



# TENNIS QLD Annual Report 19-20

# STRATEGIC PLAN

# VISION TO 2020



## PILLAR 01

### PRODUCTS

Developing programs and pathways

#### STRATEGIC OBJECTIVES

<b>DELIVER</b> relevant and targeted programs to <b>attract participants</b>	<b>OFFER</b> <b>playing opportunities</b> for people of all ages and abilities	<b>UTILISE</b> major events to <b>showcase tennis</b>
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#### DRIVERS OF CHANGE

<b>HOT SHOTS</b>	<b>PLAYER PATHWAY</b>	<b>INTERNATIONAL</b>
<b>BOOK A COURT</b>	<b>TEAM TOURNAMENTS</b>	<b>NATIONAL</b>
<b>TENNIS FOR SCHOOLS</b>	<b>LEAGUES</b>	<b>REGIONAL</b>

INDICATES FOCUS PRIORITY

## PILLAR 02

### PEOPLE

Growing and supporting our delivery network

#### STRATEGIC OBJECTIVES

<b>ENHANCE</b> the <b>capabilities and satisfaction</b> of the tennis industry	<b>CREATE</b> <b>safe, supportive and fun</b> environments to learn and play	<b>ENCOURAGE</b> <b>diversity</b> at all levels of the game
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#### DRIVERS OF CHANGE

<b>THE RALLY KIT</b>	<b>SAFEGUARDING CHILDREN</b>	<b>FUTURE LEADERS</b>
<b>FUNDING</b>	<b>COACHES AND TEACHERS</b>	<b>FEMALES IN TENNIS</b>
<b>REWARD AND RECOGNITION</b>	<b>LEAGUES</b>	<b>INCLUSIVE DEVELOPMENT</b>

INDICATES FOCUS PRIORITY

## PILLAR 03

### PLACES

Investing in facilities and their management

#### STRATEGIC OBJECTIVES

<b>PROVIDE</b> the necessary facilities to <b>promote and deliver</b> tennis	<b>EMBED</b> <b>sustainable</b> operating models	<b>FOSTER</b> <b>strong relationships</b> with government and industry
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#### DRIVERS OF CHANGE

<b>PLANNING</b>	<b>INDUSTRY DEVELOPMENT</b>	<b>GOVERNMENT ENGAGEMENT</b>
<b>MORE COURTS AND INVITING FACILITIES</b>	<b>VENUE OPERATIONS</b>	<b>STRATEGIC AND BUSINESS PLANNING</b>
<b>FACILITY INNOVATION</b>	<b>RESOURCES</b>	<b>NEW PARTNERSHIPS</b>

INDICATES FOCUS PRIORITY

## THE VISION

For tennis to be Queensland's most engaging sport

BRISBANE

# PRESIDENT'S REPORT

2019/20 has seen some ups and downs for us all. Firstly, I wanted to acknowledge everyone's ongoing effort's in ensuring the state of Queensland is a safe place to play tennis.

In what is my first President's report, I want to start by acknowledging my fellow directors for the countless hours of service and the expertise they offer the sport of tennis, Paula Robinson, Paul Horn, Michael James, Ken Laffey, Richard Watson and to Noel Jensen who steps down from the board after 3 years' service, Nadeena Whitby for her valuable contribution of 4 years and finally Col Caswell who has vacated his position on the board after 2 years. The sport would not be in the position it is today without their continued support and passion for this great game.

I would also like to acknowledge former President Mark Bloomfield who stood down after nearly 5 years in the job. The many hours, valuable experience and insight provided by Mark has left the company in a strong position, highlighted by the successes of the 2017-20 Tennis Queensland Strategic Plan (TQ20).

As this Strategy comes to a close, I thank the wider tennis community for your passion and commitment. TQ20 was built on themes of PRODUCTS, PEOPLE and PLACES, focus areas identified by our tennis network and over the four years we have made significant bounds forward for each, as detailed in this report.

We began the 2019-20 year with our own newly crowned world no. 1 Ash Barty laying the platform to help promote the game of tennis. Through her on-court success people started to see the importance of the values she displays off court. Values and behaviors that Tennis Queensland (TQ) is proud to stand for as a sport, values shared by many of our Queensland professional players, John Millman, Priscilla Hon, Kim Birrell to name a few.

These values and the tireless hours spent by our dedicated staff were rewarded when Tennis Queensland signed an agreement with the Queensland Government as one of only six sports to partner in the delivery of the Activate! Queensland 2019-2029 strategy. Aligning Activate! Queensland and Tennis Queensland's Strategy to 2024 (TQ24) will guide our sport across the next four years in a strong position to best serve tennis communities. I would like to extend my gratitude to the Queensland Government for their continued support, especially that of the Hon Mick De Brenni, Minister for Housing and Public Works; Minister for Digital Technology and Minister for Sport.

The ATP Cup was introduced in 2020 as an exciting new concept to encourage team tennis at a professional level. It did not disappoint. The standard of tennis played from day one was something no regular tennis tournament had seen. Matched with a renewed excitement around the stadium, new fans flooded the gates to support their countrymen. The ATP Cup is here to stay!

The Brisbane International, a women's event in 2020 quickly followed the ATP Cup. The event not only showcased the world's best female tennis players, it also served as a great opportunity for Tennis Queensland to demonstrate the hard work being done to promote women at all levels of the game. The Female All Stars Breakfast was held to recognize and encourage those women that currently work or volunteer within the industry, a great morning capped off by some inspirational speakers. The Brisbane International Final was also launched with a celebratory breakfast event supported by many in the greater sporting landscape, including the WTA, Tennis Australia (TA), the Queensland Government and event partner WOW Women of the World festival. It was a great place to announce TQ's intention to achieve gender equality across all levels of governance.

A special mention must also go to Cheryl Jenkins on her appointment of Australian Open Chief Umpire only highlighting the capability of women in tennis here in Queensland.

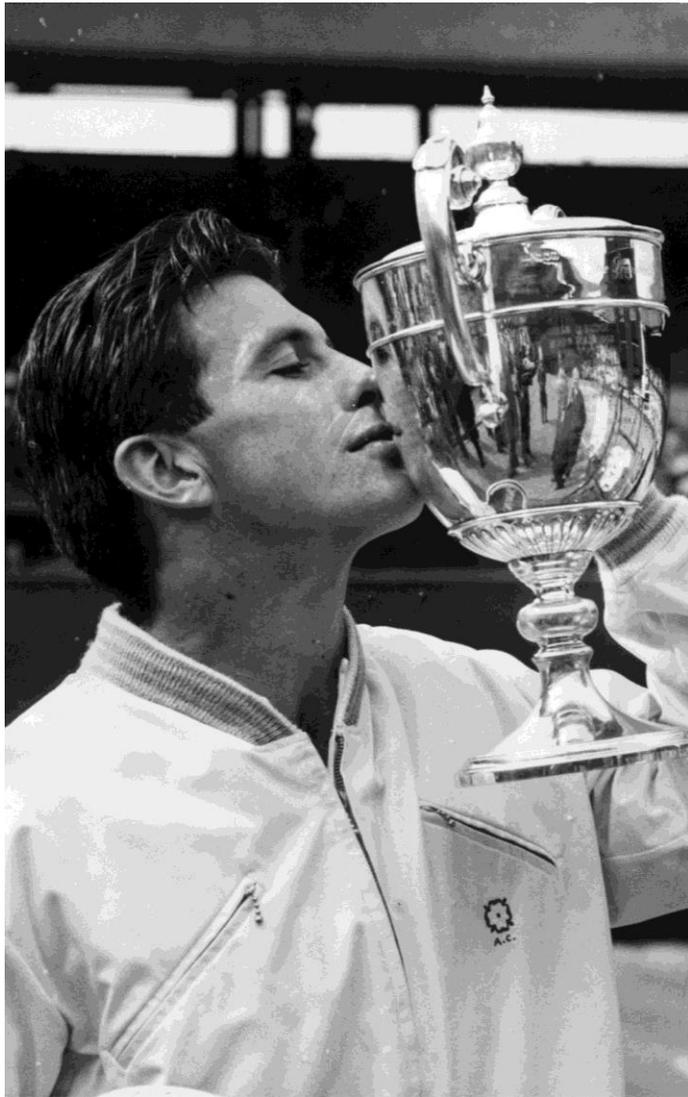
I would like to acknowledge the ongoing assistance TQ receives from TA, in particular TA President Ms Jayne Hrdlicka and CEO Mr Craig Tiley. I look forward to strengthening our relationship as we deliver on our vision together.

In March this year, the local tennis community stopped with the rest of the world as the impact of COVID-19 was realized. In what can only be described as a challenging time for all, the tennis community stood together to ensure the safety and wellbeing of the local community. I want to thank all of the regional company members for their guidance through this difficult time. But also, for their continued passion to see the sport grow in their regions. Without their continued support and the support of all administrators, volunteers, coaches, officials and Tournament Directors, the sport would not be so well placed.

I take this moment to also thank the volunteers at each level of our governance structure, including our committees of which we have now established new groups for Governance and Women and Girls to lead these priority areas of our sport.

Images: Tennis Queensland President Warwick Nicol addresses Female All Stars event guests at Brisbane International 2020.





Ashley Cooper 1936-2020



The tennis family have been hit hard, not only by a pandemic, but with the loss of some incredible members of our tennis community in late 2019 and early 2020. We remember with full hearts the contributions of young coach and rising star Evan Fielder as well as a legend of the sport in eight-time Grand Slam champion Ashley Cooper.

We have been very fortunate to have many former legends actively involved in the promotion of our sport over the last decade. Ash is one of those that comes from an era of true gentlemen. Whilst not to diminish his on court achievements in any way, (There has only been 11 men to capture three grand slams in a calendar year, Ash was one of them!) to Tennis Queensland Ashley Cooper was not just a past President, he was family.

Each year we celebrate events like the ATP Cup and the Brisbane International thanks largely to the work Ash did to help build the current tennis centre at Tennyson. Many will never know or understand the personal contribution that Ash and his family made to the sport of tennis in Queensland.

I pass on my condolences and heartfelt gratitude for both men to their families.

As we slowly start to understand the impact that COVID-19 will leave on regular tennis activity, the sport has had to pivot like the rest of society to ensure its survival. With tennis being a natural physically distant sport, court hire bookings have sky rocketed, and new faces are being welcomed to tennis venues across the state. This influx of new customers has created growth opportunities for most of the tennis community.

While these new faces have created some new opportunities, some of the traditional tennis norms have dropped off for 2020. The Rod Laver Junior Championships and Queensland Open were not played as were many other local tournaments. These events help drive funding for many regional clubs throughout Queensland. Thankfully the introduction of standard based tournaments were introduced to assist with the shortfall of match play and valuable funding. With the introduction of the Universal Tennis Rating (UTR), tournament tennis has taken a new lease of life and has created many exciting opportunities for the future.

With the new challenges for Tennis Queensland still being established we concentrate on the introduction of the new TQ24 Strategy. Understanding the current environment, and adapting of our workforce will help strike the balance between making the biggest difference possible while matching the company's financial capabilities. Ensuring the sustainability and viability of the company is the corner stone of all decision making.

At the heart of our new strategy we at TQ believe that playing tennis makes life better and if we can continue to make a positive impact on ensuring we have thriving local communities throughout our state then the sport of tennis will continue to grow. The engagement and development of our future leaders will only help shape the next generation of sports administrators, all while promoting the message of our four key values - Humility, Excellence, Collaboration and innovation.

Thanks to the prudent mindset and forward thinking by all involved, I am happy to report a strong \$413K surplus this financial year. A results that lays a solid platform for the year ahead in which we expect to be challenged with a reduction in funding.

We are very fortunate as a sport to have a CEO, that not only has an extensive local knowledge of the tennis landscape, but a strategic mindset to help shape the future for this great sport. I take this moment to thank Mark Handley for his dedicated work throughout the last twelve months. I also congratulate him on the role he has played in making our major event #brisbanetennis a great success.

I am sure Mark would join with me in thanking and acknowledging all of the staff at Tennis Queensland. 2020 has created a new working environment for many and each of you have gone above and beyond in ensuring support for the greater affiliate network.

Thanks to a solid financial position, a flexible workforce, our strong relationship with Tennis Australia, The Queensland State Government, the many local councils throughout our state and most importantly the affiliate network that makes this great sport tick, TQ is well placed to flourish through a period of uncertainty.

The road ahead may be tough for us all as we learn to live with the effects of COVID-19, but I am proud to be part of the greater tennis family here in Queensland and I look forward to going on that journey with you all.

**Warwick Nicol**  
Tennis Queensland President



# CEO'S REPORT (Tennis Queensland)

## TQ20

I am pleased to publish this report for the 2019-20 year as we close the book on a successful four-year strategy that has seen tennis become a more engaging sport for Queensland communities.

Our digital platforms were reinvented to make playing and interacting with tennis easier for all fans and administrators of the sport, with highlights including the launch of the Club Spark system and the roll-out of Tennis' Book a Court (BAC) program, an innovative way to connect with occasional and casual players. This system has empowered our delivery network with \$155k in new revenue achieved in 2019-20 and an increase of 49% to online court bookings, evidence that these systems are engaging new audiences.

On the theme of empowering our network, a major focus of the Strategic Plan was growing and supporting the people delivering our sport and with this has come significant investment into resources, websites, recognition programs as well as safe and inclusive sport development plans for all.

Investment in places to play also featured as a priority, with an identified need for more facilities across the South East to meet the high demand for playing the sport. The Queensland Tennis Facilities Plan was completed, providing a ten-year road map for creating more accessible courts across the state. Major projects completed this year worth \$16.82 million included 23 new courts and more than 300 upgrades across the state. Plus, more than 300 courts can play into the night thanks to LED lighting technology installations, providing more sustainable hours of play at established facilities.

Another achievement of the strategy were the new tennis product launches, providing more Queenslanders with opportunities to play. Open Court Sessions, a social format targeting the young adult casual play market was released in early 2020 with promising results for the future. New formats of match play have also become staples for venues across the state, including team tennis initiatives and inter and intra school opportunities.

On the topic of schools, TQ saw a record number of school partners via the Sporting School platform with an increase of 301 primary school partners and 34 secondary school partners, over the reporting period. Schools also gave a 97% overall satisfaction rating on the program, with 110,000 students playing.

Tennis has become the first sport to work alongside Education Queensland and the Queensland Government in an innovative initiative unlocking school courts for participation, an outcome that has also significantly helped our SEQ court demand priority. TQ and Education Queensland jointly funded the Tennis in State School Infrastructure (TISSI) Program. The program enables opportunities for shared community use of school facilities and creates additional healthy recreation opportunities not just for students but for the wider school community.

