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Tennis West is Western Australia's governing body for tennis, and manages all aspects of the sport, from elite player development, to growing participation within the affiliated club network and community.

Tennis West is headquartered at the State Tennis Centre on the Burswood Peninsula, with affiliated bodies located as far north as Kununurra, south as Albany and as far inland as Kalgoorlie.

## Hertitage

Tennis in Western Australia had its beginnings in the family homestead environment in both metropolitan and country areas. With the gold rushes in the last decade of the nineteenth century came the growth of tennis clubs. After two unsuccessful attempts a tennis association was established to arrange inter-club competition and determine the status of tournaments.

On 17 April 1903, a motion was passed 'that an Association be formed to be called the Lawn Tennis Association of Western Australia (LTAWA)'. The new LTAWA then confirmed its decision, on 14 October 1904, to join the Australasian Lawn Tennis Association (ALTA).

It was in 1912 that the name Western Australian Lawn Tennis Association (WALTA) was adopted. In the 1990s, in keeping with a move by the National body to use the trading name Tennis Australia, the acronym WALTA was cast aside for Tennis West.

During the 1980s, the prospect of the Association having its own offices and tennis complex always appeared to be just around the corner. On 20 September 1994, the new State Tennis Centre was officially launched on the Burswood Peninsula.

From uncertain beginnings, with the strains of the war and the division between amateurs and professionals, the Association has grown from a few small clubs conducting winter pennant tennis to administering one of the state's major sports.

[Reference: Phillips, Harry (1995) Tennis West: A History of the Western Australian Lawn Tennis Association from the 1890s to the 1990s. Sydney: Playwright Publishing]

#### **Vision Statement**

A thriving tennis culture in Western Australia

#### **Mission Statement**

To create a comprehensive support system for tennis in Western Australia

## **Organisational Structure**

The Tennis West Council consists of members representing all Affiliated Tennis Clubs in WA. The number of representatives from a Metropolitan Club is derived from the number of members the Club has during that financial year.

The Country Clubs are represented by Zone Delegates. These delegates are appointed by the individual Tennis Zone committee. The number of Zone delegates is derived from the number of Club members within the Zone. The Tennis West Council meets on a bimonthly basis.

The Tennis West Board of Directors is made up of 9 members. The Board of Directors is voted to office by the Council on a 2-year tenure. Any vacancies arising are appointed by the existing Board of Directors to a casual position until that position comes up for renewal at the next AGM. The Tennis West Board of Directors meets on a monthly basis.



# **Our People**

PRESIDENT Mr. Greg Hutchinson

SENIOR VICE PRESIDENTMr. Wayne FirnsJUNIOR VICE PRESIDENTMr. Ray ColinsBOARD MEMBERSMr. Bill Thomas

Mrs. Joan Bonser

Ms. Siobhan Drake-Brockman

Mr. Warren Harding

Mr. Tony Glass

Mr. Hayden Gibson

 EXECUTIVE DIRECTOR
 Mr. Michael Robertson

 FINANCE/ STC FUNCTIONS
 Ms. Elaine Campbell

 STC FUNCTIONS ASSISTANT
 Ms. Kira Duckworth

 MARKETING, EVENTS & SPONSORSHIP
 Ms. Olwen Dawson

 MARKETING & COMMUNICATIONS
 Ms. Rose-Marie Linke

STATE ACADEMY COACHMr. Len CannellNATIONAL ACADEMY COACHMr. Adam CareyNATIONAL ACADEMY MANAGERMr. Andrew Roberts

COACH & TALENT DEVELOPMENT MANAGER

COMMUNITY TENNIS MANAGER

Ms. Brooke Koenig

Mr. Paul Oldfield

COMMUNITY TENNIS OFFICER

Mr. Callum Ross

PLACES TO PLAY OFFICER

Ms. Alex Geraghty

OFFICIATING DEVELOPMENT COORDINATOR

Ms. Jill Sheridan

TOURNAMENTS & COMPETITIONS MANAGER

Ms. Loretta Hughes

TENNIS LEAGUE OPERATIONS

Ms. Sue Kingston

TENNIS LEAGUE OPERATIONS

Ms. Deanne Malone

TOURNAMENT OPERATIONS Mr. Pierre Bezuidenhout

TOUTNAMENT OPERATIONS Mr. Shaun Rose

IT SUPPORT Ms. Vanessa Brown

MAINTENANCE OFFICER
Mr. John Papa

STC RECEPTION
Ms. Shelly Pascoe

STC RECEPTION
Ms. Sharon Lampard

STC RECEPTION Ms. Sharon Lampard

CUSTOMER SERVICE OFFICERS Meghan Hughes

Sam Ridgeway Lucy Moss Weigen Ng

Francis Soale



## **Overview**

Tennis West is the governing body of tennis in Western Australia. We promote and facilitate participation in tennis at all levels, and conduct state, national and international tournaments.

2012-2013 Metropolitan **Affiliated Clubs** 

Alexander Park Allen Park **Applecross** Armadale Bassendean Bayswater Belmont Park Blue Gum Park **Brixton Street Bull Creek** Canning City Beach Claremont Corinthian Park Cottesloe Daglish Dalkeith East Fremantle

Gosnells Memorial Park

Floreat Park

Forrestdale

Forrestfield

Fremantle

Glen Forrest

Greenwood Hensman Park Higgins Park Kalamunda Kardinya Kelmscott Kingsley Kwinana Leederville Lesmurdie Loton Park Maida Vale Manning Maylands Melville-Palmyra

Melville-Palmyra

Midland Lawn

Mosman Park

Mt Lawley Nedlands Next Generation Perth South

Nollamara North Beach North Perth North Shore Ocean Ridge Old Collegians

Onslow Park Parkwood **Peppermint Grove** Reabold Robertson Park Rockingham Roleystone Royal Kings Park Safety Bay Scarborough Sorrento South Perth Tennis Seniors WA

Tennis at Spearwood Thornlie UWA Wanneroo Wembley Downs Willetton

2012-2013 Regional **Affiliated Clubs & Zones** 

Central Districts Zone

Beverley

Cadoux Cunderdin Dowerin Kellerberrin Koorda Meckering Merredin Districts Merredin Railways Northam Nungarin Quairading South Caroling Wamenusking Wyalkatchem York

Eastern Districts Zone Ardath Bruce Rock Corrigin Hyden Kondinin

Kulin Moorine Rock Gascoyne Zone **Exmouth** Goldfields Zone Goldfields

Great Southern Zone Gnowangerup Katanning Kojonup Kukerin Newdegate Tambellup Tarin Rock Kimberley Zone Broome Kununurra

Lower Great Southern Zone

Denmark Emu Point Kendenup Lawley Park Merrifield Park Mt Barker Tenterden

Midwest Tennis Zone

Ajana Binnu Chapman Valley Dongara Geraldton Kalbarri Mullewa Spalding Park Tarcoola Park Walkaway

Moore Districts Zone Badgingarra Ballidu Bolgart Dandaragan Gingin Goomalling Jurien Bay Kalannie Konnongorring Milling Moora

Wannamal Wongan Hills Wubin Yerecoin

Toodyay

North Midlands Zone

Carnamah Coorow Latham

Mingenew Morawa Perenjori Peel Zone Mandurah

Singleton-Golden Bay South Mandurah Yunderup Pilbara Zone Karratha Newman Port Headland Paraburdoo Tom Price

South Coast Zone

Wickham Recreation Centre

Esperance Grass Patch Newtown Ravensthorpe South West Zone Australind Boyup Brook Bridgetown Bunbury Busselton Cowaramup Dardanup Donnybrook Dunsborough Harvey Margaret River Ringbark

Upper Great Southern Zone

Boddington Brookton Cuballing Darkan Dudinin Dumbleyung Highbury Moodiarrup Narrogin

Narrogin Railways Pingelly

Pumphreys Bridge Toolibin Wagin

Wickepin Yealering



# Membership & Clubs

# **Membership Details**

	2012/13	2011/12
Metro Clubs	67	67
Country Club	120	123
Affiliated Associations	1	2
Metro Members	11,714	12,122
Country Members	7,051	7,966
	18,765	20, 088
Tennis Officials Australia - WA	42	43
Tennis Seniors Australia - WA	522	536
		579

<sup>\*</sup>Affiliated Associations do not have specific Tennis membership; therefore membership is based on the number of courts at the facility.





I believe that 2012–13 was a truly remarkable year for Tennis West. The new board, elected in October with four new members including (at that time) three sitting Club Presidents, enthusiastically took on their roles and responsibilities and quickly got down to business. Working with CEO Michael Robertson and the rest of the Tennis West Operations team, the Board addressed four major and pressing "big ticket items":

#### Hopman Cup

The Board saw Tennis Australia's management of the Hopman Cup as an opportunity to better leverage the event to attempt to gain greater participation both for, and from clubs. In addition, Tennis West was able to have greater day-to-day involvement in the lead up to, and throughout the event, providing TW staff with valuable experience in the running of a major tennis tournament.

#### **State Tennis Centre**

The new Perth Stadium is set to morph the Burswood Peninsula into a world-leading sporting precinct and it was important that we ensconce tennis and the State Tennis Centre within that framework. Urgent talks were had with the Department of Sport and Recreation, the Public Transport Authority and the Department of Premier and Cabinet, initially to ensure protection of the utility of the State Tennis Centre, but beyond that to examine the possibilities for tennis in light of the imminent stadium works. The Board has been buoyed by the support provided by all government agencies and personnel and, on the basis of the discussions and negotiations to date, is confident that tennis will ultimately be the beneficiary of a significantly enhanced State Tennis Centre.

#### Constitutional Modernisation

Governance reform and modernisation of the Constitution are not new agenda items but, given the amount of time dedicated to these activities by successive Boards, it was important to ensure that this subject be dealt with quickly to allow Constitutional Reform to be removed as an Agenda item and provide much-needed headroom for other important items. Given the 87% "Yes" vote, it would seem that the majority of clubs viewed things this way as well.

#### Strategic Review

Together with Management, the Board undertook a Strategic Review this year to assess what Tennis West is about, what is should be about and, as a consequence, what Tennis West should be doing for all stakeholders but especially for clubs. Out of that review emerged a new and simpler Vision for what Tennis West should be seeking to achieve – we should be about "Growing Great Clubs". This Vision then drives a four-pronged strategy designed to see clubs as the ultimate beneficiary of all of our activities.

Whilst some of these items are nearing completion, others will require ongoing Board consideration. However, with the foundations now well-established on each, the Board and Management should be better placed in 2013–14 to attend to other pressing issues like enhancing "Places to Play", improving Player Development, and better communicating with clubs so that they might benefit from Tennis West's (and Tennis Australia's) experience and resources. Speaking of Tennis Australia, it would be remiss not to thank the Board and Management of our National Governing Body for the many hours they have collectively put in to helping tennis in this state, and particularly for the help they have so willingly provided to Tennis West this past year. TA's expertise and backing has been invaluable and they should be commended and recognised for their understanding and engagement on so many levels.

Personally, I have very much enjoyed the year and look forward to the challenges of next. My role has been made all the more easy by having such hard-working and talented Board members around me, and an operational team led by Michael Robertson who constantly amaze with their passion, energy and achievements. All have provided so much support throughout the past 12 months and I thank them for their ongoing encouragement, advice, dedication and good humour.

Finally, I would like to extend a special mention to the many volunteers working so tirelessly for their clubs, including office bearers and Council Delegates, who give up their time so freely and with such enthusiasm. Without all of you, tennis would be little more than a rabble; because of you, it is one of greatest sports on earth (if not the greatest!) and you should each be proud of the role you play in making it so.

2013–14 is looming large and I look forward to working with all of you through another successful tennis year.

 $^{\sim}$ 

Greg Hutchinson President



# Chief Executive Officer's report



It is with great pleasure that I present my second Chief Executive Officer's annual report for the year through to June 30 2013.

The Annual General Meeting held in October 2012 saw the election of a new Tennis West President, Greg Hutchinson, along with 3 additional new Board members. The complementary nature of the existing Board members with the new Board members resulted in a refreshed approach, with a focus on increasing our ability to better service our membership and continue to grow the sport throughout Western Australia for all sectors of our community.

The fiscal management of the Association remained conservative for the year given the uncertainty surrounding the State Tennis Centre along with the broader economic climate. Our approach to managing the financial reserves is aligned with the Tennis West strategic plan, allowing for the most prudent investment; the growth of our sport in Western Australia.

The 25th Hopman Cup continued to build on the success of previous years with Spain emerging as the eventual winners over Serbia in the final. Highlights encompassed securing one of the strongest fields seen in many years, including world number one Novak Djokovic. Australia's Bernard Tomic thrilled the crowd with his all court mastery, while the new Perth Arena proved popular with fans setting two new attendance records. Over 100,000 people attended the tournament and a record number of almost 14,000 spectators witnessed the Australia - Serbia tie. The Hopman Cup showcases the sport at the highest level and as our integration and involvement with the event continues to increase, we remain confident that the unique legacy of the event will remain one of the most exciting sporting fixtures in Western Australia.

