



# ANNUAL REPORT



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## 01 | TENNIS NSW PRESIDENTS REPORT

## **DEAR MEMBERS**

It is a great pleasure to present to you the Annual Report for Tennis NSW for the 2022-23 year. It has been a privilege and a joy to carry out the role as President of Tennis NSW for the last three years as we have continued to deliver on our strategic priorities.

After a tumultuous few years, this year we resumed a more normal operating year where we were able to successfully deliver events, continue to work with members and councils on venue sustainability, further develop our inclusion and diversity activity and grow our school programming to encourage more children into tennis, among many other key achievements. I am very proud of the team and the NSW tennis community for all that has been achieved this year.







## **GOVERNANCE**

Throughout 2022-23 Tennis NSW, through the remit of the Remuneration and Governance Committee, have continually reviewed and updated our governance documents and policies. This year we conducted a comprehensive review into the Tennis NSW Constitution which culminated in the adoption of a new Constitution which aligns with the best practice model prepared by the Australian Sports Commission. This new Constitution sets out three standing Board sub-committees to support the implementation of Vision 2025. These sub-committees are the Audit, Risk and Investment Committee, the Tennis Country

Committee and the Metro Sydney Committee. The latter two ensure ongoing communication between the Board of Tennis NSW and the NSW tennis community and I would like to thank all members of these committees for their contribution.

Additionally Tennis NSW has maintained a Remuneration and Governance Committee (although no longer mandated) and also formed a Nominations Committee to assist with the Director election process, as required in the new Constitution.

## **CHILD PROTECTION**

Tennis NSW continues to implement a ZERO TOLERANCE approach with regard to child

safety. In 2022, Tennis NSW updated the Tennis NSW Child Safeguarding Framework, something we will continue to do to ensure that our activity in this space stays relevant and effective.

This year Tennis Australia rolled out child safety club kits that included a range of collateral for clubs to display around their centres. The Tennis NSW field team delivered these packs to every venue around the state. We supported this activity with a comprehensive training program for all members that included upskilling and e-learning on how to ensure venues are safeguarding children.



## **VISION 2025**

### Play

- 796 individual schools-focused actions connected to affiliated tennis clubs and tennis coaches in NSW.
- 48 Todd Woodbridge Cup events delivered with 169 schools and 4,400 students (an increase from 18 events, 80 schools and 1,366 students in 2021/22).
- Coach membership has grown by 11% with a total of 865 Tennis Australia coaches in NSW.
- Over 456,000 people in NSW participated in tennis in 2022 (6.5% of the NSW population) according to Ausplay data.

#### **Places**

- 589 Venue Sustainability Rating (VSR) reports completed (60% of the entire tennis network in NSW).
- 971 individual venue action plan items have been identified and are currently being implemented.
- The VSR will transition over to the Health Indicator of Tennis (HIT) tool with the support of Tennis Australia which will follow a similar methodology but provide even greater insights.
- The ATP Cup Legacy Fund Court Access project has seen over 135 Igloohome smart locks and 14 BCS automated lighting solutions integrated across NSW,

- supporting almost 100 venues to improve court accessibility.
- 325 venues are now present on play.tennis.com.au (an increase from 269 last year).
- 47 councils have signed Tennis Restart agreements with 44 reports delivered to 38 councils.
- Three new Regional Performance Hubs for ITF and regional play opportunities began development in Wollongong, Tamworth and Wagga Wagga.

#### **Pathways**

- Max Purcell partnered with Matt Ebden to win the Men's Doubles at Wimbledon 2022.
- Ellen Perez represented Australia in the Billie Jean King Cup.
- Rinky Hijikata won the Men's Doubles (partnered with Jason Kubler) at the 2023 Australian Open.
- We launched the NSW
   Competitive Play Framework to streamline the player pathway and worked with Tennis Country and Metro Sydney to design a calendar that provided Premier Junior 250 events in all regions of NSW alongside the NSW Age.
- Regional Matchplay Series provided competitive playing opportunities in regional venues during the school term.
- Sydney Junior Teams Tennis provided team-based opportunities with weekly competitive matches that

- contributed to players UTRs.
- We launched the Roche Race to Sydney in 2022 which was a great success.
- We saw great success with our athletes competing in BLV, PWII, Wheelchair and DHOH events.

#### **Promote**

- An increase in marketing support for regional events.
- The launch of the Bluewall Bulletin, a regular communication item for players, parents, coaches and officials in NSW.
- Development of a monthly marketing toolkit to provide members with all the content they may need for the upcoming month.
- This year we onboarded members onto the Tennis Design Hub to take a lead on their own asset development.
- We launched the Local Area Marketing Playbook, a support resource that has all the guidance members need to implement effective local area marketing activity.
- We hosted a successful Awards evening in 2022, recognising the great work of many tennis stakeholders in NSW.
- We continue to see great success in our Sheroes, Future Leaders and Women Leaders in Tennis programs with numbers increasing year on year.

## BOARD AND MANAGEMENT

I would like to personally thank all the members of Tennis NSW, the Board and Management for their continued commitment to keeping tennis healthy and increasing participation in our sport. The success of Tennis NSW would not be possible without the commitment of the whole tennis network in NSW.

To the current Tennis NSW Board, Warren Green, Bernadette McLoughlin, Brett Bevan, Errol Carney, Lindi-May Lochner, Rob Nienhuis, Ron Heinrich, Wayne Pascoe and Wayne Swaysland, thank you for your service this year and providing Management with the support they need to continue to deliver on our Strategic Plan, Vision 2025.

I'd like to thank and congratulate our Chief Executive Officer, Darren Simpson on a great year filled with many successful outcomes, as well as our executive team, Chris Woodland, Jaslyn Hewitt-Shehadie, Matt Allen, Tiarnna Spice, Nikita Sayle, Dora Rosa and Karen de Ridder who were supported by a fantastic Tennis NSW team in 2022-23.

Lastly and most importantly, thank you to the Tennis NSW members, you all play a critical role in the success of our sport and I look forward to seeing what lies ahead in 2023-24.

Melissa Achten
Tennis NSW | President





## 02 | TENNIS NSW CEO REPORT

Sitting down to write a piece for an annual report is always a time of great reflection and pride as a document is created which will be maintained as the historical record of the organisation for years to come. 2022-23 was another year of progress and success in so many areas.

While COVID is now hopefully a distant memory, it is interesting to note that in last year's annual report we were reflecting on the financial year starting amid a lockdown. The fact that something which was so recent now seems so far away is a great relief. It also means that 2022-23 was our first financial year where operations truly returned to normal after the difficult pandemic years.

On a personal level 2022-23 has been my first full financial year as CEO and it has been a huge pleasure to lead this organisation. Tennis NSW has benefitted greatly over the last couple of years from a stable and very supportive Board, plus a high quality management team. I'd like to pass on my sincere thanks to the Board and the entire Tennis NSW team for their commitment and for showing up every day with a single minded focus to grow and improve our great sport.

This annual report does a fantastic job of recording so many achievements across the 2022-23 year, but I have also highlighted a few of note below.

## COMPETITIVE PLAY & PATHWAYS

The last year has seen the tennis community become more familiar with the ratings based system (as opposed to the former ranking point system) and playing opportunities have been scheduled with a view to providing a high level of choice throughout metropolitan and regional areas. In particular, the 2023 competitive play calendar was carefully crafted to maximise opportunity, whilst also creating new points race initiatives to

encourage players to participate in events.

The outcome has been highly encouraging with the number of players competing in events, ranging from Regional Matchplay Series through to state level tournaments, all showing growth as well as a healthy increase in the number of unique players playing competitively. Young players are then progressing through the pathway with a revamped Regional Development Program, metropolitan zone squads, state team events and Bluewall camps bringing together those players who are on their way to participating at the highest level they can.

At the pointy end of the pathway Tennis NSW was absolutely delighted to bring the NSW Open back to Sydney Olympic Park in November 2022. The event had not been held since 2019 when it was last run as the Sydney International prior to the advent of the ATP Cup/United Cup. The Tennis NSW team did an amazing job to run an event with top quality international players in attendance and the feedback from the tours, players and Tennis Australia was overwhelmingly positive. We look forward to continuing to grow the event in years to come.

We also have reason to be extremely proud of recent progress of NSW men on the world tour. As I write, seven NSW men sit in the ATP's top 70 – Alex de Minaur, Max Purcell, Alexei Popyrin, Aleksandar Vukic, Chris O'Connell, Jordan Thompson and Rinky Hijikata.

### **SCHOOLS**

One of the most important areas to be growing our footprint is in schools as it exposes children to the game early and encourages them to learn and love the sport. Tennis has maintained its place as one of the most requested sports in the national Sporting Schools program. The importance of this can't be undersold because these programs provide opportunities for coaches to build relationships with schools

that can then lead to ongoing growth in coaching businesses.

Equally as important is the opportunity for school children to play the game with their friends. Tennis NSW is incredibly proud of the Todd Woodbridge Cup competition which continues to grow and expand right across the state. Thank you to all club and coach members who have done so much to contribute to the growth and success of the Todd Woodbridge Cup.

## VENUE SUSTAINABILITY & IMPORVEMENTS

Our Vision 2025 strategic plan places a significant focus on working with associations, clubs, councils, venues and operators to improve venue sustainability and work on future proofing the operations of tennis venues across the state. The Venue Sustainability Rating (VSR) framework, which was developed by Tennis NSW, has created an evidence based system on which to base recommendations and action plans for venues to improve. Its success has led to Tennis Australia adopting the framework nationally and branding it the Health Indicator of Tennis (HIT) tool. As I write we are in the process of migrating all VSR data into the HIT tool.

While on the subject of venues it has been so pleasing to see such significant progress regarding the re-development of key facilities around the state in Tamworth, Wollongong and Wagga Wagga.



In some cases that progress is by way of actual construction, and in others it is in finalising contracts for funding and building. The outcome will be three new ITF standard venues in the state for attracting the highest quality content as well as providing the best possible facilities for the development of regional players, reducing the need for travel to Sydney or other major centres. The total investment into these upgraded venues exceeds \$25 million – an outstanding result for tennis.

## **INCLUSION & DIVERSITY**

Tennis NSW has a strona commitment to inclusion and diversity, so much so that we have a standalone strategy in this area which feeds into Vision 2025. A highlight of the last 12 months was the WorldPride event held in Sydney at the beginning of 2023. To be able to engage and activate in an impactful way with such a significant international event was a great outcome for tennis. Similarly impactful has been the work done by Tennis NSW to complete all of our initiatives in our Reflect Reconciliation Action Plan (RAP), which we are very proud of. At the time of writing we are preparing to move on to the next stage in the RAP process by commencing our Innovate RAP.

### KEN ROSEWALL ARENA

As the tennis family is well aware, 2019 saw a roof installed on Ken Rosewall Arena at Sydney Olympic Park, which created a multi-purpose facility under the management of Tennis NSW. After the troubled pandemic years Ken Rosewall Arena has come in to its own in recent years as a versatile and attractive venue for a wide range of events. Whilst the United Cup takes pride of place on our event calendar the arena is also home to both Suncorp Super Netball franchises based in Sydney - the NSW Swifts and GWS GIANTS – while also hosting the annual 'Pulse Alive' school dance spectacular. Although falling outside this reporting period it was also amazing to see a round of the World Street League Skateboarding bring the best

skaters in the world to a packed Ken Rosewall Arena in October 2023.

## TENNIS AUSTRALIA GAME ON STRATEGY

Throughout the 2022-23 year Tennis Australia embarked on a refresh of its participation strategy. The process saw a significant amount of consultation within the tennis community and resulted in the Game On strategy. With pillars focusing on growing participation in schools, amongst teens and bringing adults back to the game, plus initiatives based around venue sustainability and inclusion and diversity, we believe Tennis NSW is well placed to incorporate the Game On plans into Vision 2025 and work with the tennis community in NSW to implement the actions.

### **UNITED CUP**

There is nothing quite like being able to host the best players in the world on an annual basis at Ken Rosewall Arena in Sydney. January 2023 saw the first edition of the United Cup, a truly unique event in world sport with men and women representing their country and competing on the same team for rankings points and prizemoney.

Sydney hosted six teams in the group stage plus the finals of the event. Few will forget the atmosphere in the arena when Rafael Nadal played Alex de Minaur in the Spain v Australia tie, or the joy of the USA team led by Taylor Fritz and Jessica Pegula when they won the final and were the first team to lift the United Cup trophy in victory.

As I write we are gearing up for a bigger and better United Cup in January 2024 where Sydney will host nine teams in the group stage plus the finals. It is an event which promises to grow in status and reputation in years to come.

## KEEPING IN TOUCH WITH OUR COMMUNITY

Tennis NSW oversees a large amount of communication with the tennis community through our regular Club House News email newsletter, which in 2023 moved to fortnightly distribution to keep members informed of everything going on in tennis. The Bluewall Bulletin has also been developed with a focus on players, coaches and officials. Please contact us if you aren't receiving a communication and would like to.

We are also focused on assisting members with marketing and communications efforts with the release of a Local Area Marketing toolkit being the latest initiative. Creation of design assets through our tennis design hub is another service offered to the tennis family so that tennis everywhere is seen by the public in a professional and consistent manner.

Our members, coaches and players are the focus of everythina we do at Tennis NSW. I have had the absolute pleasure in recent times to attend a number of centenary events which have showcased the commitment, passion and enthusiasm of so many volunteers over such a long period. Every club relies on volunteers and those volunteers can rely on Tennis NSW for support and guidance to ensure tennis continues to thrive at every venue, whatever the size and whatever the location.

Best wishes for another successful Summer of Tennis.

Juing .

Darren Simpson
Tennis NSW | CEO



## 03 | TENNIS AUSTRALIA CEO REPORT

## GAME ON FOR GROWING AUSTRALIAN TENNIS TOGETHER

As we look back on another successful year in Australian tennis, growth and teamwork are defining themes.

The Tennis Australia values of imagination, collaboration, humility and excellence were fundamental as we celebrated new milestones in participation, with more than 1.5 million Australians engaged in the sport.

It was collaboration, however, that was arguably most pivotal as we embarked on a major strategy to ensure our tennis community could build on those gains.

From coaches to volunteers, clubs to schools, administrators to officials and of course, all levels of players, every possible area of tennis was represented as we created the 'Game On' strategy. It carries a clear and simple objective to get more people playing tennis more often – regardless of how, where or what form of the game they play. In careful consultation with our tennis community, three key pillars are part of that plan.

Firstly, we aim to get more kids to start playing tennis. This sees us proactively targeting schools, supporting and developing more engaging coaches, and making it easy for parents to get their kids into the game.

Keeping kids and teens in tennis is also a focus with plans for a nationally branded social and team-based way to play, as well as the expansion of existing competitions.

Getting adults back into tennis is the third pillar, helped by the creation of compelling promotions for how, where and with who to play tennis. The rollout of complementary and easier-to-play formats – such as Padel, Pop and Pickelball – are strategically included as part of that promotional plan.

The overall good health of the sport in this nation provides an encouraging foundation for success. The latest Ausplay data shows a turnaround in the number of children playing the sport, which is up six per cent year-on-year. We've also managed to grow our total participation (1%).

When comparing our overall growth this year to last, it is important to remember that we grew more than 32 per cent since 2019 (pre-COVID) while most other sports lost participants during this period. On this basis, we are comparable in our growth.

As we welcomed the world's best players for the summer of tennis, leveraging events to provide fans with memorable experiences further boosted participation goals.

While the United Cup, an innovative teams event, was staged for the first time in Sydney, Perth and Brisbane, the Adelaide International and Hobart International also helped patrons forge a stronger and more accessible connection to the sport.

And as the Australian Open returned to pre-pandemic operations, a memorable 111th edition generated both a new passion to experience tennis and funds that are invested into the development of our grassroots game.

Other milestones highlight our objective to make tennis a sport that's welcoming to all. Within our Women and Girls strategy, the goal to increase the representation of women coaches was happily achieved.

The 883 women coaches that are now delivering tennis at clubs, community centres and schools across Australia represent a 10 per cent increase, reaching our Australian Sports Commission target. Of course, we still want to do more.

Fostering engagement in other areas of the community is also key. The National Indigenous Tennis Carnival returned to Darwin in

August 2022, allowing aspiring First Nations players with the first step in the potential journey to emulate heroes such as Ash Barty and Evonne Goolagong Cawley.

It brought together a record 230 participants from every Australian state and territory, providing the opportunity for general participation, national competition (in both 14/u and 18/u categories) as well as cultural activities off the court.

None of these achievements would be possible, of course, without painstakingly maintained venues and facilities, or the many valuable contributors to our sport.

We especially thank the 25,000 dedicated volunteers who facilitate the delivery of tennis at every level across the nation. There's a parallel appreciation for the coaches who are fostering connections to tennis, as well as the network of officials who are critical to the delivery of our sport.

Those combined efforts also ensure that competitive play opportunities continue to expand. With an awareness that great competition not only breeds great competitors but also great tennis communities, there have been numerous highs in club competitions, leagues, team tournaments and professional tour events throughout the past year.

