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Who we are

Tennis Tasmania is the governing body of tennis in Tasmania. We promote and facilitate participation in tennis at all levels; and conduct state, national and international tournaments.

Our Purpose

To grow tennis in Tasmania.

Our Values

- To foster, administer and develop the game of Tennis
- To sanction, control and promote the holding of appropriate Tennis events
- To affiliate with Tennis Australia Limited or any other body of similar nature formed for the purpose of promoting and controlling Tennis
- To devote the profit and other income of The Association for the promotion and betterment of Tennis
- To do all such other acts, matters and things as are incidental and conducive to the above objects.

Board of Directors

President	Mr Phil Bowden
Vice-President	Mr Andrew Youl
Board Members	Mr Danny Clark
	Ms Julie Fletcher
	Mr Peter Hobday
	Mr Rod Meldrum
	Mr Sam Pratt
	Ms Kim Robinson

Life Members

Mr. Mathew J H Driessen*	Mr Ross Munro
Mr William Fitzgerald	Mr. CAS Page OBE*
Mr. Viv Holloway OAM*	Mr. Tony Ryan*
Mrs Frances Hudson	Mr Denis Tucker
Mr Max McMullen	* deceased

Tennis Tasmania team

Chief Executive Officer	Mr Mark Handley
Club Development Coordinators	Mrs Simonne Allwright
	Ms Sally Jackson (to May 2016)
	Ms Nicky Ristrom (from May 2016)
Tournaments & Competitions Coordinator	Mr Luke Lehmann
Business Services	Ms Patricia Kirk
Launceston Regional Tennis Centre: Centre Manager	Mr Andrew Youl
Head Coach	Mr James Bolzonello

National Academy team

National Coach	Mr Simon Youl
Talent Development Manager	Mr Trent Constance
Physical Performance Coach	Mr Damian Lawler

Office

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2 Davies Avenue	Hobart
Glebe TAS 7000	TAS 7001
Tel +61 3 6108 8200	
Fax +61 3 6108 8215	ABN: 58 889 629 361

affiliated clubs

NORTHERN REGION	Riverside Tennis Club	Latrobe Tennis Club-Tasmania	Glenorchy City Tennis Club
Australian Italian Club Tennis Club	Scottsdale Tennis Club	Rosebery Tennis Club	Kingston Tennis Club
Beaconsfield Tennis Club	Trevallyn Tennis Club	Smithton Tennis Club	Lindisfarne Tennis Club
Evandale Tennis Club	Whitemore Tennis Club	Ulverstone Tennis Club	New Norfolk Tennis Club
Launceston Regional Tennis Centre		Wynyard Somerset Tennis Club	New Town Catholic Tennis Club
Launceston Tennis Club	NORTH WEST REGION		Nubeena Tennis Club
Legana Tennis Club	Burnie Tennis Club	SOUTH & EAST REGION	Richmond Tennis Club
Longford Tennis Club	Deloraine Tennis Club	Bicheno Tennis Club	Rosny Park Tennis Club
Newstead Tennis & Squash Centre	Devonport Tennis Club	Binalong Bay Ratepayers & Tennis Association	Sorell Tennis Club
Perth Tennis Club	East Devonport Tennis Club	Campbell Town Tennis Club	St Helens Tennis Club
Port Sorell Tennis Club	Forth Tennis Club	Cygnnet Tennis Club	St Marys Tennis Club
Ringarooma Tennis Club	King Island Tennis Association	Domain Tennis Club	St Thereses Tennis Club
		Franklin Tennis Club	Sunshine Tennis Club
		Geilston Bay Tennis Club	Taroona Tennis Club

# president & chief executive officer report

Phil Bowden  
President



Mark Handley  
CEO



Another resourceful year has come to a close and we are delighted to provide this report to the Tasmanian tennis community for the 2015/16 year.

Affiliation reform was the major highlight of the current year as we moved away from a per player model to a per-court model. With the added benefit of tennis connect support funding, this saw all clubs better off under the new model, which ultimately means vital funds remaining with our clubs.

The 2015/16 year certainly wasn't without challenges and club sustainability remains at the forefront of our work. Our dedicated Club Development Coordinators have been working tirelessly for clubs statewide as a significant benefit of affiliation. We will continue to provide governance and administration support, as well as providing the numerous products Tennis currently has at its disposal, to increase participation.

As you will see in this annual report, Tennis Tasmania has reported a \$50,000 deficit for this financial year. This is on the back of moving away from a facilitation focus to a delivery focus, which has meant the acquisition of the Launceston Regional Tennis Centre as a business unit in its own right. On 1 January 2016, Tennis Tasmania took up full-time operation of the facility, which included the addition of a Centre Manager and a Head Coach. This has seen the facility rebound in its perception within the community and is now a stable Centre, displaying all of our products and services and - all-importantly - being on a consistent and professional basis. We will continue to invest in developing our sport across the state to ensure the long term viability.

As a state we finished the year with the number of school partners and school registrations, which continued to outpace the number of affiliates and member registrations for the second straight year. Our 47 club affiliates have a combined total of 3,928 members, whilst our 63 partner schools have a combined registration of 4,359 players. Our role across the next 12 months is to continue to work with our clubs, schools and coaches to find ways to convert schools registrations into club members.

A requirement of club affiliation is the submission of the Club Health Check. This provides vital industry information on the

performance of our clubs and helps Tennis Tasmania form the basis of discussion with each club on an individual basis. Tennis Tasmania had the highest percentage of submissions nationwide and I congratulate all clubs on their dedication to this important piece of work.

Our clubs have also had a terrific year in refurbishing their facilities in order to continue attracting people to our sport. Welcoming, well-governed and accessible clubs are the key to club sustainability and this year saw a record number of clubs receiving Local Government and Tennis Australia funding support, with nine clubs receiving just under \$295,000 between them.

Major events continue to shine in Hobart and Launceston, with Burnie to come back onto the major event calendar in 2017. The Hobart International bounced back from a weather-affected 2015 to record an attendance of just over 10,000 people in the 2016 tournament. Frenchwoman Alize Cornet was victorious after defeating the Canadian drawcard Eugenie Bouchard in the final. The event was the deepest and most competitive in its history: after a loyal 12 years of partnership we saw the retirement of Moorilla as a major sponsor. The Launceston International held an upgraded combined Men's and Women's event, featuring US\$150,000 prizemoney. This event is a major pillar in the events calendar in Launceston and saw an economic impact of in excess of \$700,000.

In October, Tasmania played host to the Australian Bruce Cup Tennis Championships. Hosted by 4 of our key southern clubs, the event by all reports was the best in the event's history and further laid claim to the outstanding work our clubs do in taking advantage of - and showcasing - our sport on the national stage. The Bruce Cup Championships ended an enormous swag of national events over the past 24 months, including a Federation Cup tie; Australian Seniors and Individual championship; Australian Secondary Schools Championships; and the Australian Primary Schools Championships.

Our sincere thanks go to all of our board members for their outstanding contribution and dedication over the past 12 months. Tennis Tasmania has a highly efficient and skilled Board,

genuinely passionate about our great game. The enthusiasm with which they have approached the development of our sport and the performance of our organisation is peer-leading.

We would also like to thank Tennis Australia President Steve Healy, CEO Craig Tiley and the entire national team. We greatly value the partnership we have with our national body and are grateful for the support we receive. We are also proud of our strategic alignment in delivering and growing tennis and this extends to our fellow Member Associations.

To our small but extremely talented and dedicated staff, your unwavering commitment and drive to have an impact on the growth of our sport and leave a long-lasting impression on our state is unrivalled and admired by all.

Last but not least, to all the volunteers who work tirelessly (and generally thanklessly); your dedication to our great game does not go unnoticed. We are committed to supporting all those who contribute many hours of effort to continue to grow our sport. Once again, your sport recognises and thanks you for your efforts.





