seen sustained participation by juniors, with some going on to receive private lessons with their local coach.

In addition, Tennis West have identified the costs associated with owning a wheelchair as a considerable barrier to participation. As a result, Tennis West have created a ‘Wheelchair Loan Program’ for budding tennis players. The initiative aims to provide both adults and children with free access to a sports wheelchair, to support their desire to play the sport they love without the financial commitment. The initiative has already seen a total of five loans, with three children (12 and under) and two adults taking up the offer. All now continue to play regularly in coaching programs or social tennis at a club.



INCLUSION & DIVERSITY - INDIGENOUS AND CULTURAL AND LINGUISTICALLY DIVERSE TENNIS

There were a number of multicultural tennis programs conducted during the year, which provided a first experience in tennis for people from a multicultural background, including refugees. A coaching program was conducted at the Nollamara Tennis Club in conjunction with the Edmund Rice Centre, with 26 participants, and a ‘Night Sport’ program was held at the Mills Park Tennis Centre with over 100 participants involved.

A coaching program was also conducted at Cyril Jackson Senior High School, with 75 students, five of which were provided with a coaching scholarship to enable them to continue playing at their local club.

The State Tennis Centre hosted 20 Clontarf College students for a coaching program in term three and offered match play as part of our Indigenous Tennis Program. Tennis West are working with Clontarf Collage to have them represented at

the Indigenous Carnival in Darwin in September 2018. Tennis West are currently working with the 10 children from year 9-11 at Clontarf College in preparation for their participation at the National Indigenous Carnival. The students are participating in a 5-week coaching program at Corinthian Park Tennis Club.

DLGSCI REGIONAL TALENT DEVELOPMENT PROGRAM

The Regional Talent Development (RTD) program, supported by the Department of Local Government, Sport and Cultural Industries, is available to athletes living in regional WA. The objectives of this program are to develop regional players and provide greater opportunities for creating long-term player development. The 2017/2018 RTD program offered a subsidized interstate tour to nine athletes, who travelled to Darwin and competed in two AR tournaments; 2018 NT Junior Championships (Gold) and 2018 Darwin Junior Titles (Gold), competing in two single events and doubles.

The nine recipients of the RTD subsidised Interstate Tour included; Central Districts: Rebekah Aynsley, Lower Great Southern: Brock Dawson, Ulrich Kriek, Midwest: Joshua Carter, South Coast: Benjamin Haclin, South West: Tessa Kongras, Maddison Lord, Brooke Nield and Hannah Nichols. Under the guidance of Team Managers, ownership is placed on touring athletes regarding their own wellbeing, nutrition, recovery and injury prevention, allowing them to experience what life is like as a touring professional on the tennis circuit.

DLGSCI GIRLS IN TENNIS CAMP

The Girls in Tennis camp, funded by the Department of Local Government, Sport and Cultural Industries provides teenage girls living in regional Western Australia with the opportunity to participate in tennis activities and receive advice on health and wellbeing, along with a presentation from an elite female sportsperson. The Broome Tennis Club and the Kimberley region played host to the 2017/18 DLGSC Girls in Tennis Camp with seventeen girls in attendance, including ten current tennis players and seven who were new to the game.

The girls participated in several activities including; on-court coaching and match play, yoga sessions, a presentation from a nutritionist, and a 5km Cable Beach Walk - supporting the Kyle Andrews Foundation with their annual fundraising event. The girls also spent two days with 2016 Rio Olympian, Danielle Kettlwell (Synchronized Swimming), who spoke of how she achieved her dreams of competing on the world stage, and the journey she took to get there. She inspired and influenced the girls to strive for higher personal goals through sport and physical activity participation.

D'ARCY SLATER BOYS GRAND SLAM CAMP

The D'Arcy Slater Boys Grand Slam Camp was a new initiative in 2017/18, funded by the D'Arcy Slater Foundation and was delivered in two Tennis West Zones; Central Districts (York Tennis Club) and South Coast (Esperance Tennis Club). The aim of the camp was to provide a holistic performance environment for boys aged between 10 - 15 years old and living in regional WA. The overnight camps featured a broad set of experiences and challenges, while educating them on their own journey in tennis. In particular, the Boys Grand Slam Camp incorporated several

disciplines involved with elite performance, including; body management, strength and conditioning, nutrition, sport psychology and high performance squad sessions.

In total, 31 boys attended the camps, with varying levels of tennis experience, training history and knowledge of the ‘Grand Slam’ journey - yet all had the desire to improve and learn more about our game. A highlight for both players and coaches were the ‘Team Challenges’, which revolved around the camp themes of team work, resilience and leadership, and tested the players both mentally and physically. Some features of the Team Challenges included; scaling Mount Bakewell (York) as part of an ‘Amazing Race’, beach ‘Commando’ sessions (Esperance) and various puzzles requiring communication and creative thinking.



WOMEN IN TENNIS (WIT) FOUNDATION & D'ARCY SLATER CUP

The Women in Tennis Foundation Cup and D'Arcy Slater Cup returned to the evergreen grass courts of Bunbury Tennis Club. The tournament ran from October 29th - 1st November and saw both boys and girls compete fiercely over the tournament. The unique combination of both an Australian Ranking Singles event and the Zone Teams Doubles event saw an action-packed four days of competition, comradery and country spirit. With over 105 participants and 25 teams competing, the event was represented by 30 regional towns who travelled to be a part of the experience.

The Women in Tennis Teams Event was won by the strong South West (A) team on 182 points, with the Lower Great Southern (A) team taking out the D'Arcy Slater Cup Teams Event on 173 points. Midwest player Joshua Carter, successfully defended the singles title, with Hannah Nichols from the South West's winning the girls singles.

The WA Team selected to travel to Adelaide for the 2018 Australian-Made Red Energy Foundation Cup were:

GIRLS WA TEAM	BOYS WA TEAM
Hannah Nichols (South West)	Joshua Carter (Midwest)
Emily Berryman (Central Districts)	Brock Dawson (Lower Great Southern)
Maddison Lord (South West)	Benjamin Haclin (Lower Great Southern)
Anneliese Mellick (Central Districts)	Lachlan Lord (South West)

The 2018 Australian Made Red Energy Foundation Cup was held at West Lakes Tennis Club, Adelaide. The event was held between 8 - 12 January and featured the best 13 and under athletes from regional Australia. Our teams competed fiercely throughout the week, and on top of winning a number of closely contested matches (some lasting for over 2 hours), all athletes represented our state with a great deal of pride. Our WA teams both finished in 7th place respectively, with New South Wales taking out both the Boys & Girls titles.



CBH GROUP TENNIS TOUR AND CBH GROUP COUNTRY TENNIS CHAMPIONSHIPS

The CBH Tennis Tour was delivered to the Central Districts Zone and was designed to deliver tennis to the regions, celebrate the CBH Group sponsorship and promote the upcoming CBH Group Country Tennis Championships. The tour included three schools visits to over 400 primary school students in Merredin, Quairading and Beverley, and three club events with 60 participants in Merredin, Cunderdin and York.

The CBH Group Country Tennis Championships were held at the Alexander Park and Mt Lawley Tennis Clubs from 27 - 29 April 2018 and were well supported by the regional zones with teams from across the state, including Esperance and the Karratha. The entries into this year's event were almost similar to the previous year with 107 teams (109 in 2017), and 190 individual (193 in 2017). Across the three days at there were a total of 518 matches played, with a high level of tennis in both the junior and open events.

After three days of competitive tennis and great sportsmanship, the trophy presentation was held and attended by the CBH Group representative Lee Oliver, along with June Rundle and Christina Ladyman, who presented the Dene and June Rundle Perpetual, and Henry Ladyman Perpetual Trophy respectively. The overall Zone winner was the South West Zone. The event received great feedback from the zone coordinators, parents and players, and continues to be recognised as a pinnacle event in the regional tennis calendar.

PROGRAMS AND EVENTS

SUNSMART SCHOOLS TENNIS CLASSIC

The 2018 SunSmart Schools Tennis Classic Series continues to grow, with a total number of 1,050 participants from 138 schools across WA. The event included both metropolitan and regional events, with a combined number of 251 teams participating.

The metropolitan events were held at the State Tennis Centre, Robertson Park Tennis Centre and Alexander Park Tennis Club.

The regional event playoffs were held across the seven regional zones with the Final held at Alexander Park Tennis Club on the 9th of March.

The ANZ Tennis Hot Shots Red Ball Championship that ran as part of the Schools Classic Series in 2017, was rescheduled to term 4, 2018 to align more closely with the national red ball competition calendar and build up to the Hopman Cup.

Events in the 2018 series included girls and boys events in the Academy Plate (Grade 3-6), The Herbert Edwards Cup (Years 7-9) and the Mursell Shield/Slazenger Cup (Years 7-12).

Results were as follows:

COUNTRY SCHOOLS CLASSIC RESULTS	
Academy Plate	South Bunbury Primary School
Girls Herbert Edwards	St Mary Mackillop College
Boys Herbert Edwards	Georgiana Molloy Anglican School
Boys Slazenger Cup	Bunbury Catholic College
Girls Slazenger Cup	Bunbury Catholic College

METRO SCHOOLS CLASSIC RESULTS	
Boys Academy Plate	North Cottesloe Primary School
Girls Academy Plate	St Mary's Anglican Girls' School
Boys Herbert Edwards Cup	Applecross Senior High School
Boys Herbert Edwards Cup Div 2	John Forrest Senior High School
Girls Herbert Edwards Cup	Applecross Senior High School
Girls Herbert Edwards Cup Div 2	St Mary's Anglican Girls' School
Boys Slazenger Cup	Christ Church Grammar School
Boys Mursell Shield	Applecross Senior High School
Girls Slazenger Cup	Applecross Senior High School
Girls Mursell Shield	Presbyterian Ladies College



Over the past year, the Coach Development team had a clear plan to increase communication with coaches, continue to run and facilitate Tennis Australia courses, and offer quality professional and personal development workshops.

The major focus was to change the approach of Coach Development in Western Australia by taking professional development out to the clubs and their coaching teams, in order to deliver customized workshops that were tailored to each coach's personal requirements. This strategy has proven effective, and has been met with much appreciation from our coach members.

COACH MEMBERSHIP

There were 268 Tennis Australia Coach Members in WA in 2017/2018. This number includes Associate, Trainee and Qualified memberships.

COACH VISITS

Coach Development is constantly checking-in with coaches, either via phone, face to face meetings, workshops and club visits.

COACH DEVELOPMENT

COACH COURSES

Tennis Australia offers a comprehensive Coach Education Pathway for current and prospective tennis coaches. The pathway includes short courses catering for beginner coaches and volunteers, through to nationally recognized Vocational Education and Training (VET) qualifications which provide further training for more experienced coaches.

Tennis Australia is committed to developing a strong coaching workforce through the provision of relevant, quality training to coaches who drive the sport in clubs and centres across the country.

Tennis Australia's courses are the only tennis coaching courses officially recognised by the International Tennis Federation (ITF) and the Australian Sports Commission (ASC).

Tennis Australia coaching courses and qualifications include:

- » Intro to ANZ Tennis Hot Shots Workshop
- » Foundation Coaching Course
- » Community Coaching
- » Junior Development
- » Club Professional
- » Master Club Professional
- » High Performance



Intro to ANZ Tennis Hot Shots Workshop & Foundation Course

The Intro to ANZ Tennis Hot Shots workshop and Foundation Course provides an introduction to Tennis Australia's official development program – ANZ Tennis Hot Shots. It is ideal for beginner coaches, club volunteers, parents and tennis enthusiasts of any age, and is specifically targeted to club volunteers conducting the ANZ Tennis Hot Shots Community Play program.

In 2017/2018, four Intro to ANZ Tennis Hot Shots Workshops and Foundation Courses were conducted in both metro and regional areas. 2018/19 will see an increase in Regional visits which will also increase the number of Intro to Hot Shots workshops delivered.

Community Coaching Course

This course assists emerging coaches in building knowledge of the ANZ Tennis Hot Shots modified coaching program, predominantly focusing on the Blue, Red and Orange stages. The course also covers the Green stage, as well as Tennis Australia's coaching methodology, technical and tactical fundamentals, and the roles and responsibilities of the coach.

Two Community Coaching Courses were delivered during 2017/2018 season. The first was held at Wembley Downs Tennis Club with 8 participants. The second course was held at the State Tennis Centre and was the first ever Tennis Australia "fully subsidised" All-Female Community Coaching Course. This course was extremely successful, with 17 female participants taking part. The All-Female community course will hopefully become an annual event.

Junior Development Course

As part of the Junior Development Coaching Course, participants learn to develop the skills of junior tennis players through the delivery of the ANZ Tennis Hot Shots program. There is a major focus on planning, delivering and reflecting on coaching sessions and creating positive learning environments for children.

The course also covers the Tennis Australia technical and tactical fundamentals, Fitbit Cardio Tennis, the legal and ethical responsibilities of a coach, risk management, program planning, tennis rules, personal development and using technology. Coaches completing this course are recognised as Tennis Australia qualified coaches.

We currently have a Junior Development Course running that began on April 2018 with 11 participants.

Club Professional Course

The Club Professional Course prepares coaches to become head coaching professionals at tennis clubs and centres. The course focuses on coaching tennis and growing a small business. Participants will further develop their ability to plan and deliver coaching sessions, with an increased emphasis on developing tactical skills and analysing and correcting the technical skills of intermediate players. Applying sport sciences, such as sport psychology, nutrition, and strength and conditioning, using technology to analyse performance, and planning programs for players of all ages are also covered in this course.

Nine participants completed the Club Pro course in December 2017.

Master Club Professional Course

The Master Club Professional course is designed to provide coaches with a competitive advantage in dealing with issues related to managing tennis businesses or facilities. Topics include business management, customer service, budgeting and planning for the future.

Three coaches are completed the Master Club Professional course: Ian Ketteringham (Alexander Park Tennis Club), Matt Bull (Onslow Park Tennis Club) and Colin Thompson (Geraldton Tennis Club).

PROFESSIONAL DEVELOPMENT

Tennis Australia coach members have access to learning anywhere and anytime via 'Bounce', the Tennis Australia online learning platform. A range of face to face professional development workshops were also provided to coaches throughout 2017/2018.

Workshops with guest speakers and facilitators were run throughout the year, and the Coach Development team also provided a personal service by going out to the individual coaches and their teams, and delivering customised professional development to them in their own environment.



GRAND SLAM COACHES CONFERENCE

Twenty-Two WA coaches made the trip across to Melbourne to attend the 2018 Australian Grand Slam Coaches Conference (AGSCC). At the AGSCC participants enjoyed presentations from Mike Barrell, Craig Cignarelli and many more.

WA COACHES FORUM

On the 25 June Tennis West ran its first WA Coach Forum. Twenty of the State's industry leaders were invited to attend this forum, with eighteen of them accepting and attending. The Tennis West team delivered presentations from Coach Development, Pathways and Programs, Schools & High Performance. This forum was well received and has opened the door to the possibility of conducting similar forums in the future.

TEACHER EDUCATION TRAINING AND PROFESSIONAL LEARNING

Pre-Service Teacher Training at Murdoch University continued for its third year in 2017/2018, with 53 teachers in attendance for both a Foundation Course and Tennis in Secondary Schools Workshop.

Other teacher/student training included an Intro to ANZ Tennis Hot Shots Workshop at Applecross Senior High School's Tennis Academy.



PLACES TO PLAY



20

NEW OR UPGRADED
TENNIS COURTS

12

BOOK A COURT
COMMISSIONED
VENUES

\$207,662

STATE GOVERNMENT FUNDING
RECEIVED FOR TENNIS
PROJECTS

\$750,000

ESTIMATED OVERALL
INVESTMENT IN TENNIS
FACILITIES IN LAST 12 MONTHS

PLACES TO PLAY TEAM

In early 2018, the Tennis West Places to Play team was expanded to include a Places to Play Coordinator, who will facilitate the conveyance of enhanced support to clubs and local government authorities, and supply Western Australia with well designed sustainable tennis venues. The Places to Play team at Tennis West look forward to delivering more support to our stakeholders over the forthcoming years.

