

Tennis Tasmania

Annual Report 2011–2012





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About Us

Tennis Tasmania is the governing body of tennis in Tasmania. We promote and facilitate participation in tennis at all levels, and conduct state, national and international tournaments.

Our Purpose

- To grow the sport of tennis in Tasmania

Our Formula for Success

Places to Play

- Assist in the development/improvement of tennis facilities

Participation

- More people playing more tennis more often

Athlete Development

- Identify, develop and funnel into national player pathway

Tournaments and Competitions

- Conduct world class tennis events

Our People

AFFILIATED BODIES

Tennis North
Tennis North West
Tennis Officials Australia (Tasmanian Division)

PRESIDENT

Mr. Peter Armstrong

VICE PRESIDENT

Mr. Philip Bowden

BOARD MEMBERS

Mr. Ian Bouchier
Mrs Julie Fletcher
Mrs Kim Robinson
Mr. Denis Tucker
Mr. Andrew Youl

EXECUTIVE DIRECTOR

Mr. Mark Handley

STATE COACH

Mr. Simon Youl

COMMUNITY TENNIS OFFICER

Miss Sally Jackson

REGIONAL DEVELOPMENT OFFICER (NORTH)

Mr. Marty Howell

MEMBER SERVICES OFFICER

Mrs Jennifer Nield

COMPETITIONS COORDINATOR

Mr. Gavin Horne

LIFE MEMBERS

Mr. Matthew J.H. Driessen
Mr. William FitzGerald
Mr. Viv Holloway O.A.M.
Mrs Frances Hudson
Mr. Max McMullen
Mr. Ross Munro
Mr. C.A.S. Page O.B.E.
Mr. Tony Ryan

Overview

Tennis Tasmania is the governing body of tennis in Tasmania. We promote and facilitate participation in tennis at all levels, and conduct state, national and international tournaments.

There are three (3) regional associations within Tennis Tasmania. These bodies are responsible for the co-ordination of tournaments, pennant competitions, club development and workshops, and act as a representative for the region in the conduct of tennis in Tasmania.

SOUTHERN REGION

- Cygnet Tennis Club
- Domain Tennis Club
- Geilston Bay Tennis Club
- Glenorchy Tennis Club
- Kingston Tennis Club
- Lindisfarne Tennis Club
- New Norfolk Tennis Club
- New Town Tennis Club
- Richmond Tennis Club
- Rosny Park Tennis Club
- Sorell Tennis Club
- St Therese's Tennis Club
- Sunshine Tennis Club
- Taroona Tennis Club
- Longford Tennis Club
- Perth Tennis Club
- Ringarooma Tennis Club
- Riverside Tennis Club
- Scottsdale Tennis Club
- St Helens Tennis Club
- St Marys Tennis Club
- Sunny Hill Tennis Club
- Trevallyn Tennis Club
- Westbury Tennis Club
- Whitmore Tennis Club

NORTHERN REGION

- 7LA Tennis Club
- Australian Italian Club Tennis Club
- Beaconsfield Tennis Club
- Bicheno Tennis Club
- Binalong Bay Ratepayers & Tennis Association
- Bridport Tennis Club
- Campbell Town Tennis Club
- Evandale Tennis Club
- Newstead Tennis & Squash Centre
- Launceston Indoor Sports Arena
- Launceston Tennis Club
- Legana Tennis Club
- Burnie Tennis Club
- Deloraine Tennis Club
- Devonport Tennis Club
- East Devonport Tennis Club
- Forth Tennis Club
- King Island Tennis Club
- Latrobe Tennis Club
- Port Sorell Tennis Club Inc
- Rosebery Tennis Club
- Sassafras Tennis Club
- Smithton Tennis Club
- Turners Beach Tennis Club
- Ulverstone Tennis Club
- Wynyard Somerset Tennis Club



NORTH WEST REGION

- Burnie Tennis Club
- Deloraine Tennis Club
- Devonport Tennis Club
- East Devonport Tennis Club
- Forth Tennis Club
- King Island Tennis Club
- Latrobe Tennis Club
- Port Sorell Tennis Club Inc
- Rosebery Tennis Club
- Sassafras Tennis Club
- Smithton Tennis Club
- Turners Beach Tennis Club
- Ulverstone Tennis Club
- Wynyard Somerset Tennis Club

The Tennis Tasmania office is located at:
Domain Tennis Centre
2 Davies Ave, Hobart



President's report



On behalf of the board of Tennis Tasmania I have much pleasure in presenting the President's Report for the year ending June 2012. Another superb year with international events now staged in each of our three main regions.

We have also witnessed some great performances by our juniors and participation and interest in the sport is at very high levels. With the development of the Hot Shots and Cardio Tennis programs this is a very exciting time of innovation in tennis.

Year Highlights

Staff Changes

In mid-2011 Michael Roberts gained a position with the new 20/20 cricket franchise (Hobart Hurricanes) for Tasmania. Michael had served Tennis Tasmania with great distinction for seven years and his success in gaining this position in cricket is acknowledgement of his fine work at Tennis Tasmania. He had been recognised as Tasmanian Sports Administrator of the Year and was highly respected in his role as Director of the Moorilla Hobart International.

After an extensive search process at state, national and international level the board was delighted to appoint Mark Handley as the new Executive Director of Tennis Tasmania and Director of the Moorilla Hobart International. Mark has a wonderful background in tennis as a player, coach, centre manager and administrator. His previous position was Tournaments Director with Tennis Australia, a national role. Mark has hit the ground running and did a wonderful job at

the women's international in January, putting in place a number of innovations which are part of a strategy to take the tournament to the level of major Tasmanian event.

Early in the new year Alex Jago (Community Tennis Officer) gained a new position with Tennis Australia. Despite being a Bombers supporter Alex had made a major contribution to state tennis and in particular in his work with schools, coaches and elite squads. Sally Jackson has replaced Alex, and Sally has a key role in assisting clubs and schools and in rolling out Hot Shots programs and the new Cardio Tennis initiative.

Players and Coaching

In player development our National Coach Simon Youl has again done a great job with talent search and development programs. Simon continues to train the elite juniors and travel with them to national competitions as part of his role as a National Coach with Tennis Australia.

We have a wonderful group of juniors coming through including current state number one ranked players for their respective age groups; Janaya Smith, Harry Bouchier, Bradley Dunn, Sanyukta Singh, Catherine Krueger, Henry Ostler, Tom Cornish, Jesse Russell, Samuel Elliston-Buckley, Jessica Chesterman, Vanessa Dobson, Hamish Youl, Rose Barker and Charlotte Ingram. Congratulations to our Bruce and Pizzey Cup teams and to Charlotte Ingram who recently participated at the National Talent Development camp at the Australian Institute of Sport.

International Events

Moorilla Hobart International

The 19th Moorilla Hobart International was a great success with new Tournament Director Mark Handley, introducing a number of great new initiatives, including the media interview room and corporate hospitality centre under the eastern stand.

In the singles, Mona Barthel (Germany) won a high class final defeating Belgium's Yanina Wickmayer 6-1 6-2. With the name Mona we expect to see great things from this rising star.

Tournament Director Mark Handley did a wonderful job running his first tournament. Mark was well supported by the Domain Tennis Centre and the Hobart City Council. The event continues to be an outstanding success thanks to the large group of tireless volunteers.

A feature of this year's event was the official players draw with the spectacular backdrop of the MONA gallery. Again the volunteers at the event did a superb job and continue to contribute so much to the success of this event.



I would also like to thank our naming rights sponsor Moorilla for their continued great support as well as Tennis Australia and the Tasmanian State Government through Events Tasmania. We look forward to a wonderful celebration at the 20th event in January 2013.

Burnie International

The Burnie Tennis Club again hosted a dual men's and women's international event this year. Danai Udomchoke (Thailand) and Olivia Rogowska (Australia) were the respective men's and women's winners.

For the second year in a row this tournament has been judged Tennis Australia's Most Outstanding Tournament, a wonderful achievement.

Congratulations to President, Danny Clark and Chair of the Burnie International Tournament Committee, Anthony Johnstone, for running another highly successful event. It is wonderful to see the whole Burnie and north-west community supporting such a great tournament.

Launceston Tennis International

The inaugural Launceston International attracted great crowds and plenty of media attention with Yulia Putintseva (Russia) winning an excellent final against Lesley Kerkhove 6-1 6-3, at the new Launceston Regional Tennis Centre.

This tournament is the result of years of work by many people in the north of the state to first build the regional centre and then so successfully organise an international tennis event.

Sincere thanks go to Don Wing, Linton Kerber (in memory), the Launceston City Council, the state and federal governments, Tournament Director Mark Handley and Tennis Tasmania board members Phil Bowden, Andrew Youl and Denis Tucker and the host of volunteers who contributed so much to this event.

Board and Staff

My sincere thanks to all board members for their excellent commitment and contribution - Phil Bowden (Vice-President), Andrew Youl, Julie Fletcher, Denis Tucker, Kim Robinson, Ian Bouchier and Executive Director Mark Handley who have assisted greatly with expertise and encouragement.

I would also like to acknowledge the retirement of former Tennis Tasmania President, board member and tireless tennis administrator and tournament director Ross Munro. Ross has made a wonderful contribution to tennis across this state and at national level. Ross Munro is a Life Member of Tennis Tasmania.

I would also like to thank the fantastic staff at Tennis Tasmania. It has been a busy year and one full of challenges and achievement for all staff. National Coach Simon Youl, Community Tennis Officer Sally Jackson, Tournaments Coordinator Gavin Horne, Member Services Coordinator Jennifer Nield and Regional Development Officer (North) Marty Howell have all made wonderful contributions to Tasmanian tennis.

