

BETTER TOGETHER

TENNIS VICTORIA AFFILIATION | 2021-2022





YOUR AFFILIATION WORKING FOR YOU

Affiliating with Tennis Victoria (TV) gives you access to a number of key benefits including...











Relationship management from one of the 13 local Club Development Officers. The CDO's offer hands-on, practical support in the running of the club/centre Coverage under the
Tennis Australia National
Insurance Program for
Public Liability and
Director & Officers'
insurance; and Personal
Accident Insurance for
players

Eligible for facility planning support and financial assistance Access a range of digital solutions to professionalise the Club/Association and streamline administration whilst providing a high quality customer experience

The opportunity to participate in forums and workshops to develop volunteers and opportunities to network with peers to share ideas and best practice









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Access to programs and innovations to drive new members to the Club/ Association such as ANZ Tennis Hot Shots and Book a Court

Access to TV
competitions: Pennant,
Associations Junior
League and Premier
League

Eligibility to host Sanctioned Tournaments and Australian Open Ballkid Trials Benefits of brand association and inclusion in national marketing campaigns to grow participation A Membership relationship with the state governing body for Tennis, including the right to participate in Director elections and AGM



BENEFITS OF CLUBSPARK

ClubSpark is a digital solution that makes tennis more accessible online. It is an online venue management platform that provides benefits to both club administrators and tennis players.

For club administrators, it provides simple to use tools to manage club activities, such as managing memberships, communicating with players, timetabling and website updates.

For tennis players, it provides easy access and seamless experiences to tennis activities such as finding and booking a court, joining a club or registering for an open day event.

ClubSpark is free for all Tennis Victoria affiliates.



"As far as using an online system for bookings, we've created our own online calendar. So if members want to book in a court, they can see what is allocated for coaching, what is allocated for competition, so it's clear on the website and then they can choose their day and time when they want to come down and use the courts."

David Kent - Drouin TC President





A good 50% of my administration load has been taken off my shoulders, I was using an excel spreadsheet and now everything is automatically updated. It's also helping us when we go through a financial year, I don't have to go through all the invoices because people will get one automatically through ClubSpark."

Joan Carter – East Ringwood Tennis Club President

BENEFITS OF PLAY TENNIS

The Play Tennis website play.tennis.com.au is a central place for everyone to access tennis in their local area such as Court Hire opportunities, ANZ Tennis Hot Shots, Cardio Tennis, Open Court Sessions and Coaching.

Members of the public can search for tennis products in their area by typing in their suburb or postcode, what product they are interested in and the time and day they want to play. The Play Tennis website is an opportunity for affiliates to promote their venues online and be accessible to players looking to book a tennis activity.

All national and state participation campaigns focus on driving traffic to this website so it is a great opportunity for affiliates to be more visible online and expand their digital presence to the wider community.









Cardio Tennis

Court Hire

Open Court Sessions

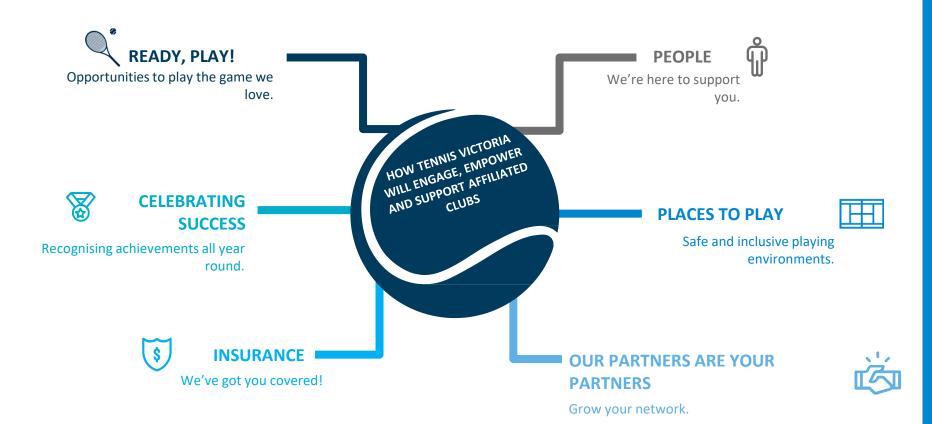
ANZ Tennis Hot Shots













Build participation through the **ANZ Tennis Hot Shots** Programs:

- Coaching
- Community Play
 Match Play
- Schools



Cardio Tennis – your fitness workout



Tennis 4 Teens – welcome teenaged players to your club in a social environment



Open Court Sessions – welcome adult players to your club in a social environment



Eligibility to Host AO Level 1

Ballkid Trials – opportunities for your club to host



Associations Junior League – for your junior players to represent their Association in team tennis



Tennis Victoria Pennant – Australia's largest inter-club competition



Regional Team Events – representative team opportunities for regional or metropolitan junior players



Sanctioned Australian Ranking Tournaments – opportunities for your players and for your club to host



Junior Talent Recognition Program –
Regional Academy of Sport and Zone
Academies



ACE Inclusion Grants – funding opportunities supporting Accessible, Community, Equality tennis initiatives



Host Sanctioned Tournaments



Tennis Victoria Premier League – Victoria's highest inter-club teams competition featuring some of Australia's best tennis players



Tennis Victoria Country Week – a week of fun, friendships and tennis as a player or venue host





We have 13 dedicated **Club Development Officers** and four **Regional Tennis Managers** servicing all clubs and centres and two **Pathways Managers** servicing Associations across Victoria



Visit **The Clubhouse** and **Bounce** online for resources to support your club



Specialist **governance support** for clubs, coaches and members



Our team can support you with our online tennis programs:

- Clubspark; membership, club website, event management, court booking
 - League Manager competition software
- Tournament planner software



Join us to network and learn at our Victorian Community Tennis Forums



Collaborate and join our Metro Association Forums



We can support your applications for grants and funding for your tennis community



Engage our **School Development Coordinators** and **Coaching Leaders** to drive participation to your club from your local schools



We will advocate for and assist you with your **Government** relations projects



Regular **e-newsletters** with up to date information on club resources, funding opportunities, Victorian tennis updates, playing opportunities for your members and success stories



Ready to use **Local Area Marketing** resources and guides



Facility Planning Support and Facility Funding opportunities assisting affiliated venues, local councils and schools to create safe and inclusive playing environments



Book a Court – online booking systems and gate access solutions for casual players



Safe and inclusive playing environments.

Technical support and advice in infrastructure and facility improvements



Affiliation with Tennis Victoria connects you with many of our partners including VicHealth, VicSport, Sport and Recreation Victoria, along with many not for profit agencies to offer support and advice in being a diverse and inclusive tennis community



Tennis Victoria partners with **industry experts** to provide a range of **technical services** to clubs and councils.

CELEBRATING SUCCESS

Recognising achievements all year round.

Recognise your club, volunteers, coaches, schools and players through our **Recognition Program** available to affiliates all year round. The Recognition Program is an opportunity to **celebrate the achievements of the Victorian Tennis Community.**



Victorian Tennis Awards – nominate to be recognised among your peers



Recognise your long serving volunteers with a Tennis Service Award



Celebrate your club milestones with a **Club Anniversary** presentation



LEVEL OF AFFILIATION	CLUBS & CENTRES	ASSOCIATIONS	RESTRICTED ASSOCIATE
AFFILIATION FEE	Based on Metropolitan or Country location, and the number of courts at your venue. See table on page 18.	Based on Metropolitan or Country location, and the number of teams playing in your competition. See table on page 18.	Based on Metropolitan or Country location, and the number of courts at your venue. See table on page 18.
DEFINITION	Incorporated clubs or commercial business structures who either own, hold a lease orlicense arrangement to a venue.	Associations who do not have their own facility but arrange and managecompetitionson behalf of their affiliated clubs. These associations require public liability as well as directors and officers insurance which is included in this category.	This category is only available for unincorporated clubs who Tennis Victoria has entered into an agreement with an overarching body (e.g. unincorporated Catholic Church or Uniting Church clubs).
ACTIVITIES COVERED	All Tennis Victoria registered players** are covered for tennis related activities both on and off site. This includes activities i.e. BBQ's, Fitness & Wellness classes and Open Days.		No insurance cover for the affiliate is possible due to not having an independent legal identity. However any individual players that this affiliate registers** with Tennis Victoria will be covered for tennis activities
PUBLIC & PRODUCTS LIABILITY*	\$30,000,000	\$30,000,000	×
PROFESSIONAL INDEMNITY	✓	✓	×
MANAGEMENT LIABILITY INSURANCE			
Directors & Officers cover	1	1	×
Employment Practices cover	✓	✓	×
Tax Audit	✓	✓	×
Office Bearer Fraud	✓	✓	×
VOLUNTEER WORKERS ACCIDENT COVER	*	*	x
BUILDING & CONTENTS	×	×	×
PERSONAL ACCIDENTS COVERAGE			
Capital Benefits cover	\$100,000	\$100,000	\$100,000
Non-Medicare Medical Benefits	\$3,000	\$3,000	\$3,000
Loss of Income	\$500 p/w	\$500 p/w	\$500 p/w