Events formed an integral part of the calendar, one of which included the inaugural Hopman Cup President's breakfast. Hosted by Tennis West President Greg Hutchinson, club presidents attended the Hopman Cup as our guests with Tennis Australia President Steve Healy addressing and updating clubs on the most recent initiatives. The Women in Tennis Legends Breakfast proved a blockbuster with tickets being sold out in record time. Former Australian Davis Cup player Darren Cahill showed himself to be a most engaging legend with the question and answer session brokered by Peter Vlahos of Channel Nine News. The annual Industry Awards night held at South Perth Yacht Club celebrated the achievements of our volunteers along with many quiet achievers across

Tournament and competitions continue to grow with the Tennis West league being one of the largest competitions of its kind in the Southern hemisphere. The green and orange ball league has seen exponential growth over the last number of years ensuring the future viability of club based competition in our state. The Community tennis team contributed to reaching over 58,000 children through the Hotshots program, the details which can be seen in the Community tennis report. Congratulations to State league winners Cottesloe (men) and Hensman Park (women) as well as the WA ATL teams in contesting the finals at the Australian Open and finishing fifth (men) and fourth (women) overall.

Outstanding performances were seen at the Australian Open from our top ranked players. Matt Ebden won the mixed doubles title with his partner Jarka Gajdosova and Casey Dellacqua with her partner Ash Barty lost in the final of the Women's doubles.

We remain grateful of the support we get from our sponsors, who continue to support tennis despite the many choices offered to them. Brikmakers have maintained their sponsorship of league while the D'Arcy Slater foundation funds a unique opportunity enjoyed by our country members.

Finally I wish to thank the staff at Tennis West for the tireless work they do for our sport and a Board that brings both professionalism and expertise to the Association.

Michael Robertson CEO Tennis West



# **Player Development report**

# Coach & Talent Development (12 & under)

Laura Bugg began her role as Coach and Talent development manager in May 2013. Prior to taking this position Laura worked for The Lawn Tennis Association which involved identifying, selecting and developing some of the best 12 & under national players in the UK. The role involved coach support, player support and centre/club support with the purpose of improving junior players to be successful at a high level of international competitive tennis.

#### **Project Talent**

Project Talent brings together multiple facets assisting a player to develop; including capturing athletes, providing quality education for coaches, offering competition opportunities plus regional national camps, in an effort to transition young talent into tennis professionals.

#### Capture phase

An 8/u Talent Development Camp was held in 2012 to capture talent at a younger age. Stronger links have also been made between young talent and the MLC Tennis Hot Shots program. In 2013, we will see more Talent identification sessions and camps within this age group.

#### **Talent Development Coaches**

By June 2013, WA's network of Talent Development Coaches had grown to 11. WA's Talent Development Coaches attended the annual Talent Development Coaches' Workshop prior to the 2013 Australian Grand Slam Coaches' Conference. WA's tennis mentor Rob Kilderry continued to share his wealth of experience with Talent Development Coaches during the year.

#### **Super 10s Competition**

Super 10s is designed for emerging athletes aged 10 years and under. Athletes play on full-sized courts with low-compression green tennis balls which have 75 percent of the compression of a standard yellow ball thus slowing down play and aiding player development. Two seasons of the super 10s competition took place in the 2012/2013 period with players being selected to represent WA at the national finals in Melbourne during the Australian open. Regional Super 10s will be launched in WA in 2014.

#### **National Talent Development Camp**

In May 2013, thirty-two of Australia's young tennis talents were invited to train at the third National Talent Development Camp in Canberra. Sixteen girls and sixteen boys from the 10-and-under age group attended the five-day camp with 30 private coaches. The camp involved on-court sessions, physical testing, skills testing and footworks & coordination workshops.

Three Western Australian Juniors and their coaches were selected to travel to the Australian Institute of Sport to take part in the camp.

#### They were:

- Brodie Schoolkate (Peter Schoolkate)
- Ethan Cooke (John Roberts)
- Lauren Nikoloski (Andrew Roberts)

In 2013 we will see Talent development camps taking place in WA for 8s, 10s and 12s age groups.



#### Talent Development Weekly Training Squads:

On Tuesday, Thursday & Friday afternoons, Tennis Australia and Tennis West staff provide a Talent Development Squad for a select group of the State's most talented juniors aged 12 and under. Players are selected through criteria which includes results, ranking, talent ID and the endorsement of their respective private coaches. The objectives of the squad are as follows:

- To bring together recognised players (through criteria and selection) to train together in a focused and competitive environment.
- Offer subsidised training.
- Increase the training volume of a player's schedule.
- Supplement the role of each player's personal coach.

In conjunction with the work performed by each player's personal coach, we are confident that these training programs will produce the next generation of talented WA tennis players.



# Player Development report

## **Coach Education**

Tennis Australia offers a comprehensive Coach Education pathway for current and perspective tennis coaches (see diagram below). The pathway includes short courses catering for beginner coaches and volunteers through to nationally recognised Vocational Education and Training (VET) qualifications which provide further training for more experienced coaches.



#### Courses

Hotshots is often a player's first introduction to tennis therefore a coach's delivery needs to be of the highest quality. For this very reason four Intro to Hot Shots courses ran in WA in Perth, Geraldton, TAFE (Perth) and Albany with a total of 43 coaches being involved.

#### **ACHPER PD Hotshots session (May 2013)**

Tennis West Community Tennis Officers, Paul Oldfield and Callum Ross delivered three 1 hour presentations on MLC Tennis Hot Shots at Lords, Subiaco to P.E teachers from Primary Schools across WA. Eighty teachers attended the free professional development day.



Between July 2012 and Dec 2012, 8 WA coaches took part in the Club professional coaching course and the Junior development coaching course saw another 8 participants. The junior development course is now recognised within the Australian Quality Training Framework (AQTF) as a Certificate III in Sport Coaching. The course is now part of the Vocational Education and Training Sector which will also allow eligible coaches to access Commonwealth and State funding.



#### Workshop

In April, WA coaches were able to exchange ideas and interact with one of the games most influential coaches of recent times; Jofre Porta. The legendary Spanish coach who has worked with champions Carlos Moya and Rafael Nadal, was in Perth presenting on 'Creating environments to develop players faster'.

WA coaches enjoyed presentations from Judy Murray, Ivan Lendl, Beni Linder and Thomas Hogstedt as part of the Australian Grand Slam Coaches' Conference in January 2013.



## **Coach Membership**

269 Coaches have registered with Tennis Australia over the last 12 months. These coaches have access to Bounce and iCoach for online professional development, and qualified members have exclusive access to the MLC Tennis Hot Shots and Cardio Tennis programs.



# **National Academy**

The National Academy – WA is a high performance environment that is located at the State Tennis Centre in Perth. The program offers a comprehensive training structure for athletes predominately aged between 10 and 16 years old who fulfill the entry criteria based on results, ranking and participation.

The National Academy continues to use a holistic approach to each athlete's development by offering professional access to physiotherapy, psychology, sports nutrition and sports medicine. Each athlete is assigned a Tennis Australia high performance coach to lead their development and have regular access to strength and conditioning. Athletes are provided with an individualized training program and tournament schedule that is tailored to their phase of development and needs. Athletes are provided travel support to tournaments with their assigned coach.

The program works closely with the State Academy and the Coach and Talent Development program to ensure that Western Australia sustains a pathway that continues to foster the development of quality international standard players from the State who have the ability to represent their country in Davis Cup/Fed Cup and in Grand Slams

The National Academy continues to lead the way in high performance training in the State.

#### Significant Results

#### Maddison Inglis

- Achieved Full Scholarship status and is now classified as an Australian Institute of Sport athlete who trains with the National Academy - WA
- Qualified and made the Quarter Finals of her first \$10,000 Pro Circuit event in Sumter, SC, USA
- Winner of the Victorian Junior Claycourt International, ITF Junior event, Grade 4
- Winner of the Strive4College Queensland Winter International, ITF Junior event. Grade 4
- Finalist of the New Zealand 18 & Under Summer Championships, ITF Junior event, Grade 3
- Semi Finalist Oceana Closed Junior Championships, ITF Junior event, Grade B2
- Finished 3rd place in the 16's and 14's Australian National Championships

#### Anja dokic

- Runner-up Women's Doubles at the \$10,000 Sydney
   Pro Circuit event with partner Jessica Moore
- Qualified and reached the Round of 16 at the \$10,000 Sydney
   Pro Circuit event
- Finalist of the 16's National Claycourt Championships
- Semi Finalist of the New Zealand 18 & Under Summer Championships, ITF Junior event, Grade 3
- Semi Finalist of the Queensland Junior International, ITF Junior event, Grade 4

#### Scott Jone

- Finished 3rd at the 14's Spring National Championships
- Quarter Finalist of the Gosford Junior International, ITF Junior event, Grade 5

#### Tristan Schoolkate

- Finished 4th at the 12's National Claycourt Championships
- Finished 4th of the 12's Spring National Championships
- Quarter Finalist of the 12's National Grasscourt Championships

# **National Academy Staff**

#### Service Providers

Heather McGregor-Bayne - National Academy Psychologist

Dr Carmel Goodman - National Academy Sports Doctor

Craig Elliot - National Academy Physiotherapist

Bethanie Allanson - National Academy Sports Dietician

#### Coaching Staff

Adam Carey - National Academy Head Coach

Andrew Roberts - National Academy Manager

Len Cannell - National Academy Physical Performance Coach

Finally, the National Academy team would like to thank Tennis Australia, Michael Robertson and the Tennis West board for their continued support of the Athlete Development program in Western Australia.



# State Academy

The Tennis West Academy (TWA) is a program that assists in the development of elite juniors, aligned closely with the National Academy (NA) and the Talent Development Squad(TDS). This program plays several important roles with respect to the athlete development pathway. The primary goal of the TWA is to transition players into the NA by fulfilling the necessary criteria. It also acts as the next progression for athletes graduating from the Talent Development Squad (TDS). Athletes up to the age of 16 can transition into the NA; however the TWA still provides a training environment for those athletes beyond this age who may continue to pursue a professional tennis career or endeavour to play college tennis in the US.

The TWA consists of a Tier 1 and Tier 2 squad. Tier 1 athletes train three days per week (Monday, Wednesday, and Friday for 3 hours) and the Tier 2 athletes train two days a week (Tuesday and Thursday for 3 hours). Each tier contains 16-18 athletes ranging from 12 to 17 years of age. Each session contains a large competitive and drilling element accompanied with extensive physical conditioning. Players from the Talent Development program either transition to one of the two tiers of the TWA or to the National Academy. Having an underpinning junior program has ensured a constant flow of juniors moving through the pathway and into the TWA, which in turn increases the chances of players moving even further through into the National Academy.

The head coach and manager for the TWA is Len Cannell who is also the Physical Performance coach for the NA. This ensures a seamless transition from one academy to the next with respect to the athlete's physical development. Len is also helped by Christina Ladyman (past WA representative, college player, physiotherapist, and elite level triathlete) and James Mitchell(past TWA squad member who is going to college in the US in January 2014). In the second term of 2013, the TWA was fortunate to acquire the services of Queenslander and former professional player, Grant Silcock. Grant has been a valuable addition to the team bringing a wealth of experience and a great intensity level to our training sessions. In recent times, we have also been aided by Callum Ross (TDS coach) and Bojana Bobusic (Professional player and past WA representative). The current combination of coaches gives our athletes a vast array of experience to tap into.

Camp Courage has always been a major highlight of our program and 2012/13 saw two camps conducted – in August 2012 (Geraldton) and March 2013 (Margaret River). The theme for the Geraldton camp was 'Leadership' and was held at the Geraldton Tennis Club. A leadership group had been selected within the TWA and this camp was used to develop those skills relevant to our program. The camp held at the Margaret River tennis club was aimed at developing resilience to equip the athletes with the necessary skills to deal with difficult situations on, and off the court. More than 20 athletes participated in each of the camps including athletes from the South West Academy of Sport and the North West region.

Another feature the TWA offers is 'duty of care' tours to the nationals and ITF junior tournaments. During 2012/13 there were four tours conducted to Queensland (Shaw Park and Kawana), Sydney, Mildura, Ipswich and Melbourne. These tours give athletes the opportunity to compete at National and International events in a team environment. Each tour has 6-10 athletes and lasts between 1-3 weeks.

The December showdown in Melbourne is the major event on the calendar and includes the 12s and 14s State team competition. WA was represented in the 14s by Scott Jones, Lachlan Casey, Ben Webster, Maddison Inglis, Sasha Bollweg, and Sara Stikic. The boys finished a credible 7th whilst the girls narrowly missed out on defending their title losing the final to Victoria in a deciding doubles rubber. The 12s teams saw Tristan Schoolkate, Daniel Downey, Simon Ferreira, Erika Bollweg, Jovana Glusac and Monique Barry wear the black and gold. Both teams finished fifth and fought extremely hard during the week.

Players were encouraged to enter the Friday Junior pennant and state tournament competitions for valuable match play experience. One of the three sessions offered was a Saturday afternoon session at the Domain Tennis Centre, coordinated by Mickey Connalin.