I take this moment to thank the Queensland Government for their partnership with this program and countless more community initiatives delivered during the course of the Tennis Queensland 2017-20 Strategic Plan (TQ20). As we look ahead, the partnership we have built is now cemented with the State Government's Activate! Queensland 2019-2029 and recently adopted Tennis Queensland 2024 strategic plans developed with themes of collaboration and mutual goals underpinning both.

Financially TQ has performed well, in the unprecedented challenges brought about by COVID-19, with a 520k surplus, excluding capital spends, and retained earnings and reserves of \$5,113,845.



CEO Mark Handley and Australian legend Jelena Dokic announce the strongest ever Brisbane International field on International Day of the Girl Child 2019

This positive financial result strengthens the organisations position looking ahead over the next 24 months, as the impacts of COVID-19 continue to be felt. With a strong plan in place, TQ is well positioned for the future to not only deliver on the immediate priorities of the organisation but also the future requirements of the sport.

## A NEW ERA BEGINS

The 2019-20 year was a year of firsts for Queensland Tennis. For the first time since Evonne Goolagong Cawley in 1976 an Australian, Queensland's own Ashleigh (Ash) Barty, was at the top of the WTA rankings. Coming off career highlights including her rise to the top and her first grand slam title, Ash must be congratulated for continuing the momentum throughout 2019 and early 2020 picking up the WTA Finals crown on debut and making headlines for its record breaking prize money payout. She continued form with a title at the inaugural Adelaide International and a semi-final run at the Australian Open.

We are however potentially most proud of the role model Ash has established herself to be throughout this exciting time in her career. Accolades including the Newcombe Medal, becoming the Tennis Ambassador for Indigenous Players and Girls and an incredibly well deserved honour as 2019 WTA Player of the Year are just a few ways she has been recognized for the strong values she brings to the game.

Another significant first for Queensland this year was the launch of the new-look Brisbane Tennis event. Brisbane became host to not one, but two major events to start the year with the ATP Cup bringing teams of the world's best male players to Queensland and the WTA Brisbane International drawing the strongest ever field of females, including the world's No.1, 2 and 3 women.

Brisbane drew an incredible line up for the first ATP Cup Group Stage with Australia, Serbia, Greece and Germany amongst the countries drawn. The highly anticipated event blew all expectations with the team-format drawing out never-before-seen emotion and camaraderie amongst players. The team bonds grew throughout and by the end of the Group Stage, Australia, Serbia and Runners Up Canada progressed to the Sydney Final 8 charged by the new level of meaning the event had instilled on them. I congratulate Queensland's John Millman for the part he played progressing Australia to reach the inaugural ATP Cup semifinal.

In a year where all eyes were on female sport, the Brisbane International's exclusive WTA line up was not-to-be-missed. Featuring locals Ash Barty, Sam Stosur, Ajla Tomljanovic and Priscilla Hon (doubles), the action was top-class and the Queensland fan base enjoyed every minute, with record breaking ticket sales on key sessions. Adding to her long list of accomplishments throughout the year, I congratulate Ash for also reaching the Brisbane International Doubles Final on our pinnacle day. The home crowd was delighted to witness her in action, and we cross our fingers for her return in 2021 to go one step further and take the title.



My thanks also to Craig Tiley and the Tennis Australia team for their leadership, commitment and enthusiasm for growing our game throughout Queensland.

Delivery of the many and varied tennis programs across the state would not be possible without the passionate group of tennis volunteers, affiliates, operators, coaches, officials, teachers and councils that bring tennis to local communities. Every day you ensure more racquets are in the hands of players across Queensland and you continue to inspire more generations to engage with the sport, whether that is as a player, administrator, fan or more.

To our affiliates, in what has been an unprecedented year of challenges, I applaud the resilience and dedication you have shown to providing a safe and positive environment for tennis activity. Our sport is critical to the physical and mental wellbeing of communities during this time and everyone has stepped up to the task to change behaviours and practices that allow for us to continue operating during an uncertain time. Thank you to our Regional Members who are the voice of all tennis clubs and ensure the many regions of Queensland are considered in our decision making. I welcome our newest affiliates and look forward to working with the entire network as we focus on the priorities of the new TQ24.

The successful completion of TQ2020 and the release of TQ24 would not be possible without the clear and unwavering leadership of the Tennis Queensland Board of Directors. My thanks to the TQ President Warwick Nicol, the TQ Board, Regional Members, Regional Assembly chairpersons and club delegates for their commitment, guidance and support of our team and the dedicated delivery of our sport. This has been certainly been a year for unique challenges, but with typical “Queenslander” attitude I am immensely proud of the work our sports leaders have done and continue to do together.

And finally, to the Tennis Queensland team And finally, to the Tennis Queensland team, what a year it has been. I am indebted to the unwavering support of our executive team and the entire workforce. In the face of adversity and prosperity you continue to showcase our values of humility, excellence, loyalty and teamwork to deliver world class events, outstanding service to our affiliates and delivery network and great outcomes that continue to build great foundations of our sport.

**Mark Handley**  
Tennis Queensland CEO



Announcing two major events for Brisbane: The ATP Cup and Brisbane International, played together for the first time in 2020.

## WITH THANKS

I would like to thank our event partners including Tourism and Events Queensland, Brisbane City Council and our cherished network of sponsors, media and suppliers for their support of our first Brisbane Tennis event. We are humbled by the ongoing support and look forward to many more years working together to bring global tennis to our backyard.

I also thank Tennis Queensland's partners including SWIN, Griffith University and the QLD Government your dedication to the grassroots of the sport.



# CEO'S REPORT (Tennis Australia)

## RALLYING TOGETHER

When we talked about 2020 being a transformational year no one could have possibly envisaged the magnitude of change we are enduring. The positive transformation we were planning involved a fresh, new, look summer and a widespread and inspired effort to entice new generations to our sport and keep them with us.

Incredibly, despite the enormous challenges of some of the worst bushfires in our nation's history, we still managed to achieve a large part of what we set out to do. And then along came an unprecedented global pandemic.

These enormous challenges have tested our sport, our teams and our communities. We have come together like never before. Along the way they have also amplified the public appreciation for the game we all love. It remains a passion, a delight and a part of our everyday lives – in good times and bad.

## ACES FOR BUSHFIRE RELIEF

The community outpouring for those affected by the bushfires was a reminder of all that is good about Australia. This support inspired The Aces for Bushfire Relief campaign which was tremendously backed by the global tennis community, many of whom have called Australia home each January for years. We not only raised \$6.1m for those in need, but raised worldwide awareness of the plight of those who suffered from this natural disaster.

A personal highlight for me was the AO Rally for Relief, which, brought together our staff, players, officials, partners and fans for a show beamed into loungerooms across the globe. It demonstrated the enormous power of good that our sport can do, while creating long lasting memories, like that of volunteer firefighter Deb Borg teaming up with her hero Rafa in front of a packed Rod Laver Arena.

All that good work continues as our charitable arm, the Australian Tennis Foundation, works with some of the towns hardest hit by the bushfires to help in the rebuild of not just tennis facilities, but the spirit of those communities

## OUR AUSSIE NUMBER ONE

How could we summarise the year without headlining the amazing performances of Ash Barty who rose to the top of the world rankings with such aplomb and grace that she captured the hearts of fans all over the world. Ash became the first Australian woman to finish the year-end as number one.

Along the way, Ash deservedly scooped up many major accolades and awards off the court, including the 2019 Newcombe Medal, WTA Player of the Year, the Don, Person and Sportswomen of the Year at the Dreamtime Awards and three AIS awards.

On the court, she led our Aussie Fed Cup team to its first final in 26 years in front of a packed RAC Arena in Perth. Unfortunately, the French team was too strong and we lost 3:2 in the last Fed Cup competition to be held in its current format. She is our nation's most prominent athlete who carries herself in a manner that can only inspire future generations to pick up a racquet.

## A NEW-LOOK SUMMER

The summer brought a new era in tennis with the launch of the ATP Cup in Perth, Brisbane and Sydney. The Aussie men led by Nick Kyrgios and Alex de Minaur defeated Greece, Canada and Germany to top the table in the group stages held at a packed Pat Rafter Arena in Brisbane. They moved into the Final Eight in Sydney where they beat Great Britain in the quarterfinals, before losing to Spain in the semis.

The event generated 93 million hours of viewing worldwide which was an 85 percent increase on previous week one tournaments. As we look to grow the Australian summer of tennis and provide more opportunities for the world's best players to compete in more capital cities, we hope to improve on these numbers.

Ash Barty quickly recovered from her loss in the doubles final of the Brisbane International to claim the inaugural Adelaide International title. Her summer success didn't end there, when Ash became the first Aussie woman to reach the Australian Open semifinals since Wendy Turnbull in 1984.

Nick Kyrgios's run at the Australian Open was also inspiring. He recovered from a grueling five set match against Russia's Karen Khachanov to take on Rafa Nadal in the fourth round on Rod Laver Arena.

Dylan Alcott continued his success in Melbourne by winning his sixth-straight Australian Open quads title. He also again teamed up with fellow Victorian Heath Davidson to win the doubles.

## A NEW MISSION FOR PLAYER DEVELOPMENT

Another major initiative this last year has been the implementation of our new player development stage, which we released after more than 18 months of consultation, 150 interviews, workshops and surveys with players, coaches, parents, staff and global experts.

This new strategy has been implemented from a position of strength and the mission is to simply enable every player, coach and support team to be the best they can be.

There are many different pathways and goals for different individuals. We want to enable everyone to find his or her own way, while providing the right level of support in the areas of need, at the appropriate time. We aim to do this by providing more opportunities to more players, adopting a team-based approach, better integrating with the private coaching sector and ensuring our programs are inclusive and have broad goals.

## COVID-19

Little did we know the bushfire disaster was only the beginning of our challenges for 2020. As the summer drew to a close, the pandemic enveloped our shores and seeped into our communities.

We knew our response had to be both measured and swift.

There have been some tough decisions made this year and there will be more. The second wave in Victoria has tested the entire nation. But we know that we have a unique sport which complies with physical distancing and hygiene protocols, with limited impact on how it's played. Ours is a sport that can help the community cope with all that comes with this pandemic and also help many recover from it – be it for their physical or mental health. We remain committed to getting through this and hosting another great summer of events – along with helping the morale of this sport-loving nation.

## THANK YOU

It gives me great pride to be associated with a sporting community that has shown so much resilience and class in the face of adversity. There has been so much time off the court for our coaches, players and participants and it has been a struggle for many. Regardless of the challenges that remain, we will continue to find a way forward by working collaboratively and with great care for one another.

Stay safe and take care.



**Craig Tiley**  
Tennis Australia CEO





**METRO**

# METRO HIGHLIGHTS



## METRO MUSTANGS FOR THE WIN!

The QLD Junior Teams Carnival (JTC) has a reputation of being one of the favourite events of the year for juniors in Queensland and a happy hunting ground for Metro players. With a new look and name, the Metro Mustangs entered multiple teams across the age groups and were ultimately successful in defending their pool title.

The JTC is a particularly pertinent pathway event now as professional world level events focus more on team spirit, as demonstrated by the new ATP Cup format in Brisbane.



## NEW SPRINGFIELD TENNIS COURTS

The \$ 56.2 million dollar Springfield Central Sports Complex was completed and opened, featuring 8 purpose built tennis courts. The facility is perfectly positioned for more tournaments to be held in the Ipswich region.



## SUNSHINE TENNIS MEET ALEX DE MINAUR

Australia's number one male player dropped into Sunshine Tennis ahead of the inaugural ATP Cup at the Queensland Tennis Centre. Club members were given the exciting opportunity to rub shoulders with Alex, hear entertaining anecdotes from life on the tour and Hot Shots players enjoyed a hit with the Aussie pro.

Sunshine Tennis also revealed a delicious hidden talent, presenting a personalized tennis cake to Alex who was delighted with a replica Wilson bag cake.



100 likes



Click to watch



# GOLD COAST

# GC HIGHLIGHTS



## RED & ORANGE BALL

The Gold Coast region's Red Ball and Orange Ball tournament circuits saw a 26% increase in player participation.

The tournaments provide junior ANZ Tennis Hot Shots players with practical and crucial competitive skill development opportunities, as well as a platform for parent education on expected etiquette and officials training, all key priorities in the GC's regional strategy.



## ON THE UPGRADE

Tennis on the Gold Coast is thriving, with millions invested in the upgrade and redevelopment of facilities to ensure the sport continues to attract new participants and service loyal tennis enthusiasts.

Hope Island Tennis Club | resurfaced all courts at centre  
Beenleigh Tennis Centre | replaced six well-worn courts with two new synthetic grass courts, two new hard courts & eight pickleball courts  
Discovery Park Helensvale | built two new synthetic grass courts  
Queens Park redevelopment | construction began of 10 full sized ITF courts with acrylic surfacing and LED lighting (completion by 2021)



## FROM THE BASELINE

The Gold Coast region is leading the state in media communication via an innovative partnership with the region's major newspaper, Gold Coast Bulletin. A weekly column "From the Baseline" updates readers and the paper's on-line audience with insights into all things tennis, including tournament results, player, coach and personality profiles, events and general tennis news.

## BRILLIANT BIRRELL

Watch one of Kim's many club visits below.  
This time she celebrates International Day of the Girl.





# SOUTH

# SOUTH HIGHLIGHTS



## NEW GROUND

On the 13th March 2020, Queensland's oldest tennis club, Range Tennis Club, broke new ground. The club held its first ever Red Ball JDS event, with players travelling from across the region to compete in an effort to increase opportunities and pathways for players in the South region. The event was attended by Cllr Geoff McDonald ,TQ Board Director Noel Jensen and Former Pro tennis player Alvin Gradiner.



## EVENTS THAT CONNECT

The flagship event for the South region was once again the Toowoomba Pro Tour and in October 2019 new sponsors Hoopers Accountants and Opal Advice ensured the tournament continued at its award-winning level. The event was delivered with the expertise and support of the Toowoomba Regional Council and the Toowoomba Tennis Association.

Aside from the impressive competitive tennis, fringe activities such as the popular Corporate Challenge helped to raise funds for the local Hope Horizons charity. The ever-popular former Fed Cup player, Casey Dellaqua spoke eloquently about her journey in professional tennis at several engagement activities, including at the Toowoomba Anglican School.



## A WINNING REGION

For the second consecutive year, the South region was awarded the prestigious Queensland Regional Shield at the 2019 Queensland Tennis Awards.

The region was also recognised for hosting the Most Outstanding Professional Tournament of the Year with the 2018 Hutchinson Builders Toowoomba International, and the Volunteer Achievement Award presented to Mandy Mutch from the Allora Tennis Club.