*\$1,000 excess

All queries regarding the insurance cover should be directed to our broker. Walsh Advantage insurance

Email: sport.australia@marshadvantage.com | Web: www.marshadvantage.com.au/tennisau

Ph: 1300 308 702

^{**} Tennis Victoria registered players can include Members, Competition players, Coaching students, Casual court hirers and other users of the tennis facility for the primary purpose of playing or supporting Tennis Australia. Tennis Victoria is currently reviewing the processes for registering players and will seek further information and verification from clubs on player eligibility if insurance claims arise.

All queries regarding the insurance cover should be directed to our broker – Marsh Advantage Insurance







TENNIS VICTORIA SAFEGUARDING CHILDREN

Tennis Victoria has a zero tolerance approach to any form of child abuse and is committed to ensuring the sport of tennis is a safe and friendly environment for children and young people. It is imperative that children and young people who access our activities, programs, events or services feel safe and supported.

We will ensure that child safety is embedded in our organisation's culture, reflected in our policies and procedures, and understood and practiced at all levels of our sport. We commit to making sure that everyone involved with delivering tennis in Victoria, from club administrators, volunteers, parents and participants, understand the important responsibilities they have in relation to child safety.

As part of your affiliation renewal you will be requested to provide the Working with Children Check number for each member of your Committee and for your Head Coach, if they are not a Tennis Australia Coach Member (NB: Tennis Australia Coach Members will continue to have their Working with Children Check reviewed by Tennis Australia each year as part of their membership). This enhances our sport's leadership and processes in protecting children, as we work together to strengthen our culture around safeguarding.

Our commitment extends beyond creating an environment that minimises risk or danger. We are committed to building an environment that is both child-safe and child-friendly. Together we can provide an environment in which children feel respected, valued and encouraged to reach their full potential.

HOW TO AFFILIATE

To provide assistance to our tennis community, affiliation fees have not been increased from last year.



2021- 2022 AFFILIATION FEES

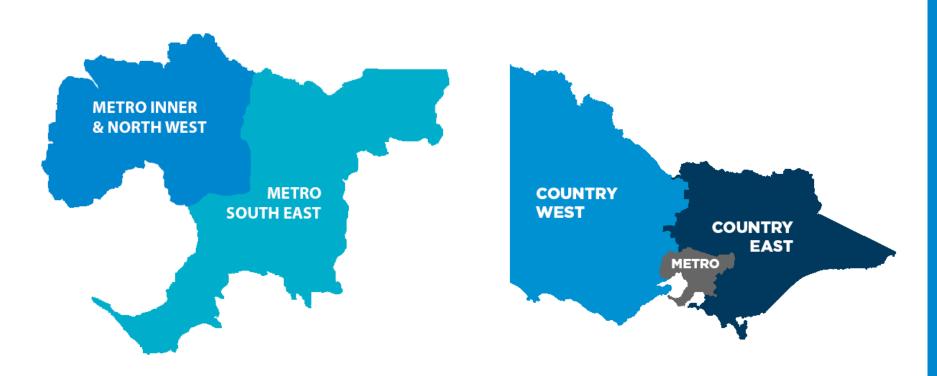
CLUBS, CENTRES AND RESTRICTED ASSOCIATIONS	2021- 2022 AFFILIATION FEE	2021-22 AFFILIATION FEE, with rebate applied
Country 1-4 Courts	\$605	\$423.50
Country 5-9 Courts	\$915	\$640.50
Country 10-19 Courts	\$1695	\$1186.50
Country 20+ Courts	\$2755	\$1928.50
Metro 1-4 Courts	\$1035	\$724.50
Metro 5-9 Courts	\$1670	\$1169.00
Metro 10+ Courts	\$4,355	\$3048.50
Concession Fee*	\$190	\$133