Meanwhile, we can also celebrate the many Australian role models making career-best gains on the global tours. As numerous pro players set new ranking highs in both singles and doubles, Australian tennis proudly shone in team events as well.

John Peers and Storm Hunter notably combined to triumph in the US Open 2022 mixed doubles competition. Alongside Ajla Tomljanovic, Ellen Perez, Priscilla Hon and much-loved veteran Sam Stosur, Hunter also starred as Australia progressed to the Billie Jean King Cup Final, finishing runner-up to Switzerland.

Led by Australian No.1 Alex de Minaur, the Australian Davis Cup team contested a 48th final in the world team competition. Thanasi Kokkinakis, Max Purcell and Matt Ebden also featured in the team's inspired campaign, which was second only to Canada.

Another exciting breakthrough followed in Melbourne, when popular Australians Rinky Hijikata and Jason Kubler claimed the Australian Open men's doubles title. It marked a maiden major title for the local wildcards, who teamed-up at their home Grand Slam for the first time.

From grassroots to professional level, we can look back on a remarkable and transformative year in Australian tennis. There's both much to celebrate and a huge passion to grow our sport even further through more participants, greater engagement and a generally thriving tennis community.

Most exciting perhaps, is that it has been a true team effort. Thanks to all of you who make our future bright.

Crain Tily

Craig Tiley
Tennis Australia | CEO





## 04 | OUR STRATEGIC PLAN

## **PLAY**

## **SCHOOLS**

The Tennis NSW schools strategy is all about transitioning new players from the Classroom to the Club.

The primary focus is on identifying venues with low school engagement and low junior participation levels when compared to other thriving venues of similar size and location. We work to support clubs and their coaching teams to grow participation by partnering with local schools and transitioning players back to their venue for ongoing programs (play and coaching).

There are two main areas of focus to increase participation in this space: 1) helping venues create and deliver their own Classroom to Club Action Plan and 2) growing the number of primary schools participating in the Todd Woodbridge Cup.

#### Classroom to Club

Tennis NSW has been working with member clubs and coaches across the state, helping them to identify their local schools' opportunities, educate their coaches, access funding, and ultimately deliver great schools' programs and competitions that serve as a platform to transition young players and their families from the Classroom to the Club.

In 2022-23 there were 796 individual schools-focused actions relating to affiliated tennis clubs and coaches in NSW.

#### **Todd Woodbridge Cup**

The Todd Woodbridge Cup (TWC) is a primary school competition for Stage 2 (years 3 and 4) and Stage 3 (years 5 and 6) students that uses modified equipment, numeric scoring, and mixed gender teams. The TWC is not just about selecting the best students, but encouraging participation, providing a positive playing experience, developing friendships, and giving students

the opportunity to represent their school in a team environment.

For most students, this may be their first experience representing their school.

From 1 July 2022 – 30 June 2023
Tennis NSW delivered 48 events, with 169 schools and 4,400 students participating. This is a significant increase from the previous financial year (18 Todd Woodbridge Cup events with 80 schools and 1,366 players). A systematic approach collaborating with affiliated clubs, their coaching teams, local school sport associations and of course individual schools and teachers has enabled this growth.

In 2023 new venues have been identified and with this, along with the introduction of Stage 3 events, NSW tennis is set to grow yet again with over 70 events scheduled. The stage is set to provide a fun and inclusive first tennis experience for thousands of primary school students at their local club.

### **Sporting Schools Programs**

The Sport Australia led Sporting Schools program aims to increase children's participation in sport and connect them with community sport opportunities.

In 2022-23 tennis was in the top three sports booked each school term in NSW, at the time of this report, booking data was available for three of the four school terms, a total of 326 bookings (up from 286 for the same period last year).

After surveying our 591 Partner Schools and having an 80% response rate, participation data was tracked at 86,101 players (63,070 Primary participants and 23,031 Secondary).

In the 2022-23 Federal Government budget \$79.6 million dollars was committed to the Sporting Schools program to ensure sports like tennis can continue to provide free and fun sporting activities to school children until the end of 2024.

## Movement Disability Foundation (MDF)

Following the success of the MDF



inclusive schools' tennis programs last year, a further \$30,000 of funding (in addition to \$63,000 spent last financial year) has been sourced this year. These programs will be delivered by qualified coaches and are scheduled to be delivered in the latter half of 2023.

#### **Australian Tennis Foundation (ATF)**

As part of the Australian Tennis Foundation bushfire relief initiative, 13 NSW schools received \$3,500 each (\$45,500 total funding) to put towards modified equipment packs and the delivery of weekly tennis programs by qualified coaches.

## COACH DEVELOPMENT

Over the past 12 months, the Coach Development team worked on the delivery phase for many of the coach review projects. One of the first projects to be actioned was a team restructure, with the new roles of Coach Relationship & Education Manager and Coach Education Specialist being appointed in January.

As part of key coach projects, the new team focused on the following actions:

- Growing the coach developer workforce to meet the demand for coach education courses across NSW
- Ensuring regional coaching courses are embedded in the Coach Education calendar
- Increasing stakeholder engagement with a focus on supporting coaches to increase sustainability and business growth

## SCHOOL SPORT ASSOCIATIONS

Tennis NSW has focused on building strong relationships with the public, catholic and independent school sport associations. This year we provided free competition software (League Manager and Tournament Planner) along with education and training to school sports association representatives to help make the running of events such as school sport trials easier for officials. This also improved the player experience with draws and results being visible online and match results contributing to player's UTRs.

This year an inter-school Hot Shots league pilot was launched with the NSW Primary School Sports Association (PSSA) to incorporate tennis as a Friday afternoon school sport option. The pilot was successful with 144 students from six schools competing in teams for 10 weeks, almost \$10,000 of income was generated for the host club and students pay just \$6/week. There are 109 PSSA zones across NSW so there is opportunity to expand on this pilot next year.

 Offering digital coach business solutions through ClubSpark for coaches

Coach memberships in NSW grew by 11% in 2023, to a total of 865 coaches. The main growth areas were in business and trainee membership categories. These categories experienced an increase of 4% and 29% respectively. Another encouraging area of membership growth was in women coach memberships, which is up 9% from the previous year.

Participant's undertaking coaching courses showed great growth, with an overall increase of 28%. The Community Coaching Course was again very popular with 119 participants (14% increase). Even more encouraging was the Junior Development Course participant numbers being 54 (28% increase). The Club Professional Course was also held with 13 participants.

Eighteen professional development workshops were delivered throughout the year with over 270 participants attending. For the first time since the COVID-19 pandemic, the popular Coach Summit was held during the United Cup in 2023. This two-day on and offcourt workshop, included over 80 participants with presentations by internationally renowned speakers Martin Rocca (ARG) and Marc Kovacs (USA).

# PLACES VENUE SUSTAINABILITY

Tennis NSW has continued to deliver the Tennis Restart strategy



as a strategic priority, utilising the Venue Sustainability Rating (VSR) tool to better understand the current health of tennis on a venue-by-venue basis whilst also working collaboratively with councils, clubs, coaches, and operators to plan for the betterment of tennis within local communities.

A key focus this year has been on the implementation of 'Venue Action Plans', where data and insights made available from the VSR tool help to identify potential opportunities which clubs, coaches, councils, and operators can implement to assist in improving the overall performance of their venues. Action Plan areas of support typically fall under the following categories:

- · Child Safety
- Coach Engagement
- Competitive Play
- Digital Enablement
- Facility/Infrastructure/ Project Readiness
- Marketing and Communications

- Venue Operations/ Management
- Programming
- Schools

Currently, 589 VSR's have been completed across NSW (almost 60% of the entire tennis network in NSW), and 971 individual venue action plan items have been identified and are currently being implemented via a collaborative approach between key venue stakeholders and Tennis NSW staff. To date, 503 individual venue action plan items have already been completed.

With the support of Tennis
Australia, the VSR tool will transition into an upgraded version called the Health Indicator of Tennis
(HIT) tool over the next year which will be used nationally. The HIT tool is an evolution of the VSR tool, which works on an almost identical methodology, and will allow for even greater insights and recommendations to support improved venue sustainability outcomes across NSW.

### DIGITAL ENABLEMENT

Assisting venues to improve their digital accessibility presence remains a core focus for the Tennis NSW Field Team, with a particular focus on the rollout and finalisation of the ATP Cup Legacy Fund Court Access Project. This project provided subsidies for affiliated Tennis NSW members to integrate either (or both) an Igloohome smart lock and Barclays Consulting Services (BCS) Automated Lighting Solution with their approved venue management software provider.

This project saw over 135 Igloohome smart locks and 14 BCS automated lighting solutions integrated with a variety of venue management software providers across NSW, supporting almost 100 venues in improving their court accessibility offerings.

Waterproofing issues with the first generation Igloohome smart locks were also rectified by the release of an upgraded model. This upgraded lock has a significantly improved IP rating, amongst other upgrades, which makes it far more durable in extreme weather conditions. This was a particularly important upgrade for NSW, as the torrential wet weather throughout 2022 caused technical lock issues for a small number of venues.

Tennis NSW member venues presence on Tennis Australia's 'Google' for tennis offerings (www. play.tennis.com.au) has continued to grow, with 325 venues now appearing on this platform – up

## **GOVERNMENT**

47 councils have signed Tennis Restart agreements.

44 reports have been delivered to 38 councils, with a number of reports currently in various stages of development.

from 269 last year. This number will continue to grow as more venues take their program offerings online, including court hire, Tennis Hot Shots, Cardio Tennis, and coaching, with the support of the Tennis NSW field team.

## TENNIS INFRASTRUCTURE

Our sport has continued to make in-roads into investment and delivery of tennis related infrastructure and delivered against our strategic objectives by working effectively with our Government partners and providing important support and service to our members concerning grant and project resources.

#### **Project and Investment Ready**

A significant focus of the Tennis Development team is to build the project and investment readiness capability of tennis stakeholders so that they can more effectively:

- Identify and plan for future facility projects to renew or expand their venue; and
- Position themselves to access and leverage various funding opportunities to reduce the burden on the sport to fund improvements to important community assets

Clubs/associations, operators and councils that

embrace the project and investment readiness approach are typically more successful.

### Strategic Investment

Through 2022-23, secured strategic projects at Tamworth, Wollongong and Wagga Wagga have progressed from planning to construction. Tamworth Regional Tennis Hub is the most advanced with construction of the new courts and ancillary infrastructure likely to be completed by the end of 2023 with the clubhouse to follow by early 2024. Planning is well underway to deliver new national and state level events at the venue as soon as it becomes operational.

Construction at Wollongong recently broke ground with completion expected by mid 2024 and Wagga Wagga is finalising its tender for construction and is targeting completion by the end of 2024.

Critically, these regional tennis hubs will:

- Improve access for NSW players to grand slam and ITF standard venues and events within NSW;
- Improve access and the pathway in regional areas, stimulating participation and coaching numbers and quality, filtering through to larger and smaller regional venues.



## **INFRASTRUCTURE INVESTMENT ACROSS 2022-23**

Tennis continued to see strong investment into infrastructure across the 2022/23 financial year. Notably:

## \$12.9 Million

of infrastructure work was delivered, attributed to 32 identified projects (of projects tracked).

• Project delivery was again somewhat impacted by pandemic related issues as well as industry observed impacts on availability of trades and materials.

## \$18.69 Million

was awarded from State and Federal Government grant sources to 95 tennis-related projects.

Notably, the NSW Government awarded a number of grant programs in the lead up to the 2023 State Election. This reflects an increase in cyclical grant funding available, which tennis stakeholders successfully accessed where they were project and investment ready.

Grant funding, not including the above, totalled over \$25 million. These projects were large scale, precinct wide upgrades, where tennis was included in the site but not the beneficiary of the full funding amount.

Local Government continues to be the most significant non-tennis contributor of tennis infrastructure works with contributions that represent in excess of 30% of all funding and in-kind contributions across all identified projects.

The outlook for beyond 2023
State Election is unclear with
muted economic conditions for
governments to manage for
the foreseeable future. This will
place even greater pressure on
community sports to have wellarticulated and formulated projects
ready in an increasingly competitive
space with likely reduced quantum
of funding available to access.

## **KEN ROSEWALL ARENA AND SOPTC STAGE 2**

Tennis NSW continues to work with all levels of Government to secure funding for this important project which is critical to support the hosting of future United Cups and other major international events, as well as supporting tennis to develop the next wave of talent through the State Tennis Centre.

## **VENUE SUSTAINABILITY**

Venue sustainability remains at the heart of Tennis NSW's recent and ongoing approach to Tennis Development.

The Field Team have continued to actively update and undertake new venue audits, work with venues to agree on action plans and present venue and local government reports to help inform venue strategic and business planning, asset management plans, infrastructure funding and priorities, increase engagement between all related stakeholders within venues (in particular venue to landowner), identify opportunities to improve sustainability through changes to management models and arrangements, and much more.

The level of engagement between Tennis NSW, its members and landowners has never been better or more involved – noting the team had achieved

- Over 5,700 venue interactions
- Over 300 council interactions
- Provided input to six council recreation strategies
- Informed master plans and project specification on infrastructure upgrades or new tennis facilities coming on-line

## **GOVERNMENT**

Tennis NSW works to continue to raise the profile and influence of tennis within Government authorities in NSW.

## Better Educate Councils on the needs of Tennis

Tennis Restart is the cornerstone of Tennis NSW's engagement strategy for Councils and provides the opportunity for Local Government to better understand our sport. As part of this process, Tennis NSW have developed a range of tools and templates specifically designed to assist Councils in this space, including:

- Draft EOI templates
- Tender evaluation frameworks
- Asset renewal budget templates
- Draft lease/license agreements
- Local tennis plans (influencing Council's Sport and Recreation plans and other planning documentation)

Tennis NSW continues to call out and challenge leasing/licensing practices and unsustainable funding models which make it challenging for our stakeholders to deliver affordable and highquality programs and access to the sport, as well as generate the investment required to renew and maintain venues over the long term. In addition to fostering improved collaboration and engagement between Councils, clubs/associations and operators, Tennis NSW is engaging with other sports who are similarly impacted and a range of State Government and industry bodies to elevate the issues and potential solutions.

#### **NSW Government Partnership**

Tennis NSW works very closely with the NSW Office of Sport and the Minister for Sport on a number of levels - across major events and partnerships, in regards to investment in major stadia and strategic infrastructure needs across the State, delivery of community participation initiatives and communications; and advocating for the needs of our stakeholders such as protecting the Active Kids vouchers that have made such a difference to cost of living pressures in our communities.

### **ATP Cup Legacy Fund**

The ATP Cup Legacy Fund recently wrapped up after 4.5 years in delivery.

The partnership with NSW Government to bring world class major event content to NSW is seeing legacy investment seeded to support the grassroots level of the sport at levels not previously seen.

Ultimately \$4.25M has been spent so far on major infrastructure projects, small to medium sized facility upgrades and participation programs in our communities across all corners of the State. This has leveraged \$31M in direct project value and can be attributed to major economic benefits for the state including 853 full-time equivalent jobs and \$160M in economic, social and health benefits to the people of NSW.



## **2020 TO 2023 (FOUR YEARS)**

(ALL AMOUNTS EXCLUSIVE GST)

Three new Regional Performance Hubs for ITF and regional play opportunities

\$3.05M awarded to three projects:

**CATEGORY** 

- Tamworth, Wollongong and Wagga Wagga (\$25M in total project value) now secured
- All to be completed by 2024

\$719,524 awarded to 38 venues (leveraging \$5.1M total construction value) for **medium** facility upgrades, resulting in:

Other projects under development

CATEGORY (2)



· New or upgraded courts, lighting, fencing and clubrooms

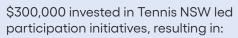
\$186,145 awarded to 32 participation programs delivered in local venues (leveraging \$346,852

 New participants to the sport from non-traditional backgrounds

in project costs), resulting in:

- More women and girls to play and coach
- Regional events and competitive pathways
- Mental health and other wellbeing initiatives
- More opportunities for people with a disability
- · Get people moving, in particular active-aging
- Mums with young children

CATEGORY (5)



## CATEGORY (



- Diversity and Inclusion (Play Project)
- Sheroes
- Facility Management Course
- Affordable Court Access Pilot
- Regional Coach Program

- Over 280 participants in Play Program targeting CALD and Indigenous Programs across 12 locations
- Seven indigenous talented athletes provided support to continue their progress in the talent pathway
- Sheroes leaders and members delivering local projects and events benefitting women and girls – including 131 women and girls in projects with Sheroes Ambassadors
- Successful pilot for national coach-operator management training qualification
- Over 70 venues provided digital solutions for fit-for-purpose and affordable software combined with lightbox control and/or wireless smart lock
- 10+ new regionally based coaches with qualifications and mentoring
- Establishment and support for three regional coaching hubs to improve access to future regional coaches to gain qualifications and mentoring support (to increase the number and quality of coaches in regional areas)
- · Sector recognition through several awards for high performing programs promoting opportunities for women and girls, youth leadership, and inclusive and diverse communities



## **PATHWAYS**

## **NSW PLAYERS**

To kick off the 2022-23 year, Max Purcell took it one better than his appearance at the Australian Open Final in 2022, claiming the All England Championships, at Wimbledon. Max, partnered with Matt Ebden and came back from two sets down to win in five sets against top seeds Rejeev Ram and Joe Salisbury.

