YOUR AFFILIATION WORKING FOR YOU

VICTORIAN TENNIS IS...

YOUR AFFILIATION EXPLAINED

HOW TO AFFILIATE
Affiliating with Tennis Victoria (TV) gives you access to a number of key benefits including...

- **Relationship management** from one of the 13 local **Club Development Officers**. The CDO’s offer **hands-on, practical support** in the running of the club.

- **Coverage under the Tennis Australia National Insurance Program** for Public Liability and Director & Officers’ insurance; and **Personal Accident Insurance** for players.

- **Eligible for facility planning support and financial assistance**.

- **Access a range of digital solutions** to professionalise the Club/Association and streamline administration whilst providing a **high quality customer experience**.

- The opportunity to **participate in forums and workshops** to develop volunteers and **opportunities to network with peers** to share ideas and best practice.

- **Access to programs and innovations** to drive new members to the Club/Association such as **ANZ Tennis Hot Shots** and **Open Court Sessions**.

- **Access to TV competitions**: Pennant, Associations Junior League and Premier League.

- **Eligibility to host Sanctioned Tournaments**.

- **Benefits of brand association with national marketing campaigns** to grow participation such as ‘Play My Way’ and ‘Get Your Racquet On’.

- **A Membership relationship with the state governing body for Tennis**, including the right to participate in Director elections and AGM.
Tennis Victoria is the governing body for tennis in Victoria and is a Member Association of Tennis Australia (TA). Tennis Victoria currently supports...

- **793 Clubs**
- **63 Associations**
- **929 TA Coach Members**
- **673 Schools**
- **10,000+ Volunteers**
- **107 Book A Court Facilities**
- **Over 150,000 Club Participants**
YOUR AFFILIATION EXPLAINED

READY, PLAY!
Opportunities to play the game we love.

CELEBRATING SUCCESS
Recognising achievements all year round.

INSURANCE
We’ve got you covered!

HOW TENNIS VICTORIA WILL ENGAGE, EMPOWER AND SUPPORT AFFILIATED CLUBS

PEOPLE
We’re here to support you.

PLACES TO PLAY
Safe and inclusive playing environments.

OUR PARTNERS ARE YOUR PARTNERS
Grow your network.
READY, PLAY!

Build participation through the ANZ Tennis Hot Shots Programs:

- Cardio Tennis – your fitness workout
- Tennis 4 Teens – welcome teen players to your club in a social environment
- Open Court Sessions – welcome adult players to your club in a social environment

- Coaching
- Schools
- Community Play
- Match Play

Associations Junior League – for your junior players to represent their Association in team tennis

Tennis Victoria Pennant – Australia’s largest inter-club competition

Regional Team Events – representative team opportunities for regional junior players

Sanctioned Australian Ranking Tournaments – opportunities for your players and for your club to host

Junior Talent Recognition Program – Player Support Program and Regional Academy of Sport

ACE Inclusion Grants – funding opportunities supporting Accessible, Community, Equality tennis initiatives

Host Sanctioned Tournaments

Tennis Victoria Premier League – Victoria’s highest inter-club teams competition featuring some of Australia’s best tennis players

Tennis Victoria Country Week – a week of fun, friendships and tennis as a player or venue host

Opportunities to play the game we love.

- Coaching
- Schools
- Community Play
- Match Play
We have 13 dedicated Club Development Officers and five (5) Regional Tennis Managers servicing all clubs and associations across Victoria.

Our team can support you with our online tennis programs:

- Clubspark: membership, club website, event management, court booking
- My Tennis: membership management software
- League Manager: competition software
- Tournament Planner: software

Join us to network and learn at our Victorian Community Tennis Forums.

We can support your applications for grants and funding for your tennis community.

Collaborate and join our Metro Association Forums.

Engage our School Development Coordinators and Coaching Leaders to drive participation to your club from your local schools.

Specialist governance support for clubs, coaches and members.

We will advocate for and assist you with your Local Government Authority relations.

Regular e-newsletters with up to date information on club resources, funding opportunities, Victorian tennis updates, playing opportunities for your members and success stories.

Local Area Marketing resources and guides.

Visit The Clubhouse and Bounce online for resources to support your club.
PLACES TO PLAY

- **Facility Planning Support and Facility Funding** opportunities assisting affiliated venues, local councils and schools to create safe and inclusive playing environments.
- **Book A Court** – online booking systems and gate access solutions for casual players.
- **Technical support** and advice in infrastructure and facility improvements.

OUR PARTNERS ARE YOUR PARTNERS

Affiliation with Tennis Victoria connects you with many of our partners including VicHealth, VicSport, Sport and Recreation Victoria, along with many not for profit agencies to offer support and advice in being a diverse and inclusive tennis community.