# the year in numbers

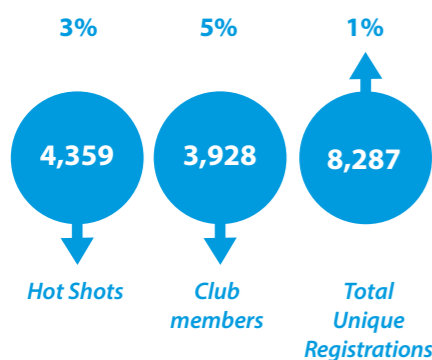
## from the CEO Tennis Australia



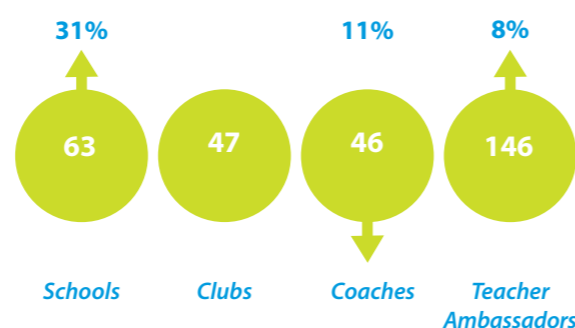
Craig Tiley  
CEO  
Tennis Australia

Growth/decline figures as compared to 2014/2015 year

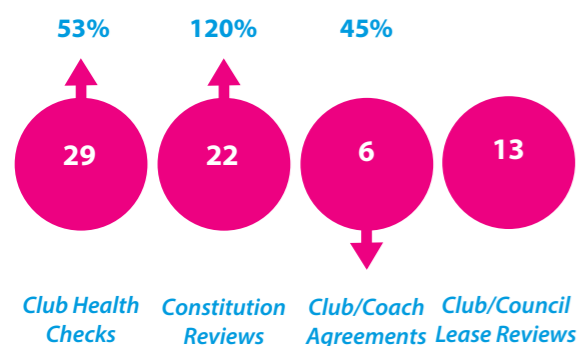
### participants registered to tennis



### deliverers of tennis



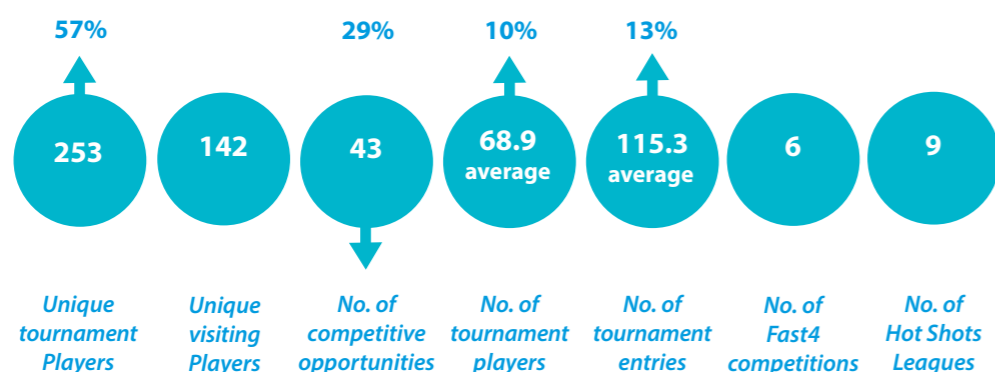
### club development



### deliverers development



### tournaments & competitions



### INNOVATE AND GROW

The innovative DNA that has long been infused into the organisation was realised in a very physical sense in the 2015-2016 financial year through our ongoing quest to innovate in all aspects of our business – not just for the sake of it, but also for increased depth and connection with players, fans, partners and broadcasters alike. Significant quality and efficiency improvements also arise from the focus and effort injected into these concepts.

There are many varied examples of our willingness to explore new and different ideas. They range from a strong focus on Hot Shots growth (particularly in schools and competitions), major new facilities, groundbreaking digital and broadcast content, commercial partnerships that add content value as well as financial benefit, and to a holistic approach to athlete wellbeing in player development. These are reaping dividends through tennis participation, revenue, quality of our content and elite athlete performance.

A special highlight has been the work that Tennis Tasmania has done to increase the number of tournament players. This past financial year has seen a 57% increase in tournament players. Significant work has also been undertaken to assist clubs throughout Tasmania with 22 Clubs undertaking constitution reviews, 29 Clubs submitting Club Health Checks and nine clubs receiving funding to refurbish their facilities.

### OUR SPORT

The ANZ Tennis Hot Shots program continues to provide the foundation for the successful growth of our sport. This entry program has become the envy of many, with much of its latest growth coming from an intensely focused effort in primary schools aimed at honing the program to provide maximum ease of implementation for teachers, parents and students alike – ensuring it has a relevance to their lifestyle, educational needs and skill set.

A recent International Tennis Federation survey on tennis participation in France, German, India, Japan, Poland, Sweden, UK, USA and Australia found we had the highest percentage of our population playing tennis with 2.1 million people playing once a year and 1.2 million playing 10 or more times. The stand out statistic was that 290,000 people started playing in the last 12 months – Hot Shots is clearly doing its job.

It is more evidence that we are on the right track and we have further increased our resources in this space to continue this upward surge with the aim of delivering greater numbers of children from an initial Hot Shots experience into Hot Shots competitions and ongoing tennis experiences.

Nationally, a nine per cent increase in year-on-year Hot Shots numbers included 213,883 participants, that figure significantly boosted by the 1439 schools now delivering the program through a partnership with the Australian Sports Commission Sporting Schools Program. Additionally, 249 schools nationwide

participated in a new School Play Program that was introduced to help support competition within schools.

This commitment to acquiring and retaining new participants in our sport was complemented by a coordinated effort across the nation involving many clubs, associations and Member Associations to improve the competitive and social tennis experience for current players – whether it be in reducing administration or piloting new programs.

### FACILITIES GROWTH

Nationwide support for the construction and redevelopment of facilities included a funding commitment approaching \$2 million dollars in 2015-16. This contributed to a total stakeholder investment of \$34.4 million, allowing 327 new or resurfaced courts to be funded through the National Court Rebate. An additional 187 ANZ Tennis Hot Shots courts were also funded across the country.

### OUR TEAM

The collective body of work completed by our dedicated team in the last 12 months has been nothing short of phenomenal. It is a credit to their professionalism and passion as we strive for constant improvement and reinvention.

Our work to improve Tennis Connect is continuing and has been supported by a new Project Management Office. This is one of the many actions being taken to improve the delivery, access to and tracking of our sport.

The cooperation between our tennis community and the commitment to keep putting our sport first has shone through. Players at all levels, coaches, volunteers, administrators, officials and fans continue to make tennis special in Australia. Thank you to all of you for your love of our sport and your efforts to keep making it so enjoyable and successful.

### OUR FUTURE

Our future looks bright but not without its challenges. Our great sport suffered some severe hits this year such as the allegations of widespread match-fixing made to coincide with start of our premier event, the Australian Open. Rest assured the allegations were taken extremely seriously and any accusations were and will be followed up with intense rigour both domestically and internationally.

We always have and always will take the integrity of tennis seriously. That's why we are part of a global all-sport agreement to review integrity. As such we have made significant new investment in tennis integrity including our own Tennis Integrity Unit.

Financially we continue to build our reserves and plan to invest strongly in the protection of the Australian Open and intensify our investment in the sport with plans for greater funding to resource and deliver tennis across the nation.

We look forward to an exciting 12 months ahead.



It has been an interesting year and, whilst there have been challenges and frustrations experienced by us all as we have tried to move forward with new systems and technology. The positive outcome is that we have re-grouped, exchanged views, and are now well placed to take the next steps to grow our sport together. Internally there have been some role shifts and fluctuating priorities as we have needed to respond as effectively as we can to changing needs and patterns. Rather than feel daunted by the hurdles placed before us, I think the following theme has shaped our reactions. I have taken some poetic license with a quote I once heard:

“Success will come when we make decisions or take actions based on where we want to be.”

WHERE WE WANT TO BE

- Playing more tennis more often
- Enjoying the experience of tennis both on and off the court
- Supporting and sustaining our tennis clubs and connecting clubs to new markets
- Making our sport more accessible, more popular and more in demand
- Developing programs and facilities that cater for all ages and abilities.

These goals require ongoing attention and collaborative effort amongst all stakeholders and an ability to sometimes jump the

hurdles, as well as acquiring the skills to navigate around them. With our strategic focus on growing participation opportunities and achieving stronger connections between players, schools, clubs, and new user groups, it is imperative that communication is regular and that complacency doesn't set in. Concentrated efforts that are aimed at improving systems, marketing our sport within all contexts, dismantling barriers, and continuously developing our membership packages and club management models to suit varying needs and interests, are critical. Combined, these will contribute to the sustainability of tennis clubs statewide and to the growth of the sport generally.

POINTS PLAYED

Some important decisions and actions that have been taken in our joint endeavours to define and attain success include:

- Tasmania leading the nation in its submission of Operational Health Checks; 29 clubs completing their checks (noting that 100% submission is the 2016/17 expectation and goal)
- Clubs and coaches working together to formulate professional and mutually beneficial club-coach agreements
- Clubs supporting our review of leases, agreements, and constitutions to ensure ongoing relevance, good governance, and to achieve leverage within local governments
- The implementation of the Coach Recruitment Initiative which has resulted in the addition of new professional deliverers in

some club spaces, and the instigation of some new initiatives across clubs ‘fueled’ by healthy competition

- Securing of significant funds via supported submissions within the Communities, Sport and Recreation Grants programs and within the Tennis Australia National Court Rebate Scheme, which will contribute, or have contributed to, a number of facility upgrades aimed at creating and enhancing quality places to play across the state (see *Funding Snapshot table*)
- Social tennis experiences growing within the 35+ seniors space, with southern clubs nominating to host events during ten out of twelve months
- The first ‘Multi-Club Open Day’ held in November 2015 with nine clubs opening up their gates and delivering some fun activities aimed at engaging new players
- Fast 4 pilot seasons were tested at a handful of clubs statewide to measure the interest in the modified, time-managed format and it is envisaged that more opportunities will be created across a number of audiences, from grassroots juniors to beginner adults to time-crunched corporates
- Hot Shots Leagues were also piloted within a few clubs to offer young players and their parents a taste of match play experiences, and to help carve out the pathway between coaching and actually playing the game
- The partnership between tennis and the Australian Government’s Sporting Schools Program has witnessed solid growth in the number of schools delivering tennis activities within their curriculum and connections being forged between schools, coaches, and clubs
- Conversations with local government continue to ensure the strengthening of relations between councils and clubs, centred on positioning tennis at the forefront of sport and recreational planning within various regions
- Ongoing consultation with clubs to assist with business and strategic planning (over 100 face to face conversations with clubs since June 30 2015), and to identify key priorities within specific club action plans that will enable clubs to move forward with confidence, financial security, and a contemporary outlook

The first year of Affiliation Reform has passed, and overall the sense of nervous anticipation has been tempered with clear demonstrations of support and guidance through the transition. Clubs have generally been able to re-invest monies saved from player registration fees, and shift some administrative focus to other pursuits. Working together, I am hopeful that clubs will

continue to recognise the benefits associated with affiliating with Tennis Tasmania, so that we can elaborate some achievable plans that guide and support your club objectives.