Thank you to the Tasmanian Government through Sport and Recreation Tasmania for its great support and advice, to the major Councils who are contributing so well to our major projects, to Tennis Australia for its ongoing commitment, and to the tennis community for your support of this much loved game.

Finally my sincere thanks and gratitude to Executive Director Mark Handley who has achieved so much since his appointment last October.

Remember, the aim in tennis is to hit the ball where your opponent isn't. Good luck and enjoy our great game!

Peter Armstrong

**President
Tennis Tasmania**



Tennis Australia's CEO's report



A year of growth and development

The past 12 months have been an important step toward our 2016 goal of having four million Australians playing our great sport.

This step has been one taken in unison between a group of people that have delivered every facet of tennis to the community. That group has very prominently featured Tennis Tasmania and the different regions within the State, community tennis officers, clubs and centres within the regions and importantly, the coaches, school teachers and parents within those communities.

Together, more than ever before, we are all working together for the betterment of the game.

Central to that combined effort across the nation has been the evolution of two programs which are key to participation growth – MLC Tennis Hot Shots and Cardio tennis.

It has become quickly evident that there is a serious public appetite for the national kids' starter program. More than a quarter of a million children enjoyed MLC Tennis Hot Shots last financial year and we are aiming to grow that substantially in the next 12 months.

Similarly Cardio Tennis seems to have tapped into a vein of interest in the tennis-fitness sector and it has gained some strong momentum since it was launched earlier this year.

Underpinning this growth is a significant and ongoing investment in facilities. This investment in Places to Play has been building for several years and has enabled the establishment or refurbishment of more than 1200 courts in what has been the biggest injection of

funds into tennis facilities in the history of the sport. Again, that has been a joint effort between the tennis community and various levels of government. It is an initiative that needs to continue as we grow the interest in tennis.

One of the great moments of the last year that impacted us all, was Sam Stosur's incredible victory in the 2011 US Open. Sam's story is a wonderful lesson in overcoming the adversity of illness and her success is a testimony to the rewards of hard work, great talent and a wonderful attitude. She is a standout both as an athlete and a person. She helped lead the Australian Fed Cup team into the World Group with a stunning upset over Germany on clay in Stuttgart in April. Sam is a credit to herself, her team and her family and she continues to do Australian tennis proud.

But Sam wasn't the only highlight as a crop of talented juniors showed some great promise with the Junior Girls Ashleigh Barty, Belinda Woolcock and Brooke Rischbieth taking out the Junior Fed Cup final in October, while Nick Kyrgios and Andrew Harris won back to back junior Grand Slam doubles titles at Wimbledon and Roland Garros this year.

There have been numerous off court successes as well as staff in Tennis Australia and the Member Associations continue to explore ways to ensure all points of engagement with our sport are first class and encourage greater interaction between tennis and communities.

Tennis Australia's "Freeing The Pathway For Delivery" funding has enabled Tennis Tasmania to appoint some key staff including CEO Mark Handley and Community Tennis Officer Sally Jackson. There is also provision for a new competitions and tournament coordinator to be appointed next financial year. These appointments will significantly improve the tennis expertise within the state and help to build the profile of tennis within the wider community.

Another way we continue to do this is through the provision of great events at community, capital city and national level. History has shown us that these events inspire people to play which in turn inspires people to attend great events and so the upward spiral continues. Obviously the Moorilla Hobart International is a fine example of that.

Finally, to the Tasmanian tennis family, thank you the part you have played in growing the sport. I am very proud to work alongside such a committed and focused group of people, and I look forward with great confidence to embarking upon the next chapter of our country's tennis story.

Steve Wood
Chief Executive Officer, Tennis Australia



Player Development report



The 2011-12 year has been another challenging year within our Player Development program. There has been continued opportunity provided for our players to train within our southern based state squad system and we have been going through a development period with many players out of age nationally. As National Coach I will be looking for overall individual national results and performances to improve as we move into the second half of 2012 and early 2013.

The following outlines our training and competition pathways, squads, programs, player performances, highlights and new initiatives throughout the 2011-12 financial year.

Tennis Tasmania Player Development Objective

"To create the world's best training environment, while supporting and developing nationally successful tennis players with their ultimate aim of becoming a Grand Slam Champion".

State High Performance Academy (SHPA Tasmania)

Our Player Development program continues to be centralised in Hobart, with the SHPA operating at the Domain Tennis Centre. In term one, 2012 our SHPA was renamed the National Academy Hobart. As a National Academy base, we will be supported by Tennis Australia for funding which will be directed towards a new gymnasium and international standard clay courts. These two very important resources will immediately impact the overall development of all athletes participating in our state squad programs. Planning for implementation of both these resources is well underway.

In term two, 2012 a new tiered structure for State Squads was established and players will have the opportunity to be selected for a National Academy Scholarship. To receive a full National Academy Scholarship, players must achieve certain criteria relating to participation, Australian ranking and tournament results. This information is available on the Tennis Australia website. To be eligible for NA wildcard scholarship, status players will also need to meet criteria relating to participation, ranking, performance as well as overall attitude and commitment to training.

Selection for the Academy over the last year continued to be based on the following areas: ability (physical/mental/technical/tactical), potential, work ethic and attitude, commitment, fitness, performance/results and rankings.

I would like to sincerely thank Alex Jago for his time over the last year in assisting the Academy while he was the Community Tennis Officer at Tennis Tasmania. Alex has taken up a new role in Project Talent with Tennis Australia based in Melbourne. His coaching, enthusiasm and passion for steering our culture will be greatly missed by Tennis Tasmania and all players. We wish Alex all the best with his new position at Tennis Australia. Thanks also go to Jackson Pastoor who assisted me with our Monday's drilling session in term one.

The Academy training program continued to offer five group training sessions, three evening and two mornings. Special thanks go to Darren McNees our strength and conditioning trainer who conducted three weekly evening training sessions for our

Tasmania State Training Pathway 2011 - 2012

Level 1	State High Performance Academy (SHPA)
Level 2	State Development Squads
Level 3	10's Little Futures Program
Level 4	Talent Search and Development : Project Talent

Tasmania Competitions Pathway 2011 - 2012

Australian Money Tournaments	
State Open Tournaments	
Optus Junior Tour State Tournaments	
Junior Development Series (ITN Events)	
MLC Tennis Hot Shots	
Teams Events	Pizzey Cup, 14's and 12's State Teams Event, Bruce Cup



Player Development report

Academy players. We look forward to the next stage in strength and conditioning as we appropriately equip the gym space under the Domain Tennis Centre grandstand. All athletes will reap the benefits from this resource.

Members of the SSHA during the 2011 -12 year were: Jay Tanase, Janaya Smith, Ellie Chesterman, Nick Fader, Thomas Youl, Daniel Groom, Thomas Cornish, Bailey Horne, Catherine Krueger, Laughlin Noble, Jesse Russell, Sanyukta Singh.

State Development Squads

The State Development squads are underpinning squads to the State High Performance Academy, with players offered three weekly group training sessions. Thanks go to Alex Jago, Mickey Connallin, Olivia Troon and Nick Martin for their coaching services.

Members of the State Development Squads during the 2011-12 year were: Jesse Russell, Laughlin Noble, Erin Fazackerley, Hannah Coombe, Eliane Fader, Remy Lynch, Mathew Harris, Leif Anderson, Oscar Brown, Henry Ostler, Jess Chesterman, Hannah Edgell, Tristan Lynch, Patrick Egerrup-Root, Mulugeta Smith, Jyles Horne and William Cooper.

Project Talent: Talent Search and Development

Over the last financial year we were once again supported by Tennis Australia with approximately \$10,000 which was used for subsidising squad programs and delivery of Talent Development Camps.

Talent Development Camps were held in both Hobart and Launceston, with players from the North West and Eastern regions of Tasmania invited to the Launceston Camp. Themes for the camps have been based around team work (doubles play), accelerating a players skill development and worlds best footwork/movement.

Super 10's Little Futures Program

The Super 10s Little Futures squad forms the grassroots entry point into the Tennis Tasmania Athlete development program. Players who were invited to this squad were given the opportunity to accelerate their development due to the three sessions being offered per week. Players worked on developing their technical and tactical fundamentals and their ability to keep the ball in play for rallying, along with developing a work ethic through education of intensity.

Players were encouraged to enter the Friday Junior pennant and state tournament competitions for valuable match play experience. One of the three sessions offered was a Saturday afternoon session at the Domain Tennis Centre, coordinated by Mickey Connallin.

Primary Schools Talent Search

In the last year there was no Talent Searches conducted in Primary Schools other than gaining recommendations from private coaches who had visited schools and implemented MLC Tennis Hot Shot programs. This program will be re implemented in the coming year through a closer association with the private coaches delivering tennis in schools across the state. A handful of our most promising tennis players currently training in our State Squads and competing nationally have emerged from the Primary Schools Talent Search initiative.