BOOK A COURT

The Book A Court initiative has this year graduated out of the pilot stage. In Western Australia we have welcomed three more venues to the program, with Bassendean, Maylands and South Perth Tennis Club all going “live” in early 2018.

Additionally, Kwinana Tennis Club and the State Tennis Centre are scheduled to be commissioned during September 2018.

All of the Book a Court venues have shown great collaboration and patience in the installation stages of this new and innovative technology. WA's ten Book a Court venues are now all working towards attracting and engaging more casual tennis players through this technology, and in doing so, look to increase the court hire revenue of their club.

The Tennis West Places to Play team are also active in ensuring the Book A Court system delivers ongoing growth well beyond the installation stage. During 2018, Book A Court venues were offered training in using the use of social media. This session detailed how clubs can leverage the power of electronic marketing to attract casual tennis players to their club.



NATIONAL COURT REBATE

The National Court Rebate funding program offered by Tennis Australia to affiliated clubs continues to provide significant support to tennis clubs all around Australia.

One program that was successful in receiving support from Tennis Australia was the City of Albany and their Regional Tennis Centre Feasibility Project. The local authority and the three Albany based tennis clubs are currently working collaboratively to evaluate the value and merits of bringing all of the clubs together as part of a regional tennis venue. This exciting project is being supported by Tennis Australia, the Department for Local Government, Sport and Cultural Industries (DLGSCI) and the City of Albany. The development of the first genuine International Tennis Federation (ITF) standard venue in a regional location would be an outstanding outcome for tennis in Western Australia.

A key partnership project that has flourished during the last twelve months was the redevelopment of four hard courts at the East Fremantle Lawn Tennis Club. The club successfully upgraded four of their hard courts to a new cushioned surface. The Busselton Tennis Club are also progressing well with their relocation to a new site. A sizeable level of support from Tennis Australia will be an integral component of the overall project budget.

STRATEGIC FACILITIES PLAN

In early 2018, Tennis West released the Tennis West ‘Strategic Facilities Plan (a roadmap for the future of tennis facilities -2018 and beyond)’. The plan was released in order to provide clear directions and priorities for the future planning and development of tennis facilities in Western Australia. The Strategic Facilities Plan aims to address key issues and challenges faced by tennis providers within our state, and delivers a framework in order for them to grow participation in our sport.

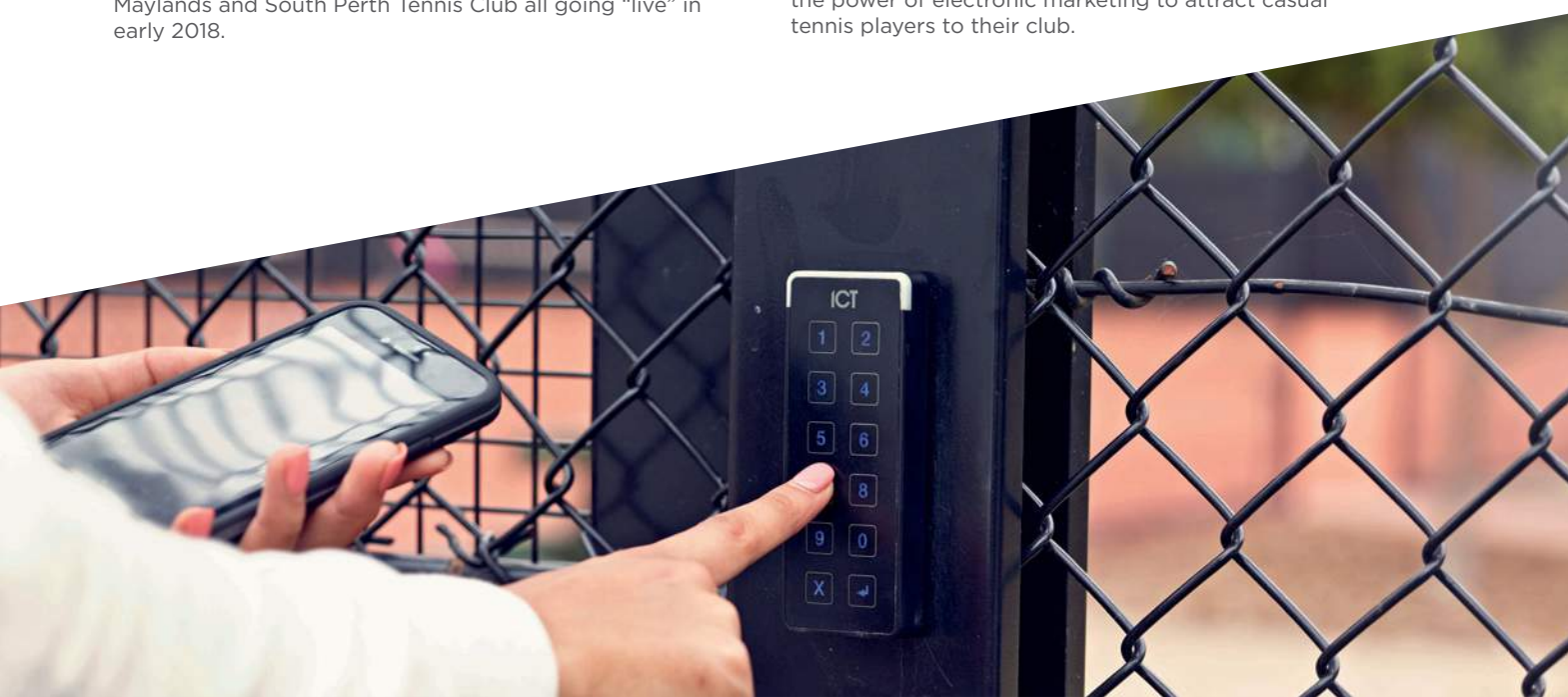
The document breaks down our state into twenty specific regions and then addresses key areas of concern and possible growth based on each region's environment. The recommendations identified for each region are not designed to be strictly followed, but more to invite discussion and collaboration between stakeholders.

Since its release, the plan has managed to bring together stakeholders from local government authorities, affiliated tennis clubs, Tennis West administration and the Tennis West Board. The vision for the future of tennis in Western Australia is to be moving in a similar direction as a large group, rather than working secularly. That said, Tennis West will always invite future comments regarding the plan and how it affects our local affiliated tennis clubs, and importantly how the clubs can use it to plan for a sustainable future.

OPERATIONAL HEALTH CHECK

2017/18, saw Tennis West's largest participation in the Operational Health Check (OHC) to date, with 30 venues participating in the University of South Australia initiative. The OHC is Tennis Australia's annual national survey of tennis facility operations assessing venue management, usage and sustainability. Survey data is used to produce industry benchmarks, which enables clubs and venue operators to annually compare results against their own previous performance and against venues of a similar size.

Participating clubs not only receive a report to benchmark themselves against other statistically similar clubs, they also receive an action plan which outlines areas of potential improvement. This year we saw many clubs utilise this report in order to compile their individual business plans and identify areas of program development, fiscal management and venue maintenance. The Places to Play team has provided many hours of consultation for our clubs in compiling their business plans and have enjoyed collaborating with clubs and how they see their future.



WA TENNIS LEAGUE



6,840
WA TENNIS LEAGUE
PLAYERS

30
UNIQUE LEAGUES

14
STATE LEAGUE
TEAMS

\$20K
STATE LEAGUE
PRIZE MONEY

48
HOT SHOTS
MATCH PLAY

Tennis West Competitions has an objective to deliver regular match-play opportunities that add value to club programmes and promote loyalty. Tennis League forms the foundation of tennis culture in Western Australia and promotes a social and active tennis community in and around local tennis clubs. This in turn nurtures lifelong participation in tennis for players of all ages and abilities. Representing a team is one of the most important benefits that clubs offer to their members and is a vital element to retain and attract new members.

Tennis West aims for the player experience to generate success, performance and longevity for players of all standards. The goal is for the player experience to be a user-friendly online engagement that in turn provides appropriate on-court encounters.

Centralised management of all competitions allows for a large pool of players, rated according to playing standard. The addition of a ratings-based grading system provides the balanced matches that player’s desire for an enjoyable playing experience. Centralised management of leagues around WA also allows Tennis West to focus on quality products, while showing leadership in a professionally governed league.

League Structure & Pathway

Summer and Winter seasons are offered to ensure that players are offered continuity and multiple entry points. The competition block comprises 24 rounds and 4 finals, totalling 28 weeks of play that integrates with the Tournament Calendar. Both blocks are planned around school holidays for juniors.

The tiered league structure transitions players from learning the game into playing the game. Juniors begin to play in “junior club”, then enter the inter-club environment via the Hot Shots Orange and Green Ball Leagues, using modified balls, equipment and formats. There are divisions available for boys, girls and mixed competitions. Parents are encouraged to become involved in these leagues, and coaching programmes are planned to support the teams in their fixtures. The pathway continues in age-based divisions to 18 and under.

Adults have the opportunity to compete every day/night of the week. Night competitions are a popular choice in summer due to the heat, and for those who have commitments on the weekend or work throughout the day. Formats are designed to include opportunities for all ages and genders.

The player pathway extends to include both Junior and Senior State League for elite players, which forms the pinnacle of team competition in WA. These high level match opportunities foster elite player development as we commit to grow champions we can be proud of.

Innovation will continue to be a strong focus for the Tennis League team, which aligns with the Tennis West Strategy of creating leagues that are modern and appropriate for tennis players.

The Tennis West Competition Values are: Trailblazer, Team, Sustainability, Integrity, Leadership & Trust.

TENNIS WEST STATE LEAGUE

Tennis West State League is the pinnacle team competition in Western Australia for professional players and up-and-coming elite athletes. Fourteen Men’s and Women’s teams compete over 14 home and away rounds on Saturdays during the Summer for a share of \$20k in prize money.

Women’s State League

Royal Kings Park Tennis Club claimed the 2017-18 Women’s State League Title over Blue Gum Park Tennis Club, winning all four singles matches and defeating Blue Gum Park TC 4-8-48 to 0-0-19.

In the women’s singles matches, Royal Kings Park’s Nina Catovic won the first rubber of the day, defeating Blue Gum Park’s Captain Sheridan Currie 6-1, 6-2.

In the other women’s singles matches, Brittany Sheed defeated Marissa Gianotti 6-3, 6-4, and Bojana Bobusic, who was undefeated in the 2017-18 season, had a convincing win over 2016-17 MVP Katy O’Shea 6-0, 6-4.

Rounding out the clean sweep, was Janelle Cuthbertson who won against Blue Gum Park’s Hannah Innes 6-3, 6- 2.



WOMEN’S STATE LEAGUE (Venue: Royal Kings Park TC)
Royal Kings Park Tennis Club 4-8-48 defeated Blue Gum Park Tennis Club 0-0-19

ROYAL KINGS PARK TC	BLUE GUM PARK TC	SCORE
Nina Catovic	Sheridan Currie	6-1, 6-2
Birttany Sheed	Marissa Gianotti	6-3, 6-4
Bojana Bobusic	Katy O’Shea	6-0, 6-4
Janelle Cuthbertson	Hannah Innes	6-3, 6-2
Bojana Bobusic / Nina Catovic	Katy O’Shea / Marissa Gianotti	Not Played
Janelle Cuthbertson / Brittany Sheed	Sheridan Currie / Hannah Innes	Not Played

MENS STATE LEAGUE (Venue: Cottesloe TC)
Cottesloe Tennis Club 1-2-36 defeated by Mosman Park 8-3-53

COTTESLOE TC	MOSMAN PARK TC	SCORE
Joel Pleydell	Brydan Klein	6-7(8), 2-6
Tristan Schoolkate	Aaron Leeder-Chard	2-6, 6-3, 7-6(5)
Andrew Roberts	Brenton Bacon	2-6, 4-6
William Hann	Alex Downey	2-6, 5-7
Tristan Schoolkate / Joel Pleydell	Aaron Leeder-Chard / Brydan Klein	Not Played
Andrew Roberts / Mitchell Pleydell	Brenton Bacon / Alex Downey	6-3, 2-2

Men’s State League

In the Men’s Final, Mosman Park Tennis Club overpowered Cottesloe Tennis Club, who came into the Final with a home side advantage after finishing top of the ladder. Mosman Park claimed their maiden State League title 8-3-53 to 1-2-36.

Cottesloe started well using the home court advantage as their number one player Tristan Schoolkate defeated Mosman Park’s Aaron Leeder-Chard 2-6, 6-3, 7-6(5).

However, Mosman Park fought back winning the next three matches with Brenton Bacon defeating Cottesloe’s Andrew Roberts 6-2, 6-4 and Alex Downey defeating William Hann 6-2, 7-5.

The winning points came when Brydan Klein defeated Joel Pleydell in two sets 7-6(8), 6-2.



WA TENNIS LEAGUE



ANZ TENNIS HOT SHOTS LEAGUES & MATCHPLAY

ANZ Tennis Hot Shots Leagues are a young player's first experience of team tennis. These playing opportunities encourage players to develop and learn the game of tennis in a comfortable and well organised environment.

Players' first team tennis matches serve to strengthen the relationship the players and parents have with their club and coach, and also facilitate the transition of players from school tennis to club-based team tennis.

JUNIOR TENNIS LEAGUES

Junior Tennis League strives to engage players between the ages of 12-18 and encourage their continued participation in tennis as a competitive and social sport for life. The team structure forms a base for clubs to develop their players at all levels and sustain their continued participation in the sport and club.



TENNIS LEAGUE RESULTS



2017 Winter - Division 1 - Winners

Saturday Men's Open - Blue	Bayswater Tennis Club
Monday Evening Adult Women Fast4	Bayswater Tennis Club
Wednesday Night Men's Doubles	Bayswater Tennis Club
Sunday Junior Boys 14 & Under	Bayswater Tennis Club
Sunday ANZ Hot Shots 9-12 Green Ball	Blue Gum Park Tennis Club
Sunday Junior Girls 16 & Under	Blue Gum Park Tennis Club
Monday Evening Adult Men Fast4	Bullcreek Tennis Club
Thursday Night Women's Doubles	Cottesloe Tennis Club
Saturday Women's Open	Hensman Park Tennis Club
Sunday Junior Boys 12 & Under	Midland Lawn Tennis Club
Saturday Men's Open - Green	Mosman Park Tennis Club
Sunday ANZ Hot Shots 7-10 Orange Ball	Mt Lawley Tennis Club
Tuesday Morning Women's Doubles	Onslow Park Tennis Club
Wednesday Women's Open Doubles	Peppermint Grove Tennis Club
Sunday Junior Girls 12 & Under	Reabold Tennis Club
Sunday Junior Girls 14 & Under	Reabold Tennis Club
Sunday Junior Boys 16 & Under	Wembley Downs Tennis Club

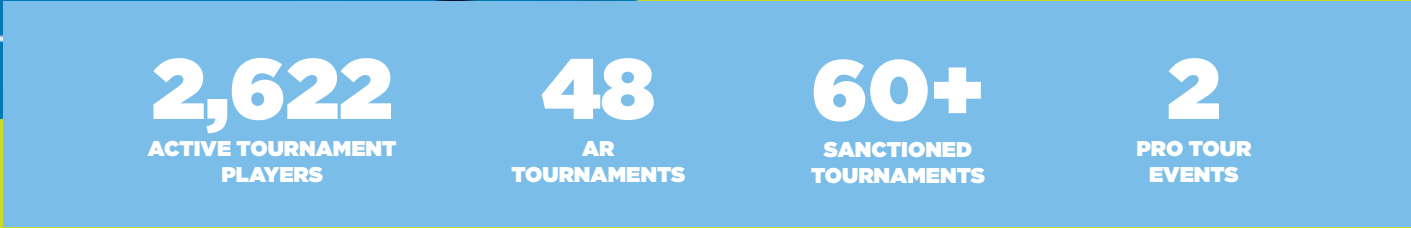
2017-2018 Summer League - State League - Winners