ACTIONS AHEAD

There are plans on the drawing board and a plethora of actions underway – all of which are aimed at increasing accessibility, creating more ways to play tennis, and reducing the administrative burden on hard-working volunteers. We are very conscious of the time and energy expended by volunteers who are consistently demonstrating personal investment in the delivery of tennis opportunities. This commitment is acknowledged, admired, appreciated, and applauded.

Implementing new initiatives such as ‘Book a Court Online’ and ‘Join Online’ requires a commitment to embracing technology – something that many of us have expressed reluctance to do after experiencing the glitches and headaches of recent times. However, many hours and resources have been invested nationwide, towards rectifying the issues and ironing out the creases, to enable the systems to respond to specific needs within clubs. Coupled with these improvements is the incentive of financial reward via TennisConnect, where memberships activated and paid online convert to a \$5 rebate per person. The rebates contribute to your club funds, and hence to your club’s longevity and capacity to offer new experiences on and off the court.

Fast4 tennis and Hot Shots Leagues, 35+ Social Tennis days, tournaments and competitions, open days and ‘Come and Try’ sessions will all continue to cultivate key opportunities to play. Encouraging our players and members to consider the pursuit of training as either a coach, an official, or both can further accelerate the development of new programs and deepen our pool of deliverers. Elaborating relationships between our clubs, schools, and councils will further position tennis at the forefront of peoples’ minds, and so underpin the strategic planning that is ambitious but motivating.

Thank you for giving us your support and endorsement to work on your behalf in the development of tennis within the state. We feel privileged to do so, and look forward to continuing to work with you to help to ensure that your experience of tennis is an enjoyable and rewarding one.

Club Funding Snapshot

Year	Club	Amount	Source	Total Allocated
2015-2016	Deloraine	\$10,000	CSRT Minor	
	Devonport	\$10,000	CSRT Minor	
	Taroona	\$2,474	CSRT Minor	\$22,474
2015	Franklin	\$44,825	CSRT Major	
	Geilston Bay	\$45,922	CSRT Major	
	Rosny Park	\$30,000	CSRT Major	\$120,747
2016	Devonport	\$35,000	CSRT Major	
	Kingston	\$39,968	CSRT Major	
	Port Sorell	\$15,300	CSRT Major	
	Taroona	\$52,057	CSRT Major	\$142,325
	St Mary’s	\$5,000	NCRS	
	Deloraine	\$5,000	NCRS	\$10,000
* Allocations, not project value of club facility upgrades				\$295,546 *

## player development



### NATIONAL ACADEMY HOBART

Hobart continues to be the base of the National Academy in Tasmania. This year the National Academy (NA) Hobart gave more training opportunities to more athletes. Project Talent also became part of our Academy. NA Hobart, supported by Tennis Australia, heads our Player Development operations in Tasmania. The following outlines our objectives, competition pathways, programs, player performances, highlights and new initiatives throughout the 2015/2016 financial year. Our athlete delivery message is:

- *Work Hard*
- *Be Committed*
- *Be Respectful*
- *Be Competitive*
- *Be self disciplined*
- *Be Professional*
- *Take Self-Ownership*
- *Develop your Brand on-court off-court.*

Our objective is to bring the best players together to train and offer support to help accelerate their development and produce nationally / internationally successful tennis players. High performance is the key focus. We are encouraging athletes across the state to find more quality hours with hitting partners weekly.

Our NA operations include:

- Selection to train in Hobart with NA Head Coach and Talent Development Manager
- Strength & Conditioning Gym access and individual programming with the Strength & Conditioning Manager
- Selection for interstate trips and interstate camps
- Talent Development Camps statewide – coaches and athletes
- Talent development extra sessions
- Interstate trip organisation, coordination and support
- Video analysis by NA Head Coach and Talent Development Manager
- Yearly competitions and development planner, with weekly schedules
- Performance monitoring
- PD Sessions with NA Head Coach and Talent Development Manager
- Talent development camps for private coaches
- Regular stakeholder meetings - parent, private coach and athlete
- NA Project Talent TAS Facebook page.

This year we had 17 athletes invited to train at NA Hobart. Athlete invitations were: Sanyukta Singh, Catherine Krueger, Eliane Fader, Jessica Fowler, Olivia Maskell, Daniel Groom, Tom Youl, Ben Cawston, Remy Lynch, Sam Edgar, Sean Oosthuizen, Mathew Harris, Bailey Horne, Ben Barnett, Sam Whitehead, Ruben McCormack and Will Gibson. A number of NA Athletes have been provided with weekly coaching, monitoring and yearly planning, along with coach support at national and interstate events. All athletes are making good progress with their overall development and Australian Ranking improvements.

### STRENGTH AND CONDITIONING

Once again our program has highly benefited from our well-equipped gym and the services of our Strength and Conditioning manager Damian Lawler. Players continue to have had the opportunity to gain weekly access to Damian and put in place weekly training programs, utilising his expertise and the equipment resources available. Thanks again to Damian for his ongoing commitment and passion to help support Tasmanian tennis players work towards developing their full potential.

### PIZZEY CUP TEAM

The Pizzey Cup was held in Albury NSW on the grass this year. Players took part in the team's event representing their states and also competed in an individual event, which had national ranking points on the line. Daniel Groom had a great week, winning the Tennis Australia Cup individual event. Tasmania finished in 7<sup>th</sup> place at the Pizzey Cup Teams Event.

Players representing Tasmania (*see photograph opposite*):

Boys: Daniel Groom, Ben Barnett, Remy Lynch, Mathew Harris, Sean Oosthuizen, Ruben McCormack, Tom Cornish, Sebastian Altendeitering

Girls: Olivia Maskell, Wynonah Conway, Hannah Edgell, Hannah Coombe, Sophie Johnstone, Kristina Peduru-Arahchige

Coach: James Bolzonello, Manager: Karen Harris. Thanks to James and Karen for their coaching and management of the team.

### PLAYER PERFORMANCE HIGHLIGHTS

(Nationally/Internationally)

**Catherine Krueger:** Top 50 Australian Ranking  
Winner, Hobart Open Gold AMT 2015

Winner Bendigo Associations AMT 2015

**Sanyukta Singh:** Top 100 Australian Ranking  
Runner-Up, Glenorchy Open Platinum AMT 2015

Runner-Up, Tasmanian Easter Open Gold AMT 2016

Runner Up, Hobart Open Gold AMT 2015

**Eliane Fader:** Winner, Tas Easter Open Gold AMT 2016

**Jessica Fowler:** Runner Up, Parramatta Gold 18s 2015

**Daniel Groom:** Top 100 Australian Ranking

Winner, Tennis Australia Cup Pizzey Cup Single 2016

Runner-Up, Glenorchy Open Platinum AMT 2015

**Ben Barnett:** Top 150 Australian Ranking

Runner-Up, Tasmanian Easter Open Gold AMT 2016

**Ben Cawston:** Runner-Up, 16s Singles QLD Rod Laver State Championships 2016

**Tom Youl:** Top 150 Australian Ranking

**Beatrice Hetrel:** Top 100 Australian Ranking

**Vanessa Dobson:** Top 150 Australian Ranking.

### FUTURE DIRECTION

Our Academy is in a good position moving forward, with more athletes being given training opportunities and our Talent Development squad now being part of the NA structure. Having Trent Constance join our NA Team in the role of Talent Development Manager gives us the ability to work with a larger group of athletes, investing more time into their overall development. There will be a continued focus on athletes improving all areas of their game (technically, tactically, physically and mentally) and giving themselves the best possible chance to perform well at the Nationals in December 2016 at Melbourne Park, Victoria.



# talent development



## TALENT DEVELOPMENT

It’s been a big year in talent development throughout the state and, 12 months into the newly created role, I feel we have laid the platform for an exciting time in Tasmanian tennis. Creating 12/u boys and girls development squads has been instrumental in getting more kids training alongside each other in a competitive environment.

During the past year we have hosted 9 talent development opportunities: four 10/u talent development camps; two 14/u talent development camps; and three 12/u Bruce Cup training days. These camps have been a great opportunity for coaches and players throughout the state to come together, share new ideas and assist in accelerating player development. Thanks to all coaches for their investment into professional development and Project Talent players (14/u). As a team, Simon and myself have formulated a simple development model that we can all work together on implementing, allowing our athletes to increase their level of acceleration in a shorter time-span. Working as a team we will be growing the base, the game and opportunities for all.

### Super 10s Teams Event Hobart

Super 10’s is an exciting team-based competition that is growing rapidly throughout the state. Each team comprises 4 players and each player plays timed singles and doubles matches over a 2-hour period. This competition provides players with valuable competitive match play experiences within a team environment. A unique feature of Super 10s is that team coaches are permitted to sit on court and provide feedback and instructions to help develop players during competition.

In term 4/2015 and Term 2/2016, the Super 10s teams event was once again conducted in the North, North-West and South of the state. Eight teams from Hobart and four from Launceston and North-West competed against each other over 4 weekends of play. Following the regional finals, a regional challenge comprising all sixteen teams was executed, along with a talent development camp for all athletes. This is always a huge hit and it is great to get players and coaches alike in the same environment over a comprehensive weekend of tennis. Thanks again to the following team coaches for their management and coordination of this competition: North (4): Saeed Behjat, James Bolzonello, Mathew Carswell and Ken Ho: North-West (4): Jason Fletcher, Peter Georgiades, Jamie Kay and Shane Ruffles: South (9): Tony Blom, Michiel Conallin, David Dickson, Vanessa Dobson, Nick Martin, Jackson Pastoor, John Playle, Marty Nidorfer and David Tunbridge.