Tennis Tasmania State Teams

Tasmania was represented at the following Teams Events:

2011 Bruce Cup, Canberra ACT (Oct 2011)

Boys: Nick Fader, Thomas Youl, Daniel Groom, Tom Cornish, Laughlin Noble, Jesse Russell, Oscar Brown

Girls: Sanyukta Singh, Hannah Coombe, Jess Fowler, Erin Fazackerley, Eliane Fader, Bea Hetrel, Hannah Edgell

Coach: Simon Youl & Manager: Cynthia Direen

14's Optus National Team Event, Melbourne Park VIC (Dec 2011)

Boys: Hamish Youl, Nick Fader, Thomas Youl

Coach: Simon Youl

Girls: Catherine Krueger, Rose Barker, Gabbie Carswell

Coach: Olivia Troon

12's Optus National Team Event, Melbourne Park VIC (Dec 2011)

Boys: Laughlin Noble, Jesse Russell, Oscar Brown

Coach: Alex Jago

Girls: Sanyukta Singh, Jess Fowler, Bea Hetrel

Coach: Olivia Troon



14's Optus National Team Event - Tasmanian Team Girls: Gabbie Carswell, Catherine Krueger, Coach Olivia Troon, Rose Barker



14's Optus National Team Event - Tasmanian Team Boys: Thomas Youl, Coach Simon Youl, Hamish Youl and Nick Fader



Player Development report

In January 2012 Tasmania was represented for the first time at the Foundation Cup. This event took place in Sydney during the Sydney International at Homebush. Team players were given the chance to view some centre court matches during the competition. They were also involved in presentations that took place on centre court at Homebush.

2012 Foundation Cup Team, Sydney Homebush (Jan 2012)

Boys: Daniel Littler, Joab Littler, Josh Partridge, Ben Barnett

Girls: Alex Mclean, Jess Fowler, Courtney Webb, Meg Radford

Coach/Manager: James Bolzonello, Chantel Jamieson

2012 Pizzey Cup- Toowoomba QLD (April 2012)

Boys: Elliot Johnstone (Captain), Brad Dunn, Hamish Youl, Ross Marzetti, Daniel Rose, Sam Beckett, Martyn Icke, Lachlan Palmer

Girls: Janaya Smith (Captain), Brittney Macrostie, Vanessa Dobson, Meghan De Boer, Gabrielle Carswell, Evie Francis, Montana Bradley, Phoebe McCormack

Team Managers: Roger Francis & Mandy Francis

In July 2011 Tasmania was well represented at the annual Glen Iris Underage Championships in Victoria. Approximately 32 players from Tasmania travelled to Melbourne to compete in the event. This was a Tennis Tasmania organised trip that provided coach support and full duty of care for all players. I believe this was the highest contingent of Tasmanian players in history to compete at a mainland tennis event. In 2012 -13 we will be working closely with players and private coaches across the state to implement more of these trips to appropriate mainland events.

Player Performance Highlights (Nationally)

- Congratulations to Harry Bouchier in winning the 16's Optus National Clay Court Championships, singles and doubles events in QLD. Harry brilliantly followed up this great result by winning 2 ITF Junior titles in the following weeks.
- Congratulations to Janaya Smith who performed extremely well at Pizzey Cup and was named in the Pizzey Cup Australian Merit team.
- Our 2011 Bruce Cup State Team performed extremely well, finishing 5th place from 8 at the Bruce Cup National Teams Event in Canberra. Our team was extremely competitive in the match up against all of the 4 big states Queensland, Victoria, New South Wales and South Australia, whilst recording convincing victories over the Northern Territory, Australian Capital Territory, and Western Australia.



The Tasmanian 2012 Foundation Cup Team.

Future Direction

Over the next 12 months I will be looking for more players to step up and produce some very good national results. As National Coach, I will be taking a different weekly role in relation to the number of athletes I am working with. A new tiered State Squad structure will allow me to give complete focus on fewer athletes within a more productive coach/player ratio environment.

A lot more work and training/competition opportunities need to be directed towards our 10 and under athletes to continue to grow our pool within player development. Supporting coaches and providing Talent Development camps alongside appropriate training squads will be the continued focus point for achieving a better outcome for Tasmanian tennis.

Much work is to be done for Tasmanian tennis to achieve the ultimate result in delivering a Grand Slam champion. This remains our goal!

Simon Youl

National Coach TAS



Moorilla Hobart International



The 19th annual Moorilla Hobart International was held from 6 to 14 January 2012 at the Domain Tennis Centre in Hobart, Tasmania.

The tournament this year hosted 24 of the top 60 ranked female tennis players including defending champion Jarmila Gajdosova (Vic), former world No. 12 Yanina Wickmayer (BEL), Anabel Medina Garrigues (ESP), Angelique Kerber (GER), Shahar Peer (ISR), Bethanie Mattek-Sands (USA) and past winners Anna Chakvetadze (RUS) and Jie Zheng (CHN).

Australians who competed in the main draw included Gajdosova, wildcards Casey Dellacqua (WA), Anastasia Rodionova (Vic) and fifteen-year-old Ashleigh Barty (Qld), who made her WTA debut. Sacha Jones (AUS) also qualified for the event.

World No.64 and qualifier Mona Barthel (GER) won the Hobart championship, her first WTA title, after she defeated world No.29 and top seed Wickmayer in straight sets 6-1 6-2.

In total, 12,151 attended the tournament, just down from 12,523 in 2011. Daily and twilight sessions ran to schedule with wet weather only hindering two sessions.

The official launch of the Moorilla Hobart International was held on the tennis court at the MONA gallery at the Moorilla Estate. Jarmila Gajdosova was engaged to help launch the event and announce her return to Hobart to defend her title. An additional launch was held in Launceston at the Regional Tennis Centre.

All functional areas were executed to world class standards with our main focus areas delivering a point of difference. The look and feel on the first impression points within the facility presented it in a fashion complimentary of an international event, an overhaul in the corporate catering menu was well received, whilst the streamlining of player servicing and community engagement activities completed the picture.

A number of other new initiatives took place in the lead-up to and during the Moorilla Hobart International 2012. Of specific focus was the attention given to the quality of three 'experience' areas; our players, our business sector and our community. Points of difference were created through each core area with the following achievements:

Players:

1. Reconfigured player area that provided a dedicated player servicing area which included a gym and a separate relax area that included an internet lounge and open plan meals area.
2. Complimentary laundry service for main draw athletes
3. Discounted racquet restringing

Community:

1. Stadium naming rights were granted to any patron who bought an event program and were lucky enough to have their program serial number drawn out of the ballot at the end of each day.
2. More catering options in the food court
3. Readjustment of the site overlay and upgrade in the quality of signage
4. Inaugural Moorilla Hobart International Kids Day

Corporate:

1. "Champions Club", an exclusive area that combined corporate access with post match player interviews
2. All inclusive approach to ensure they felt part of the event, through invitations to the official launch and official draw, both of which included main draw player attendance.
3. Overhauled catering menu



Mona Barthel, 2012 Champion



Moorilla Hobart International



Champions Club



Casey Dellacqua with Kids Day participants



Draw Board



Centre Court action

A full event safety plan was also introduced that engaged all emergency service crews and was ultimately the “force field” to ensuring proper evacuation procedures were in place and patrons safety was secure. St John Ambulance was also in attendance for the first time.

Tournament coverage was very strong due to a number of reasons: Gajdosova returned to Hobart to defend her 2011 title, Barty made her WTA debut after winning a wildcard at the Australian Open 2012 Play-off in December, and thirdly, eyes were on Sacha Jones after she announced she had switched allegiance from New Zealand to Australia. In total, five Australians contested the main draw at the Moorilla Hobart International.

Over 80 newspaper articles featured in Tasmanian papers throughout the week of the event.

Website hits almost doubled from 2011 to 2012, with 176,681 hits on the website landing page compared to 92,767 the corresponding year. Overall website hits reached 347,703 globally from 164 countries compared to 2011 121,673 from 162 countries.

Social media components also contributed to the promotion of the event with 1418 Facebook fans, 846 Twitter followers and 46504 YouTube views.

The semi finals and finals of the Moorilla Hobart International were broadcast by Southern Cross for Fox Sports and reached a total audience of 297,000 over the two days.

Overall the reconfiguration of the site layout and an increased empowerment and accountability of our senior leadership teams and functional team leaders enabled the delivery of the event to showcase the Domain Tennis Centre and the skills of our leaders.

I would like to take this opportunity to thank all of our dedicated volunteers who put in a tremendous amount of effort across the week to ensure the events success and to our experienced leadership group who carried me through my first event and lead the teams with precision and by example.

Mark Handley

Tournament Director



Community Tennis report



It gives me great pleasure to present my first annual report as Community Tennis Officer of Tasmania following the departure of Alex Jago in January 2012. Coming from a physical education background, I was involved in the original MLC Tennis Hotshots National Schools Pilot Program as an ambassador at Our Lady of Lourdes in Devonport and have seen first-hand how forward thinking schools, passionate teachers and passionate coaches

can capture the hearts and minds of a young generation of would be tennis players.

Within Tennis Tasmania we are primarily focused on supporting, facilitating, and growing community based tennis programs within the State. In the 2011/12 financial year we have continued to grow the MLC Tennis Hot Shots program with our affiliated partners, whilst introducing Cardio Tennis to the State. We have done this in the following ways:

- Offering more participation opportunities to the general public and our tennis playing community.
- Further education and training opportunities for existing and potential affiliates, volunteers and other stakeholders.
- Showcasing and offering varied opportunities to take part in these programs in our cities and regional areas
- Continuing the momentum gained in building relationships with our public, private and independent schools.

MLC Tennis Hot Shots

The awareness, support and delivery of the MLC Tennis Hot Shots Program (MLCTHS) has continued to strengthen during 2011/12 with Tennis Australia and Tennis Tasmania investing more resources in this area. The number of official MLCTHS deliverers across Australia is currently 733, with Tasmania having 19. The number of registered participants nationwide is 47,988, and Tasmania's Hot Shots kids registrations were 677. The number of participants experiencing MLC Hot Shots through Active After School Communities (AASC) nationwide was 213,824 with over 300 of these from Tasmania.