The image is a horizontal split composition. The left half shows a sunset over the ocean, with the sun low on the horizon, casting a bright, shimmering reflection on the water. The sky is a mix of orange, yellow, and light blue. The right half shows a clear, bright blue sky over the ocean, with the water appearing a deep, vibrant blue. The horizon line is visible in the middle of the split.

# **SUNSHINE COAST**

# SC HIGHLIGHTS



## JUNIOR CHAMPIONS

The Sunshine Coast Region took out the JDS state Finals title at Rockhampton in October 2019. This was testament to a strong series throughout 2019 with club support and coach buy in. In addition, the health of junior tournaments was shown with an increase in numbers per event from the previous year.



## LEADERS EMERGE

The inaugural Emerging Leaders Program was launched in 2019 with 8 participants across the Sunshine Coast completing the Community Coaching Course funded by the Regional Assembly. Participants were also required to complete a club project. Thanks to its success and demand from clubs, the program is now in its second year to be completed in November 2020. The program has also been identified as a priority to spread across the state within the 2024 TQ Strategy.



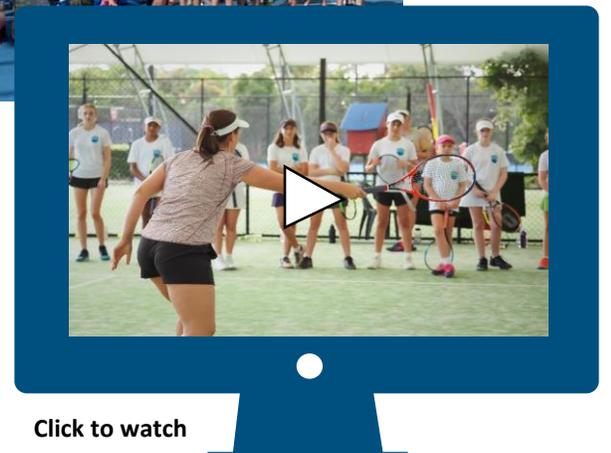
## CENTRE OPENS

The Sunshine Coast Tennis Centre in Caloundra opened its doors with a new state of the art clubhouse. The Regional Tennis Centre will host large-scale tournaments while also attracting new events such as wheelchair competitions and programs.



## GIRLS TO THE FRONT

The Sunshine Coast Girls Squad continued to grow in 2019 with new faces from clubs and a new assistant coach joining to support the program. Head coach and programme manager, Emily Byrne also stepped into a leadership role on the Regional Assembly as the Vice Chairperson. This has set a great platform for future female leaders within the region.



Click to watch



# CENTRAL

# CENTRAL HIGHLIGHTS



## RURAL INNOVATION

In the spirit of the great Australian fightback, Rural clubs in Central Queensland introduced simple but effective initiatives to dramatically increase membership and funds. Moura Tennis Club created new on-court programs such as Ladies Squads to boost membership from 18 to 280. Rolleston Tennis Club collected plastic bottles for change and introduced a weekly “cook off” to build community ties and raise \$70,000 for reinvestment in the club.



## FAREWELL TO A CENTRAL STALWART

After more than 30 years of coaching in Central, Rob Mc Bean hung up his many racquets. Rob was and has been instrumental in growing the game of Tennis in Gladstone throughout his committed service to the sport. Old habits die hard though, Rob hasn't left the sport entirely. He is still a member of the Gladstone and Squash Tennis Club and can be seen and heard cheering his proteges on at regional events.



## CHAMPION OF CHANGE

Helan Ambrey from Callide Valley Tennis Club in Biloela was recognised as a Champion of Change at the Brisbane International. Helen connected local schools with local clubs creating a tennis hub and community in the Bilo area. She has helped over 140 kids enjoy tennis via an inclusive, fun and safe environment for all to engage in the sport.





**NORTH**

# NORTH HIGHLIGHTS



## UPGRADES

Tennis Townsville received more than \$450,000 to improve their female facilities. Almost every club in the Region were recipients of at least one grant for facility improvements in the financial year.



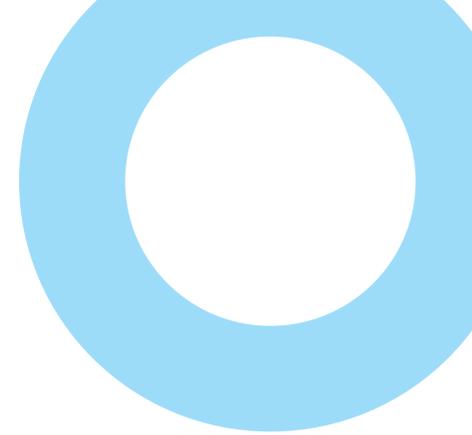
## CLUBS AND SCHOOLS COMBINE

The Western Suburbs and Townsville Tennis Centres played an instrumental role in 250 children falling in love with the sport. A new-look & 7 week Interschool Sport series saw 11 local schools engage with the region's tennis clubs in a fun and engaging format.



## MIKAYLA ZAHIROVIC INSPIRES

Townsville's Mikayla Zahirovic joined with Queensland's Minister for Women & Youth, Di Farmer on International Day of the Girl to inspire young girls at Mundingburra State School. Mikayla spoke eloquently about her journey in tennis and urged the girls to chase their dreams. Mikayla continues to be a role model for younger tennis players in her community and the wider indigenous playing group, where she took on leadership positions at the National Indigenous Carnival in Darwin.



Mikayla Zahirovic takes her responsibility as a sporting role model of the Townsville and indigenous communities extremely seriously. community



# FAR NORTH

# FAR NORTH HIGHLIGHTS



## ON THE ROAD

TQ's School Development team joined Peninsula School Sport in their annual CLAW project and two-week Roadshow west and north of Cairns. The roadshow provided students from rural and remote areas with the opportunity to play tennis and other sports.

Schools visits included:

- Ravenshoe State School
- Mount Surprise State School
- Georgetown State School
- Forsyth State School
- Mount Garnett State School
- Chillagoe State School
- Lakeland State School
- Laura State School



## BIG SERVE

A 3-day Indigenous Big Serve Tennis Camp was held in Cairns with a mixture of experienced players and beginners taking part for a chance to be one of 25 to represent Queensland at the first National Indigenous Tennis Carnival in Darwin. Activities consisted of Traditional Indigenous Games in respect of cultural values of no winners and losers.



## BARTY SURPRISE

Ash Barty made a surprise trip to Cairns as her role as indigenous ambassador for Tennis Australia. The visit was part of our sport's commitment to continually improving the Indigenous tennis pathway through increasing awareness, access to tennis and increasing engagement with Indigenous tennis communities across the country.



Click to watch





**WEST**

# WEST HIGHLIGHTS



## GROWING INTEREST

Tennis in the West of Queensland continues to grow and the evidence can be found in the playground. Three new schools became TQ partners; Julia Creek State School, St Kieran's Catholic School and St Joseph's Catholic School in Mount Isa. The focus to attract young players from their stations and properties continues to serve local clubs in the West well.



## TENNIS ON THE ROAD

Tennis Maranoa hit the dusty roads of the West to give schools and clubs in the region extra exposure to tennis along with top class coaching. Camps were held in Injune, St George and Thargominda.

The SWIN tour and TQ delivered Tennis in Charleville, Quilpie and Cunnamulla. 300 prep to year 12 students from 5 schools joined in the tennis fun.

Red Ball was taken to St George for the first time, where 45 students from 4 school participated.

Hughenden, Julia Creek, Cloncurry and Mt Isa were introduced to Tennis in Primary Schools and Tennis in Secondary Schools during PE lessons. Mt Isa was also treated to an Open Court Session.



## QUILPIE OPEN

The first of many Quilpie Open's was held at St Finbarr's. An ANZ Tennis Hot Shots program was held during the day for students, followed by a well attended community parent and child Red Ball competition. A big thank you to the Quilpie community, St Finbarr's and all 16 teams who played in front of a very supportive crowd – tennis is very much alive in the West.



# TOURNAMENTS HIGHLIGHTS



## TOURNAMENT DIRECTOR EDUCATION

There is no doubt the global pandemic had a severe impact on tournaments across Queensland and yet there were significant positives created and opportunities taken.

An online Tournament Director course was released comprising of four live webinar sessions. The course covered education on tournament software, match plans, rules, regulations, plus roles and responsibilities of Tournament Directors and Officials.



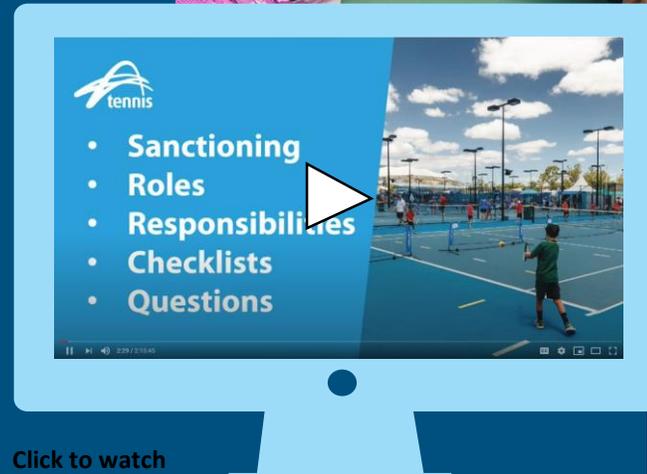
## MATCHPLAY REVIEW

The pandemic-triggered halt of tournaments provided space for a comprehensive review of Match Play opportunities in the state. In line with the upcoming TQ24 strategy, the review is designed to respond to an immediate need for innovation and flexibility in a current and post COVID-19 landscape.



## AUSTRALIAN FIRST

Tennis Queensland partnered with FuturePros Academy to host Australia's first I13 development tournament in Brisbane for players on the autistic spectrum. What a special day for all the players and their families!



Click to watch



# PATHWAYS

# TOURNAMENT RESULTS

Click the tournament to see results



## PRO TOUR

### MALE

[2019 Brisbane Pro Tour](#)

[2019 Cairns Pro Tour](#)

[2019 Toowoomba Pro Tour](#)

### FEMALE

[2019 Brisbane Pro Tour](#)

[2019 Cairns Pro Tour](#)

[2019 Toowoomba Pro Tour](#)

## ITF JUNIOR

[2019 Brisbane ITF](#)

[2019 Gold Coast ITF](#)

## ITF SENIOR

[Tennis Seniors Queensland Championships](#)

[TSQ Sunshine Coast Championships](#)

## PLATINUM AMT

[QLD Open 2019](#)

## GOLD AMT

[2019 KDV Sport Open](#)

[2019 Tennyson Classic](#)

[2019 Griffith University Open 2019 Elite Tennis International Gold AMT](#)

## GOLD JT

[2019 Rod Laver Lead In](#)

[2019 Rod Laver Junior Championships](#)

[2019 Head QLD State Age](#)

[2019 QLD Claycourt State Championships](#)

[2020 Elite Tennis International Gold JT](#)

[2020 UQ Sport Age Championships](#)



# SCHOOL HIGHLIGHTS



## RECORD THAT

It was a record-breaking year in school participation. 110,730 students from 651 partner schools participated in the Tennis in Schools Curriculum program - the highest participation number ever in Queensland.



## GIRLS, GIRLS, GIRLS

The Brisbane International Schools Challenge State Final for Red Ball saw 368 students compete to be the State Champions. A Girls Only Division was piloted and the trial proved an instant success. 150 girls competed in the 2019/2020 event, compared to 38 girls in the 2018/2019 State Final.



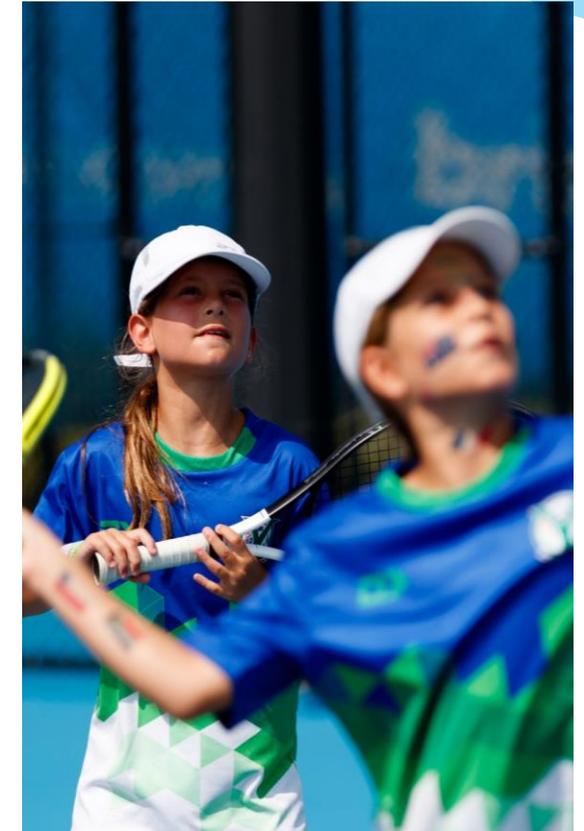
## WHAT A RACQUET

5227 prep students from 119 Queensland Schools received their very first racquets as part of the annual ANZ Prep Racquet Roadshow with many being handed out personally by Queensland's finest professionals.



## SCHOOLS INVESTMENT

The Tennis in State School (TISSI) funding program kicked off with 5 successful schools receiving funding in the first round. The TISSI program saw Camp Hill State School, Wellers Hill State School, Mossman State School, Mackay State High School and Palm Beach Currumbin State High School receive money to upgrade their tennis courts. The TISSI program is a joint initiative with the Department of Education and will run over 3 years with a total of 1.5million dollars invested into tennis courts across Queensland.



[Click the event to see results](#)



[Queensland Secondary Schools Team Challenge](#)



[Brisbane International Schools Challenge](#)

# COACH HIGHLIGHTS



## PROFESSIONAL DEVELOPMENT

31 face to face workshops were delivered to 1502 coaches across QLD over the 12 months. There were many highlights including Darren Cahill's presentation on the Characteristics of the World's Best to more than 100 coaches and 87 parents. The two day QLD Coaches Summit was once again the premium professional development opportunity with 95 coaches receiving tips from an exceptional line-up of speakers including Scott Draper, Adriano Panatta, Boris Becker, Robbie Koenig, Craig O'Shannessy and Sarah Stone



## COACH ENGAGEMENT

More than 240 coaching businesses were visited across Queensland. An increased social media presence also meant coach development opportunities could be expanded into the virtual realm. A workshop series which included National Academy staff was the most engaging on the Coach Development social page, with more than 5000 views. The Facebook page was also used to celebrate the coaching fraternity in a "Thanks Coach" campaign.



## COACH EDUCATION

10 coaching courses were offered within three regions of Queensland in the 2019-20 year. Significant investment in an online educational platform resulted in a greater capacity for course content to be delivered online, thus reducing the financial burden of travel and accommodation for course participants in rural and regional Queensland. Planning is underway for coaching qualifications in both Far North and in South West to be partially delivered online in 2020-21.