Women's State League	Royal Kings Park Tennis Club
Men's State League	Mosman Park Tennis Club
Junior Girl's State League	Cottesloe Tennis Club
Junior Boy's State League	Midland Lawn Tennis Club

TENNIS LEAGUE RESULTS

2017/2018 Summer League - Division 1 - Winners	
Sunday Men's Senior 50+ Doubles	Alexander Park Tennis Club
Monday Evening Adult Men Fast4	Bassendean Tennis Club
Monday Evening Adult Women Fast4	Bayswater Tennis Club
Sunday ANZ Hot Shots 9-12 Mixed Green Ball	Blue Gum Park Tennis Club
Wednesday Night Women's Singles/Doubles	Blue Gum Park Tennis Club
Tuesday Morning Women's Doubles	Bullcreek Tennis Club
Sunday Junior Girls 18 & Under	Bullcreek Tennis Club
Sunday Junior Girls 14 & Under	Bullcreek Tennis Club
Saturday Women's Open	Cottesloe Tennis Club
Saturday Men's Open	Cottesloe Tennis Club
Sunday Junior Boys 14 & Under	Dalkeith Tennis Club
Sunday Junior Girls 16 & Under	Dalkeith Tennis Club
Wednesday Night Men's Open Doubles	Higgins Park Tennis Club
Sunday Women's Senior 35+ Doubles	Higgins Park Tennis Club
Tuesday Night Mixed Doubles	Nollamara Tennis Club
Sunday Junior Girls 12 & Under	Onslow Park Tennis Club
Sunday Men's Singles/Doubles Fast4	Onslow Park Tennis Club
Thursday Night Women's Doubles	Peppermint Grove Tennis Club
Sunday Junior Boys 16 & Under	Reabold Tennis Club
Wednesday Women's Open Doubles	Reabold Tennis Club
Sunday Men's Senior 35+ Doubles	Robertson Park Tennis Club
Wednesday Women Grass 55+ Doubles	Scarborough Tennis Club
Sunday Junior Boys 12 & Under	Scarborough Tennis Club
Sunday ANZ Hot Shots 7-10 Mixed Orange Ball	UWA Tennis Club
Sunday Junior Boys 18 & Under	Wembley Downs Tennis Club
Wednesday Women's Grass 45+ Doubles	Wembley Downs Tennis Club

WA TOURNAMENTS



NATIONAL 2017/18 TOURNAMENTS

A national 2017/18 tournaments calendar was assembled in consultation with the other Member Associations, to allow continuity of match play through synchronisation with the WA league calendar, inter-state ranking tournaments, National Championships and ITF, WTA and ATP events in other countries.

WA offered 48 senior and junior Australian Ranking (AR) tournaments, in alliance with player development objectives to efficiently develop the skills of elite athletes and allow them to progress through a pathway that enables them to become “Champions we can be proud of”.

Active tournament players in Western Australia for the 2017/2018 year totaled 2,622.

Tennis West sanctioned 48 Australian Ranking Tournaments throughout the year and more than a dozen non-AR events, including the Perth International Pro Tour.

Platinum and Gold AMT events have the purpose of providing competitive opportunities for Australian players to compete for prizemoney on a year-round basis. The May Platinum swing in WA continues to attract strong interstate

representation, and the over-subscription in entries is a testament to its popularity and positioning on the national tournament calendar.

Perth again hosted the ITF International Pro Tour in February, which attracted the strongest field across all of the women's Pro Tour events in Australia. This event is now a “fixture” on the calendar for many international players, many of whom either remain in Australia after the Australian Open, or use the event as the beginning of their tour through Asia before heading into the European summer of tennis.

For entry-level tournament players, a 10's age group is included with AR tournaments and a Junior Development Series of events is offered as a first tournament experience. The aim of these junior tournaments is to have high quality events in friendly locations and environments.

ITF PRO TOUR

Perth Tennis International #1 Pro Tour

10 - 18 February 2018
State Tennis Centre, 121 Entries

Women’s Singles

[2] Irina Khromacheva (RUS) defeated Katy Dunne (GBR) 6-2 6-3

Women's Doubles

[2] Jessica Moore & Ellen Perez (AUS) defeated Olivia Tjandramulia & Belinda Woolcock (AUS) 6-7(6) 6-1 [7-9]
Retired

Perth Tennis International #2 Pro Tour

17-23 February 2018
State Tennis Centre, 124 Entries

Women’s Singles

Gabriella Taylor (GBR) defeated [8] Myrtille Georges (FRA) 6-2 7-5

Women’s Doubles

[2] Jessica Moore & Olivia Tjandramulia (AUS) defeated [4] Alison Bai (AUS) & Jia-Jing Lu (CHN) 7-5 6-7(8) [11-9]

AUSTRALIAN MONEY TOURNAMENTS (AMT’S)

2018 WA Grasscourt Championships

24-27 February 2018
Mt Lawley Tennis Club, 98 Entries

Men’s Singles

[2] Tristan Schoolkate defeated [4] Will Hann 6-4 6-4

Women’s Singles

[4] Maddison Inglis defeated Michika Ozeki [3] 6-1 6-4

Men’s Doubles

[1] Evan Manso & Tristan Schoolkate defeated [2] Luca Bonini & Daniel Downey 6-1 6-2

Women’s Doubles

[1]Michika Ozeki & Ramu Ueda (JAP) defeated [4] Natasha Camer-Pesci & Maree Teiwa Casey 6-1 6-4

IOOF Geraldton Easter Open AMT

30 March – 2 April
Geraldton Tennis Club
Gold AMT & Silver 18’s - 209 Players and 354 Entries

Boys 18 Singles

[3] Jerome Iaconi defeated [2] Daniel Downey 4-0 3-4 10-1

Girls 18 Singles

[5] Natasha Camer-Pesci defeated Shanelle Iaconi 6-4 6-1

Men’s Singles

[1] Jason Kubler defeated [3] Tristan Schoolkate 6-1 6-0

Women’s Singles

[1] Maddison Inglis defeated [3] Nadia Rajan 6-2 6-1

Men’s Doubles

[1] Evan Manso & Tristan Schoolkate defeated [4] Sam Ashenden & Charles Williams 6-3 7-5

Women’s Doubles

[2] Talia Gibson & Casey Tay defeated [4] Jaime Edwards & Skye Royall 6-3 6-1

CBH Country Tennis Championships

27-29 April 2018
Alexander Park Tennis Club
Bronze JT & Teams - 260 Players and 299 Entries

Open Men’s Teams - Crows

South West; Samuel Galati, Carl Parkin, Kat Myburgh & Carlton O’Keefe

Open Men’s Teams - Eagles

Terry Noden & Matthew Watkins

Open Men’s Teams – Hawks

Brad Crear & Tim Sewell

Open Ladies Teams

Upper Great Southern; Sarah Hennessey, Rheannon Turton

Boys 10 Singles

Korbin Priestley defeated Liam Guy 4-0 4-0

Girls 10 Singles

Bridget Doyle defeated Naomi Rapeka Vakadranu 4-1 4-0

Boys 12 Singles

[2] Blake Murdoch defeated [4] Obie Herring 6-2 6-0

Girls 12 Singles

[2] Maddison Lord defeated [4] Alice Stevens 6-4 6-4

Boys 14 Singles

[2] William Wilberger defeated [1] Joshua Carter 6-0 7-5

Girls 14 Singles

[1] Abbi Gibson defeated [2] Hannah Nichols 6-2 6-0

Boys 16 Singles

[1] Connor Lord defeated [4] Kennedy Taylor 6-2 6-1

Girls 16 Singles

[1] Ksenija Ana Vujacic defeated [2] Danielle Booker 6-0 6-1

Women’s Singles

Louise Braddock defeated Helen Spivey 6-3 6-2

Men’s Singles

Brad Crear defeated Tim Sewell 7-5 5-7 10-8

Perth Platinum AMT

18-22 May 2018
State Tennis Centre
Platinum Series AMT - 127 Players and 163 Entries

Men’s singles

[1] Brydan Klein defeated [2] Harry Bouchier w.o

Women’s Singles

[4] Georgie Jones defeated [3] Maree Teiwa Casey 6-1 6-4

Men’s Doubles

[1] Zach Itzstein & Brydan Klein defeated [2] Josh Carlton & Tristan Schoolkate 5-7 6-4 [10-7]

Women’s Doubles

Sara Nayar & Skye Royall defeated [3] Maree Teiwa Casey & Lexie Weir 7-6(2) 7-5

WA Open

23-27 May 2018
State Tennis Centre
Platinum Series AMT - 112 Players and 133 Entries

Men’s singles

Abandoned due to wet weather

Women’s Singles

Abandoned due to wet weather

Men’s Doubles

Abandoned due to wet weather

Women’s Doubles

Abandoned due to wet weather

Margaret River Gold AMT

23-26 September 2017
Margaret River Tennis Club
Gold AMT - 69 Players and 128 Entries

Men’s Singles

[2] Tristan Schoolkate defeated [1] Zach Itzstein 6-3 6-1

Women's Singles

[4] Maree Teiwa Casey defeated [7] Luna Jokanovic 6-3 6-2

Men’s Doubles

[1] Dominic Bechard & Tristan Schoolkate defeated [2] Luca Bonini & Alex Downey 6-4 6-1

Women’s Doubles

[3] Talia Gibson & Crystal Mildwaters defeated [4] Hayley Burton & Ruby Culley 6-3 6-1

Bronze Bash AMT

26-28 August 2017
State Tennis Centre
Bronze AMT - 79 Players and 97 Entries

Men’s Singles

[2] Tristan Schoolkate defeated [1] Zach Itzstein 3-4(2) 4-0 4-2

Women’s Singles

[1] Skye Royall defeated Lexie Weir 4-3(3) 4-2

Men’s Doubles

[1] Alex Downey & Evan Manso defeated James Connolly & Ethan Cook 2-4 4-1 4-1

Women’s Doubles

[1] Nadia Rajan & Lexie Weir defeated [2] Luna Jokanovic & Hayley Burton 0-4 4-3(2) 4-1

Bronze Blast AMT

7-11 September 2017
State Tennis Centre
Bronze AMT - 86 Players and 108 Entries

Men’s Singles

[2] Tristan Schoolkate defeated [1] Zach Itzstein 2-4 4-1 4-3(1)

Women’s Singles

[1] Maddison Inglis defeated [2] Maree Teiwa Casey 4-3(2) 4-1

Men’s Doubles

[2] Alex Downey & Evan Manso defeated [1] James Connolly & Zach Itzstein 4-2 5-4

Women's Doubles

Rachel Mellor & Kayla Myburgh defeated Natasha Camer-Pesci & Lexie Weir 4-0 4-2

Bronze Bolt AMT

16-18 September 2017
State Tennis Centre
Bronze AMT - 71 Players and 91 Entries

Men’s Singles

[1] Dominic Bechard defeated [2] Alex Downey 4-1 4-3(3)

Women’s Singles

[1] Maree Teiwa Casey defeated [2] Lexie Weir 4-3(2) 4-1

Men’s Doubles

[2] Matthew De Groot & Gen Naraya defeated [1] Alex Downey & Evan Manso 4-2 4-2

Women’s Doubles

[1] Luna Jokanovic & Nadia Rajan defeated Marie Teiwa Casey & Georgia Tovich 4-0 0-4 10-8

Bronze Bullet AMT

29-31 October 2017
State Tennis Centre
Bronze AMT - 64 Players and 76 Entries

Men’s Singles

[2] Dominic Bechard defeated [1] Zach Itzstein 4-3(4) 4-1

Women's Singles

[2] Lexie Weir defeated [3] Nadia Rajan 4-0 4-2

Men’s Doubles

[1] Alex Downey & Evan Manso defeated [2] Dominic Bechard & Luka Brown 4-2 0-4 10-7

Women’s Doubles

[1] Crystal Mildwaters & Lexie Weir defeated Hayley Burton & Tara Gilich 4-0 3-4(3) 10-5

Bronze Ripper AMT

12-14 November 2017
State Tennis Centre
Bronze AMT - 44 Players and 41 Entries

Men’s Singles

[2] Dominic Bechard defeated [1] Zach Itzstein 4-0 2-4 4-2

Women’s Singles

[1] Lexie Weir defeated [2] Nadia Rajan 4-3(4) 4-1

Women’s Doubles

[1] Teiwa Casey & Nadia Rajan defeated [2] Jaime Edwards & Skye Royall 4-2 4-2

Bronze Rocket AMT

19-21 November 2017
State Tennis Centre
Bronze AMT - 57 Players and 56 Entries

Men’s Singles

[3] Dominic Bechard defeated [1] Zach Itzstein 4-3(1) 1-4 4-1

Women’s Singles

[2] Luna Jokanovic defeated Skye Royall 0-4 4-3(0) 4-3(1)

Men’s Doubles

[2] Brodie & Tristan Schoolkate defeated [1] Luca Katsamaklis & Evan Manso 4-2 4-3(3)

Women’s Doubles

[2] Hayley Burton & Maddy Muller-Hughes defeated [1] Luna Jokanovic & Nadia Rajan 4-1 4-1

WA TOURNAMENTS

JUNIOR TOURNAMENTS

Coastal Classic Gold

12-16 July 2017
State Tennis Centre
Gold Series OJT – 216 Players and 281 Entries

Boys 12 Singles

[2] Samuel English defeated [1] James Newton 6-4 6-2

Girls 12 Singles

[2] Jessie Culley defeated [4] Saanvi Tak 6-2 6-4

Boys 12 Doubles

[1] Samuel English & James Newton defeated [4] Cristian Care & Finley Dyer 6-7 (4) 6-2 6-0

Girls 12 Doubles

[2] Jessie Culley & Chloe Madison Williams defeated [1] Taylah Preston & Saanvi Tak 6-4 6-4

Boys 14 Singles

[3] Derek Pham defeated [4] Jett Leong 6-3 6-2

Girls 14 Singles

[4] Shanelle Iaconi defeated [2] Casey Tay 6-2 3-6 6-4

Boys 14 Doubles

[5] Matthew Burton & Kendrik Chia defeated [4] Ethan Cook & Max Weir 6-4 6-4

Girls 14 Doubles

[1] Talia Gibson & Casey Tay defeated [2] Ella Hunt & Shanelle Iaconi 4-6 6-3 [10-5]

Boys 16 Singles

[2] Matthew DeGroot defeated [1] Jerome Iaconi 6-2 6-0

Boys 16 Doubles

[2] Samuel DeAndrade & Tyler Mizuhata defeated [1] Jerome Iaconi & William Shepherd 6-4 6-4

Girls 18 Singles

[1] Madelaine Muller-Hughes defeated Lauren Nikoloski 4-6 6-4 7-5

Girls 18 Doubles

Hayley Burton & Madelaine Muller-Hughes defeated Belinda Jayakaprash & Lukundo Simbile 6-3 6-4

Boys 18 Singles

Evan Manso [1] defeated Austin Vos [2] 6-4 2-6 7-5

WA Open Junior

4-8 October 2017
State Tennis Centre
Gold Series JT - 241 Players and 302 Entries

Boys 12 Singles

Hayden Menon defeated [7] Hanival Kahsay 6-1 6-1

Girls 12 Singles

[1] Jessie Culley defeated [2] Saanvi Tak 6-2 6-2

Boys 12 Doubles

[2] Cian Ingles & Nicholas George Miloi defeated [8] Archie Brown & Brendan Jayaprakash 6-3 7-5