To round out 2022 Ellen Perez represented Australia in the Billie Jean King Cup where the team, led by captain Alicia Molik, reached the finals of the competition with a significant win against Great Britain in the semi-final, prior to going down to Switzerland in the final.

The Australian Summer of Tennis spotlighted NSW player Rinky Hijikata. At the age of 21, Rinky partnering Jason Kubler took home the trophy for the Australian Open Men's Doubles. Rinky celebrated his success with Tennis NSW where he inspired the next generation of Bluewall Players in the National Development Squad discussing his journey with his trophy in hand.

In the juniors, siblings Pavle and Vesna Marinkov dominated at the 2022 December Showdown claiming the 18 Under Boys Singles and 12 Under Girls Singles titles respectively. Another Sydneysider that has been making her impression on the International stage is, Gabby Gregg. Gabby won the 16 Under December Showdown Girls Singles title and also represented Australia in the Junior Billie Jean King Cup.

A junior on the rise is Renee Alame. In 2022 at the age of 13, Renee was reaching the Girls singles finals in ITF 18 Under events. She claimed her first ITF Girls singles title in Malaysia in 2023 and has represented Australia in the 14 under World Junior Teams in 2023. Partnering with her sister Rianna Alame the sisters have won three ITF Junior Girls Doubles titles within the past year.

## NSW COMPETITIVE PLAY FRAMEWORK

With the launch of the Competitive Play Framework in 2022, Tennis NSW worked on streamlining the player pathway to outline the aspirational player calendar. Tennis NSW worked in collaboration with Tennis Country and Metro Sydney to design a calendar that provided Premier Junior 250 events in all Tennis Country regions alongside the NSW Age.

The base of the Framework is the Regional Matchplay Series (RMS) designed by the Regional Matchplay Committees and is for NSW regional players, providing term time competitive playing options in regional venues.

For Sydney metro players the Sydney Junior Team Tennis (SJTT) competition provides a team based opportunity that provides weekly competitive matches that contribute to a players UTR.

Progressing from regional opportunities, junior players can compete on the Tennis Australia Junior Series starting at the Junior 125 events, before progressing to the Premier Junior 250, Signature Junior 500 and the Australian National Championships Junior 1000 events.



For open players Tennis NSW offers a pathway from community events and the Tennis Country Series, to Open \$3000 events and Roche Series culminating with the Progress Tour of Premier and Signature events.

## **ROCHE RACE TO SYDNEY**

During 2022 Tennis NSW launched the Roche Race to Sydney Series. Throughout the year players competed at events, earning points to the end of year race with the finals culminating at Sydney Olympic Park during the United Cup. Tennis legend Tony Roche was on hand to present the trophies to the winners Soha Singh and Harry Roberts.



## **NSW JUNIOR MASTERS**

To conclude the 2022 Junior Series, Tennis NSW hosted the NSW Masters event for the top players at the end of 2022. Congratulations to Caitlin Abela and Hugo Chwastek who claimed the 12 Under Masters and Jizelle Sibai and Matra Lion Ly who were the 14 Under Masters Champions.

## **TENNIS COUNTRY SERIES**

The Tennis Country Series provided term time match play for aspiring professionals and open level players. The series is held around NSW regions providing regional players with quality playing opportunities. The series ending finalists compete in the Tennis Country Series finals. For 2022 the winners were Rhys Searant who defeated Rene Boyton in the final, while Shannon Spencer claimed the series final against Gabriela Garipova.

## SYDNEY JUNIOR TEAMS TENNIS

SJTT is now offered across seven Metro Sydney areas, being hosted by:

- Tennis Northern Beaches
- Northern Suburbs Tennis Association
- Eastern Suburbs Tennis Association
- Canterbury Bankstown Tennis Association
- Illawarra Suburbs Tennis Association
- Greater West Tennis
- Inner West Tennis

SJTT offers level-based team competition on a weekly basis for players within the metro Sydney area and all matches contribute to players UTR.

### **Regional State League**

Regional State League resumed in 2022 with the conference event in Northern NSW. During term 3, the Northumberland region led by former player Trudi Musgrave-Edwards, claimed the title in the finals. In 2023 Tennis NSW has had success delivering both the Northern and Southern conference with the ACT joining the Southern Conference.

#### City vs. Country

Tennis Country challenged Metro Sydney for the City vs Country Cup at the United Cup in 2023. Players were selected by sub-committees of the Tennis NSW Board, Tennis Country and Metro Sydney to represent City or Country. The City team, led by Kimiko Cooper and Chen Liang dominated the tie winning 14 rubbers to 1.

## PLAYER DEVELOPMENT

#### National Development Squad (NDS)

With Head Coach of the NDS, Ben Pyne, taking on the role of Player Support Program Manager, David Moore was welcomed in the Head Coach role. Now led by David Moore, the NDS is the pinnacle of the player development pathway for the best players in NSW to train on and off court and develop themselves as the next generation of aspirational players in NSW. Dave has been focused on providing a pathway for players who are on track to transition from the NDS to the National Training Academy in Queensland. Currently NSW has 15 players, nine girls and six boys, who are provided additional support to increase their load and provide them the best opportunity to turn professional.

The NDS provides wellbeing support delivered by the Wellbeing Ambassador Dr Matthew Smith, with additional services of nutrition and sports psychology.

Greg Royle and Keagan McCrohon continue to deliver the Super 10's Talent Identification program as the beginning of the player development pathway.

### **Metro Sydney Player Pathway**

The Metropolitan Player Pathway begins with associations and the SJTT Zone Squads. Players who represent their regions at the state level are offered positions in the SJTT Zone Squads. Players progressing from SJTT Zone Squads join the Bluewall Camps twice per year building on the culture and environment of our NSW players.

#### **Tennis Country Player Pathway**

The Tennis Country Player
Development Pathway begins at
Open Days which are open to all
Regional Matchplay Series players.

The Regional Matchplay Committees select their best players to join the Regional Development Squad. A squad camp is held once per term for the best players in each region.

The Tennis Country Player Development Pathway ends with the best players in the regions and metro Sydney coming together for the Bluewall Camp.

### **Blind & Low Vision**

NSW is leading the way with four players selected by Tennis Australia to represent the country at the IBSA World Games held in Birmingham in 2023. These NSW players are:

- · Michael Leigh
- Courtney Lewis

- Courtney Webeck
- Grace Hobbs

#### **PWII**

Kelly Wren continues to dominate PWII events. As the top female athlete in Australia she represented Australia again in 2023 at the Virtus Global Games. Kelly claimed silver in the 1 mixed doubles, and bronze in the 1 women's doubles and 1 women's teams event. Simon Ma claimed silver in the 3 men's singles at the Virtus Global Games.

#### Wheelchair

Ben Weekes remains Australia's top wheelchair player in the men's division. He made the finals of two ITF Futures Series singles events in Malaysia and the United States. Ben was again selected to represent Australia in the BNP Paribas World Team Cup Asian Qualifiers where the team finished fifth.

### Deaf & Hard of Hearing (DHOH)

Ashlee Narker is setting records in the DHOH category in Australia. Ashlee claimed the title of Tildesley Champion in the IGSSA Girls Competition and is also the reigning champion in the DHOH Junior Australian Championships.

Alongside John Lui who continues to dominate the Open Men's category.

| NSW ATP RANKED PLAYERS |                      |                      |                 |                      |                      |
|------------------------|----------------------|----------------------|-----------------|----------------------|----------------------|
| ATP SINGLES            | JUNE 2022<br>RANKING | JUNE 2023<br>RANKING | ATP DOUBLES     | JUNE 2022<br>RANKING | JUNE 2023<br>RANKING |
| Alex de Minaur         | 21                   | 19                   | Rinky Hijkata   | 316                  | 34                   |
| Max Purcell            | 157                  | 68                   | Max Purcell     | 32                   | 53                   |
| Jordan Thompson        | 70                   | 76                   | Alex de Minaur  | 145                  | 149                  |
| Christopher O'Connell  | 110                  | 77                   | Jordan Thompson | 160                  | 159                  |
| Alexei Popyrin         | 92                   | 85                   | Jason Taylor    | 639                  | 186                  |
| Aleksandar Vukic       | 130                  | 97                   |                 |                      |                      |
| James Duckworth        | 76                   | 110                  |                 |                      |                      |
| Rinky Hijikata         | 230                  | 136                  |                 |                      |                      |

| NSW ITF JUNIOR RANKED MALE PLAYERS |                         |            |  |
|------------------------------------|-------------------------|------------|--|
| PLAYER NAME                        | ITF RANKING (JUNE 2023) | BIRTH YEAR |  |
| Pavle Marinkov                     | 94                      | 2006       |  |
| Jeremy Zhang                       | 123                     | 2005       |  |
| Cristian Care                      | 398                     | 2005       |  |
| Jerome Estephan                    | 491                     | 2007       |  |
| Lachlan McFadzean                  | 523                     | 2007       |  |
| Cruz Hewitt                        | 605                     | 2008       |  |
| Finley Dyer                        | 723                     | 2006       |  |
| Andre Filep                        | 777                     | 2005       |  |
| Alex Morris                        | 854                     | 2006       |  |
| Leo Phijidvijan                    | 916                     | 2005       |  |

| NSW WTA RANKED PLAYERS |                      |                      |                   |                      |                      |
|------------------------|----------------------|----------------------|-------------------|----------------------|----------------------|
| WTA SINGLES            | JUNE 2022<br>RANKING | JUNE 2023<br>RANKING | WTA DOUBLES       | JUNE 2022<br>RANKING | JUNE 2023<br>RANKING |
| Alexandra Bozovic      | 469                  | 294                  | Ellen Perez       | 48                   | 15                   |
| Seone Mendez           | 202                  | 343                  | Alexandra Bozovic | 489                  | 175                  |
| Ellen Perez            | 243                  | 367                  | Elysia Bolton     | 281                  | 197                  |

| NSW ITF JUNIOR RANKED FEMALE PLAYERS |                         |            |  |
|--------------------------------------|-------------------------|------------|--|
| PLAYER NAME                          | ITF RANKING (JUNE 2023) | BIRTH YEAR |  |
| Gabby Gregg                          | 291                     | 2007       |  |
| Sarah Rokusek                        | 335                     | 2006       |  |
| Alana Subasic                        | 411                     | 2007       |  |
| Renee Alame                          | 431                     | 2009       |  |
| Audrey Aulia                         | 439                     | 2007       |  |
| Kimiko Cooper                        | 524                     | 2008       |  |
| Giselle Guillen                      | 543                     | 2008       |  |
| Ashlee Narker                        | 613                     | 2005       |  |
| Rianna Alame                         | 695                     | 2007       |  |
| Shiori Takeda                        | 785                     | 2006       |  |
| Elizabeth Ivanov                     | 789                     | 2007       |  |
| Elektra Arseniou                     | 860                     | 2006       |  |