^{*}Clubs who can demonstrate revenue received of less than \$1,170 last financial year are eligible to apply for a **Concession Affiliation Fee**. Clubs who received the Concession Fee last year will automatically be granted this fee in 2021-2022.

ASSOCIATIONS	2021- 2022 AFFILIATION FEE	2021-22 AFFILIATION FEE, with rebate applied
Small Country (3-29 member clubs)	\$620	\$434
Large Country (30+ member clubs)	\$1,225	\$857.50
Small Metro (3-29 member clubs)	\$805	\$563.50
Large Metro (30+ member clubs)	\$1,600	\$1120

YOUR KEY CONTACTS AT TENNIS VICTORIA

Our team of 13 Club Development Officers, four (4) Regional Managers and two (2) Coaching Leaders are split across four (4) regions in Victoria. There are two (2) metropolitan based regions and two (2) regions covering country Victoria.



Stephanie Eshak

Regional Tennis Manager – Metro Inner & North West seshak@tennis.com.au

Madeleine Sheedy

Club Development Officer (Wyndham, Hobsons Bay, Melton, Brimbank, Hume) Madeleine.sheedy@tennis.com.au

Kyle McMullan

Club Development Officer (Stonnington, Boroondara, Whitehorse) Kyle.mcmullan@tennis.com.au

Luca Gallo

Club Development Officer (Melbourne, Moreland, Moonee Valley, Yarra, Port Phillip, Maribyrnong) Igallo@tennis.com.au

Helen Owies

School Development Coordinator Metro Inner & North West howies@tennis.com.au

Jarryd Cutler

Club Development Officer (Whittlesea, Darebin, Banyule, Nillumbik) jcutler@tennis.com.au

Kelly Smith

Regional Tennis Manager – Metro South East ksmith@tennis.com.au

Nathan Phillips

Club Development Officer (Kingston, Frankston, Mornington Peninsula) nphillips@tennis.com.au

Jim Lekkas

Club Development Officer (Glen Eira, Monash, Bayside) jlekkas@tennis.com.au

Stephan Mikhail

Club Development Officer (Knox, Dandenong, Casey, Cardinia) smikhail@tennis.com.au

Michelle Barry

School Development Coordinator Metro South East mbarry@tennis.com.au

Danielle Cornwall

Club Development Officer (Manningham, Maroondah, Yarra Ranges dcornwall@tennis.com.au 19

Paul Senior

Regional Tennis Manager – Country West psenior@tennis.com.au

Peter Bertoncini

Club Development Officer (Northern Mallee, Loddon Campaspe) peter.bertoncini@tennis.com.au

Cam Govan

Club Development Officer (South West, Barwon)
cam.govan@tennis.com.au

Kate-Lyn Perkin

Club Development Officer (Central Highlands, Wimmera) kperkin@tennis.com.au

Sarah Green & Susie Dundas

School Development Coordinator Country West sgreen@tennis.com.au sdundas@tennis.com.au

Justin Raiti

Regional Tennis Manager

– Country East
justin.raiti@tennis.com.au

Jade Ellams

Club Development Officer (Central Gippsland, East Gippsland) jade.ellams@tennis.com.au

Sam Condon

Club Development Officer (Goulburn, North East) scondon@tennis.com.au

Alastair Doherty

School Development Coordinator Country East adoherty@tennis.com.au

Paul Aitken

Senior Coaching Leader – Metro Inner & North West & Country West paitken@tennis.com.au

Jon Watson

Coaching Leader – Metro South East & Country East jon.watson@tennis.com.au

Emily Martin

Tennis Australia Coach Development Coordinator emartin@tennis.com.au

PATHWAYS

Shelly Hart
Pathways Manager – West
shart@tennis.com.au

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Justin Cox

Pathways Manager - East jcox@tennis.com.au