#### **Primary Schools Talent Search**

In the last year there was no Talent Searches conducted in Primary Schools other than gaining recommendations from private coaches who had visited schools and implemented MLC Tennis Hot Shot programs. This program will be re implemented in the coming year through a closer association with the private coaches delivering tennis in schools across the state. A handful of our most promising tennis players currently training in our State Squads and competing nationally have emerged from the Primary Schools Talent Search initiative.



# **Tennis League and Tournaments**

# **Tennis League**

Tennis League clubs and players in Perth are grateful for the contribution from our naming rights sponsor - Brikmakers.

The summer league comprised 70 clubs and 884 teams of 5 to 10 players. These teams played inter-club matches over 14 rounds and 2 play-offs from October to April in the greater metropolitan area. Growth from the previous year's 44 teams reflected Tennis West's commitment to present relevant and appropriate competition opportunities based on research of trends and feedback from players. Leagues are offered every day/night of the week bar Fridays across a complete range of playing standards from the Asia-Pacific Tennis League which is underpinned by State League, to the Senior, Junior and Hot Shot Leagues. This offers an extensive pathway for players of all levels and interest. The winter league is played over a shorter season of 10 weeks plus the play-offs, and is increasingly popular.

Growth has come from the extension of Hot Shot leagues using modified balls and courts for younger juniors in the 7 to 10 age groups, as well as night competitions and shorter playing formats.

Brikmakers State League winners were Cottesloe in the Men's and Hensman Park in the Women's Leagues. Each year 8 Men's teams and 6 Women's teams showcase the highest level of tennis in our state with the winners of division one earning promotion and the losers of State League replacing them. This saw Scarborough and North Beach taking their places in State League the following year.

The player rating system is a results based assessment of performance which allows for balanced and enjoyable competition tennis.

The purpose of Hot Shots league is to engage young kids in a team based format of tennis, while engaging the whole family, via participation, volunteering or support. Hot shots leagues encourage players to develop and learn the game of tennis which should further strengthen the relationship with their club and / or coach.

Junior Tennis League strives to engage players between the ages of 12-17 years of age and encourage their continuing participation in tennis as a competitive and social sport for life. This promotes active and healthy lifestyles by keeping players involved in the sport through team based leagues. The team structure forms a base for clubs to develop their players at all levels and sustain their continued participation in the sport and club.

Adult league is a tribal based tennis culture which works extremely well in WA. It promotes a social and active tennis community in and around local clubs. This system endeavours to cultivate lifelong participation for players of all ages and abilities.

# **Asia-Pacific Tennis League**

#### Mission

"To strengthen our domestic tennis industry in the region by presenting an innovative tennis league that inspires, encourages and retains participants and fans."

#### Vision

"The ATL will strengthen the tennis industry and landscape in Australia by inspiring and encouraging players to transition into the top 100. We aim to improve the tennis culture by inspiring players and clubs in a team environment. The ATL will engage the Asia-Pacific region in the development of tennis and will continue to grow and expand in the professional opportunities and reach in the region."

#### Key strategies and outcomes

The ATL aims to contribute to a more vibrant domestic tennis industry while also increasing the domestic income opportunities for Australian professional tennis players The profile of the ATL Conference will be heightened with each club hosting a round at their venue, and the ATL final play-offs included as an event within the Australian Open.

The ATL has increased its profile and competitiveness whilst positioning strong state leagues as separate but feeder competitions. It has created opportunities for clubs involved to leverage the ATL and lift their local community profile. It assists ATL clubs to build their relationship with their local council.

Clubs must be affiliated with Tennis West who provide support to the clubs with their community engagement plan and associated activations.

#### **Conference Base Player Payments**

Position	Win	Lose
No. 1 Singles	\$225.00	\$150.00
No. 2 Singles	\$150.00	\$100.00
No. 3 Singles	\$100.00	\$75.00
No. 4 Singles	\$75.00	\$50.00
No. 1 Doubles*	\$100.00	\$50.00
No. 2 Doubles*	\$100.00	\$50.00

<sup>\*</sup>Doubles payments are per pair

#### Conference Prize Money

After feedback from the conferences, next season will see the introduction of prize money for third place in each conference. In addition to this, the prize money for first and second place has both been increased. Please note there are no base player payments on the conference final, 3rd and 4th play-off in the conference. The allocated prize money is a substitute for the base player payments.



# **Tennis League and Tournaments**

Position	Amount
First Place	\$6,000
Second Place	\$3,000
Third Place	\$1,000

The GIANTS were the winners of the 2012 WA Conference, both finishing just out of the four in the Melbourne play-offs.

#### National Playoffs Prize Money

The national playoffs for the ATL in 2014 will reduce from three days to two days of competition to be held during the Australian Open in January.

Position	Amount
First Place	\$20,000
Second Place	\$12,500
Third Place	\$7,500
Fourth Place	\$5,000
Equal Fifth Place	\$3,500
Equal Seventh Place	\$1,500

#### **Tournament Results**

#### **Junior Tour Events**

WA Junior Open 9-13 October 2012 – State Tennis Centre

Gold Series OJT - 221 Players and 299 Entries

Boys 10 singles – Luka Brown defeated Derek Pham 8-2

Girls 10 Singles – Alyssa May defeated Natasha Lystrup

Camer-Pesci 8-6

Boys 10 Doubles - Incomplete

Girls 10 Doubles – Incomplete

Boys 12 singles – Stefan Norodom (1) defeated Tristan Schoolkate (3) 7-6 6-4

Girls 12 Singles – Monique Barry (2) defeated Nadia Rajan (6) 6-2 6-3

Boys 12 Doubles - Incomplete

Girls 12 Doubles - Incomplete

Boys 14 singles – Ben Webster (3) defeated Lachlan Casey (1) 6-4 6-3

Girls 14 Singles – Sara Stikic (4) defeated Erica Bollweg (6) 6-0 6-3

Boys 14 Doubles – Incomplete

Girls 14 Doubles - Incomplete

Boys 16 singles – Corey Bavin (3) defeated Luke Keddie (4) 6-2 6-0

Girls 16 Singles - No Event

Boys 16 Doubles – Incomplete

Girls 16 Doubles - No Event

Boys 18 singles – No Event

Girls 18 Singles – Ivana Vojinovic (4) defeated Meg Connell 6-4 6-3

Boys 18 Doubles - No Event

Girls 18 Doubles - Incomplete

State Open Age Juniors 17-21 July 2012 – State Tennis Centre

Gold Series OJT - 265 Players and 357 Entries

Boys 10 singles – Reuben Giorgio defeated Jerome Iaconi 8-5

Girls 10 Singles – Tara Gilich defeated Kate Gibson 8-2

Boys 10 Doubles – Ethan Foo & Jerome Iaconi defeated

Oscar & Reuben Giorgio 8-4

Girls 10 Doubles - Tara Gilich & Kate Gibson defeated

Daniella Marchetti & Natasha Camer-pesci 8-3

Boys 12 singles – Tristan Schoolkate (3) defeated Andrea D'Aprile (1) 6-3 6-3

Girls 12 Singles – Jovana Glusac (2) defeated Lisa Mays (4) 6-3 6-3

Boys 12 Doubles – Daniel Downey & Tristan Schoolkate (4)

defeated Marcus Bulmaga & Andrea D'Aprile (1) 6-4 6-4

Girls 12 Doubles – Tsigi Lacey & Lisa Mays (3) defeated Chesca Hanlin & Mirante Ryder (2)

6-1 6-0

Boys 14 singles – Lachlan Casey (2) defeated Mats Niklasson (6) 6-4 6-3

Girls 14 Singles – Chelsea Church (2) defeated Olivia Rimmer (7)

Boys 14 Doubles – Alex Downey & Mats Niklasson (2) defeated Dino Bisignano & Lachlan Casey 6-1 6-2

Girls 14 Doubles – Askin Arslan &Gurkawal Bajaj (2) defeated

Chelsea Church & Sara Stikic (1) 6-4 1-6 (10-7)

Boys 16 singles – Pierre Enjolras (4) defeated Corey Bavin (3) 6-3 4-6 6-3

Girls 16 Singles – Annabelle Lim (3) defeated Aura Becerra Cerinza (3) 6-3 6-2

Boys 16 Doubles - Corey Bavin & Kyle Hayes (2) defeated Rei

Masuda & Benjamin Bannan 6-1 6-3

Girls 16 Doubles – No Event

#### AMT's

WA Open Super AMT 23 -27 September 2012 – State Tennis Centre

Platinum Series AMT - 90 Players and 159 Entries

Men's singles – Incomplete

Woman's Singles – Incomplete

Men's Doubles – Incomplete

Woman Doubles - Incomplete

Spring AMT 3-7 September 2012 – State Tennis Centre

Silver Series AMT - 74 Players and 111 Entries

Men's singles – Dominic Bechard (4) defeated Scott Jones (3) 6-2 6-2

Woman's Singles – Maddison Inglis (4) defeated Anja Dokic 7-6 6-3

Men's Doubles – Dominic Bechard (1) & Jack Lyttle defeated Scott

Jones & Conor Mcalpine 2-6 6-1 (10-8)

Woman Doubles – Sasha Bollweg & Anja Dokic (2) defeated Megan

Kauffman & Charleen Tiwari (3) 6-4 6-1





The role of the Community Tennis
Department at Tennis West is to increase
participation in Tennis through the
coordination of programs and services,
and supporting the capacity of Tennis
West's affiliated clubs through the delivery
of these programs. The department
must also ensure that all are aware of the
services, programs and opportunities that
are available to them by providing a high
level of customer service through building
relationships and effectively linking

identified affiliate needs to the Tennis West's programs & services.

The Community Tennis Department includes: Community Tennis Manager (CTM) Brooke Koenig, Community Tennis Officer (CTO) Paul Oldfield, Community Tennis Officer (CTO) Callum Ross and Community Tennis Places to Play Officer (P2P/CTO) Alex Geraghty.

# Regional Tennis Zone

Tennis West has 15 Regional Zones, 9 of which are incorporated and have an active Zone Committee and a Tennis West appointed Regional Development Administrator (RDA). The Zone committees and RDA assist in the promotion of Tennis in WA, the coordination of various programs and events and undertake important administration within the zone. Tennis West Community Tennis Manager and a Tennis West Board Member attended the Annual General Meetings (AGM) of these zones this year, which was an invaluable opportunity to meet and greet delegates of the clubs and discuss successes, challenges faced in tennis and present on anything new within tennis.

There are 6 Regional Tennis Zones that have no committee structure or RDA and are unable to incorporate due to the requirement of a minimum of 6 clubs within the zone. Tennis West provide opportunities directly to the clubs within these zones.

The Regional Zones received funding support from Healthway, through the promotion of the SunSmart message.

The 2012-2013 Tennis West RDA's are:

Zone RDA

Central Districts Mary Jane Roger **Fastern Districts** Miranda Noack Great Southern Jenny Cristenelli Lower Great Southern Clare Dolzadelli Janniel Harris Midwest Moore Districts Julie Taylor **Upper Great Southern** Maree Heenan South West Many May

#### **MLC Tennis Hot Shots**

MLC Tennis Hot Shots (MLCTHS) is just for kids, with smaller courts, lighter racquets and low-compression balls that don't bounce too high to make learning tennis fun and easy for primary school-aged children. Kids are able to start rallying and having fun right from their first lesson. There are three stages – Red, Orange and Green which help to develop children's skills and confidence. Children are taught by qualified Tennis Australia coaches and progress at their pace, moving on to the next stage when they are ready.

The MLC Tennis Hot Shots program is supported in WA by SunSmart, and Tennis West incorporates the program in to all activities for kids within this age group including; school & club programs, the tennis program for people with Intellectual Disabilities (ID), Indigenous Tennis, Regional Road Shows, MLC Tennis Hot Shots Challenge Events, Tournaments and Tennis League.

The MLC Tennis Hot Shots program expanded in 2012-2013 with the inclusion of a National Schools Program and a Community Play Program.

The MLC Tennis Hot Shots in Schools Program consists of the three following components: National School Partnership Program (NSPP), National Tennis in Schools Program and the National Teacher Ambassador Program. The program can provide primary school students with their first experience of tennis. Regardless of age, gender or skill level, tennis is a sport that can be enjoyed by all. Four teachers, attended the Grand Slam Teachers Conference during the 2013 Australian Open, courtesy of Tennis Australia (TA).

The MLC Tennis Hot Shots Community Play program is conducted in clubs and centres across the nation by tennis coaches and club volunteers. At the heart of Community Play is the opportunity for all children to play tennis in a fun, supportive environment.

The MLC Tennis Hot Shots program was very successful in Western Australia during 2012-2013 with high levels of coach engagement and participant numbers at schools and clubs. These numbers included:

78 Coaches

35 NSPP Schools

35 Community Play Clubs

7224 Registered Participants

25601 Activation Participants

58104 Participants MLC Tennis Hot Shots Experiences



# Community Tennis report



French Open Challenge Event

# MLC Tennis Hot Shots Challenge Events & Tournaments

MLC Tennis Hot Shots Challenge Events, supported by SunSmart, are designed to complement the MLC Tennis Hot Shots weekly coaching run by coaches at affiliated clubs. The challenge events provide an entry level event for juniors wishing to have their first tournament experience in a fun, participation orientated environment. All participants receive a prize and certificate for their participation with the emphasis not placed on winning. The 2012-2013 year has seen the decline in the number of challenge events from 33 to 25 since last financial year. Coaches ran fewer challenge events, but maximised the ones they were running with higher participant numbers at each event.