## 2023 CLAY COURT NATIONALS

**14 Under Girls Singles Winner** Renee Alame

**14 Under Girls Doubles Finalist** Jizelle Sibai

**14 Under Boys Singles Finalist** Ashton Chan

**12 Under Boys Singles Finalist** Har Abir Sekhon

**12 Under Girls Singles Finalist** Jennifer Ott

**12 Under Girls Doubles Winner** Velentyna Rosa

**12 Under Girls Doubles Finalists** Jennifer Ott & Suri Suchovsky

## 2023 GRASS COURT NATIONALS

**14 Under Girls Singles Winner** Natalie Gaft

**14 Under Girls Singles Finalist** Jizelle Sibai

**12 Under Boys Singles Finalist** Flynn Coventry-Searle

**12 Under Boys Doubles Winner** Ethan Domingo

**12 Under Boys Doubles Finalists** Flynn Coventry-Searle &
Har Abir Sekhon

**12 Under Girls Singles Winner** Vesna Marinkov

**12 Under Girls Singles Finalist** Jennifer Ott

**12 Under Girls Doubles Winners** Vesna Marinkov &
Jennifer Ott

**12 Under Girls Doubles Finalists** Valentyna Rosa &
Suri Suchovsky

# 2022 AUSTRALIAN NATIONAL CHAMPIONSHIPS

**18 Under Boys Singles Winner** Pavle Marinkov

**18 Under Boys Doubles Finalists** Jiayang Dong &
Taj Hibbert

**16 Under Boys Doubles Winners** Lachlan McFadzean &
Boys Schreiber

**16 Under Girls Singles Winner** Gabby Gregg

**16 Under Girls Doubles Winner** Ava-Monet Sycamore

16 Under Girls Doubles Finalist Audrey Aulia

12 Under Girls Singles
Winner Vesna Marinkov

12 Under Girls Singles Finalist Emilie Chen

**12 Under Girls Doubles Winners** Vesna Marinkov &
Emilie Chen

**12 Under Girls Doubles Finalists** Pavitar Pansi & Valentyna Rosa

## 2022 ORANGE BOWL NSW REPRESENTATIVES

Ethan Domingo

Flynn Coventry-Searle

Jennifer Ott

Kimiko Cooper

Renee Alame

Cruz Hewitt

## 2023 AUSTRALIAN TEAMS CHAMPIONSHIPS – KDV NSW REPRESENTATIVES

#### 11 Under Girls

Stephanie Huang

Joyce Sun

Seerat Gaba

Manager: Chloe Hule

#### 11 Under Boys

Sebastian Lavorato

Ben Spotswood

William Wang

Manager: Greg Royle

#### 13 Under Girls

Jizelle Sibai

Brooke Komorowski

Jennifer Ott

Manager: Keegan McCrohon

#### 13 Under Boys

Peter Chen

Ethan Domingo

Flynn Coventry-Searle

Manager: David Moore

#### 15 Under Girls

Renee Alame

Natalie Gaft

Kimiko Cooper

Manager: Chloe Hule





#### 15 Under Boys

Myron Papadimitriou

Chen Liang

Ashton Chan

Manager: David Moore

## TENNIS AUSTRALIA TOURS – NSW REPRESENTATIVES

12 Under Tour

Suri Suchovsky

### 13 Under Tour

Ethan Domingo

Flynn Coventry-Searle

Har Abir Sekhon

Jennifer Ott

Vesna Marinkov

**Emilie Chen** 

Valentyna Rosa

Aimee Jin

### 14 Under Tour

Jizelle Sibai

#### **World Junior Teams**

Renee Alame

Junior Billie Jean King Cup

Gabby Gregg

Alana Subasic

## KEY ITF JUNIOR RESULTS PAVLE MARINKOV

J300 Sarawak Malaysia 14-19 March

**Boys Singles Semi Finalist** 

2022 JA Australian Open Juniors

**Boys Singles Round of 16** 

J4 Nonthaburi Thailand 24-29 October

**Boys Singles Winner** 

**Boys Doubles Winner** 

J3 Kuala Lumpur Malaysia 18-23 October

**Boys Singles Finalist** 

J5 Adelaide Australia 14-18 September

**Boys Singles Winner** 

J200 Villach Austria 2-6 May

**Boys Doubles Finalist** 

J300 Traralgon Australia 13-18 January

**Boys Doubles Semi Finalist** 

## **JEREMY ZHANG**

J300 Sarawak Malaysia 14-19 March

Boys Doubles Finalist J1 Sarawak Malaysia 4-9 October

**Boys Singles Quarterfinalist** 

J2 Sydney Australia 17-21 August

**Boys Singles Semi Finalist** 

JB2 Sydney Australia 10-14 August

**Boys Singles Quarterfinalist** 

J4 Gold Coast Australia 13-17 July

**Boys Singles Winner** 

**Boys Doubles Semi Finalist** 

J4 Jakarta Indonesia 4-9 July

**Boys Singles Winner** 

J300 Nonthaburi Thailand 6-11 March

**Boys Doubles Semi Finalist** 

## **CRISTIAN CARE**

J5 Lautoka Fiji 31 Oct – 5 November

**Boys Singles Finalist** 

J5 Lautoka Fiji 26-30 October

**Boys Singles Winner** 

**Boys Doubles Winner** 

J3 Auckland New Zealand 3-7 October

**Boys Singles Semi Finalist** 

**Boys Doubles Semi Finalist** 

## **JEROME ESTEPHAN**

J100 Canberra Australia 25-30 April

**Boys Singles Quarterfinalist** 

**Boys Doubles Quarterfinalist** 

J100 Auckland New Zealand 24-29 January

**Boys Doubles Quarterfinalist** 

J4 Hong Kong Hong Kong 31 October – 5 November

**Boys Doubles Winner** 

## **LACHLAN MCFADZEAN**

J100 Canberra Australia 25-30 April

**Boys Doubles Quarterfinalist** 

J3 Christchurch NewZealand 11-15 October



Boys Doubles Quarterfinalist

J3 Auckland New Zealand

3-7 October

**Boys doubles Quarterfinalist** 

## **CRUZ HEWITT**

J30 Christiansted Virgin Islands 8-12 May

**Boys singles Winner** 

J5 Lautoka Fiji 31 October – 5 November

**Boys Singles Winner** 

J2 Sydney Australia 17-21 August

**Boys Singles Quarterfinalist** 

J100 Mornington Australia 2-7 May

**Boys doubles Quarterfinalist** 

J5 Lautoka Fiji 26-30 October

**Boys Doubles Finalist** 

J60 Darwin Australia 5-9 June

**Boys Singles Winner** 

### **GABBY GREGG**

J3 Christchurch New Zealand 11-15 October

**Girls Singles Winner** 

Girls Doubles Semi Finalist

J3 Auckland New Zealand 3-7October

**Girls Singles Semi Finalist** 

J4 Gold Coast Australia 13-17 July Girls Singles Finalist

J4 Larnaca Cyprus 22-26 November

Girls Doubles Semi Finalist

## **SARAH ROKUSEK**

J5 Lautoka Fiji 31 October – 5 November

**Girls Singles Finalist** 

J3 Christchurch New Zealand 11-15 October

**Girls Single Quarterfinalist** 

J100 Mornington Australia 2-7 May

**Girls Doubles Winner** 

J100 Canberra Australia 25-30 April

**Girls Doubles Winner** 

J300 Sarawak Malaysia 14-19 March

**Girls Doubles Quarterfinalist** 

J5 Lautoka Fiji 31 October – 5 November

**Girls Doubles Winner** 

J5 Lautoka Fiii 26-30 October

Girls Doubles Winner

J3 Christchurch New Zealand 11-15 October

Girls Doubles Winner

J3 Auckland New Zealand 3-7 October

**Girls Doubles Winner** 

J2 Sydney Australia 17-21 August

**Girls Doubles Quarterfinalist** 

JB2 Sydney Australia 10-14 August

**Girls Doubles Quarterfinalist** 

## **ALANA SUBASIC**

J4 The Hague Netherlands 5-10 July

**Girls Singles Quarterfinalist** 

J4 Radomlje Slovakia 2-6 August

**Girls Singles Semi Finalist** 

J4 Kranj Slovakia 9-14 August

**Girls Singles Quarterfinalist** 

**Girls Doubles Quarterfinalist** 

J4 Skopje North Macedonia 9-14 August

Girls Singles Quarterfinalist

Girls Doubles Quarterfinalist

J300 Sarawak Malaysia 14-19 March

Girls Doubles Semi Finalist

J60 Darwin Australia 29 May – 2 June

**Girls Singles Winner** 

J60 Darwin Australia 5-9 June

**Girls Singles Winner** 



### RENEE ALAME

J60 Tay Ninh City, Vietnam 27 Feb – 5 (March or May)

Girls Singles Semi Finalist

J30 Selangor, Malaysia 21-26 Feb

**Girls Singles Winner** 

**Girls Doubles WInner** 

J4 Hong Kong, Hong Kong 31 Oct –

**Girls Singles Finalist** 

**Girls Doubles WInner** 

J4 Damour, Lebanon 5-10 Sep

**Girls Singles Semi Finalist** 

**Girls Doubles Finalist** 

J4 Brisbane. Australia 6-10 July

**Girls Singles Finalist** 

J5 Kaslik, Lebanon 22-27 Aug

**Girls Doubles Winner** 

## KEY ATP/WTA RESULTS ALEX DE MINAUR

ATP 500 Acapulco, Mexico 27 Feb – 4 March

**Mens Singles Winner** 

ATP 250 Stockholm, Sweden 17-23 October

**Mens Singles Semi Finalist** 

ATP 250 Atlanta, Georgia, USA 25-31 July

**Mens Singles Winner** 

ATP 1000 Masters Rome, Italy 8-21 May

**Mens Doubles Quarterfinalist** 

ATP 500 Washington, DC, USA 1-7 August

**Mens Doubles Semi Finalist** 

## **MAX PURCELL**

ATP Challenger \$160,000 Busan, Korea 8-14 May

**Mens Singles Winner** 

**Mens Doubles Finalist** 

ATP Challenger \$80,000 Gwangju, South Korea 1-7 May

**Mens Singles Finalist** 

ATP Challenger \$160,000 Seoul, South Korea 24-30 April **Mens Doubles Winner** 

ATP Tour 250 Houston Texas, USA 3-9 April

**Mens Doubles Winner** 

ATP Challenger 118,000Euro Lille, France 27 Mar- 2 April

**Mens Singles Finalist** 

**Mens Doubles Winner** 

ATP Challenger \$130,000 Pune, India 27 Feb – 5 Mar

**Mens Singles Winner** 

ATP Challenger \$130,000 Bengaluru, India 20-26 Feb

**Mens Singles Winner** 

**Mens Doubles Semi Finalist** 

ATP Challenger \$130,000 Chennai, India 13-19 Feb

**Mens Singles Winner** 

ATP Challenger \$80,000 Burnie, Australia 30 Jan – 5 Feb

**Mens Doubles Winner** 

ATP Challenger \$80,000 Sydney, Australia 31 Oct – 6 Nov

**Mens Singles Semi Finalist** 

ATP Challenger \$80,000 Adelaide, Australia 24-30 Oct

Mens Singles Semi Finalist

ATP Challenger \$160,000 Busan, South Korea 17-23 Oct

**Mens Doubles Winner** 

Wimbledon Grand Slam London, Great Britain 27 June – 10 July

**Mens Doubles Winner** 

## **ALEKS VUKIC**

ATP Challenger 73,000 Euro Oeiras, Portugal 15-20 May

**Mens Singles Finalist** 

ATP Challenger \$160,000 Busan, Korea 8-14 May

**Mens Singles Finalist** 

ATP Challenger \$160,000 Seoul, South Korea 24-30 April

**Mens Singles Finalist** 

ATP Challenger \$53,000 Champaign, USA 14-20 Nov

**Mens Singles Finalist** 

ATP Challenger \$53,000 Calgary, Canada 7-13 Nov

**Mens Singles Finalist** 

ATP 250 Sofia, Bulgaria 26 Sep – 2 Oct

**Mens Singles Quarterfinalist** 

ATP Challenger 145,000 Euro Surbiton, Great Britain 5-11 June

**Mens Doubles Finalist** 

## **JORDAN THOMPSON**

ATP Challenger 145,000 Euro Surbiton, Great Britain 5-11 June

**Mens Singles Semi Finalist** 

ATP Challenger \$80,000 Gwangju, South Korea

**Mens Singles Winner** 

ATP Challenger \$80,000 Rome, USA 20-26 Feb

**Mens Singles Winner** 

ATP Challenger \$53,000 Columbus, USA 19-25 Sep

**Mens Singles Winner** 

ATP Challenger \$53,000 Cary, USA 12-18 Sep

**Mens Singles Semi Finalist** 

ATP Tour 250 Houston Texas, USA 3-9 April

**Mens Doubles Winner** 

## JAMES DUCKWORTH

ATP Challenger \$80,000 Morelo, Mexico 17-23 April

**Mens Singles Finalist** 

ATP Challenger \$130,000 Bengaluru, India 20-26 Feb

**Mens Singles Finalist** 

ATP Challenger \$80,000 Burnie, Australia 30 Jan- 5 Feb

**Mens Singles Finalist** 

ATP Challenger \$53,000 Yokkaichi, Japan 21-27 Nov

Mens Singles Semi Finalist

ATP Challenger \$132,000 Seol, South Korea 10-16 Oct

Mens Singles Semi Finalist

ATP Challenger 45,000 Euro Cassis, France 5-11 Sep

**Mens Singles Finalist** 

ATP Challenger 45,000 Euro Porto, Portugal 4-10 July

**Mens Singles Semi Finalist** 

## **RINKY HIJIKATA**

ATP Challenger 145,000 Surbiton, Great Britain 5-11 June

**Mens Singles Quarterfianlist** 

ATP Challenger \$80,000 Burnie, Australia 30 Jan- 5 Feb

**Mens Singles Winner** 

Australian Open Grand Slam 16-29 Jan

**Mens Doubles Winner** 

ATP 250 Delray Beach, USA 13-19 Feb

**Mens Doubles Finalist** 

ATP Challenger Adelaide, Australia \$80,000 24-30 Oct

**Mens Singles Winner** 

ITF \$25,000 Columbus, USA 8-14 Aug

**Mens Singles Finalist** 

## CHRISTOPHER O'CONNELL

ATP 250 Munich, Germany 17-23 April

**Mens Singles Semi Finalist** 

ATP Challenger 73,000 Euro Split, Croatia 10-16 April

**Mens Singles Semi Finalist** 

ATP 250 Marrakech, Morocco 3-9 April

**Mens Singles Quarterfinalist** 

ATP 250 Doha, Qatar 20-25 Feb

**Mens Singles Quarterfinalist** 

ATP Challenger \$53,000 Kobe, Japan 14-20 Nov

**Mens Singles Semi Finalist** 

ATP Challenger \$53,000 Yokohama, Japan 31 Oct -6 Nov

**Mens Singles Winner** 

ATP Challenger \$160,000 Busan, South Korea 17-23 Oct

**Mens Singles Semi Finalist** 

ATP 250 San Diego, USA 19-25 Sep

**Mens Singles Semi Finalist** 

ATP Challenger 45,000 Euro Porto, Portugal 4-10 July

**Mens Singles Finalist** 

## **ALEXEI POPYRIN**

ATP Challenger 145,000 Euro Surbiton, Great Britain 5-11 June

**Mens Doubles Finalist** 

ATP 1000 Masters Rome, Italy 8-21 May

Mens Singles Round of 16 (& Qualified)

ATP 250 Adelaide, Australia 2-8 Jan

**Mens Singles Quarterfinalist** 

ATP Challenger 90,000 Euro Roanne, France 7-13 Nov

**Mens Singles Semi Finalist** 

## **ELLEN PEREZ**

Roland Garros Grand Slam Paris, France 28 May – 11 June

**Womens Doubles Semi Finalist** 

ITF \$25,000 Monzon, Spain 15-21 May

Womens Singles Semi Finalist

ITF \$25,000 Platja D'Aro, Spain 8-14 May

**Womens Doubles Winner** 

WTA 250 Catalonia Open Reus, Spain 2-7 May

**Womens Doubles Winner** 

WTA 1000 Miami Open Miami, USA 21 Mar-2 April

**Womens Doubles Semi Finalist** 

WTA 250 ATX Open Austin, USA 27 Feb – 5 Mar

**Womens Doubles Finalist** 

WTA 500 San Diego Open San Diego, USA 10-16 Oct

**Womens Doubles Semi Finalist** 

WTA 500 Toray Pan Pacific Open Tokyo, Japan 19-25 Sep

**Womens Doubles Finalist** 

US Open Grand Slam New York, USA 29 Aug – 11 Sep

**Womens Doubles Semi Finalist** 

WTA 250 Cleveland, USA 21-27 Aug Womens doubles Winner

WTA 1000 Western & Wouthern

Open Cincinnati, USA 15-21 Aug

**Womens Doubles Finalist** 

WTA 1000 Toronto, Canada 8-14 Aug

**Womens Doubles Finalist** 

Wimbledon Grand Slam, London Great Britain 27 June – 10 Jul

**Womens Doubles Quarterfinalist** 

## **ALEXANDRA BOZOVIC**

ITF \$40,000 Montemor-O-Novo, Portugal 29 May – 4 June

**Womens Singles Quarterfinalist** 

ITF \$25,000 Osaka, Japan 10-16 April

**Womens Singles Quarterfinalist** 

**Womens Doubles Winner** 

ITF \$25,000 Kofu, Japan 27 Mar – 2 Apr

**Womens Doubles Semi Finalist** 

ITF \$60,000 Canberra, Australia 13-19 Mar

**Womens Doubles Winner** 

ITF \$25,000 Swan Hill Australia 27 Feb – 5 Mar

**Womens Doubles Winner** 

ITF \$25,000 Burnie Australia 6-12 Feb

**Womens Singles Quarterfinalist** 

ITF \$25,000 Traralgon, Australia
14-20 Nov

**Womens Singles Quarterfinalist** 

ITF \$60,000 Adelaide, Australia 24-30 Oct

**Womens Doubles Winner** 

ITF \$25,000 Cairns, Australia 3-9 Oct

**Womens Singles Quarterfinalist** 

**Womens Doubles Winner** 

ITF \$25,000 Darwin, Australia 19-25 Sep

**Womens Singles Winner** 

ITF \$25,000 Darwin, Australia 12-18 Sep

**Womens Singles Winner** 

ITF \$25,000 Guimaraes, Portugal 11-17 July

**Womens Singles Finalist** 

## **SEONE MENDEZ**

ITF \$40,000 Otocec, Slovenia 22-28 May

**Womens Singles Finalist** 

ITF \$25,000 Guayaquil, Ecuador 24-30 April

**Womens Singles Semi Finalist** 

ITF \$25,000 Tucuman, Argentina 20-26 Feb

**Womens Doubles Finalist** 

ITF \$25,000 Antalya, Turkey 30 Jan – 5 Feb

Womens Singles Winner

ITF \$80,000 Valencia, Spain

13-19 SepWomens Doubles Semi Finalist

ITF \$60,000 Biarritz, France 13-18 July

**Womens Doubles Semi Finalist** 

## 2022 BILLIE JEAN KING CUP REPRESENTATIVES

**Ellen Perez** 

## 2022 DAVIS CUP REPRESENTATIVES

**Alex De Minaur** 

**Max Purcell** 

Jordan Thompson Alexei Popyrin

## 2023 UNITED CUP REPRESENTATIVES

**Alex De Minaur** 

## 2022 LAVER CUP REPRESENTATIVES

Alex De Minaur



## **NOTES:**

**Rinky Hijikata** won the Australian Open 2023 men's doubles title

Alex de Minaur won the men's singles title at the Acapulco ATP 500 event – his first at this level

Max Purcell and Jordan Thompson won the ATP 250 men's doubles title in Houston

Max Purcell has made six ATP Challenger singles finals this season

Aleksandar Vukic has made three ATP Challenger singles finals

Jordan Thompson has won two ATP Challenger titles

Rinky Hijikata won the ATP Challenger title in Burnie

**Storm Hunter and Ellen Perez** won the WTA125 doubles title in Reus

Max Purcell has made his top 100 debut – hitting a career-high singles ranking of 67 in May

Aleksandar Vukic has made his top 100 debut

– hitting a career-high singles ranking of 95 in May

Ellen Perez achieved a career-high doubles ranking of 15 in May



# PROMOTE & CONNECT

## Delivering state marketing and content plan

Alongside supporting the always on National marketing campaign, we have worked to deliver specific campaigns relevant to our NSW audiences on specific playing opportunities, player success, club events and tournament content. This year we have successfully grown our audiences across all social platforms and have driven deeper engagement, ultimately leading more people to tennis.

## Support regional marketing plans to support and promote local priorities

Tennis NSW continues to support regional tennis communities through consistent marketing support and training. This year, the marketing support for regional Tennis NSW endorsed tournaments has been increased considerably. Through highlighting regional tournaments in monthly social posts, as well as Bluewall Bulletin, the awareness surrounding the tennis opportunities available for players in regional communities has consequently increased.

## Building the profile of competitive play changes and offerings

Tennis NSW endorsed tournament content has been prioritised throughout the year. Communication to the competitive player and parent database is frequent and well in advance of upcoming calendar events. Clubs, coaches and players have access to this information online, via our eDM channels and on social media.

## Development and maintenance of resources to support local area marketing needs of members

Each month, the team curate a large list of timely, relevant

marketing assets for digital and traditional media. Alongside copy, these assets are distributed to all members to use as they wish, saving committees hours of time and guesswork.

The launch of the 'Local Area Marketing Playbook' provided members with a comprehensive document, speaking to the importance of promotion at a club level. Templates and resources have also been included, allowing clubs to implement their own marketing plans and grow their clientele.

## Marketing tennis as a diverse and inclusive sport

Tennis NSW strives to promote and celebrate the inclusive programs and events that welcome players of all levels from diverse backgrounds. Sydney WorldPride, Indigenous Tennis Carnivals, Women's Leadership programs and numerous adaptive tennis events attracted countless new players to the sport.

## Support the delivery of the National tennis campaigns that drive participation

Between January to April 2023, the National Participation Marketing campaign had a strong focus on





driving participation for the three core products, Court Hire, Tennis Hot Shots and Cardio Tennis.

As a result of leveraging off the Summer of Tennis lead-in events and the Australian Open, participation and court hire grew significantly. Specifically, new participants increased by 11% for Court Hire in NSW, with 6,945 new players. Tennis NSW has implemented several marketing activities to support the national campaign and support the growth in participation.