Girls 12 Doubles

[2] Lily Fairclough & Saanvi Tak defeated [4] Layla Firns & Gayle Leong 6-3 6-2

Boys 14 Singles

[1] Derek Pham defeated [2] Arden De Melo 6-2 6-3

Girls 14 Singles

[1] Talia Gibson defeated [3] Ella Hunt 6-2 6-4

Boys 14 Doubles

[3] Matthew Burton & Kendrik Chia defeated [1] Ethan Cook & Derek Pham 7-5 6-0

Girls 14 Doubles

[1] Talia Gibson & Ella Nurkic defeated [2] Ella Hunt & Lara Tovich 6-2 7-5

Boys 16 Singles

[4] Luka Brown defeated [7] Samuel DeAndrade 6-2 6-3

Girls 16 Singles

[2] Luna Jokanovic defeated [4] Casey Tay 6-1 7-5

Boys 16 Doubles

[3] Oscar and Reuben Giorgio defeated [4] Sebastian Dobbs & Lucas Dunlop 7-5 6-0

Girls 16 Doubles

Natasha Camer-Pesci & Lexie Weir



Perth Open Gold Junior

6-10 January 2018
State Tennis Centre
Gold Series JT – 200 Players and 261 Entries

Boys 10 Singles

Nemanja Savic defeated Rishi Makesar 4-1 4-1

Girls 10 Singles

Alice Stevens defeated Gabrielle Richards 4-3(0) 4-1

Boys 10 Doubles

Rishi Makesar & Suyash Makesar

Boys 12 Singles

[1] Zachary Melanie defeated [2] Jurie Terblanche 6-1 4-6 6-4

Girls 12 Singles

[1] Taylah Preston defeated [3] Gayle Leong 6-2 6-2

Boys 12 Doubles

[1] Brendan Loh & Zachary Melanie defeated [2] Wayne McNicol & Jurie Terblanche 2-6 7-5 [10-6]

Girls 12 Doubles

[1] Lily Fairclough & Taylah Preston defeated [2] Yelena Mana-Kelleher & Rhea Makesar 6-3 7-5

Boys 14 Singles

[2] Ethan Dunn defeated [1] Zachary Viiala 6-3 6-4

Girls 14 Singles

[1] Jessie Culley defeated [2] Ella Hunt 7-5 6-3

Boys 14 Doubles

[3] Ethan Cook & Luca Katsamakias defeated [2] Zachary Viiala & Kent Yamazaki 6-2 6-0

Girls 14 Doubles

[2] Ksenija Ana Vujacic & Ella Nurkic defeated Ella Hunt & [1] Chloe Madison Williams 6-2 6-3

Boys 16 Singles

[1] Samuel DeAndrade defeated [2] Jerome Iaconi 7-5 6-2

Girls 16 Singles

[1] Lexie Weir defeated [2] Luna Jokanovic 3-6 6-1 7-5

Boys 16 Doubles

[2] Luka Brown & Derek Pham defeated [1] Samuel DeAndrade & Jerome Iaconi 4-6 7-5 [11-9]

Girls 16 Doubles

Natasha Camer-Pesci & Lexie Weir



TENNIS OFFICIATING - WA



5

ACCREDITED
REFEREES

20

ACCREDITED COURT
SUPERVISORS

20

ACCREDITED CHAIR
UMPIRES

35

ACCREDITED LINE
UMPIRES

Since 2016 Tennis Officials WA are now members of Tennis Officials Australia and form part of the Officiating Team Australia. This change was implemented in order to centralise the training courses and the national officiating database. This change has been successful in achieving a National Officiating Training Calendar that enables prospective officials to easily find and access a course throughout Australia.

WA OFFICIALS: 2017/2018

Referees

WA has 5 accredited Referees, along with 3 Court Supervisors that are currently in training to become accredited Referees. Some of our WA Referees are running tournaments throughout Australia, and are attending events in Queensland, the Northern Territory, New South Wales, Victoria and Canberra.

Court Supervisors

WA currently has 20 accredited Court Supervisors who service all of our local tournaments. Pleasingly, the number of Court Supervisors has been increasing year on year. With more Court Supervisor courses running each year, the aim is to encourage more Tennis West club members to attend these courses in order to upskill their tennis knowledge and eventually become accredited.

Chair Umpires

WA has 20 accredited Chair Umpires including 3 who have achieved their ITF White Badges. These umpires travel on a regular basis, umpiring at Pro Tours, Futures and ITF events throughout Australia. This enables them to gain more experience so they can ultimately travel overseas to pursue their Tennis Officiating careers.

Line Umpires

WA has 35 accredited Line Umpires. These umpires work at local tournaments throughout the year, honing their skills in preparation for working at our local Pro Tour in February as well as the Mastercard Hopman Cup and Australian Open. We have 20 Line Umpires who have been selected to umpire at Mastercard Hopman Cup 2019, and some of those have also applied to be a part of the AO 2019 series of events, including the Brisbane International, Sydney APIA International and the Australian Open.

TENNIS OFFICIAL HIGHLIGHTS

This year, WA has had a couple of stand-out officials who have committed to travelling all over Australia in order to gain the experience needed to progress them to the next level in their Chair Umpire careers.

Debbie Napier

Debbie Napier has worked hard to achieve her ITF White Badge in Chair Umpiring, and has also become a Level A Referee. She has committed to travelling nationally to gain the experience required to achieve her goals.

Ali Chitgar

Ali also has achieved his ITF White Badge in Chair Umpiring and is now studying hard to go to the ITF Level 3 School. Despite working full time, Ali has committed to travelling to different events in order to gain the experience and knowledge required to progress his umpiring career.

Rosario Corvaia

Rosario is one of our young Officials who has achieved a great deal since he has joined the Officiating Team here in WA. Rosario works at our local tournaments as a Court Supervisor, Line Umpire and Chair Umpire. He is travelling nationally and working towards achieving his Level A Chair Umpire Accreditation and becoming a AAA Line Umpire. He recently took time out from his busy schedule to star in a short video about his officiating career, which was filmed by Tennis West and is now being used on the website to encourage young people to take part in officiating courses and become a part of the Tennis Officiating Team.

It has been a successful couple of years recruiting Tennis Officials here in WA. The officiating team will continue to keep promoting our officiating courses and come-and-try days in order to further increase our numbers for 2018/2019.

WA PLAYER HIGHLIGHTS



TRISTAN SCHOOLKATE

- » Australian Representative Tour Selection for Oceania Closed Junior Championships, B2 ITF, Nadi, Fiji. Singles finalist and doubles semi finalist
- » Winner Singles and Doubles Australian Winter International ITF Grade 3, Sydney
- » Winner Singles and Doubles Gallipoli Youth Cup, Melbourne ITF Junior, Grade 4 2018
- » Winner Singles and Doubles semi finalist Nicholas Lynch Real Estate Victorian Junior International, Mornington, Grade 4
- » Singles Semi Finalist and Doubles Finalist Rod Laver QLD Championships Junior ITF Grade 4
- » Singles Semi Finalist and Doubles Winner Mapei Gold Coast Junior ITF Grade 4
- » Australian Open Junior Championships singles and doubles main draw
- » Winner Margaret River Gold AMT, WA 2018
- » Winner Pro Grass Gold AMT Singles, Perth, 2018
- » Hopman Cup Hitting Partner
- » ITF 18/U World ITF Ranking #97
- » 18/U Australian Championships Singles Quarter Finalist, Melbourne, 2017
- » 16/U Australian Championships Singles Quarter Finalist and Doubles Finalist, Melbourne, 2017



WILLIAM HANN

- » Doubles Finalist NSW Junior International 2017 ITF Grade 5
- » Singles Quarter Finalist Canberra Junior International Grade 5
- » Doubles Finalist Gallipoli Youth Cup, Melbourne ITF Junior, Grade 4 2018
- » Australian Open Junior Championships doubles main draw
- » 16/U Australian Championships Singles R/16 and Doubles Finalist, Melbourne, 2017
- » Pro Grass Gold AMT Singles Finalist, Perth, 2018
- » 16/U WA Junior Gold Singles Winner



MATT EBDEN

- » Davis Cup Team Member
- » 2017 Runner-Up Hall of Fame Tennis Championships, Newport, USA
- » 2017 Winner Dunlop World Challenger, Toyota, Japan
- » 2017 Winner Apis Canberra International Challenger, Canberra, Australia
- » 2018 Brisbane International Singles 2nd round
- » 2018 Australian Open Singles 2nd round
- » 2018 Miami Open Singles, 2nd round
- » 2018 Winner Busan Open Challenger, Busan, South Korea
- » 2018 Semi Finalist Fuzion 100 Surbiton Trophy Challenger, Surbiton, UK
- » 2018 Semi Finalist Rosmalen Grass Court Championships Challenger, Rosmalen, Netherlands
- » 2018 Quarter Finalist Gerry Weber Open Challenger, Halle, Netherlands
- » 2018 Wimbledon 3rd round

WA PLAYER HIGHLIGHTS



JOHN PEERS

- » Won the Washington Open Doubles title in Washington, USA.
- » Represented Australia in the Davis Cup World Group Semi-Final vs Belgium in Brussels, Belgium.
- » Won the ATP 500 Beijing Doubles title in Beijing, China.
- » Won the ATP World Tour Masters 1000 Shanghai Doubles title in Shanghai, China.
- » Won the Shanghai Rolex Masters Doubles title in Shanghai, China.
- » Won the Nitto ATP Finals Doubles title in London, Great Britain.
- » Won the Brisbane International Men's Doubles title in Brisbane, Australia.
- » Represented Australia in the Davis Cup Round 1 World Group Tie vs. Germany in Queensland, Australia.
- » Winner of the Queen's Club Championships Doubles title in London, UK



CASEY DELLACQUA

- » Fed Cup Team Member
- » 2017 Doubles Finalist partnering Ash Barty, Premier 700 Eastbourne, Sussex, Great Britain
- » 2017 Wimbledon Doubles Quarter Finalist partnering Ash Barty.
- » 2017 Doubles Quarter Finalist partnering Ash Barty, Premier 5, Cincinnati, USA
- » 2017 Doubles Finalist partnering Ash Barty, New Haven, USA
- » 2017 Doubles Semi-Finalist partnering Ash Barty, Beijing, China
- » 2018 Doubles Semi-Finalist partnering Ash Barty, Premier 700, Brisbane International
- » 2018 Doubles Quarter Finalist partnering Kateryna Bondarenko, Premier 700, Sydney International
- » 2018 Retired after winning doubles tie to help Australia win Fed Cup 3-2 over the Ukraine
- » Career High Doubles Ranking of #3
- » Career High Singles Ranking of #26
- » Grand Slam Finalist in all four Grand Slams
- » French Open Mixed Doubles Champion



MADDISON INGLIS

- » Mastercard Hopman Cup reserve player in Japan v USA match
- » 2017 \$25,000 Pro Tour Perth, Singles and Semi Finalist
- » 2017 \$25,000 Pro Tour Mildura, Singles Quarter Finalist
- » 2017 Winner Perth Platinum AMT
- » 2017 Winner WA Open Platinum AMT
- » 2018 Winner Pro Grass Gold AMT, Perth
- » 2018 \$25,000 Pro Tour, Hua Hin, Thailand, Singles Quarter Finalist
- » 2018 \$25,000 Pro Tour, Winnipeg, Canada, Singles Semi Finalist
- » 2018 \$25,000 Pro Tour, Gatineau, Canada, Singles Quarter Finalist



ASTRA SHARMA

- » 2017 SEC Player of the year, Vanderbilt University
- » Ranked #1 in College Tennis in America
- » All American in Singles & Doubles.
- » Graduated Majoring in Medicine & Health Sciences
- » 2017 \$15,000 Pro Tour, Targu Jiu, Romania, Singles Finalist
- » 2017 \$15,000 Pro Tour #2 Targu Jiu, Romania, Singles Semi Finalist
- » 2017 \$15,000 Pro Tour Vienna, Austria, Singles Semi Finalist
- » 2017 \$15,000 Pro Tour Graz, Austria, Singles Finalist
- » 2017 \$25,000 Pro Tour Toowoomba, Australia, Singles Finalist
- » 2017 \$25,000 Pro Tour Cairns, Doubles Finalist partnering Belinda Woolcock
- » 2018 \$25,000 Pro Tour Orlando, USA Singles Finalist
- » 2018 \$25,000 Pro Tour Sumter, USA Doubles Finalist partnering Luisa Stefani
- » 2018 \$25,000 Baton Rouge, USA Singles Winner
- » 2018 \$25,000 Baton Rouge, USA Doubles Finalist partnering Gabriela Talaba
- » 2018 \$25,000 Gatineau, Canada, Singles Winner



JESSICA MOORE

- » WA Regional Roadshow Ambassador
- » 2017 \$100,000 Vancouver, Canada, Doubles Finalist partnering Jocelyn Rae (GBR)
- » 2017 \$60,000 Canberra, Australia, Doubles Finalist partnering Ellen Perez (AUS)
- » 2017 \$60,000 Bendigo, Australia, Doubles Semi Finalist partnering Ellen Perez (AUS)
- » 2018 Australian Open, Doubles Second Round partnering Ellen Perez (AUS)
- » 2018 \$25,000 Launceston, Australia, Doubles Winner partnering Ellen Perez (AUS)
- » 2018 \$25,000 Perth, Australia, Doubles Winner partnering Ellen Perez (AUS)
- » 2018 \$25,000 Perth, Australia #2, Doubles Winner partnering Olivia Tjandramulia (AUS)
- » 2018 \$25,000 Chiasso, Switzerland, Doubles Winner partnering Darija Jurak (CRO)
- » 2018 \$100,000 Trnava, Slovakia, Winner partnering Galina Voskoboeva (KAZ)
- » 2018 \$100,000 Surbiton, Great Britain, Winner partnering Ellen Perez



STORM SANDERS

- » 2018 Fed Cup Team Squad Member
- » 2017 \$100,000 Surbiton, Great Britain, Doubles Winner partnering Monique Adamczak (AUS)
- » 2017 \$100,000 Aegonm Nottingham, Great Britain, Doubles Winner partnering Monique Adamczak (AUS)
- » 2017 Tokyo International, Japan, Doubles Finalist partnering Monique Adamczak (AUS)
- » 2017 Guangzhou International, China Doubles Finalist partnering Monique Adamczak (AUS)
- » 2017 \$25,000 Brisbane, Australia, Singles Quarter Finalist
- » 2018 Australian Open Mixed Doubles Quarter Finalist partnering Marc Polmans (AUS)

NATIONAL ACADEMY



The National Academy – WA is a high performance training environment that is located at the State Tennis Centre in Perth. The program offers a comprehensive training structure for athletes who fulfil the entry selection guidelines based on results, ranking, representation and recommendation.

The program is closely aligned with the State Academy and the Talent Development program at Tennis West to ensure that Western Australia sustains a pathway that continues to foster the development of quality international standard players who have the ability to represent their country in Davis Cup/Fed Cup and in Grand Slams.

The National Academy continues to use a holistic approach to each athlete's development by offering professional access to physiotherapy, psychology, sports nutrition and sports medicine. As a high performance training environment, the National Academy is continually striving to improve training standards and expectations

Each athlete is assigned a Tennis Australia high performance coach to lead their development and have regular access to strength and conditioning. Athletes are provided with an individualised training program and tournament schedule that is tailored to their phase of development and needs. Athletes are provided travel support to tournaments with their assigned coach. The National Academy continues to lead the way in high performance training in the State. The National Academy program exists for male athletes aged between 16-18 and female athletes aged between 15-18.

NATIONALS EVENTS

Australian Claycourt Nationals – Canberra

Andrew Roberts and Damien Ward provided coaching support and duty of care for the 17 WA athletes playing the 12/U & 14/U Australian Claycourt Nationals in Canberra. Players completed preparation on the claycourts at Dalkeith TC for the Nationals which took place September 29 – October 4. The Nationals proved a great success with WA players represented in 3 out of the 4 singles finals and two National winners in Jessie Culley and Zach Viiala.

Results are as follows:

- » 12/U Boys Singles Winner - Zach Viiala (Zach was also a doubles finalist)
- » 12/U Girls Singles Winner - Jessie Culley (Jessie was also a doubles finalist)
- » 14/U Boys Singles Finalist – Derek Pham
- » Other Notable Results: # denotes final placing
- » 12/U Girls. Abbi Gibson #6, Taylah Preston #9, Lily Fairclough #10
- » 14/U Girls. Lauren Nikoloski #9, Skye Royall #10



December Showdown – Melbourne

Throughout December the country's best junior players assemble at Melbourne Park for the December Showdown. In 16 days, more than 1500 matches were played to find out who the best players across each age group were. The Australian Open Play-Off was also held at the same time which the junior players enjoyed watching.