An online registration system for kids has been introduced in July 2012 which will streamline processing and participants will now receive their free T-Shirt directly in the post. The Community Tennis team, affiliated clubs and coaches have been working together with the understanding that MLCTHS is where the future of tennis lies in exposing children to modified equipment and play based approach. Over 345,000 children in Australia have now experienced the program

since this past financial year. This exceeds the set target.

We have held MLC Hot Shots in-schools programs, Active After School Communities, Hot Shot Challenges 'round robins', and various schools sporting association gala days. The first "Kids Day" was held on the first Sunday of the Moorilla Hobart International 2012 which saw 180 children with their family members try the speed serve, hit over the mini nets and meet MHI competitors Casey Dellacqua and other players.

In Tasmania the program is continuing to grow with more clubs and coaches delivering the program to a quality standard. The National School Pilot Program has successfully been completed, with a north-west Catholic school, Our Lady of Lourdes, and northern state school, Riverside Primary, both immersing themselves in the program and receiving training, free coach visits, free equipment and a visit and media opportunity with tennis legend John Fitzgerald.

The National School Partnership Program seeks to link in with tennis passionate physical education teachers and coaches alike, to create the opportunities for 10 and under students to receive a 4-6 week unit of hot shots during their physical education lessons, with no expense for either student or school. We estimate this will radically increase the number of children exposed to the sport in Tasmania and Australia annually. Online resources are also evolving with affiliated coaches now able to log their school visits 2 weeks prior in order to receive small gifts to giveaway to the school students they visit. A Community Play Pilot Program is also being rolled out later in 2012 with a similar aim as the National School Partnership Program, but in the Club setting.



L-R: Coach Shane Ruffels (Devonport Tennis Club), Sally Jackson (CTO Tennis Tas), John Fitzgerald (MLC Tennis Hot Shots Ambassador) visit Devonport Tennis Club in Devonport.



Community Tennis report



Cardio Tennis at the ACHPER Conference, Launceston.



Launceston Primary School Sports Assoc, Launceston Regional Tennis Centre.

Cardio Tennis

Cardio Tennis was rolled out nationwide to the consumer, in January 2012, and is a fun, social, cardio workout for all ages. Participants wear heart rate monitors and are guided by a qualified coach to take part in 50 – 60 minutes of a tennis cardio workout. An average of 300-500 calories are burnt by the individual in one workout. Little or no tennis experience is required and popular energetic music is played during the session. Research shows the average age of our current users are 39 year old females.

Offering Cardio Tennis in your club is a great way to introduce the 25-40 year old age bracket back into your club and a financially rewarding opportunity. In Tasmania we currently have six qualified Cardio Tennis deliverers. Four coaches are currently offering workout sessions with two more to commence in the warmer months. The official number of Cardio Tennis participants who filled out the medical and consent forms in the period since January 2012, is 42. We expect this number to steadily increase as more coaches take on Cardio Tennis and grow their business. Tennis Australia qualified coaches are able to become Cardio Tennis deliverers with registration costs being kept low and great value for money being offered in the coach's pack.

Regional Tennis Officer –Launceston

Marty Howell has been busy delivering MLC Tennis Hot Shots in northern primary schools in his role as Regional Tennis Officer representing Tennis Tasmania on a part time basis. Over the past 12 months Marty has delivered the hot shots experience to grade 3 and 4 classes across 15 schools in the north of the state. Marty has seen well over 1000 students directly and over another 500 students have received further lessons from their physical education teacher continuing on with Marty's work in their schools.

The coming financial year is already becoming booked up after positive feedback from schools and word of mouth. Discussions have begun in looking at delivering to grade 1 and 2's which is closer to the target starting age – 5 years - for MLCTHS.

Activations

Using special events to promote our sport have been a priority for us, and we have been fortunate enough to have had some major exposure across the state in various capacities.

Following is a rundown of events we have participated in;

Australian Open Trophy Tour (Devonport and Launceston)
Taste of Tasmania (Hobart)
Moorilla Hobart International Launch (Hobart and Launceston)
Kids Day – Moorilla Hobart International
John Fitzgerald – National Schools Partnership Program (Devonport, Launceston and Hobart)
ACHPER – Physical Education Teacher Conference (Launceston)
Active After Schools Care (North West, North and South)
Sports Gala Day (Launceston)
SPSSA Challenge (Hobart)
Australian Pro Tour (Burnie and Launceston)
Launceston Tennis International Launch (Launceston)

Future Directions

The key focus for Community Tennis in Tasmania for 2012/13 will be Cardio Tennis, Inclusion, and MLC Tennis Hot Shots. Primarily the MLCTHS National Schools Partnership Program (NSPP), and the MLCTHS Community Play Pilot will both focus on upskilling teachers, parents, committee members and other volunteers at the Introduction to Hot Shots level. We aim to enable more deliverers of Hotshots at the basic level without the need to rely solely on the availability of our coaches. Although it is our hope that we can more often than not have a coach be present to oversee these activities, the focus will always be on providing a pathway from school lessons to coach/club and from community play experience to coach/club continuation.

I would like to take this opportunity to say thank you for the warm welcome I have received from the tennis community and I look forward to working with clubs and coaches to continue to create participation opportunities and accelerate the popularity of tennis in our State together.

Sally Jackson
Community Tennis Officer



Club Report



Tennis Tasmania's Member Services main function is to facilitate the registrations of Tennis Tasmania's affiliate clubs and their members, ensuring they receive the benefits of their affiliation.

The major benefits for Clubs include Public Liability insurance and Directors and Officers insurance, and access to the Community Tennis staff. For Players, each member receives Personal Accident insurance coverage, receives a Player Registration booklet and has the opportunity to access priority ticketing to AO series events, or participate in the ticket ballot for the French and US Opens, and Wimbledon.

Club Affiliation

During 2011-2012 there were some minor changes to the Club Membership as we welcomed two new clubs, Bridport Tennis Club and New Town Tennis Club. We unfortunately had to farewell George Town Tennis Club and Penguin Tennis Club, who were unable to continue operating due to their retiring committees. The long term viability of Club committees appears to be a significant issue with a small number of clubs and one that is not only reserved for regional areas.

Tennis Tasmania currently has 51 affiliated clubs.

Player Registrations

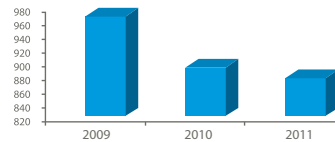
In 2011, player registrations increased to 4585, which is a 1% increase from the previous year.

There are a number of factors continuing to influence this number such as Clubs not seeing the benefits of registering all players, especially those who fall into the no cost categories i.e. Juniors 10 yrs and under, and Social Members. This situation is mainly due, in some Clubs, to a lack of awareness and misinformation of the procedures for Player Registrations.

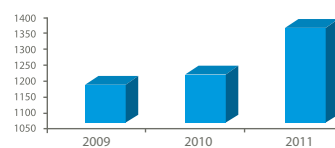
This was in part addressed by the development and distribution to Club Presidents of the 2012 Club Affiliation and Player Registration guidelines which included an overview of the Club Affiliation and Player Registration benefits and procedures.

Please refer to the following graphs relating to player registrations growth/decline per region;

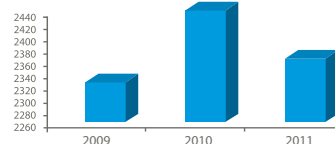
Membership - North West



Membership - North



Membership - South



Club Development

As part of the 2012 Affiliation renewal, information was requested from Clubs concerning their development plans. 29 Clubs advised they have no developments planned, 9 did not provide a response and 3 advised that developments are planned but gave no detail, and 1 club advised their future planning was under review.

The following is a summary of responses provided outlining planned developments.

- Website and Shade Shelter – Newstead
- Fence replacements – Binalong Bay and Bicheno
- Court replacements – 7LA, Evandale, Forth, Rosny Park and St Therese's
- Grow Membership – Beaconsfield

2012/2013

A key focus for Member Services will be to increase Club utilisation of the My Tennis membership system. This system allows clubs to manage their own membership database while at the same time registering players with Tennis Tasmania, which will improve the mechanism by which existing members can renew memberships and new members join clubs. The system also has the capacity to distribute emails to club membership with ease, thereby increasing the level of information available.

Jennifer Nield

Member Services Officer



Tennis Officials report



Officials at the Moorilla Hobart International 2012

It is a privilege to advise you all of the activities and achievements of Tennis Officials over the past 12 months. During this period it has been a pleasure to watch and admire the development of our officials.

We conducted many training sessions and assessment days and I highlight the obtaining of Chair Level B qualifications by Sam Gleeson and Nick Lee. Also Willy Priestly and David Vernon achieved the Referee B qualification and Louise Widdowson achieved the Referee A qualification. It has been a long time since Tasmania had officials qualified at Chair Level B and Referee A. Also at the end of the Summer Circuit 18 line officials had received an increase in grades on 24 Lines.

We now have officials in Tasmania qualified to officiate at Gold and Platinum level events and given the further training already scheduled we will increase the number of highly qualified officials available to local events.

Currently we have 48 active members and 5 life members.

Davis Cup & Other Selections

Louise Widdowson was selected to officiate at the Davis Cup Asia Oceania tie between Australia and Korea on 6-8 April 2012 in Brisbane. Louise also court supervised the National 16 Clay Court Championships, which were held in Ipswich, Queensland from 18 March - 2 April 2012.