# OFFICIALS HIGHLIGHTS



## CONGRATULATIONS

2020 was a ground breaking year for officiating and women in Australian tennis. Queenslander Cheryl Jenkins became the first woman (and first from outside Victoria) to become the Chief Umpire of the Australian Open. Cheryl lead the team which oversaw all officiating operations for the fortnight in Melbourne. Her historic appointment follows decades of working as an official on the international circuit.

The calibre of QLD officials was on show at the new ATP Cup and WTA Brisbane International, held at Queensland Tennis Centre. Many representatives then served at the Australian Open just a week later. Congratulations to Phillip Waight, Troy McKernan and Jessica Ma who were selected to officiate on the Women's Final evening. Congratulations continue to Nick Marjason, Russell Mann, Eric Pretty, Jiaojiao (JJ) Wu, Ben Green and David Lecce who all officiated at the Men's Final of Australian Open 2020.



## DEVELOPMENT

At a grassroots level, a remote-learning Community Official Pathway was created to address a critical shortage of qualified officials in rural areas which has a significant impact across competitive tennis in Queensland. The online learning portal offers a home-based training solution in the basic rules of tennis, etiquette, the general principles of officiating, child safety and the role of a community official.

Tennis Queensland acknowledges the immense contribution of long serving officials, Phillipa Collins, Troy McKernan and Julie Cleverly who have all announced their retirement after outstanding careers in tennis.





# INCLUSIVITY

# A GAME FOR EVERYONE



## INAS GLOBAL GAMES

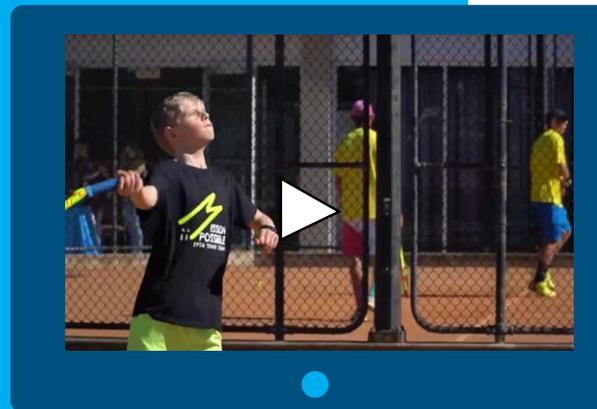
Tennis Queensland was a proud partner of the INAS Global Games in October 2019, with international athletes competing at the Queensland Tennis Centre in the high performance multi-sport event for athletes with an intellectual disability.

The Australian Tennis Team were once again world champions with an incredible seven Queensland players in a team of 11.



## QUEENSLAND REPRESENT

10 Queensland wheelchair players (33% of total players competing) competed at the National Wheelchair Tennis Championships in November 2019 in Melbourne, proving there's strength and talent in the wheelchair pathway.



[Click to watch](#)



## INCLUSION SQUAD

The weekly performance inclusion squad was expanded and now has two junior I11 players and one deaf/hard of hearing junior player, as well as one I12 player and two I11 female world ranked players. The junior I11 and deaf/hard of hearing players also play mainstream tournaments. This squad will increase to two squads per week to meet demand, an exciting milestone for the sport.





# FACILITIES

# FACILITIES HIGHLIGHTS

The total investment into Queensland tennis facilities in 2019-20 was approximately \$16.82 million, with \$11 million generated from all three levels of government. 23 new courts were constructed and more than 300 courts were upgraded across the state.

100 courts across Queensland were converted to a more energy efficient, environmentally friendly and superior LED system in the 2019/2020 period, bringing the total number of LED lit courts to 400 across the state.



## SUNSHINE COAST REGIONAL TENNIS CENTRE

After many years of planning, the construction of the new clubhouse building was completed in 2019-20. The impressive building cost approximately \$3.5 million and greatly improves the player experience at grass roots and competitions level.



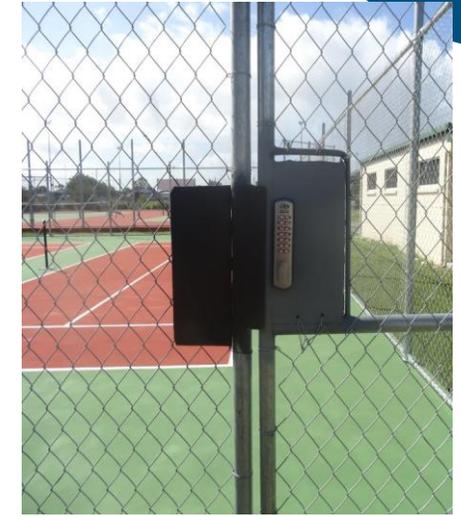
## SPRINGFIELD TENNIS CENTRE

The construction of the brand-new tennis facility with 8 courts and clubhouse building provides increased tennis opportunities in a rapidly growing population of the Springfield area.



## PIONEER TENNIS

The construction of 4 new dedicated / purpose built Hot Shots mini-courts will help develop our next generation of champion tennis players in Mackay.



The dramatic success in the Book a Court system during the pandemic recovery has drawn increased interest from the entire Queensland tennis community. Online bookings increased by 33% in the 2019-2020 financial year, resulting in a record revenue boost to participating venues.

Clubs in the Gold Coast were top performers on a national level:

**Currumbin Tennis Club** with a revenue boost of 38%  
**Burleigh Tennis Club** with a revenue boost of 64%

# QTC HIGHLIGHTS

Tennis Queensland continues to operation the Queensland Tennis Centre overseeing the management of the entire venue including; coaching, court hire, events and venue management.



## VENUE MANAGEMENT

The Queensland Tennis Centre continues to offer first-class facilities to cater for international, national and local events as well as tennis programs for the local community. The Centre continues to be supported by Stadiums Queensland with investments made on the facility to upgrade to all court lighting at the Centre to LED as well as the lighting system in Pat Rafter Arena. Additionally, a Café and Pro-Shop redevelopment.



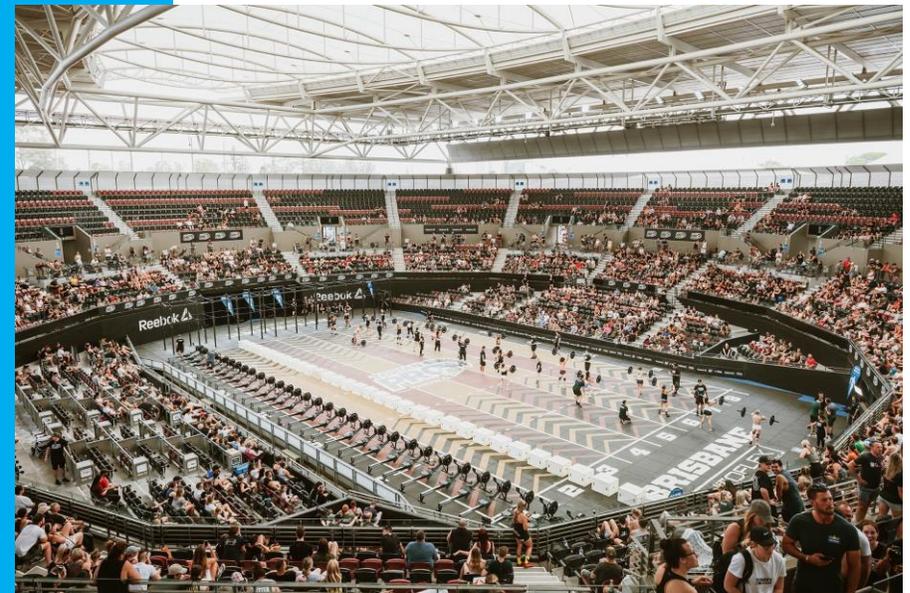
## PARTICIPATION

Whilst the Centre experienced a three-month closure due to the pandemic, enrollment numbers across the Centre's adult, junior and fixture programs continues to increase. With more than 650 participants across all programs. Memberships numbers have remained steady with solid retention rates. The Centre's court utilisation rate also continues to increase with the growth of the Centre's programs as well as casual court bookings.



## EVENTS

Holding a number of large scale events and tournaments, the Centre has seen approximately 96k, outside of Brisbane Tennis, visitors for events such as; The 2019 Crossfit Torian Pro, The INAS Global Games, 2019 Queensland Open and 2019 Rod Laver Junior Championships.





# REWARD & RECOGNITION

# THE QUEENSLAND TENNIS AWARD GOES TO...

AWARD	WINNER
Queensland Club of the Year	Redcliffe Tennis Association
Coaching Excellence Club	Tim Low
Coaching Excellence Performance	Brett Hunter
Coaching Excellence Talent Development	Jesse Catterall
Most Outstanding Athlete with a Disability	Mitchell James
Most Outstanding 35+ Senior	Mike Ford
Excellence in Officiating	Toni Griffin
Most Outstanding School	Kelvin Grove State College
Most Outstanding Australian Ranking Tournament	Mooloolaba Junior Tournament
Eddie Machin Male Junior Regional Athlete of the Year	Alec Braund
Eddie Machin – Female Junior Regional Athlete of the Year	Ameliija Swaffer-Selff
Wendy Turnbull Medal – Male Junior Athlete of the Year	Chen Dong
Wendy Turnbull Medal – Female Junior Athlete of the Year	Olivia Gadecki
Ashley Cooper Medal – Athlete of the Year	Ashleigh Barty
Geoffrey E Griffith – Lifetime Volunteer Achievement Award	Mandy Mutch



[Click to watch Club of the Year](#)



# AUSTRALIAN TENNIS AWARDS



## NEWCOME MEDAL

For the third year running, Ash Barty took home Australian tennis' highest honour -- this time after a banner season highlighted by her first major title and world No.1 ranking.

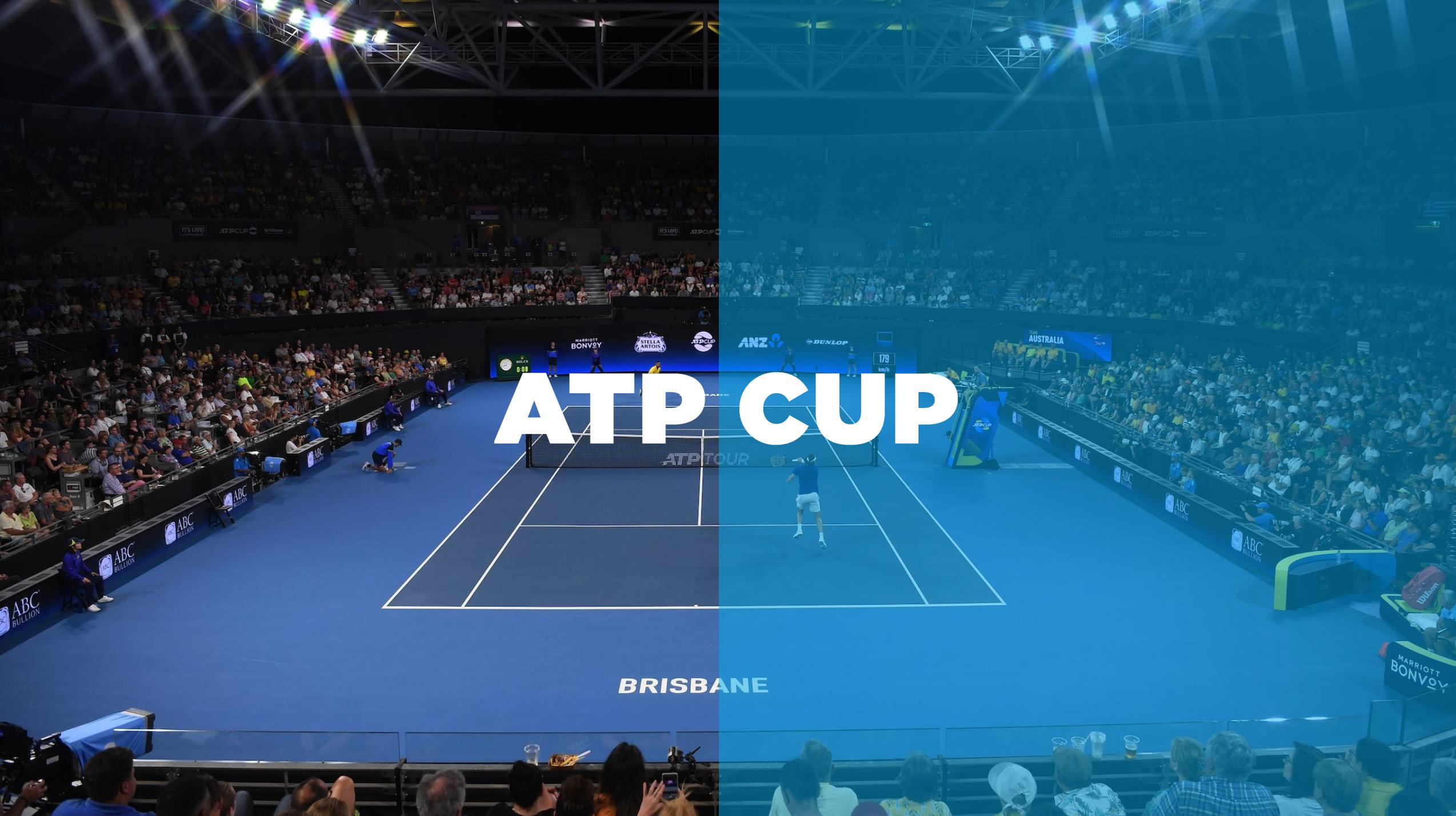
“This is not about individual athletes — it’s a night of celebration for everyone involved in tennis and everyone that’s a part of our tennis family. Congratulations to everyone else who’s in this room. It takes a village and we are a big tennis family.”



## SPIRIT OF TENNIS AWARD

Sam Stosur won the Spirit of Tennis Award at the Australian Tennis Awards for her outstanding leadership and professionalism, as well as her positive impact on the sport in Australia.

“Like I’ve said many times, I’m very fortunate to be able to do this for a living and I’ve loved almost every minute of it. But it’s brought me so much. I really don’t know what to say, I’m actually really blown away. This is a special thing for me and I’ve had a fantastic career.”



# ATP CUP

BRISBANE

# COUNTRY V COUNTRY



## NEW ERA

The ATP CUP landed in Brisbane on January 3, 2020 with all the excitement, noise and passion that representing your country brings. The draw for the inaugural ATP Cup was simulcast around Australia with Queensland receiving the luck of the draw. Teams drawn to play at Pat Rafter Arena were Australia, Serbia, Greece, Chile, South Africa, Germany, Canada and France in a round-robin format. Eventual group winners, Australia and Serbia and progressed to the event final in Sydney.