Tennis Australia introduced MLC Tennis Hot Shots Tournaments nationally which are designed to coincide with the Grand Slam Tournaments. These tournaments were run at the State Tennis Centre by the Community Tennis Team and were a huge success. The tournaments acted as a step above the MLC Tennis Hot Shots Challenge events run by coaches at clubs. The tournaments had a Grand Slam theme and included prizes for best dressed as well correct answers to quiz questions. The food and beverages on offer were of the Grand Slam's home countries.

The first MLC Tennis Hot Shots Tournament was the French Open, with 41 participants all dressed in either blue, white or red. The Tournament was a great success and the winners of each pool of the event will be invited to attend the Hyundai Hopman Cup coaching super clinics, and receive tickets to this year's event.

#### **Cardio Tennis**

Cardio Tennis is a fun, social, group tennis fitness program for people of all ages and abilities. It provides the opportunity for seasoned tennis players and the general public to participate in an enjoyable and high-energy interactive workout. Cardio Tennis was launched by Tennis Australia in January 2012 and was well received by coaches, with 44 Tennis Australia Coach Members signing up as Head Cardio Tennis Coaches during 2012-2013. Throughout the 2012-2013

financial year the Community Tennis team have held various Cardio Tennis Activations to promote the program, seeing 362 participants around WA.

A Get in the Zone Cardio Tennis workshop at the State Tennis Centre was also held with 20 coaches attending, to educate coaches further on how to improve the quality in delivering the program. In addition, a Cardio Tennis Health Check was developed to provide a benchmark for quality tennis coaching in Australia. These standards provide a framework for coaches to self-appraise against specific criteria and guide their own continuing professional development. There were 4 Cardio Health Checks completed with WA coaches.

Tennis Australia also piloted a new program called Cardio Tennis in Secondary Schools. The program is designed to target secondary school students and promote healthy lifestyles through playing tennis. Two schools from WA took part in this program as part of the pilot.



# **Community Tennis Activations**

Tennis West worked with clubs and the community in conducting a number of activations or "tennis days" across WA. These activations, supported by SunSmart, allowed Tennis West to promote and encourage the WA community to engage in tennis through our Tennis West affiliated clubs, programs and events. We were also able to promote the Hyundai Hopman Cup at the Perth Arena and brought the excitement of the Australian Open (AO) event to WA through the AO Trophy Tour. Our activations saw over 6000 people participate across the various events. These events included; Tennis West & Hyundai Hopman Cup lead up activations - Xmas Pageant, Beach Tennis and Perth CBD promotions, Festival of Tennis, Interschool Tennis Competitions, Club Open Days, ACHPER workshops and training and MLC Tennis Hot Shot Leagues





# Tennis for People with Intellectual Disability (ID)

The tennis programs for people with Intellectual Disabilities (ID) receive support from Tennis Australia and SunSmart and were coordinated at the State Tennis Centre and Brixton Street Tennis Centre each term during 2012-2013. There are program options based on age and ability which attracted 30 participants over the course of the year. Many of these participants have been involved in these programs for a number of years and continue to gain a lot of enjoyment and improvement in their skills. During the year, a scholarship was awarded to an athlete who received a private lesson weekly as an opportunity to further develop his tennis.



#### Wheelchair Tennis

Tennis West worked closely with Wheelchair Sports WA to provide an opportunity for all levels of ability to participate in the sport of tennis. Wheelchair Sports WA run a "Little Dribblers" multi sports program at the Herb Graham Recreation Centre, and once a term around 15 participants involved in this program receive tennis coaching. This has been a well received introduction to tennis. Around 8 adults took part in social tennis for 4 weeks in preparation to play in a social tournament which ran alongside a twilight AMT at the State Tennis Centre and was a great success. The Wheelchair Tennis Program received support from TA and SunSmart.



## **Indigenous Tennis**



Tennis West coordinated a number of programs and events during 2012-2013 that encouraged Indigenous people in the community to actively participate in tennis. These included; tennis in schools sessions, the annual Harmony Day

tournament and courses providing up-skilling opportunities for local community members through coaching or officiating qualifications.



The tennis in schools program saw 7 schools participate with a total of 1000 students. There were 66 students from 4 schools that competed in the Annual Harmony Day at the State Tennis Centre. The four week program followed by the

event, continues to be a successful formula allowing the children the opportunity to bring all their newly acquired skills together and compete in a competition. Schools were provided with funding support for teacher relief and transport and all players received a racquet, kindly donated by Tennis Australia.



There were new inclusions into this year's calendar, which saw the launch of the Evonne Goolagong, Learn, Earn, Legend Program which supports Indigenous people to stay in school, find employment and be a legend in their

community. The Inaugural Governor's Charity Tennis day was held at Cottesloe Tennis Club and raised money to support the Murlpirrmarra Connection program.

The Evonne Goolagong, Earn, Learn, Legend program held, Come and Try days at Narrogin Tennis Club, Bunbury Tennis Club and the State Tennis Centre with 190 participants, many playing tennis for the first time. Evonne Goolagong, Roger Cawley, Ian Goolagong (National Indigenous Coach) and their team worked alongside Tennis West Staff at these events.

As part of the Inaugural Governor's Charity Tennis day held at Cottesloe Tennis Club, some of the money raised was used to support the Murlpirrmarra Connection program. CTO Paul Oldfield travelled to Wiluna as part of the Murlpirrmarra Connection program to see the work that was undertaken through the program in this remote town. A special thanks goes to Tennis Australia who kindly donated MLC Tennis Hot Shots equipment packs, one of these packs is now being used by more than 40 indigenous children at the Sport and Recreation Club.

The 2012-2013 Indigenous Tennis Program received generous from Tennis Australia, Department of Sport & Recreation (DSR) & SunSmart.



# **Governors Charity Tennis Day**

Cottesloe Tennis Club hosted to the Inaugural Governor's Charity Tennis Day in April 2013. Special guests on the day included the Governor of Western Australia, His Excellency Malcolm McCusker and his wife Tonya McCusker, The Premier, The Hon Colin Barnett, The Hon Fred Chaney and MLC Tennis Hot Shots Ambassador and Fed Cup Captain Alicia Molik. Tennis Australia's Inclusion Coordinator, Brenda Tierney, and National Indigenous Coach, Ian Goolagong, also attended. There was a great turnout in support of Variety – the Children's Charity. An impressive \$20,000 was raised and a generous donation of equipment worth \$10,000 was contributed by Tennis Australia. The money raised will be used to support the growth of Wheelchair Tennis through working closely with Wheelchair Sports WA in the 2013/2014 financial year and Indigenous Tennis through the Mulpirrmarra Connection.





## **SunSmart Regional Road Shows**

Throughout 2012-2013 Tennis West with the ongoing support from Healthway and the D'Arcy Slater Foundation, were able to travel across Western Australia (WA) promoting tennis, delivering Tennis Australia's National programs; MLC Tennis Hot Shots, Cardio Tennis, and visiting our Tennis West affiliated clubs. Primary school children took part in the tennis in schools program whilst club members experienced Cardio Tennis. These visits allow Tennis West to service our affiliated club network whilst on the road. The road shows were conducted across the Moore Districts, Central Districts and Midwest Zones with 9 schools and 540 participants.





# Regional Talent Development Program

Tennis West's Regional Talent Development (RTD) program, proudly supported by the DSR, runs parallel to the Tennis West State Academy and under the National Academy – WA Its objective is to develop regional players in conjunction with the Tennis West State Academy and to also provide greater opportunities for creating long term player development.

Nine regional athletes were successful in meeting the criteria set and were awarded financial assistance to support their tennis development. As part of the scholarship, the athletes travelled to Darwin to compete in two Australian Ranking (AR) Tournaments as part of a ten day tour during June 2013 with Brooke Koenig and Paul Oldfield, Tennis West Community Tennis Team, as team managers.

The following athletes met the criteria and were awarded scholarships

\*Indicates athletes who didn't travel to Darwin

Corey Bavin – Harvey

Madelaine Muller-Hughes – Bunbury

Mitchell Fraser – Busselton

Yazlyn Way - Esperance

Colten Way - Esperance

\*Kenneth Prete – Carey Park

\*Mirrante Ryder – Bunbury

\*Samuel Galati – Australind

\*Louis Asser - Bunbury





# **Community Engagement Program**

DSR provided the Community Tennis Team, through the Country Sport Enrichment Scheme, with funding to support tennis clubs and local communities in hosting Tennis Australia's Pro Tour Events. Tennis West coordinated programs which included activities to promote and engage the local community to support these events.

The program showcased a pre Pro Tour roadshow whereby schools were visited in the Margaret River and Esperance regions reaching over 1000 participants. A MLC Tennis Hot Shots School Holiday program was conducted during the events with 240 participants, ball kid training sessions, Cardio Tennis and Adult coaching sessions and numerous other club activities.

We provided lead up support to these clubs in promotion, invitations and funding support, all of which ensured the success of both events. These events attracted a high level of professional tennis players visiting the WA regions with great support from the communities attracting over 600 spectators.





# Women in Tennis & D'Arcy Slater Live in Camp

The Annual Live in Camp for regional junior tennis players took place in the 2012 July school holidays and attracted 75 participants from 10 zones. The focus of the camp is fun and participation and acts as a way to keep kids in regional WA playing tennis. The three day camp included lots of on court coaching, fitness and competition as well as some great social activities.

There were seven regional WA coaches who assisted with not only on court coaching, but also with duty of care responsibilities at the camp, and gained valuable professional development from working alongside other coaches and Tennis West staff. These coaches were; Christina Ladyman (South West), Susan Brayshaw (Melville-Palmyra), Jen Collins (Central Districts), Alexandra Collins (Central Districts), Keith O'Brien (Upper Great Southern), Brad Bassett (Upper Great Southern), and David Kerr (Lower Great Southern).

The WA Women in Tennis Committee and the D'Arcy Slater Foundation continued to sponsor this camp.



# **SunSmart Club Grants**

There were 47 recipients of the SunSmart Club Grant in the 2012/2013 year made up of 14 metropolitan clubs and 33 clubs and zones from regional WA. The grant supported events such as Open Days, Tournaments, Corporate Days, Come and Try Days and Group Coaching. In total, over 2,300 people were exposed to tennis and the SunSmart message through these events.

The following metropolitan clubs received the SunSmart Club Grant: Lesmurdie, Corinthian Park, Mt Lawley, Next Generation Perth South, Fremantle, Sorrento, Wanneroo, Blue Gum, Maylands, Armadale, East Fremantle, Brixton Street, North Beach and Maida Vale.

The SunSmart Club Grant was also received by the following regional clubs and zones: Lawley Park, Grass Patch, Ardath, Northam, Denmark, Kalannie, Kulin, Dumbleyung, Tambellup, Carnamah, Wannamal, Dardanup, Spalding Park, Cunderdin, Darkan, Mt Walker, Geraldton, Upper Great Southern Zone, Goomalling, Corrigin, Kondinin, Kojonup, Yerecoin, Wagin, Dongara, Moorine Rock, Gnowangerup, Tarcoola Park, Perenjori, York, Moore Districts Zone and Dudinin.



# **Women in Tennis Foundation Cup**

The 2012 Women in Tennis (WIT) Foundation Cup for girls was held at the Busselton Tennis Club in November 2012. The team numbers were slightly down this year with 11 teams comprised of 48 participants from nine zones. The girls competed in a Round Robin Doubles Teams Event and an Australian Ranking (AR) Singles Event over the three days.

Women in Tennis representative Delys Dear attended the Opening Ceremony and watched the first day's play. The Women in Tennis continue to be generous supporters of girls in tennis and remain the event sponsor.

The No. 2 seed Madelaine Muller Hughes (South West) defeated team mate and No. 1 Seed Mirrante Ryder (South West) in a tough fought singles final. Madeleine and Mirrante teamed up with two others from the South West to be the eventual winners of the 2012 Women in Tennis Foundation Cup. The Runners Up were Midwest.

The 2012 WA Women in Tennis Foundation Cup team that travelled to Sydney in January 2013 were: Madelaine Muller Hughes (South West), Mirrante Ryder (South West), Rhiannon Ryder (South West) and Tsige Lacey (Central Districts).



# D'Arcy Slater Cup

The 2012 D'Arcy Slater Cup for boys was held at the Bunbury Tennis Club, following the girls Women in Tennis Foundation Cup in November 2012. The D'Arcy Slater Foundation continues to be a fantastic supporter of this event, as well as country tennis. The event attracted 75 participants, comprised of 17 teams from 10 regional zones. The competition was tough with the boys competing in a Round Robin doubles teams event and an Australian Ranking (AR) singles event.

