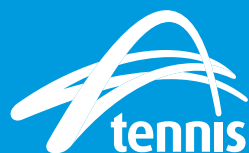




TENNIS ACT

Affiliation Information 2019–20



MESSAGE FROM THE CEO

On behalf of Tennis ACT I would like to thank each affiliated club, centre and school for your ongoing efforts in growing our great sport. The sport continues to thrive in the ACT and region and we've seen unprecedented growth over the last 12 months thanks to the fantastic network of clubs, centres, coaches and schools that continue to provide positive tennis environments. Quality tennis programs and welcoming facilities are critical to ensuring the community has access to tennis and we're pleased it acts as the vehicle for an active and healthy lifestyle for tens of thousands. Tennis is, and always will be, a sport for life and a sport for all.

As the peak body for tennis in the ACT and region, our priority is to grow participation and assist the community to access and enjoy our sport. It truly has been a record setting period with new milestones achieved. We are well placed to continue the growth. ANZ Tennis Hot Shots in Schools continues to grow with a record 15,413 enjoying tennis as part of their curriculum. The transition from a positive first experience in schools to playing at local clubs is critical. Well done to all that have established strong pathways here as these players are the future of our sport. Equally, the competition environment through ANZ Junior pennant and The Walking Clinic Adult pennant allow players to feel a greater sense of belonging and a true connection to the club. We thank you for your continued support of these competitions.

The ACT and region continue to lead the way nationally with the innovative Book A Court system; allowing more players to access the sport via online booking and electronic gate access. With 20 clubs now utilising Book A Court a strong campaign was again delivered over summer which saw a huge increase in casual bookings and revenue generated for clubs. The ACT has more clubs per capita than anywhere in Australia using the system and well done to those who have continued the great work in this area. The numbers speak for themselves and we are seeing a big uplift in casual court hire. All our systems continue to be improved; we thank you all for the patience and feedback as we continue to work on making them better.

2018-19 saw bolstered community and club engagement at our major events. The Apis Canberra International, East Hotel Canberra Challenger and ACT Claycourt International provided unique activations such as Kids Tennis Day, Twilight Session and Girls Make Your Move Day. These initiatives showcased the world class tennis whilst leveraging participation. We held a club forum in conjunction with the East Hotel Canberra Challenger and hope those that attended enjoyed the VIP experience and chance to watch world class tennis. Your support of our club forums has been excellent and these are a great platform to continue to share ideas.

Please continue to work closely with the Tennis ACT team and our Participation Leader, Jake Lalliard, to access the latest programs, information and initiatives. We look forward to working with you to grow tennis participation and the opportunities ahead.

Kind Regards,



Kim Kachel
Tennis ACT
Chief Executive Officer

AFFILIATION BENEFITS

Your affiliation with Tennis ACT assists with reinvestment and continued growth of grassroots tennis in the ACT. As an affiliate of Tennis ACT, your club can access a range of programs and services to grow and promote our sport

Insurance

Tennis ACT provides affiliates with Public Liability Insurance, Products Liability and Professional Indemnity Insurance.

Affiliated bodies are covered up to the following amounts:

- \$30 million Public Liability
- \$30 million Products Liability
- \$10 million Professional Indemnity

Further details are available at <https://www.marshadvantage.com.au/partner-group/tennis/Welcome.html>

Participation Programs

Affiliated clubs will receive support in establishing and setting up participation programs such as:

- ANZ Tennis Hot Shots
- ANZ Tennis Hot Shots School Program
- Fitbit Cardio Tennis
- Inclusion and Diversity Programs

Tournament Sanctioning

Affiliated clubs have the opportunity to apply to host a Tennis ACT sanctioned event

Competitions

Only affiliated clubs can enter teams in Tennis ACT pennant competitions.

Clubs can also receive assistance to establish competitions at their club ie. FAST4, social etc.

Tennis ACT Awards

Each affiliated club will receive free allocated tickets to the 2019 Tennis ACT Awards, held in September.

Online Systems

As an affiliated club, you will have access to several free technology platforms to assist with the administration of your club.

These include:

- My Tennis Membership Management System
- Match Centre
- Tournament Planner
- Book a Court

Facilities

Specialist advice and services are available to affiliated clubs to help you create a welcoming and sustainable facility. This includes:

- Technical Advice
- Assistance with Government Grants
- Assistance with Club Business Plans
- Access to the National Court Rebate Scheme
- Access to Tennis Australia Facility Loan Scheme

Marketing & Communications

Affiliated clubs can access

- Group purchasing arrangements through Dunlop
- Club Ambassador e-news keeps clubs up to date with the latest club news
- Access to tennis branded marketing material
- Club websites
- Club Forums

Opportunities and Partner benefits

- ANZ Home Loan Introducer Program - financial incentive for clubs
- Lennox Jaguar and Land Rover - financial incentive for clubs
- Invitation to select Pro Tour events

REGISTERED PLAYER BENEFITS

As part of the affiliation process, clubs register their players with Tennis ACT. There is no additional cost to register your players. Once registered, they can access a variety of benefits

Personal Accident Insurance

Rest easy knowing that all registered players are covered by our Sports Injury Insurance Policy. Further details are available at <https://www.marshadvantage.com.au/partner-group/tennis/Welcome.html>

Priority Ticketing

Everyone can get court up with the excitement of the Australian Summer of Tennis. Registered players are given the opportunity to purchase tickets for the Australian Open and Australian Open Series events prior to going on sale to the general public.

Tournaments

For those looking to test themselves in tournament play, registration allows players to enter sanctioned events in the ACT and across Australia.

Competitions

Registered players are provided access to Tennis ACT competitions including

- ANZ Junior Pennant
- The Walking Clinic Adult Pennant



Grand Slam Ballots

Tennis Australia receives an allocation of tickets for the French Open, Wimbledon and US Open. Tennis ACT members are provided with an opportunity to enter the ballot to receive tickets.

Communication

Players can stay up to date with the latest tennis news by signing up to receive our monthly communication Court Talk.

Partner benefits

- Lennox Jaguar and Land Rover - Club members receive a five year servicing package valued at up to \$4500 when you purchase a new vehicle from Lennox Jaguar and Land Rover in Phillip.

HOW TO COMPLETE THE AFFILIATION PROCESS



NEXT STEPS

The current affiliation period ends on 30 June, so to ensure your club remains affiliated please complete the online process by this date through My Tennis - my.tennis.com.au

We have also attached a copy of your invoice for the 12 month affiliation period (1 July - 30 June). If you have any questions regarding the process, please don't hesitate to contact us on the details below.

CONTACT

Tennis ACT
1 Riggall Pl
Lyneham, ACT 2602

T (02) 6160 7800

E actreception@tennis.com.au

W tennis.com.au/act



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twitter.com/TennisCanberra



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