



MOORILLA
HOBART
INTERNATIONAL

corporate entertainment

*Celebrating
20 years!*

*Domain Tennis Centre
4-12 January 2013*





Hobart Ready? Play.

The Moorilla Hobart International combines some of the best female tennis players with a breathtaking venue that has sweeping views of the city.

Witness the power and finesse as some of the world's best fight it out for the title in a boutique arena where everyone is up close to the action. Providing an outdoor entertainment experience second to none, you and your clients can enjoy eight days of world-class entertainment.

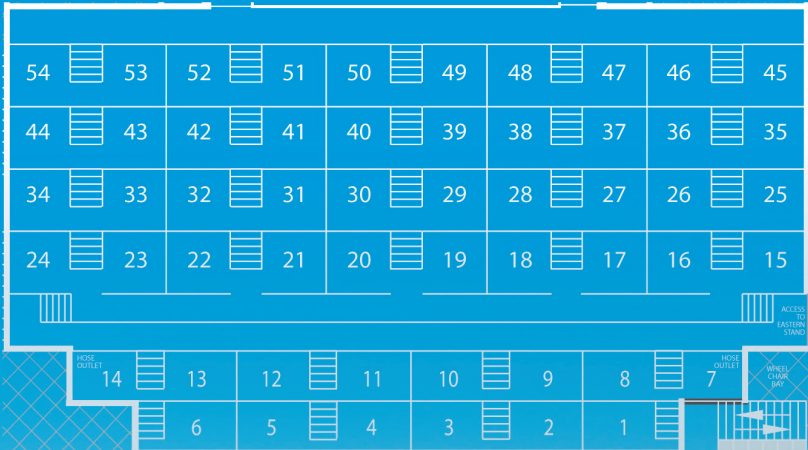
Our 2012 event attracted 24 of the world's top 60 players, making it the strongest WTA event at the 'international' level for the year.

In 2007 Serena Williams caused community frenzy when she made the trip to Hobart. She reached the quarterfinals and then went on to win the Australian Open. Belgium superstars Kim Clijsters and Justine Henin travelled to Hobart as teenagers in 2000. Henin lost in qualifying that year and then went on to be a world No.1 and multiple Grand Slam® winner. Clijsters went all the way in 2000 capturing the title and becoming the youngest winner of the event. She like her compatriot Henin, was a modern day Goliath in the sport and also went on to reach the world No.1 ranking. Crowd favourite Alicia Molik won in 2003 and then went on to reach a career-high No.8 in the world. 2009 champion Petra Kvitova went on to capture the 2011 Wimbledon crown and is firmly placed inside the top five players in the world. No other player in the history of the event has shown more loyalty and commitment than 2004 winner Amy Frazier. For seven straight years Frazier came back to Hobart in search of that elusive title.

So, round up all of your friends and guests and join us in reminiscing 20 years of the Moorilla Hobart International – Tasmania's great sporting event.



Domain Tennis Centre Corporate seating map



Gold

Gold Corporate Box - \$6950 + GST

Our premium eight (8) seat open air corporate boxes provide the ultimate Moorilla Hobart International experience for all 14 sessions. Treat your guests to the best in entertainment and enjoy the perfect environment for relaxed networking. The gold corporate boxes are ideally located courtside, directly behind the baseline.

benefits include:

- Premium private eight (8) seat open air courtside enclosure with steward service
- Company branding on centre court
- Half page advertisement in the official event program
- One (1) corporate car park per session
- External company signage on your corporate box
- Access to the Moorilla Hobart International exclusive corporate bar
- Invitation for two (2) to the Official Draw function
- A selection of food and beverages served to your box (additional cost)
- One (1) complimentary event program per seat/per session
- Access to post-match player interviews.





Silver

Silver Corporate Box \$4850 + GST

Enjoy all the centre court action from the popular eight (8) seat open air silver corporate boxes. Located in the corporate grandstand at the northern end of the court, these boxes offer fantastic viewing and provide you and your guests with a unique opportunity to get up close and personal with the best tennis players in the world.

benefits include:

- Private eight (8) seat open air courtside enclosure with steward service
- Company branding on Northern Grandstand
- Logo recognition in the official tournament program
- External company signage on your corporate box
- Access to the Moorilla Hobart International exclusive corporate bar
- A selection of food and beverages served to your box (additional cost).

Bronze

Bronze Corporate Box \$3550 + GST

As a bronze corporate partner, you will enjoy an eight (8) seat cushioned corporate box for all 14 sessions. Located in the corporate stand at the northern end of the stadium, your corporate box is in an elevated position behind the baseline providing you and your guests with a prime viewing location, close to all the action.

benefits include:

- Private eight (8) seat open air courtside enclosure with steward service
- Company name listed in the official tournament program
- External company signage on your corporate box
- Access to the Moorilla Hobart International exclusive corporate bar
- A selection of food and beverages served to your box (additional cost).