### Super 10s National Teams Event

Tasmania was once again represented at the Super 10s National Teams Event during the Australian Open. This was an exciting opportunity for players to play on clay, compete for their state and be part of the Australian Open festivities in a once in a lifetime opportunity. Players representing Tasmania were: BOYS: George Anderson, Patrick Best, Kiran Naidoo, Oliver Pridmore. GIRLS: Rosie Fish, Phoebe Mackirdy, Tiana Philp. Thanks to Tony Blom (boys) and Mat Carswell (girls) for the coach/management of their teams.

### TENNIS TASMANIA STATE TEAMS

#### Bruce Cup Team 2016

The 2015 Bruce Cup Teams Event was held in Hobart. Its was fantastic to have this event back on our home turf. The Bruce Cup is a prestigious national schools tennis championships open to girls and boys aged 12 and under. School Sport Australia conducts the Bruce Cup in partnership with Tennis Australia. This event has National Ranking Points and the competition includes team singles, doubles, mixed doubles and an individual event. Players representing Tasmania were: BOYS: Will Bennett, Patrick Best, Jake Elmer, Ben Fergusson Thomas Hann, Jed Plunkett-Smith, Sam Whitehead. GIRLS: Ella Anderson, Tully Bourn, Georgina Fish, Victoria Fish, Rebecca Flinn, Arwen Koesmapahlawan, Brooke Miller. The Tasmanian team finished in 7<sup>th</sup> place. Thanks to Belinda Fish for management of the Tasmanian team.

#### 14s December Showdown Teams Event

Players representing Tasmania at Melbourne Park, Victoria were: BOYS: Samuel Edgar, William Gibson, Samuel Whitehead GIRLS: Georgina Fish, Charlotte Ingram, Lucy Jones, Chelsea Leggett. The boys team finished in 11<sup>th</sup> place and the girls team finished 9<sup>th</sup>. Thanks to James Bolzonello (boys) and John Playle (girls) for the coach/management of their teams.

#### 12s December Showdown Teams Event, Melbourne Park 2015

Players representing Tasmania were: BOYS: William Bennett, Thomas Hann, Jed Plunkett-Smith. GIRLS: Victoria Fish, Rebecca Flinn, Arwen Koesmapahlawan. Both Boys and Girls finished in 10<sup>th</sup> position. Thanks to coaches Trent Constance (boys) and Larn McShane (girls) for coach/management of their teams.

### Australian-Made Foundation Cup 2016

The Foundation Cup was played at the Royal South Yarra Tennis Club in Melbourne. The girl’s team finished in 4<sup>th</sup> place and the boys team finished 6<sup>th</sup>. Players representing Tasmania were: BOYS: William Bennett, William Gibson, Jed Plunkett-Smith, Samuel Whitehead GIRLS: Arnaka Bourn, Tully Bourn, Rebecca Flinn, Chelsea Leggett. Thanks to Larn McShane, team coach/manager.

### TALENT DEVELOPMENT COACHES

Thanks again to Talent Development Coaches (TDCs) James Bolzonello (Launceston) John Playle (Hobart) and Mathew Carswell (Launceston), all of whom showed ongoing commitment as TDCs participating in State Development Camps. James, John

and Mathew also travelled to mainland competitions to support their athletes and participated in professional development workshops. We are pleased to see some very promising athletes starting to make their mark.

### FUTURE DIRECTION

As Talent Development Manager, I will continue to work with players and coaches alike to accelerate player development and grow the talent pool throughout the state. Developing the culture in Tasmania where kids are getting to the courts at every opportunity, developing and improving every time they step foot on the tennis court.

## Australian Rankings

### Open

34	Harry Bouchier	49	Catherine Krueger
56	Edward Bouchier	81	Sanyukta Singh
102	Daniel Groom	128	Vanessa Dobson
135	Ben Barnett	160	Jessica Fowler
140	Tom Youl	179	Larn McShane
165	Benjamin Cawston	186	Eliane Fader
207	Matthew Harris	251	Olivia Maskell
217	Remy Lynch	360	Charlotte Ingram
236	Sean Oosthuizen	376	Evie Francis
255	Bailey Horne	514	Arnaka Bourn

### 14 & under

527	Sam Edgar	360	Charlotte Ingram
590	Sam Whitehead	514	Arnaka Bourn
794	William Gibson	601	Claudia Barnes
948	Thomas Hann	670	Lucy Jones
977	Jed Plunkett-Smith	697	Rebecca Flinn
1192	Jake Elmer	792	Tully Bourn
1197	Jacob Haas	975	Chelsea Leggett
1330	Ben Fergusson	1044	Georgina Fish
		1074	Victoria Fish
		1102	Arwen Koesmapahlawan

### 16 & under

135	Ben Barnett	81	Sanyukta Singh
165	Benjamin Cawston	160	Jessica Fowler
416	Ruben McCormack	186	Eliane Fader
527	Sam Edgar	251	Olivia Maskell
590	Sam Whitehead	360	Charlotte Ingram
769	Patrick Egerrup-Root	514	Arnaka Bourn
794	William Gibson	601	Claudia Barnes
913	Ronan Naidoo	670	Lucy Jones
918	Sam Plunkett-Smith	697	Rebecca Flinn
		792	Tully Bourn

### 12 & under

1192	Jake Elmer	1074	Victoria Fish
1330	Ben Fergusson	1102	Arwen Koesmapahlawan
1983	Patrick Best	1300	Brooke Miller
2379	Kiran Naidoo	1308	Tiana Philp
2422	George Anderson	1427	Summer Wilkinson
3094	Arthur Hayes-Newington	1454	Harriette Browning
3142	Edison Lee	1597	Rosie Fish
3142	Callum Wherett	1600	Rebecca Clarke
3142	George Calvert	1605	Olivia McHugh
3388	Luke Healy	1630	Shay Hardy

## tournaments & competitions



It has been another successful year of tournaments and competitions in Tasmania. A number of key tournament directors and officials continue to provide great leadership in this space and Tennis Tasmania is indebted to those who assist in delivering the Tennis Tasmania calendar. Thank-you to all concerned for all your time and effort in ensuring these events are organised and officiated to the highest standard.

### HOT SHOTS LEAGUES

The ANZ Tennis Hot Shots leagues is the first team competition experience for kids aimed at 7-11 year olds. ANZ Tennis Hot Shots Leagues are the vital link between learning the game and playing the game.

A number of coaches across Tasmania have taken up the opportunity to deliver leagues within their club spaces, creating another opportunity for young children to partake in the sport of tennis. With the Schools Development Coordinator coming onboard, there will be a real emphasis to establish links between schools and clubs through the ANZ Hot Shots Leagues. Tennis Tasmania will work closely with key stakeholders to deliver Leagues through both internal and inter-club delivery models.

### JUNIOR DEVELOPMENT SERIES

The Junior Development Series (JDS) events are an opportunity for players to not only develop their games, but also for these players to develop a healthy attitude towards fitness and competition; playing fair with their fellow players; and competing to the best of their ability. These tournaments provide the perfect first experience for players wanting to get involved in tournament play, in a fun and relaxed environment.

2016 saw the JDS taking on a different approach to what was delivered in 2015. Tournament blocks in the North and South were established, with each block running over a four-week period, consisting of three qualifying events plus a Masters event. Each event within the tournament block were held over a variety of venues across the State. The top 8 players from each age group were invited to the Masters event, with automatic qualification to the Tassie Showdown up for grabs.

With over 160 entries over the two tournament blocks, the JDS has continued to find its space on the tournament pathway. It is envisaged that over the next year, a North West tournament block can be established to further increase numbers and events available to our junior players.

## TOURNAMENTS

### Junior Tournaments

The Junior Tournament (JT) is an umbrella tour that provides a clear competitive pathway for aspiring players. JTs offer Australian Ranking points across five levels: Platinum, Gold, Silver, Bronze and White. These tournaments offer points across the 12/U, 14/U and 16/U age groups. In total, there were eleven Junior Tournaments contested in the 2016/16 period in Tasmania.

Our Gold level JT, the Tasmanian State Championships, remains as our flagship event, with close to 100 players participating over four days at the Launceston Regional Tennis Centre. We also saw similar numbers in the Tasmanian State Age tournament, which acted as a precursor to the State Championships.

### Australian Money Tournaments

The Australian Money Tournament (AMT) has been designed to create quality match opportunities and help with the transition for post junior players. Much like the JTs, AMTs offers Australian Ranking points across five levels, plus prize money based on the AMT level.

Although marred by bad weather, the Tasmanian Open was the highest attended AMT event, with a total of seven AMTs being held throughout 2015/16. Two of these events were held at the Platinum level, the aforementioned Tasmanian Open and the Glenorchy Open.

### AUSTRALIAN PRO TOUR

The Australian Pro Tour is a stepping stone to ATP/WTA Tours. It features professional-level events that offer both prize money and ranking points. These events provide an opportunity for players to earn their first world ranking points.

The Burnie International was put on hold for 2016 due to the lack of funding to compete vital court upgrades. It is hoped that in 2017 that the Burnie International will return to the ATP calendar.

With some extreme inclement weather just days before the Neville Smith Forest Products Launceston International, the event was blessed with some amazing weather and some hotly-contested tennis action. In the women's competition, Han Xinyun took out the title, defeating Alla Kudryavtseva, 6-1 6-1. The story of the whole tournament was Australia's Blake Mott, who received a Wild Card and went on to take the men's title, defeating Kazakhstan's Andrey Golubev in 3 sets, 6-7 (4) 6-1 6-2.