## THE BEST ON SHOW

The large contingent of teams and team members presented the perfect opportunity to showcase the best players in the world in a typical Queensland way. World No.2 Novak Djokovic led the Serbian team to Lone Pine Koala Sanctuary so local and international media could capture an intimate moment with one of Australia's best-loved animals and hear a plea from Djokovic to help the communities and wildlife suffering from devastating bushfires.

The Australian team drew significant attention with a cruise on the Brisbane River, France had the opportunity to learn AFL skills with Brisbane Lions stars whilst Germany and Canada went head to head on the barefoot bowling green.



## MEDIA SPOTLIGHT

71 accredited media captured the action of the first ever ATP Cup in Brisbane including extensive live coverage from host broadcaster, Channel 9 in their first year of tennis coverage.





AUSSIE, AUSSIE, **AUSSIE!**



# BRISBANE INTERNATIONAL

BRISBANE

# WOMEN RISE UP



## THE BARTY EFFECT

Queensland's very own world No.1 Ashleigh Barty ignited unprecedented levels of excitement around the Brisbane International as soon as she confirmed she would play her home tournament. Ticket sales on predicted days of Barty playing resulted in sales spikes. The Brisbane Tennis Facebook page grew by 1,553 fans to 85,308 followers, with the most engaging post being Barty's announcement that she would donate her entire Brisbane International prize money to the Bushfire relief effort. Brisbane International 2020 attracted its strongest field in the event's history with the world's top three all in Queensland and the ranking cut off for entries the lowest it's been in event history.



## STARS SHINE

Six top-10 WTA players took to the court at the Brisbane International in 2020 including the world No.1 Ash Barty, Naomi Osaka, Petra Kvitova, Sloane Stephens, Angelique Kerber and the defending champion, Karolina Pliskova.

Each player embraced the opportunity to embrace Brisbane and all its fans on and offsite, with Osaka's helicopter arrival at Pat Rafter Arena offering a highlight and a tournament first.



## SITE EXPANSION

The footprint of the Brisbane Tennis precinct was expanded by 30% in 2020 to accommodate the large crowds with a focus on innovation for spectator comfort. A children's water park were among the popular additions to the site, as was the new treehouse F&B feature and a live entertainment amphitheatre.



# INSPIRATION EVERYWHERE

## LEGACY



Stars of Brisbane International 2020 left more than footmarks on the courts of the Queensland Tennis Centre. Players added inspirational quotes to a graffiti wall at the Queensland Tennis Centre to empower generations to come.

## GENEROSITY

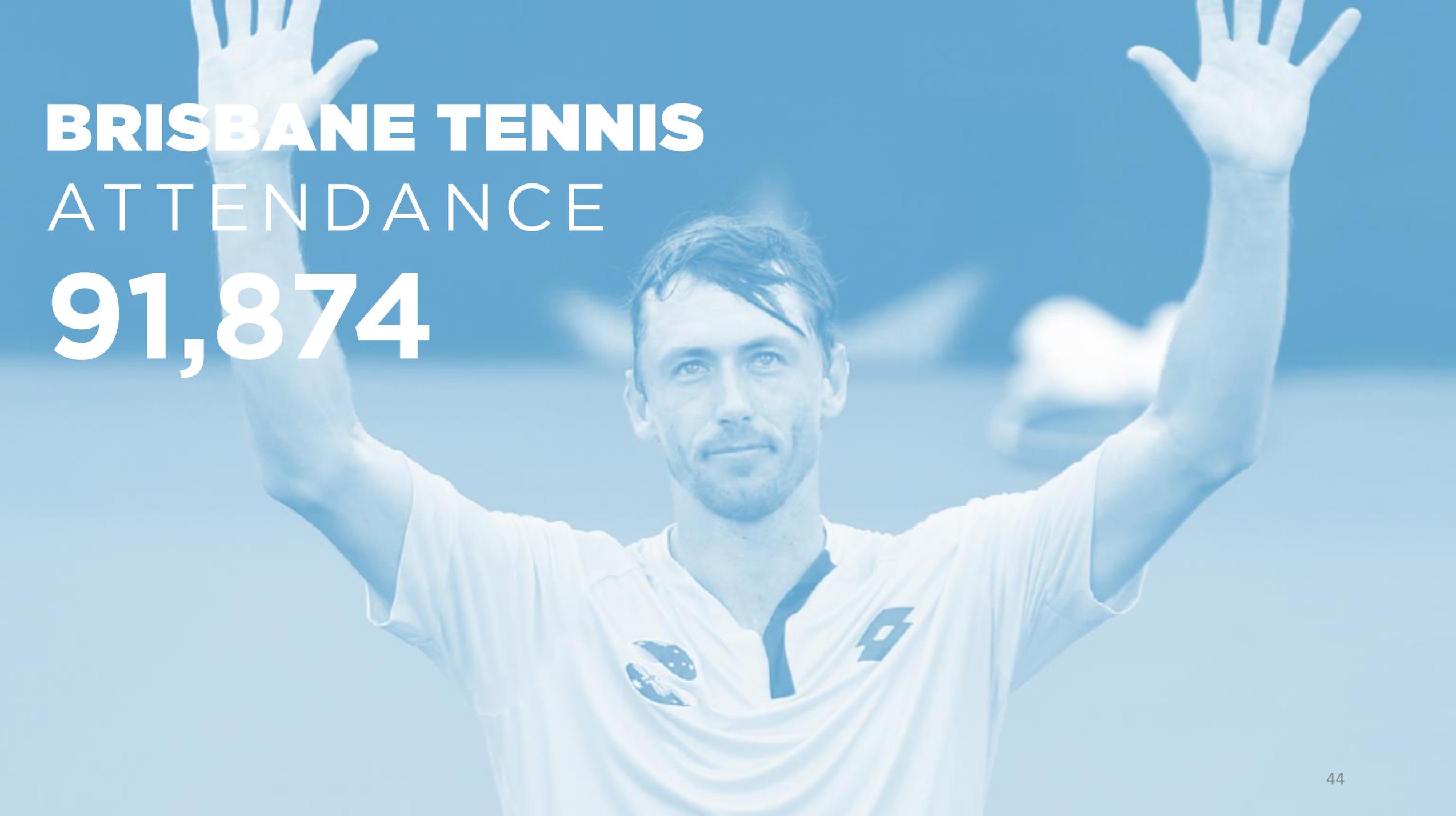


Players contributed towards an International relief effort as Australia's bushfires burned out of control. Players, such as Sam Stosur donated money for every ACE served during the tournament. Maria Sharapova donated signed shoes to the effort.

## FUTURE



Brisbane International 2020 used its platform to inspire young girls to see tennis as an exciting career path. The WTA held a Future Stars camp for Queensland's next generation of professional tennis players. Women of the World co-hosted a women's sport breakfast.



**BRISBANE TENNIS**

ATTENDANCE

**91,874**



**FINANCIAL  
REPORT**

# Royal Queensland Lawn Tennis Association

## Limited Directors' Report

For the year ended 30 June 2020

The directors present their report together with the financial report of Royal Queensland Lawn Tennis Association Limited ("the Company") for the financial year ended 30 June 2020 and the auditor's report thereon.

### 1. Directors

The directors of the Company at any time during or since the end of the financial year are:

Director	Period as Director
Mr W Nicol (President)	November 2015 – Present
Mr M Bloomfield	December 2013 to November 2019
Ms N Whitby	November 2015 to October 2019
Mr M James	November 2016 to present
Mr P Horn	October 2017 to present
Mr N Jensen	October 2017 to present
Ms P Robinson	November 2017 to present
Mr R Watson	November 2017 to present
Mr C Casswell	October 2018 to present
Mr K Laffey	November 2019 to present
Chief Executive Officer	
Mr M Handley	July 2018 to present

Warwick Nicol B Bus (Marketing) B Arts (Sports Studies) MAICD	Chair – Finance & Audit Sub Committee Chair – Tennis Strategy Sub Committee Member of Tournaments, Infrastructure and Nomination and Remuneration Sub Committees Tennis Australia Constitutional Review Working Group 2018. General Manager, Tennis Brisbane Chairperson – Metropolitan Regional Assembly 2009-2016 Tennis Queensland Company Member 2010 - 2016 Secretary of the Brisbane District Golf Association since 2009
Mark Bloomfield B Bus (Acctcy) CA GAICD	President – Tennis Brisbane 2011-2013 Treasurer – Tennis Brisbane from 2007 to 2010 Member Chartered Accountants Australia & New Zealand since 1995 Graduate Member Australian Institute of Company Directors Junior Development Coach (Tennis Australia) since 2000 Director & Operator, TennisGear
Ms N Whitby Nadeena Whitby B Arts (Communication) Hons (Journalism Studies)	Director Industry Engagement, Transport for NSW Communication Advisory Group – Tennis Queensland 2011-2014 Member of the Tennis Committee – Tennis Queensland since 2016 Former Director, Infrastructure Association of Queensland and the Association for Childhood Language and related Disorders
Michael James FAICD, FAIM, MBA, CPM, B Eng (Mining)	Board Advisor to Nationwide Transport and Towing Board Advisor to AfterDark Technologies Executive Leadership Coach & Mentor Cultivator of Strategy & Culture
Paul Horn B Com (Mgt), CFP, GAICD	Far North Company Member 2015 – 2017 Treasurer of Edge Hill Tennis Club since 1999 Director of Fowler's Group Pty Ltd since 2003 Certified Financial Planner / Member of FPA since 1998
Noel Jensen LL B (Hons) MBA Club Professional Coach	Member of the Queensland Law Society since 1989 Board Member, Legal Practitioners Admissions Board Honorary Treasurer of the International Tennis Club (I C) of Australia International member of the I C of France Solicitor and Principal, Jensen & Co Lawyers from 1993
Paula Robinson B Com, Juris Doctor, MAICD	Admitted legal practitioner/Member Queensland Law Society since 2009 Director Sunday Morning Enterprises Pty Ltd since 2001 Director of Ailier Pty Ltd since 2019 Director of Football Queensland since 2020 Chair of Queensland Academy of Sport since 2020
Richard Watson B Fin Admin	Deputy Chief Executive Officer – Trade & Investment Queensland
Colin Casswell Dip Bus	North Regional Delegate 2013 – 2018 Life Member – Home Hill Tennis Association Inc. Director – South Burdekin Community Financial Services Limited 2005 – present (Home Hill and Ayr Community Bank branches)
Mr K Laffey	Previously was a director of Tennis Queensland 1999-2006, 2008 - 2014) Tennis Queensland President 2009 - 2014 Member Representative to Tennis Australia 2009 – 2014 President Tennis Coaches Australia (Queensland) – 1992 – 1993 President Queensland Tennis Centre Association – 1995 – 1996 President Tennis Brisbane – 1996 – 2006 Director of Tennis Australia – 2014 – 2019 Owner and Manager Laff's Mt Gravatt Tennis Centre – 1979 – 2013 Tennis Australia Award for Services to the Game in Australia 2012 Professional Tennis Coach (Tennis Australia Coach Member) Qualified Tennis Official

# Royal Queensland Lawn Tennis Association

## Limited Directors' Report

For the year ended 30 June 2020

### 2. Director's Meetings

The number of directors' meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the Company during the financial year are:

Director	Board Meetings		Finance and Audit		Risk Management Committee		Remuneration Committee		Audit and Risk	
	A	B	A	B	A	B	A	B	A	B
Warwick Nicol (President)	6	6	2	2			4	4	4	4
Mark Bloomfield	2	2	2	2						
Nadeena Whitby	2	2								
Michael James	6	6					1	1		
Paul Horn	6	5	2	2					4	4
Noel Jensen	6	5	2	2						
Paula Robinson	6	5			1	1	4	3		
Richard Watson	6	6	2	2					4	4
Colin Casswell	6	6			1	1	1	1		
Ken Laffey	3	3							4	4

A – Number of meetings held during the time the director held office, or was a member of the committee, during the year

B – Number of meetings attended

### 3. Company Particulars

The address of the Company's registered office is Level 9, 123 Albert Street, Brisbane, Queensland 4000. The principal place of business is 190 King Arthur Terrace, Tennyson, Queensland 4104.

The Company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute to a maximum of \$10 each towards any outstanding obligations of the Company. At 30 June 2020, the total amount that members of the company are liable to contribute if the Company is wound up is \$150. (2019: \$150).

### 4. Principal Activities

The principal activity of the Company during the financial year was to manage the sport of Tennis in Queensland through the core business areas of: participation, tournaments, player development, facilities development and management, marketing and public relations, finance and administration and the Queensland Tennis Centre. There were no significant changes to the principal activities of the Company during the year.

The Company's vision is for tennis to be Queensland's most engaging sport and the following strategic objectives are considered critical to achieve that vision:

- Developing programs and pathways
- Growing and supporting our delivery network
- Investment in facilities and their management

To achieve the objectives, the company has adopted the following strategies:

**PRODUCTS:** deliver relevant and targeted programs to attract participants; offer playing opportunities for people of all ages and abilities; utilise major events to showcase tennis.

**PEOPLE:** enhance the capabilities and satisfaction of the tennis industry; create safe, supportive and fun environments to learn and play; encourage diversity at all levels of the game.

**PLACES:** provide necessary facilities to promote and deliver tennis; embed sustainable operating models; foster strong relationships with government and industry.

The Company's objectives have been designed to complement the constitutional objects found in Clause 3.1 of the Constitution

### 5. Operating and financial review

The Company's net result for the year ended 30 June 2020 was a profit of \$413,443 (2019: loss of \$322,989).

In December 2019, COVID-19 emerged and has subsequently spread worldwide. The World Health Organisation has declared COVID-19 a pandemic resulting in federal, state and local governments mandating various restrictions, including travel restrictions, restrictions on public gatherings, stay at home orders and advisories and quarantining of people who may have been exposed to the virus.

COVID-19 affected Tennis Queensland's business in the fourth quarter of the financial year. The Board took several steps to reduce risk, protect our financial position and balance sheet, and maintain financial liquidity and flexibility. Measures included reducing operating expenses, accessing various sources of government support and obtaining relief from our lease obligations for our offices.

### 6. State of affairs

The Company has complied with Australian Accounting Standards as issued by the Australian Accounting Standards Board. During the year the Directors determined that the underlying financial activities of the regional assemblies are 'controlled' by the Company pursuant to the Australian Accounting Standards and, as such their results and financial position should be incorporated into the company. There were no other significant changes in the state of affairs of the Company that occurred during the financial year under review.

## 7. Indemnification and Insurance of Officers

### Indemnification

The Company has agreed to indemnify the directors and officers of the Company against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as directors of the company, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses, to the extent of the Company's net assets.