Final Five

Final Five Corporate Box
\$1990 + GST



The new final five corporate box package takes in all sessions from the quarterfinals onwards and includes the final. Offering flexibility for the box holder at the business end of the tournament, guests can sit back and relax in the comfort of cushioned seating in a prime position.

benefits include:

- Private eight (8) seat open air courtside enclosure with steward service
- One (1) corporate car park per session
- External company signage on your corporate box
- Access to the Moorilla Hobart International exclusive corporate bar
- A selection of food and beverages served to your box (additional cost).

The new Champions Club offers the true tennis enthusiast the perfect package. Your premium cushioned reserved seat located within the corporate grandstand will ensure you enjoy your tennis up close in comfort and style. Your reserved seat for all 14 sessions is transferable – allowing you to share with family and friends, send along a guest or just enjoy for yourself.

benefits include:

- Reserves cushioned seat for all 14 sessions in the corporate grandstand
- Priority access to the corporate car park – subject to availability
- Access to the Moorilla Hobart International exclusive corporate bar
- A selection of food and beverages served to your box (additional cost)
- Access to post-match player interviews.

Champions Club!

Moorilla Hobart International
Champions Club - \$490 + GST



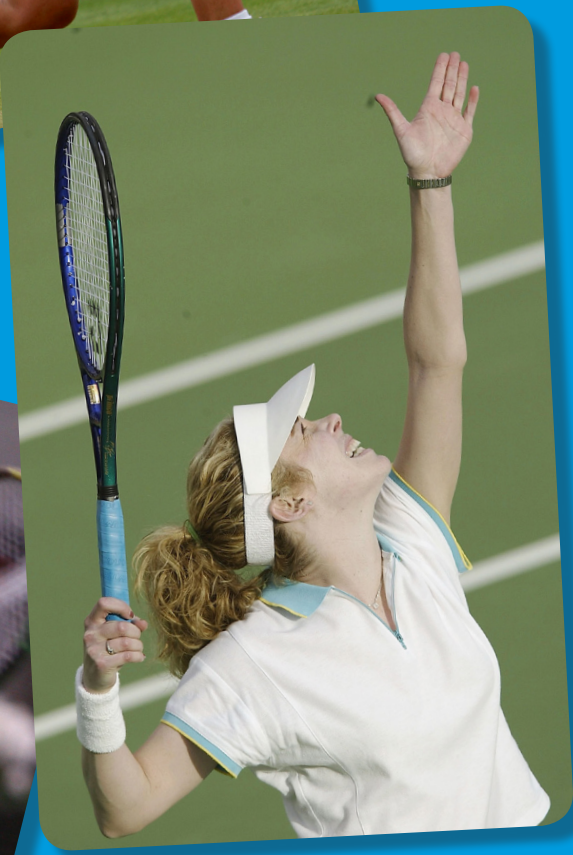


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corporate series reservation form and tax invoice*

package	price per package (excl. gst)	gst	no. of packages	total \$
gold	\$6950	\$695		
silver	\$4850	\$485		
bronze	\$3550	\$354		
final five	\$1990	\$199		
champions club	\$490	\$49		
<i>sub total (incl. gst)</i>			\$	
<i>credit card fee[^]</i>			\$	
<i>total (incl. gst)</i>			\$	

contact details

Company name:

First contact name and title:

Second contact name and title:

Phone:

Fax:

Mobile:

Industry:

Email:

Postal address:

Ticket delivery address⁺ (only within Australia):

⁺Ticket packages delivered via courier require a street address for a representative to accept and sign for the package during business hours.

agreement of conditions

I, (print name):

have read and agreed to the corporate conditions of sale and entry.

Signature:

Date:

method of payment: if paying by cheque please make payable to tennis australia

Cheque EFT (please refer to 5.9 for details) Amex[^] Visa[^] MasterCard[^]

[^] Please note that an administration fee of 3% is applicable for American Express, Visa and MasterCard will apply for all reservations paid by credit card.

Cardholder name:

Card number:

Expiry date:

Reservations will only be accepted on completion of this signed form with payment.

* Tennis Australia Limited ABN 61 006 281 125. GSTR2000/17 paragraph 26 – this document will be an official tax invoice for GST when payment made.

please send to: Tennis Australia – Corporate Hospitality, Private Bag 6060, Richmond, Victoria, 3121
phone: +61 3 9914 4177 OR 1300 309 166 **fax:** +61 3 9654 5897 **email:** corporate@tennis.com.au
website: hobartinternational.com.au

terms and conditions

code of conduct:

All Corporate Clients/guests are requested to comply with the following:

- Tickets must be carried at all times. Please refrain from leaving your seats during a point, between points or at the end of a game. Please wait for a change of ends.
- Clients/guests should refrain from carrying on any conversation with others while points are being played.
- Clients/guests should refrain from making loud comments including questioning the abilities of any player, umpire or linesperson.
- Clients/guests should refrain from using foul language.
- Please ensure that all mobile phones and BlackBerries are on silent or tuned off during matches.

please note:

The Tournament Director is empowered to remove anyone displaying unacceptable conduct from the area.