Tennis Victoria partners with **industry experts** to provide a range of **technical services** to clubs and councils.

CELEBRATING SUCCESS

Recognise your club, volunteers, coaches, schools and players through our **Recognition Program** available to affiliates all year round. The Recognition Program is an opportunity to **celebrate the achievements of the Victorian Tennis Community**.

- **Victorian Tennis Awards** – nominate to be recognised among your peers.
- **Volunteers Breakfast**
- **Recognise your long serving volunteers with a Tennis Service Award**
- **Celebrate your club milestones with a Club Anniversary presentation**

Recognising achievements all year round.
**LEVEL OF AFFILIATION** | **CLUBS & CENTRES** | **ASSOCIATIONS** | **RESTRICTED ASSOCIATE**
--- | --- | --- | ---
**AFFILIATION FEE** | Based on Metropolitan or Country location, and the number of courts at your venue. See table on page 16. | Based on Metropolitan or Country location, and the number of teams playing in your competition. See table on page 16. | Based on Metropolitan or Country location, and the number of courts at your venue. See table on page 16. |
**DEFINITION** | Incorporated clubs or commercial business structures who either own, hold a lease or lease arrangement to a venue. | Associations who do not have their own facility but arrange and manage competitions on behalf of their affiliated clubs. These associations require public liability as well as directors and officers insurance which is included in this category. | This category is only available for unincorporated clubs who Tennis Victoria has entered into an agreement with an overarching body (e.g. unincorporated Catholic Church or Uniting Church clubs). |
**ACTIVITIES COVERED** | All Tennis Victoria registered players** are covered for tennis related activities both on and off site. This includes activities i.e. BBQ’s, Fitness & Wellness classes and Open Days. | | No insurance cover for the affiliate is possible due to not having an independent legal identity. However any individual players that this affiliate registers** with Tennis Victoria will be covered for tennis activities |
**PUBLIC & PRODUCTS LIABILITY** | $30,000,000 | $30,000,000 | x |
**PROFESSIONAL INDEMNITY** | ✓ | ✓ | x |
**MANAGEMENT LIABILITY INSURANCE** | | | |
- Directors & Officers cover ✓ ✓ x
- Employment Practices cover ✓ ✓ x
- Tax Audit ✓ ✓ x
- Office Bear Fraud ✓ ✓ x
- VOLUNTEER WORKERS ACCIDENT COVER ✓ ✓ x
**BUILDING & CONTENTS** | x | x | x |
**PERSONAL ACCIDENTS COVERAGE** | | | |
- Capital Benefits cover $100,000 $100,000 $100,000
- Non-Medicare Medical Benefits $3,000 $3,000 $3,000
- Loss of Income $500 p/w $500 p/w $500 p/w

* $1,000 excess

** Tennis Victoria registered players can include Members, Competition players, Coaching students, Casual court hirers and other users of the tennis facility for the primary purpose of playing or supporting Tennis Australia. Tennis Victoria is currently reviewing the processes for registering players and will seek further information and verification from clubs on player eligibility if insurance claims arise.

All queries regarding the insurance cover should be directed to our broker – Marsh Advantage Insurance

Email: sport.australia@marshadvantage.com | Web: www.marshadvantage.com.au/tennisau | Ph: 1300 308 702

This summary of provides an outline of the insurance policy arranged on your behalf. Full terms, conditions, limitations, exclusions, and benefits please visit: www.marshadvantage.com.au/tennisau
TENNIS VICTORIA

SAFEGUARDING CHILDREN

Tennis Victoria has a zero tolerance approach to any form of child abuse and is committed to ensuring the sport of tennis is a safe and friendly environment for children and young people. It is imperative that children and young people who access our activities, programs, events or services feel safe and supported.

We will ensure that child safety is embedded in our organisation’s culture, reflected in our policies and procedures, and understood and practiced at all levels of our sport. We commit to making sure that everyone involved with delivering tennis in Victoria, from club administrators, volunteers, parents and participants, understand the important responsibilities they have in relation to child safety.

As part of your affiliation renewal you will be requested to provide the Working with Children Check number for each member of your Committee and for your Head Coach, if they are not a Tennis Australia Coach Member (NB: Tennis Australia Coach Members will continue to have their Working with Children Check reviewed by Tennis Australia each year as part of their membership). This enhances our sport’s leadership and processes in protecting children, as we work together to strengthen our culture around safeguarding.

Our commitment extends beyond creating an environment that minimises risk or danger. We are committed to building an environment that is both child-safe and child-friendly. Together we can provide an environment in which children feel respected, valued and encouraged to reach their full potential.
HOW TO AFFILIATE

To provide assistance to our tennis community, affiliation fees have not been increased from last year.

Additionally, payment of fees will be requested in two instalments:
• 25% via an invoice you will receive on 1 July; and
• 75% via an invoice you will receive in January 2021.