The South West A team were extremely strong at this year's event, and were the eventual winners of the Teams event. The team was 50 points ahead of second placed team Central Districts. Kevin Banwell, number 1 seed from South West defeated his team mate Angus Campbell in the final of the singles event.

The 2012 WA D'Arcy Slater Team that travelled to Sydney in January 2013 were; Kevin Banwell, Angus Campbell, Max Munro and Mitchell Fraser, all from the South West A team.

# **Country Tennis Championships**

The 2013 Country Tennis Championships was a new event combining the Country Week Carnival, traditionally held in January, and the Country Zone Challenge. The Country Week participant numbers had declined over many years thus with ongoing consultation between Tennis West and the club/zone representatives, we decided on a new format and timeframe for this event.

The event was generously sponsored by CBH and was played at Alexander Park Tennis Club in April 2013. CBH has sponsored Country week for many years, and representative Lee Oliver attended the new event to continue their sponsorship and presented the trophies to the winners.

There were 196 players from 11 zones that competed in the junior, adult and seniors events in April 2013 comprised of individual and team events. The Country Tennis Championships introduced a new perpetual for the 16/U Girls Singles winner in memory of Dene Rundle; the June & Dene Rundle Perpetual.

# **SunSmart Schools Tennis Classic - Regional**

The 2013 SunSmart Schools Tennis Classic had 104 teams participate in playoffs across 7 Tennis West Regional Zones. There was a slight decline in teams this year, with the previous year's event being a record number of entries. This year was still a great result with 624 students from 35 schools competing. There were 29 teams invited to compete in the Regional Finals event held at the State Tennis Centre and Nollamara Tennis Club. The finals competition was of a high level, with winners only determined after the final matches had finished for the day.

The D'Arcy Slater Foundation provide funding to schools to assist with the costs of attending the finals events in Perth. This allows for a higher representation of teams, which ensures a great competition .

The results of the 2013 SunSmart School Tennis Classic Regional Finals are as follows:

Academy Plate: St Bernard's Primary School

Herbert Edwards Cup (Boys): Bunbury Cathedral Grammar School
Herbert Edwards Cup (Girls): Bunbury Cathedral Grammar School

Mursell Shield (Boys): Great Southern Grammar

Mursell Shield (Girls): Nagle Catholic College





# **Places to Play**

A key focus area of Tennis Australia and its Member Associations is Places to Play, which aims to service tennis communities with the best planned, designed, managed and sustained places to play of any sport and recreational activity. Quality tennis facilities are essential to the continued growth of the sport of tennis. These venues need to be commercially viable, with strong participation and usage. Continual planning and investment is of the utmost importance in ensuring that tennis facilities are sustainable. There was \$1.5 million spent on Tennis Infrastructure in WA during 2012-2013, measured through DSR's Community Sport Recreation Facilities Fund (CSRFF).

Tennis West recognises the importance of the Places to Play area in ensuring the long-term sustainability of tennis in Western Australia, and in April 2013 employed a dedicated Community Tennis Places to Play Officer. The focus of this role includes club and operational management, facility development, grant assistance, National Places to Play programs (National Court Rebate Scheme, Facility Loan Scheme and Club Health Check) and stakeholder liaising. It is hoped that the investment within Places to Play will create and enhance welcoming tennis environments that harness and influence grassroots participation.

#### Club Health Check

Club Health Checks are a useful tool that enables clubs to benchmark the performance of their tennis facility. Tennis West strongly encourages affiliated clubs to complete the survey, in order to identify strengths and areas for improvement. Twenty-two WA clubs completed the most recent (2011/2012) Club Health Check survey. Completion of the Club Health Check is required in order for clubs to be eligible for Tennis Australia's National Court Rebate Scheme and Facility Loan Scheme

#### Tennis 2020

Tennis 2020: facility development and management framework for Australian tennis outlines Tennis Australia's vision and approach to nurturing and advancing the prospects of tennis and its facilities in partnership with the state and territory Member Associations, clubs, government and other stakeholders.

The Tennis 2020 document was updated in 2012 and integrates TA's vision and strategies to deliver a sustainable and vibrant environment for tennis facilities and clubs for the period 2012 to the year 2020. Through the Places to Play objectives outlined in the Tennis 2020 document, TA aims to create more inviting and quality places to play tennis.

Western Australia maintains eight Regional Tennis Centres, (5 metropolitan and 3 country) and 9 Large Community Tennis Centres (Sub Regionals). There have been some successes and information sharing between the group of Regional Partners and Tennis West/ Tennis Australia, including the development of some priorities for Western Australian Regional Partners. These have resulted in the development of initiatives to benefit the Regional Partners and their wider regions. A major focus of Places to Play moving forward is to build stronger partnerships with Local Government to create viable and sustainable tennis facilities.

## **My Tennis**

My Tennis is a complete membership tool which club administrators can use to quickly and easily manage club memberships, generate membership reports and communicate with members. This free registration system is available to all organisations affiliated with Tennis West.

Interest in My Tennis has been steady, with three additional clubs adopting the system in the 2012-2013 year. A number of other clubs have also indicated interest in implementing the system. Training sessions will continue to be held during 2013-2014, with individual club training provided when needed. A major focus of the coming year will be the integration of My Tennis with other online tennis systems.

Clubs that are currently on My Tennis include; Alexander Park, Bayswater, Floreat Park, Geraldton, Mt Lawley, Goldfields, Loton Park, Midland, Reabold, Sorrento and South Perth.

## The 100 Club



The Tennis West 100 Club offers the opportunity for individuals, clubs and sponsors to donate \$100 (or more) towards the next generation of champions to come out of Western Australia.

The Tennis West 100 Club raises funds for WA's talented and promising juniors to help them with the costs of developing in the game. All funds raised go directly to support WA's talented and promising junior players through scholarships and subsidies for club fees.

Both past and present recipients of the 100 Club continue to post excellent results. Storm Sanders who at 18 years of age has been the fastest to move up in the Women's World ranking (WTA) this year from a start in January of 721 to 258, including a career high of ranking in Australia of number 8. Storm caught the eye of Federation Cup Captain during Australia's recent tie in Switzerland, as one of the most professional players on the squad along with Sam Stosur and Casey Dellacqua (another past recipient of 100 club funding). Storm's rise is especially pleasing to see for the Tennis West coaching staff as they played an integral role in her tennis development over the last 7 years when she began training at the State Tennis Centre as an 11 year old.

Earlier this year Maddison Inglis went on a five-week tour of America, playing a mixture of Junior ITF grade 4 events and \$10,000 Women's Pro Circuit events. One highlight for Maddison was winning 4 rounds of qualifying and then going on to reach the quarter finals of an ITF Women's \$10,000 event gaining valuable points toward establishing a Women's World ranking. Prior to the trip Maddison won the Victorian



Junior International ITF Girls event adding more points to her Girls Junior World ranking. Anja Dokic continues to make great progress reaching the finals of the Australian Clay court 16 and under Girls Nationals recently in Melbourne. Anja is ranked 4 in Australia for her birth year and has increased her Australian ranking from 122 in October last year to a career high of 54.

Athletes who have benefited from 100 Club support in the past have earned University Scholarships in the USA. This fantastic opportunity allows players to combine a tertiary education with further tennis development, these athletes include Daniel Alameh - University of the Pacific (California), Rhys Johnson - Vanderbilt University (Tennessee), Caitlin Cridland – Winthrop University (South Carolina), Ashwin Sharma - University of Buffalo (New York), Rob Allen - University of Reno (Nevada).

We have seen some exciting results from our scholarship holders over the past twelve months.

Congratulations to the following young tennis players who received funding in 2012/13.

#### **Anja Dokic**

Age: 15 Years (1997)

National Academy Wildcard Scholarship Holder Current World ITF Junior Ranking (18/under) – 374 Australian Ranking – 54

#### **Best Singles Results 2013:**

Finalist: 16's National Claycourt Championships – Melbourne, Victoria Semi-Finalist: New Zealand 18 & Under Summer Championships ITF Auckland. NZ

Winner: WA Autumn Twilight AMT - Perth, WA

#### **Best Doubles Results 2013:**

Finalist: \$10,000 Women's Pro Tour – Sydney, NSW

Winner: Victorian Junior Claycourt International ITF – Melbourne, VIC

Finalist: Gallipoli Youth Cup ITF – Melbourne, VIC

#### Sara Stikic

Age: 14 Years (1999)

Member of the State Academy – Tier 1 Current Australian Ranking – 307

#### **Best Singles Results 2013:**

Quarter Finalist: Perth Summer Twilight AMT – Perth, WA Quarter Finalist: Midland Open AMT – Midland, WA

Finalist: 14's Hensman Park Junior Championships Hensman Park, WA

#### **Best Doubles Results 2013:**

Semi-Finalist: Midland Open AMT – Midland, WA Quarter Finalist: Perth Summer Twilight AMT – Perth, WA Winner: 14's North Beach Junior Classic – North Beach, WA

#### **Mats Niklasson**

Age: 15 Years (1998)

Member of the State Academy – Tier 1 Current Australian Ranking – 519

#### **Best Singles Results 2013:**

R16: Midland Open AMT – Midland, WA

Winner: 14's Hensman Park Junior Championships Hensman Park, WA 21st place: 14's National Claycourt Championships Ipswich, QLD

#### **Best Doubles Results 2013:**

Finalist: Midland Open AMT - Midland

Winner: 14's Busselton Junior Open – Busselton, WA

Finalist:14's Hensman Park Junior Championships – Hensman Park, WA

#### **Lachlan Casey**

Age: 14 Years (1999)

Member of the State Academy – Tier 1 Current Australian Ranking – 394

#### **Best Singles Results 2013:**

Finalist: 16's South Perth Junior Open - South Perth, WA

Winner:14's Midland Open - Midland, WA

Winner:14's Esperence March Tournament – Esperence, WA

#### **Best Doubles Results 2013:**

Winner: 14's Hensman Park Junior Championships – Hensman Park, WA Winner:14's South Perth Junior Open – South Perth, WA Finalist:14's Midland Open AMT – Midland, WA

#### 100 Club Members: 2012/13

HARRY PHILLIPS TONY GLASS **BILL PRICE** JOAN BOWER **TED REISS** WARREN HARDING **GREG HUTCHINSON** JUNE RUNDLE **BARRY SANDERS BRUCE FRANCIS DEBBIE STEWART RAY & JFN COLINS** JOHN THORPE **GRAEME ALLAN ALLAN WALL** LORETTA BAKER JOHN BOUGHER **ALLAN WAY** 

JANET BROWN

JOAN CARNEY

TENNIS SENIORS WA

RICK CULLEN

TENNIS OFFICIALS WA

PETER EYRES

WAYNE FIRNS TENNIS CLUBS:

RAY & JEN COLLINS

MICHAEL & JULIE GREEN

MICHAEL & SALLY HENDRICKS

PETER HOLLOW

LESLEY HUNT

ALEXANDER PARK TC

EAST FREMANTLE TC

HENSMAN PARK TC

SORRENTO TC

DALKIETH TC

IAN HUTCHISON NORTHAM LAWN TC MICHAEL & WENDY LEE **BAYSWATER TC NEDLANDS TC** MARGARET LYTTLE NORTH BEACH TC ARTHUR MARSHALL OAM JP MIDLAND LAWN TC SCOTT MARSHALL **BLUE GUM PARKTC** A. MICHAEL & SUE MOORE SOUTH MANDURAHTC **BILL MUNDAY** CORINTHIAN PARK TC **ROB OCKERBY** 

PAUL OLIVIER REABOLD TC

HEDLEY O'NEIL WEMBLEY DOWNS TC
NOEL PEARSE BULL CREEK TC

**GARY PENBERTHY** 



This year has been one of challenges - a change of Committee, the running of the 2013 National Championships, and developing opportunities to improve the services to our Tennis Seniors.

#### **Finance**

Thanks to the great work by Treasurer David Legge and the assistance of Penny Higgs and Debra Kirk, another successful year can be recorded. This group had some unusual challenges this year and I am very grateful for their commitment to the financial wellbeing of the Association.

#### Operations

The Committee operated throughout the year without full attendance but managed to achieve most of its desired outcomes:

- overseeing a successful National Carnival;
- improving the handling of operational practices beginning the process of improving the bar and function area; and
- implementing new ideas for seniors competitions, all while ensuring the facilities were maintained at an improved level.

#### **Tennis West**

A Memorandum of Understanding was signed with Tennis West and we continue to have a good working relationship with CEO Michael Robertson and his staff. We are very grateful for their support.

#### 2013 Australian Championships/Carnival

The 2013 Championships, under the stewardship of Mac McDonald, took on the challenge of running the event for a second successive year in Perth. This was always going to be problematical, but the event was a success on and off the court, thanks to the committee members John Amor, Karen Campbell, Kevin and Rhonda Fletcher, David Legge, Karen Maddison, Rob Ockerby, and Pam Smith. Special mention is made, and our grateful thanks to Gaye Hawthorn and Max Purdy, who were very generous in giving their time and expertise to assist Debra Kirk in the entry process. Also due for special mention are Rhonda Fletcher and Bev Leighton, who lead the crew responsible for feeding everyone during the event. We are extremely grateful to all the volunteers who worked behind the scenes to provide match box duties, the transport arrangements, bar and canteen duties, as well as house and grounds requirements.