Event Security also have the right to remove anyone not adhering to the above code of conduct.

1. the corporate box

- 1.1 The corporate box is a private suite with eight seats and must not be occupied by more than eight persons at any one time.
- 1.2 The client has exclusive access to and use of the box for the duration of the Moorilla Hobart International Event (or as otherwise agreed with Tennis Australia).
- 1.3 The client and its guests shall only be entitled to use the corporate box if they are the bearers of appropriate tickets for admission to the box.
- 1.4 Tennis Australia, Tennis Tasmania and the Venue owner, and their officers, agents, employees and contractors (including the Caterer shall be entitled to access the box as reasonably necessary.

2. dress code

- 2.1 Tennis Australia encourages smart casual attire for all guests. For example, collared shirt and tailored pants or shorts for males. No rubber thongs.

3. furnishings, décor and maintenance

- 3.1 The box is furnished and equipped with fixtures and furnishings.
- 3.2 Tennis Australia (TA) shall provide necessary repairs, maintenance and cleaning to the box. The client shall notify TA of any request for repairs, maintenance or cleaning.
- 3.3 No additions, changes, alterations or other improvements may be made to the box without the prior written consent of TA.

4. reservations

- 4.1 Reservations will only be accepted on receipt of a completed reservation form together with full payment.
- 4.2 A Tennis Australia confirmation letter/receipt will be issued to all clients in respect of all successful reservations.
- 4.3 Notwithstanding anything in this clause 4, Tennis Australia cannot guarantee that all requested reservations will be successful, and reserves the right to reject any application for tickets in its absolute discretion (and will return the client's payment).

5. payments

- 5.1 In consideration of being granted the use of the Corporate Box, the client will pay Tennis Australia the applicable fees set out on the reservation form at the time of submitting that reservation form.
- 5.2 All payments received after 1 December 2012 must be:
a) Bank cheque b) EFT; or c) Credit Card.
Personal or company cheques will not be accepted after that date.
- 5.3 The reservation form becomes an official tax invoice for GST purposes when payment is confirmed by Tennis Australia.
- 5.4 All prices are inclusive of GST. Tennis Australia reserves the right to adjust prices due to any increase or decrease in GST.

- 5.5 Where any payment amount for Corporate packages exceeds the card holder's daily limit, it is the responsibility of the card holder to contact their financial institution to gain pre-approval for the transaction prior to payment being made.
- 5.6 Tennis Australia advises, and the client acknowledges, that a Credit Card fee, will apply in respect of all Credit Card purchases, where any portion of the total fee is paid by credit card.
- 5.7 Tennis Australia advises, and the client acknowledges, that an Admin fee, will apply in respect of all Credit Card purchases, where any portion of the total fee is paid by credit card.
- 5.8 The Admin Fee for purchases will be 3% for all card types – inclusive of GST.
- 5.9 EFT Details
ANZ
388 Collins St
Melbourne 3000
BSB - 013 006
Account NBR - 835672673
Account Name - Tennis Australia Limited

Please include your company name as well as package reference when transferring payment.

6. ticket possession and use

- 6.1 All tickets provided to the client are:
a) subject to the Event ticketing policies; and
b) for the sole and exclusive use of the client and its guests.
- 6.2 Sale of each corporate package and ticket creates a contract between Tennis Australia and the purchaser which gives the purchaser a transferable but conditional license for admission to the Domain Tennis Centre for a certain session of the Hobart International. The license will automatically terminate if the purchaser or any subsequent transferee, without the prior written consent of Tennis Australia, resells the part or all of the corporate package or ticket(s) including but not limited to sales at a premium or through a broker or agent; advertises or offers the package or ticket(s) for resale on the internet or in any other medium; or packages, advertises or uses the package or ticket(s) for advertising, promotion or other commercial purposes (including competitions or trade promotions) or to enhance the demand for other goods or services. If a corporate package or ticket is sold or used in breach of these conditions and the license has terminated, Tennis Australia has the right to deny admission to the bearer of the ticket, to cancel the relevant package, or to take other action, without any guarantee of a refund.

7. tickets

- 7.1 Tickets will be issued upon receipt of full payment.
- 7.2 Tickets will be forwarded to the client in mid to late November.
- 7.3 Lost or stolen tickets, can be reissued on:
a) Payment of a fee of \$25 for each lost or stolen ticket,
b) Receipt of a written request specifying the number of lost tickets and session details, as well as row and seat numbers (where applicable).