We are committed to working in partnership with you to understand the impact of COVID-19 on your operations, and will be announcing a hardship program during the year. This may reduce the amount you will be require to pay for your second instalment in January 2021.

An updated insurance Certificate of Currency, running to 31 December 2020, will be provided to you once the affiliation form and first installment of the invoice are paid.
## 2020 – 2021 AFFILIATION FEES

<table>
<thead>
<tr>
<th>CLUBS, CENTRES AND RESTRICTED ASSOCIATIONS</th>
<th>2020 – 2021 FEE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Country 1-4 Courts</td>
<td>$605</td>
</tr>
<tr>
<td>Country 5-9 Courts</td>
<td>$915</td>
</tr>
<tr>
<td>Country 10-19 Courts</td>
<td>$1,695</td>
</tr>
<tr>
<td>Country 20+ Courts</td>
<td>$2,755</td>
</tr>
<tr>
<td>Metro 1-4 Courts</td>
<td>$1,035</td>
</tr>
<tr>
<td>Metro 5-9 Courts</td>
<td>$1,670</td>
</tr>
<tr>
<td>Metro 10+ Courts</td>
<td>$4,355</td>
</tr>
<tr>
<td>Concession Fee*</td>
<td>$190</td>
</tr>
</tbody>
</table>

*Clubs who can demonstrate revenue received of less than $1,170 last financial year are eligible to apply for a Concession Affiliation Fee. Clubs who received the Concession Fee last year will automatically be granted this fee in 2020 –2021.

<table>
<thead>
<tr>
<th>ASSOCIATIONS</th>
<th>2020 – 2021 FEE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Country (3-29 member clubs)</td>
<td>$620</td>
</tr>
<tr>
<td>Large Country (30+ member clubs)</td>
<td>$1,225</td>
</tr>
<tr>
<td>Small Metro (3-29 member clubs)</td>
<td>$805</td>
</tr>
<tr>
<td>Large Metro (30+ member clubs)</td>
<td>$1,600</td>
</tr>
</tbody>
</table>
Our team of **14 Club Development Officers, four (4) Regional Managers and two (2) Coaching Leaders** are split across **four (4) regions in Victoria**. There are **two (2) metropolitan based regions** and **two (2) regions** covering country Victoria.
MEET THE TEAMS

**METRO NORTH WEST**

**Stephanie Eshak**  
Regional Tennis Manager – Metro North West  
seshak@tennis.com.au

**Madeleine Sheedy**  
Club Development Officer  
(Wyndham, Hobsons Bay, Melton, Brimbank, Hume)  
C/O seshak@tennis.com.au

**Luca Gallo**  
Club Development Officer  
(Melbourne, Moreland, Moonee Valley, Yarra, Port Phillip, Maribyrnong)  
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**Jarryd Cutler**  
Club Development Officer  
(Whittlesea, Darebin, Banyule, Nillumbik)  
jcutler@tennis.com.au

**Kyle McMullan**  
Club Development Officer  
(Stonnington, Boroondara, Whitehorse)  
C/O seshak@tennis.com.au

**Helen Owies**  
School Development Coordinator  
Metro North West  
howies@tennis.com.au

**Steve Mikhail**  
Club Development Officer  
(Knox, Dandenong, Casey, Cardinia)  
smikhail@tennis.com.au

**Danielle Cornwall**  
Club Development Officer  
(Manningham, Maroondah, Yarra Ranges)  
dcornwall@tennis.com.au

**Kelly Smith**  
Regional Tennis Manager – Metro Inner  
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**Nathan Phillips**  
Club Development Officer  
(Kingston, Frankston, Mornington Peninsula)  
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**Stephan Mikhail**  
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(Knox, Dandenong, Casey, Cardinia)  
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**Jim Lekkas**  
Club Development Officer (Glen Eira, Monash, Bayside)  
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**Michelle Barry**  
School Development Coordinator  
Metro East  
mbarry@tennis.com.au

**MEET THE TEAMS**

**Kyle McMullan**  
Club Development Officer  
(Stonnington, Boroondara, Whitehorse)  
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**Helen Owies**  
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**Nathan Phillips**  
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**Stephan Mikhail**  
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**Jim Lekkas**  
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**Michelle Barry**  
School Development Coordinator  
Metro East  
mbarry@tennis.com.au
MEET THE TEAMS

COUNTRY WEST

Paul Senior
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Peter Bertoncini
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Cam Govan
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Andrew Cronin
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Katie-Lyn Perkin
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Sarah Green
School Development Coordinator
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COUNTRY EAST

Justin Raiti
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Sam Condon
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Alastair Doherty
School Development Coordinator
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COACHING LEADERS

Paul Aitken
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Emily Martin
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