### Insurance Premiums

Tennis Australia, through a national insurance scheme, provides the Company with directors' and officers' liability, legal expenses and insurance contracts, for current and former directors and officers of the Company. The continuity of insurance has been maintained during the year.

### Auditors Independence Declaration Under Section 307C of the Corporations Act

The auditor's independence declaration is set out on page 28 and forms part of the Director's report for the financial year ended 30 June 2020.

Signed in accordance with the resolution of the Board of Directors:



W. Nicol  
President



P. Horn  
Director

Dated at Brisbane this 6 day of October 2020.

**Royal Queensland Lawn Tennis Association**  
**Statement of profit or loss and other comprehensive income**  
For the year ended 30 June 2020

	Note	2020	2019 *
Revenue from ordinary activities	5	5,740,411	5,009,568
Player Development Participation		(76,633)	(54,639)
Tournament Program		(1,144,887)	(1,301,589)
Places to Play		(333,717)	(493,181)
Marketing and Public Relations		(323,792)	(437,253)
Finance and Administration		(505,913)	(553,589)
Queensland Tennis Centre		(1,255,332)	(1,066,226)
Depreciation		(1,397,815)	(1,007,990)
<b>Total expenses</b>	6	(5,167,336)	(4,941,124)
<b>Operating Surplus</b>		573,075	68,444
Revenue from other activities	7	224,300	432,015
Expense from other activities	7	(383,932)	(655,861)
Rental expense for State Tennis Centre		-	(167,587)
Operating (Loss) / Surplus after other activities		413,443	(322,989)
<b>Total comprehensive (loss) / income for the year</b>		413,443	(322,989)

\*The Association initially applied AASB 1058, AASB 15 and AASB 16 at 1 July 2019. Under the transition method chosen, comparative information has not been restated.

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes of the financial statements set on page 10 to 26.

**Statement of financial position**  
As at 30 June 2020

	Note	2020	2019 *
<b>Assets</b>			
Cash and cash equivalents	8	1,762,929	1,555,262
Trade and other receivables	9	286,929	1,086,219
Financial Assets	10	3,369,876	3,093,536
Prepaid expenses	11	8,000	81,618
Inventories	12	21,172	23,344
<b>Total current assets</b>		5,448,905	5,839,979
Prepaid expenses	13	-	536,667
Property, plant and equipment	14	130,570	103,483
Right-of-use assets	15	728,650	-
<b>Total non-current assets</b>		859,220	640,150
<b>Total assets</b>		6,308,125	6,480,129
<b>Liabilities</b>			
Trade payables and other payables	16	359,357	929,786
Provisions	17	320,553	365,395
Deferred revenue	18	299,968	658,459
Borrowings	21(a)	15,227	6,110
Lease Liabilities		41,437	-
<b>Total current liabilities</b>		1,021,315	1,959,750
Provisions	19	23,458	30,788
Borrowings	21(a)	-	15,227
Lease liabilities	22	134,280	-
<b>Total non-current liabilities</b>		157,738	46,015
<b>Total liabilities</b>		1,194,280	2,005,765
<b>Net assets</b>		5,113,845	4,474,364
<b>Members' equity</b>			
Retained earnings		4,655,994	4,251,463
Regional Assemblies reserves	26	231,813	222,901
Junior tennis development reserves		184,204	-
Tournament development reserves		41,834	-
<b>Total equity</b>		5,113,845	4,474,364

# Royal Queensland Lawn Tennis Association

## Statement of changes in equity

For the year ended 30 June 2020

	Retained earnings	Regional Assemblies reserve	Facility development reserve	Junior development reserve	Tournament development Reserve	Total equity
Balance at 1 July 2018	4,546,504	-	50,000	-	-	4,596,504
Transfer to initial carrying amounts –26	-	200,849	-	-	-	200,849
Regional Assemblies						
Surplus for the period	(345,041)	22,052	-	-	-	(322,989)
Transfer from retained earnings	50,000	-	(50,000)	-	-	-
Balance at 30 June 2019	4,251,463	222,901	-	-	-	4,474,364
Balance at 1 July 2019	4,251,463	222,901	-	-	-	4,474,364
Adjustment on initial application of	226,038	-	-	-	-	226,038
AASB 15 and AASB 1058						
Adjusted balance at 1 July 2019	4,477,501	222,901	-	-	-	4,700,402
(Loss) / Surplus for the period	404,531	8,912	-	-	-	413,443
Transfer from retained earnings	(226,038)	-	-	184,204	41,834	-
Balance at 30 June 2020	4,655,994	231,813	-	184,204	41,834	5,113,845

The statement of changes in equity is to be read in conjunction with the notes to the financial statements set out on page 10 to 26.

## Statement of cash flows

For the year ended 30 June 2020

### Cash flows from operating activities note

	2020	2019 *
Cash receipts from customers	7,156,632	5,387,610
Cash paid to suppliers and employees	(6,050,551)	(5,361,552)
Regional Assemblies – net of cash acquired	-	200,849
Interest paid	-	200,849
<b>Net cash from /used in operating activities 20a</b>	<b>(1,393)</b>	<b>(1,833)</b>
	1,104,688	225,074
<b>Cash flows from investing activities</b>	<b>(57,303)</b>	-
Acquisition of property, plant and equipment	-	-
Interest received from term deposits	1,602	5,892
Transferred to investment	(183,246)	-
<b>Net cash from investing activities</b>	<b>(238,947)</b>	5,892
<b>Cash flows from financing activities</b>	<b>(651,110)</b>	-
Lease payments (principal and interest)	(6,110)	(5,670)
Repayment of borrowings	-	(5,670)
<b>Net cash used in investing activities</b>	<b>(658,074)</b>	(5,670)
Net increase/(decrease) in cash and cash equivalents	207,667	225,296
Cash and cash equivalents at 1 July	1,555,262	1,329,966
Cash and cash equivalents at 30 June 20b	1,762,929	1,555,262

### 1. Reporting entity

Royal Queensland Lawn Tennis Association Ltd (the "Company") is a company domiciled in Australia. The Company is a company limited by guarantee. The address of the Company's registered office is:  
Level 9  
123 Albert Street  
Brisbane, QLD 4000

The Company is a not for profit entity and the principal activities of the Company during the course of the financial year were the promotion and development of the game of tennis in Queensland.

### 2. Basis of preparation

#### (a) Statement of compliance

The financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001. These financial statements comply with Australian Accounting Standards – Reduced Disclosure Requirements.

This is the first set of the Company's annual financial statements in which AASB 15 Revenues with Customers, AASB 1058 Income for Not-for-Profit Entities, and AASB 16 Leases has been applied. Changes to significant accounting policies are described in Notes 3(n). The financial statements were approved by the Board of Directors on 6 October 2020.

#### (b) Basis of measurement

The financial report has been prepared on the historical costs basis.

#### (c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Company's functional currency.

#### (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### (e) Going concern

As noted in Note 24, the Company is economically dependent upon Tennis Australia and receives grant funding therefrom that forms an integral part of the funding required for the Company to achieve its short and long term objectives. As part of the directors' consideration of the appropriateness of adopting the going concern basis in preparing the financial statements, a range of scenarios have been reviewed. The assumptions modelled are based on the estimated potential impact of COVID-19 restrictions and regulations, along with our proposed responses over the course of the next 12 months. These include a range of estimated impacts primarily based on length of time various levels of restrictions are in place and the severity of the consequent impact of those restrictions on the Company. In response, the Company has introduced cost control measures and other actions to preserve the cash position of the Company going forward. In the event that grant funding from Tennis Australia Limited should cease, or be reduced, it is the view of the officers that the Company would still be able to continue meeting the above objectives, albeit to a lesser extent.

The Directors have concluded that it is appropriate that these financial statements are prepared on a going concern basis, taking regard of the above and while acknowledging the uncertainties around forecasting financials in the COVID-19 environment. The Directors acknowledge that such uncertainties do not represent material uncertainties related to going concern.

### 3. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial report are set out below. Other than the adoption of AASB 15, AASB 16 and AASB 1058, refer Note 3(n), these have been applied consistently to all periods presented in these financial statements.

#### (a) Financial instruments

##### (i) Recognition, initial measurement of derecognition

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

##### (ii) Classification and subsequent measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

For the purpose of subsequent measurement, financial assets other than those designated and effective as hedging instruments are classified into the following categories upon initial recognition:

- Amortised cost
- Fair value through profit or loss (FVPL)
- Equity instruments at fair value through other comprehensive income (FVOCI)

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

Classifications are determined by both:

- The Company's business model for managing the financial asset
- The contractual cash flow characteristics of the financial assets

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables, which is presented within other expenses.

##### (iii) Subsequent measurement financial assets Financial assets at amortised costs

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- They are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- The contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Company's cash and cash equivalents, trade and most other receivables fall into this category of financial instrument as well as long-term deposit that were previously classified as loans and receivables under AASB 139.

The Company do not currently hold any financial assets at FVPL or FVOCI.

##### (a) Financial instruments (continued)

##### (iv) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short term commitments.

##### (v) Non-derivative financial liabilities

The Company has the following non-derivative financial liabilities: interest bearing liabilities, bank overdrafts and trade and other payables.

As the accounting for financial liabilities remains largely unchanged from AASB 139, the Company's financial liabilities were not impacted by the adoption of AASB 9.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Company designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss.

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

##### (b) Plant and equipment

##### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

(ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

(iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

- Plant and equipment 3-10 years
- Motor Vehicle 3-10 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

(c) Impairment

(i) Financial assets (including receivables)

AASB 9's impairment requirements use more forward-looking information to recognise expected credit losses - the 'expected credit losses (ECL) model'. Instruments within the scope of the new requirements include loans and other debt-type financial assets measured at amortised cost.

The Company makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Company uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

(ii) Non-financial assets

The carrying amounts of the Company's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

Any excess of the assets carrying amount over its recoverable amount is recognised in the profit or loss.

(d) Employee benefits

(i) Long-term employee benefits

The Company's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Corporate bonds at the balance sheet date which have maturity dates approximating to the terms of the Company's obligations.

(ii) Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Short-term employee benefits are benefits that are expected to be settled wholly within 12 months of the end of the annual reporting period in which the employee renders the service or which the Company has no unconditional right to defer settlement for at least 12 months of the end of the reporting period.

(iii) Termination benefits

Termination benefits are expensed at the earlier of when Company can no longer withdraw the offer of those benefits and when the Company recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months at the end of the reporting, then they are discounted.

(e) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(f) Revenue and other income

Revenue and other income policy after 1 July 2019

(i) Revenue recognition policy for revenue from contracts with customers (AASB 15)

AASB 15 requires revenue to be recognised when control of a promised good or service is passed to the customer at an amount which reflects the expected consideration. The customer for these contracts is the fund provider.

Revenue is recognised by applying a five-step model as follows:

- 1) Identify the contract with the customer
- 2) Identify the performance obligations
- 3) Determine the transaction price
- 4) Allocate the transaction price
- 5) Recognise revenue

Generally, the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Company have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations. Costs are recognised on an accrual basis.

**Grant income from Government**

Grant income arising from an agreement which contains enforceable and sufficiently specific performance obligations is recognised when control of each performance obligations is satisfied. This is generally the case for the monies from the Government and the performance obligations are varied based on the agreement.

Within grant agreements there may be some performance obligations where control transfers at a point in time and others which have continuous transfer of control over the life of the contract.

Where control is transferred over time, generally the revenue is recognition based on either cost or time incurred which best reflects the transfer of control.

**Affiliation fees**

Revenue from affiliation fees is recognised in the profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to the period to which membership relates.

(ii) Revenue recognition policy for revenue streams which are either not enforceable or do not have sufficiently specific performance obligations (AASB 1058)

Grant income

Assets arising from grants in the scope of AASB 1058 are recognised at their fair value when the asset is received. These assets are generally cash but maybe property which has been donated or sold to the Company at significantly below its fair value.

Once the asset has been recognised, the Company recognises any related liability amounts. Once the assets and liabilities have been recognised then income is recognised for any difference between the recorded asset and liability.

**Capital grants**

Capital grants received under an enforceable agreement to enable the Company to acquire or construct an item of property, plant and equipment to identified specifications which will be controlled by the Association (once complete) are recognised as revenue as and when the obligation to construct or purchase is completed. For construction projects, this is generally as the construction progresses in accordance with costs incurred since this is deemed to be the most appropriate measure of the completeness of the construction project as there is no profit margin.

between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

(f) Revenue and other income (continued)

For acquisitions of assets, the revenue is recognised when the asset is acquired and controlled by the Association.

Volunteer services

The Association has elected not to record volunteer services in the financial statements. Volunteer services received relate to assisting in the organising and running of tennis events throughout the state of South Australia.

(iii) Significant estimates and judgements relating to revenue

For many of the grant agreements received, the determination of whether the contract includes sufficiently specific performance obligations was a significant judgement involving discussions with several parties at the Company, review of the proposal documents prepared during the grant application phase and consideration of the terms and conditions.

Grants received by the Company have been accounted for under both AASB 15 and AASB 1058 depending on the terms and conditions and decisions made. If this determination was changed then the revenue recognition pattern would be different from that recognised in this financial report.

## Royal Queensland Lawn Tennis Association Limited Notes to the financial statements

(iv) Revenue and other income policy prior to 1 July 2019 Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

### Rendering of services

Revenue from services rendered is recognised in the profit or loss in proportion to the stage of completion of the transaction at reporting date. The stage of completion is assessed by reference to surveys of work performed.

#### Reciprocal grants

Grants received on the condition that specified services should be delivered or conditions fulfilled are considered reciprocal. Such grants are initially recognised as a liability and revenue recognised as services are performed or conditions fulfilled.

#### Non-reciprocal grants

Where a grant is received where there is no performance obligation or return obligation, revenue is recognised when the grant is received or receivable.

### (g) Leases

The Company has applied AASB 16 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under AASB 117 and AASB Interpretation 4.

#### Policy applicable from 1 July 2019

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company uses the definition of a lease in AASB 16.

This policy is applied to contracts effective 1 July 2019.

#### (i) As a lessee

##### Initial recognition and measurement

At commencement or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of its relative standalone prices. However, for the leases of property the Company has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Association by the end of the lease term or the cost of the right-of-use asset reflects that the Association will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Association's incremental borrowing rate. Generally, the Association uses its incremental borrowing rate as the discount rate. The Association determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payment
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Association is reasonably certain to exercise, lease payments in an optional renewal period if the Association is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Association is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Association's estimate of the amount expected to be payable under a residual value guarantee, if the Association changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero. The Association presents right-of-use assets that do not meet the definition of investment property in property, plant and equipment and lease liabilities in loans and borrowings in the statement of financial position.