### Upskill staff/stakeholders to ensure best practice and marketing knowledge

In conjunction with the launch of the Local Area Marketing Playbook, all Field Team staff have been upskilled in local area marketing for tennis clubs and have access to the Tennis Design Hub to enable the ongoing, one on one support to stakeholders. Members are encouraged to take advantage of the Tennis Design Hub and request assets created specifically for their upcoming campaigns, programs and events. Tennis NSW continues to lead the Member Associations in asset production through the Tennis Design Hub, producing hundreds of assets every month for our members.

## Tennis NSW Awards promotion & delivery

The 2022 Tennis NSW Awards recognised and celebrated the success of key stakeholders in the NSW tennis community. Members across the state were invited to reflect on a positive year of growth, connect with peers and look towards opportunities for the year ahead. Max Purcell was crowned NSW Player of the Year for the first time.

## **05 | INCLUSION & DIVERSITY**

Vision 2025 highlights Inclusion and Diversity in tennis as a key priority, and the role of Tennis NSW is to inspire, empower and engage the NSW tennis family to help grow the sport. To be inclusive, Tennis NSW must reflect the diversity of our local tennis communities and everyone should have the opportunity to be included and engaged in a positive tennis experience.

## **WOMEN LEADERS**

Tennis NSW is committed to empowering women and girls in tennis and creating more equitable tennis environments for people of all genders. The Tennis Australia Women Leaders in Tennis (WLIT) program aims to build leadership knowledge, skills, and confidence among women in the tennis community. Three WLIT programs have been delivered across the state to date, benefiting 52 women. Tennis NSW piloted a new program by Tennis Australia called Learn 2 Lead with 11 participants. The eight week program focuses on equipping young women and gender diverse young people in tennis with life and leadership skills, supported by youth leadership experts. The Sheroes network continues to grow with 326 members currently registered.

## WOMEN AND GIRLS ON COURT

The Tennis Australia #NoLimits Girl Squads program provides tailored talent development opportunities for girls aged 8-10 years, promoting inclusivity and female role models in the sport. Tennis NSW is committed to creating gender-equitable tennis communities. Coaching courses continue to be delivered exclusively for women as well as networking and professional development opportunities through Tennis Australia's Coach Connect Initiative.

## **GENDER EQUITY**

The Gender Equity Pilot program was delivered with the support of the NSW Office of Sport, where

venues completed an education and action planning process. The learnings from this program have supported the development of a Gender Equity Resource for NSW tennis venues.

## **ADAPTIVE TENNIS**

Partnering with Disability Sports Australia and the School Sports Unit, Tennis NSW and our local tennis providers continue to take part in delivering tennis at Multi-Sport Days for students with disabilities across NSW. Funding from Tennis Australia and the **Movement Disorder Foundation** is supporting tennis deliverers to engage with the disability multisport days and implement school programs. Funding has also been secured to support the delivery of adaptive tennis initiatives in the Northumberland and Metropolitan Regions.

## **PRIDE IN SPORT INDEX**

Tennis NSW participated in the Pride in Sport Index for the second year and achieved Silver Tier Status, ranking us in the top 20% of sports who participated, including state and national sporting organisations. The index allows us to assess our practice, determine that which constitutes good practice, and provides the ability to benchmark our initiatives against an external measure and other sporting organisations.

## SYDNEY WORLDPRIDE

Tennis NSW was successful in the delivery of a pilot program, with the support of the NSW Government through the Mental Health Sports Fund. The program saw three tennis venues in Sydney work with Proud 2 Play, each venue undertook an auditing, education and action planning process and delivered introductory tennis programs for LGBTQI+ people in their local community. Tennis NSW also delivered and supported Sydney WorldPride initiatives including Fair Day, a WorldPride Come and Try Day at City Community Tennis and the Tennis Sydney WorldPride Open.

# THE TENNIS NSW INCLUSION & DIVERSITY PLAN (2021-2025) HAS FOUR STRATEGIC PILLARS:



1. LEAD

Build an inclusive and diverse organisation and workforce



3. ACTIVATE

Provide pathways and access to tennis for players from diverse backgrounds



2. EDUCATE

Educate and empower the Tennis Family to embrace inclusion and diversity



4. PROMOTE

Promote and celebrate our diverse tennis community

## RECONCILIATION ACTION PLAN

Tennis NSW launched our Reflect Reconciliation Action Plan in June 2022.

Tennis NSW would like to acknowledge the voluntary contribution of Donna Coady and Kyah Jones for their guidance on the implementation of the Tennis NSW RRAP.

## NATIONAL INDIGENOUS TENNIS CARNIVAL

The NSW Team travelled to the Northern Territory for the National Indigenous Tennis Carnival (NITC) in August 2022. The NSW team included: Noah Baylis, Jayden Budda-Deen, Isaac Elson, Joshua Elson, Sophie Foster, Jack Goodwin, Ben Goodwin, Maddison Honeyman, Mahala Hitchings, Asia Khan, Quincy Khan, Mackenzi Naden, Brienna Naden, Ruby Pade and Jacob Slade.

Quincy Khan was a finalist in the 18/U boy's event, Asia Khan placed third and Sophie Foster placed fourth in the 18/U girl's event. Ben Goodwin was selected to attend the Australian Open as part of the First Nations Ball Kids Squad and Maddison Honeyman's original artwork was selected to be displayed in the players precinct at the Australian Open.

In May 2023 more than 100 students from across the Hunter region were engaged through a National Indigenous Tennis Carnival Lead in event. We were honoured to have tennis legend and proud Ngarigo woman Ash Barty attend the event. The carnival celebrated youth, culture, and sport through the delivery of tennis and cultural activities. Tennis NSW acknowledges the support of Tennis Australia and The Wollotuka Institute at the University of Newcastle in making this event possible.

During April in Sydney, the state's top rated Indigenous tennis players, came together for a camp in preparation for the National Indigenous Tennis Carnival held in Darwin in August 2023.

## **PLAY PROGRAMS**

With the support of the ATP Cup Legacy Fund, the Play Programs continued to be delivered across the state reducing the barriers to tennis participation and supporting the connection of both culturally and linguistically diverse players and Aboriginal and/or Torres Strait Islander players to tennis at selected local venues. The Play Program importantly aims to provide education and resources to tennis providers to ensure program venues are welcoming, safe, and inclusive places for participants. Play Programs have been held in 12 locations, engaging more than 180 players with programming opportunities.

Funding has also supported ongoing participation opportunities for First Nations tennis players through the First Nations Player Fund with seven players receiving pathways support.

## YOUTH ADVISORY GROUP

The Tennis NSW Youth Advisory Group (YAG) continues to provide Tennis NSW leadership with direct input from youth on issues of importance to them in relation to tennis in NSW. The 2023 Youth Advisory Group members are: Akith De Silva, Luke Hogan, Emith De Silva, Mitchell Kwan, Hassan Kotaich, Nenyasha Munodawafa, Bella Srdanovic, Angel Cody, Parri Barrele, Ella Lanigan, Kajol Chand and Kai Ryan.

### **FUTURE LEADERS**

Tennis NSW has established a partnership agreement with Infosys for the Future Leaders Program. The support of Infosys will provide Inclusion and Diversity Scholarships to eligible participants, an online course and platform to support their learning journey as well as access to the Infosys Living Lab in Sydney.

## **INCLUSION & DIVERSITY HIGHLIGHTS**

## **Ash Barty**

attended Indigenous Tennis Carnival event in Newcastle

## Silver

recognition at the Pride in Sport Index

## 326

registered Sheroes network members across NSW



through the Mental Health Sports Fund



program graduates

## Funding secured for 2023/24

for adaptive tennis programming

## 180

multicultural and First Nations players engaged through Play Programs in NSW



## **FUTURE PROOF**



## **GOVERNANCE**

The core tenet of the Future Proof pillar of the Strategic Plan is to ensure that Tennis NSW's governance, finances and culture are best practice in order to support our organisation into the future. Through the remit of the Remuneration and Governance Committee, chaired by Bernadette McLoughlin, Tennis NSW has continued to constantly review and update our policies and governance documents with the aim of establishing a best practice governance structure. In this respect, a highlight of the 2022-23 year was the undertaking of a holistic review and rewrite of the Tennis NSW Constitution, ultimately culminating in the adoption of a new Constitution for Tennis NSW at the 2022 Annual General Meeting with the support of the overwhelming majority of the Tennis NSW membership.

The 2022 version of the Constitution was drafted with reference to a best practice model constitution prepared by the Australian Sports Commission and lays the foundation for Tennis NSW to continue to maintain a best practice governance framework moving forward. This includes a holistic review of the Tennis NSW By-Laws and Board Charter in line with the activities set out in the Strategic Plan.

## STANDING SUB-COMMITTEES

Under the new Tennis NSW Constitution, three standing Board sub-committees are constituted to support the Board to facilitate the implementation of the Tennis NSW Strategic Plan.

The Audit, Risk and Investment Committee (ARIC), chaired by Warren Green, monitors the strategic and operational risks of the organisation, including identifying future challenges and opportunities, and supports the Board by implementing control measures to manage any risks identified. The ARIC also has responsibility for the financial oversight of Tennis NSW, including the management of the Tennis NSW investment portfolio, and works closely with the portfolio managers to ensure the optimum performance of the portfolio.

The Tennis NSW Board has also continued to draw on the Metro Sydney Committee and the Tennis Country Committee as a key means of communication between the Board and various stakeholders within the NSW tennis community. The Metro Sydney Committee, chaired by Wayne Swaysland, includes six committee members who are appointed representatives of our stakeholder network across Greater Sydney. Metro Sydney provides advice to the Board and management relating to key strategic priorities for tennis in metropolitan Sydney. Similarly, the Tennis Country Committee, chaired by Brett Bevan, has six committee members appointed who represent the Tennis NSW regional areas. Tennis Country provides advice to the Board and management relating to key strategic priorities for tennis in regional and rural NSW.

Under the new Tennis NSW
Constitution, the former
Nominations, Remuneration and
Governance Committee is no
longer a standing committee of
the Tennis NSW Board. Instead,
two separate committees, a
Nominations Committee, and a
Remuneration and Governance
Committee, have been constituted
with a more targeted focus
over specific areas to support
the Tennis NSW Board in their
implementation of a best practice
governance framework.

## CHILD SAFEGUARDING

Child safeguarding remains an absolute priority for Tennis NSW and all levels of the NSW tennis community. This is best reflected in Tennis NSW's 'Zero Tolerance' approach to issues affecting child safety.

A major milestone over the past 12 months in the child safeguarding space is the release of an updated Tennis NSW Child Safeguarding Framework. This document is central to Tennis NSW's approach to ensuring we create a safe environment for the most vulnerable participants in our sport. This framework spells out the actions we have already taken to safeguard children at all levels of tennis, and further, what more we will do moving forward. As highlighted in this document, Tennis NSW's child safeguarding strategy is driven by the ACE pillars (Awareness, Culture and Education).

Awareness of child safety issues amongst the tennis community was maintained and improved through the publication of a quarterly child safety newsletter with content designed to inform, inspire and upskill our club network around issues of child safety. This was supported by the rollout of the Tennis Australia child safety 'club kits'. The club kits are individually packaged physical packs which each contain three A2 child safeguarding posters, being '5 Steps to protect children', 'Do you feel safe?' and 'Safeguarding Commitment'. In late September 2022 Tennis NSW received approximately 500 packs which the Tennis NSW Field Team delivered to all physical tennis venues in NSW. By physically displaying these posters at tennis venues, tennis participants have a constant reminder of the importance of safeguarding children, and we ensure that the conversation around child safety remains ongoing.

In terms of culture, Tennis NSW continues to provide leadership and support to our members to ensure we provide a safe environment for children across all levels of our sport. This has included educating and assisting our members to put strong

processes in place around
Working With Children Check
compliance and upskilling
members of our tennis community
to act as Member Protection
Information Officers (MPIO) within
their own organisations. We also
support our members to take
steps to implement the 10 Child
Safe Standards through a range
of resources, posters, checklists,
and other supporting documents
which are readily available for all
members of the NSW
tennis community.

Finally, throughout 2022-23 Tennis NSW has delivered a comprehensive training program for all Tennis NSW members focusing on various aspects of child safety. Highlights have included targeted training for Tennis NSW staff to upskill and support them to assist our members to be child safe, training for clubs, coaches, parents and players delivered in conjunction with Tennis Australia, and various e-learning opportunities. Looking forward, Tennis NSW will continue to offer targeted child safety training for all tennis staff and stakeholders.



## 06 | OUR TEAM

## **EXECUTIVE**

Darren Simpson -

Chief Executive Officer

**Karen de Ridder** – Office Manager & Executive Assistant

**Chris Woodland** – Head of Tennis Development

**Jaslyn Hewitt-Shehadie** – Head of Tennis Operations & Pathways

**Tiarnna Spice** – Head of Marketing, Communications & Member Engagement

Matt Allen – Head of Policy, Integrity & Risk

Dora Rosa -

Venue Operations Manager

## MARKETING COMMUNICATIONS & MEMBER ENGAGEMENT

**Brock Waugh** – Marketing & Content Manager

**Madeline Kennan** – Trade Marketing & Communications Lead

## PARTICIPATION, PROGRAMS & DELIVERY

**Gavin Cowan** – Participation, Programs & Delivery Manager

**Nikita Sayle** – Inclusion & Diversity Lead

**Gabriella Hay** – Membership & Special Projects Lead

Casey Dellacqua – Women & Girls Lead (TA)

**Gemma Eaton** – Women & Girls Coordinator (TA)

## **SYDNEY METRO**

**Daniela Scivetti** – Regional Tennis Manager (maternity leave)

**Paul Conroy** – Regional Tennis Manager

### Anthony Napoli -

Tennis Development Officer

#### Dane-Lucas Kovacevic -

Tennis Development Officer

#### Amber Chittick -

Tennis Development Officer

### Sibi Poiyamozhi -

Tennis Development Officer

## **NORTHERN NSW**

#### Sonia Close -

Regional Tennis Manager

#### Ellie Ryan -

Tennis Development Officer

#### Kylie Hunt -

Tennis Development Officer

#### Robert Fitzgerald -

Tennis Development Officer

### **CENTRAL NSW**

#### **Andrew Yapp** -

Regional Tennis Manager

#### Dylan Dwyer -

Tennis Development Officer

#### Kathy Barber -

Tennis Development Officer

### Talor Hamilton -

Tennis Development Officer

### **SOUTHERN NSW**

### Madeleine Farac -

Regional Tennis Manager

**Kristina Pejkovic** – Tennis Development Officer

(maternity leave)

#### Amanda Culceski –

Tennis Development Officer

#### Paul New -

Tennis Development Officer

### Adam O'Shannessy -

Tennis Development Officer

## INFRASTRUCTURE

**Brett Pettersen** – Infrastructure & Planning Manager

### SCHOOL DEVELOPMENT

**Patrick Landy** – School Development Manager

## **TENNIS OPERATIONS**

**Susan Harris** – State Pathways Manager (maternity leave)

#### Allira Smith-Connor -

State Pathways Coordinator

**Chloe Hule** – Regional Pathways Coordinator (Metro)

**Mitchel Maloon** – Regional Pathways Coordinator (Southern)

**Megan McDonagh** – Regional Pathways Coordinator (Northern)

#### Selina Turulja -

Pathways Program Coordinator

### Micaela Angeloni -

Pathways Administrator

### **VENUE OPERATIONS**

**Eva So** – Events Coordinator



## 07 | BOARD OF DIRECTORS

**Melissa Achten** 

Warren Green

Bernadette McLoughlin

**Brett Bevan** 

**Errol Carney** 

**Lindi-May Lochner** 

**Robert Nienhuis** 

**Ron Heinrich AM** 

**Wayne Pascoe** 

Wayne Swaysland

## 08 | OFFICE BEARERS

## **PRESIDENT**

M Achten 2020 - Present

## **SECRETARY:**

D Simpson 2022 - Present

## 09 | LIFE MEMBERS

### 1965

Jack Chalmers\* Floris Conway\*

#### 1968

Alex Colvin\*
Clifford Sproule OBE\*
Esca Stephens MBE\*

### 1968

George Sample\*

#### 1970

Dorothy Dingle\*
Allan McAndrew\*
Jack McCall\*

### 1971

Charles Donohoe\*

Roy Phillis\*

HC (Dick) Seddon\*

#### 1974

Reginald Gostelow\* Sylvia Harper\* H Robert Paxton\*

#### 1977

John Bromwich\*
John Crawford OBE\*
Lewis Hoad\*
Henry Hopman OBE\*
Adrian Quist\*
Ken Rosewall MBE AM

#### 1978

James Leggatt\*

James Russell MBE AM\*

### 1980

WV Austin

#### 1981

Hon LA North AM\* KC Sheel OAM

#### 1982

Dorn Fogarty OAM\* AD Gray OAM\*

#### 1984

Geoff Pollard AM

#### 1985

Thelma Coyne Long\*

### 1986

Victor Taylor QPM\*

#### 1987

Iris Mason\*

John Newcombe AO OBE

#### 1988

Alex Colvin\*

Clifford Sproule OBE\* Esca Stephens MBE\*

#### 1968

George Sample\*

#### 1970

Dorothy Dingle\* Allan McAndrew\* Jack McCall\*

#### 1971

Charles Donohoe\*

Roy Phillis\* HC (Dick) Seddon\*

### 1974

Reginald Gostelow\* Sylvia Harper\* H Robert Paxton\*

#### 1977

John Bromwich\*
John Crawford OBE\*
Lewis Hoad\*
Henry Hopman OBE\*

Adrian Quist\*
Ken Rosewall MBE AM

#### 1978

James Leggatt\*
James Russell MBE AM\*

#### 1980

WV Austin

### 1981

Hon LA North AM\* KC Sheel OAM

#### 1982

Dorn Fogarty OAM\* AD Gray OAM\*

#### 1984

Geoff Pollard AM

#### 1985

Thelma Coyne Long\*

#### 1986

Victor Taylor QPM\*

#### 1987

Iris Mason\*

John Newcombe AO OBE

#### 1988

Des Nicholl AM

#### 1990

Tony Roche AO OBE

#### 1994

Joan Bathurst\* Lesley Bowrey AM Margaret Court AO MBE **Evonne Goolagong-Cawley** 

AO OBE

Jan O'Neill OAM

#### 1997

John Whittaker OAM

### 1999

Malcolm Bergmann OAM

#### 2003

Beryl Collier\*

#### 2004

Stan Pedersen

#### 2005

Ken Rose Paul Wigney\*

### 2007

Carol Langsford OAM Todd Woodbridge OAM

#### 2012

Brian Armstrong Mick Parslow OAM

#### 2013

Harry Beck

### 2014

Wendy Saville

### 2016

Greg Doyle

### 2022

Bill Gilmour OAM

<sup>\*</sup> Indicates deceased

# 10 | FINANCIALS

# TENNIS NEW SOUTH WALES LIMITED DIRECTORS' REPORT | FOR THE YEAR ENDED 30 JUNE 2023

The directors present their report together with the financial report of Tennis New South Wales Limited ("the Company" or "Tennis NSW") for the financial year ended 30 June 2023 and the auditor's report thereon.