### ASIA-PACIFIC TENNIS LEAGUE

The Australian Tennis League (ATL) is a unique, fast-paced innovative league played across Australia. The ATL is played using the Fast4 scoring format, designed to create a shorter, faster paced match for players and spectators. In 2015, the revamped ATL comprised of 16 men's and 16 women's teams competing across two conferences: North and South.

South Australia, Western Australia and Tasmania competed in Pool B of the South Conference, with the aim to finish in the top two of the pool stage, to earn the opportunity to take on the top two from Pool A. Our men's and women's teams had mixed results over the course of the season, with neither able to claim a top two position in their conference.

After 5 years, Tennis Australia, along with its Member Associations, recently conducted a review of all current programs, products and strategic priorities. This review highlighted a significant opportunity to focus investment into grassroots tennis. As such, the Asia-Pacific Tennis League will not be held in the foreseeable future.

### LOOKING AHEAD

Heading into another year, there will be a real focus on establishing competitions across the State, creating further opportunities for people of all ages to play tennis. No short cuts will be taken with competitions, ensuring that their viability will continue for years to come.

Tennis Tasmania will continue to look at increasing JDS tournaments, especially in the North West of Tasmania. This product is designed to encourage players of all abilities to enjoy tournament tennis in a participation format. This will assist players in their development and bridging the gap towards AR tournaments.

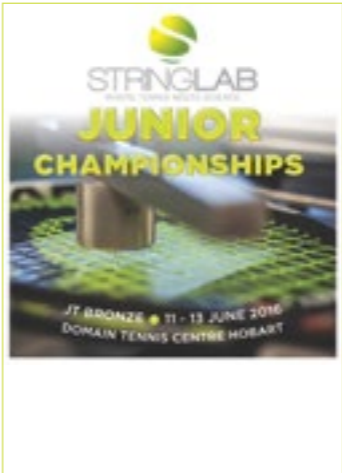
Tournaments will continue to remain at the fore for our players, with an emphasis on attracting strong fields from within Tasmania and interstate to participate at our events. Tennis Tasmania will continue to work closely with Tournament Directors to consistently deliver high standard tournaments.



tournament results



event	winners	runner(s) up
Launceston International - Australian Pro Tour		
Womens Singles	Xinyun Han (CHN)	Alla Kudryavtseva (RUS)
Womens Doubles	Xiaodi You (CHN)/Lin Zhu (CHN) (JPN)	Nadiia Kichenok (UKR)/Mandy Minella (LUX)
Mens Singles	Blake Mott (AUS)	Andrey Golubev (KAZ)
Mens Doubles	Luke Saville (AUS)/Jordan Thompson (AUS)	Dayne Kelly (AUS)/Matt Reid (AUS)
Tasmanian Open Championships - AMT Platinum		
Womens Singles	Olivia Rogowska (AUS)	Zuzana Zlochova (SVK)
Womens Doubles	Sasha Alexander (AUS)/Danielle McIntyre (AUS)	Vanessa Dobson (AUS)/Eliane Fader (AUS)
Mens Singles	Harry Bouchier (AUS) vs Dayne Kelly (AUS) washout	
Mens Doubles	Harry Bouchier (AUS) / Daniel Nolan (AUS) vs Lawrence Bataljin (AUS)/Mario Matejcek (AUS) (washout)	
Tasmanian State Championships - JT Gold		
12/U Boys Singles	Thomas Hann (TAS)	Jed Plunkett-Smith (TAS)
12/U Boys Doubles	Joseph Kelly (TAS)/Jed Plunkett-Smith (TAS)	Jake Elmer (TAS)/Kanika Jayathilake (QLD)
12/U Girls Singles	Zahra Arthur (VIC)	Zali Morris (VIC)
12/U Girls Doubles	Zali Morris (VIC)/Talia Pati (VIC)	Zoey Daggmarr (VIC)/Laura Peart (VIC)
14/U Boys Singles	Andre Putilin (NSW)	Sam Whitehead (TAS)
14/U Boys Doubles	Sam Edgar (TAS)/Sam Whitehead (TAS)	Andre Putilin (NSW)/Eric Tripathi (NSW)
14/U Girls Singles	Zali Morris (VIC)	Zahra Arthur (VIC)
16/U Boys Singles	Benjamin Cawston (TAS)	Ruben McCormack (TAS)
16/U Girls Singles	Charlotte Ingram (TAS)	Claudia Barnes (TAS)
16/U Girls Doubles	Rebecca Flinn (TAS)/Lucy Jones (TAS)	Claudia Barnes (TAS)/Charlotte Ingram (TAS)
18/U Boys Singles	Ben Barnett (TAS)	Daniel Groom (TAS)
18/U Boys Doubles	Ben Barnett (TAS)/Remy Lynch (TAS)	Benjamin Cawston (TAS)/Daniel Groom (TAS)
Tasmanian State Age- JT Silver		
12/U Boys Singles	Brian Capalnean (VIC)	Owen Yu-Hao Lin (QLD)
12/U Boys Doubles	Ben Fergusson (TAS)/ Leon Hemmings (NSW)	Jake Elmer (TAS)/ Owen Yu-Hao Lin (QLD)
12/U Girls Singles	Zahra Arthur (VIC)	Zahra Arthur (VIC)
12/U Girls Doubles	Zoey Daggmarr (VIC)/Laura Peart (VIC)	Arwen Koesmapahlawan (TAS)/Tiana Philp (TAS)
14/U Boys Singles	Andre Putilin (NSW)	Hugh McManus (VIC)
14/U Boys Doubles	Andre Putilin (NSW)/Eric Tripathi (NSW)	Will Gibson (TAS)/Hugh McManus (VIC)
14/U Girls Singles	Zali Morris (VIC)	Rebecca Flinn (TAS)
14/U Girls Doubles	Claudia Barnes (TAS)/Rebecca Flinn (TAS)	Arnaka Bourn (TAS)/Tully Bourn (TAS)
16/U Boys Singles	Benjamin Cawston (TAS)	Sebastian Altendeitering (TAS)
16/U Boys Doubles	Jordan Petryk (TAS)/Sam Plunkett-Smith (TAS)	Ronan Naidoo (TAS)/Oscar Targett (TAS)
16/U Girls Singles	Arnaka Bourn (TAS)	Rebecca Flinn (TAS)
18/U Boys Singles	Benjamin Cawston (TAS)	Remy Lynch (TAS)
18/U Boys Doubles	Benjamin Cawston (TAS)/Remy Lynch (TAS)	Sebastian Altendeitering (TAS)/Patrick Egerrup-Root (TAS)
18/U Girls Singles	Jessica Fowler (TAS)	Claudia Barnes (TAS)



# major events



Economic Value  
**\$1.73M**



Frenchwomen Alize Cornet overcome some of the toughest competitors in the world to clinch the 2016 Hobart International. In a field that featured defending champion Heather Watson, former winners Jarmila Wolfe (nee Gajdosova) and Mona Barthel, Eugenie Bouchard, Dominika Cibulkova and eventual Australian Open semifinalist Johanna Konta, it was the most even 32-player draw the event and city of Hobart has seen.

Weather played its part, which impacted on Heather Watson's title defence as she was bundled out of the event at 1.00am, whilst Eugenie Bouchard saw the funny side and rolled up her sleeves, grabbed a squeegee and proceeded to help our court services team dry the court.

The doubles title was captured by American Christina McHale and her Chinese partner Xin-Yun Han, who ended the fairytale run of Aussie duo Jarmila Wolfe and Kimberly Birrell.

The event welcomed more brand power to support the inclusion of Emirates and Woolworths from 2015, adding William Hill, Blackmores and Canadian Club to a strong multi-national brand presence.

The Hobart International Kids Day continues to go from strength-to-strength, with a record number of participants taking part in multiple activities on the first Saturday of the event. Over 350 people enjoyed a number of tennis activities including player autograph sessions, ANZ tennis Hotshots and jumping castles.

Financing the event continues to be a significant challenge in a crowded Hobart events calendar. For the first time in the events history, global media sales was the number one source

of revenue, followed by sponsorship and ticket revenue. This is a trend that is happening across most sports in the world as the modern population start to dictate the way they consume the sport.

Other areas of particular mention include:

- 10,571 people attended the event
- Canada recorded the highest level of onscreen viewership on the back of Eugenie Bouchard's performance
- Website and Social Media engagement recorded significant growth
- For the first time, an event highlights package was broadcast on domestic TV (7TWO)
- Our media partners once again led the way in turning the event outwards
- The Governor of Tasmania and the Premier were in attendance for the final
- Our communications partner TPG provided free wifi for our fans
- Over 700 hours of global broadcasting was recorded, with 403,145 hours globally viewed
- The event also conducted the following community engagement initiatives
- Teacher Appreciation Night
- Club Presidents Brunch
- Q & A Sessions with players in the corporate marquee
- VIP Coin Toss
- Player Meet & Greets
- Behind the scenes tours
- Live crosses by Southern Cross into their nightly sports report.



Economic Value  
**\$721K**



The 2016 Launceston International produced the strongest fields in both the Mens and Womens events that the city has ever seen. Courtesy of prize money and world ranking points upgrades from Tennis Australia, the dual-gender event carried a combined prize pool of US\$150,000.