Sam Gleeson officiated at a Davis Cup Asia Oceania Zonal tie between Australia and China from 10 - 12 February 2012 in Geelong.

Joan Wylie was selected for cross line development at the Australian Open Wild Card Playoff in December 2011.

Samantha Davis officiated at the Davis Cup World Group playoff tie between Australia and Switzerland from 16-18 September 2011.

Moorilla Hobart International 2012

For the Hobart Moorilla International we had 28 umpires selected as compared to 23 last year.

Kate Barker, Peter Beckett, Phoebe Davis, Margaret Etta, Annie Frances, Colin Mendoza, Kene Onwukwe, Ben Osborne and Millan Smith were selected for their first Moorilla Hobart International.

Australian Open 2012

In 2012 we had 21 members selected compared to 18 members selected with 16 attending for the previous year.

A special mention for our 5 first timers: Peter Beckett, Aurora Clarke, Margaret Etta, Gen Li and Colin Mendoza.

Burnie Challenger and Launceston Tennis International

Twenty Tasmanians officiated at the Burnie Challenger.

A special thanks to the 12 Tasmanians who officiated at the Launceston Tennis International, women's Pro-Tour event after a long hard summer. At the end of this event some officials had umpired for between 5-6 exhausting weeks. Thanks to you for all for your efforts in assisting in the establishment of this new exciting event.

Over the past 12 months we have provided officials for these local events:-

- LTA Launceston Open
- Devonport OJTs
- Hobart Junior Age
- Rio Tinto Championships
- Tennis Tas AMT Launceston
- Dunlop Indoor
- Tasmanian Open
- NW Pennant Final (2)
- Cygnet Open
- Glenorchy Open
- Clarence Open
- Independent School's Final
- Bob Jane Classic
- Bushby Easter Championships
- Tasmanian Open Hobart

Future Aims

We intend to continue to upgrade the skill and qualifications of our members. One of our areas of need is a lack of qualified court supervisors. If you are aware of anyone who may wish to undertake this rewarding task please contact us.

Don't just watch the shots, call the shots. Become a tennis official.

Yours in Tennis

Michael Wells

President



Tennis Seniors report



This year 35+ seniors Tasmania has undergone some major and groundbreaking changes. In August 2011 Tennis Seniors Tasmanian members voted to dissolve their incorporated body. An alternative operational structure was put in place whereby our state governing body, Tennis Tasmania, would take over all the administrative duties relating to senior's tennis in our state. As a result an advisory group chaired by a Tennis Tasmania board member and consisting of key 35+ members was set up to oversee the transition of 35+ seniors.

Given the above and the end of an era, I would like to take the opportunity to thank on behalf of all Tasmanian seniors' participants, both social and competitive, the previous and long standing committee lead by Bill Cromer (President) and Ann Pusta (Secretary) for their significant contribution to the sport over many years. The decision by the Tasmanian committee to dissolve is one of constant discussion amongst many other 35+ seniors committees Australia wide. Unfortunately the volunteer base in many sporting organisations is dwindling with aging committees and very few younger individuals wishing to take on administrative roles. I believe other states will watch with anticipation to see how our new model works under the guidance of Tennis Tasmania.

In June 2012 the Presidents and Secretaries meeting was held on the Gold Coast. I was invited to attend on behalf of Tennis Tasmania and our 35+ seniors. This was my first opportunity to meet the executive committee of Tennis Seniors Australia and the Presidents and Secretaries of all the other states. The meeting certainly gave me a better understanding of how senior's tennis operates and in particular critical issues facing many of the other states. Some of the key discussion points/outcomes of the meeting were as follows;

- Affiliation reform incorporating a zero registration fee. The fee to be based on a club's number of courts. South Australia is running a pilot program.
- Memberships fees. The President of TSA reiterated to all states that whatever membership fee they introduced had to be financially viable.
- The new compulsory IPIN for competitive players appears to be having a negative impact on participation. Generally speaking the ITF is placing more and more onerous regulations which are creating headaches for tournament committees.
- The 2013 Nationals will again be held in Perth. Tasmania needs to start considering teams for the event. Closing dates for team entries are the end of October 2012 and end of December 2012 for individuals. The teams tournament runs from 6–11 January and the individual's tournament from 13–18 January.
- The 2014 National Championships is to be hosted by Tasmania was confirmed at the meeting, with a very positive response received from all the other states. The Championships will be held from the 12 January to 24 January 2014. Tennis Australia has granted an exemption for the Championships overlapping the Australian Open given Tennis Tasmania's commitment to Moorilla Hobart International the previous week.
- A number of states applauded the direction Tasmania is headed in disbanding our senior's body and having it as an administrative arm of Tennis Tasmania.
- As Tasmania has won the right to host the 2014 Australian Seniors Championships in Hobart we will very shortly be pulling together an organising committee. The acquisition of some 50 synthetic grass courts in close proximity to Hobart remains a challenge and we will be contacting clubs in the near future seeking support for the event.



Tennis Seniors report

This year Tasmania has had a number of men and women competing in interstate 35+ senior's tournaments. The most notable tournament was the 2012 Australian Seniors Claycourt Championships held at Dendy Park, Victoria in March. Tasmania was represented by Andrew Youl (45+), Maree Coulson (45+), Martin Rojahn (55+), Jon Aufder-Heide (60+), Paul Graham Jones (70+), Rod Turner and Rod Harrex (55+ Doubts) and Max Byrne (80+). The standout performance went to Maree Coulson who made the finals of the 45+ women's singles.

In order to cater for ongoing 35+ seniors participation for competitive and non-competitive players Tennis Tasmania have put together a tournament and social calendar consisting of 5 tournaments and 4 social days hosted in the North, North West and South of the state. To the clubs involved thank you for agreeing to participate and host our new calendar format which will hopefully foster further participation of 35+ senior's tennis in Tasmania. The 2012 calendars are as follows;

On a sad note I would like to acknowledge the passing of Val Byrne. Val and her family have been much loved patrons and stalwarts of tennis in our state for over 50 years. On behalf of Tennis Tasmania we pass on our condolences to Max and his three daughters Debbie, Kerrie and Cathy.

Finally could I again encourage all 35+ Tasmanian seniors to start planning for Perth in 2013 and Hobart in 2014. For those of you pondering a comeback can I suggest 2014 is the year! There is still plenty of time and we need a full complement of teams to showcase our states commitment to 35+ senior's tennis.

Andrew Youl

Board Member Tennis Tasmania
Chair Tennis Seniors Advisory Committee

Social Tennis		
Month	Date	Host Venue
April	Sunday 15	Riverside Tennis Club
May	Sunday 27	Kingston Tennis Club
June	Sunday 24	Trevallyn Tennis Club
July	Sunday 15	Taroona Tennis Club
July	Sunday 29	Devonport Tennis Club
August	Sunday 26	Geilston Bay Tennis Club

Tournament Circuit		
Month	Date	Host Venue
August	Sunday 11 and Sunday 12	Riverside Tennis Club
October	Saturday 6 and Sunday 7	Sunshine Tennis Club
November	Saturday 17 and Sunday 18	Devonport Tennis Club
December	Sunday 1 and Sunday 2	Domain Tennis Centre End of Year Championships



The year that was





The year that was





Statement of Comprehensive Income

For the year ended 30 June 2012

	Note	2012	2011
Community tennis revenue	6	183,327	197,562
Player development revenue	6	40,884	49,872
Operations and events revenue	6	72,778	37,217
Total revenue		296,989	284,651
Other income	7	230,497	2,170,363
Community tennis expenses		(117,524)	(110,839)
Player development expenses		(46,095)	(54,516)
Operations and events expenses		(112,257)	(63,960)
Tennis Centre upgrade expenses		-	(1,913,938)
Finance and administration expenses		(260,247)	(305,850)
Total expenses		(536,123)	(2,449,103)
Finance income	9	20,272	17,444
Net finance income		20,272	17,444
Net surplus for the period		11,635	23,355
Other comprehensive income		-	-
Total comprehensive income for the period		11,635	23,355

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 5 to 21.



Statement of Changes in Equity

For the year ended 30 June 2012

	Retained Earning	Total Equity
Balance at 1 July 2011	387,555	387,555
Total comprehensive income for the period		
Total other comprehensive income	-	-
Surplus for the period	23,355	23,355
Balance at 30 June 2011	410,910	410,910
Balance at 1 July 2012	410,910	410,910
Total comprehensive income for the period		
Total other comprehensive income	-	-
Surplus for the period	11,635	11,635
Balance at 30 June 2012	422,545	422,545

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 5 to 21.



Statement of Financial Position

For the year ended 30 June 2012

	Note	2012	2011
Assets			
Cash and cash equivalents	11	397,021	476,210
Trade and other receivables	12	78,332	74,513
Inventories	13	8,762	7,360
Total current assets		484,115	558,083
Property, plant and equipment	14	41,005	36,948
Total non-current assets		41,005	36,948
Total assets		525,120	595,031
Liabilities			
Trade and other payables	15	56,874	91,174
Employee benefits	16	7,916	46,857
Income received in advance	17	32,472	43,599
Total current liabilities		97,262	181,630
Employee benefits	16	5,313	2,491
Total non-current liabilities		5,313	2,491
Total liabilities		102,575	184,121
Net assets		422,545	410,910
Members' equity			
Retained earnings		422,545	410,910
Total members' equity		422,545	410,910

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 5 to 21.