Congratulations to all the West Australian players selected in International Seniors Teams.

#### **House & Grounds**

Those responsible for the grounds this year have also had a challenging time - working to bring the courts up to top condition. This has necessarily meant some courts have been out of action which, in turn, causes frustration to some players. The planned court maintenance work is essential for a long term benefit and the inconvenience should be minimal. Court hire costs were reviewed and after many years of static prices an increase has been applied to both day and night hire rates, which have now been implemented. Some of our long term regulars are disgruntled, but the increase was necessary to continue maintaining Robertson Park to an acceptable standard. Thanks to Rob Comley, Denis Ruhle and Michael Harris who have carried this area of responsibility.

#### **Pennants**

The pennant seasons have been a success again this year and the Committee appreciates the continued support of members to these fixtures. With the departure of Kevin and Rhonda Fletcher during the middle of the year (thanks to them for their work in this area), we have had to make a few adjustments to the management and supervision of these events. The process will be continually reviewed and improvements made where required.

More options for social events, to maintain a fun and friendly atmosphere, are constantly being canvassed and considered. Members' ideas are always welcomed. Although our membership did not grow much this year, we are looking to provide facilities which attract more seniors to Robertson Park. Plans are underway to improve the bar and function opportunities and thanks to our Bar Manager, Jhil Taylor, for the long hours she has committed to this year.

#### **Tournaments**

Thanks to Colin Griffin, a fresh face to this year's committee, who undertook the difficult tournaments portfolio. A new annual event, the Bunbury Teams Carnival, was held in May and attracted sufficient teams to make it a success. Jeff Glossop and his team did a great job and I encourage more teams to participate next year. Thanks also to Michael Harris for his support to Jeff in conducting this event.

#### Social

With the "retirement" of Cec and Pam Gardiner the social matches with other clubs went on hold but planning is in hand to ensure there are several attractive social events for the coming year. We thank Cec and Pam for their valuable support over the years.

#### Website

The website has progressed, with Karen Campbell working with national personnel to get our new site up and running. Any suggestions for improvements will be welcomed and any articles of interest for circulation to the membership would be appreciated.

#### **Tennis Central**

Jason and his team, which continues to increase, have done an excellent job again this year and court hire has increased. Despite the increase in court hire fees and some associated backlash, the number of users continues to grow. The Committee is working with Tennis Central to create a "team effort" in the presentation of all of the opportunities available at Robertson Park and we are all excited about the growth potential in this area.

#### Conclusion

Notwithstanding the various challenges thrown our way this year, I believe the Committee has worked well and we have achieved much. The purpose of me standing for the position of President was to enhance the operations of the organisation, provide a facility which is attractive to members and encourage more members to assist in achieving these objectives. I thank the Committee and Debra Kirk for the hours of time they have put into supporting the membership and look forward to nominating for another year.

Special mention and congratulations go to Michael Harris who was recognised at the Tennis West Awards Night in May with receiving the 2013 Award for Most Outstanding 35+ Tennis Senior.



# Women-in-Tennis report

It is with great pleasure and pride I give you our very informative W.I.T. report for this tennis season 2011 to 2013.

We have had a very busy and productive year with a very hard working committee of Bev Leighton, Bobbie Edwards, Pam Smith, Deanne Maloney, Julie Green, Gaye Hayes Kerry Edwards, Delys Dear, Wendy Bloor, Maureen Patman, Margaret Smith, Martha Stengel, Trish Haffenden and myself, Trish Ross.

This year W.I.T. are very pleased to announce that we have given a sponsorship to 3 ladies representing Australia in the championships held in Austria in September. These ladies are - Margaret Robinson, Helen Muir and Elsie Crowe.

W.I.T. have sponsored many young ladies this year and they are Tsige Lacey (12 yrs), Chesca Hanlin (13 yrs), Crystal Mildwaters (12 yrs), Erica Bollweg and Sasha Bollweg, Megan Kauffman(16 yrs,) Teiwa Casey(18 yrs) Astra Sharma(18 yrs), and Anja Dokic (16 yrs), and Storm Sanders(19 yrs).

On the 12th October 2012 we held our annual Gala Days at Wembley Downs, Scarborough, Applecross, Reabold and Peppermint Grove. All the events ran smoothly and the weather was perfect. The volunteers from every club were congratulated for their efforts and hard work along with the WIT committee members. We also appreciate the effort put in by the groundsman from the clubs, getting the courts ready for us before most of the club's opening days. We would like to take this opportunity to thank our very generous sponsors for the Gala Day and they are Andrew Firman for the Hyundai Hopman Cup tickets, Tennis West, Palace Agencies, and Were Wines.

WIT have sponsored the Foundation Cup for many years and this year it was held in Busselton from 4th – 6th November. The 2012 WA WIT Foundation Cup team then travelled to Sydney in January and they were -Madelaine Muller Hughes (SW) Mirrante Ryder (SW) Rhiannon Ryder (SW) Tsige Lacey (Central Districts). The girls and the boys finished 5th in both the events. Thanks must go to Delys Dear who travelled to Busselton to open the event on behalf of WIT and commented what a great job Brooke and Paul did from Tennis West and how organised everything was.

WIT in conjunction with Tennis West once again held the Hopman Cup breakfast at the new Perth Arena. We had 242 guests and Darren Cahill was our guest legend speaker and he did a tremendous job. WIT did a great job with the raffle and were very fortunate to have had the exquisite diamond studded tennis ball pendant donated by Doris Brinkhaus of Claremont for the major raffle prize. Congratulations must go to Rose and the TW staff for a very efficient and well run breakfast.

Thanks to all of our sponsors for their generous donations to WIT. – Were Wines our major sponsor, Elle Boutique, Oak Valley Truffles, Spectator Sports, Tennis Only, Chateau Boutique, Siennas Restaurant, Hyundai Hopman Cup and Tennis West. I had the pleasure of speaking to Mrs Hopman at one of the Hopman Cup matches and she assured me she was sorry to have missed our breakfast and has asked me to email her for this 2014 breakfast as she certainly wants to attend.

On Wed. 17th April we held our 13th Helen Waters Doubles
Tournament at Maylands Tennis Club and had 66 pairs on the day as
well as a waiting list of players. Our huge thanks goes to Leon Dhu
the Tournament Director who travelled up from Mandurah to run
this tournament in a most diligent and pleasing manner. We are so
grateful to our supportive sponsors for the raffle prizes, winners and
runners-up prizes on the day. We can't thank them enough for their
continued support throughout the years, and they are: our major
sponsor Gordon Davies of Were Wines, Hayden Gibson of Tennis Only,
Tennis West and WIT. Gordon Davies from Were Wines attended on
the day and presented the prizes to the winners and runners-up. A big
thank you to Rose from Tennis West who attended and took photos
on the day.

My husband and I attended the WA Tennis Industry Awards Night at the South Perth Yacht Club. The highlight for me was when our very own WIT committee member Gaye Hayes from Dalkeith Tennis club was awarded the Westec Volunteer of the Year award.

The 12th annual WIT Active Live-in-camp that we have sponsored for many years was again very successful and was held from the 12th to 14th July. Eighteen girls travelled from regional areas as widespread as Kununurra, Kalgoorlie and Esperance. All children were bussed to Lords Sports Centre from the State Tennis Centre for an afternoon of sport activities such as netball, basketball, volleyball, soccer and of course tennis.

I would like to sincerely thank the staff from Tennis West for always being there to support us and our very hard working WIT committee who are always willing to give up their precious time and energy to help up-and-coming junior girls in their tennis careers.

It saddens me to advise that 3 of our long standing members are retiring this year from the committee and they are Bev Leighton, Pam Smith and Deanne Maloney. These lovely ladies have spent many, many years on the early Ladies Auxilliary and WIT committees, have been icons in their fields and have always given their utmost dedication to any task put before them. We will miss them on the committee and wish them all the very best for the future and hope they have a well deserved rest.

In closing, I would like to say we are all looking forward to a very productive and enjoyable tennis season. We look forward to working closely with Tennis West on the events and sponsorships that are coming up for this tennis season. I would also like to extend a very warm welcome to any new members coming onto the committee and of course, thank retiring members for their contribution in the past.





There have been many officials who have successfully represented the state at both the domestic and international levels this year. More people than ever are joining our free Officiating Courses.

#### International Accreditation & Schools

Jeromy Jones has been accepted into the Level 2 School being held in Bangkok in November 2013. If successful we will have 2 ITF White badge Chair Umpires in Perth.

#### **Education Courses**

Throughout 2012/13 we have been holding a number of officiating courses in Perth. We have had good numbers attend the Lines person Level 'D' and Court Supervisors courses and have accredited 10 new lines people but only 2 court supervisors. Next year we will be focusing on Court Supervisor recruitment. There has been a new initiative this year for the Officiating Level D and General Principle courses to be accessed on-line, this is making courses more streamlined and easier for participants.

#### **Chair Umpire Academy**

In 2012, Tennis Australia implemented a National Chair Umpire Academy which is an integral component of its Chair Umpire Development Program. The program provides an intensive training and development package for the participants.

It gives an unprecedented opportunity to receive mentoring, guidance and support from the very best past and present Australian Chair Umpires including Wayne McKewen and Kerrilyn Cramer. The officials also participate in a number of professional development workshops and are held in Melbourne throughout the year.

Two of Perth's up and coming Chair Umpires, Jeromy Jones and Ali Chitgar have and are attending these workshops and have felt they are invaluable towards their officiating careers.

#### **Court Supervisor Exchange Program**

This program has been introduced to reward Court Supervisors who have shown commitment to their division and to help tournaments in other states when they are short of officials at tournaments. This exchange also gives the official different knowledge and experience working with other officials from different states. TOAWA official Rob Noseda went to South Australia under this program and he found it very informative.

#### **Tournament Servicing**

The ODC and TOAWA have worked together to ensure that tournaments receive the adequate officials. Tennis Australia – Western Australian Division have been supportive, funding officials above the minimum requirement set out by Tennis Australia.

During the Pro Tour in October we struggled to supply officials to our WA Junior Open so used the exchange program for a court supervisor to come from South Australia.

#### Pro Tour & Hopman Cup

This year we were successful in supplying all local officials to work as line umpires for the \$25,000 Women's Pro Tour in Perth and Margaret River held in October. We also had 3 Local Chair umpires officiating at these events. For the 2014 Hopman Cup, we are working towards using all local officials for lines which will mean that we will not require eastern states or overseas officials to attend.

#### Spectator Code of Behaviour

Tennis Australia has updated its Code of Behaviour document. A new code has been implemented in regards to spectator interference. This means that a player may receive a code violation (and possibly further action) if an identified member of their entourage (parent, sibling, coach etc.) brings the game into disrepute.

#### Tennis Officials Australia – WA Division

Our Division has 14 Officials being accepted to officiate at the 2014 Australian Open. Well done to all these officials on their hard work to get selected. Dawn Hay has been nominated for the Excellence in Officiating Newcombe Medal being held in December. Well done Dawn and well deserved.



# The year that was





# Statement of Comprehensive Income

# For the year ended 30 June 2013

	Note	2013	2012
Player development revenue	6	176,134	165,866
Tennis competitions revenue	6	394,344	336,767
Tennis business revenue	6	328,033	358,337
Tennis clubs & community revenue	6	495,755	476,565
Marketing revenue	6	46,890	78,948
Total revenue		1.441.156	1,416,483
Affiliation fees	7	383,624	384,364
Grants	7	645,745	625,802
Other income	7	113,509	107,314
Total other income	7	1,142,878	1,117,480
Player development expenses		(176,524)	(238,645)
Tennis competitions expenses		(316,386)	(372,418)
Tennis business expenses		(563,153)	(671,404)
Tennis clubs & community expenses		(501,036)	(461,224)
Marketing expenses		(97,708)	(74,149)
Finance and administration expenses		(646,478)	(667,902)
Total expenses		(2,301,285)	(2,485,742)
Finance income	9	40,195	48,009
Net finance income		40,195	48,009
Net surplus for the period		322,944	96,230
Other comprehensive income		-	-
Total comprehensive income for the period		322,944	96,230

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes of the financial statements set out on pages 29 to 43.



# For the year ended 30 June 2013

	100 Club	Player Development Fund	Asset Replacement Reserve	Retained Earnings	Total Equity
Balance at 1 July 2011	21,149	95,348	90,000	831,976	1,038,473
Total comprehensive income for the period					
Total other comprehensive income	-	-	-	-	-
Surplus for the period	_	-	-	96,230	96,230
Allocation of funds	978	4,482	-	(5,460)	-
Fundraising money allocated to 100 Club	9,109	-	-	(9,109)	-
Payment of player grants	(12,255)	(11,400)	-	23,655	-
Balance at 30 June 2012	18,981	88,430	90,000	937,292	1,134,703
Balance at 1 July 2012	18,981	88,430	90,000	937,292	1,134,703
Total comprehensive income for the period					
Total other comprehensive income	_	_	-	-	-
Surplus for the period	_	_	-	322,944	322,944
Allocation of funds	720	3,537	250,000	(254,257)	-
Fundraising money allocated to 100 Club	4,900	-	-	(4,900)	-
Payment of player grants	(6,860)	_	-	6,860	-
Balance at 30 June 2013	17,741	91,967	340,000	1,007,939	1,457,647

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 29 to 43.