Both draws were filled by multiple players with Grand Slam experience and a raft of young Aussie and global talent on the edge of a career breakthrough. In contrasting events, the Men's title was grabbed by emerging Australian teenager Blake Mott, who all week upstaged his more fancied rivals. The Women's title was claimed by Hobart Doubles winner Xinyun Han (CHN), who got the better of experienced Russian Alla Kudryavtseva.

The Men's Doubles titles went to talented Australian duo Jordan Thompson and Luke Saville, with the Chinese paring Xiaodi You and Lin Zhu clinching the Women's Doubles title.

We continue to enjoy the support of local sponsors to ensure the event's success. The centre court was beautifully presented and the addition of the courtside marquee on Friday added to the experience.

The event cannot happen without the support of a tightly woven group of dedicated staff and volunteers - all of whom individually executed their roles to perfection - and as a collective deliver one

of the best events on the global Pro Circuit calendar. The level of player servicing is a standout and all players were provided with the tools required to deliver their best out on the tennis court.

A dedicated media manager ensured that the event was being communicated locally, nationally and internationally and provided a great link to the players and the local Launceston community. Print, Radio and TV continue to support the success of the event ,with major engagement initiatives being rolled out by local radio station LAFM.

Other community engagement initiatives included:

- Live Streaming of matches on the ATP and ITF websites
- Courtside marquee functions
- Officiating recruitment
- LAFM Outside Broadcast
- In-studio player interviews
- Free coaching clinics for the kids
- Twilight feature matches
- Free player wifi provide by Tasmanet.



## Tennis Tasmania Incorporated Statement of financial position As at 30 June 2016

	Note	2016	2015
<b>Assets</b>			
Cash and cash equivalents	10	271,581	261,700
Trade and other receivables	11	50,648	74,950
Inventories	12	21,695	3,291
<b>Total current assets</b>		<b>343,924</b>	<b>339,941</b>
Property, plant and equipment	13	23,961	32,490
<b>Total non-current assets</b>		<b>23,961</b>	<b>32,490</b>
<b>Total assets</b>		<b>367,885</b>	<b>372,431</b>
<b>Liabilities</b>			
Trade and other payables	14	117,381	91,252
Employee benefits	15	68,253	44,183
Deferred income	16	-	1,827
<b>Total current liabilities</b>		<b>185,634</b>	<b>137,262</b>
Employee benefits	15	1,523	2,688
<b>Total non-current liabilities</b>		<b>1,523</b>	<b>2,688</b>
<b>Total liabilities</b>		<b>187,157</b>	<b>139,950</b>
<b>Net assets</b>		<b>180,728</b>	<b>232,481</b>
<b>Members' equity</b>			
Retained earnings		180,728	232,481
<b>Total members' equity</b>		<b>180,728</b>	<b>232,481</b>

## Tennis Tasmania Incorporated Statement of changes in equity For the year ended 30 June 2016

	Retained earnings	Total equity
Balance at 1 July 2014	315,053	315,053
<b>Total comprehensive income for the period</b>		
Total other comprehensive income	-	-
Deficit for the period	(82,572)	(82,572)
Balance at 30 June 2015	232,481	232,481
Balance at 1 July 2015	232,481	232,481
<b>Total comprehensive income for the period</b>		
Total other comprehensive income	-	-
Deficit for the period	(51,753)	(51,753)
Balance at 30 June 2016	180,728	180,728

## Tennis Tasmania Incorporated Statement of profit or loss and other comprehensive income For the year ended 30 June 2016

	Note	2016	2015
Participation tennis revenue	5	240,646	212,137
Player development revenue	5	1,335	22,918
Operations & events revenue	5	199,796	164,751
<b>Total revenue</b>		<b>441,777</b>	<b>399,806</b>
Other income	6	358,688	296,668
Participation tennis expenses		(128,526)	(123,872)
Player development expenses		(1,030)	(42,445)
Operations & events expenses		(237,370)	(241,577)
Finance & administration expenses		(491,679)	(379,753)
<b>Total expenses</b>		<b>(858,605)</b>	<b>(787,647)</b>
Finance income	8	6,387	8,601
<b>Net finance income</b>		<b>6,387</b>	<b>8,601</b>
<b>Net deficit for the period</b>		<b>(51,753)</b>	<b>(82,572)</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the period</b>		<b>(51,753)</b>	<b>(82,572)</b>

## Tennis Tasmania Incorporated Statement of cash flows For the year ended 30 June 2016

	Note	2016	2015
<b>Cash flows from operating activities</b>			
Cash receipts from customers		854,248	643,453
Cash receipts from government grants		55,000	55,000
Cash paid to suppliers and employees		(906,718)	(785,240)
Interest received		7,351	9,541
<b>Net cash from/(used in) operating activities</b>	19	<b>9,881</b>	<b>(77,246)</b>
<b>Cash flows from investing activities</b>			
Acquisition of property, plant and equipment	13	-	-
<b>Net cash (used in) investing activities</b>		<b>-</b>	<b>-</b>
<b>Cash flows from financing activities</b>			
<b>Net cash (used in)/from financing activities</b>		<b>-</b>	<b>-</b>
Net increase/(decrease) in cash and cash equivalents		9,881	(77,246)
Cash and cash equivalents at 1 July		261,700	338,946
<b>Cash and cash equivalents at 30 June</b>	10	<b>271,581</b>	<b>261,700</b>

## Tennis Tasmania Incorporated Notes to the financial statements

### 1. Reporting entity

Tennis Tasmania Incorporated ('Association') is an Association domiciled in Australia. The Association is Incorporated under the Associations Incorporation Act 1964. The address of the Association's registered office is;

Tennis Tasmania Incorporated  
2 Davies Avenue  
Glebe TAS 7000.

Tennis Tasmania is a not-for-profit entity and the principal activities of the Association during the course of the financial year were the promotion and development of the game of tennis in Tasmania.

### 2. Basis of preparation

The financial statements were approved by the Members of the Board on 31 August 2016.

#### (a) Statement of compliance

The financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements adopted by the Australian Accounting Standards Board and the Corporations Act 2001. These financial statements comply with Australian Accounting Standards – Reduced Disclosure Requirements.

#### (b) Basis of measurement

The financial report has been prepared on the historical cost basis.

#### (c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Association's functional currency.

#### (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following note:

- Note 13 – property, plant and equipment (impairment assessment and determination of useful lives)

## Tennis Tasmania Incorporated Notes to the financial statements

### 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### (a) Non-derivative financial instruments

Non-derivative financial instruments comprise trade and other receivables, cash and cash equivalents and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

A financial instrument is recognised if the Association becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Association's contractual rights to the cash flows from the financial assets expire or if the Association transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognised if the Association's obligations specified in the contract expire or are discharged or cancelled.

Cash and cash equivalents comprise cash balances and call deposits.

#### (i) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus and directly attributable transactions costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents and traded and other receivables.

#### (ii) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Association in the management of its short-term commitments.

#### (b) Property, plant and equipment

##### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and accumulated impairment losses. The cost of property, plant and equipment at 1 July 2004, the date of transition to AASBs, was determined by reference to its fair value at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

##### (ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Association and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

##### (iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

- |                           |            |
|---------------------------|------------|
| • furniture and equipment | 4-10 years |
| • motor vehicles          | 6-7 years  |

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

## Tennis Tasmania Incorporated Notes to the financial statements

### 3. Significant accounting policies (continued)

#### (c) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### (d) Impairment

##### (i) Financial assets (including receivables)

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.

Individual significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised, and this reversal is recognised in profit or loss.

##### (ii) Non-financial assets

The carrying amounts of the Association's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (e) Employee benefits

##### (i) Long-term employee benefits

The Association's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Corporate bonds at the balance sheet date which have maturity dates approximating to the terms of the Association's obligations.

##### (ii) Short-term employee benefits

Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' services provided to reporting date and are calculated as discounted amounts based on remunerations wage and salary rates that the Association expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax.

##### (iii) Bonuses

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Association has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## Tennis Tasmania Incorporated Notes to the financial statements

### 3. Significant accounting policies (continued)

#### (iv) Termination benefits

Termination benefits are expensed at the earlier of when the Association can no longer withdraw the offer of those benefits when the Association recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months at the end of reporting, then they are discounted.

#### (f) Provisions

A provision is recognised if, as a result of a past event, the Association has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (g) Revenue and other income

##### (i) Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

##### (ii) Services

Revenue from services rendered is recognised in the profit or loss in proportion to the stage of completion of the transaction at reporting date. The stage of completion is assessed by reference to surveys of work performed.

##### (iii) Grant income

###### Reciprocal grants

Grants received on the condition that specified services should be delivered or conditions fulfilled are considered reciprocal. Such grants are initially recognised as a liability and revenue is recognised as services are performed or conditions fulfilled.

###### Non-reciprocal grants

Where a grant is received where there is no performance obligation or return obligation, revenue is recognised when the grant is received or receivable.

#### (h) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

#### (i) Finance income

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues, using the effective interest method.

#### (j) Income tax

The income of the Association is exempt from income tax, and accordingly, no provision has been made in the accounts for income tax payable.

Withholding tax from other jurisdictions is provided when the liability is due and payable.

#### (k) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

## Tennis Tasmania Incorporated Notes to the financial statements

### 3. Significant accounting policies (continued)

#### (i) New standards and interpretations not yet adopted

The following accounting standards, amendments to accounting standards and interpretations have been identified as those which may impact the Association in the period of initial adoption.

AASB 15 Revenue from Contracts with Customers become mandatory for the Association's financial statements for the period beginning on or after 1 January 2018 and establishes a comprehensive framework for determining whether, how much and when revenue is recognised. The standard replaces existing revenue recognition guidance. The Association does not plan to adopt this standard early and the extent of the impact of being assessed.

