

BUSINESS FOR SALE

FRASER COAST PRO TENNIS

HERVEY BAY, QLD



- 2 Current Venues –
 - § 1. 184 Dayman Street, Urangan. A Privately leased venue beside the Breathe Health Club- (Hervey Bay's largest Health Club). 3 x Full size Hard Courts & 1 mini court. Small Pro Shop- fully lined, air conditioned with stock/ cash register/ drink fridge/ small flat screen tv/ computer with database & printer. (see picture below)
 - § 2. Fraser Coast Tennis Association Tennis Centre- Dundowran. Agreement to be determined through negotiations with FCTA Committee & New Owner. 4 x Brand New (Nov 2011) Full Size ITF standard Hard courts & 2 x Current Bitumen courts (soon to be upgraded to synthetic grass -Feb 2012). 6m x 6m Pro Shop (to be fitted out by FCTA & FCPT) See Picture below.

- Student Database- FCPT have purchased & use TennisBiz for all lesson scheduling/ court hire/ data collation and invoicing. This software will be offered as part of sale with all contacts/ previous data & invoicing setup. This current set up will save an enormous amount of time & work and allow a smoother, more immediate changeover.

- Current Active student numbers: 236 students participate in; Group, Private, Squad &/or Fitness lessons.

- Inactive students on Database: 90

- Coaching Hours & Lesson Types: Currently 3 Full Time Coaches average 20+ "On Court" hours per week with a 4th coach averaging 2-5 hours per week. With new facilities at Dundowran now completed hours can increase for "Pro Shop Supervision" or "Senior & Junior Fixture Coordination".
 - § FCPT currently offer Adult Cardio, MLC Hot Shots, Junior & Elite Squads, Junior Fixtures, In-School Lessons, Before School & After School Group Lessons, 1/2hr & 1 hr Private Lessons.
 - § Currently 22.5 hrs of group lessons per week, 33.5hrs of Private Lessons per week & 6 hours of Junior Fixtures (avg. 35 students per week).

- § FCPT is also the current provider for 2 local Primary schools where payment is received for running Tennis as an Interschool sport. Term 3 -5 weeks, Term 4 – 7 weeks.
- § FCPT currently run Holiday Clinics each school holidays (Larger Holiday breaks have 2 clinics running (4 days each week- avg. 15 students per day), Smaller breaks have 1 clinic.

EQUIPMENT

- ✓ 2000 Toyota Hiace Team Bus- fully signed (see picture below)
- ✓ TEC Cash Register
- ✓ Mount Franklin Drink Fridge
- ✓ Electrolux Wall Unit Air Con
- ✓ Westinghouse Fridge/Freezer Unit
- ✓ A Frame FCPT Sign
- ✓ Book Shelf Unit
- ✓ Office Desk & Chair
- ✓ 2 x2 Drawer Filing Cabinet
- ✓ Shop Counter
- ✓ FCPT Polytec String Display Board
- ✓ 34 cm Flat Screen TV on Wall Mount
- ✓ Coaching Equipment (to be negotiated) - 5 x trolleys, 2 Baskets of MLC Orange Balls, 2 Baskets of MLC Green Balls, 3 Baskets of MLC Red Balls, 5 Baskets of New & Used Normal Coaching Balls, Ball Pick-Up Tubes, 4 x 6m Mini Nets
- ✓ + STOCK
- ✓ Operational Facebook page

2000 Toyota Hiace 12 seater Passenger Vehicle
(additional 2 seats available- changes bus to 14 seat LR vehicle).



Pro Shop- 184 Dayman Street, Urangan



FCTA Tennis Centre- Dundowran



MLC Hot Shot Shirts signed with "FCPT" on back- over 100 in circulation + FCPT Green team Shirts- Over 85 in circulation.





FRASER COAST PRO TENNIS

Price On Application

Fraser Coast Pro Tennis (FCPT) is based in Hervey Bay, Qld. Well known & respected in the Central Qld & Sunshine Coast Tournament Circuits, FCPT has grown at a rapid rate over the past 2 1/2 years. Head Coach Tristan Brown has grown the business from 65 students to 225 students in under 2 years, also employing 3 new Full Time staff in that time.

Tristan has recently acquired a business partnership with Elite Tennis International & will be commencing the Facility Management Role at the Mooloolaba Tennis Club in January 2012. Therefore he would like to see FCPT continue to trade in Hervey Bay under a new owner.

FCPT is an exceptional opportunity for a small business owner as a smooth transition is easily available. All Software, Database, Stock, Tennis Bus, Coaching & Office equipment will be made available as part of the sale. FCPT has developed strong ties with the local schools & community & will have the great benefit of working closely with centres at Caloundra & Mooloolaba if desired. Elite Camps, Tournament Accommodation (on the Sunshine Coast) and other benefits will already be on offer to the new owner which can ensure a consistent amount of work throughout the year.

For a full application and description of FCPT contact Tristan Brown on 0428 726 827 or fcpt@live.com.au