Statement of Cash Flows

For the year ended 30 June 2012

	Note	2012	2011
Cash flows from operating activities			
Cash receipts from customers		503,267	508,635
Cash receipts from government grants		55,916	1,399,620
Cash paid to suppliers and employees		(642,411)	(2,790,217)
Interest received		19,679	17,812
Net cash used in operating activities	21	(63,549)	(864,150)
Cash flows from investing activities			
Acquisition of property, plant and equipment		(15,640)	(35,939)
Proceeds from sale of property, plant and equipment		-	10,909
Net cash used in investing activities		(15,640)	(25,030)
Cash flows from financing activities			
Net cash (used in)/from financing activities		-	-
Net decrease in cash and cash equivalents		(79,189)	(889,180)
Cash and cash equivalents at 1 July		476,210	1,365,390
Cash and cash equivalents at 30 June		397,021	476,210

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on pages 5 to 21.



Notes to the Financial Statements

1. Reporting entity

Tennis Tasmania Incorporated ('Association') is an Association domiciled in Australia. The Association is Incorporated under the Associations Incorporation Act 1964. The address of the Association's registered office is;

Tennis Tasmania Incorporated
2 Davies Avenue
Glebe TAS 7000.

Tennis Tasmania is a not-for-profit entity and the principal activities of the Association during the course of the financial year were the promotion and development of the game of tennis in Tasmania.

2. Basis of preparation

The financial statements were approved by the Members of the Committee on 21st August 2012.

(a) Statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards ('AASBs') adopted by the Australian Accounting Standards Board (AASB) and the Associations Incorporation Act 1964.

The standards relevant to the Association that have been adopted during the year are:

- AASB 1054 Australian Additional Disclosures
- AASB 2009-12 Related Party Disclosures
- AASB 2010-4 Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project.

(b) Basis of measurement

The financial report has been prepared on the historical cost basis.

(c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Association's functional currency.

(d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following note:

- Note 14 – property, plant and equipment (impairment assessment and determination of useful lives)



3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements. Certain comparative amounts have been reclassified to conform with the current year's presentation.

(a) Non-derivative financial instruments

A financial instrument is recognised if the Association becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Association's contractual rights to the cash flows from the financial assets expire or if the Association transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognised if the Association's obligations specified in the contract expire or are discharged or cancelled.

Cash and cash equivalents comprise cash balances and call deposits.

Loans and receivables

Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

(b) Property, plant and equipment

(i) Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and impairment losses. The cost of property, plant and equipment at 1 July 2005, the date of transition to AASBs, was determined by reference to its fair value at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

(ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Association and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

(iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

- furniture and equipment 4–10 years
- motor vehicles 6–7 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

(c) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.



3. Significant accounting policies (continued)

(d) Impairment

(i) Financial assets (including receivables)

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.

Individual significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised, and this reversal is recognised in profit or loss.

(ii) Non-financial assets

The carrying amounts of the Association's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(e) Employee Benefits

(i) Long-term employee benefits

The Association's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Commonwealth Government bonds at the balance sheet date which have maturity dates approximating to the terms of the Association's obligations.

(ii) Short-term benefits

Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' services provided to reporting date and are calculated as undiscounted amounts based on remunerations wage and salary rates that the Association expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax.

A provision is recognised for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Association has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.



3. Significant accounting policies (continued)

(f) Provisions

A provision is recognised if, as a result of a past event, the Association has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(g) Revenue and other income

(i) Goods sold

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

(ii) Services

Revenue from services rendered is recognised in the profit or loss in proportion to the stage of completion of the transaction at reporting date. The stage of completion is assessed by reference to surveys of work performed.

(iii) Grants

Reciprocal grants

Grants received on the condition that specified services should be delivered or conditions fulfilled are considered reciprocal. Such grants are initially recognised as a liability and revenue is recognised as services are performed or conditions fulfilled.

Non-reciprocal grants

Where a grant is received where there is no performance obligation or return obligation, revenue is recognised when the grant is received or receivable.

(h) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

(i) Finance income and expenses

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues, using the effective interest method.

(j) Income tax

The income of the Association is exempt from income tax, and accordingly, no provision has been made in the accounts for income tax payable.

Withholding tax from other jurisdictions is provided when the liability is due and payable.

(k) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

(l) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2012, and have not been applied in preparing these financial statements. None of these are expected to have a significant effect on the financial statements of the Association, except AASB 9 Financial Instruments, which becomes mandatory for the Association's 2014 financial statements and could change the classification and measurement of financial assets. The Association does not plan to adopt this standard early and the extent of the impact has not been determined.



4. Determination of fair values

A number of the Association's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

(i) Trade and other receivables

For receivables with a remaining useful life of less than one year, the notional amount is deemed to reflect the fair value. All other receivables are discounted to determine the fair value.

5. Financial risk management

The Association has exposure to the following risks from their use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk
- Operational Risk

This note presents information about the Association's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of capital. Further quantitative disclosures are included throughout this financial report.

The Members of the Committee have overall responsibility for the establishment and oversight of the risk management framework.

Risk management policies are established to identify and analyse the risks faced by the Association, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Association's activities. The Association, through their training and management standards and procedures, aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Credit risk

Credit risk is the risk of financial loss to the Association if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Association's receivables from customers and investment securities.

Trade and other receivables

The Association's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Association's customer base, including the default risk of the industry and country, in which customers operate, has less of an influence on credit risk. Approximately 44 percent (2011:49 percent) of the Association's revenue is attributable to transactions with a single customer.

The Association has established an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individual exposures. The majority of the Association's customers have been transacting with the Association for a number of years, and losses have been minimal.

Liquidity risk

Liquidity risk is the risk that the Association will not be able to meet its financial obligations as they fall due. The Association's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Association's reputation.

Typically the Association ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.



5. Financial risk management (continued)

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Association's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Currency risk

The Association is not exposed to currency risk on sales, purchases and borrowings as they only transact in their denominated currency the Australian dollar (AUD).

Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Association's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Association's operations.

The Association's objective is to manage the operations risk so as to balance the avoidance of financial losses and damage to the Association's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Association's standards for the management of operational risk in the following areas:

- Requirements for appropriate segregation of duties, including independent authorisation of transactions;
- Requirements for the reconciliation and monitoring of transactions;
- Compliance with regulatory and other legal requirements;
- Requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- Requirements for the reporting of operational losses and proposed remedial action;
- Development of contingency plans;
- Training and professional development;
- Ethical and business standards; and
- Risk mitigation, including insurance where this is effective.

Capital management

The Association is not subject to externally imposed capital requirements.



Notes to the Financial Statements

6. Revenue

	2012	2011
Community tennis revenue		
- Tennis Australia grants	183,327	184,000
- Other revenue		13,562
	183,327	197,562
Player development revenue		
- Tennis Australia grants	9,670	10,000
- Squad fees	26,397	34,432
- Other revenue	4,817	5,440
	40,884	49,872
Operations and events revenue		
- Event income	42,702	15,367
- Sanction fees	-	50
- Player contributions	30,076	21,800
	72,778	37,217
Total revenue	296,989	284,651

7. Other income

	2012	2011
Government grants income	50,833	1,963,93
Administration funding income	48,413	91,124
Affiliation and club fees income	73,825	81,531
Sponsorships	25,577	25,664
Other income	31,849	8,106
Total other income	230,497	2,170,363

Government grants

A grant was received from Sport and Recreation Tasmania for operational assistance under the State Grants Program.



Notes to the Financial Statements

8. Other expenses

The Association has the following key expenses:

	2012	2011
Depreciation expense		
- motor vehicles	5,818	5,850
- furniture and equipment	5,765	3,288
Cost of goods sold		
- cost of inventories	6,797	9,700
Movement in provision for employee benefits	(36,119)	(14,343)

9. Finance income and expense

	2012	2011
Interest income on bank balances	20,272	17,444
Total finance income	20,272	17,444
Finance expense	-	-
Net finance income and expense	20,272	17,444

No finance income and expenses are recognised through equity.

This is consistent with the statement of changes in equity on page 2.

10. Auditors' remuneration

	2012	2011
Audit services		
Auditors of the Association		
KPMG Australia		
Audit and review of financial reports	10,500	10,000
	10,500	10,000

Tennis Australia Limited have contributed an amount of \$6,300 towards this audit fee (2011:\$5,900).

11. Cash and cash equivalents

	2012	2011
Bank balances	197,021	276,210
Deposits at call	200,000	200,000
Cash and cash equivalents	397,021	476,210

12. Trade receivables and other assets

	2012	2011
Trade receivables	43,729	43,800
Other receivables	26,985	22,371
Prepayments	7,618	8,342
	78,332	74,513

13. Inventories

	2012	2011
Inventory on hand	8,762	7,360
	8,762	7,360



Notes to the Financial Statements

14. Property, plant and equipment

	Motor Vehicles	Furniture and equipment	Total
Cost			
Balance at 1 July 2011	40,455	32,022	72,477
Additions	29,090	6,849	35,939
Disposals	(40,455)	-	(40,455)
Balance at 30 June 2012	29,090	38,871	67,961
Balance at 1 July 2011	29,090	38,871	67,961
Additions	-	15,640	15,640
Disposals	-	-	-
Balance at 30 June 2012	29,090	54,511	83,601
Depreciation and impairment losses			
Balance at 1 July 2011	18,955	22,704	41,659
Depreciation charge for the year	5,850	3,288	9,138
Disposals	(19,784)	-	(19,784)
Balance at 30 June 2012	5,021	25,992	31,013
Balance at 1 July 2011	5,021	25,992	31,013
Depreciation charge for the year	5,818	5,765	11,583
Disposals	-	-	-
Balance at 30 June 2012	10,839	31,757	42,596
Carrying amounts			
At 1 July 2011	21,500	9,318	30,818
At 30 June 2012	24,069	12,879	36,948
At 1 July 2011	24,069	12,879	36,948
At 30 June 2012	18,251	22,754	41,005



Notes to the Financial Statements

15. Trade and other payables

Trade payables		
Other payables and accrued expenses		

2012

2,822
54,052
56,874

2011

35,952
55,222
91,174

16. Employee benefits

Current

Provision for long-service leave		
Provision for annual leave		

2012

-
7,916
7,916

2011

10,464
36,393
46,857

Non-current

Provision for long-service leave		
----------------------------------	--	--

5,313
5,313

2,491
2,491

17. Income received in advance

Affiliation fees		
Event entry fees		
Tennis Australia grant in advance		

2012

22,187
409
9,876
32,472

2011

32,963
10,636
-
43,599



Notes to the Financial Statements

18. Capital and Reserves

Members equity

The Association is a body corporate Incorporated under the Associations Incorporation Act 1964. In the event of the Association being wound up the liability of members is determined by its rules.