The December Showdown Nationals, The Australian Teams Championships and the Australian Open Wildcard Playoff were held from December 2-17. Western Australia had 38 players attend the Nationals this year across the various age groups. The Tennis West Coaching team and a number of elite private coaches from across WA were also in Melbourne to provide coaching support.

Notable Results:

Australian National Championships Individual Event

- » 12/U Boys Singles Finalist. Zach Viiala
- » 12/U Boys Doubles Finalists. Zach Viiala & Alex Despoja
- » 12/U Girls Doubles Winners. Jessie Culley & Hana Sonton defeated Lily Fairclough & Abbi Gibson
- » 14/U Boys Singles Quarter Finalist. Ethan Dunn
- » 14/U Girls Singles Quarter Finalists. Talia Gibson and Lauren Nikoloski
- » 16/U Boys Singles Quarter Finalist. Tristan Schoolkate
- » 16/U Boys Doubles Finalists. Tristan Schoolkate & William Hann
- » 18/U Boys Singles Quarter Finalist. Tristan Schoolkate

Australian National Teams Championships

- » 12/U Boys Team. (4th) Zach Viiala, Zach Melanie and Cian Ingles
- » 12/U Girls Team (7th) Jessie Culley, Taylah Preston and Lily Fairclough
- » 14/U Boys Team (7th) Derek Pham, Ethan Dunn and Arden De Melo
- » 14/U Girls Team (2nd) Talia Gibson, Lauren Nikoloski and Shanelle Iaconi



Australian Grasscourt Nationals – Adelaide

The country's best players assembled in Adelaide for the 12/U & 14/U Grasscourt Championships played from the 9th to the 14th of April, 2018. WA players experienced great preparation with training at Cottesloe Tennis Club and by playing a lead in tournament on grass at Dalkeith. Andrew Roberts & Damien Ward and a number of elite private coaches travelled to Adelaide to provide coaching support. 18 WA players were represented in the National event. 7 players from WA progressed through to the singles quarter finals, two players to the semi finals and Jessie Culley and Taylah Preston were crowned Doubles National Champions. Unfortunately, Talia Gibson and her partner Jessica Halo did not finish the doubles final due to rain where they were leading the final convincingly.

Notable Results:

- » 12/U Girls Singles. Singles Quarter Finalists. Jessie Culley, Taylah Preston and Rhea Makesar
- » 12/U Girls Doubles. National Champions - Jessie Culley & Taylah Preston. Finalists - Lily Fairclough/Sarah Rokusek
- » 14/U Boys Singles. Semi Finalist - Arden De Melo. Quarter Finalist - Max Weir
- » 14/U Girls Singles. Semi Finalist - Talia Gibson. Quarter Finalist – Shanelle Iaconi
- » 14/U Girls Doubles. Final DNF due to rain. Talia Gibson and Jessica Halo. Semi Finalists – Shanelle Iaconi & Cassidy Mataia

NATIONAL 13'S DOUBLES CAMP/FED CUP – CANBERRA (JAN 2018)

Tennis Australia held a National Doubles Camp in Canberra in conjunction with the Australian Fed Cup Tie vs the Ukraine. The camp was held for the best 2005 birth year females in the country. WA had the largest pool of players selected with Jessie Culley, Taylah Preston, Lily Fairclough and Abbi Gibson selected. Cara Black attended the camp as a coach and mentor to the girls. Cara is a former No 1 Doubles player in the World winning 10 Grand-Slam Doubles titles and 60 WTA Doubles Titles.

A highlight of the camp was the last two days of the camp where the girls attended the Fed Cup tie. The girls watched the Australian Fed Cup team train, met the players and attended both days of the tie with prime seating. Australia won the tie 3-2. Andrew Roberts attended the tie and was integral to the team's success.

WORLD JUNIOR TEAMS – THAILAND

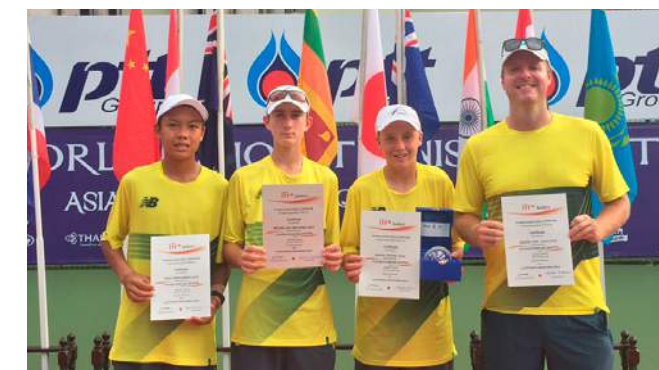
The World Junior Teams Asia/Oceania qualifying event was held in March in Thailand. Derek Pham was selected on the Australian Team as the Number 1 player and represented Australia proudly both on and off court. Derek won crucial matches throughout the week and won a number of singles matches at the number 1 position. Tom George Captained the Australian Team. The team made the semi finals and qualified for the 2018 ITF World Junior Tennis Finals in Prostějov, Czech Republic from August 6-11.

World Junior Teams – Asia/Oceania Qualifying (Thailand)

March 26 – 31

Captain: Tom George

Players: Derek Pham (WA), Alec Braund (QLD), Edward Winter (SA)



NATIONAL ACADEMY

LONGINES FUTURE TENNIS ACES (PARIS, FRANCE)

Zach Viiala was selected to represent Australia at the prestigious Longines Future Tennis Aces 13/U tournament in Paris, France. The event invites the Number 1 male and female player from 20 countries. Zach was selected alongside Hana Sonton from Queensland. Zach was accompanied by his coach John Thorpe on the tour which included a high level junior tournament named 'Torneo' played in Correggio, Italy on clay.

The Longines event was played on a clay court situated next to the Eiffel Tower which provided a spectacular backdrop. Zach did not progress through the group stage but gained valuable experience against the best players in the world his age and has motivated him to train harder.

VICTORIAN CLAY COURT ITF'S (MELBOURNE/MORNINGTON PENINSULA)

- 1. ITF Gallipoli Youth Cup Grade 4 ITF (Melbourne, VIC)
- 2. The Nicholas Lynch Real Estate Victorian Junior International Grade 4 (Mornington, VIC)

Staff: National Academy Manager – Tom George and WA State Coach & National Academy Strength and Conditioning Coach – Len Cannell

Athletes: Tristan Schoolkate, William Hann, Gen Naraya, Samuel de Andrade, Ethan Dunn, Nadia Rajan, Tara Gilich, Lexie Weir

ITF Gallipoli Youth Cup Grade 4 ITF (Melbourne, VIC)

The WA players started preparation in Perth on the clay at Dalkeith Tennis Club.

The ITF Gallipoli Youth Cup Grade 4 was played on the clay at Melbourne Park. The two days of qualifying saw Nadia Rajan progress through to the main draw with a couple of solid wins including a win over the number 3 seed in qualifying. Gen Naraya, Sam de Andrade and Tara Gilich all recorded wins in the qualifying.

Nadia Rajan continued her good form and registered a win in the main draw to achieve her first ITF World ranking points. Will Hann played a blockbuster match against the tournament number 1 seed and went down narrowly in three sets. Will then partnered Cihan Akay to make the final of the doubles event.

Tristan Schoolkate had an exceptional tournament winning both the singles and the doubles of the prestigious tournament. Tristan beat players from Latvia, Australia, Singapore, New Zealand and Japan to remain undefeated for the week at 10-0. Tristan beat the Number 1, 3 and 5 seeds on his way to the title. Tristan partnered with Ken Cavrak to win the boys doubles title. The title had special significance to Tristan with the trophies being replica ANZAC figurines and played in honour of the ANZAC's.

The Nicholas Lynch Real Estate Victorian Junior International Grade 4 (Mornington Peninsula, VIC)

The team moved onto Mornington, Victoria to continue the tour on the clay. Sam De Andrade produced three stellar matches to work his way through to the main draw and saved a match point along the way. Gen Naraya took out the number three seed in qualifying with his best match of the tour. Ethan Dunn continued to gain great experience at the ITF level and

on the clay. Tara Gilich played some excellent tennis to win three qualifying matches and gain entry to the main draw.

Unfortunately, Tara and Sam went down in their respective main draw matches but both had great weeks with a number of high quality matches and wins. Will Hann recorded a couple of solid wins to progress to the quarter finals and fought hard against the number 2 seed in a close encounter.

Tristan continued his excellent form and won the tournament! Tristan showed his resilience by winning four of the five singles matches in three sets. It was a stellar two weeks for Tristan winning back to back titles. The hard work and dedication in training over the previous months came to fruition with the two International titles!

WA ATHLETES SELECTED ON INTERNATIONAL TOURS

- » 13/U European Tour, Germany – Talia Gibson, Derek Pham (July 2017)
- » 18/U Oceania Closed ITF B2, Fiji – Tristan Schoolkate & Will Hann (August 2017)
- » 14/U World Junior Teams Qualifying, Thailand – Derek Pham & (April 2018)

WA PLAYER RANKINGS AS AT 30 JUNE 2018

Singles

ATP #69 Matthew Ebdon
ATP #1496 Zach Itzstein

WTA #397 Astra Sharma
WTA #490 Maddison Inglis
WTA #839 Jelena Stojanovic
WTA #908 Storm Sanders
WTA #931 Jess Moore

Doubles

ATP #7 John Peers
ATP #176 Matthew Ebdon

WTA #78 Jess Moore
WTA #121 Storm Sanders
WTA #531 Astra Sharma
WTA #547 Jelena Stojanovic
WTA #650 Maddison Inglis

NATIONAL ACADEMY STAFF

Coaching Staff

- » Andrew Roberts - National Academy Head Coach
- » Tom George - National Academy Manager
- » Len Cannell - National Academy Physical Performance
- » Damien Ward – Talent Manager
- » Brandon Giles – National Academy Physical Performance Assistant

Coach Service Providers

- » Heather McGregor-Bayne - National Academy Psychologist
- » Dr Alex Strahan - National Academy Sports Medicine Physician
- » Craig Elliott - National Academy Physiotherapist
- » Bethanie Allanson - National Academy Sports Dietician

Finally, the National Academy team would like to thank Tennis Australia, Michael Roberts and the Tennis West Board for the continued support of the Athlete Development program in Western Australia.

STATE ACADEMY



The Tennis West Academy (TWA) is a state program that assists in the development of elite juniors, aligned closely with the National Academy (NA) and the Talent Development Program (TDP). This program plays several important roles with respect to the athlete development pathway. The primary goal of the TWA is to transition players into the NA by fulfilling the necessary criteria. It also acts as the next progression for athletes graduating from the Talent Development Squad (TDS). If athletes are unable to transition into the NA, the TWA provides a training environment for those who may wish to pursue a professional tennis career or endeavour to play college tennis in the USA.

Athletes in the TWA train up to three days per week (Monday, Wednesday, and Friday for three hours), which acts as a supplementary program to the private sector. In addition to these sessions are morning (7am-8am) strength and conditioning sessions for athletes wishing to further improve in their physicality. The TWA has up to 35 athletes in total, though each session contains 16-20 athletes ranging from 12 to 17 years of age. Each session contains a large competitive and drilling element accompanied with extensive physical conditioning.

Players from the Talent Development program either transition into the TWA or National Academy. Having an underpinning junior program has ensured a constant flow of juniors moving through the pathway and into the TWA, which in turn increases the chances of players moving even further through into the National Academy.

The Head Coach and Manager for the TWA is Len Cannell who is also the Physical Performance coach for the NA. This ensures a seamless transition from one academy to the next with respect to the athlete's physical development. Len is also helped by assistant coaches Mitchell Pleydell, Peter Schoolkate, Brandon Giles, Marisa Gianotti and Brad Ladyman.

Another feature the TWA offers is the 'Duty of Care' Tours to the Platinum junior events (12s/14s Nationals) and ITF junior tournaments. During 2017/18 there were four tours conducted

to Brisbane, Sydney/Canberra, Melbourne, and Adelaide. These tours give athletes the opportunity to compete at National and International events in a team environment.

Camp Courage has always been a major highlight of our program and this year saw the camp conducted in August 2017 in Margaret River. The theme for the camps were 'Leadership' and 'Resilience' with a heavy emphasis on the Tennis Australia values of 'Compete, Commit, Respect'. The camps involved activities to aid the athletes to become better leaders within the environment and to develop skills to cope with stressful situations. 11 athletes participated in the camp from the TWA and the NA.

The December Showdown in Melbourne is the major event on the calendar and includes the 12's and 14's State Team competition. WA was represented in the 14s by Derek Pham, Ethan Dunn, Arden De Melo, Talia Gibson, Lauren Nikoloski, and Shanelle Iaconi. The boys finished in 7th place and the girls lost a closely fought final to Japan (2nd place). The 12s teams event saw Zach Viiala, Zach Melanie, Cian Ingles, Jessie Culley, Taylah Preston, and Lily Fairclough wear the black and gold. The boys finished 4th and the girls a credible 7th.



TALENT DEVELOPMENT



PROJECT TALENT

In WA, the Talent Development pathway has an objective to develop a holistic training environment with specific objectives to:

- » Identify and develop the most promising 12 and under players
- » Track the development of our most promising 12 and under athletes
- » Continue to develop a passionate network of private coaches specialising in the 12/u age group through frequent site visits
- » Have one 12/under boy and girl reach the singles quarterfinals or better at the December Showdown
- » Continue to have WA athletes selected to represent Australia in junior international teams

PRIVATE COACHES/TALENT DEVELOPMENT COACHES

Throughout 2017/18 there were a total of ten Talent Development Coaches in WA.

Coaches can now apply to become a Platinum Talent Development Coach. Platinum status has all of the benefits of the TDC program, but with the added benefit of financial resourcing for priority athletes, plus business development, formal & heightened recognition through various media, subsidised access to Tennis Australia coach education workshops, direct line access to National Academy staff, priority access to Tennis Australia offerings and unique opportunities where applicable.

Talent Development Coaches and Private Coaches are an important aspect of the player development pathway in WA. They provide assistance to the National Academy with their objective to develop the best 12 & under athletes. They also assist with the delivery of the Super 10s competition and Talent Development camps.

Talent Development Coaches receive travel grants to watch their players compete and also to attend professional development workshops conducted during the Nationals.

The Talent Development Coach program will be replaced in 2018/2019 with the Coach Support Scheme which is a scheme that rewards coaches on achievements of their players.

PROJECT TALENT - COMPETITIONS

Super 10's is the pinnacle 10/u Green Ball competition in Australia. 32 athletes (16 girls and 16 boys) are selected and placed in a team of four players to compete against their peers during a five week competition. The best four girls, and best four boys are then selected to compete in the National Super 10's competition, which is held during the Australian Open in January. In addition to the Super 10s we have conducted a Super B's competition for all players that miss out on the final selection.



The Bruce Cup has a long and proud tradition with many of Australia's finest players beginning their international careers at this event. WA had some fantastic results coming third in the overall competition and receiving a Bronze Medal.

DEVELOPMENT TEAM SQUADS & TRAINING ENVIRONMENT

The Development Team Squad is the entry-level program in the performance pathway, which is aligned with the National Academy (NA) philosophy.

The goal of the Development Team Squad is to increase the quality and quantity of 12/under players in Western Australia. This is achieved primarily through building strong relationships with the athletes and their private coach.

The objective of the squad is to increase volume while providing world-class information. The squad brings together some of the best 12/under players in Western Australia to train in a focused high performance environment. The introduction of strength and conditioning will ensure that good training habits, core physical skills and coordination are established at an early age.

The Development Team is aligned with the National Academy values - Compete, Commit & Respect. This alignment enables athletes, parents and private coaches to have a clear understanding of the long-term expectations of the National Academy. Training is provided twice per week on Tuesday & Thursday afternoon with strength and conditioning sessions held on Tuesday and Thursday mornings.