8. signage

- 8.1 Silver and Gold Package holders will be required to provide their company logo to the event appointed contractor for appropriate signage. Please note: signage, text and font is at the discretion of TA and signage can only be provided if there is no conflict with existing event sponsors.
- 8.2 No advertising or promotion by a corporate client or their guests will be permitted within the Domain Tennis Centre site or surrounding precinct without the prior written consent of Tennis Australia.

9. food and beverage

- 9.1 The client agrees that it shall not permit its guests to bring food or beverages into the box.
- 9.2 TA shall make available to the client catering via the official corporate caterer at the Event ("Caterer"). The cost of such catering is to be borne by the client.
- 9.3 Food and beverages provided by the Caterer to a corporate box must not be consumed or taken outside corporate box.

10. indemnity and liability

- 10.1 The client is responsible for the acts and omissions of their employees, invitees and guests whilst at the Domain Tennis Centre; and the corporate hospitality client agrees to release and indemnify, defend and hold harmless Tennis Australia and Tennis Tasmania, and their respective employees, servants and agents, in respect of any loss, liability or expense whatsoever (including damage caused to the corporate box and the cost of repair or replacement of any fixtures, furnishings and equipment) and howsoever arising (including legal fees on an indemnity basis or, if deemed inappropriate, on a solicitor / client basis) resulting from or in connection with the acts of omissions of that corporate hospitality clients' employees, invitees and guests, or the client's breach of these terms and conditions.
- 10.2 To the maximum extent permitted by law, the client agrees that Tennis Australia, Tennis Tasmania and their respective officers, directors, employees, representatives and agents are released and discharged of and from any and all claims, demands, suits, damages, loss and injury that the client may suffer or sustain, by negligence or otherwise. To the extent that Tennis Australia, Tennis Tasmania and their respective officers, directors, employees, representatives and agents cannot exclude liability then, to the maximum extent permitted by law, their aggregate liability is limited (at its election) to repaying amounts paid by the client or supplying or resupplying any tickets which have been reserved for the client in accordance with these terms and conditions.

11. refunds and transfers

- 11.1 All packages are non-refundable.
- 11.2 Once confirmed, seats, corporate boxes and/or dining cannot be relocated. Subject to these Corporate Terms and Conditions of Sale and Entry, corporate session packages and tickets are not transferable to other sessions.
- 11.3 The Moorilla Hobart International match schedule is subject to change and may be altered at the sole discretion of the Tournament Director, Moorilla Hobart International at any time. The client will not be entitled to any refund if scheduled match or matches do not occur on the scheduled day or time.

12. force majeure

- 12.1 Neither party will be liable for any delay in performing or failure to perform its obligations under these terms and conditions if the delay or failure results from any event beyond the control of the parties, including but not limited to any act of God, fire, explosion, flood, war, acts of terrorism, travel restrictions, theft, malicious damage, strikes, lock-outs, or industrial action of any kind, government regulation or requirement and a restraint by a government or governmental agency ('Force Majeure Event').
- 12.2 If a party is prevented from or hindered in performing its obligations under this Agreement by a Force Majeure Event, performance of those obligations is suspended to the extent that performance is prevented or hindered by the Force Majeure Event and such non performance will not be deemed to be a breach of these terms and conditions.

13. general

- 13.1 Any issues regarding dispute or interpretation of these terms and conditions must be resolved in accordance with the laws of State of Victoria, Australia and the parties submit to the jurisdiction of the courts of that state.
- 13.2 In addition to these terms and conditions, ticket bearers are bound by any published conditions contained on tickets as well as the Moorilla Hobart International Conditions of Sale and Entry as published at hobartinternational.com.au or provided on request, as amended from time to time.
- 13.3 Tennis Australia reserves the right to vary these Terms and Conditions at any time by providing 30 days written notice.
- 13.4 Tennis Australia reserves the right to refuse to sell Corporate boxes to any company or individual.
- 13.5 Tennis Australia, acting in good faith, reserves the right in its absolute discretion to determine the final location of seats.
- 13.6 Seat allocations for Moorilla Hobart International 2013 are no guarantee of same seating at future tournaments.
- 13.7 All clients should note (including corporate clients) that this is an outdoor event. Therefore it is highly recommended that you bring appropriate protection from the sun and weather generally (i.e. hats, sunscreen, raincoats or warm clothing depending on the weather conditions) regardless of the location (whether indoor, outdoor, under cover or uncovered) of your allocated seat.



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australian open
SERIES



please send to: Tennis Australia – Corporate Hospitality, Private Bag 6060, Richmond, Victoria, 3121

phone: +61 3 9914 4177 OR 1300 309 166 **fax:** +61 3 9654 5897 **email:** corporate@tennis.com.au

website: hobartinternational.com.au



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