### 1. DIRECTORS

| DIRECTORS  |                     |  |  |  |
|--|---------------------|--|--|--|
| DIRECTORS  | PERIOD AS DIRECTOR  |  |  |  |
| Ms M. Achten, Sports Administrator (President)             | 20.11.18 to present |  |  |  |
| Mr W. Swaysland, Travel Industry Consultant                | 20.11.18 to present |  |  |  |
| Mr W. Green, Management Consultant and Company Director    | 02.07.19 to present |  |  |  |
| Mr B. Bevan, Civil Servant and Tennis Operator             | 24.11.20 to present |  |  |  |
| Mr E. Carney, Tennis Operator                              | 24.11.20 to present |  |  |  |
| Mr R. Heinrich, Lawyer                                     | 24.11.20 to present |  |  |  |
| Mr R. Nienhuis, Management Consultant and Company Director | 24.11.20 to present |  |  |  |
| Mr W. Pascoe, Property Advisor                             | 23.11.21 to present |  |  |  |
| Ms LM. Lochner, Chartered Accountant and Company Secretary | 11.04.22 to present |  |  |  |
| Ms B. McLoughlin, General Manager                          | 11.04.22 to present |  |  |  |

| CHIEF EXECUTIVE OFFICER |  |                     |  |  |
|-------------------------|--|---------------------|--|--|
| Mr D. Simpson           |  | 16.12.21 to present |  |  |

#### **Related Parties**

The Company, being an Associate member of Tennis Australia (TA), receives shared services benefits from TA. These benefits include accounting, human resources, legal, information technology and integrity and compliance resources. These services were provided for nil consideration.

## 2. DIRECTORS' MEETING

The number of directors' meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the Company during the financial year are:

|              |    | ARD<br>Fings | INVES | RISK &<br>IMENT<br>ITTEE | & GOVE | ATION,<br>ERATION<br>RNANCE<br>ITTEE | REMUNE<br>& GOVER | RNANCE | MANAG | SYDNEY<br>EMENT<br>ITTEE | COUI<br>Manag | INIS<br>NTRY<br>SEMENT<br>ITTEE |
|--------------|----|--------------|-------|--------------------------|--------|--------------------------------------|-------------------|--------|-------|--------------------------|---------------|---------------------------------|
|              | A  | В            | A     | В                        | A      | В                                    | A                 | В      | A     | В                        | A             | В                               |
| M Achten     | 10 | 10           | -     | -                        | 3      | 3                                    | 2                 | 2      | -     | -                        | -             | -                               |
| B Bevan      | 10 | 10           | -     | -                        | 3      | 2                                    | 2                 | 2      | -     | -                        | 6             | 6                               |
| E Carney     | 10 | 8            | -     | -                        | -      | -                                    | -                 | -      | -     | -                        | 6             | 5                               |
| W Green      | 10 | 10           | 10    | 9                        | -      | -                                    | -                 | -      | -     | -                        | -             | -                               |
| R Heinrich   | 10 | 10           | 10    | 10                       | -      | -                                    | -                 | -      | 7     | 6                        | -             | -                               |
| LM Lochner   | 10 | 9            | 10    | 10                       | -      | -                                    | -                 | -      | -     | -                        | -             | -                               |
| B McLoughlin | 10 | 9            | -     | -                        | 3      | 3                                    | 2                 | 2      | -     | -                        | -             | -                               |
| R Nienhuis   | 10 | 9            | 10    | 8                        | -      | -                                    | -                 | -      | -     | -                        | 6             | 3                               |
| W Pascoe     | 10 | 9            | -     | -                        | 3      | 2                                    | 2                 | 2      | 7     | 5                        | -             | -                               |
| W Swaysland  | 10 | 9            | -     | -                        | 3      | 2                                    | 2                 | 2      | 7     | 7                        | -             | -                               |

A - Number of meetings held during the time the director held office during the year

### 3. COMPANY PARTICULARS AND COMPANY SECRETARY

The address of the Company's registered office is 1 Rod Laver Drive, Sydney Olympic Park, NSW, 2127. The Company Secretary was Darren Simpson (Tennis NSW Chief Executive Officer).

# 4. THE COMPANY, OBJECTIVES, STRATEGIC DIRECTION AND RISKS

The Constitution states that the objects for which the Company is established are to:

- a. govern, promote and develop tennis in New South Wales;
- b. be the principal body for the governance of tennis in New South Wales and to settle disputes relating to Tennis in New South Wales;
- c. uphold and maintain the rules and regulations of tennis in New South Wales;
- d. organise, conduct and promote tennis matches, tournaments, championships, events and activities in New South Wales;
- e. construct, furnish and maintain any tennis courts or other grounds, buildings or works for use in tennis matches, tournaments, championships, events and activities in New South Wales;
- f. assist and encourage communication between Members;
- g. assist Members to promote and develop tennis in New South Wales; and
- h. do all things incidental to assisting in achieving the objects of the Company.

Since July 2021 the Company has worked towards meeting the objectives of its strategic plan: Vision 2025.

**B** - Number of meetings attended

<sup>\*</sup> In February 2023 the Board determined to replace the Nomination, Remuneration & Governance Committee with a new body known as the Remuneration & Governance Committee, noting that a separate Nominations Committee would be established later in the year.

In the strategic plan the Company outlines its purpose, role and key strategic pillars and strategic foundations for the four years from 2021-2025. The purpose of the Company is to foster a love of tennis in every NSW community. Its role is to inspire, empower and engage the NSW tennis family to help grow our game. Our ambitions are as follows:

- To be Australia's #1 sport for life
- To be Australia's #1 performing state on-court
- To be recognised as one of Australia's leading State Sporting Organisations

Vision 2025 also outlines that in order to deliver on our strategic plan, we will once again work in close partnership with our Clubs, Coaches and Councils to best serve our Players, Parents and our valued Volunteer workforce.

#### **Strategic Pillars**

- Play To support Clubs and Coaches to get more people playing tennis more often
- Places To assist Clubs, Coaches and Councils to invest in and operate sustainable venues
- Pathways To build a performance pathway that will support the development of NSW's best talent at State, National and International level

#### **Strategic Foundations**

- Promote & Connect To promote our sport and connect with our tennis family with meaning and passion
- Future Proof To ensure our governance, finances and culture are best practice and perfectly placed to support the Company into the future

The Board, together with Senior Management, has identified the key strategic risks facing Tennis NSW. The Board and Audit, Risk & Investment Committee monitor these risks and mitigation plans. The key strategic risks are:

- · Financial:
- Member;
- · Participation;
- · Child Safety;
- · Employee;
- Privacy, Data & Cyber; and
- Governance

#### 5. PRINCIPAL ACTIVITIES

The Company is a public company limited by guarantee and is a not-for-profit organisation.

The principal activities of the Company during the financial year were to govern, promote and develop the game of tennis in New South Wales.

There was no significant change in the nature of these activities during the financial year.

#### 6. PERFORMANCE MEASURES

The Company measures its performance based on its ability to promote the sport of Tennis in New South Wales and increase numbers of participation. The key performance measures include the number of players engaging in competition and events, participation across various demographics throughout the state, the number of affiliated Clubs and investment in infrastructure and grassroots tennis.

# 7. OPERATING AND FINANCIAL REVIEW

The Company's net result for the year ended 30 June 2023 was a deficit of \$2,124,517 (2022: deficit of \$3,917,484).

Before considering realised investment income, the operating deficit excluding depreciation and amortisation was \$819,331 (2022: \$200,276).

#### 8. OPERATING AND FINANCIAL REVIEW

In the opinion of the directors there were no significant changes in the state of affairs of the Company that occurred during the financial year under review.

#### 9. LIKELY DEVELOPMENTS

Coming out of the COVID-19 pandemic the current macroeconemic environment continues to pose challenges for the management and governance of the Company in both the short and the medium term.

The Company's ongoing approach to financial management post the pandemic is to continue to pursue the Vision 2025 strategic plan, noting that its long-term planning will be dependent on the ongoing success of the Australian Open tournament, run by Tennis Australia and staged in Melbourne each January. The Company is reliant on Tennis Australia as its principal source of funding to support the Company's operations, staffing and programming.

The Company's focus will continue to be on maximising its support of the membership, managing its costs base and cash position. The Company will continue to explore ways to encourage and facilitate the growth and success of tennis clubs and coaches and to assist councils to invest in and support sustainable tennis venues. At the same time, the Company will ensure that it takes all appropriate steps to promote the wellbeing and development of the Company's employees.

The Company is fortunate to have substantial reserves. Given the impact of the pandemic on the financial position and projections of Tennis Australia, it will be necessary for the Company to call upon those reserves to support the business over the next 12-24 months, in addition to utilising an approved amount to help improve tennis facilities across NSW. While neither the Directors nor the Management of the Company have any concern about the ongoing solvency of the Company, the Board recognises the imperative of managing the use of the reserves in a prudent manner.

During 2019, the Company received \$50,500,000 plus GST and interest from Sydney Olympic Park Authority (SOPA) to be spent on the redevelopment of Ken Rosewall Arena. As a result of this, Tennis NSW are now responsible for the ongoing management and maintenance of the entire Sydney Olympic Park Tennis Centre site.

#### 10. ENVIRONMENTAL REGULATIONS

The Company's operations are not subject to any significant environmental regulations under Commonwealth, State or Territory legislation.

The directors are not aware of any significant breaches of environmental regulations during the period covered by this report.

## 11. INDEMNIFICATION AND INSURANCE OF OFFICERS

#### Indemnification

The Company has agreed to indemnify the directors and officers of the Company against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as directors of the Company, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

#### **Insurance Premiums**

Tennis Australia, through a national insurance scheme, provides the Company with directors' and officers' liability and legal expense insurance for current and former directors and officers of the Company. The continuity of insurance has been maintained during the year.

# 12. LEAD AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT

The lead auditor's independence declaration is located at page 42.

# 13. OFFICERS OF THE COMPANY WHO WERE PREVIOUSLY PARTNERS OF THE AUDIT FIRM

Nil.

# 14. MEMBERS EQUITY

The Company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the Company is wound up, the constitution states that each Voting Member is required to contribute a maximum of \$1.00 each towards meeting any obligations of the Company. At 30 June 2023 the number of Voting Members was 492 (2022: 486).

# **15. SUBSEQUENT EVENTS**

There have been no events subsequent to balance date which would have a material effect on the Company's financial statements.

This report is made in accordance with a resolution of the directors pursuant to section 298 (2)(a) of the Corporations Act.

M. Achten President W. Green Vice President

Chair of the Audit, Risk & Investment Committee

Dated at Sydney 24th day of October 2023

# INDEPENDENCE DECLARATION

To the Board of Directors of Tennis New South Wales Limited

#### Auditor's Independence Declaration under section 307C of the Corporations Act 2001

As lead audit director for the audit of the financial statements of Tennis New South Wales Limited for the financial year ended 30 June 2023, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (b) any applicable code of professional conduct in relation to the audit.

Yours sincerely

Nexia

**Nexia Sydney Audit Pty Ltd** 

Darren Steedman Director

**24 October 2023** 

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME | FOR THE YEAR ENDED 30 JUNE 2023

| 3,101<br>3,375<br><b>6,476</b><br>647 | 7,382 646,623<br>1,796 140,451                  |
|---------------------------------------|---|
| 3,375<br>6,476<br>647<br>130<br>54    | 7,382 646,623<br>1,796 140,451                  |
| 6,476<br>647<br>130<br>54             | 7,382 646,623<br>0,743 264,643<br>4,796 140,451 |
| 647<br>130<br>54                      | 7,382 646,623<br>0,743 264,643<br>4,796 140,451 |
| 130<br>54                             | ),743 264,643<br>4,796 140,451                  |
| 130<br>54                             | ),743 264,643<br>4,796 140,451                  |
| 130<br>54                             | ),743 264,643<br>4,796 140,451                  |
| 54                                    | 140,451   |
|                                       |   |
| 4,346                                 |   |
|                                       | ,904 4,029,327                                  |
| 795                                   | 5,787 534,283                                   |
| 382                                   | 2,265 118,130                                   |
| 3,428                                 | 3,800,207                                       |
| 78                                    | 8,125 51,456                                    |
| 9,864                                 | 9,585,120                                       |
| (3,387,                               | ,412) (2,888,144)                               |
|                                       |   |
| 1,469                                 | 9,801 1,089,286                                 |
| (206,                                 | ,906) (2,118,626)                               |
| 1,262                                 | 2,895 (1,029,340)                               |
|                                       |   |
|                                       |   |
| (2,124                                | ,517) (3,917,484)                               |
|                                       | 78<br>9,864<br>(3,387)<br>1,469<br>(206,        |

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to the financial statements.