# For the year ended 30 June 2013

	Note	2013	2012
Assets			
Cash and cash equivalents	11	1,290,920	971,172
Trade receivables and other assets	12	115,098	82,684
Inventories	13	13,153	11,340
Total current assets		1,419,171	1,065,196
Property, plant and equipment	14	4,313,631	4,469,106
Total non-current assets		4,313,631	4,469,106
Total assets		5,732,802	5,534,302
Liabilities			
Trade and other payables	15	177,926	174,788
Employee benefits	16	128,652	89,384
Income received in advance	17	156,148	178,575
Total current liabilities		462,726	442,747
Employee benefits	16	8,969	27,887
Income received in advance	17	3,803,460	3,928,965
Total non-current liabilities		3,812,429	3,956,852
Total liabilities		4,275,155	1,134,703
Net assets		1,457,647	1,134,703
Members' equity			
Retained earnings		1,007,939	937,292
Reserves		449,708	197,411
Total members' equity		1,457,647	1,134,703

The statement of financial position is to be read in conjunction with the notes to the financial statements set out on pages 29 to 43.



# For the year ended 30 June 2013

	Note	2013	2012
Cash flows from operating activities			
Cash receipts from customers		2,170,056	2,228,248
Cash paid to suppliers and employees		(2,357,887)	(2,508,549)
Interest received		42,231	47,089
Cash receipts from government grants		482,340	484,758
Net cash from/(used in) operating activities	22	336,740	251,546
Cash flows from investing activities			
Acquisition of property, plant and equipment	14	(18,281)	(83,189)
Proceeds from sale of property, plant and equipment		1,289	636
Net cash (used in)/from investing activities		(16,992)	(82,553)
Cash flows from financing activities			
Net cash (used in)/from financing activities		-	-
Net increase in cash and cash equivalents		319,748	168,993
Cash and cash equivalents at 1 July		971,172	802,179
Cash and cash equivalents at 130 June	11	1,290,920	971,172
Casii aliu Casii equivalellis at 30 Julie	11	1,230,320	7/1,1/2

The statement of cash flows is to be read in conjunction with the notes to the financial statements set out on pages 29 to 43.

#### 1. Reporting entity

The W.A. Tennis Association Incorporated ('Association') is an Association domiciled in Australia. The Association is Incorporated under the Associations Incorporation Act 1987. The address of the Association's registered office is;

State Tennis Centre

Victoria Park Drive

Burswood WA 6100.

The Association is a not-for-profit entity and the principal activities of the Association during the course of the financial year were the promotion and development of the game of tennis in Western Australia.

#### 2. Basis of preparation

The financial statements were approved by the Members of the Committee (the "Board of Directors") on 29 August, 2013.

#### (a) Statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards ('AASBs') adopted by the Australian Accounting Standards Board (AASB) and the Associations Incorporation Act 1987.

#### (b) Basis of measurement

The financial report has been prepared on the historical cost basis.

#### (c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Association's functional currency.

#### (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following note:

Note 14 – property, plant and equipment (impairment assessment and determination of useful lives)

#### 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements. Certain comparative amounts have been reclassified to conform with the current year's presentation.

#### (a) Financial instruments

#### (i) Non-derivative financial instruments

Non-derivative financial instruments comprise trade and other receivables, cash and cash equivalents and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

A financial instrument is recognised if the Association becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Association's contractual rights to the cash flows from the financial assets expire or if the Association transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognised if the Association's obligations specified in the contract expire or are discharged or cancelled.

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Association's cash management are included as a component of cash and cash equivalents for the purposes of the statement of cash flows.

#### (ii)Loans and receivables

Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

#### (b) Property, plant and equipment

#### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and accumulated impairment losses. The cost of property, plant and equipment at 1 July 2004, the date of transition to AASBs, was determined by reference to its cost at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

#### (ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Association and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

#### (iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

- Leasehold improvements 50 years
- Plant and equipment 3–10 years
- Courts 43–45 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

#### (c) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### 3. Significant accounting policies (continued)

#### (d) Impairment

#### (i) Financial assets (including receivables)

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.

Individual significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised, and this reversal is recognised in profit or loss.

#### (ii) Non-financial assets

The carrying amounts of the Association's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (e) Employee Benefits

#### (i) Long-term employee benefits

The Association's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Commonwealth Government bonds at the balance sheet date which have maturity dates approximating to the terms of the Association's obligations.

#### (ii) Short-term benefits

Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' services provided to reporting date and are calculated as undiscounted amounts based on remunerations wage and salary rates that the Association expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax.

A provision is recognised for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Association has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### 3. Significant accounting policies (continued)

#### (f) Provisions

A provision is recognised if, as a result of a past event, the Association has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (g) Revenue and other income

#### (i) Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

#### (ii) Rendering of services

Revenue from services rendered is recognised in the profit or loss in proportion to the stage of completion of the transaction at reporting date. The stage of completion is assessed by reference to surveys of work performed.

Revenue received in advance relating to the promotion of tennis at the State Tennis Centre has been deferred and is recognised on a straight-line basis over the period that the services are rendered.

#### (iii) Grant income

#### Reciprocal grants

Grants received on the condition that specified services should be delivered or conditions fulfilled are considered reciprocal. Such grants are initially recognised as a liability and revenue is recognised as services are performed or conditions fulfilled.

#### Non-reciprocal grants

Where a grant is received where there is no performance obligation or return obligation, revenue is recognised when the grant is received or receivable.

## (h) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

#### (i) Finance income and expenses

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues, using the effective interest method.

Finance costs comprise interest expense on borrowings.

#### (j) Income tax

The Association's income relates to its activities as an Association established for the encouragement of sport. In following the Income Tax Assessment Act of 1997 Div 50 s.50-45, the Association's income is therefore considered exempt from income tax. Withholding tax from other jurisdictions is provided when the liability is due and payable.

#### (k) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### (I) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2013, that are available for early adoption, but have not been applied in preparing these financial statements. None of these are expected to have a significant effect on the financials statements of the Association, except AASB 9 Financial Instruments, which becomes mandatory for the Association's 2014 financial statements and could change the classification and measurement of financial assets. The Association does not plan to adopt this standard early and the extent of the impact has not been determined.

#### 4. Determination of fair values

A number of the Association's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (i) Trade and other receivables

The fair values of trade and other receivables are estimated at the present value of future cash flows, discounted at the market rate of interest at the measurement date. Short-term receivables with no stated interest rate are measured at the original invoice amount if the effect of discounting is immaterial. Fair value is determined at initial recognition and, for disclosure purposes, at each reporting date.

#### 5. Financial risk management

The Association has exposure to the following risks from their use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk
- Operational Risk

This note presents information about the Association's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of capital. Further quantitative disclosures are included throughout this financial report.

The Board of Directors have overall responsibility for the establishment and oversight of the risk management framework. Risk management policies are established to identify and analyse the risks faced by the Association, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Association's activities. The Association, through their training and management standards and procedures, aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

#### Credit risk

Credit risk is the risk of financial loss to the Association if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Association's receivables from customers and investment securities.

#### **Trade and other receivables**

The Association's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Association's customer base, including the default risk of the industry and country, in which customers operate, has less of an influence on credit risk. Approximately 21 percent (2012:24 percent) of the Association's revenue is attributable to transactions with a single customer.

The Association has established an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments. The main components of this allowance are a specific loss component that relates to individual exposures. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

The majority of the Association's customers have been transacting with the Association for a number of years, and losses have been minimal.

### Liquidity risk

Liquidity risk is the risk that the Association will not be able to meet its financial obligations as they fall due. The Association's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Association's reputation.

Typically the Association ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

#### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Association's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

### **Currency risk**

The Association is not exposed to currency risk on sales, purchases and borrowings as they only transact in their denominated currency the Australian dollar (AUD).

#### **Operational risk**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Association's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Association's operations.

The Association's objective is to manage the operations risk so as to balance the avoidance of financial losses and damage to the Association's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Association's standards for the management of operational risk in the following areas:

- Requirements for appropriate segregation of duties, including independent authorisation of transactions;
- · Requirements for the reconciliation and monitoring of transactions;
- Compliance with regulatory and other legal requirements;
- Requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- · Requirements for the reporting of operational losses and proposed remedial action;
- Development of contingency plans;
- · Training and professional development;
- Ethical and business standards; and
- Risk mitigation, including insurance where this is effective.

#### **Capital management**

The Association is not subject to externally imposed capital requirements.



6. Revenue	2013	2012
Player development revenue		
- Tennis Australia grants	54,521	57,150
- Entry fees	41,218	27,613
- Academy fees	80,395	81,103
•	176,134	165,866
Tennis competitions revenue		
- Tennis Australia grants	43,350	60,375
- Entry fees	263,361	226,647
- Sponsorship	72,162	25,655
- Other income	15,471	24,090
	394,344	336,767
Tennis business revenue	1,2 1,2 1	,
- Catering income	74,397	86,361
- Room hire income	96,518	97,145
- Equipment sales	8,932	17,012
- Sponsorship	54,821	27,500
- Other income	93,365	130,319
o the meaning	328,033	358,337
Tennis clubs & community revenue	320,033	330,337
- Tennis Australia grants	430,090	412,900
- Other income	65,665	63,665
other meditie	<b>495,755</b>	476,565
Marketing revenue	453,733	470,303
- Tennis Australia grants		30,000
- Sponsorship	3,273	8,000
- Fundraising income	6,862	12,278
- Ticket sales income	35,662	28,670
- Other income		20,070
- Other income	1,093 <b>46,890</b>	78,948
Total revenue		
rotal revenue	1,441,156	1,416,483
7. Other income	2013	2012
Affiliation fees		
	383,624	384,364
Tennis Australia grants	81,750	59,609
Healthway grant	185,000	156,000
Other government grants	378,995	410,193
Other income	113,509	107,314
Total other income	1,142,878	1,117,480

## **Government grants**

The Association has been awarded government grants from the WA Department of Sport and Recreation (DSR) and Healthway. The DSR grants cover the Association's business plan funding, a pro tour community engagement programme, high performance funding, regional talent development programme and an indigenous program.

The Healthway grant was provided to fund various programs mainly focused on participation and junior development programs.



8. Other expenses		
The Association has the following key expenses:	2013	2012
Depreciation expense		
- leasehold improvements	106,011	106,025
- plant and equipment	39,911	39,386
- courts	26,544	28,164
Cost of goods sold		
- cost of inventories	84,474	120,682
Movement in provision for employee benefits	20,350	22,609
Public liability insurance expense	55,561	57,212
Operating lease rental expense	200	200
9. Finance income and costs	2013	2012
Interest income on bank deposits	40,195	48,009
Finance income	40,195	48,009
Finance costs	-	-
Net finance income and costs	40,195	48,009
No finance income and costs are recognised through equity.	10,770	15,000
This is consistent with the statement of changes in equity on page 26.		
10. Auditors' remuneration	2013	2012
Audit services		
Auditors of the Association		
KPMG Australia	12,050	11,550
Audit and review of financial reports	12,050	11,550
11. Cash and cash equivalents	2013	2012
Bank balances	501,929	232,923
Cash on hand	400	3,400
Deposits at call	788,591	734,849
Cash and cash equivalents	1,290,920	971,172
Cash and cash equivalents comprise cash balances and call deposits.	1,210,120	,
The call deposits are readily convertible into known amounts of cash		
and are held at amortised cost.		
12. Trade receivables and other receivables	2013	2012
Trade receivables	41,464	15,170
Other receivables	33,231	36,727
Prepayments	40,403	30,787
	115,098	82,684
13. Inventories	2013	2012
Inventory on hand	13,153	11,340
inventory of fluid	13,153	11,340
	13/133	11,540



14. Property, plant and equipment				
	Leasehold Improvements	Plant and equipment	Courts	Total
Cost				
Balance at 1 July 2011	5,151,788	460,248	1,147,724	6,759,760
Additions	-	83,189	-	83,189
Disposals	-	(73,234)	-	(73,234)
Balance at 30 June 2012	5,151,788	470,203	1,147,724	6,769,715
Balance at 1 July 2012	5,151,788	470,203	1,147,724	6,769,715
Additions	-	18,281	-	18,281
Disposals	(344)	(9,076)	-	(9,420)
Balance at 30 June 2013	5,151,444	479,408	1,147,724	6,778,576
Accumulated Depreciation				
Balance at 1 July 2011	(1,622,881)	(302,266)	(274,485)	(2,199,632)
Depreciation charge for the year	(106,025)	(39,386)	(28,164)	(173,575)
Disposals	-	72,598	_	72,598
Balance at 30 June 2012	(1,728,906)	(269,054)	(302,649)	(2,300,609)
Balance at 1 July 2012	(1,728,906)	(269,054)	(302,649)	(2,300,609)
Depreciation charge for the year	(106,011)	(39,911)	(26,544)	(172,466)
Disposals	87	8,043	-	8,130
Balance at 30 June 2013	(1,834,830)	(300,922)	(329,193)	(2,464,945)
Carrying amounts				
At 1 July 2011	3,528,907	157,982	873,239	4,560,128
At 30 June 2012	3,422,882	201,149	845,075	4,469,106
At 1 July 2012	3,422,882	201,149	845,075	4,469,106
At 30 June 2013	3,316,614	178,486	818,531	4,313,631



15. Trade and other payables	2013	2012
Trade payables	47,313	18,122
Other payables and accrued expenses	130,613	156,666
	177,926	174,788
16. Employee benefits		
Current		
	2013	2012
Provision for long-service leave	58,888	30,041
Provision for annual leave	69,764	59,343
	128,652	89,384
Non-current		
Provision for long-service leave	8,969	27,887
	8,969	27,887
17. Income received in advance		
Current		
	2013	2012
State Tennis Centre	101,829	101,829
Clay courts	4,828	4,828
Rebound Ace courts	18,848	18,848
Other	30,643	53,070
	156,148	178,575
Non-current		
	2013	2012
State Tennis Centre	3,103,484	3,205,313
Clay courts	123,244	128,071
Rebound Ace courts	576,732	595,581
	3,803,460	3,928,965

## 18. Capital and Reserves

### **Player Development Fund**

This reserve was established to combine amounts in the above reserves, with the purposes of development and enhancement of players in Western Australia.