The Development Team Squad has reduced in number in order to provide private coaches with opportunities to play a greater role in the athlete development space. We currently have 12 players in the Junior Development Team space.

Entry Criteria:

- » Athletes Age - 9th to 12th birth year
- » Athletes Ranking - Athletes rankings will be considered for selection as this shows an athlete's competitiveness in tournaments
- » Athletes Attitude - Attitude will be considered for selections based on the TA values - Compete, Commit and Respect. Athletes may be selected on attitude alone to add value to the training environment.
- » Athletes Developmental Plan - Athletes must be working with a private coach outside of the squads for a minimum of 90 minutes per week.

PARENT INFORMATION WORKSHOPS

A total of eight workshops were held over the year for athletes and parents who were part of the training environment at Tennis West. A combination of sports psychology and sports nutrition workshops were held with the following focus for athlete development:

- » Nutrition for Tennis Athletes
- » Sports Psychology - Improving Mental Toughness
- » Wellbeing Program Initiatives
- » Academy Induction
- » Tournament Preparation and Success
- » Alicia Molik's journey - Alicia Molik
- » College Tennis - Damien Ward
- » Tournament behaviour - Jill Sheridan

JUNIOR HOPMAN CUP

A total of 16 players were invited to play in the Junior Hopman Cup which was run in November 2017. Players were aged between 12-15. Players were paired up and represented the countries that were participating in the 2018 Hopman Cup. There were 8 teams with the teams playing timed matches. 3 rounds total were played with a final round. The eventual winners were Zach Viiala and Talia Gibson who, courtesy of the win, were able to hit with the respective players from the Hopman Cup. Talia Gibson had a great hit with Coco Vandeweghe as well as a Q&A session, and Zach Viiala had a hit with Thanasi Kokkinakis.

COMMUNITY ENGAGEMENT: MARKETING & EVENTS



Tennis West is committed to growing tennis' WA fan base by leveraging our major events and creating a positive media profile.

Tennis West has held a number of events throughout the year aimed at engaging the local community, celebrating tennis in WA and recognising and rewarding the volunteers, coaches, players, officials and key stakeholders that play such a major role in the delivery of our sport.

2017 WA TENNIS INDUSTRY AWARDS NIGHT

The 2017 WA Tennis Industry Awards Night, was held on Friday 6 October and was proudly presented by major sponsor KC Sports. The prestigious event celebrates tennis in Western Australia and recognises the outstanding achievements of our state's junior and senior players, officials, clubs, schools, coaches, and volunteers.

This year there was a record number of Award Nominations for the WA Tennis Industry Awards, with over 50 submissions across all 17 Award Categories.

For the first time, the Most Outstanding Club Award was split into 2 categories – Large Club and Small Club (12 or less courts).

Alexander Park TC was one of three finalists for the Most Outstanding Large Club, and was a standout performer in their class, owing largely to the club's inviting culture, accessibility to the community, and implementation of Tennis Australia programs and competitive opportunities for players.

Bullcreek Tennis Club and Margaret River Tennis Club shared the accolade in the Small Club Category.

Bullcreek Tennis Club was acknowledged for their success in securing the club's financial position, and retaining its membership base by ensuring the club has outstanding facilities for its members and the community to access and enjoy. The annual Operational Health Check confirms the strong position of the club, including a healthy ratio of 32 members per court.

Likewise, Margaret River Tennis Club have established themselves as a community hub within the small town, offering a range of pennant and social tennis options, along with community events that ensure any person regardless of their age, ability or experience is welcome at the club.

In the Volunteer Achievement Award Category, Onslow Park Tennis Club stalwart, James Edwards was recognised for his 13 year tenure as President of the Club, during which time he has reinvigorated Onslow Park from an all-grasscourt club, breaking even, with less than 100 members, into a 4 hardcourt, 7 grasscourt club with thriving juniors, pennants, adult memberships and social memberships.

Keith O'Brien from the Upper Great Southern Tennis Association was recognised with the Service to Tennis Award, Keith first joined the Upper Great Southern Tennis Association committee in 2006 as treasurer and since this time has held various roles, including his current role as President, which he has held since 2011. Along with his role as the President, Keith also runs his family farm in Wickepin, but also manages to find the time to be an active coach for the association and other towns located outside of the zone.

In the Coaching Award Categories, Rhys McDougall from Mt Lawley TC took home the Coaching Excellence: Club Award, while Cameron Fenner from Midland Lawn Tennis Club received the Coaching Excellence: Talent Development Award, for his notable achievements with 12/U athletes.



Riverton Primary School and John Forrest Secondary College shared the honors in the Most Outstanding School Category, with both schools recognised for their efforts in promoting a culture of tennis within their school and developing partnerships with their local club and surrounding community.

In the Most Outstanding AR Tournament award category, the 2017 Summer Silver Tournament at Alexander Park TC was one of 4 nominees and 2 finalists. The success of the tournament was largely attributed to the Club working closely with the local community—including the City of Stirling, local universities and schools, a nearby retirement village, a local swim centre and local businesses to ensure the tournament had much wider involvement and appeal than a normal event.

This year a new category of award was introduced – the Local Government Award, aimed at recognising the Local Government Authorities who are engaged with, and supportive of tennis in their community. In particular, those councils who are delivering capital investment and supporting clubs to become sustainable and accessible to their community.

The City of Kwinana was awarded the inaugural Local Government Award for their work with the Kwinana Tennis Club in membership development, infrastructure development and presence within the local community.

All winners of the WA Tennis Industry Awards Night were nominated for their respective categories at the Newcombe Medal Australian Tennis Awards, with two of the nominees, James Edwards & Riverton Primary School, being named as finalists at the event.

The full list of 2017 WA Tennis Industry Awards Winners is detailed below:

- » **JUNIOR TENNIS STAR** - Tristan Schoolkate
- » **KAREN BUCENS AWARD** -Skye Royall
- » **Empire Insurance Group COACHING EXCELLENCE – CLUB** - Rhys McDougall, Mt Lawley Tennis Club
- » **PAV Events COACHING EXCELLENCE – TALENT DEVELOPMENT** - Cameron Fenner, Midland Lawn Tennis Club
- » **KC Sports MOST OUTSTANDING SCHOOL** - Riverton Primary School & John Forrest Secondary College (Joint Winners)
- » **Tim Davies Landscaping LOCAL GOVERNMENT AWARD** - City of Kwinana
- » **STATE LEAGUE CHAMPION MEN'S TEAM** - Hensman Park Tennis Club
- » **STATE LEAGUE CHAMPION WOMEN'S TEAM** - Cottesloe Tennis Club
- » **Brinkhaus Jewellers WOMEN'S STATE LEAGUE MVP** - Katy O'Shea, Blue Gum Park Tennis Club
- » **MEN'S STATE LEAGUE MVP** - Sam Ashenden, Royal Kings Park Tennis Club
- » **Event Style MOST OUTSTANDING AR TOURNAMENT** - 2017 Summer Silver Tournament, Alexander Park Tennis Club
- » **Ansa Global EXCELLENCE IN OFFICIATING** - Trevor Mitchell
- » **Shade Engineering MOST OUTSTANDING 35+ TENNIS SENIOR** - Henry Michael, Tennis Seniors WA
- » **Current Electrical Service VOLUNTEER ACHIEVEMENT AWARD** - James Edwards, Onslow Park Tennis Club
- » **Discus on Demand SERVICE TO TENNIS AWARD** - Keith O'Brien, Upper Great Southern Tennis Association
- » **Sportrophy MOST OUTSTANDING SMALL CLUB** - Bullcreek Tennis Club & Margaret River Tennis Club (Joint winners)
- » **Sportrophy MOST OUTSTANDING LARGE CLUB** - Alexander Park Tennis Club

Tennis West would like to thank major sponsor KC Sports and all of our Award Sponsors for their generous contribution to this event, including: Empire Insurance Group, Current Electrical Service, Discus on Demand, Sportrophy, Tim Davies Landscaping, Ansa Global, Shade Engineering, Brinkhaus Jewellers, Event Style, PAV Events

COMMUNITY ENGAGEMENT: MARKETING & EVENTS

2017 NEWCOMBE MEDAL AUSTRALIAN TENNIS AWARDS – WA WINNERS

WA had two finalists at the Newcombe Medal Australian Tennis Awards – James Edwards from Onslow Park TC in the Volunteer Achievement Category, and Riverton Primary School in the Most Outstanding School Category. Both were successful in winning their respective categories.

James Edwards was one of three national finalists for the Volunteer Achievement Award, which honours the volunteers within tennis who foster relationships within and between their club and the community, and recognises the contribution they make to the sport, specifically in the area of delivering more active players.

Edwards was presented with his trophy by former world number 1, Evonne Goolagong and 2017 Newcombe Medal winner, Ashleigh Barty in front of a packed crowd of over 500 members of the tennis fraternity.

Edwards has held the position of Club President for the last 13 years, and under his leadership the Onslow Park Tennis Club has been transformed into a thriving club, with connections throughout the Shenton Park and Subiaco community.

In the Most Outstanding School category, Riverton Primary School secured the win for WA. This is the second time in as many years that a WA school has claimed this award.

The Most Outstanding School award recognises schools that have aligned with a Tennis Australia qualified coach, have a dedicated staff member assigned to tennis, have strong links with their local club and coach and have incorporated tennis as part of the curriculum.

Along with the accolade, the school was also presented with \$5,000 by Tennis Australia CEO Craig Tiley at a school assembly.

Riverton PS has been a part of Tennis Australia's School Partnership Program for three years and has had the highest-combined participation rates in Western Australia for the ANZ Tennis Hot Shots Red Ball Gala and the boys and girls Academy Plate competitions.

The school have developed a strong partnership with Corinthian Park Tennis Club to increase student participation in tennis, and also recently resurfaced their new multipurpose courts to include line markings for six orange ball tennis courts.



2018 VOLUNTEERS COCKTAIL FUNCTION

Every year Tennis West hosts the Return of Service Cocktail Function to honour and say thank you to the volunteers who dedicate their time to our great sport. Without volunteers, our clubs, competitions, tournaments and events simply wouldn't exist.

This year the event was held on Friday 18 May at the Old Pickle Factory in West Perth, ahead of National Volunteers Week which ran from Monday 21 May – Sunday 27 May 2018. A record 300 guests were in attendance at the event, including club volunteers, tournament volunteers, Tennis West board members and sponsors.

Hosted by Channel 7's Peter Vlahos, the night included an interview with James Edwards, President of Onslow Park Tennis Club, and Volunteer of the Year Award winner at the 2017 Newcombe Medal.

Later in the evening, a panel of volunteers that included Toni Bellingham of Safety Bay Tennis Club, Joe Clarke of Alexander Park Tennis Club and Tennis West board member Karen Jessop took to the stage to discuss the different roles they play in the tennis community.

Tennis West is committed to recognising and rewarding the volunteers in our sport who play a pivotal role in the survival and growth of our great game.



MASTERCARD HOPMAN CUP BREAKFAST EVENTS

President's Breakfast

The President's Breakfast was the first of our many events held during the Mastercard Hopman Cup. Tennis West President Wayne Firms welcomed 130 Presidents and Club Committee members to the Reveley Room at Perth Arena.

Afterwards, attendees enjoyed a presentation from Participation Manager, Brooke Koenig, who provided an overview on how Tennis West is available to help clubs engage with their local communities.

The Presidents Breakfast provided Tennis West with the opportunity to thank club Presidents for their service and commitment to WA tennis over the past 12 months.

Mastercard Hopman Cup 30yr Reunion Breakfast

2018 saw the Mastercard Hopman Cup celebrate its thirtieth year, and to commemorate this milestone, volunteers and staff members from the past 30 years were invited to a special breakfast hosted by Tennis West CEO and Hopman Cup General Manager Michael Roberts. The breakfast featured speeches from both former Tournament Director Paul McNamee and current Tournament Director Paul Kilderry.

This event provided an opportunity for past and present volunteers to catch up and relive moments from tournaments passed, before settling in to watch the morning session between Canada and Germany.



Women in Tennis Legends Breakfast

The 30th Women in Tennis Legends Breakfast was held on Thursday 4 January and featured special guest speaker John Fitzgerald OAM. Over 130 people attended this exclusive event, which aims to raise funds for the promising junior female tennis players of WA.

Channel 7's Peter Vlahos was the event's Master of Ceremonies and conducted an entertaining interview with Australian tennis legend John Fitzgerald, who captivated the audience with candid stories about his playing career and opinions on the current state of tennis.

Doris Brinkhaus from Brinkhaus Jewellers kindly donated three pieces of exquisite jewellery that were on offer as first, second and third prize in the annual raffle. All proceeds from the sale of the raffle went directly to the Women in Tennis Fundraising Committee, to assist with the development of junior female players in WA.

After the breakfast the guests made their way into the arena to witness the showdown between Japan and Russia.

School Teachers Breakfast

75 West Australian Primary and High School teachers attended the 2018 Mastercard Hopman Cup breakfast. The breakfast served as a thank you event to the teachers and schools who have embraced the ANZ Hotshots Tennis Schools Program as part of their schools PE curriculum.

Tennis West Schools Coordinator Jason Marrable provided a review of the 2017 year and teachers were given the opportunity to network before enjoying the morning tennis session between Belgium and Canada.

Coaches Breakfast

The Coaches Breakfast was a casual cocktail breakfast held in the lobby of Perth Arena. The event was designed to thank 30 of the local coaches for the time and effort they put into developing the young tennis players of Western Australia.

The coaches were formally acknowledged by Coach Resources – Project Manager Christina Ladyman, and were then able to network before watching Belgium and Canada on centre court.

MASTERCARD HOPMAN CUP & HAVE A HIT ON US

Tennis West continued its alliance with the Mastercard Hopman Cup team to ensure that the event is leveraged for the sport, and the sport for the event.

During the 2018 event there were a number of initiatives in place to ensure that affiliated clubs could potentially benefit from the captive audience of tennis fans in attendance at the Mastercard Hopman Cup. Ultimately Tennis West would like to see affiliated clubs engage and convert these audience members from tennis fans to tennis players.

The Have a Hit on Us campaign was a marketing initiative promoted throughout the Mastercard Hopman Cup whereby event ticketholders could redeem their ticket stub for one hour of free court hire at one of 58 participating clubs around WA. This initiative produced some very pleasing outcomes, with surveys showing that over 155 patrons redeemed their free hour of court hire at one of the participating clubs and an average of five patrons visiting each participating club. Results also showed that the average age of patrons was 25-35 years old, which is a key target market for most of affiliated tennis clubs.

Tennis West will look to continue this campaign at Mastercard Hopman Cup 2019

MASTERCARD HOPMAN CUP 2018



Mastercard Hopman Cup is the official mixed team competition of the ITF and is proudly supported locally by the State Government through Tourism WA.

Mastercard Hopman Cup announced that in 2018, Grand Slam Champion Roger Federer would make his return to the tournament for the second year in a row. Federer went on to win the Australian Open shortly after his week in Perth in 2017, and was excited to return back to Perth to prepare in similar winning fashion.

After eight days of world class tennis action, a record total tournament attendance of 106,424 visited Perth Arena with a further 5,688 attending Federer's open practice session with Australia's Thanasi Kokkinakis.

Eight countries including Switzerland, Germany, Belgium, USA, Japan, Russia, Canada and Australia were represented in 2018, with the field including five current top 10 players including world No.2 Roger Federer, world No.4 Alexander Zverev, world No.7 David Goffin, world No.8 Jack Sock and world No.10 Coco Vandeweghe.

In an epic showdown of a Final, World No.2 Roger Federer and Belinda Bencic won Switzerland's third Hopman Cup title after defeating Alexander Zverev and Angelique Kerber of Germany 2-1.