19. Financial instruments

Credit Risk

Exposure to credit risk

The carrying amount of the Association's financial assets represents the maximum credit exposure. The Association's maximum exposure to credit risk at the reporting date was:

		Carrying amount	
	Note	2012	2011
Trade and other receivables (less prepayments)	12	70,714	66,171
Cash and cash equivalents	11	397,021	476,210
		467,735	542,381

The Association's maximum exposure to credit risk for trade and other receivables (less prepayments) at the reporting date by geographic region was \$70,714 in Australia (2011: \$66,171).

The Association's most significant customer accounts for 52% or \$26,354 of the trade receivables carrying amount at 30 June 2012. (2011: 27% or \$11,980).

Impairment losses

The aging of the Association's trade receivables at the reporting date was:

	Gross	Gross
	2012	2011
Not past due	-	9,459
Past due 0-30 days	26,494	1,319
Past due 31-60 days	250	3,398
Past due 61-90 days	5,000	20,000
Past due 90 days	18,585	9,624
	50,329	43,800

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2012	2011
Balance at 1 July	-	-
Impairment (loss)/reversal recognised	6,600	-
Balance at 30 June	6,600	-



Notes to the Financial Statements

19. Financial instruments (continued)

Liquidity Risk

The following are the contractual maturities of financial liabilities including estimated interest payments.

30 June 2012

	<i>Note</i>	Carrying amount	Contractual cash flows	6 mths or less
Non-derivative financial liabilities				
Trade and other payables	15	56,874	(56,874)	56,874
		56,874	(56,874)	56,874

30 June 2011

	<i>Note</i>	Carrying amount	Contractual cash flows	6 mths or less
Non-derivative financial liabilities				
Trade and other payables	15	91,174	(91,174)	(91,174)
		91,174	(91,174)	(91,174)

There are no non-derivative financial liabilities with contractual maturities greater than 6 months.

Refer to note 5 for details on the Association's approach to managing liquidity risk.

Interest Rate Risk

Profile

At the reporting date the interest rate profile of the Association's interest-bearing financial instruments were:

	Carrying amount	
	2012	2011
Fixed rate instruments		
Financial assets – Deposits at call	200,000	200,000
Variable rate instruments		
Financial assets – Bank balances	197,021	197,021



Notes to the Financial Statements

19. Financial instruments (continued)

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis was performed on the same basis for 2011.

	Profit or loss		Equity	
	100bp increase	100bp decrease	100bp increase	100bp decrease
30 June 2012				
Variable rate instruments	1,970	(1,970)	-	-
Cash flow sensitivity (net)	1,970	(1,970)	-	-

	Profit or loss		Equity	
	100bp increase	100bp decrease	100bp increase	100bp decrease
30 June 2011				
Variable rate instruments	2,762	(2,762)	-	-
Cash flow sensitivity (net)	2,762	(2,762)	-	-

Fair values versus carrying amounts

The carrying amount of assets and liabilities shown in the balance sheet approximate their fair value.

20 Operating leases

Leases as lessor

Non-cancellable operating lease rentals are payable as follows

	2012	2011
Less than one year	13,500	13,500
Between one and five years	54,000	54,000
More than five years	182,250	195,750
	249,750	263,250

Tennis Tasmania sublets the Regional Tennis Centre in Launceston to Launceston Indoor Sports Arena under a Management and Licence agreement, which has a term of 20 years.

Leases as lessee

Whilst Tennis Tasmania operates out of the Domain Tennis Centre in Hobart, there is no current lease in place and therefore Tennis Tasmania is not contractually committed to any future lease payments. With respect to the Regional Tennis Centre that Tennis Tasmania sublets to Launceston Indoor Sports Arena, the agreement between Tennis Tasmania and the Regional Tennis Centre is in final stages and is nearing completion. This agreement does not involve any exchange of funds for Tennis Tasmania for the rights.



Notes to the Financial Statements

21. Reconciliation of cash flows from operating activities

	Note	2012	2011
Cash flows from operating activities			
Surplus for the period		11,635	23,355
Adjusted for:			
Depreciation	14	11,583	9,138
Loss on sale of property, plant and equipment		-	9,762
Operating profit before changes in working capital and provisions		23,218	42,255
((Increase)/decrease in trade and other receivables		(3,819)	(31,947)
(Increase)/decrease in inventories		(1,402)	2,189
(Decrease)/increase in trade and other payables		(34,300)	(180,163)
(Decrease)/increase in income received in advance		(11,127)	(682,141)
(Decrease)/increase in provisions and employee benefits		(36,119)	(14,343)
Net cash from operating activities		(63,549)	(864,150)

22. Other related party transactions

The Association, being an Associate member of Tennis Australia Limited, receives shared services benefits from Tennis Australia Limited. These benefits include accounting, human resources, legal and information technology resources. These services are provided for nil consideration.

The names of each person holding the position of officer of the Association during the financial year were:

P. Armstrong, P. Bowden, R. Munro (resigned September 2011), J. Fletcher (commenced September 2011), D. Tucker, A. Youl, I. Bouchier, K. Robinson.

		Transaction value year ended 30 June		Balance outstanding as at 30 June	
		2012	2011	2012	2011
Mr P. Armstrong	Interest	13,580	11,167	201,596	201,003

Mr P. Armstrong is a director of MyState Financial, with which the Association holds investment accounts. The dealings are on normal commercial terms and conditions.

Mr D. Tucker has disclosed to the Committee of Tennis Tasmania a loan to the proprietor of Launceston Indoor Sports Arena (LISA) and owns the building in which the Pro-shop is leased. These arrangements create a conflict of interest for Mr D. Tucker in relation to matters relating to the Launceston Regional Tennis Centre (LRTC) and he does not participate in the Committee decision making in relation to these entities.

Key management personnel compensation

In AUD	2012	2011
Short-term employee benefits	154,890	143,138
Post employment benefits	10,897	11,471
Total compensation	165,787	154,609



Notes to the Financial Statements

23. Economic dependency

Tennis Tasmania as an Associate member of Tennis Australia Limited, receives grant funding related to the implementation of commonly agreed programs and objectives. If the basis of the grant funding were to change then the Directors of Tennis Tasmania would review programs offered and objectives accordingly.

24. Subsequent events

In the opinion of the Committee of Tennis Tasmania Incorporated ('the Association'):

In the opinion of the directors of Tennis ACT Limited ('the Company'):

- (a) the financial statements and notes set out on pages 1 to 21, are in accordance with the Associations Incorporation Act 1964, including:
 - (i) giving a fair presentation of the Association's financial position as at 30 June 2012 and of their performance, and
 - (ii) complying with Australian Accounting Standards and the Associations Incorporation Act 1964;
- (b) there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

Dated at Hobart.....day of.....2012.

Signed in accordance with a resolution of the directors.

P Armstrong
President

J Fletcher
Committee Member



Representation letter

Gordon Sangster
Partner
KPMG
147 Collins Street
Melbourne VIC 3000

30 August 2012

Dear Sir

Representation letter - audit of annual financial report for period 1 July 2011 to 30 June 2012

This representation letter is provided in connection with your audit of the annual financial report of Tennis Tasmania Incorporated (the Association) which comprises the statement of financial position as at 30 June 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes (financial report), for the purpose of expressing an opinion as to whether the financial report gives a true and fair view of, in all material respects, the financial position of the Association and its financial performance and its cash flows in accordance with Australian Accounting Standards and the Associations Incorporation Act 1964.

Certain representations in this letter are described as being limited to matters that are material. We understand that omissions or misstatements of items are material if they could, individually or collectively, influence the economic decisions that users make on the basis of the financial report. Materiality depends on the size and nature of the omission or misstatement judged in the surrounding circumstances. The size or nature of the item, or a combination of both, could be the determining factor.