AASB 9 Financial Instruments becomes mandatory for the Association's financial statements for the period beginning on or after 1 January 2018 and could change the classification and measurement of financial assets. The Association does not plan to adopt this standard early and the extent of the impact has not been determined.

There are also other amendments and revisions to accounting standards and interpretations that have not been early adopted. These changes are not expected to result in any material changes to the Association's financial performance or financial position.

#### (m) Changes in accounting policies

The Association has consistently applied the accounting policies set out in Note 3 to all periods presented in these financial statements.

### 4. Determination of fair values

A number of the Association's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### Trade and other receivables

For receivables with a remaining useful life of less than one year, the notional amount is deemed to reflect the fair value. All other receivables are discounted to determine the fair value.

## Tennis Tasmania Incorporated Notes to the financial statements

### 5. Revenue

	2016	2015
Participation revenue		
- Tennis Australia grants	240,646	198,889
- Event income	-	13,248
	240,646	212,137
Player development revenue		
- Tennis Australia grants	-	12,000
- Squad fees	1,335	-
- Other revenue	-	10,918
	1,335	22,918
Operations & events revenue		
- Event income	37,876	58,642
- Sponsorship	68,245	55,152
- Event contributions	43,425	-
- Player contributions	50,250	49,753
- Other revenue	-	1,204
	199,796	164,751
<b>Total revenue</b>	<b>441,777</b>	<b>399,806</b>

### 6. Other income

#### Government grants

A \$50,000 grant was received from Sport and Recreation Tasmania for operational assistance under the State Grants Program.

	2016	2015
Government grant income	50,000	50,000
Tennis Australia grants	142,358	152,578
Player registrations & club fees income	51,179	27,885
Sponsorships	-	25,000
Launceston Regional Tennis Centre	106,775	-
Other income	8,376	41,205
<b>Total other income</b>	<b>358,688</b>	<b>296,668</b>

## Tennis Tasmania Incorporated Notes to the financial statements

### 7. Other Expenses

The Association has the following key expenses:

	2016	2015
Depreciation expense		
- motor vehicles	797	5,818
- furniture and equipment	7,732	9,079
Employee benefits expense	439,453	342,641

### 8. Finance income

	2016	2015
Interest income on bank deposits	6,387	8,601
Finance income	6,387	8,601

### 9. Auditors' remuneration

#### Audit services

Auditors of the Association

KPMG Australia:

Audit and review of financial reports

	2016	2015
	12,500	12,400
	12,500	12,400

Tennis Australia Limited have contributed an amount of \$7,300 towards this audit fee (2015:\$7,300).

## Tennis Tasmania Incorporated Notes to the financial statements

### 10. Cash and cash equivalents

	2016	2015
Bank balances	71,581	61,700
Deposits at call	200,000	200,000
Cash and cash equivalents	271,581	261,700

Cash and cash equivalents comprise cash balances and call deposits. The call deposits are readily convertible into known amounts of cash and are held at amortised cost.

### 11. Trade and other receivables

	2016	2015
Trade receivables	22,582	50,532
Other receivables	22,532	20,179
Prepayments	5,534	4,239
	50,648	74,950

### 12. Inventories

	2016	2015
Inventory on hand	21,695	3,291
	21,695	3,291

## Tennis Tasmania Incorporated Notes to the financial statements

### 13. Property, plant and equipment

#### Cost

Balance at 1 July 2014

Additions

Disposals

Balance at 30 June 2015

Balance at 1 July 2015

Additions

Disposals

Balance at 30 June 2016

#### Depreciation and impairment losses

Balance at 1 July 2014

Depreciation charge for the year

Disposals

Balance at 30 June 2015

Balance at 1 July 2015

Depreciation charge for the year

Disposals

Balance at 30 June 2016

#### Carrying amounts

At 1 July 2014

At 30 June 2015

At 1 July 2015

At 30 June 2016

Motor Vehicles	Furniture and equipment	Total
29,090	90,783	119,873
-	-	-
-	-	-
29,090	90,783	119,873
29,090	90,783	119,873
-	-	-
-	-	-
29,090	90,783	119,873
(22,475)	(50,011)	(72,486)
(5,818)	(9,079)	(14,897)
-	-	-
(28,293)	(59,090)	(87,383)
(28,293)	(59,090)	(87,383)
(797)	(7,732)	(8,529)
-	-	-
(29,090)	(66,822)	(95,912)
6,615	40,772	47,387
797	31,693	32,490
797	31,693	32,490
-	23,961	23,961

# notes to financial statements

## Tennis Tasmania Incorporated Notes to the financial statements

### 14. Trade and other payables

	2016	2015
Trade payables	65,830	581
Other payables and accrued expenses	51,551	90,671
	<u>117,381</u>	<u>91,252</u>

### 15. Employee benefits

#### Current

	2016	2015
Provision for annual leave	47,126	29,795
Provision for long-service leave	21,127	14,388
	<u>68,253</u>	<u>44,183</u>

#### Non-current

Provision for long-service leave	1,523	2,688
	<u>1,523</u>	<u>2,688</u>

### 16. Deferred Income

	2016	2015
Player contribution	-	1,827
	<u>-</u>	<u>1,827</u>

### 17. Capital and reserves

#### Members' Equity

The Association is a body corporate Incorporated under the Associations Incorporation Act 1984. In the event of the Association being wound up the liability of members is determined by its rules.

### 18. Operating leases

#### Leases as lessor

Non-cancellable operating lease rentals are receivable follows:

	2016	2015
Less than one year	-	13,500
Between one and five years	-	4,500
More than five years	-	-
	<u>-</u>	<u>18,000</u>

An agreement with Elsmere Management was in place since November 2013 which had a term of 3 years. The agreement was terminated in October 2015.

#### Leases as lessee

Whilst Tennis Tasmania operates out of the Domain Tennis Centre in Hobart there is no current non-cancellable lease in place and therefore Tennis Tasmania is not contractually committed to any future lease payments.

With respect to the Launceston Regional Tennis Centre, Tennis Tasmania have a 20 year heads of agreement with the City of Launceston commenced February 2011 and it will be expired February 2021 that includes a yearly payment towards the whole of life costs of the facility. During the financial year ended 30 June 2016, \$9,544 was recognised as an expense in the statement of profit or loss and other comprehensive income (2015: \$5,771).

## Tennis Tasmania Incorporated Notes to the financial statements

### 19. Reconciliation of cash flows from operating activities

	Note	2016	2015
Cash flows from operating activities			
Deficit for the period		(51,753)	(82,572)
Adjusted for:			
Depreciation	13	8,529	14,897
Operating (loss) before changes in working capital and provisions		(43,224)	(67,675)
Decrease/(increase) in trade and other receivables		24,302	(15,945)
Increase in inventories		(18,404)	(1,408)
Increase in trade and other payables		26,129	20,071
Decrease in deferred income in advance		(1,827)	(14,193)
Increase in provisions and employee benefits		22,905	1,904
Net cash from/(used) operating activities		<u>9,881</u>	<u>(77,246)</u>

### 20. Other related party transactions

The Association, being an Associate member of Tennis Australia Limited, receives shared services benefits from Tennis Australia Limited. These benefits include accounting, human resources, legal and information technology resources. These services are provided for nil consideration.

The names of each person holding the position of officer of the Association during the financial year were:

P. Bowden, J. Fletcher, P. Hobday, A. Youl, K. Robinson, R. Francis (resigned Mar 16), R. Meldrum, S. Pratt (commenced May 16), D. Clark (commenced May 16) and M. Handley.

#### Key management personnel compensation

In AUD	2016	2015
Short-term employee benefits	285,694	210,798
Post employment benefits	26,445	18,647
Total compensation	<u>312,139</u>	<u>229,445</u>

### 21. Economic dependency

Tennis Tasmania as an Associate member of Tennis Australia Limited, receives grant funding related to the implementation of commonly agreed programs and objectives. If the basis of the grant funding were to change then the Directors of Tennis Tasmania would review programs offered and objectives accordingly.

### 22. Subsequent events

There have been no events subsequent to balance date which would have a material effect on the Association's financial statements.

## Tennis Tasmania Incorporated Statement by the directors

In the opinion of the Board of Tennis Tasmania Incorporated ('the Association'):

- (a) the financial statements and notes set out on pages 1 to 15, are in accordance with the Associations Incorporation Act 1964, including:
  - (i) giving a fair presentation of the Association's financial position as at 30 June 2016 and of their performance, and
  - (ii) complying with Australian Accounting Standards and the Associations Incorporation Act 1964;
- (b) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

Dated at Hobart, 31<sup>st</sup> day of August, 2016

Signed in accordance with a resolution of the Board :



P. Bowden  
President



M. Handley  
Chief Executive Officer



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Gordon Sangster  
KPMG  
147 Collins Street 3000  
VIC Melbourne

31 August 2016

Dear Gordon,

### Representation letter - audit of financial report for period 1 July 2015 to 30 June 2016

This representation letter is provided in connection with your audit of the annual financial report of Tennis Tasmania Incorporated (the Association) which comprises the statement of financial position as at 30 June 2016, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes (financial report), for the purpose of expressing an opinion as to whether the financial report presents fairly, in all material respects, the financial position of the association and its financial performance and its cash flows in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Associations Incorporation Act 1964*.

Certain representations in this letter are described as being limited to matters that are material. We understand that omissions or misstatements of items are material if they could, individually or collectively, influence the economic decisions that users make on the basis of the financial report. Materiality depends on the size and nature of the omission or misstatement judged in the surrounding circumstances. The size or nature of the item, or a combination of both, could be the determining factor.