# STATEMENT OF FINANCIAL POSITION | AS AT 30 JUNE 2023

| AS AT 30 JUNE 2023                 |      |            |            |
|------------------------------------|------|------------|------------|
|                                    | NOTE | 2023       | 2022       |
| ASSETS                             |      |            |            |
| Cash and cash equivalents          | 9a   | 2,028,236  | 1,846,240  |
| Cash held for provisions           | 9b   | 595,426    | 674,683    |
| Trade and other receivables        | 10   | 531,453    | 1,281,723  |
| Other assets                       | 11   | 42,872     | 47,076     |
| Total current assets               |      | 3,197,987  | 3,849,722  |
| Financial assets                   | 12   | 18,098,402 | 17,217,317 |
| Intangible assets                  | 13   | -          | 49,652     |
| Property, plant and equipment      | 14   | 45,781,629 | 48,180,326 |
| Right-of-use assets                | 15   | 2,535,655  | 2,476,262  |
| Total non-current assets           |      | 66,415,686 | 67,923,557 |
| Total assets                       | -    | 69,613,673 | 71,773,279 |
|                                    |      |            |            |
| Liabilities                        |      |            |            |
| Trade payables and other payables  | 16   | 743,567    | 882,825    |
| Employee benefits                  | 17   | 419,086    | 361,410    |
| Contract liabilities               | 18   | 426,753    | 550,549    |
| Other liabilities                  | 19   | 187,655    | 124,007    |
| Provisions                         | 20   | 610,355    | 631,169    |
| Lease liabilities                  | 21   | 87,937     | 79,414     |
| Total current liabilities          | -    | 2,475,353  | 2,629,374  |
| Employee benefits                  | 17   | 93,546     | 63,633     |
| Lease liabilities                  | 21   | 2,629,367  | 2,540,348  |
| Total non-current liabilities      |      | 2,722,913  | 2,603,981  |
| Total liabilities                  |      | 5,198,266  | 5,233,355  |
| Net assets                         | _    | 64,415,407 | 66,539,924 |
| Not doctor                         |      | 01,110,107 | 00,007,721 |
| Members' equity                    |      |            |            |
| Retained earnings                  |      | 989,181    | 1,654,079  |
| Grassroots and facilities reserve  |      | 19,476,079 | 18,879,410 |
| KRA leasehold improvements reserve |      | 43,950,147 | 46,006,435 |
| Total members' equity              |      | 64,415,407 | 66,539,924 |
|                                    |      |            |            |

# STATEMENT OF CHANGES IN EQUITY | AS AT 30 JUNE 2023

|   | GRASSROOTS<br>& Facilities<br>Reserve | KRA LEASEHOLD<br>Improvements<br>Reserve | RETAINED<br>Earnings | TOTAL EQUITY |
|---|---------------------------------------|--|----------------------|--------------|
| Balance at 1 July 2021                                    | 20,055,132                            | 48,062,723                               | 2,339,553            | 70,457,408   |
| Total comprehensive income for the period                 |                                       |  |                      |              |
| Surplus for the year                                      | -                                     | -  | (3,917,484)          | (3,917,484)  |
| Unrealised loss on financial assets                       | (1,906,882)                           | -  | 1,906,882            | -<br>-       |
| Transfer in/(out) of fund income                          | 710,843                               | -  | (710,843)            | -            |
| Realised gain on sale of financial assets                 | 270,317                               | -  | (270,317)            | -            |
| Fund income distributed to Operations                     | (250,000)                             | -  | 250,000              | -            |
| Transfer from retained earnings: accumulated depreciation | -                                     | (2,056,288)                              | 2,056,288            | -            |
| Balance at 30 June 2022                                   | 18,879,410                            | 46,006,435                               | 1,654,079            | 66,539,924   |
| Balance at 1 July 2022                                    | 18,879,410                            | 46,006,435                               | 1,654,079            | 66,539,924   |
| Total comprehensive income for the period                 |                                       |  |                      |              |
| Surplus for the year                                      | -                                     | -  | (2,124,517)          | (2,124,517)  |
| Unrealised gain on financial assets                       | 735,244                               | -  | (735,244)            | -            |
| Transfer in/(out) of fund income                          | 481,055                               | -  | (481,055)            | -            |
| Realised gain on sale of financial assets                 | 130,370                               | -  | (130,370)            | -            |
| Fund income distributed to Operations                     | (750,000)                             | -  | 750,000              | -            |
| Transfer from retained earnings: accumulated depreciation | -                                     | (2,056,288)                              | 2,056,288            | -            |
| Balance at 30 June 2023                                   | 19,476,079                            | 43,950,147                               | 989,181              | 64,415,407   |

# STATEMENT OF CASH FLOWS | FOR THE YEAR ENDED 30 JUNE 2023

|  | NOTE | 2023        | 2022        |
|--|------|-------------|-------------|
| Cash flows from operating activities                         |      |             |             |
| Cash receipts from customers                                 |      | 6,865,438   | 5,656,264   |
| Cash receipts from Government                                |      | 623,360     | 1,031,214   |
| Cash paid to suppliers and employees                         |      | (7,874,404) | (7,148,488) |
| Interest received  |      | 21,069      | 363         |
| Net cash used in operating activities                        |      | (364,537)   | (460,647)   |
|  |      |             |             |
| Cash flows from investing activities                         |      |             |             |
| Dividends and interest received relating to investments      |      | 2,950,241   | 1,001,661   |
| Proceeds from investments                                    |      | 1,977,036   | 1,998,416   |
| Purchases of investments                                     |      | (4,092,258) | (1,737,528) |
| Payments for investment management                           |      | (102,063)   | (107,763)   |
| Acquisition of property, plant and equipment and intangibles |      | -           | (204,640)   |
| Net cash from investing activities                           |      | 732,956     | 950,146     |
| Cash flows from financing activities                         |      |             |             |
| Lease payments (principal and interest)                      |      | (186,423)   | (180,341)   |
| Net cash used in financing activities                        |      | (186,423)   | (180,341)   |
| <b>3</b>   |      | (123)123    | (100)010    |
| Net increase in cash and cash equivalents                    |      | 181,996     | 309,158     |
| Cash and cash equivalents at 1 July                          |      | 1,846,240   | 1,337,082   |
| Impact of Sinking Fund contribution                          |      | -           | 200,000     |
| Cash and cash equivalents at 30 June                         | 9a   | 2,028,236   | 1,846,240   |

### NOTES TO THE FINANCIAL STATEMENTS

## 1. REPORTING ENTITY

Tennis New South Wales Limited (the "Company") is a company domiciled in Australia. The Company is limited by guarantee and not part of a group. The address of the Company's registered office is:

Sydney Olympic Park Tennis Centre

1 Rod Laver Drive

Sydney Olympic Park, NSW

The Company is a not for profit entity and the principal activities of the Company during the course of the financial year were the promotion and development of the game of tennis in New South Wales.

#### 2. BASIS OF PREPARATION

#### a. Statement of compliance

These general purpose financial statements have been prepared in accordance with the Australian Accounting Standard - Simplified Disclosures issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for not-for-profit oriented entities.

The financial statements were approved by the Board of Directors on 24 October 2023.

#### b. Basis of measurement

The financial statements have been prepared on the historical cost basis except for financial instruments and trading investments which are measured at fair value.

#### c. Functional and presentation currency

The financial report is presented in Australian dollars, which is the Company's functional currency.

#### d. Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### e. Comparatives

Where necessary, comparative information has been reclassified to achieve consistency in disclosure with current year financial information.

#### f. Going concern

As noted in Note 26, the Company is reliant upon Tennis Australia and receives grant funding that forms an integral part of the funding required for the Company to achieve its short and long term objectives.

In the unlikely event that grant funding from Tennis Australia should cease, or be reduced, it is the view of the Directors that the Company would still be able to continue meeting the above objectives, albeit to a lesser extent.

The Directors have concluded that it is appropriate that these financial statements are prepared on a going concern basis, taking regard of the above. The Directors acknowledge that such uncertainties do not represent material uncertainties related to going concern.

### 3. SIGNIFICANT ACCOUNTING POLICIES

#### a. Financial instruments

#### i. Recognition, initial measurement of derecognition

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the financial instrument, and are measured initially at fair value adjusted by transaction costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

#### ii. Classification and subsequent measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

For the purpose of subsequent measurement, financial assets other than those designated and effective as hedging instruments are classified into the following categories upon initial recognition:

- Amortised cost
- Fair value through profit or loss (FVPL)
- Equity instruments at fair value through other comprehensive income (FVOCI)

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

Classifications are determined by both:

- The Company's business model for managing the financial asset
- The contractual cash flow characteristics of the financial assets

#### iii. Subsequent measurement of financial assets

#### Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- They are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- The contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Company's cash and cash equivalents, trade and most other receivables fall into this category of financial instrument as well as long-term deposits that were previously classified as loans and receivables under AASB 139.

The Company does not hold any financial assets at FVOCI.

#### iv. Loans and receivables

Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

#### v. Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

#### vi. Non-derivative financial liabilities

The Company has the following non-derivative financial liabilities: trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Company designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss.

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

#### b. Property, plant and equipment

#### i. Recognition and measurement

Items of property, plant and equipment are measured at cost or deemed cost less accumulated depreciation (see below) and accumulated impairment losses. The cost of property, plant and equipment at 1 July 2004, the date of transition to AASBs, was determined by reference to its cost at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

#### ii. Subsequent costs

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the Company. Ongoing repairs and maintenance are expensed as incurred.

#### iii. Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives in the current and comparative periods are as follows:

Leasehold Buildings and Stands
 Plant and equipment
 Courts & court equipment
 SOPTC Grounds
 Australian Tennis Museum (ATM)
 KRA leasehold Improvements
 3 - 20 years
 5 - 25 years
 20 years
 20 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

#### c. Intangible assets

#### i. Recognition and measurement

Intangible assets that are acquired by the Company, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

#### ii. Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

#### iii. Amortisation

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of intangible assets, other than goodwill, from the date they are available for use. The estimated useful life for the current and comparative periods are as follows:

• Leases 25 years

Amortisation methods, useful lives and residual values are reviewed each reporting date and adjusted if appropriate.

#### d. Impairment

#### i. Financial assets (including receivables)

AASB 9's impairment requirements use more forward-looking information to recognise expected credit losses - the 'expected credit losses (ECL) model'. Instruments within the scope of the new requirements include loans and other debt-type financial assets measured at amortised cost.

The Company makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Company uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

#### ii. Non-financial assets

The carrying amounts of the Company's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair

value less costs to sell. Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### e. Employee benefits

#### i. Long-term employee benefits

The Company's net obligation in respect of long-term service benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates, and is discounted using the rates attached to the Commonwealth Government bonds at the balance sheet date which have maturity dates approximating to the terms of the Company's obligations.

#### ii. Short-term employee benefits

Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' services provided to reporting date and are calculated at undiscounted amounts based on wage and salary rates that the Company expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax.

A provision is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### f. Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### g. Revenue and other income

#### i. Revenue recognition policy for revenue from contracts with customers (AASB 15)

AASB 15 requires revenue to be recognised when control of a promised good or service is passed to the customer at an amount which reflects the expected consideration. The customer for these contracts is the fund provider.

Generally, the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Company have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations. Costs are recognised on an accrual basis.

#### Grant income from Government

Grant income arising from an agreement which contains enforceable and sufficiently specific performance obligations is recognised when control of each performance obligation is satisfied. This is generally the case for the monies from the Government and the performance obligations are varied based on the agreement.

Within grant agreements there may be some performance obligations where control transfers at a point in time and others which have continuous transfer of control over the life of the contract.

Where control is transferred over time, generally the revenue recognition is based on either cost or time incurred which best reflects the transfer of control.

#### Affiliation fees

Revenue from affiliation fees is recognised in the profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to the period to which membership relates.

#### Venue hire

Revenue from venue hire is recognised in the profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to the period to which venue hire relates.

#### Contract liabilities

A contract liability is the unutilised amounts of grants/other revenue received on the condition that specified services are delivered or conditions are fulfilled. The services are usually provided or the conditions usually fulfilled within 12 months of receipt of the grant. Where the amount received is in respect of services to be provided over a period that exceeds 12 months after the reporting date or the conditions will only be satisfied more than 12 months after the reporting date, the liability is discounted and presented as non-current.

# ii. Revenue recognition policy for revenue streams which are either not enforceable or do not have sufficiently specific performance obligations (AASB 1058)

#### Grant income

Assets arising from grants in the scope of AASB 1058 are recognised at their fair value when the asset is received. These assets are generally cash but may be property which has been donated or sold to the Company at significantly below its fair value.

Once the asset has been recognised, the Company recognises any related liability amounts. Subsequent to recognition of the assets and liabilities, income is recognised for any difference between the recorded amounts.

#### Volunteer services

The Company has elected not to record volunteer services in the financial statements. Volunteer services received relate to volunteers assisting in the organising and running of tennis events throughout NSW.

#### iii. Significant estimate and judgements

For the grant agreements, the determination of whether the contract includes sufficiently specific performance obligations involves significant judgement. Application of this judgement involves discussions with several parties, review of the grant application documents and consideration of the terms and conditions of the contract. Grants received by the Company have been accounted for under both AASB 15 and AASB 1058

#### h. Leases

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company uses the definition of a lease in AASB 16.

#### i. As a lessee

#### Initial recognition and measurement

At commencement or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of its relative standalone prices. However, for the leases of property the Company has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or the cost of the right-of-use asset reflects that the Company will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The Company determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

• fixed payments, including in-substance fixed payment;

- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, if the Company changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero. The Company presents right-of-use assets that do not meet the definition of investment property in property, plant and equipment and lease liabilities in loans and borrowings in the statement of financial position.

#### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

At inception or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

#### i. Finance income and costs

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues, in profit or loss using the effective interest method.

#### j. Income tax

The income of the Company is exempt from income tax, and accordingly, no provision has been made in the accounts for income tax payable.

#### k. Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense. Receivables and payables are stated with the amount of GST included.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### I. New accounting standard adopted

In the current year, the Company adopted all new and revised standards and interpretations issued by the Australian Accounting Standards Board effective for the current reporting period.

#### m. New accounting standards and interpretations not yet adopted

There are no standards or amendments that have been issued but not yet effective that are expected to have a significant impact on the Company.

The Company has not adopted, and currently does not anticipate adopting any standards prior to their effective dates.

#### n. Determination of fair values

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

The Company has not adopted, and currently does not anticipate adopting any standards prior to their effective dates.

- · Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: unobservable inputs for the asset or liability

#### o. Trade and other receivables

For receivables with a remaining useful life of less than one year, the notional amount is deemed to reflect the fair value. All other receivables are discounted to determine the fair value.

#### p. Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

#### q. KRA leasehold improvements reserve

This reserve represents the redevelopment of the Ken Rosewall Arena (KRA) project which was completed in 2020, refer to Note 25. The balance of the reserve reflects the revenue contributions towards the capitalised leasehold improvements, reduced in accordance with amortisation of the asset over the remaining term of the lease.

#### r. Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the Company's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the Company's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

#### s. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

#### Estimation of useful lives of assets

The Company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

#### Employee benefits provision

As discussed in Note 3 (e), the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.

#### Incremental borrowing rate

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the Company estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

# 4. REVENUE

|     |   | 2023      | 2022      |
|-----|---|-----------|-----------|
| i.  | Revenue from contracts with customers   |           |           |
|     | Affiliation and membership revenue      | 721,364   | 732,819   |
|     | Sponsorship revenue                     | 163,163   | 129,779   |
|     | Tournaments and competitions revenue    | 389,260   | 255,272   |
|     | Venue revenue                           | 1,451,599 | 1,640,516 |
|     | Government funding - capital            | 330,000   | 180,000   |
|     | Other revenue                           | 45,999    | 43,712    |
|     |   | 3,101,385 | 2,982,098 |
|     |   |           |           |
| ii. | Timing of revenue recognition           | 2023      | 2022      |
|     | Services transferred at a point in time | 1,886,858 | 2,119,500 |
|     | Services transferred over time          | 1,214,527 | 862,598   |
|     |   | 3,101,385 | 2,982,098 |

# **5. OTHER INCOME**

Income recognised under AASB 1058 Income of NFP entities

|  | 2023      | 2022      |
|--|-----------|-----------|
| Government funding - operating         | 191,064   | 178,577   |
| Government COVID-19 support (JobSaver) | -         | 525,848   |
| Tennis Australia funding               | 3,184,154 | 3,010,453 |
|  | 3,375,218 | 3,714,878 |

# **6. OTHER EXPENSES**

Net deficit includes the following specific expenses:

|                                 | 2023      | 2022      |
|---------------------------------|-----------|-----------|
| Depreciation expense:           |           |           |
| Leasehold buildings and stands  | 239,534   | 220,489   |
| Plant and equipment             | 56,890    | 52,590    |
| Courts & court equipment        | 44,552    | 43,640    |
| Australian Tennis Museum assets | 1,433     | 1,433     |
| KRA leasehold improvements      | 2,056,288 | 2,056,288 |
| Leases                          | 119,732   | 115,175   |
|                                 | 2,518,429 | 2,489,615 |
| Amortisation of intangibles     | 49,652    | 197,890   |
| Maintenance expenditure         | 449,480   | 512,107   |
| Utilities                       | 184,336   | 148,609   |

# 7. NET FINANCE INCOME/(COSTS)

|   | 2023      | 2022        |
|---|-----------|-------------|
| Interest income on bank deposits  | 21,069    | 363         |
| Investment income on investments at fair value through profit or loss   | 583,118   | 818,606     |
| Net realised gain in fair value of investments through profit or loss   | 130,370   | 270,317     |
| Net unrealised gain in fair value of investments through profit or loss | 735,244   |             |
| Finance income  | 1,469,801 | 1,089,286   |
|   |           |             |
| Investment management fees  | (102,063) | (107,763)   |
| Net unrealised loss in fair value of investments through profit or loss | -         | (1,906,882) |
| Interest on lease liabilities   | (104,843) | (103,981)   |
| Finance costs   | (206,906) | (2,118,626) |
|   |           |             |
| Net finance income/(costs)  | 1,262,895 | (1,029,340) |

# 8. AUDITOR'S REMUNERATION

|  | 2023   | 2022   |
|--|--------|--------|
| Auditors of the Company                          |        |        |
| Nexia Sydney Audit Pty Ltd                       |        |        |
| Audit of financial reports and ancillary charges | 43,400 | 43,400 |
|  | 43,400 | 43,400 |

# 9. CASH AND CASH EQUIVALENTS & CASH HELD FOR PROVISIONS

|    |  | 2023      | 2022      |
|----|--|-----------|-----------|
| a. | Cash and cash equivalents                                |           |           |
|    | Bank balances  | 857,903   | 488,482   |
|    | Deposits at call   | 1,100,000 | 170,381   |
|    | Cash investments   | 70,333    | 1,187,377 |
|    | Cash and cash equivalents in the statement of cash flows | 2,028,236 | 1,846,240 |
|    |  |           |           |
| b. | Cash held for provisions                                 |           |           |
|    | Sinking Fund Cash account                                | 383,308   | 416,004   |
|    | Other cash accounts held for provisions                  | 212,118   | 258,679   |
|    |  | 595,426   | 674,683   |

<sup>\*</sup> Refer to note 20 and 24 for related provisions

# 10. TRADE RECEIVABLES AND OTHER RECEIVABLES

|                              | 2023    | 2022      |
|------------------------------|---------|-----------|
| Trade receivables            | 307,895 | 724,337   |
| Investment income receivable | 206,992 | 474,760   |
| Other receivables            | 16,566  | 82,626    |
|                              | 531,453 | 1,281,723 |

# 11. OTHER ASSETS

|                    | 2023   | 2022   |
|--------------------|--------|--------|
| Prepayments        | 42,872 | 30,138 |
| GST net receivable |        | 16,938 |
|                    | 42,872 | 47,076 |

# 12. FINANCIAL ASSETS

|   | 2023       | 2022       |
|---|------------|------------|
| Managed investments designated as fair value through profit or loss | 12,985,725 | 12,273,413 |
| Listed investments designated as fair value through profit or loss  | 5,112,677  | 4,943,904  |
|   | 18,098,402 | 17,217,317 |

The listed investments have been valued based on their quoted market prices in active markets.