### (g) Leases (continued)

#### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term. At inception or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

#### (ii) As a lessor

When the Company acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Company makes an overall assessment of whether the lease transfer substantially all of the risks and rewards incidental to ownership of the underlying assets. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Company considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

If an arrangement contains lease and non-lease components, then the Company applies AASB 15 to allocate the consideration in the contract.

The Company recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of Commercial and Administrative Revenue.

The accounting policies applicable to the Company as a lessor in the comparative period were not significantly different from AASB 16.

#### Policy applicable before 1 July 2019

#### (i) Lease payments

This policy is applied to before 1 July 2019.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

#### (ii) Lease received

The Association recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of 'Rental income'.

#### (h) Finance income and costs

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance costs comprise interest expense on borrowings. All borrowing costs are recognised in profit or loss using the effective interest method.

#### (i) Income tax

The income of the Company is exempt from income tax under Div 50 of the Income Tax Assessment Act 1997, and accordingly, no provision has been made in the accounts for income tax payable.

Withholding tax from other jurisdictions is provided when the liability is due and payable.

#### (j) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### (k) Trade and other receivables

Trade and other receivables include amounts due from member associations as well as amounts received from customers for goods sold in the ordinary course of business. All receivables are expected to be received within 12 months of the end of the financial year and as such are classified as current assets.

Accounts receivable are recognised at fair value, less any provision for impairment. Refer to Note 3 (c) for further discussion on the determination of impairment losses.

#### (l) Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity during the reporting period that remain unpaid at the end of the financial period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(m) New accounting standards and interpretations not yet adopted

There are no standards or amendments that have been issued but not yet effective that are expected to have a significant impact on the Company.

The Company not adopted, and currently does not anticipate adopting any standards prior to their effective dates.

(n) New accounting standards adopted

The Company initially applied below standards from 1 July 2019. A number of other new standards are also effective from 1 July 2019 but they do not have a material effect on the Company's financial statements.

#### AASB 16 Leases

As described in Note 3 (g), the Company has applied AASB 16 Leases from 1 July 2019 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings at 1 July 2019. Accordingly, the comparative information presented for the year ended 30 June 2019 is not restated – i.e. it is presented, as previously reported under AASB 117 and related interpretations. The details of the changes in accounting policies are disclosed below. Additionally, the disclosure requirements in AASB 16 have not generally been applied to comparative information.

(a) Impact on financial statements

On transition to AASB 16, the Company recognised right-of-use assets and liabilities in respect to all leases to which it was a lessee, that had commenced as at that date, and that did not meet the necessary criteria to be classified as short-term or low value leases. The impact on transition is summarised below.

When measuring lease liabilities for leases that were classified as operating leases, the Company discounted lease payments using its incremental borrowing rate at 1 July 2019.

On transition to AASB 16 on 1 July 2019, the Company recognised right-of-use assets of \$822,048, lease liabilities of \$306,552 and a reduction in prepayments of \$576,667. There was no impact to opening retained earnings.

	1 July 2019
Right-of-use assets	822,048
Lease liabilities	306,552
Reduction in prepayments	576,667

When measuring lease liabilities for leases that were classified as operating leases, the Association discounted lease payments using its incremental borrowing rate of 3.5% at 1 July 2019.

	1 July 2019
Operating lease commitments at 30 June 2019 as disclosed under AASB 117 in the Association's financial statements	822,849
Discounted using the incremental borrowing rate at 1 July 2019	175,716
Current lease liabilities	41,437
Non-current lease liabilities	134,279
	175,716

The impact of AASB 16 on the Company's profit or loss for the period is disclosed in Note 15 to these financial statements. AASB 15 Revenue from Contracts with Customers and AASB 1058 Income of Not-for-Profit Entities.

Annual affiliation fees	588,361	593,387
Queensland Tennis Centre	1,089,152	787,851
Sanction fees	34,636	67,535
Interest and investment income	58,101	88,949
Other income	128,320	292,040
	1,898,570	1,829,762
Revenue recognised under AASB 1058 Income of NFP entities	2,863,841	2,752,306
Tennis Australia grants		
Department of National Parks, Recreation, Sport and	467,500	150,000
Department of Housing and Public Works	90,000	277,500
Cairns Regional Council	4,000	-
Government COVID-19 support (JobKeeper & Cash Flow Boost)	416,500	-
	2,863,841	2,752,306
Revenue from continuing operations	5,740,411	5,009,568
6. Expenses	2020	2019
Depreciation		
Depreciation – non-current assets	30,216	26,657
Depreciation – ROU assets	99,031	-
Rental expenses relating to operating leases	-	261,176
Employee benefits	3,064,490	2,517,076
Bad and doubtful debts	-	415,255
7. Revenue/expenses from other activities	2020	2019
Income		
Regional Tennis Centres	35,098	162,065
Regional Assemblies	189,202	269,950
	224,300	432,015
Expenses		
Regional Tennis Centres	116,750	323,193
Regional Assemblies	267,182	332,668
	383,932	655,861

	2020	2019
8. Cash and cash equivalents	1,530,704	1,331,261
Bank balances	231,814	222,901
Bank balances – Regional Assemblies	411	1,100
Cash on hand	1,762,929	1,555,262
9. Trade and other receivables	142,252	1,303,820
Trade receivable	-	(415,255)
Less: Provision for doubtful debts	144,676	197,654
Other receivables	286,928	1,086,219
10. Financial assets	2020	2019
Term deposits	3,186,630	3,093,536
	3,186,630	3,093,536
11. Prepaid expenses – current	2020	2019
Prepayments	8,000	41,618
Prepayments – State office lease	-	40,000
	8,000	81,618
12. Inventories	2020	2019
Inventories on Hand	21,172	23,344
	21,172	23,344
13. Prepaid expenses – non-current	2020	2019
Prepayments – State office lease	-	536,667
	-	536,667
14. Property, plant and equipment	2020	2019
Plant and equipment		
Cost	159,121	302,099
Accumulated depreciation	(79,367)	(265,794)
	79,754	36,305
Motor vehicle		
Cost	97,451	97,451
Accumulated depreciation	(46,635)	(30,273)
	50,816	67,178
	130,570	103,483

Reconciliations of the carrying amounts of each class of property, plant and equipment at the beginning and end of the current financial period are set out below:

	Plant and equipment	Motor vehicle	Total
Carrying amounts			
Opening carrying amount at 1 July 2018	46,599	83,541	130,140
Depreciation charged for the year	(10,294)	(16,363)	(26,657)
Closing carrying amount at 30 June 2019	36,305	67,178	103,483
Opening carrying amount at 1 July 2019	36,305	67,178	103,483
Additions	57,303	-	57,303
Depreciation charged for the year	(13,854)	(16,362)	(30,216)
Closing carrying amount at 30 June 2020	79,754	50,816	130,570

## 15. Right-of-use-assets

### (i) Amounts recognized within the statement of financial position

	Property	Equipment	Total
Balance at 1 July 2019	822,048	-	822,048
Additions to right-of-use assets	-	5,633	5,633
Depreciation charge for the year	(95,721)	(3,310)	(99,031)
Balance at 30 June 2020	<u>726,327</u>	<u>2,323</u>	<u>728,650</u>

The Company leases three separate properties and a photocopier. The properties comprise the Queensland Tennis Centre, administration offices within the Queensland Tennis Centre and the Cairns International Tennis Centre. The Queensland Tennis Centre lease runs till the end of 2033 whereas the administration office lease runs till the end of 2023. The Cairns Tennis Centre lease runs until September 2020. The printer lease operates until 2024. None of the leases provide any extension options.

### (ii) Amounts recognized within the statement of profit and loss and other comprehensive income

2020 – Leases under AASB 16	Property	Equipment	Total
Interest on lease liabilities	(8,762)	(130)	(8,892)
Gains arising from rent concessions	80,155	5,633	80,115
Expenses relating to short term leases			
Expenses relating to leases of low value assets			
Depreciation charge for the year	<u>(95,721)</u>	<u>(3,310)</u>	<u>(99,031)</u>

2019 – Leases under AASB 117	2020	2019
Lease expense		<u>101,170</u>
Contingent rent expense		

### (iii) Amounts recognized in statement of cash flows

Total cash outflows for all leases	<u>65,204</u>
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16. Trade and other payables	2020	2019
Trade payables	-	559,067
Other payables and accrued expenses	<u>359,357</u>	<u>370,719</u>
	<u>359,357</u>	<u>929,786</u>

## 17. Provisions – current

	2020	2019
Provision for annual leave	210,656	246,840
Provision for long service leave	109,897	107,325
Other provisions	-	11,230
	<u>320,553</u>	<u>365,395</u>

### Analysis of provisions

Employee entitlements	2020	2019
Opening balance	384,953	297,862
Additional provision raised	214,161	218,546
Amounts used	(255,103)	(131,455)
Closing balance	<u>344,011</u>	<u>384,953</u>

### Other provisions

Opening balance	11,230	83,480
Additional provision raised	-	11,230
Amounts used	(4,800)	(83,480)
Closing balance	<u>6,430</u>	<u>11,230</u>

## 18. Deferred revenue

	2020	2019
Income received in advance	299,968	421,814
Deferred foundation funds	-	191,276
Deferred RTFP funds	-	45,369
	<u>320,553</u>	<u>365,395</u>

## 19. Provisions – non-current

	2020	2019
Provision for long service leave	23,458	30,788
	<u>23,458</u>	<u>30,788</u>

20. Reconciliation of cash flows from operating activities and Cash and cash equivalents

a) Cash flows from operating activities

	2020	2019
(Loss) / Surplus for the period	413,443	(322,989)
<i>Adjusted for:</i>		
Depreciation	129,247	26,657
Net income on investments (re-invested Regional Assemblies – initial carrying amounts)	(58,101)	(88,949)
Operating (loss) / surplus changes in working Capital and provisions	-	200,849
	484,589	(184,432)
Change in inventories	2,172	(14,365)
Change in trade and other receivables	762,696	(62,527)
Change in repayments	610,285	36,842
Change in trade other payables	(581,659)	336,999
Change in provisions and employee benefits	(40,942)	87,091
Change in deferred income	(40,942)	87,091
<b>Net cash from / (used in) operating activities</b>	<b>(132,453)</b>	<b>25,466</b>
	<b>1,104,668</b>	<b>225,074</b>

(b) Cash and cash equivalents

	<b>1,500,438</b>	<b>1,110,712</b>
	<b>231,814</b>	<b>222,901</b>
Bank balances	411	1,100
Bank balances – Regional Assemblies	213,512	220,549
Cash on hand	1,946,175	1,555,262
Call deposits		
Cash and cash equivalents in the Statement of cash flows		

21. Capital and leasing commitments

a) Lease commitments

Less than one year	15,227	6,110
Between one and five years	-	15,227
More than five years	-	-
	<b>15,227</b>	<b>21,337</b>

22. Lease Liabilities

Current	41,437	-
Lease liabilities – ROU assets	41,437	-
Non current	134,280	-
Lease Liabilities – ROU assets	134,280	-

### 23. Members' Guarantee

The company is a company limited by guarantee. There is no authorized or issued share capital. If the company is wound up, the liability of the members is limited to \$10 each (2019: \$10). As at 30 June 2020 the company had 15 members (2019:15).

### 24. Related party transactions

The Company, being an Associate member of Tennis Australia (TA), receives shared services benefits from TA. These benefits include accounting, human resources, legal and information technology resources. These services were provided for \$ NIL consideration.

The Directors of the Company act on an honorary basis.

The key management personnel for Tennis Queensland includes the CEO and Senior Management. The compensation paid, payable or provided in short term retirement and other long terms benefits to the key management personnel is \$589,864 (2019: \$601,002).

Mark Bloomfield is the owner of Tennis Gear Management Pty Ltd. The following transactions between the Company and Tennis Gear occurred during the financial year:

	2020 \$	2019 \$
Sales and purchases of goods and services		
Purchase of goods or services from entity controlled by related party	28,519	27,677
Sale of goods or services to entity	15,936	15,156 controlled by related party

Services purchased from the entity controlled by the related party included prizemoney, entry fees and court hire for tournaments.

Services sold to the entity controlled by the related party included sponsorship, sanction fees and affiliation fees.

Paul Horn serves as a Director of Fowler's Group Pty Ltd. The following transactions between the Company and Fowlers Group occurred during the financial year:

	2020 \$	2019 \$
Sales and purchases of goods and services		
Purchase of goods or services from entity controlled by related party	Nil	Nil
Sale of goods or services to entity controlled by related party	3,500	3,300

Services sold to the entity controlled by the related party was sponsorship.

### 25. Reserves

Regional Assemblies Reserves

The funds held in relation to the regional assemblies can be used at the discretion of the regional assemblies, and have been provided for as a reserve from the financial year ended 30 June 2019. Refer to Note 26 for further clarification on Regional Assemblies.

### 26. Regional Assemblies

The Company oversees, and provides minor funding for, the operations of 8 regional assemblies within Queensland. The role of the assemblies is to provide primarily for the promotion of the sport in regional areas as set out in the Company Constitution.

The funds held in relation to the regional assemblies can be used at the discretion of the regional assemblies, and have been provided for as a reserve from the financial year ended 30 June 2019.

### 27. Subsequent Events

In the interval between the end of financial year and the date of this report there have been no matters or circumstances arise which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

In the opinion of the directors of Royal Queensland Lawn Tennis Association Limited ('the Company'):

(a) the financial statements and notes set out on pages 6 to 26, are in accordance with the Corporations Act 2001, including:

(i) giving a true and fair view of the Company's financial position as at 30 June 2020 and its performance for the financial year ended on that date; and

(ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.

(b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Board of Directors.



W Nicol  
President



P Horn  
Director

Dated at Brisbane 6 day of October 2020.

**Auditor's Independence Declaration**  
Under Section 307C of the Corporations Act 2001  
To the Directors of  
Royal Queensland Lawn Tennis Association Queensland Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2020, there have been no contraventions of:

- a) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) any applicable code of professional conduct in relation to the audit.

PKF BRISBANE AUDIT



Shaun Lindemann  
Partner

6 October 2020  
Brisbane

**Independent Auditor's Report to the Members of Royal Queensland Lawn Tennis Association**

Report on the Financial Report Opinion

We have audited the accompanying financial report, of Royal Queensland Lawn Tennis Association (the company), which comprises the statement of financial position as at 30 June 2020, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion the financial report of Royal Queensland Lawn Tennis Association is in accordance with the Corporations Act 2001, including:

- a) Giving a true and fair view of the Company's financial position as at 30 June 2020 and of its performance for the year ended on that date; and
- b) Complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those standards are further described in the Auditor's Responsibility section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the consolidated entity in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

Directors' Responsibilities for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using a going concern basis of accounting unless the Directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Our responsibility is to express an opinion on the financial report based on our audit. Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individual or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at <http://www.auasb.gov.au/Home.aspx>. This description forms part of our auditor's report.