We confirm, to the best of our knowledge and belief, having made such inquiries as we considered necessary for the purpose of appropriately informing ourselves:

- 1 We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated 11 May 2015, for the preparation and fair presentation of the financial report in accordance with applicable Australian Accounting Standards – Reduced Disclosure Requirements (AASBs) and the *Associations Incorporation Act 1964*.
- 2 In preparing the financial report:

- We have determined that based on AASB 1051 *Application of Tiers of Accounting Standards* we are not publicly accountable and have therefore applied Tier 2 reporting requirements.
  - We have adopted appropriate Australian Accounting Standards – Reduced Disclosure Requirements and accounting policies, including complying with all applicable recognition, measurement and disclosure requirements of the Australian Accounting Standards – Reduced Disclosure Requirements. All further references to Australian Accounting Standards in this document are to the equivalent Australian Accounting Standards – Reduced Disclosure Requirements standard.
  - Measurement methods and significant assumptions used by us in making accounting estimates, including those measured at fair value, are reasonable.
- 5 We have provided you with:
- Access to all information of which we are aware that is relevant to the preparation of the financial report such as records, documentation and other matters.
  - Additional information that you have requested from us for the purpose of the audit, and
  - Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
- 4 All transactions have been recorded in the accounting records and reflected in the financial report.
- 5 We acknowledge our responsibility for such internal control as we determine necessary for the preparation of the financial report that is free from material misstatement whether due to fraud or error. In particular, we acknowledge our responsibility for the design, implementation and maintenance of internal control to prevent and detect fraud and error.
- We have disclosed to you the results of management's assessment of the risk that the financial report may be materially misstated as a result of fraud.
- 6 We understand that the term "fraud" includes misstatements resulting from fraudulent financial reporting and misstatements resulting from misappropriation of assets. Misstatements resulting from fraudulent financial reporting involve intentional misstatements or omissions of amounts or disclosures in financial reports to deceive financial report users. Misstatements resulting from misappropriations of assets involve the theft of an entity's assets, often accompanied by false or misleading records or documents in order to conceal the fact that the assets are missing or have been pledged without proper authorisation.

7 There have been no:

(a) Fraud or suspected fraud that we are aware of and that affects the Association and involve:

- Management
- Employees who have significant roles in internal control; or
- Others where the fraud could have a material effect on the financial report.

(b) Allegations of fraud, or suspected fraud, affecting the Association's financial report communicated by employees, former employees, regulators or others.

- 8 We have disclosed to you all known instances of non-compliance or suspected non-compliance with laws or regulations whose effects should be considered when preparing the financial report. Further, we have disclosed to you and have appropriately accounted for and/or disclosed in the financial report in accordance with Australian Accounting Standards all known actual or possible litigation and claims whose effects should be considered when preparing the financial report.
- 9 We have disclosed to you the identity of the Association's related party relationships and transactions of which we are aware and all related party relationships and transactions have been appropriately accounted for and disclosed in accordance with AASB 124 *Related Party Disclosures*.
- 10 All events subsequent to the date of the financial report and for which Australian Accounting Standards require adjustment or disclosure have been adjusted or disclosed.
- 11 The Association has no plans or intentions that may materially affect the carrying value or classification of assets and liabilities. We believe the carrying value of all material assets will be recoverable.
- 12 The measurement, presentation and disclosure of fair values are in accordance with Australian Accounting Standards. The measurement methods and significant assumptions used in determining fair values are appropriate in the circumstances and the resulting valuations and disclosures are reasonable.
- 13 We have recorded all liabilities and disclosed all contingent liabilities in the financial report in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*.
- 14 All known actual or possible litigation and claims whose effects should be considered when preparing the financial report have been disclosed to you and accounted for and/or disclosed in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*.

Except as disclosed in the notes to the financial report, we are not aware of any additional claims that have been or are expected to be received that could have a material effect on the financial report.

- 15 The Association has satisfactory title to all assets and there are no liens or encumbrances on the Association's assets other than those reflected in the financial report.
- 16 There are no plans to abandon product lines, or other plans or intentions that will result in excess or obsolete inventory, and no inventory stated at an amount in excess of net realisable value.
- 17 We have no non-current assets or disposal groups that are required by AASB 5 *Non-current Assets Held for Sale and Discontinued Operations*, to be classified as held for sale.
- 18 We have identified each part of an item of property, plant and equipment that is significant in relation to the total cost of the item and depreciated each item separately in accordance with AASB 116 *Property, Plant and Equipment*.
- 19 There were no material contractual commitments for capital or other expenditure at year end not included in the financial report.
- 20 Throughout the period the Association has conformed with all aspects of contractual agreements that could have a material effect on the financial report in the event of non-compliance, including the requirements of its debt, including all financial and non-financial covenants.
- 21 As at the statement of financial position date, the Association had measured appropriately any obligations arising from:
  - Onerous contracts, i.e. those contracts under which the unavoidable costs of meeting the obligation exceed the economic benefits to be received under it;
  - Liabilities for interest on deposits and other indebtedness, including subordinated notes and participation loans;
  - Losses from transactions not recognised in the statement of financial position.
- 22 The revenue recognition criteria have been applied to the separately identifiable components within a single transaction to reflect the substance of the transaction in accordance with AASB 118 *Revenue* and AASB 1104 *Contributions*.
- 23 All sales transactions are final and there are no sale agreements with customers or other terms that allow for the return of merchandise, except for conditions covered by the usual or customary warranties.

24 Disclosures in respect of financial instruments as required by AASB 7 *Financial Instruments: Disclosures* have been appropriately incorporated in the financial report. Information relating to the Association's exposures to risk arising from financial instruments and how those exposures arise, including a description of our objectives, policies and processes for managing the risk arising from financial instruments and the methods used to measure this risk, has been appropriately disclosed in the financial report as required by AASB 7.

25 We have reviewed all financial assets and financial liabilities within the scope of AASB 139 *Financial Instruments: Recognition and Measurement*, and confirm that they have been recorded and classified appropriately as either:

- Financial liabilities held for trading;
- Financial liabilities designated at fair value through profit or loss;
- Financial assets at fair value through profit or loss; or
- Financial asset at amortised cost.

26 We believe the assumptions and techniques used by us regarding fair value of financial assets and financial liabilities are appropriate and that all fair value measurements are determined in accordance with AASB 13 *Fair value measurement*. In circumstances where the fair value of a financial asset or liability at initial recognition is different from the transaction price, we have immediately recognised a gain or loss equal to the difference in the income statement if and only if the fair value measurement is evidenced by a quoted price in an active market for an identical asset or liability, or is based on a valuation technique that uses only data from observable markets. If the fair value measurement at initial recognition does not meet either of these conditions, then the difference is deferred and subsequently recognised as a gain or loss only to the extent it arises from a change in a factor (or factors) that market participants would take into account when pricing the asset or liability.

27 The Association has applied the principles in AASB 132 *Financial Instruments: Presentation* appropriately in determining the presentation of financial instruments as financial liabilities or equity.

28 When we have applied hedge accounting, we have complied with the applicable hedge designation, documentation, periodic effectiveness assessment and accounting requirements of AASB 139.

29 The following have been properly disclosed in the notes to the financial report:

1a) Judgements, apart from those involving estimations, management has made in the process of applying the entity's accounting policies that have the most significant effect on the amounts recognised in the financial statements including:

- classification and reclassification of financial instruments
- Recognition of impairment on financial and non-financial assets

We have made available to you all minutes of meetings of shareholders and the board of directors, and, when applicable, summaries of actions of meetings held after the reporting period for which minutes have not yet been applied.

30 With respect to the publication of the financial report on our website, we:

- acknowledge we are responsible for the electronic presentation of the financial report;
- will ensure that the electronic version of the audited financial report and the audit report on the website will be the same as the final signed hard copy version;
- will clearly differentiate audited and unaudited information on the website and that the absence of appropriate controls to address this issue increases the risk of potential misrepresentation to users;
- have assessed the controls over the security and integrity of the data on the website and that adequate procedures are in place to ensure the integrity of the information published; and
- will not present the audit report on the full financial report with extracts only of the full financial report.

31 We have made an assessment of the Association's ability to continue as a going concern taking into account all available information about the future, which is at least, but is not limited to, twelve months from the end of the reporting period. We confirm that we are not aware of material uncertainties related to events or conditions that may cast significant doubt upon the Association's ability to continue as a going concern.

Yours Sincerely



Mark Handley  
Chief Executive Officer



## Independent auditor's report to the members of Tennis Tasmania Incorporated

### Report on the financial report

We have audited the accompanying financial report of Tennis Tasmania Incorporated (the Association), which comprises the statement of financial position as at 30 June 2016, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes 1 to 22 comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

#### Directors' responsibility for the financial report

The directors of the Association are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Associations Incorporation Act 1964* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Incorporation Act 1964* and Australian Accounting Standards – Reduced Disclosure Requirements, so as to present a view which is consistent with our understanding of the entity's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the independence requirements of the *Accounting Professional and Ethical Standards Board*.

#### Auditor's opinion

In our opinion the financial report presents fairly, in all material respects, the financial position of Tennis Tasmania Incorporated as at 30 June 2016 and of its financial performance and its cash flows for the year then ended in accordance with the Australian Accounting Standards – Reduced Disclosure Requirements and *Associations Incorporation Act 1964*.



KPMG



Gordon Sangster  
Partner

Melbourne

31 August 2016

# Tennis Tasmania



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