In a coup for WA tennis, 19 year old Perth local, Maddison Inglis also graced the Perth Arena as a reserve for one session, after Naomi Osaka was forced to withdraw from her singles match for Japan with illness. Maddison defied her ranking of No.771 to present powerful American CoCo Vandeweghe a stern test. The world No.10 required two attempts to serve out the opening set, as Inglis stepped inside the court with brave shot-making against the 2017 Australian Open semifinalist, before Vandeweghe closed out the 7-5 6-2 victory. It's been a steady progression for the Perth prospect ever since she won the 2016 Australian Open wildcard play-off and now Inglis wants to utilise this Hopman Cup experience as another Launchpad.

EXPOSURE OF THE EVENT

Mastercard Hopman Cup was showcased extensively through print, radio and broadcast media outlets around Australia and internationally.

The tournament was broadcast live and free across Australia by the Seven Network for the fifth consecutive year. For the first time, Seven's primary channel broadcast live all six night sessions and the final across the country. The rest of the tournament was broadcast on 7TWO and 7mate.

More than 85 print, radio and broadcast media provided extensive media coverage of the event to media outlets around Australia and internationally including Switzerland, Belgium, Germany and France

Tennis Australia managed the host broadcast of the tournament for the fourth straight year. Commentators for 2018 included Alicia Molik, Mark Petchey, Louise Plemming, Peter Marcato, John Fitzgerald and Seven's own Basil Zempilas

Internationally, the tournament was broadcast to more than 200 territories by 15 different broadcast partners

Within the Digital and social media space, Hopman Cup website had 520,358 users and 1.6 million visits during the event period. As of 7 January, @hopmancup on Twitter grew by 20 per cent to 29.4K followers and generated 6.5 million impressions and 354,152 video views.

TOURNAMENT INITIATIVES

A variety of initiatives were developed in order to engage the Perth market and wider tennis audience. Some of those highlights were:

- » Brinkhaus Jewellers designed two iconic tennis ball trophies for the winning team
- » World class automotive brand Jaguar signed on as the tournament's new official vehicle partner
- » Coopers joined the Hopman Cup family as the official beer and cider partner
- » Lululemon signed on as the tournament's official athletic apparel partner
- » Former Hopman Cup champions and players congratulated the tournament on reaching its 30 year milestone in a tribute video
- » \$5 kids tickets continued in 2018, offering junior fans the opportunity to watch some of the world's best compete at all day sessions
- » The Hopman Cup trophy and the tournament's brand new mascot 'Hoppy' visited 39 schools throughout the month of November. More than 4,200 students saw the Hopman Cup trophy
- » 58 tennis clubs were involved in the Have A Hit On Us initiative offering all Hopman Cup ticketholders one hour of free court hire at participating clubs in WA

IN SUMMARY...

The Mastercard Hopman Cup continues to be the pinnacle event in the tennis landscape of WA. Tennis West continues to work with Hopman Cup to deliver a world class event and maximise the opportunity to promote the sport of at a local level.



WOMEN IN TENNIS REPORT

It gives me great pleasure to present my report for the 2017/2018 tennis season on behalf of the Women in Tennis Committee.

This year we welcomed two new ladies to our Committee – Judy Hogben and Wati Sabarati-Harley. They joined remaining committee members Bobbie Edwards, Julie Green, Deanne Maloney, Kerry Edwards, Gaye Hayes, Wendy Bloor, Delys Dear, Maureen Patman and myself, Trish Ross.

The committee started the season by committing to sponsor six junior girls with their upcoming trip to the Nationals. Lauren Nikoloski, Crystal Mildwaters, Talia Gibson, Skye Royall, Casey Tay and Alice Mcdougall all received funding donated from the Women in Tennis committee via a sponsorship received from Bendigo Kingsway Community Bank Branch. The committee held a morning tea for the girls and their parents, and the girls gave speeches on what they hoped to achieve with their tennis careers, and thanked the Women in Tennis and the Bendigo Bank for the wonderful opportunity they had been given.

In August we advised Tennis West Talent Development Manager, Damien Ward, that the committee had decided to donate \$3,000 annually towards the Bruce Cup, with the money to be distributed between the 7 girls selected to be a part of the team - Rhea Makesar, Layla Firns, Talia Edgar, Yelena Kelleher, Jessie Culley, Claudia Velkovska and Lily Fairclough. The funding was presented at a Presentation Night in October at the State Tennis Centre.

The Bruce Cup was held in Shepparton this year, and proved to be a fun, rewarding tournament for the girls. The team's results exceeded their expectations and the young champions played well on the grass courts in very windy conditions. Overall the team performed well, and individually Lily Fairclough made the Semi-final of the Australian Singles.

On the 11 October the Women in Tennis held their annual Gala across 4 metropolitan tennis clubs - Mt Lawley TC with 47 players, Belmont TC with 44 players, Nedlands TC with 40 players, and Wembley Downs with 35 players. Once again Doris Brinkhaus, from Brinkhaus Jewellers donated beautiful raffle prizes.

The Women in Tennis continued their annual sponsorship of the Foundation Cup, which was this year held in Bunbury from 29 October – 1 November. Across the tournament there were 338 matches, and 25 teams from 30 regional towns across WA. This event continues to be an amazing experience for regional tennis players.

On the 6 January, the Committee held their 30th annual Women in Tennis Legends Breakfast at the Reverley Room at the Perth Arena. 132 guests attended this year's event, with special guest speaker John Fitzgerald, who had some fantastic stories about his playing career and some interesting insights into the current state of tennis. Doris

Brinkhaus also attended the breakfast, and once again generously donated some stunning raffle prizes for the event. After the breakfast, the guests attended the Hopman Cup match between Japan and Russia.

On the 11 April, the Women in Tennis held their annual Doubles Day at the Royal Kings Park Tennis Club. 142 ladies attended this event, which was held in perfect weather. The club provided a fantastic morning tea and lunch, and also offered all players a free invitation to come back and use the Next Generation Health Club facilities. Tournament Director, Leon Dhu did a great job of putting on the sets and keeping everything running smoothly.

Throughout the year the Women in Tennis have provided scholarships to the following junior girls:

S. Iaconi	A. Gibson	Y. Kelleher
C. Mildwaters	S. Royall	A. Mcdougall
J. Culley	K. Vujacic	M. Muller-Hughes
T. Gibson	T. Preston	
C. Tan	N. Camer-Pesci	

It is also worth mentioning that one of our former scholarship holders, Maddison Inglis, has had some great results this year, starting off with a debut at the Mastercard Hopman Cup, when she stepped in as a reserve player for Naomi Osaki. She has since then made the Semi-Finals of the Perth International Pro-Tour, and is playing pennants for Cottesloe Tennis Club.

We have seen some incredible achievements with the girls that we have sponsored this year, and they remain grateful for the hard work we do to continue sponsoring them. We wish them all the best with their tennis careers.

In closing, I would like to thank all the hard working ladies on the Women in Tennis Committee, who have shown considerable dedication and commitment all year. I would also like to thank all of the staff and coaches at Tennis West for their help and advice.

Trish Ross
President | Women in Tennis



FINANCIAL STATEMENTS

W.A. TENNIS ASSOCIATION

INCORPORATED

ABN 90 803 634 736

30 JUNE 2018

STATEMENT OF PROFIT OR LOSS & OTHER

COMPREHENSIVE INCOME

For the year ended 30 June 2017

	Note	2018 \$	2017 \$
Player development revenue	5	107,367	137,399
Tennis competitions revenue	5	463,551	445,781
Tennis business revenue	5	95,682	165,922
Tennis clubs & community revenue	5	790,074	652,597
Places to play revenue	5	33,925	-
Marketing revenue	5	75,807	59,170
Total revenue		1,566,406	1,460,869
Affiliation fees	6	408,578	397,079
Grants	6	686,413	804,876
Business disruption	6	11,408	42,302
DSR Capital STC infrastructure grant	6	509,929	33,490
Other income	6	76,584	61,200
Total other income	6	1,692,912	1,338,947
Player development expenses		(184,545)	(198,587)
Tennis competitions expenses		(501,123)	(459,142)
Tennis business expenses		(463,434)	(527,272)
Tennis clubs & community expenses		(620,377)	(796,473)
Marketing expenses		(186,049)	(150,633)
Places to play		(152,252)	-
Finance & administration expenses		(554,122)	(542,228)
DSR infrastructure expenses		(53,204)	(48,689)
Total expenses		(2,715,106)	(2,723,024)
Finance income	8	145,169	64,138
Finance cost	8	(1,953)	-
Net finance income		143,216	64,138
Net surplus for the period		687,428	140,930
Total comprehensive income for the period		687,428	140,930

The statement of profit and loss and other comprehensive income is to be read in conjunction with the notes to the financial statements set out on pages 61 to 72.

STATEMENT OF FINANCIAL POSITION

As at 30 June 2018

	Note	2018 \$	2017 \$
Assets			
Cash and cash equivalents	10	1,536,261	3,425,090
Other financial assets	11	1,541,039	-
Trade receivables and other assets	12	333,778	306,191
Inventories	13	3,835	11,244
Total current assets		3,414,913	3,742,525
Property, plant and equipment	14	3,786,061	3,470,771
Total non-current assets		3,786,061	3,470,771
Total assets		7,200,974	7,213,296
Liabilities			
Trade and other payables	15	215,429	320,411
Employee benefits	16	189,813	180,682
Deferred income	17	624,928	1,116,152
Total current liabilities		1,030,170	1,617,245
Employee benefits	16	16,418	10,932
Deferred income	17	3,009,909	3,128,070
Total non-current liabilities		3,026,327	3,139,002
Total liabilities		4,056,497	4,756,247
Net assets		3,144,477	2,457,049
Members' equity			
Retained earnings		2,675,172	1,984,008
Capital and general reserves		469,305	473,041
Total members' equity		3,144,477	2,457,049

The statement of profit and loss and other comprehensive income is to be read in conjunction with the notes to the financial statements set out on pages 61 to 72.

STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2018

	100 Club Fund & Fundraising	Tennis Development Fund	Asset Replacement Reserve	Retained earnings	Total equity
Balance at 1 July 2016	28,678	99,660	340,000	1,847,781	2,316,119
Total comprehensive income for the period					
Total other comprehensive income	-	-	-	-	-
Surplus for the period	-	-	-	140,930	140,930
Allocation of funds	451	1,321	-	(1,772)	-
Fundraising money allocated to 100 Club	16,567	-	-	(16,567)	-
Payment of player grants	(11,836)	(1,800)	-	13,636	-
Balance at 30 June 2017	33,860	99,181	340,000	1,984,008	2,457,049
Balance at 1 July 2017	33,860	99,181	340,000	1,984,008	2,457,049
Total comprehensive income for the period					
Total other comprehensive income	-	-	-	-	-
Surplus for the period	-	-	-	687,428	687,428
Allocation of funds	-	1,689	-	(1,689)	-
Transfer of 100 Club to Tennis Development Fund	(33,860)	33,860	-	-	-
Fundraising money	-	16,959	-	(16,959)	-
Payment of player grants	-	(22,384)	-	22,384	-
Balance at 30 June 2018	-	129,305	340,000	2,675,172	3,144,477

The statement of changes in equity is to be read in conjunction with the notes of the financial statements set out on pages 61 to 72.

STATEMENT OF CASH FLOWS

For the year ended 30 June 2018

	Note	2018 \$	2017 \$
Cash flows from operating activities			
Cash receipts from customers		1,993,332	3,087,194
Cash paid to suppliers and employees		(2,919,451)	(2,872,794)
Interest received		60,724	45,968
Cash receipts from government grants		971,058	527,148
Net cash from operating activities	20	105,663	787,516
Cash flows from investing activities			
Acquisition of property, plant and equipment	14	(497,367)	(20,146)
Payments for purchase of investments		(1,503,444)	-
Proceeds from sale of investments		6,319	-
Proceeds from sale of property, plant and equipment		-	12,500
Net cash used in investing activities		(1,994,492)	(7,646)
Net (decrease)/increase in cash and cash equivalents		(1,888,829)	779,870
Cash and cash equivalents at 1 July		3,425,090	2,645,220
Cash and cash equivalents at 30 June	10	1,536,261	3,425,090

The statement of cash flows is to be read in conjunction with the notes to the financial statements set out on pages 61 to 72.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1. REPORTING ENTITY

The W.A. Tennis Association Incorporated ('Association') is an Association domiciled in Australia. The Association is incorporated under the Associations Incorporation Act 1987. The address of the Association's registered office is;

State Tennis Centre
Victoria Park Drive
Burswood WA 6100

The Association is a not-for-profit entity and the principal activities of the Association during the course of the financial year were the promotion and development of the game of tennis in Western Australia.

NOTE 2. BASIS OF PREPARATION

The financial statements were approved by the Members of the Committee (the "Board of Directors") on 21 August, 2018.

(a) Statement of compliance

The financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Associations Incorporation Act 1987. These financial statements comply with Australian Accounting Standards – Reduced Disclosure Requirements.

(b) Basis of measurement

The financial report has been prepared on the historical cost basis.

(c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Association's functional currency.

(d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following note:

- Note 14 – property, plant and equipment (impairment assessment and determination of useful lives)

NOTE 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

(a) Financial instruments

(i) Non-derivative financial instruments

Non-derivative financial instruments comprise trade and other receivables, cash and cash equivalents and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

A financial instrument is recognised if the Association becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Association's contractual rights to the cash flows from the financial assets expire or if the Association transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognised if the Association's obligations specified in the contract expire or are discharged or cancelled.

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Association's cash management are included as a component of cash and cash equivalents for the purposes of the statement of cash flows.

(ii) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus and directly attributable transactions costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents and trade and other receivables.

(iii) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Association in the management of its short-term commitments.

(iv) Non-derivative financial liabilities

The Association has the following non-derivative financial liabilities: interest bearing liabilities, bank overdrafts and trade and other payables.

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest rate method.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 3. SIGNIFICANT ACCOUNTING POLICIES CONTINUED

(b) Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and accumulated impairment losses. The cost of property, plant and equipment at 1 July 2004, the date of transition to AASBs, was determined by reference to its cost at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset and cost incurred in getting the asset ready for use. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss..

(ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Association and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

(iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

- Leasehold Improvements - 50 years
- Plant and equipment - 3-10 years
- Courts - 45 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

(c) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

(d) Impairment

(i) Financial assets (including receivables)

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.

Individual significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised, and this reversal is recognised in profit or loss.

(ii) Non-financial assets

The carrying amounts of the Association's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(e) Employee benefits

(i) Long-term employee benefits

The Association's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to

the Corporate bonds at the balance sheet date which have maturity dates approximating to the terms of the Association's obligations.

(ii) Short-term employee benefits

Short-term employee benefits are expensed as the related service provided. A liability is recognised for the amount expected to be paid if the Association has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(iii) Termination benefits

Termination benefits are expensed at the earlier of when the Association can no longer withdraw the offer of those benefits and when the Association recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months at the end of the reporting, then they are discounted.

(f) Provisions

A provision is recognised if, as a result of a past event, the Association has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(g) Revenue and other income

(i) Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

(ii) Rendering of services

Revenue from services rendered is recognised in the profit or loss in proportion to the stage of completion of the transaction at reporting date. The stage of completion is assessed by reference to surveys of work performed.

Revenue received in advance relating to the promotion of tennis at the State Tennis Centre has been deferred and is recognised on a straight-line basis over the period that the services are rendered.

(iii) Grant income

Reciprocal grants

Grants received on the condition that specified services should be delivered or conditions fulfilled are considered reciprocal. Such grants are initially recognised as a liability and revenue recognised as services are performed or conditions fulfilled.

Non-reciprocal grants

Where a grant is received where there is no performance obligation or return obligation, revenue is recognised when the grant is received or receivable.

(h) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

(i) Finance income

Finance income comprises interest income on funds invested, dividend income and changes in the fair value of financial assets

at fair value through profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Dividend income is recognised in profit or loss on the date that the Association's right to receive payment is established.