PKF BRISBANE AUDIT



Partner

6 October 2020  
Brisbane

## DIRECTORS, MEMBERS AND OFFICE BEARERS

Board of Directors	Life Members	Regional Assemblies		
Warwick Nicol (President)	Mal Anderson	Gold Coast	Sherill Stivano	Warwick Nicol
Mark Bloomfield	Vic Bayer	Leanne Evans (Chair)	Ross Smyth	Disciplinary Tribunal
Nadeena Whitby	Roy Emerson	Shayne Tabb	West	Michael Rackemann (Chair)
Michael James	Trevor Fancutt	Stephen Kua	Theresa Braithwaite	Fred Albeitz
Paul Horn	Chris Freeman	Metro	Scott Parkinson	Peter Richards
Noel Jensen	Frank Hennessy	Gareth Keating (Chair)	Tony Walsh	Chris Wlodarczyk
Paula Robinson	Rod Laver	David Savage	Committees	Bronywn Draper
Richard Watson	Maurice Philp	David Herbener	Audit and Risk Committee	Don Fraser
Colin Casswell	Ross Rolfe	Nick Clark	Paul Horn (Chair)	Appeals Committee
Ken Laffey	Vanette Tobin	Sunshine Coast	Richard Watson	Robert O'Regan (Chair)
Regional Members	Julie Cleverley	Adon Kronk (Chair)	Ken Laffey	Mike Lyons
Jason Christopher	Ken Laffey	Emily Burns	Matchplay Committee	Don Muller
Allan Harris	Barbara Laffey	Rob Schmitt	Colin Casswell (Chair)	
Graham Wicks	Murray Whitbread	Central	Michael James	
Glenn Vickery	Daphne Fancutt (Dec)	Rhett McKinnon (Chair)	Noel Jensen	
Murray Whitbread	Ashley Cooper (Dec)	Graham Hick	Paul Horn	
Theresa Braithwaite	Charles Edwards (Dec)	Glenn Vickery	Ken Laffey	
Emily Burns	E A Crowther (Dec)	North	Governance	
Adon Kronk	Frank Land (Dec)	Graham Wicks (Chair)	Paula Robinson (Chair)	
Luke Spanner	Geoff Griffith (Dec)	Alan Harris	Michael James	
Shayne Tabb	W Power (Dec)	Far North	Richard Watson	
Ross Smythe	Ivy Ham (Dec)	Jason Christopher (Chair)	Ken Laffey	
Gareth Keating	Keith Waugh (Dec)	John Collings	Females in Tennis	
David Savage	Lester Hancock (Dec)	South	Paula Robinson (Chair)	
David Herbener	Noel Kratzman (Dec)	Steven Forbes (Chair)	Warwick Nicol	
Nick Clarke	Ron Leahy (Dec)	Nathan Costello	Richard Watson	
	Vince Gair (Dec)		People	
			Paula Robinson (Chair)	

## AFFILIATED CLUBS, VENUES AND CENTRES

Ace Tennis Australia Pty Ltd	Charleville	Gold Coast Seniors Tennis Club Inc	Malpass Tennis	Redcliffe Tennis Association Inc	Team Brisbane Tennis Inc.
Allora Tennis Club	Charters Towers Tennis Club Inc	Goondiwindi & District Tennis Assoc. Inc	Mapleton Tennis Club Inc.	Redland Bay Tennis Club Inc	Tennis Brisbane
Andrew Kratzman Tennis Academy	Chinchilla Tennis Association Inc	Gordonvale and District Tennis Assoc. Inc	Mareeba Tennis Club Inc	Redlands Lawn Tennis Association Inc	Tennis for Kids Pty Ltd
Athelstane Tennis Club	Clermont & District Tennis Association Inc	Graceville State School	Maroochydore Tennis Club Inc	Redlynch Valley Tennis Club Inc	Tennis Gold Coast Inc.
Atherton Tennis Club Inc	Cleveland Tennis Club Inc	Greater Brisbane Junior Tennis Assoc. Inc	Maryborough & District Junior Tennis Association Inc	Remar Tennis Academy	Tennis Logan City
Ayr Tennis Association Inc	Clifton & District Tennis Association Inc	Griffith University Tennis Centre	Matchpoint Tennis	Rockhampton Junior Tennis Association Inc	Tennis on 11th Inc
Ballinger Park Tennis Club	Cooktown Tennis Club Inc	Guse's Tennis Centre (Metro Region)	Miami Tennis Club Inc	Rockhampton Tennis Association Inc	Tennis Rockhampton Ltd
Baralaba Tennis Club Inc	Coolum Tennis Club Inc	Gympie & District Tennis Association	Middlemount Community Sports Association Inc.	Rolleston Tennis Club	Tennis Seniors Queensland Association Inc
Barcardine Lawn Tennis Club Inc	Cooroy Tennis Club Inc	Gympie Queens Park Tennis Club Inc	Mission Beach Tennis Club Inc	Roma & District Tennis Club Inc	Tennis Townsville Inc
Baseline Tennis Coaching	Copper City Tennis Club Inc	Hervey Bay & District Tennis Association Inc	Moggill District Sports Park	Rosendale Tennis Club Inc	Tennis Veterans Sunshine Coast Assoc. Inc
Beaudesert & District Tennis Assoc. Inc	Corfield Sports Club Inc	Highfields Tennis Club	Montville Tennis Club Inc.	Roy Emerson Tennis Centre	Tennis Whitsunday
Beenleigh Tennis Centre	Currumbin Tennis Club Inc	Hinterland Tennis Club Inc	Mooloolaba Tennis Club Inc.	Samford Tennis Club	Tewantin Tennis Club Inc
Beenleigh Tennis Inc	Dalby & District Tennis Association Inc	Home Hill Tennis Association Inc	Moranbah Tennis Association Inc	Sandgate & District Youth Tennis Association	Texas Tennis Club
Blackbutt Tennis Club Inc	Dayboro Tennis Club Inc	Hope Island Tennis Club Inc	Moriarty Park Community Sports Centre	Sarina & District Tennis Association Inc	Th3point
Blackwater Tennis Association Inc	Dingo Tennis Club Inc	Ingham Tennis Association Inc	Morven & District Tennis Club	Shaw Park Tennis Centre	The Gap Health & Racquet Club
Bli Bli Tennis Club Inc	Discovery Park Tennis Club Inc	Injune Tennis Club Inc	Mossman Squash and Tennis Club	Sheldon Academy of Sport Tennis	The QLD Community Lawn Tennis Assoc.
Bollon Tennis Club Inc.	Dynamic Tennis	Innisfail District Tennis Association Inc	Moura Tennis Club Inc	Sheldon Tennis Centre	University of Queensland Tennis Club Inc
Bowen Tennis Association Inc	Earlville Tennis Club Inc	Intennis	Mudgeeraba Tennis Club	Sherwood State School	
Bribie Island Tennis Club Inc	Edge Hill Tennis Club Inc	Ipswich District Junior Tennis Association Inc	Mundubbera Tennis Association Inc	Slice Tennis	Theodore Tennis Association Inc.
Brisbane Boys College	Edmonton Tennis Club Inc	Ipswich Tennis Centre	Murgon & District Tennis Association Inc	Smart Tennis Academy	Thorneside Community Tennis Assoc. Inc
Brisbane Ladies Tennis Association Inc	Emerald and District Lawn Tennis Association Inc	Isis Tennis Club	Nambas Tennis Club Inc	Somerset College Tennis Centre	Inc
Brisbane Night Tennis Association Inc	Esk Tennis Club Inc	Jimboomba Tennis Club Inc	Nambour & District Tennis Association Inc	Southern Cross Tennis	Tin Can Bay Tennis Club Inc
Brisbane Seniors Tennis Club	Eudlo & District Tennis Association Inc	Kalynda Chase Tennis Centre	Noosa Tennis Club Inc	Springsure Tennis Club Inc	Toowoomba Regional Tennis Centre
Brookfield Tennis Centre	Eumundi Tennis Club Inc	Kandanga Tennis Club Incorporated	Noosaville Tennis Club	St George Tennis Club Inc	Toowoomba Tennis Association Inc
Bundaberg & District Junior Tennis Association Inc	Fassifern Tennis Association Inc	Kawana Tennis Club Inc	Northshore Tennis Park	St. Joseph's Nudgee College	Top Tennis Academy
Bundaberg & District Tennis Assoc. Inc	Ferny Hills Tennis Centre	KDV Sport Pty Ltd	Northside Ladies Tennis Club	Stanthorpe & District Tennis Association Inc	Trinity Beach Tennis Club Inc
Bundaberg Seniors Tennis Club Inc	Flinders Tennis Club Inc	Kelvin Grove State College	Palmwoods Tennis Club Inc	Steve & Trish Griffin	Tully Tennis and Social Club Inc
Burleigh Heads Tennis Club Inc	Fraser Coast Tennis Association Inc	Kilcoy District Tennis Association	Park Ridge Tennis Centre	SunCity Sports Club Inc	University of Queensland Tennis Centre
Caboolture & District Lawn Tennis Association Inc	Fred Daniel Tennis	Kin Kin Tennis Club Inc	Paul Hanley Tennis	Suncoast Christian College	Wandoan Tennis Club Inc
Cairns International Tennis Centre	Freshwater Tennis Club Inc	Kingaroy & District Tennis Association Inc	Peregian Tennis Club Inc	Sunshine Coast Grammar School	Warwick & District Tennis Association Inc
Cairns Tennis Club Inc	Gatton Tennis Association Inc	Labrador Tennis Club Inc	Pimpama Island Sports Association Inc.	Sunshine Coast Ladies Midweek Tennis Association	West Brisbane Tennis Centre
Calen Tennis Association Inc	Gayndah & District Tennis Assoc Inc	Landsborough Tennis Club Inc	Pioneer Tennis Inc	Sunshine Tennis	Western Suburbs Tennis Club Inc
Callide Valley Tennis Association Inc	Gheerulla Tennis Club	LifeTime International Pty Ltd	Pittsworth Tennis Club Inc	Surfers Paradise Tennis and Fitness	Winton Tennis Club
Caloundra Tennis Association Inc	Gladstone Tennis & Squash Association Inc	Lifetime Tennis Brisbane West Pty Ltd	Pomona Tennis Club	Tall Gums Sports Centre	Witta Tennis Club Inc
Cambridge Tennis	Glenn Irwin Tennis Academy	Lockyer Tennis Association Inc	Port Douglas Tennis Club Inc	Tallara Tennis Club Inc	Woods Tennis
Canterbury College Taipans	Glenview Mooloolah Tennis Club Inc	Longreach Tennis Club Inc	Proserpine District Lawn Tennis Assoc Inc	Tamborine Mountain Tennis Club Inc	Woombye Tennis Club Inc
Capella Tennis Club Inc	Gold Coast Albert Junior Tennis Club Inc	Mackay Tennis Association Inc	Queensland School Sport	Tannum Sands Tennis Association Inc	Woree Tennis Club Inc
Cecil Plains Tennis Club Inc	Gold Coast Mid-Week Ladies Tennis Association Inc	Malanda Tennis Club Inc.	Queensland Tennis Centre	Tara Tennis Club Inc	Yannum Tennis Association Inc
Chandler Tennis Centre	Gold Coast Regional Tennis Club Inc. (Pro One Tennis)	Maleny Tennis Club	Range Tennis Club Inc	Taroom Tennis Club Inc	Yandina Tennis Club
			Ravensbourne Sporting Association Inc		Yeppoon Tennis Club Inc.
			Ravenshoe Tennis Club Inc		Yungaburra Tennis Club Inc

# TENNIS QUEENSLAND AND QTC STAFF

## EXECUTIVE

Chief Executive Officer | Mark Handley

## ADMINISTRATION

Head of Business Operations | Shari Maxwell

Business Operations Coordinator | Maylene Estandarte

## STRATEGY

Head of Strategy | Elia Hill

Strategy Project Administrator | Clare Newland

Strategy Project Coordinator | Kate Johnston

## PARTICIPATION

Head of Tennis Development | Melanie Rodriguez

Regional Tennis Manager North Gulf | Fiona Justin

Regional Tennis Manager North Coast | Cameron Whiting

Regional Tennis Manager Metro | Paula Ebrington

Regional Tennis Manager South Coast | Darren Stoddart

Club Development Officer Far North | Kieren Le Jeune

Club Development Officer North | Kristine Fowler

Club Development Officer Central | Oren Holtzman

Club Development Officer Sunshine Coast | Nick Todorov

Club Development Officer Metro | Nicola Browne

Club Development Officer South | Sunaina Jaswal

Club Development Officer Gold Coast | Annabelle Watts

Tennis Delivery Channels Manager | Jennifer Hakl

## SCHOOL DEVELOPMENT

School Development Coordinator North Gulf | Hannah Casswell

School Development Coordinator North Coast | Lauren McQueen

School Development Coordinator South | Joel Finnis

## TOURNAMENTS AND COMPETITIONS

Match Play Development Manager | Marc Wittmann

Match Play Development Coordinator | Emma Creighton

Match Play Development Coordinator | Jennifer Johnson

Match Play Development Coordinator | Adam Spence

Officiating Development Coordinator | Cheryl Jenkins

## PLACES TO PLAY

Facilities Development Manager | Michael Blomer

Facilities Operations Coordinator | Kerry McAllister

## MARKETING AND COMMUNICATIONS

Head of Marketing and Communications | Carly Duncan

Marketing and Media Manager | Camilla Campbell

Design Specialist | Rohan Wade

Publicity Lead | Kirsten Lonsdale

## COACH DEVELOPMENT

Coach Development Manager | Scott Rawlins

Coach Development Coordinator | Brett Lenard

Coach Development Coordinator | Jay Deacon

Coach Development Administrator | Courtney Haynes

## QUEENSLAND TENNIS CENTRE

Venue Manager | Jon Bonner

Customer Service and Events Team Leader | Stephanie Smyth

Customer Service Coordinator | Brooke Griffin

Customer Experience Officer | Abigail O'Sullivan

Customer Experience Officer | Jazmine Thompson

Customer Experience Officer | Surinder Gill

Customer Experience Officer | Tegan Stuckey

## BRISBANE INTERNATIONAL AND ATP CUP

Head of Operations | Beth Jones

Event Operations Lead | Zoe Beath

Event Operations Coordinator | Leanne Mascall

Event Operations Coordinator | Mikaela Lonergan

Corporate Sales Manager | Michael Murphy

## BRISBANE INTERNATIONAL AND ATP CUP EXECUTIVE

Tournament Director and General Manager | Mark Handley

Head of Operations | Beth Jones

Marketing Manager | Carly Duncan

Ticketing Coordinator | Sharyn Ritchie

Marketing Coordinator | Camilla Campbell