# 13. INTANGIBLE ASSETS

|                                  | 2023        | 2022        |
|----------------------------------|-------------|-------------|
| Capitalised leasehold costs      | 7,153,875   | 7,153,875   |
| Other intangible assets          | 2,160       | 2,160       |
| Less: Provision for amortisation | (7,156,035) | (7,106,383) |
|                                  | -           | 49,652      |

# 14. PROPERTY, PLANT AND EQUIPMENT

|  | LEASEHOLD<br>BUILDINGS<br>AND STANDS | PLANT AND<br>Equipment | COURTS<br>& COURT<br>EQUIPMENT | AUSTRALIAN<br>TENNIS<br>MUSEUM<br>ASSETS | KRA<br>Leasehold<br>Improvements | TOTAL        |
|--|--------------------------------------|------------------------|--------------------------------|--|----------------------------------|--------------|
| Cost                                   |                                      |                        |                                |  |                                  |              |
| Balance at 1 July 2021                 | 3,177,208                            | 923,907                | 1,033,672                      | 378,282                                  | 51,141,389                       | 56,654,458   |
| Reclassifications                      | 134,503                              | 61,020                 | 9,117                          | -  | -                                | 204,640      |
| Additions                              | (14,929)                             | (142,852)              | -                              | (334,848)                                | -                                | (492,629)    |
| Balance at 30 June 2022                | 3,296,782                            | 842,075                | 1,042,789                      | 43,434                                   | 51,141,389                       | 56,366,469   |
|  |                                      |                        |                                |  |                                  |              |
| Balance at 1 July 2022                 | 3,296,782                            | 842,075                | 1,042,789                      | 43,434                                   | 51,141,389                       | 56,366,469   |
| Balance at 30 June 2023                | 3,296,782                            | 842,075                | 1,042,789                      | 43,434                                   | 51,141,389                       | 56,366,469   |
|  |                                      |                        |                                |  |                                  |              |
| Accumulated depreciation/ amortisation |                                      |                        |                                |  |                                  |              |
| Balance at 1 July 2021                 | (1,712,410)                          | (747,863)              | (392,929)                      | (372,464)                                | (3,078,666)                      | (6,304,332)  |
| Depreciation charge for the year       | (220,489)                            | (52,590)               | (43,640)                       | (1,433)                                  | (2,056,288)                      | (2,374,440)  |
| Disposals                              | 14,929                               | 142,852                | -                              | 334,848                                  | -                                | 492,629      |
| Balance at 30 June 2022                | (1,917,970)                          | (657,601)              | (436,569)                      | (39,049)                                 | (5,134,954)                      | (8,186,143)  |
|  |                                      |                        |                                |  |                                  |              |
| Balance at 1 July 2022                 | (1,917,970)                          | (657,601)              | (436,569)                      | (39,049)                                 | (5,134,954)                      | (8,186,143)  |
| Depreciation charge for the year       | (239,534)                            | (56,890)               | (44,552)                       | (1,433)                                  | (2,056,288)                      | (2,398,697)  |
| Balance at 30 June 2023                | (2,157,504)                          | (714,491)              | (481,121)                      | (40,482)                                 | (7,191,242)                      | (10,584,840) |
| Carrying amounts                       |                                      |                        |                                |  |                                  |              |
| Balance at 1 July 2021                 | 1,464,798                            | 176,044                | 640,743                        | 5,818                                    | 48,062,723                       | 50,350,126   |
| Balance at 30 June 2022                | 1,378,812                            | 184,474                | 606,220                        | 4,385                                    | 46,006,435                       | 48,180,326   |
|  |                                      |                        |                                |  |                                  |              |
| Balance at 1 July 2022                 | 1,378,812                            | 184,474                | 606,220                        | 4,385                                    | 46,006,435                       | 48,180,326   |
| Balance at 30 June 2023                | 1,139,278                            | 127,584                | 561,668                        | 2,952                                    | 43,950,147                       | 45,781,629   |

# 15. RIGHT-OF-USE ASSETS

i. Amounts recognised within the statement of financial position

|                                      | 2023      | 2022      |
|--------------------------------------|-----------|-----------|
| Property                             | 2,813,787 | 2,813,787 |
| Reassessments to right-of-use assets | 179,125   | -         |
| Accumulated depreciation             | (464,871) | (350,851) |
|                                      | 2,528,041 | 2,462,936 |
|                                      |           |           |
| Equipment                            | 28,541    | 28,541    |
| Accumulated depreciation             | (20,927)  | (15,215)  |
|                                      | 7,614     | 13,326    |
|                                      |           |           |
| Total right-of-use assets            | 2,535,655 | 2,476,262 |

The Company leases a property and a photocopier. The property, Sydney Olympic Park Tennis Centre, runs until 2044, assuming all extension options will be exercised. The photocopier lease operates until 2024 and has no extension options.

# **16. TRADE AND OTHER PAYABLES**

|                                     | 2023    | 2022    |
|-------------------------------------|---------|---------|
| Trade payables                      | 145,156 | 356,813 |
| Other payables and accrued expenses | 598,411 | 526,012 |
|                                     | 743,567 | 882,825 |

# 17. EMPLOYEE BENEFITS

|                                  | 2023    | 2022    |
|----------------------------------|---------|---------|
| Current                          |         |         |
| Provision for long-service leave | 95,446  | 50,372  |
| Provision for annual leave       | 323,640 | 311,038 |
|                                  | 419,086 | 361,410 |
| Non-current                      |         |         |
| Provision for long-service leave | 93,546  | 63,633  |
|                                  | 93,546  | 63,633  |

A reconciliation for each class of employee benefits is provided below.

|                                 | LONG SERVICE LEAVE | ANNUAL LEAVE |
|---------------------------------|--------------------|--------------|
| Opening Balance                 | 114,005            | 311,038      |
| Provisions made during the year | 74,987             | 299,856      |
| Provisions paid during the year |                    | (287,254)    |
| Balance as of 30 June 2023      | 188,992            | 323,640      |

# 18. CONTRACT LIABILITIES

|                           | 2023    | 2022    |
|---------------------------|---------|---------|
| Affiliation & memberships | 353,729 | 376,195 |
| Government grant income   | 50,189  | 174,354 |
| Other income              | 22,835  | -       |
|                           | 426,753 | 550,549 |

# 19. OTHER LIABILITIES

|                          | 2023    | 2022    |
|--------------------------|---------|---------|
| GST net liability        | 35,493  | -       |
| Payroll related accruals | 152,162 | 124,007 |
|                          | 187,655 | 124,007 |

# **20. PROVISIONS**

|  | 2023    | 2022    |
|--|---------|---------|
| Sinking Fund liability   | 383,309 | 372,491 |
| Other provisions   | 227,046 | 258,678 |
|  | 610,355 | 631,169 |
| A reconciliation for the Sinking Fund Provision is provided below. |         |         |

|                                 | 2023    | 2022    |
|---------------------------------|---------|---------|
| Opening Balance                 | 372,491 | 372,165 |
| Provisions made during the year | 10,818  | 326     |
| Balance as of 30 June 2023      | 383,309 | 372,491 |

This provision relates to funds held on behalf of the SOPA sinking fund, refer to Notes 9 and 24.

A reconciliation for the Other Provisions is provided below.

|                                 | 2023     | 2022    |
|---------------------------------|----------|---------|
| Opening Balance                 | 258,678  | 36,570  |
| Provisions made during the year | (31,632) | 222,108 |
| Balance as of 30 June 2023      | 227,046  | 258,678 |

These provisions relate to funds held for the seven Tennis Country and Regional Matchplay Committees, refer to Note 9.

### 21. LEASE LIABILITIES

|                         | 2023      | 2022      |
|-------------------------|-----------|-----------|
| Current                 |           |           |
| Property                | 81,853    | 73,564    |
| Equipment               | 6,084     | 5,850     |
|                         | 87,937    | 79,414    |
| Non-current             |           |           |
| Property                | 2,627,286 | 2,532,181 |
| Equipment               | 2,081     | 8,167     |
|                         | 2,629,367 | 2,540,348 |
|                         |           |           |
| Total lease liabilities | 2,717,304 | 2,619,762 |

#### i. Future lease payments

|                      | 2023      | 2022      |
|----------------------|-----------|-----------|
| Less than one year   | 192,505   | 180,341   |
| One to five years    | 747,008   | 704,627   |
| More than five years | 3,072,778 | 3,046,132 |
|                      | 4,012,291 | 3,931,100 |

### 22. OTHER RELATED PARTY TRANSACTIONS

The Company, being an Associate member of Tennis Australia (TA), receives shared services benefits from TA. These benefits include accounting, human resources, legal, information technology and integrity and compliance resources. These services were provided for nil consideration. The table below presents the transactions and balances with Tennis Australia.

|   | Transaction value period ended |           | Baland | e outstanding |
|---|--------------------------------|-----------|--------|---------------|
|   | 2023                           | 2022      | 2023   | 2022          |
| Sales to Tennis Australia Limited       | 4,218,569                      | 4,027,902 | 34,110 | 85,302        |
| Purchases from Tennis Australia Limited | 456,871                        | 275,749   | 19,506 | 58,912        |
| Net sales to Tennis Australia Limited   | 3,761,698                      | 3,752,153 | 14,604 | 26,390        |

The Directors of the Company act on an honorary basis.

The key management personnel for Tennis New South Wales includes the CEO and Senior Management. The compensation paid, payable or provided in short term retirement and other long terms benefits is \$1,196,167 (2022: \$1,145,098).

During the year some staff salaries were reimbursed partly by Tennis Australia for roles involved in the United Cup.

# 23. COMMITMENTS

The ATP Cup Legacy Fund is a joint initiative between Tennis NSW, Tennis Australia and the NSW State Government. Through that program there is committed capital expenditure to projects at the Wagga Wagga Regional Tennis Hub (\$1.25 million from Tennis NSW) and Wollongong Regional Tennis Hub (\$0.4 million from Tennis NSW). These amounts have not been recognised as liabilities at 30 June 2023.

## 24. CONTINGENT LIABILITIES

#### Sydney Olympic Park Tennis Centre Sinking Fund

Tennis NSW occupies Sydney Olympic Park Tennis Centre (SOPTC) under lease from Sydney Olympic Park Authority (SOPA) for a total term of 40 years, including extensions. The lease provides that Tennis NSW will

hold the Tennis NSW SOP Tennis Centre Sinking Fund ("Sinking Fund") for and on behalf of SOPA, on terms and conditions set out in the lease. The lease provides that as and from year 11 of the lease term (year ending 30 June 2010) Tennis NSW will pay the annual Base Contribution of \$50,000 to the Sinking Fund, subject to Tennis NSW generating sufficient "Available Cash" to enable it to do so.

On an ongoing basis, the lease provides for the payment of an Annual Contribution which is defined as meaning for each financial year of Tennis NSW, the lesser of:

- i. the \$50,000 Base Contribution plus the Carried Forward Contribution; and
- ii. "Available Cash".

In this regard "Available Cash" means "for each financial year of Tennis NSW the surplus cash available from such financial year, being the net operating profit of Tennis NSW after tax, adjusted to exclude defined "non-cash items". If in any financial year insufficient Available Cash is generated to enable the Base Contribution to be paid, any deficiency is accumulated as a "Carried Forward Contribution".

During the 2014 financial year, SOPA and Tennis NSW executed a Venue Maintenance Deed (VMD) which varied the SOPA lease with Tennis NSW, with the following effects:

- a. The Grassroots & Facilities Reserve Fund ("GFRF") assets are quarantined from the other assets of Tennis NSW and are not accessible to meet the Maintenance Obligations under the lease;
- b. The earnings of the Grassroots & Facilities Reserve Fund ("GFRF") are excluded from the determination of "Available Cash" for any year from the date of the Deed; and
- c. If Tennis NSW generates no Available Cash, or insufficient Available Cash, to meet the Maintenance Obligations, SOPA releases Tennis NSW from such obligations and the amount accumulates until such time as there is available cash.

As a consequence of entering into the VMD, the Board of Tennis NSW has determined that Tennis NSW's obligations under the lease in respect to the period subsequent to entering into the VMD should be identified as Contingent Liabilities of the Company as they are contingent upon Tennis NSW generating sufficient Available Cash, to meet the maintenance obligations referred to above.

#### Current year

For the year ended 30 June 2023, Tennis NSW incurred negative "Available Cash" and as a result were not required to make a payment to the Sinking Fund. This has resulted in recognising a contingent liability for the Carried Forward Contribution of \$100,000 (2022: \$50,000).

#### **National Redress Scheme**

Tennis NSW joined the National Redress Scheme on 25 December 2020, which runs for 10 years from 1 July 2018. At the time of signing, Tennis NSW has not received notice from the Scheme of any active claims. While it is not possible to quantify the potential contingent liability amount, both the Department of Human Services in allowing Tennis NSW to join and the Directors are satisfied that Tennis NSW has the capacity to meet obligations as they may arise.

#### 25. KEN ROSEWALL ARENA GRANT

During 2019, the Company received \$50,500,000 plus GST and interest from Sydney Olympic Park Authority (SOPA) to be spent on redevelopment of the Ken Rosewall Arena (KRA) mainly for the construction of a light weight roof over the KRA and the competition courts. The grant received had attached conditions and was for a specific purpose, hence was initially recognised as income in advance at fair value. The grant revenue was recognised as the grant requirements were completed or conditions were met.

Construction was completed in 2020 with revenue contributions towards the redevelopment capitalised as leasehold improvements. The Company was entitled to capitalise the leasehold improvement as an asset as it has control of the asset under the lease agreement with SOPA. This improved asset will enable the Company to generate additional revenue and derive economic benefit from this asset in future. The leasehold improvement asset is being amortised over the remaining term of the lease.

#### **26 TENNIS AUSTRALIA FUNDING**

The Company, being a member of Tennis Australia Limited, receives grant funding from Tennis Australia Limited that forms an integral part of the funding required for the Company to achieve its short and long term objectives.

In the event that grant funding from Tennis Australia Limited should cease, or be reduced, it is the view of the officers that the Company would still be able to continue meeting the above objectives, albeit to a lesser extent.

# **27 SUBSEQUENT EVENTS**

There have been no events subsequent to balance date, which would have a material effect on the Company's financial statements.

# TENNIS NEW SOUTH WALES LIMITED DIRECTORS' DECLARATION

The directors of Tennis New South Wales Limited ('the Company') declare:

- (a) the financial statements and notes set out on pages 12 to 28, are in accordance with the Corporations Act 2001 and other mandatory professional requirements, including:
  - i. giving a true and fair view of the Company's financial position as at 30 June 2023 and its performance for the financial year ended on that date; and
  - ii. complying with Australian Accounting Standards Simplified Disclosures and the Corporations Regulations 2001;
- (b) in the opinion of the directors there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors, made pursuant to section 295(5)(a) of the Corporations Act 2001.

M. Achten

President

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W. Green
Vice President

Chair of the Audit, Risk & Investment Committee

Dated at Sydney 24th day of October 2023

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TENNIS NEW SOUTH WALES LIMITED

#### Report on the Audit of the Financial Report

#### **Opinion**

We have audited the financial report of Tennis New South Wales Limited (the Company), which comprises the statement of financial position as at 30 June 2023, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the Corporations Act 2001, including:

- iii. giving a true and fair view of the Company's financial position as at 30 June 2023 and of its financial performance for the year then ended; and
- iv. complying with Australian Accounting Standards Simplified Disclosures and the Corporations Regulations 2001.

#### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the 'auditor's responsibilities for the audit of the financial report' section of our report. We are independent of the Company in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The directors are responsible for the other information. The other information comprises the information in Tennis New South Wales Limited's annual report for the year ended 30 June 2023, but does not include the financial

report and the auditor's report thereon. Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of the other information we are required to report that fact. We have nothing to report in this regard.

#### Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at The Australian Auditing and Assurance Standards Board website at: www.auasb.gov.au/auditors\_responsibilities/ar4.pdf. This description forms part of our auditor's report.

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**Nexia Sydney Audit Pty Ltd** 

Darren Steedman Director

24 October 2023