We confirm, to the best of our knowledge and belief, having made such inquiries as we considered necessary for the purpose of appropriately informing ourselves:

1. We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated 27 April 2012 for the preparation of the financial report and fair presentation of the financial report in accordance with applicable Australian Accounting Standards (AASBs) and the Associations Incorporation Act 1964;
2. In preparing the financial report:
 - We have adopted appropriate Australian Accounting Standards and accounting policies, including complying with all applicable recognition, measurement and disclosure requirements of the AASBs.
 - Measurement methods and significant assumptions used by us in making accounting estimates, including those measured at fair value are reasonable.
3. We have provided you with:
 - Access to all information of which we are aware that is relevant to the preparation of the financial report such as records, documentation and other matters;
 - Additional information that you have requested from us for the purpose of the audit; and
 - Unrestricted access to persons within the Association from whom you determined it necessary to obtain audit evidence.
4. All transactions have been recorded in the accounting records and reflected in the financial report.
5. We acknowledge our responsibility for such internal control as we determine necessary for the preparation of the financial report that is free from material misstatement whether due to fraud or error. In particular, we acknowledge our responsibility for the design, implementation and maintenance of internal control to prevent and detect fraud and error.

We have disclosed to you the results of management's assessment of the risk that the financial report may be materially misstated as a result of fraud.



Representation letter

6. We understand that the term “fraud” includes misstatements resulting from fraudulent financial reporting and misstatements resulting from misappropriation of assets. Misstatements resulting from fraudulent financial reporting involve intentional misstatements or omissions of amounts or disclosures in financial reports to deceive financial report users. Misstatements resulting from misappropriations of assets involve the theft of a Association’s assets, often accompanied by false or misleading records or documents in order to conceal the fact that the assets are missing or have been pledged without proper authorisation.
7. There have been no:
 - a. Fraud or suspected fraud that we are aware of and that affects the Association and involves:
 - Management;
 - Employees who have significant roles in internal control; or
 - Others where the fraud could have a material effect on the financial report.
 - b. Allegations of fraud, or suspected fraud, affecting the Association’s financial report communicated by employees, former employees, analysts, regulators or others.
8. We have disclosed to you all known instances of non-compliance or suspected non-compliance with laws or regulations whose effects should be considered when preparing the financial report. Further, we have disclosed to you and have appropriately accounted for and/or disclosed in the financial report in accordance with Australian Accounting Standards all known actual or possible litigation and claims whose effects should be considered when preparing the financial report.
9. The effects of uncorrected misstatements are immaterial, both individually and in the aggregate, to the financial report as a whole. A list of the uncorrected misstatements is attached in Appendix 1 listed below.
10. We have disclosed to you the identity of the Association’s related party relationships and transactions of which we are aware and all related party relationships and transactions have been appropriately accounted for and disclosed in accordance with AASB 124 Related Party Disclosures.
11. All events subsequent to the date of the financial report and for which Australian Accounting Standards require adjustment or disclosure have been adjusted or disclosed.

Assets and liabilities

12. The Association has no plans or intentions that may materially affect the carrying value or classification of assets and liabilities. We believe the carrying value of all material assets will be recoverable.
13. The measurement, presentation and disclosure of fair values are in accordance with Australian Accounting Standards. The amounts recorded or disclosed in the financial report represent our best estimate of fair value of assets and liabilities in accordance with AASBs. The measurement methods and significant assumptions used in determining fair values are appropriate in the circumstances and the resulting valuations and disclosures are reasonable.
14. We have recorded all liabilities and disclosed all contingent liabilities in the financial report in accordance with AASB 137 **Provisions, Contingent Liabilities and Contingent Assets**.
15. All known actual or possible litigation and claims whose effects should be considered when preparing the financial report have been disclosed to you and accounted for and/or disclosed in accordance with AASB 137 **Provisions, Contingent Liabilities and Contingent Assets**. Except as disclosed in the notes to the financial report, we are not aware of any additional claims that have been or are expected to be received that could have a material effect on the financial report.
16. The Association has satisfactory title to all assets and there are no liens or encumbrances on the Association’s assets other than those reflected in the financial report.
17. There are no plans to abandon product lines, or other plans or intentions that will result in excess or obsolete inventory and no inventory stated at an amount in excess of net realisable value.
18. We have no non-current assets or disposal groups that are required by AASB 5 **Non-current Assets Held for Sale and Discontinued Operations**, to be classified as held for sale.
19. We have identified each part of an item of property, plant and equipment that is significant in relation to the total cost of the item and depreciated each item separately in accordance with AASB 116 **Property, Plant and Equipment**.



Representation letter

Contracts, covenants and commitments

20. Throughout the period the Association has conformed with all aspects of contractual agreements that could have a material effect on the financial report in the event of non-compliance, including the requirements of its debt agreements and debenture, including all financial and non-financial covenants
21. There were no material contractual commitments for capital or other expenditure at year end not included in the financial report.
22. As at the statement of financial position date, the Association had measured appropriately any obligations arising from:
 - Onerous contracts, i.e. those contracts under which the unavoidable costs of meeting the obligations exceed the economic benefits to be received under it;
 - Liabilities for interest on deposits and other indebtedness, including subordinated notes and participation loans; and
 - Losses from transactions not recognised in the statement of financial position.

Revenue

23. The revenue recognition criteria have been applied to the separately identifiable components within a single transaction to reflect the substance of the transaction in accordance with AASB 118 **Revenue**.
24. All sales transactions are final and there are no side agreements with customers or other terms that allow for the return of merchandise, except for conditions covered by the usual and customary warranties.

Financial instruments (assets, liabilities, guarantees)

25. Disclosures in respect of financial instruments as required by AASB 7 **Financial Instruments: Disclosures** have been appropriately incorporated in the financial report. Information relating to the Association's exposures to risk arising from financial instruments and how those exposures arise, including a description of our objectives, policies and processes for managing the risk arising from financial instruments and the methods used to measure this risk, has been appropriately disclosed in the financial report as required by AASB 7. In addition, the above disclosures include summary quantitative data on each type of risk arising from financial instruments, including sensitivity analysis, information on concentrations of risk and a description of how such concentrations are determined. Further, the quantitative data disclosed are representative of the Association's exposure to risks arising from financial instruments during the period.
26. We have reviewed all financial assets and financial liabilities within the scope of AASB 139 **Financial Instruments: Recognition and Measurement**, and confirm that they have been recorded and classified appropriately as either:
 - Financial assets or liabilities held for trading;
 - Financial assets or liabilities designated at fair value through profit or loss;
 - Held to maturity investments;
 - Loans and receivables;
 - Available for sale financial assets; or
 - Other liabilities.
27. The Association has applied the principles in AASB 132 **Financial Instruments: Presentation** appropriately in determining the presentation of financial instruments as financial liabilities or equity.
28. We have accounted for all derivative instruments not subject to hedge accounting in accordance with AASB139.

Going concern where there are no material uncertainties

29. We have made an assessment of the Association's ability to continue as a going concern taking into account all available information about the future, which is at least, but is not limited to, twelve months from the end of the reporting period. We confirm that we are not aware of material uncertainties related to events or conditions that may cast significant doubt upon the Association's ability to continue as a going concern.



Representation letter

Judgements and assumptions

30. The following have been properly disclosed in the notes to the financial report:

- a. Judgements, apart from those involving estimations, management has made in the process of applying the Association's accounting policies that have the most significant effect on the amounts recognised in the financial statements including:
 - classification and reclassification of financial instruments
 - recognition of impairment on financial and non-financial assets

Records

31. We have made available to you all minutes of meetings of the Committee, and, when applicable, summaries of actions of meetings held after the reporting period for which minutes have not yet been applied.

Restatement of comparatives

32. Except as disclosed in the financial statements there are no significant matters that have arisen that would require a restatement of the comparative figures.

Publication on website

33. With respect to the publication of the financial report on our website, we:

- acknowledge we are responsible for the electronic presentation of the financial report;
- will ensure that the electronic version of the audited financial report and the audit report on the website will be the same as the final signed hard copy version;
- will clearly differentiate audited and unaudited information on the website and that the absence of appropriate controls to address this issue increases the risk of potential misrepresentation to users;
- have assessed the controls over the security and integrity of the data on the website and that adequate procedures are in place to ensure the integrity of the information published; and
- will not present the audit report on the full financial report with extracts only of the full financial report.

Yours faithfully

Mark Handley

Chief Executive Officer



Appendix 1

Appendix 1 Summary of uncorrected audit differences

Audit differences below relate to Tennis Tasmania Incorporated:

	Description	Dr	Cr
1	Bank clearing account	(\$2,085)	
	Accrued expenses		
	Reclassification of bank clearing account		\$2,085
2	Revenue	(\$3,000)	
	Bad Debts expense		
	Adjustment to correctly record sponsorship revenue		\$3,000



Independent audit report to the members of Tennis Tasmania Incorporated

Report on the financial report

We have audited the accompanying financial report of Tennis Tasmania Incorporated (the Association), which comprises the statement of financial position as at 30 June 2012, the statement of comprehensive income, statement of changes in equity, and statement of cash flows for the year then ended, notes 1 to 24 comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' responsibility for the financial report

The directors of the Association are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Associations Incorporation Act 1964* and for such internal control as the directors determine is necessary to enable the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Association's committee members, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and *Associations Incorporation Act 1964* requirements, a view which is consistent with our understanding of the Association's financial position, and of its performance.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion,

Independence

In conducting our audit, we have complied with the independence requirements of the Accounting Professional and Ethical Standards Board.



Auditor's opinion

In our opinion, the financial report of Tennis Tasmania Incorporated is properly drawn up so as to present fairly, in all material respects, the financial position of the Association as at 30 June 2012, and its financial performance and its cash flows for the year then ended in accordance with the *Associations Incorporation Act 1964* and Australian Accounting Standards (including the Australian Accounting Interpretations).

A handwritten signature in blue ink, appearing to read 'KPMG'.

KPMG

A handwritten signature in blue ink, appearing to read 'Gordon Sangster'.

Gordon Sangster
Partner

Melbourne

30 August 2012