(j) Financial assets at fair value through profit or loss

A financial asset is classified as fair value through profit or loss if is held for trading or is designated as such upon initial recognition. Financial assets are designated at fair value through profit or loss if the Association manages investments and makes purchase and sale decisions based on their fair value in accordance with the Association's document risk management or investment strategy. Attributable transaction costs are recognised when incurred. Financial assets at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

Financial assets designated at fair value through profit or loss comprise equity securities that otherwise would have been classified as available for sale.

(k)Income tax

The Association's income relates to its activities as an Association established for the encouragement of sport.

In following the Income Tax Assessment Act of 1997 Div 50 s.50-45, the Association's income is therefore considered exempt from income tax. Withholding tax from other jurisdictions is provided when the liability is due and payable.

(l) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the Australian Taxation Office are classified as operating cash flows.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 3. SIGNIFICANT ACCOUNTING POLICIES CONTINUED

(m) New standards and interpretations not yet adopted

The following accounting standards, amendments to accounting standards and interpretations have been identified as those which may impact the Association in the period of initial adoption. They were available for early adoption for the Association's annual reporting period beginning 1 July 2018, but have not been applied in preparing this financial report.

AASB 9 Financial Instruments becomes mandatory for the Association's financial statements for the period beginning on or after 1 January 2018 and could change the classification and measurement of financial assets. The Association does not plan to adopt this standard early and the Association does not expect a material impact to its financial statements on applying the classification and measurement requirements of AASB 9.

AASB 15 Revenue from Contracts with Customers becomes mandatory for the Association's financial statements for the period beginning on 1 July 2019 and establishes a comprehensive framework for determining whether, how much and when revenue is recognised. The standard replaces existing revenue recognition guidance. The Association does not plan to adopt this standard early and the extent of the impact is being assessed.

AASB 16 Leases mandatory for the Association's financial statements for the period beginning on 1 July 2019 and introduces a single, on-balance sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. These are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard- i.e. lessors continue to classify leases as finance or operation expenses. The Association does not plan to adopt this standard early and the extent of the impact is being assessed.

AASB 1058 Income of Not-for-Profit Entities becomes mandatory for the Association's financial statements for the period beginning on 1 July 2019 and establishes principles for NFP entities that apply specifically to transactions where the consideration to acquire an asset is significantly less than fair value principally to enable a NFP entity to further its objectives; and to volunteer services received. The Association does not plan to adopt this standard early and the extent of the impact is being assessed.

NOTE 4. DETERMINATION OF FAIR VALUES

A number of the Association's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

(i) Trade and other receivables

For receivables with a remaining useful life of less than one year, the notional amount is deemed to reflect the fair value. All other receivables are discounted to determine the fair value.

(ii) Inventories

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

(iii) Investments in equity and debt securities

The fair value of financial assets at fair value through profit and loss is determined by reference to market price at the reporting date.

NOTE 5. REVENUE

	2018 \$	2017 \$
Player development revenue		
Tennis Australia grants	45,000	45,000
Entry fees	17,494	12,320
Academy fees	44,873	80,079
	107,367	137,399
Tennis competitions revenue		
Tennis Australia grants	83,409	75,000
Entry fees	344,482	342,030
Sponsorship	15,000	10,000
Other income	20,660	18,751
	463,551	445,781
Tennis business revenue		
Tennis Australia grants	-	20,000
Catering income	10,709	26,022
Room hire income	18,396	35,725
Equipment sales	9,497	11,784
Car parking income	14,164	-
Other income	42,916	72,391
	95,682	165,922
Tennis clubs & community revenue		
Tennis Australia grants	712,275	578,427
Sponsorship	40,000	30,909
Entry fees	32,362	43,261
Other income	5,437	-
	790,074	652,597
Places to play revenue		
Tennis Australia grants	33,925	-
	33,925	-
Marketing revenue		
Sponsorship	38,187	29,794
Fundraising income	9,040	8,051
Ticket sales income	21,105	21,325
Other income	7,475	-
	75,807	59,170
Total revenue	1,566,406	1,460,869

NOTES TO THE FINANCIAL STATEMENTS

NOTE 6. OTHER INCOME

	2018 \$	2017 \$
Affiliation fees	408,578	397,079
Tennis Australia grants	182,852	245,225
Healthway grant	150,000	150,000
Other government grants	353,561	409,651
	686,413	804,876
Business disruption	11,408	42,302
DSR Capital STC infrastructure grant	509,929	33,490
Other income	76,584	61,200
Total other income	1,692,912	1,338,947

Government grants

The Association has been awarded government grants from the WA Department of Sport and Recreation (DSR) and Healthway. The DSR grants cover the Association's business plan funding, a pro tour community engagement programme, high performance funding, regional talent development programme and capital infrastructure work at the State Tennis Centre. The Healthway grant was provided to fund various programs mainly focused on participation and junior development programs.

NOTE 7. OTHER EXPENSES

The Association has the following key expenses:

	2018 \$	2017 \$
Depreciation expense		
leasehold improvements	111,496	105,927
plant and equipment	34,264	30,747
courts	18,140	18,140
Repairs and maintenance expense	26,675	17,959
Cost of inventories	30,672	56,561
Employee benefits expense	1,269,574	1,187,564
Public liability insurance expense	12,292	40,968
Operating lease rental expense	200	200
Other income	76,584	61,200
Total other income	1,692,912	1,338,947

NOTE 8. FINANCE INCOME AND FINANCE COSTS

	2018 \$	2017 \$
Interest income on bank deposits	45,775	64,138
Dividend income on investments at fair value through profit or loss	61,798	-
Net change in fair value of investments through profit or loss	37,596	-
Finance income	145,169	64,138
Realised (loss) on disposal of investments at fair value through profit or loss	(1,953)	-
Finance cost	(1,953)	-
Net finance income	143,216	64,138

NOTE 9. AUDITOR'S REMUNERATION

	2018 \$	2017 \$
Audit services - Auditor's of the Association		
<i>KPMG Australia:</i>		
Audit and review of financial reports	13,300	12,900
	13,300	12,900

NOTE 10. CASH AND CASH EQUIVALENTS

	2018 \$	2017 \$
Bank balances	380,000	1,213,510
Cash on hand	7,600	850
Deposits at call	1,148,661	2,210,730
Cash and cash equivalents	1,536,261	3,425,090

Cash and cash equivalents comprise cash balances and call deposits. The call deposits are readily convertible into known amounts of cash and are held at amortised cost.

NOTE 11. OTHER FINANCIAL ASSETS

	2018 \$	2017 \$
Equity investments designated at fair value through profit or loss	1,507,252	-
Cash investments designated at fair value through profit or loss	33,787	-
	1,541,039	-

NOTES TO THE FINANCIAL STATEMENTS

NOTE 12. TRADE RECEIVABLES AND OTHER ASSETS

	2018 \$	2017 \$
Trade receivables	44,079	57,236
Public Transport Authority	94,422	81,873
Other receivables	138,568	123,294
Prepayments	56,709	43,788
	333,778	306,191

NOTE 13. INVENTORIES

	2018 \$	2017 \$
Inventory on hand	3,835	11,244
	3,835	11,244

NOTE 14. PROPERTY, PLANT AND EQUIPMENT

	Leasehold Improvements	Plant and Equipment	Courts	Under Construction	Total
Cost					
Balance at 1 July 2016	5,151,444	511,437	817,093	20,199	6,500,173
Additions	-	15,146	-	5,000	20,146
Disposals	(2,730)	(126,294)	(3,861)	(20,199)	(153,084)
Balance at 30 June 2017	5,148,714	400,289	813,232	5,000	6,367,235
Balance at 1 July 2017	5,148,714	400,289	813,232	5,000	6,367,235
Additions	383,341	98,384	-	15,642	497,367
Disposals	(3,075)	(60,387)	-	(5,000)	(68,462)
Balance at 30 June 2018	5,528,980	438,286	813,232	15,642	6,796,140
Accumulated Depreciation					
Balance at 1 July 2016	(2,152,836)	(406,332)	(314,062)	-	(2,873,230)
Depreciation charge for the year	(105,927)	(30,747)	(18,140)	-	(154,814)
Disposals	1,945	125,792	3,843	-	131,580
Balance at 30 June 2017	(2,256,818)	(311,287)	(328,359)	-	(2,896,464)
Balance at 1 July 2017	(2,256,818)	(311,287)	(328,359)	-	(2,896,464)
Depreciation charge for the year	(111,496)	(34,264)	(18,140)	-	(163,900)
Disposals	1,789	48,496	-	-	50,285
Balance at 30 June 2018	(2,366,525)	(297,055)	(346,499)	-	(3,010,079)
Carrying amounts					
At 1 July 2016	2,998,608	105,105	503,031	20,199	3,626,943
At 30 June 2017	2,891,896	89,002	484,873	5,000	3,470,771
At 1 July 2017	2,891,896	89,002	484,873	5,000	3,470,771
At 30 June 2018	3,162,455	141,231	466,733	15,642	3,786,061

The statement of changes in equity is to be read in conjunction with the notes of the financial statements set out on pages 5 to 17.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 15. TRADE AND OTHER PAYABLES

	2018 \$	2017 \$
Trade payables	26,577	59,487
Other payables and accrued expenses	188,852	260,924
	215,429	320,411

NOTE 16. EMPLOYEE BENEFITS

	2018 \$	2017 \$
Current		
Provision for long-service leave	80,420	66,977
Provision for annual leave	109,393	113,705
	189,813	180,682
Non-current		
Provision for long-service leave	16,418	10,932
	16,418	10,932

NOTE 17. DEFERRED INCOME

	2018 \$	2017 \$
Current		
State tennis centre	101,829	101,829
Rebound ace courts	16,332	16,332
Public Transport Authority compensation	370,000	370,000
Department of Sport and Recreation	111,582	621,510
Other	25,185	6,481
	624,928	1,116,152
Non-current		
State tennis centre	2,594,340	2,696,169
Rebound ace courts	415,569	431,901
	3,009,909	3,128,070

NOTE 18. CAPITAL AND GENERAL RESERVES

Tennis Development Fund

This reserve was established with the purpose of development and enhancement of players in Western Australia.

100 Club Fund and Fundraising

The reserve is now closed and balance transferred to the Tennis Development Fund. Previously, the reserve had funds allocated to it from fundraising efforts of the 100 club and the funds used for player development.

Tennis Development Fund

These are reserves set aside for the replacement and improvement of assets at the State Tennis Centre.

Members Equity

The Association is incorporated under the Associations Incorporation Act 1987. In the event of the Association being wound up the liability of members is determined by its rules.

NOTE 19. OPERATING LEASES

Leases as lessee

Non-cancellable operating lease rentals are payable as follows:

100 Club Fund and Fundraising

The reserve is now closed and balance transferred to the Tennis Development Fund. Previously, the reserve had funds allocated to it from fundraising efforts of the 100 club and the funds used for player development.

Tennis Development Fund

These are reserves set aside for the replacement and improvement of assets at the State Tennis Centre.

Members Equity

The Association is incorporated under the Associations Incorporation Act 1987. In the event of the Association being wound up the liability of members is determined by its rules.

	2018 \$	2017 \$
Less than one year	200	200
Between one and five years	800	800
More than five years	5,000	5,200
	6,000	6,200

The Association leases property under a non-cancellable operating lease with a term of 30 years remaining. Leases generally provide the Association with a right of renewal at which time all terms are renegotiated.

Under the terms and conditions of the funds received from the State Government towards the construction costs and the land associated with the State Tennis Centre, the Association is required to comply with certain terms and conditions in connection with the operation of the State Tennis Centre. The directors believe all terms and conditions have been met during the period.

During the financial year ended 30 June 2018, \$200 was recognised as an expense in the statement of profit or loss and other comprehensive income in respect of operating leases (2017: \$200).

NOTES TO THE FINANCIAL STATEMENTS

NOTE 20. RECONCILIATION OF CASH FLOWS FROM OPERATING ACTIVITIES

	Note	2018 \$	2017 \$
Cash flows from operating activities			
Surplus for the period		687,428	140,930
Adjusted for:			
Depreciation	14	163,900	154,814
Loss on disposal of assets		18,182	9,004
(Increase)/decrease in fair value of investment		(43,915)	-
Operating surplus before changes in working capital and provisions		825,595	304,748
(Increase) in trade and other receivables		(27,587)	(27,263)
Decrease in inventories		7,409	1,419
(Decrease)/Increase in trade and other payables		(104,982)	53,213
Increase/(decrease) in provisions and employee benefits		14,617	(32,395)
(Decrease)/Increase in deferred income		(609,389)	487,794
Net cash from operating activities		105,663	787,516

NOTE 21. OTHER RELATED PARTY TRANSACTIONS

The Association being an Associate member of Tennis Australia (TA) receives shared services benefits from TA. These benefits include accounting, legal, human resources and information technology resources. These services are provided for nil consideration.

The names of each person holding the position of officer of the Association during the financial year were:

Henry Thomas Stuart Price, Ray Collins, Wayne Firns, Warren Harding, Karen Jessop, Ian Meares, Carl Black, Narelle Finch and Jan Truscott. Directors of the Association are acting on an honorary basis.

The key management personnel for the Association include the following employees:

Michael Roberts, Brooke Koenig and Loretta Hughes.

	2018 \$	2017 \$
Key management personnel compensation (in AUD)		
Short-term employee benefits	332,611	376,272
Post employment benefits	35,488	33,688
Total compensation	368,099	409,960

NOTE 22. ECONOMIC DEPENDENCE

The Association receives grant funding from Tennis Australia Limited, the DSR and Healthway, that forms an integral part of the funding required for the Association to achieve its short and long term objectives.

It is the view of the Board that the Association would still be able to continue meeting the above objectives regardless of this funding being received in the future, albeit to a lesser extent.

NOTE 23. SUBSEQUENT EVENTS

On 15th August 2018, a Financial Assistance Agreement was signed between the W.A. Tennis Association Incorporated, the Department of Local Government, Sport and Cultural Industries as well as the Public Transport Authority (PTA). This agreement will provide \$2,500,000 to the Association to be spent on capital infrastructure in line with the outcomes of the State Tennis Centre Business Plan – 2018. Upon signing this agreement the previous requirements on the compensation amount received from PTA of \$370,000 have been annulled.

STATEMENT BY THE DIRECTORS

In the opinion of the directors of W.A. Tennis Association Incorporated ('the Association'):

- (a) the financial statements and notes set out on pages 1 to 17, are in accordance with the Associations Incorporation Act 1987, including:

(i) giving a true and fair view of the financial position of the Association as at 30 June 2018 and of their performance, for the financial year ended on that date; and

(ii) complying with Australian Accounting Standards and the Associations Incorporation Act 1987;
- (b) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

Dated at Perth on the 21st day of August 2018.

Signed in accordance with a resolution of the directors:

W. Firns
President

H.T.S. Price
Director

INDEPENDENT AUDITOR'S REPORT



To the members of W.A. Tennis Association Incorporated,

Report on the audit of the Financial Report

Opinion

We have audited the **Financial Report** of W.A. Tennis Association Incorporated (the Association).

In our opinion, the accompanying Financial Report of the Association is in accordance with the *Incorporation Act 1987*, including:

- giving a true and fair view of the **Association's** financial position as at 30 June 2018 and of its financial performance for the year ended on that date; and
- complying with *Australian Accounting Standards- Reduced Disclosure Requirements* and the *Associations Incorporation Act 1987*.

The **Financial Report** comprises:

- Statement of financial position as at 30 June 2018
- Statement of profit or loss and other comprehensive income, Statement of changes in equity, and Statement of cash flows for the year then ended
- Notes including a summary of significant accounting policies
- Directors' Declaration.

Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Association in accordance with the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.

Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards - Reduced Disclosure Requirements* and the *Associations Incorporation Act 1987*
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error
- assessing the Association's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing and Assurance Standards Board* website at: http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our Auditor's Report.

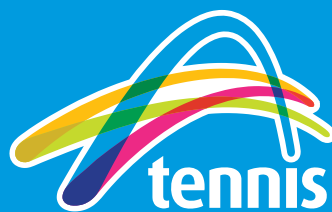
KPMG

Gordon Sangster

Partner

Melbourne

21 August 2018



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