#### 100 Club

In the past, this reserve included sanction fees (IOVF) applied to entries of qualifying tournaments. This now has funds allocated to it from fundraising efforts of the 100 club and the funds are to be used for player development.

#### **Asset Replacement Reserve**

These are reserves set aside for the replacement and improvement of assets at the State Tennis Centre.

#### **Members** equity

The Association is incorporated under the Associations Incorporation Act 1987. In the event of the Association being wound up the liability of members is determined by its rules.

## 19. Financial instruments

#### **Credit Risk**

### **Exposure to credit risk**

The carrying amount of the Association's financial assets represents the maximum credit exposure. The Association's maximum exposure to credit risk at the reporting date was:

		Carrying amount		
	Note	2013	2012	
Trade and other receivables (less prepayments)	12	74,695	51,897	
Cash and cash equivalents	11	1,290,920	971,172	
		1,365,615	1,023,069	

The Association's maximum exposure to credit risk for trade and other receivables (less prepayments) at the reporting date by geographic region was \$74,695 in Australia (2012: \$51,897).

The Association's most significant customer accounts for 27% or \$11,000 of the trade receivables carrying amount at 30 June 2013, (2012: 22% or \$3,300).

## **Impairment losses**

The aging of the Association's trade receivables at the reporting date was:

	Gross	Gross
	2013	2012
Not past due	24.464	4.223
Past due 31-60 days	14.144	4.331
Past due 61-90 days	1.048	3.586
Past due 90 days	1,808	3,030
	41,464	15,170

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2013	2012
Balance at 1 July	-	(96)
Impairment gain recognised	-	96
Balance at 30 June	-	-

## 19. Financial instruments (continued)

## **Liquidity Risk**

The following are the contractual maturities of financial liabilities including interest.

30 June 2013	Note	Carrying	Contractual cash flows	6 mths or less
Non-derivative financial liabilitie	ne.	amount	cash flows	oriess
			(	(4
Trade and other payables	15	177,926	(177,926)	(177,926)
		177,926	(177,926)	(177,926)
30 June 2012				
	Note	Carrying	Contractual	6 mths
		amount	cash flows	or less
Non-derivative financial liabilitie	es .			
Trade and other payables	15	174,788	(174,788)	(174,788)
		174,788	(174,788)	(174,788)

There are no non-derivative financial liabilities with contractual maturities greater than 6 months. Refer to note 5 for details on the Association's approach to managing liquidity risk.

## **Interest Rate Risk**

## Profile

At the reporting date the interest rate profile of the Association's interest-bearing financial instruments were:

	Association Carrying amoun	
	2013	2012
Fixed rate instruments		
Financial assets – Bank of Queensland investment	90,339	86,028
Financial assets – Bank of Queensland investment	90,028	86,028
Financial assets – Bank of Queensland investment	89,522	85,776
Financial assets – Bank of Queensland investment	89,175	84,572
Financial assets – Bank of Queensland investment	94,811	90,000
Financial assets – Bank of Queensland investment	94,811	90,000
Financial assets – Macquarie Investment Bank	58,716	56,127
Financial assets – Police and Nurses Bank	90,511	-
Financial assets – Police and Nurses Bank	90,678	-
Financial assets – Commonwealth Bank	-	156,318
	788,591	734,849
Variable rate instruments		
Financial assets – CBA Saver bank account	264,047	79,235
Financial assets – CBA bank account	237,882	153,688
	501,929	232,923

### 19. Financial instruments (continued)

## Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis was performed on the same basis for 2012.

	Profit	or loss	Equ	ıity
30 June 2013	100bp increase	100bp decrease	100bp increase	100bp decrease
Variable rate instruments Cash flow sensitivity (net)	5,019 <b>5,019</b>	(5,019) <b>(5,019)</b>	-	-

	Profit	or loss	Eq	uity
	100bp increase	100bp decrease	100bp increase	100bp decrease
30 June 2012	-	-	•	-
Variable rate instruments	2,329	(2,329)	-	-
Cash flow sensitivity (net)	2,329	(2,329)	-	-
	ŕ	, , ,		

#### Fair values versus carrying amounts

The carrying amount of assets and liabilities shown in the balance sheet approximate their fair value.

## **20 Operating leases**

### Leases as lessee

Non-cancellable operating lease rentals are payable as follows

	2013	2012
Less than one year	200	200
Between one and five years	800	800
More than five years	6,000	6,200
	7,000	7,200

The Association leases property under a non-cancellable operating lease with a term of 35 years remaining. Leases generally provide the Association with a right of renewal at which time all terms are renegotiated.

Under the terms and conditions of the funds received from the State Government towards the construction costs and the land associated with the State Tennis Centre, the Association is required to comply with certain terms and conditions in connection with the operation of the State Tennis Centre. The directors believe all terms and conditions have been met during the period. During the financial year ended 30 June 2013, \$200 was recognised as an expense in the statement of profit or loss and other comprehensive income in respect of operating leases (2012: \$200).

## 21. Reconciliation of cash flows from operating activities

	Note	2013	2012	
Cash flows from operating activities				
Surplus for the period Adjusted for:		322,944	96,230	
Depreciation	14	172,466	173,575	
Operating profit before changes in working capital and pro	ovisions	495,410	269,805	
(Increase)/decrease in trade and other receivables		(32,414)	44,433	
(Increase)/decrease in inventories		(1,813)	(919)	
(Decrease)/increase in trade and other payables		3,138	15,263	
(Decrease)/increase in provisions and employee benefits		20,350	22,609	
(Decrease)/increase in income received in advance		(147,931)	(99,645)	
Net cash from operating activities		336,740	251,546	

## 22. Other related party transactions

The Association being an Associate member of Tennis Australia (TA) receives shared services benefits from TA. These benefits include accounting, legal, human resources and information technology resources. These services are provided for nil consideration.

The names of each person holding the position of officer of the Association during the financial year were: Dean Williams (resigned May 2012), Greg Hutchinson, Michael Lee, Bill Price, Ray Collins, Jim Davies (resigned October 2012), Wayne Firns, Hayden Gibson, Tony Glass, Joan Bonser, Siobhan Drake Brockman, Warren Harding, and Loretta Hughes (retired October 2012). Directors of the Association are acting on an honorary basis.

The key management personnel for the Association include the following employees:

Michael Robertson, Brooke Koenig and Loretta Hughes (commenced October 2012).

Key management personnel compensation			
In AUD	2013	2012	
Short-term employee benefits	329,954	268,610	
Post employment benefits	24,375	23,677	
Total compensation	354,329	292,287	



## 23. Economic dependence

The Association receives grant funding from Tennis Australia Limited, the DSR and Healthway, that forms an integral part of the funding required for the Association to achieve its short and long term objectives.

It is the view of the Board that the Association would still be able to continue meeting the above objectives regardless of this funding being received in the future, albeit to a lesser extent.

## 24. Subsequent events

There have been no events subsequent to balance date which would have a material effect on the Association's financial statements.

In the opinion of the directors of W.A. Tennis Association Incorporated ('the Association'):

- (a) the financial statements and notes set out on pages 25 to 43, are in accordance with the Associations Incorporation Act 1987, including:
  - (i) giving a true and fair view of the financial position of the Association as at 30 June 2013 and of their performance, for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Associations Incorporation Act 1987;
- (b) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

Dated at Perth 29th day of August 2013.

Signed in accordance with a resolution of the directors.

Greg Hutchinson President H.T.S. Price Treasurer & Director

# JAhre



The 2013 financial year saw Tennis West post a surplus of \$322,944 as compared with \$96,230 in 2012. This result was gratifying and follows the recent trend of previous years and was pleasing in an uncertain economic environment with rising costs affecting both our members and the Association. Total Members Funds shown on the Balance Sheet reflect management's prudent approach growing from \$1,134,703 to \$1,457,647 over the year. Cash on hand at year end was \$1,290,920 against \$971,172 in 2012.

The strong performance was driven by a number of factors. Tennis Australia, Healthway, and the Department of Sport and Recreation (DSR), remain the Associations' largest benefactors. Grant income showed a slight increase over the previous year with the Community Tennis department exceeding budgeted targets and achieving 100 percent of Key Performance Indicators income as set by Tennis Australia.

Affiliation income remained stable over the previous year despite a small decline in affiliation numbers.

Although not part of our core business the State Tennis Centre (STC) functions operation continues to provide a significant additional income stream. This is an important contributor to the Associations' surplus and provides a valuable alternative source of income from non-member related activities.

Maintenance expenditure of the State Tennis Centre remains a major concern and a primary risk factor affecting the Association. Prospects of the State Governments redevelopment of the Burswood peninsula into a world leading sporting precinct would provide a much-needed facelift to an aging Centre, enabling tennis to highlight and showcase some of our most important events and programs.

In light of these developing circumstances the Board considered it prudent to transfer \$250,00 from Retained Earnings to the Asset Replacement Reserve which now stands at \$340,000.

Tennis West remains grateful to its main funding partners – Tennis Australia, the Department of Sport and Recreation, and Healthway who continue to give us the opportunity to service our clubs and members in growing tennis throughout Western Australia. In addition a number of our commercial sponsors, in particular Brikmakers continue to be stable in supporting the biggest and best tennis league in Australia. The D'Arcy Slater Foundation again generously increased their sponsorship, giving young players in the country the opportunity to come together and compete in a well-established competition.

Tennis West continues to employ a conservative investment approach with funds allocated to term deposits spread over a number of banks. With uncertainly surrounding the potential redevelopment at the State Tennis Centre, capital expenditure was limited. Maintenance was focused on essential items with most expenditure being incurred on court maintenance and lighting repairs.

Volunteers continue to be vital and an integral factor to the vibrancy of our sport particularly from a financial perspective. All volunteers across Western Australia are to be commended for their tireless efforts, whether it be by promoting tennis through their contribution to the Hopman Cup, our Pro Circuit events or at a local council or club level.

The contribution made to Tennis West by Tennis Australia, not only by grants, but by way of the provision of gratuitous administrative services should also be acknowledged. These services are substantial and have included providing a full accounting function, legal, information technology and human resources support, and significant assistance with planning and negations relating to the development of the Burswood Peninsular.

In summary I would like to unreservedly thank the Tennis West staff and my Board colleagues who have helped navigate a challenging year in a most professional manner. The Association remains stable financially, and poised to continue growing the game through judicious management and a planned approach.

Bill Price

Treasurer, Tennis West

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## Independent audit report to the members of W.A. Tennis Association Incorporated

### Report on the financial report

We have audited the accompanying financial report of W.A. Tennis Association Incorporated (the Association), which comprises the statement of financial position as at 30 June 2013, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes 1 to 25 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

### Directors' responsibility for the financial report

The directors of the Association are responsible for the preparation and fair presentation of the financial report in accordance with the Australian Accounting Standards (including Australian Accounting Interpretations) and the Associations Incorporation Act 1987 and are appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine necessary to enable the preparation of a financial report that is free from material misstatement whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with the Australian Accounting Standards (including the Australian Accounting Interpretations) and *Associations Incorporation Act 1987* so as to present a view which is consistent with our understanding of the Association's financial position, and of its performance and cash flows.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independence

In conducting our audit, we have complied with the independence requirements of the Accounting Professional and Ethical Standards Board.

# Auditor's Opinion

In our opinion the financial report presents fairly, in all material respects, the financial position of W.A. Tennis Association Incorporated as at 30 June 2013 and of its financial performance and its cash flows for the year then ended in accordance with the Australian Accounting Standards (including the Australian Accounting Interpretations) and *Associations Incorporation Act* 1987.

**KPMG** 

Gordon Sangster Partner

Melbourne

29 August 2013